Summary of Key Listing and Sales Metrics
A summary of the key metrics selected to be included in the report. MLS sources where licensed.

<table>
<thead>
<tr>
<th>Key Metrics</th>
<th>Oct 2019</th>
<th>Oct 2018</th>
<th>+ / -</th>
<th>YTD 2019</th>
<th>YTD 2018</th>
<th>+ / -</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Listing Activity Charts Metrics</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>New Listing Count</td>
<td>33</td>
<td>34</td>
<td>-2.9%</td>
<td>488</td>
<td>458</td>
<td>+6.6%</td>
</tr>
<tr>
<td>New Listing Volume</td>
<td>$7,429,900</td>
<td>$6,334,600</td>
<td>+17.3%</td>
<td>$112,742,850</td>
<td>$101,332,549</td>
<td>+11.3%</td>
</tr>
<tr>
<td>Active Listing Count</td>
<td>268</td>
<td>282</td>
<td>-5%</td>
<td>N/A</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Active Listing Volume</td>
<td>$72,643,405</td>
<td>$73,817,149</td>
<td>-1.6%</td>
<td>N/A</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Average Listing Price</td>
<td>$271,057</td>
<td>$261,763</td>
<td>+3.6%</td>
<td>$253,574</td>
<td>$258,451</td>
<td>-1.9%</td>
</tr>
<tr>
<td>Median Listing Price</td>
<td>$197,000</td>
<td>$199,000</td>
<td>-1%</td>
<td>$197,082</td>
<td>$189,188</td>
<td>+4.2%</td>
</tr>
<tr>
<td>Median Days in RPR</td>
<td>132.5</td>
<td>145</td>
<td>-8.6%</td>
<td>121.67</td>
<td>134.48</td>
<td>-9.5%</td>
</tr>
<tr>
<td>Months of Inventory</td>
<td>8.4</td>
<td>11.3</td>
<td>-25.8%</td>
<td>9.9</td>
<td>10.8</td>
<td>-8.2%</td>
</tr>
<tr>
<td>Absorption Rate</td>
<td>11.94%</td>
<td>8.87%</td>
<td>+3.1%</td>
<td>10.07%</td>
<td>9.24%</td>
<td>+0.8%</td>
</tr>
<tr>
<td><strong>Sales Activity Charts Metrics</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>New Pending Sales Count</td>
<td>35</td>
<td>27</td>
<td>+29.6%</td>
<td>384</td>
<td>316</td>
<td>+21.5%</td>
</tr>
<tr>
<td>New Pending Sales Volume</td>
<td>$6,711,450</td>
<td>$5,851,600</td>
<td>+14.7%</td>
<td>$71,826,673</td>
<td>$62,770,449</td>
<td>+14.4%</td>
</tr>
<tr>
<td>Pending Sales Count</td>
<td>71</td>
<td>49</td>
<td>+44.9%</td>
<td>N/A</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Pending Sales Volume</td>
<td>$13,744,950</td>
<td>$10,407,700</td>
<td>+32.1%</td>
<td>N/A</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Closed Sales Count</td>
<td>53</td>
<td>34</td>
<td>+55.5%</td>
<td>277</td>
<td>264</td>
<td>+4.9%</td>
</tr>
<tr>
<td>Closed Sales Volume</td>
<td>$9,952,200</td>
<td>$6,823,900</td>
<td>+45.8%</td>
<td>$50,360,021</td>
<td>$47,901,566</td>
<td>+5.1%</td>
</tr>
<tr>
<td>Average Sales Price</td>
<td>$187,777</td>
<td>$200,703</td>
<td>-6.4%</td>
<td>$181,805</td>
<td>$181,445</td>
<td>+0.2%</td>
</tr>
<tr>
<td>Median Sales Price</td>
<td>$173,500</td>
<td>$146,250</td>
<td>+18.6%</td>
<td>$158,701</td>
<td>$153,294</td>
<td>+3.5%</td>
</tr>
</tbody>
</table>
New Listings
The number of new residential listings that were added each month.

Filters Used
State: VT
County: Caledonia County, Vermont
Property Type: Condo/Townhouse/Apt, Single Family Residence

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Count</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>33</td>
<td>-2.9%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>34</td>
<td>25.9%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>27</td>
<td>-3.7%</td>
</tr>
</tbody>
</table>

| Current Year | 34 9 14 25 24 20 36 108 86 70 42 42 33 |
| Prior Year   | 27 14 22 32 18 31 42 100 58 57 56 30 34 |
| Percent Change from Prior Year | 26% -36% -36% -22% 33% -35% -10% 8% 48% 23% -25% 40% -3% |

New Listing Volume
The sum of the listing price of residential listings that were added each month.

Filters Used
State: VT
County: Caledonia County, Vermont
Property Type: Condo/Townhouse/Apt, Single Family Residence

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Volume</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>$7.43M</td>
<td>17.3%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>$6.33M</td>
<td>6.8%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>$5.93M</td>
<td>-36.1%</td>
</tr>
</tbody>
</table>

| Current Year | $6.33M $1.98M $2.58M $5.64M $4.33M $11M $25.3M $20.1M $16M $9.4M $10.2M $7.43M |
| Prior Year   | $5.93M $2.43M $3.54M $7.47M $5.74M $4.8M $8.81M $21.6M $15M $12.4M $11.9M $7.5M $6.33M |
| Percent Change from Prior Year | 7% -19% -27% -24% -42% -6% 25% 17% 34% 29% -21% 36% 17% |
Active Listings

The number of active residential listings at the end of each month.

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Count</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>268</td>
<td>-5%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>282</td>
<td>-6.9%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>303</td>
<td>-6.9%</td>
</tr>
</tbody>
</table>

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Volume</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>$72.6M</td>
<td>-1.6%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>$73.8M</td>
<td>-2.8%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>$75.9M</td>
<td>-17.3%</td>
</tr>
</tbody>
</table>

Filters Used

State: VT
County: Caledonia County, Vermont
Property Type: Condo/Townhouse/Apt, Single Family Residence
**Average Listing Price**

The average listing price of active residential listings at the end of each month.

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Price</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>$271K</td>
<td>3.6%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>$262K</td>
<td>4.5%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>$251K</td>
<td>-11.1%</td>
</tr>
</tbody>
</table>

**Median Listing Price**

The median listing price of active residential listings at the end of each month.

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Price</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>$197K</td>
<td>-1%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>$199K</td>
<td>10.6%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>$180K</td>
<td>-11.1%</td>
</tr>
</tbody>
</table>

Filters Used
- **State:** VT
- **County:** Caledonia County, Vermont
- **Property Type:** Condo/Townhouse/Apt, Single Family Residence

---

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Market Data Report

Caledonia County Oct 2019

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
County: Caledonia County, Vermont
Property Type: Condo/Townhouse/Apt, Single Family Residence

$300K - $225K - $150K - $75K

0

Oct '18 Nov '18 Dec '18 Jan '19 Feb '19 Mar '19 Apr '19 May '19 Jun '19 Jul '19 Aug '19 Sep '19 Oct '19

Avg Est Value


Avg Listing Price

$262K $267K $252K $241K $233K $233K $252K $249K $254K $258K $262K $268K $271K

Avg Listing Price as a % of Avg Est Value

132% 134% 126% 120% 115% 115% 114% 116% 117% 117% 118% 120%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
County: Caledonia County, Vermont
Property Type: Condo/Townhouse/Apt, Single Family Residence

$300K - $225K - $150K - $75K

0

Oct '18 Nov '18 Dec '18 Jan '19 Feb '19 Mar '19 Apr '19 May '19 Jun '19 Jul '19 Aug '19 Sep '19 Oct '19

Median Est Value

$158K $159K $160K $159K $159K $165K $172K $172K $177K $174K $172K $170K $168K $165K

Median Listing Price

$199K $200K $199K $194K $191K $190K $200K $199K $199K $199K $199K $199K $199K $197K

Med Listing Price as a % of Med Est Value

126% 126% 124% 122% 120% 115% 116% 112% 114% 116% 117% 118% 119%
 Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Days</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>133</td>
<td>-8.6%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>145</td>
<td>5.8%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>137</td>
<td>1.5%</td>
</tr>
</tbody>
</table>

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Months</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>8.38</td>
<td>-25.8%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>11.3</td>
<td>41.5%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>7.97</td>
<td>76.8%</td>
</tr>
</tbody>
</table>
Absorption Rate

The percentage of inventory sold per month.

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Rate</th>
<th>Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>12%</td>
<td>-3.1%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>9%</td>
<td>3.7%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>13%</td>
<td>-43.5%</td>
</tr>
</tbody>
</table>

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

<table>
<thead>
<tr>
<th></th>
<th>Active</th>
<th>Pending</th>
<th>Sold</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '18</td>
<td>282</td>
<td>49</td>
<td>34</td>
</tr>
<tr>
<td>Nov '18</td>
<td>240</td>
<td>33</td>
<td>32</td>
</tr>
<tr>
<td>Dec '18</td>
<td>221</td>
<td>34</td>
<td>15</td>
</tr>
<tr>
<td>Jan '19</td>
<td>222</td>
<td>32</td>
<td>15</td>
</tr>
<tr>
<td>Feb '19</td>
<td>218</td>
<td>35</td>
<td>12</td>
</tr>
<tr>
<td>Mar '19</td>
<td>201</td>
<td>49</td>
<td>17</td>
</tr>
<tr>
<td>Apr '19</td>
<td>201</td>
<td>56</td>
<td>20</td>
</tr>
<tr>
<td>May '19</td>
<td>271</td>
<td>63</td>
<td>26</td>
</tr>
<tr>
<td>Jun '19</td>
<td>314</td>
<td>63</td>
<td>26</td>
</tr>
<tr>
<td>Jul '19</td>
<td>330</td>
<td>75</td>
<td>41</td>
</tr>
<tr>
<td>Aug '19</td>
<td>309</td>
<td>90</td>
<td>35</td>
</tr>
<tr>
<td>Sep '19</td>
<td>288</td>
<td>71</td>
<td>32</td>
</tr>
<tr>
<td>Oct '19</td>
<td>268</td>
<td></td>
<td>53</td>
</tr>
</tbody>
</table>
New Pending Sales

The number of residential properties with accepted offers that were added each month.

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Count</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>35</td>
<td>29.6%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>27</td>
<td>35%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>20</td>
<td>0%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>$6.71M</td>
</tr>
<tr>
<td>Oct '18</td>
<td>$5.85M</td>
</tr>
<tr>
<td>Oct '17</td>
<td>$4.01M</td>
</tr>
</tbody>
</table>

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Volume</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>$6.71M</td>
</tr>
<tr>
<td>Oct '18</td>
<td>$5.85M</td>
</tr>
<tr>
<td>Oct '17</td>
<td>$4.01M</td>
</tr>
</tbody>
</table>
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Count</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>71</td>
<td>44.9%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>49</td>
<td>48.5%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>33</td>
<td>39.4%</td>
</tr>
</tbody>
</table>

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Volume</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>$13.7M</td>
<td>32.1%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>$10.4M</td>
<td>40.9%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>$7.39M</td>
<td>3.2%</td>
</tr>
</tbody>
</table>
Closed Sales
The total number of residential properties sold each month.

<table>
<thead>
<tr>
<th>Filters Used</th>
</tr>
</thead>
<tbody>
<tr>
<td>State: VT</td>
</tr>
<tr>
<td>County: Caledonia County, Vermont</td>
</tr>
<tr>
<td>Property Type: Condo/Townhouse/Apt, Single Family Residence</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Count</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>53</td>
<td>55.9%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>34</td>
<td>25.9%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>27</td>
<td>-22.2%</td>
</tr>
</tbody>
</table>

Closed Sales Volume
The sum of the sales price of residential properties sold each month.

<table>
<thead>
<tr>
<th>Filters Used</th>
</tr>
</thead>
<tbody>
<tr>
<td>State: VT</td>
</tr>
<tr>
<td>County: Caledonia County, Vermont</td>
</tr>
<tr>
<td>Property Type: Condo/Townhouse/Apt, Single Family Residence</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Volume</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>$9.95M</td>
<td>45.8%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>$6.82M</td>
<td>45.3%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>$4.7M</td>
<td>-35.7%</td>
</tr>
</tbody>
</table>
Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Price</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>$188K</td>
<td>-6.4%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>$201K</td>
<td>15.4%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>$174K</td>
<td>-17.3%</td>
</tr>
</tbody>
</table>

Average Sales Price

The average sales price of the residential properties sold each month.

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Price</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>$188K</td>
<td>-6.4%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>$201K</td>
<td>15.4%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>$174K</td>
<td>-17.3%</td>
</tr>
</tbody>
</table>
**Median Sales Price**
The median sales price of the residential properties sold each month.

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Price</th>
<th>% Chg.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>$174K</td>
<td>18.6%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>$146K</td>
<td>-0.5%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>$147K</td>
<td>-4.8%</td>
</tr>
</tbody>
</table>

**Average Sales Price vs Average Listing Price**
The average sales price as a percentage of the average listing price for properties sold each month.

<table>
<thead>
<tr>
<th>Month/Year</th>
<th>Avg List Price</th>
<th>Avg Sales Price</th>
<th>Avg Sales Price as a % of Avg List Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oct '19</td>
<td>$229K</td>
<td>$201K</td>
<td>88%</td>
</tr>
<tr>
<td>Oct '18</td>
<td>$217K</td>
<td>$205K</td>
<td>95%</td>
</tr>
<tr>
<td>Oct '17</td>
<td>$234K</td>
<td>$224K</td>
<td>96%</td>
</tr>
</tbody>
</table>

Filters Used:
- **State:** VT
- **County:** Caledonia County, Vermont
- **Property Type:** Condo/Townhouse/Apt, Single Family Residence

Caledonia County Oct 2019

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Market Data Report

Caledonia County Oct 2019

Median Sales Price vs Median Listing Price
The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used
State: VT
County: Caledonia County, Vermont
Property Type: Condo/Townhouse/Apt, Single Family Residence

The median sales price as a percentage of the median listing price for properties sold each month.

<table>
<thead>
<tr>
<th>Month</th>
<th>Median List Price</th>
<th>Median Sales Price</th>
<th>Med Sales Price as a % of Med List Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>'18 Oct</td>
<td>$153K</td>
<td>$146K</td>
<td>95%</td>
</tr>
<tr>
<td>'18 Nov</td>
<td>$169K</td>
<td>$165K</td>
<td>97%</td>
</tr>
<tr>
<td>'18 Dec</td>
<td>$200K</td>
<td>$194K</td>
<td>97%</td>
</tr>
<tr>
<td>'19 Jan</td>
<td>$158K</td>
<td>$155K</td>
<td>98%</td>
</tr>
<tr>
<td>'19 Feb</td>
<td>$162K</td>
<td>$142K</td>
<td>94%</td>
</tr>
<tr>
<td>'19 Mar</td>
<td>$154K</td>
<td>$119K</td>
<td>92%</td>
</tr>
<tr>
<td>'19 Apr</td>
<td>$120K</td>
<td>$197K</td>
<td>95%</td>
</tr>
<tr>
<td>'19 May</td>
<td>$137K</td>
<td>$170K</td>
<td>99%</td>
</tr>
<tr>
<td>'19 Jun</td>
<td>$148K</td>
<td>$148K</td>
<td>98%</td>
</tr>
<tr>
<td>'19 Jul</td>
<td>$156K</td>
<td>$156K</td>
<td>98%</td>
</tr>
<tr>
<td>'19 Aug</td>
<td>$174K</td>
<td>$197K</td>
<td>96%</td>
</tr>
<tr>
<td>'19 Sep</td>
<td>$180K</td>
<td>$188K</td>
<td>100%</td>
</tr>
<tr>
<td>'19 Oct</td>
<td>$180K</td>
<td>$240K</td>
<td>111%</td>
</tr>
</tbody>
</table>

Average Sales Price vs Average Est Value
The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used
State: VT
County: Caledonia County, Vermont
Property Type: Condo/Townhouse/Apt, Single Family Residence

The average sales price as a percentage of the average est value for properties sold each month.

<table>
<thead>
<tr>
<th>Month</th>
<th>Avg Est Value</th>
<th>Avg Sales Price</th>
<th>Avg Sales Price as a % of Avg Est Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>'18 Oct</td>
<td>$142K</td>
<td>$229K</td>
<td>161%</td>
</tr>
<tr>
<td>'18 Nov</td>
<td>$201K</td>
<td>$217K</td>
<td>108%</td>
</tr>
<tr>
<td>'18 Dec</td>
<td>$230K</td>
<td>$234K</td>
<td>101%</td>
</tr>
<tr>
<td>'19 Jan</td>
<td>$137K</td>
<td>$135K</td>
<td>99%</td>
</tr>
<tr>
<td>'19 Feb</td>
<td>$155K</td>
<td>$179K</td>
<td>116%</td>
</tr>
<tr>
<td>'19 Mar</td>
<td>$140K</td>
<td>$224K</td>
<td>160%</td>
</tr>
<tr>
<td>'19 Apr</td>
<td>$128K</td>
<td>$158K</td>
<td>124%</td>
</tr>
<tr>
<td>'19 May</td>
<td>$240K</td>
<td>$263K</td>
<td>110%</td>
</tr>
<tr>
<td>'19 Jun</td>
<td>$135K</td>
<td>$189K</td>
<td>121%</td>
</tr>
<tr>
<td>'19 Jul</td>
<td>$156K</td>
<td>$189K</td>
<td>111%</td>
</tr>
<tr>
<td>'19 Aug</td>
<td>$188K</td>
<td>$168K</td>
<td>100%</td>
</tr>
<tr>
<td>'19 Sep</td>
<td>$188K</td>
<td>$198K</td>
<td>96%</td>
</tr>
<tr>
<td>'19 Oct</td>
<td>$188K</td>
<td>$198K</td>
<td>105%</td>
</tr>
</tbody>
</table>
Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
County: Caledonia County, Vermont
Property Type: Condo/Townhouse/Apt, Single Family Residence

Median Est Value

<table>
<thead>
<tr>
<th></th>
<th>Oct '18</th>
<th>Nov '18</th>
<th>Dec '18</th>
<th>Jan '19</th>
<th>Feb '19</th>
<th>Mar '19</th>
<th>Apr '19</th>
<th>May '19</th>
<th>Jun '19</th>
<th>Jul '19</th>
<th>Aug '19</th>
<th>Sep '19</th>
<th>Oct '19</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$118K</td>
<td>$164K</td>
<td>$141K</td>
<td>$158K</td>
<td>$125K</td>
<td>$102K</td>
<td>$200K</td>
<td>$162K</td>
<td>$166K</td>
<td>$147K</td>
<td>$171K</td>
<td>$178K</td>
<td></td>
</tr>
</tbody>
</table>

Median Sales Price

<table>
<thead>
<tr>
<th></th>
<th>Oct '18</th>
<th>Nov '18</th>
<th>Dec '18</th>
<th>Jan '19</th>
<th>Feb '19</th>
<th>Mar '19</th>
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<td>$200K</td>
<td>$158K</td>
<td>$162K</td>
<td>$155K</td>
<td>$134K</td>
<td>$208K</td>
<td>$139K</td>
<td>$173K</td>
<td>$150K</td>
<td>$160K</td>
<td>$180K</td>
</tr>
</tbody>
</table>

Med Sales Price as a % of Med Est Value

<table>
<thead>
<tr>
<th></th>
<th>Oct '18</th>
<th>Nov '18</th>
<th>Dec '18</th>
<th>Jan '19</th>
<th>Feb '19</th>
<th>Mar '19</th>
<th>Apr '19</th>
<th>May '19</th>
<th>Jun '19</th>
<th>Jul '19</th>
<th>Aug '19</th>
<th>Sep '19</th>
<th>Oct '19</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>131%</td>
<td>103%</td>
<td>142%</td>
<td>103%</td>
<td>103%</td>
<td>124%</td>
<td>131%</td>
<td>104%</td>
<td>86%</td>
<td>104%</td>
<td>102%</td>
<td>93%</td>
<td>101%</td>
</tr>
</tbody>
</table>