

# Local Market Update for April 2017

A Research Tool Provided by Vermont Realtors®



## Lamoille County

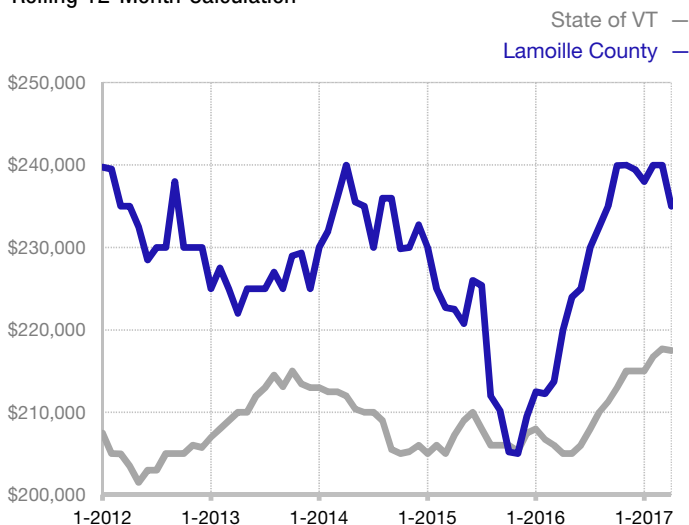
Single-Family	April			YTD		
	2016	2017	Percent Change	Thru 4-2016	Thru 4-2017	Percent Change
<b>Key Metrics</b>						
New Listings	52	32	- 38.5%	159	130	- 18.2%
Pending Sales	24	36	+ 50.0%	95	103	+ 8.4%
Closed Sales	26	18	- 30.8%	89	60	- 32.6%
Median Sales Price*	\$280,200	\$195,500	- 30.2%	\$242,500	\$229,500	- 5.4%
Average Sales Price*	\$316,208	\$246,550	- 22.0%	\$331,711	\$343,573	+ 3.6%
Percent of Original List Price Received*	90.8%	84.2%	- 7.3%	90.7%	87.9%	- 3.1%
Days on Market Until Sale	196	252	+ 28.6%	211	224	+ 6.2%
Inventory of Homes for Sale	318	216	- 32.1%	--	--	--
Months Supply of Inventory	12.0	9.3	- 22.5%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo	April			YTD		
	2016	2017	Percent Change	Thru 4-2016	Thru 4-2017	Percent Change
<b>Key Metrics</b>						
New Listings	13	6	- 53.8%	44	34	- 22.7%
Pending Sales	7	2	- 71.4%	17	30	+ 76.5%
Closed Sales	3	8	+ 166.7%	19	27	+ 42.1%
Median Sales Price*	\$295,000	\$235,000	- 20.3%	\$239,533	\$226,000	- 5.6%
Average Sales Price*	\$309,000	\$325,188	+ 5.2%	\$250,286	\$250,519	+ 0.1%
Percent of Original List Price Received*	85.6%	94.0%	+ 9.8%	87.5%	90.8%	+ 3.8%
Days on Market Until Sale	236	188	- 20.3%	223	196	- 12.1%
Inventory of Homes for Sale	132	115	- 12.9%	--	--	--
Months Supply of Inventory	21.4	19.2	- 10.3%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

