

# Local Market Update for April 2017

A Research Tool Provided by Vermont Realtors®



## Brattleboro

Single-Family	April			YTD		
	2016	2017	Percent Change	Thru 4-2016	Thru 4-2017	Percent Change
<b>Key Metrics</b>						
New Listings	15	16	+ 6.7%	29	35	+ 20.7%
Pending Sales	6	5	- 16.7%	25	22	- 12.0%
Closed Sales	5	7	+ 40.0%	23	19	- 17.4%
Median Sales Price*	\$117,500	<b>\$172,000</b>	+ 46.4%	\$162,375	<b>\$178,000</b>	+ 9.6%
Average Sales Price*	\$132,805	<b>\$185,286</b>	+ 39.5%	\$161,114	<b>\$194,132</b>	+ 20.5%
Percent of Original List Price Received*	80.2%	<b>87.3%</b>	+ 8.9%	88.8%	<b>87.5%</b>	- 1.5%
Days on Market Until Sale	393	90	- 77.1%	244	128	- 47.5%
Inventory of Homes for Sale	67	48	- 28.4%	--	--	--
Months Supply of Inventory	10.2	6.2	- 39.2%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	April			YTD		
	2016	2017	Percent Change	Thru 4-2016	Thru 4-2017	Percent Change
<b>Key Metrics</b>						
New Listings	5	0	- 100.0%	10	3	- 70.0%
Pending Sales	0	0	--	2	4	+ 100.0%
Closed Sales	0	1	--	2	3	+ 50.0%
Median Sales Price*	\$0	<b>\$129,000</b>	--	\$124,750	<b>\$129,000</b>	+ 3.4%
Average Sales Price*	\$0	<b>\$129,000</b>	--	\$124,750	<b>\$148,333</b>	+ 18.9%
Percent of Original List Price Received*	0.0%	<b>99.2%</b>	--	96.2%	<b>90.0%</b>	- 6.4%
Days on Market Until Sale	0	178	--	267	196	- 26.6%
Inventory of Homes for Sale	11	7	- 36.4%	--	--	--
Months Supply of Inventory	7.0	3.9	- 44.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

