

# Local Market Update for April 2016

A Research Tool Provided by Vermont Realtors®



## Bennington County

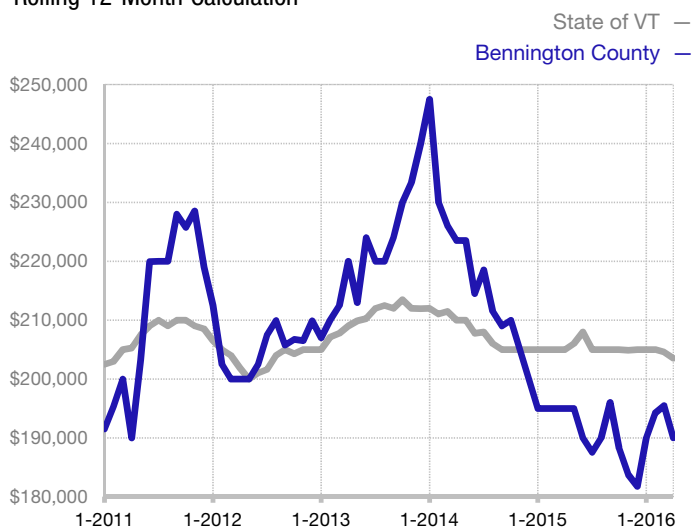
| Single-Family                            | April     |           |                | YTD         |             |                |
|--|-----------|-----------|----------------|-------------|-------------|----------------|
| Key Metrics                              | 2015      | 2016      | Percent Change | Thru 4-2015 | Thru 4-2016 | Percent Change |
| New Listings                             | 58        | 74        | + 27.6%        | 174         | 240         | + 37.9%        |
| Pending Sales                            | 27        | 29        | + 7.4%         | 99          | 118         | + 19.2%        |
| Closed Sales                             | 20        | 33        | + 65.0%        | 90          | 116         | + 28.9%        |
| Median Sales Price*                      | \$258,028 | \$150,000 | - 41.9%        | \$170,000   | \$182,500   | + 7.4%         |
| Average Sales Price*                     | \$290,553 | \$191,547 | - 34.1%        | \$227,317   | \$221,906   | - 2.4%         |
| Percent of Original List Price Received* | 85.6%     | 89.0%     | + 4.0%         | 84.8%       | 86.1%       | + 1.5%         |
| Days on Market Until Sale                | 248       | 168       | - 32.3%        | 213         | 218         | + 2.3%         |
| Inventory of Homes for Sale              | 638       | 641       | + 0.5%         | --          | --          | --             |
| Months Supply of Inventory               | 21.3      | 20.2      | - 5.2%         | --          | --          | --             |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse-Condo                          | April     |           |                | YTD         |             |                |
|--|-----------|-----------|----------------|-------------|-------------|----------------|
| Key Metrics                              | 2015      | 2016      | Percent Change | Thru 4-2015 | Thru 4-2016 | Percent Change |
| New Listings                             | 12        | 3         | - 75.0%        | 24          | 26          | + 8.3%         |
| Pending Sales                            | 5         | 7         | + 40.0%        | 17          | 13          | - 23.5%        |
| Closed Sales                             | 5         | 2         | - 60.0%        | 17          | 8           | - 52.9%        |
| Median Sales Price*                      | \$150,000 | \$139,950 | - 6.7%         | \$210,000   | \$172,500   | - 17.9%        |
| Average Sales Price*                     | \$228,700 | \$139,950 | - 38.8%        | \$207,500   | \$195,913   | - 5.6%         |
| Percent of Original List Price Received* | 89.3%     | 93.6%     | + 4.8%         | 89.4%       | 90.3%       | + 1.0%         |
| Days on Market Until Sale                | 137       | 83        | - 39.4%        | 199         | 213         | + 7.0%         |
| Inventory of Homes for Sale              | 84        | 76        | - 9.5%         | --          | --          | --             |
| Months Supply of Inventory               | 17.1      | 19.0      | + 11.1%        | --          | --          | --             |

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

**Median Sales Price – Single-Family**  
Rolling 12-Month Calculation



**Median Sales Price – Townhouse-Condo**  
Rolling 12-Month Calculation

