

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2019	May 2018	+ / -	YTD 2019	YTD 2018	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	10	15	-33.3%	31	44	-29.5%
New Listing Volume	\$3,964,400	\$3,362,800	+17.9%	\$8,269,200	\$9,808,300	-15.7%
Active Listing Count	46	58	-20.7%	N/A	N/A	
Active Listing Volume	\$12,932,500	\$15,122,700	-14.5%	N/A	N/A	
Average Listing Price	\$281,141	\$260,736	+7.8%	\$262,657	\$251,466	+4.5%
Median Listing Price	\$225,700	\$207,500	+8.8%	\$222,343	\$205,752	+8.1%
Median Days in RPR	131	118.5	+10.5%	231.79	183.2	+26.5%
Months of Inventory	23	11.6	+98.3%	9.4	9.7	-2.7%
Absorption Rate	4.35%	8.62%	-4.3%	10.6%	10.32%	+0.3%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	7	5	+40%	25	27	-7.4%
New Pending Sales Volume	\$1,324,900	\$1,593,000	-16.8%	\$4,888,700	\$6,503,800	-24.8%
Pending Sales Count	16	12	+33.3%	N/A	N/A	
Pending Sales Volume	\$2,870,400	\$3,160,800	-9.2%	N/A	N/A	
Closed Sales Count	4	2	+100%	17	23	-26.1%
Closed Sales Volume	\$736,000	\$469,000	+56.9%	\$3,796,600	\$4,514,950	-15.9%
Average Sales Price	\$184,000	\$234,500	-21.5%	\$223,329	\$196,302	+13.8%
Median Sales Price	\$180,500	\$234,500	-23%	\$200,959	\$181,478	+10.7%

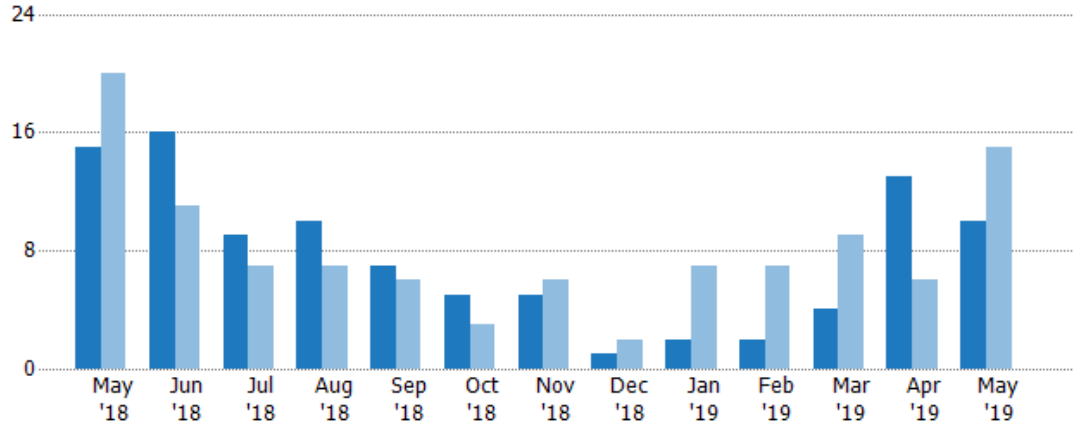
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
May '19	10	-33.3%
May '18	15	-25%
May '17	20	-10%



Current Year	15	16	9	10	7	5	5	1	2	2	4	13	10
Prior Year	20	11	7	7	6	3	6	2	7	7	9	6	15
Percent Change from Prior Year	-25%	45%	29%	43%	17%	67%	-17%	-50%	-71%	-71%	-56%	117%	-33%

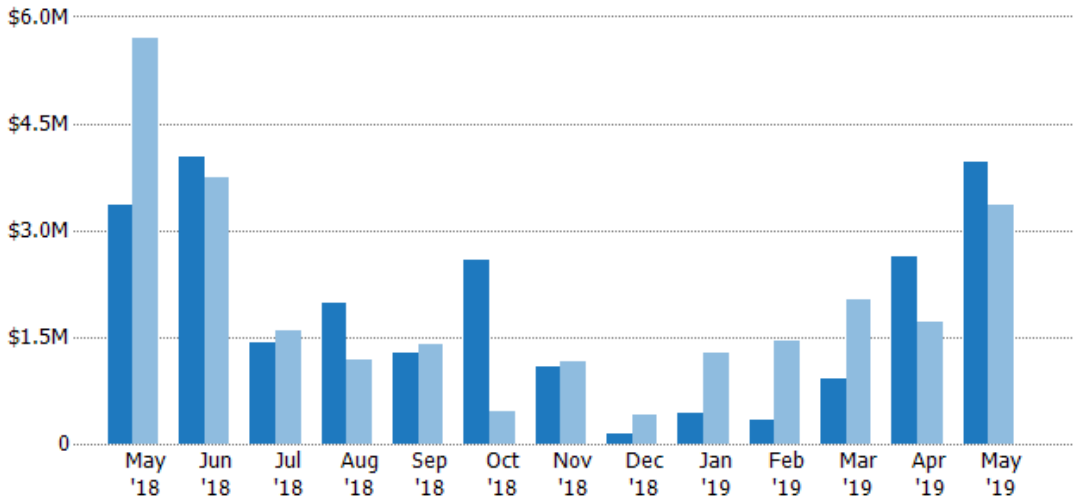
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
May '19	\$3.96M	17.9%
May '18	\$3.36M	-41.1%
May '17	\$5.71M	-38%



Current Year	\$3.36M	\$4.02M	\$1.42M	\$1.97M	\$1.29M	\$2.57M	\$1.08M	\$145K	\$434K	\$328K	\$921K	\$2.62M	\$3.96M
Prior Year	\$5.71M	\$3.74M	\$1.59M	\$1.17M	\$1.39M	\$466K	\$1.15M	\$404K	\$1.27M	\$1.44M	\$2.02M	\$1.72M	\$3.36M
Percent Change from Prior Year	-41%	8%	-11%	68%	-8%	452%	-6%	-64%	-66%	-77%	-54%	53%	18%

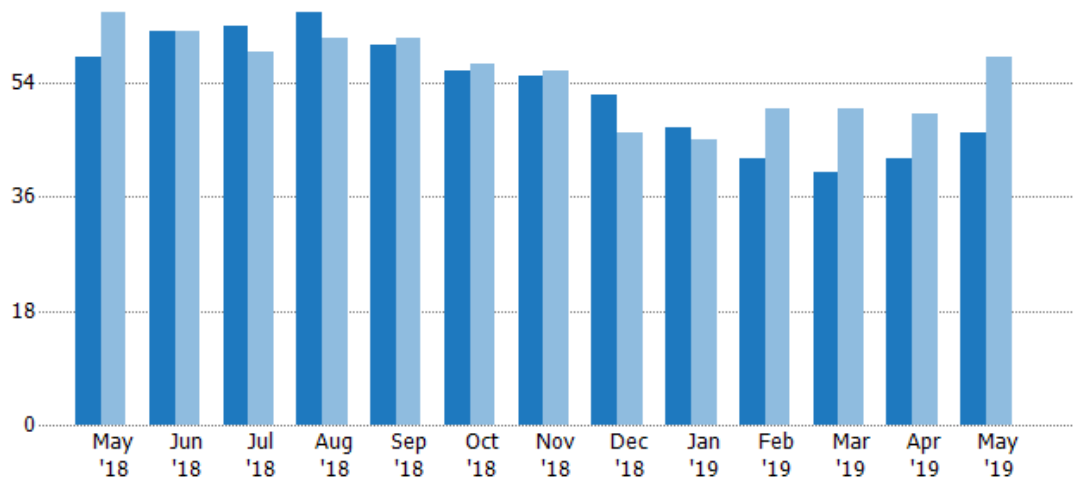
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
May '19	46	-20.7%
May '18	58	-10.8%
May '17	65	3.1%



Current Year	58	62	63	65	60	56	55	52	47	42	40	42	46
Prior Year	65	62	59	61	61	57	56	46	45	50	50	49	58
Percent Change from Prior Year	-11%	0%	7%	7%	-2%	-2%	-2%	13%	4%	-16%	-20%	-14%	-21%

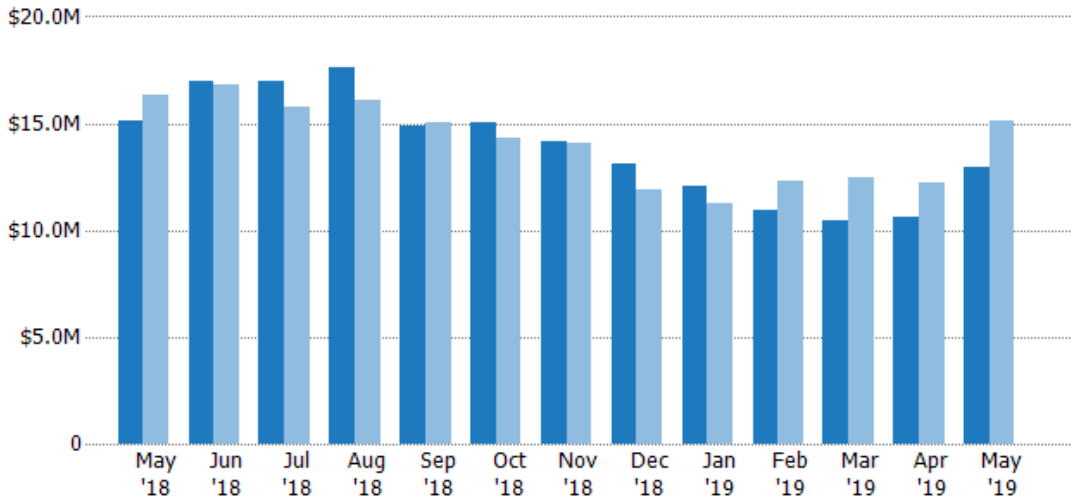
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
May '19	\$12.9M	-14.5%
May '18	\$15.1M	-7.2%
May '17	\$16.3M	0.4%



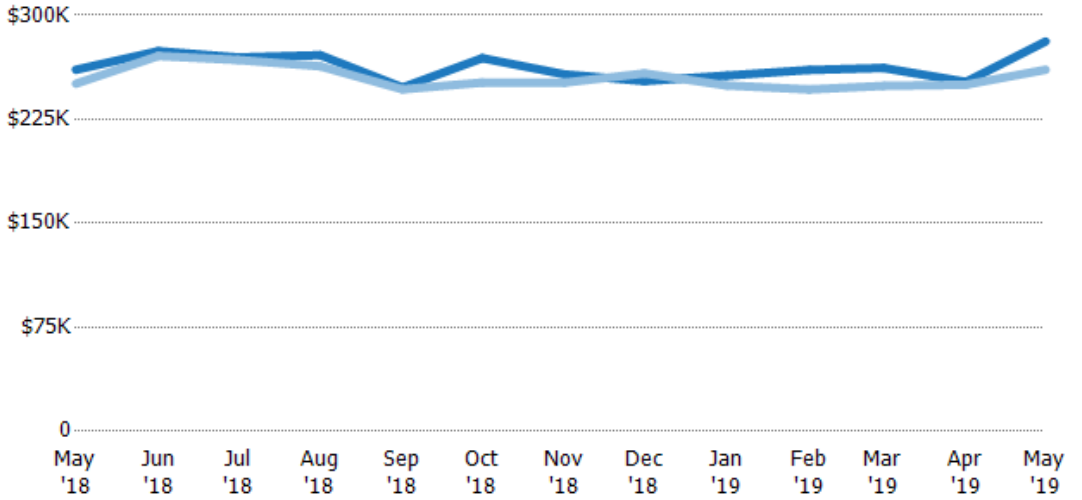
Current Year	\$15.1M	\$17M	\$17M	\$17.6M	\$14.9M	\$15.1M	\$14.2M	\$13.1M	\$12.1M	\$10.9M	\$10.5M	\$10.6M	\$12.9M
Prior Year	\$16.3M	\$16.8M	\$15.8M	\$16.1M	\$15M	\$14.3M	\$14.1M	\$11.9M	\$11.2M	\$12.3M	\$12.5M	\$12.2M	\$15.1M
Percent Change from Prior Year	-7%	1%	8%	10%	-1%	5%	1%	11%	7%	-11%	-16%	-14%	-14%

## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
May '19	\$281K	7.8%
May '18	\$261K	4%
May '17	\$251K	-2.6%

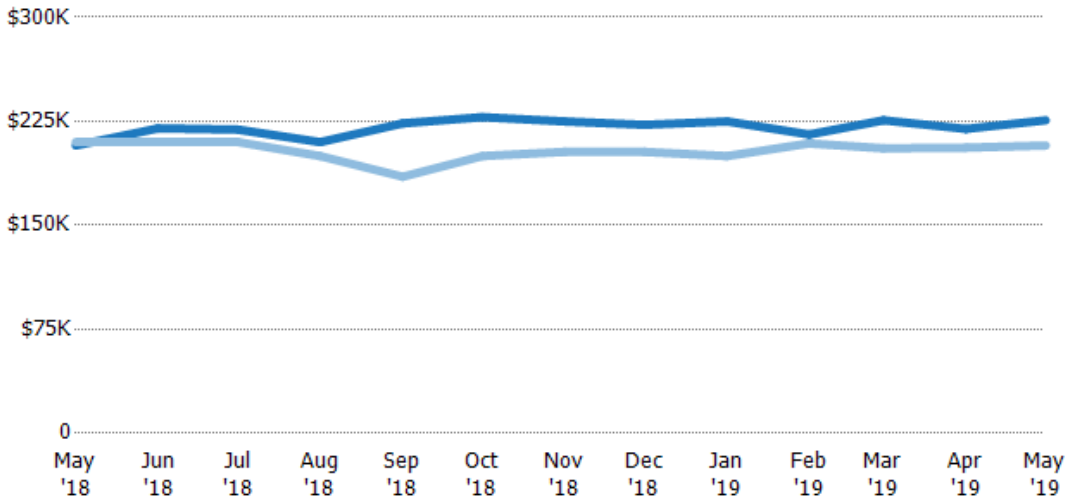
Current Year	\$261K	\$274K	\$270K	\$271K	\$248K	\$269K	\$257K	\$253K	\$257K	\$261K	\$262K	\$252K	\$281K
Prior Year	\$251K	\$271K	\$268K	\$263K	\$247K	\$251K	\$251K	\$258K	\$249K	\$247K	\$249K	\$250K	\$261K
Percent Change from Prior Year	4%	1%	1%	3%	1%	7%	2%	-2%	3%	6%	5%	1%	8%

## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



Month/Year	Price	% Chg.
May '19	\$226K	8.8%
May '18	\$208K	-1.2%
May '17	\$210K	-10.7%

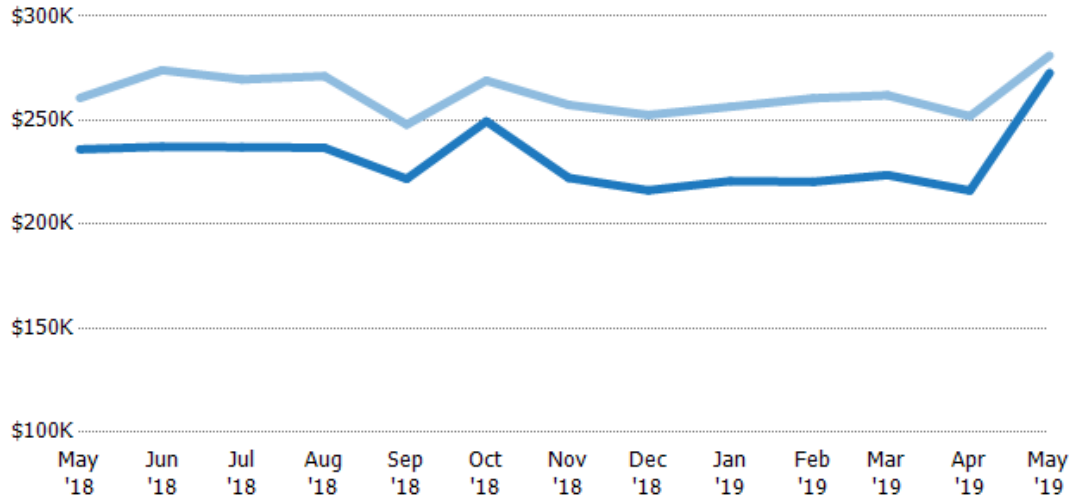
Current Year	\$208K	\$220K	\$219K	\$210K	\$224K	\$228K	\$225K	\$222K	\$225K	\$215K	\$226K	\$220K	\$226K
Prior Year	\$210K	\$210K	\$210K	\$200K	\$185K	\$200K	\$203K	\$203K	\$200K	\$209K	\$206K	\$206K	\$208K
Percent Change from Prior Year	-1%	5%	4%	5%	21%	14%	11%	10%	13%	3%	10%	7%	9%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



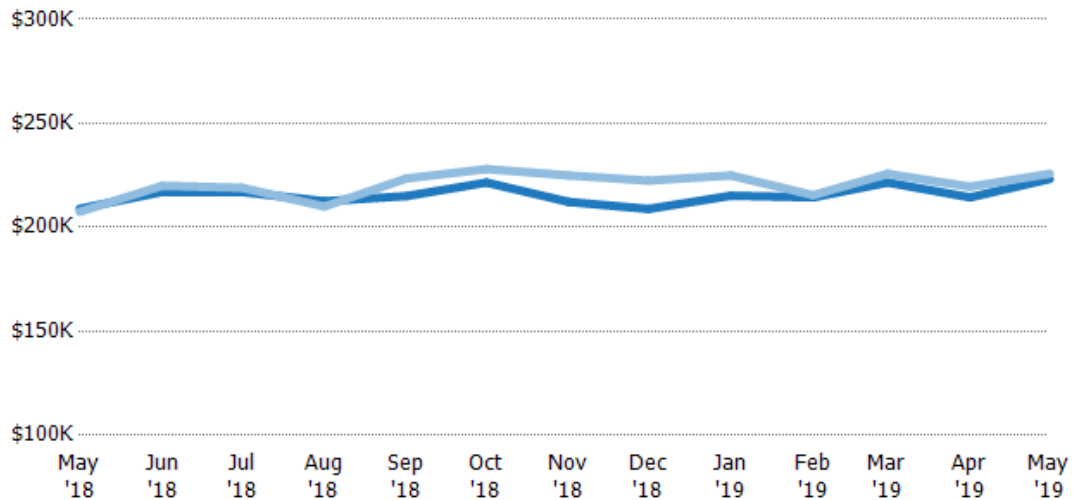
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Avg Est Value	\$236K	\$237K	\$237K	\$237K	\$222K	\$249K	\$222K	\$216K	\$221K	\$220K	\$224K	\$216K	\$273K
Avg Listing Price	\$261K	\$274K	\$270K	\$271K	\$248K	\$269K	\$257K	\$253K	\$257K	\$261K	\$262K	\$252K	\$281K
Avg Listing Price as a % of Avg Est Value	110%	116%	114%	115%	112%	108%	116%	117%	116%	118%	117%	117%	103%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Median Est Value	\$209K	\$217K	\$217K	\$213K	\$215K	\$222K	\$212K	\$209K	\$215K	\$214K	\$222K	\$214K	\$223K
Median Listing Price	\$208K	\$220K	\$219K	\$210K	\$224K	\$228K	\$225K	\$222K	\$225K	\$215K	\$226K	\$220K	\$226K
Med Listing Price as a % of Med Est Value	99%	101%	101%	99%	104%	103%	106%	107%	105%	100%	102%	102%	101%

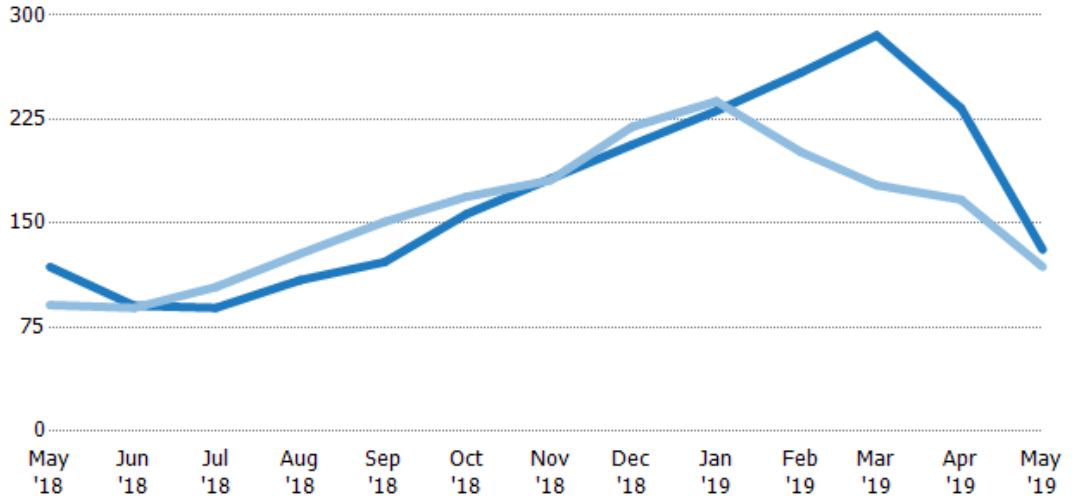
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Days	% Chg.
May '19	131	10.5%
May '18	119	30.2%
May '17	91	4.4%



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	119	90.5	89	109	122	157	182	207	231	259	286	233	131
Prior Year	91	89	104	128	151	169	181	220	238	202	178	167	119
Percent Change from Prior Year	30%	2%	-14%	-15%	-19%	-7%	1%	-6%	-3%	28%	61%	40%	11%

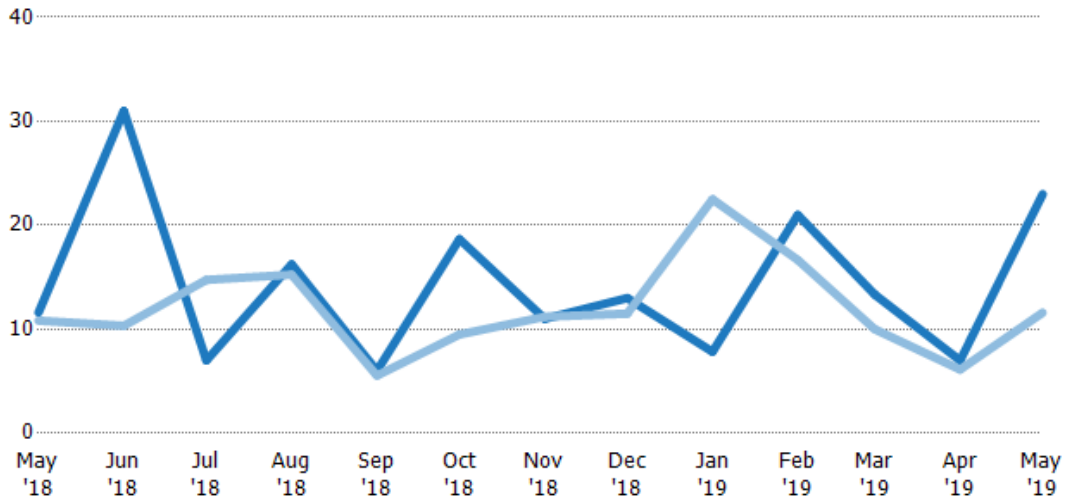
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Months	% Chg.
May '19	23	98.3%
May '18	11.6	7.1%
May '17	10.8	209.2%



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	11.6	31	7	16.3	6	18.7	11	13	7.83	21	13.3	7	23
Prior Year	10.8	10.3	14.8	15.3	5.55	9.5	11.2	11.5	22.5	16.7	10	6.13	11.6
Percent Change from Prior Year	7%	200%	-53%	7%	8%	96%	-2%	13%	-65%	26%	33%	14%	98%

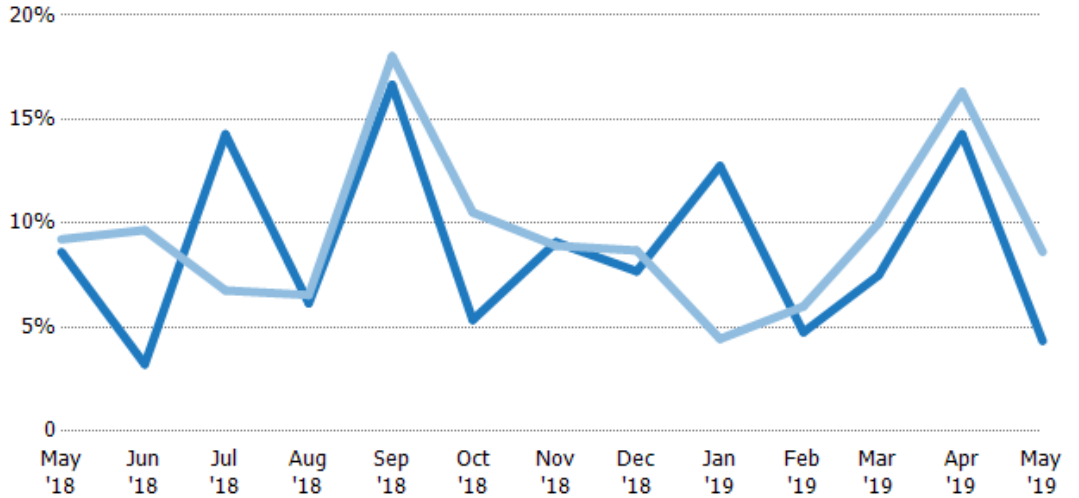
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/Year	Rate	Chg.
May '19	4%	4.3%
May '18	9%	0.6%
May '17	9%	-67.7%



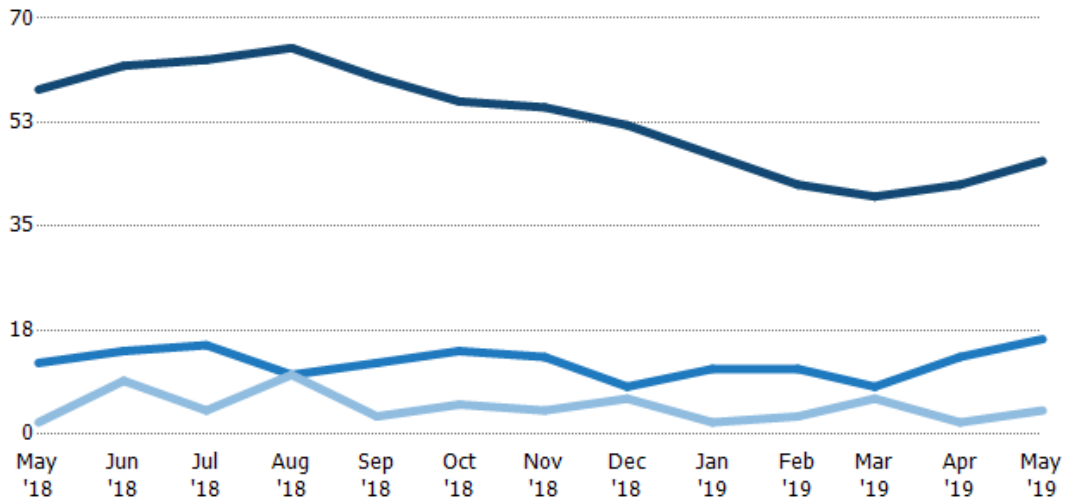
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	9%	3%	14%	6%	17%	5%	9%	8%	13%	5%	8%	14%	4%
Prior Year	9%	10%	7%	7%	18%	11%	9%	9%	4%	6%	10%	16%	9%
Change from Prior Year	1%	6%	-8%	0%	1%	5%	0%	1%	-8%	1%	3%	2%	4%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



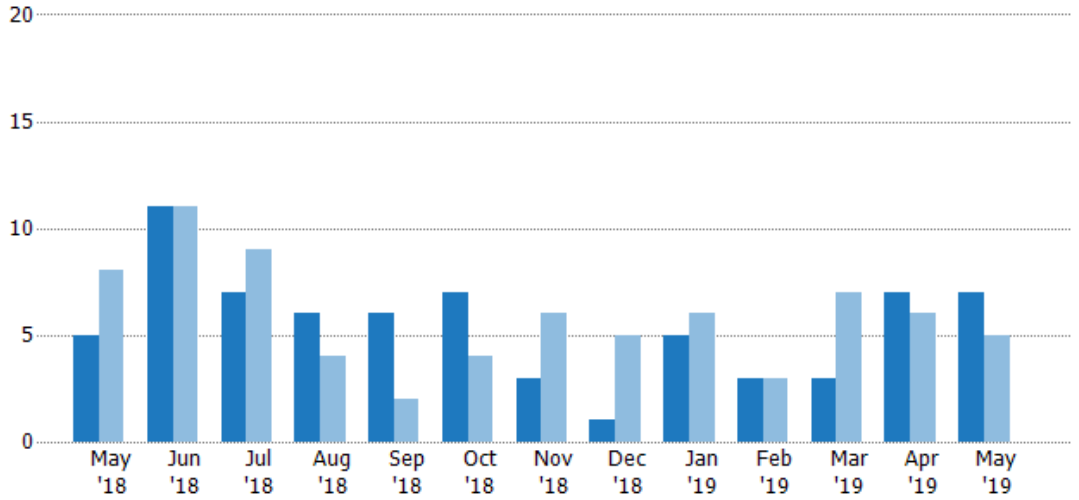
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Active	58	62	63	65	60	56	55	52	47	42	40	42	46
Pending	12	14	15	10	12	14	13	8	11	11	8	13	16
Sold	2	9	4	10	3	5	4	6	2	3	6	2	4

## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Count	% Chg.
May '19	7	40%
May '18	5	-37.5%
May '17	8	25%

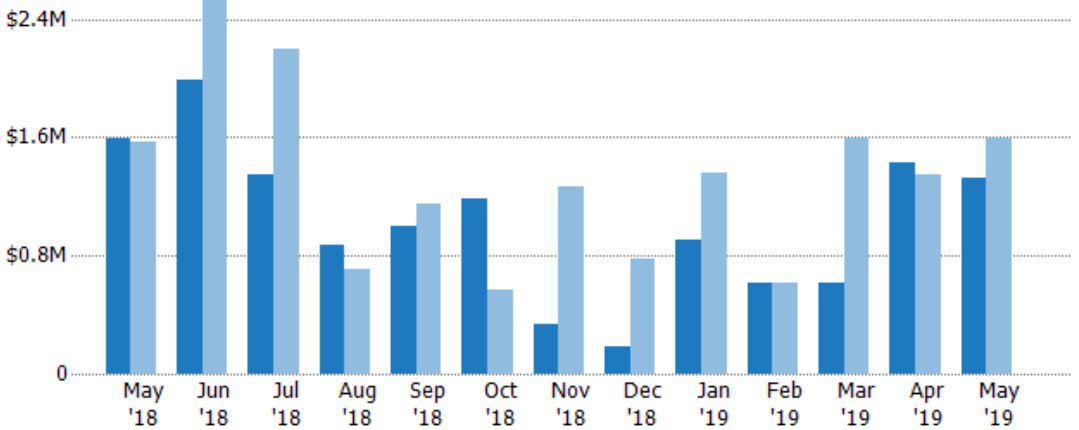
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	5	11	7	6	6	7	3	1	5	3	3	7	7
Prior Year	8	11	9	4	2	4	6	5	6	3	7	6	5
Percent Change from Prior Year	-38%	0%	-22%	50%	200%	75%	-50%	-80%	-17%	0%	-57%	17%	40%

## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



Month/Year	Volume	% Chg.
May '19	\$1.32M	-16.8%
May '18	\$1.59M	1.9%
May '17	\$1.56M	25.4%

	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	\$1.59M	\$1.98M	\$1.35M	\$872K	\$997K	\$1.19M	\$341K	\$189K	\$901K	\$617K	\$620K	\$1.43M	\$1.32M
Prior Year	\$1.56M	\$2.54M	\$2.19M	\$704K	\$1.15M	\$571K	\$1.26M	\$780K	\$1.36M	\$609K	\$1.59M	\$1.35M	\$1.59M
Percent Change from Prior Year	2%	-22%	-38%	24%	-13%	109%	-73%	-76%	-34%	1%	-61%	6%	-17%



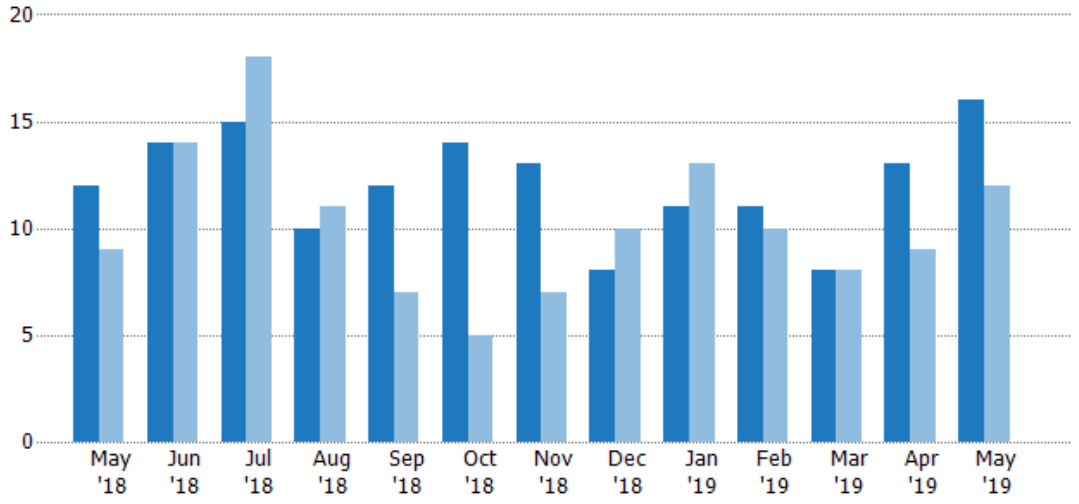
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Count	% Chg.
May '19	16	33.3%
May '18	12	33.3%
May '17	9	66.7%



Current Year	12	14	15	10	12	14	13	8	11	11	8	13	16
Prior Year	9	14	18	11	7	5	7	10	13	10	8	9	12
Percent Change from Prior Year	33%	0%	-17%	-9%	71%	180%	86%	-20%	-15%	10%	0%	44%	33%

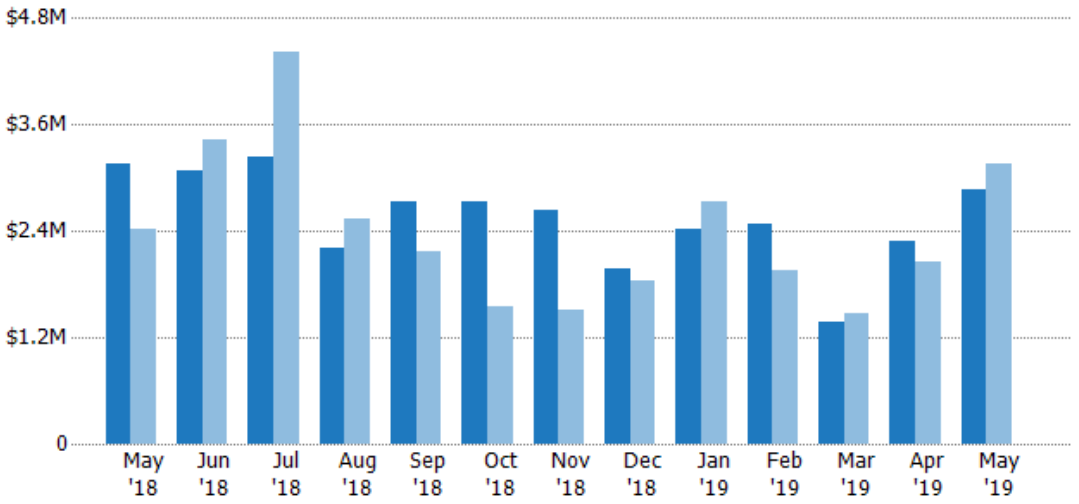
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Volume	% Chg.
May '19	\$2.87M	-9.2%
May '18	\$3.16M	31%
May '17	\$2.41M	19.2%



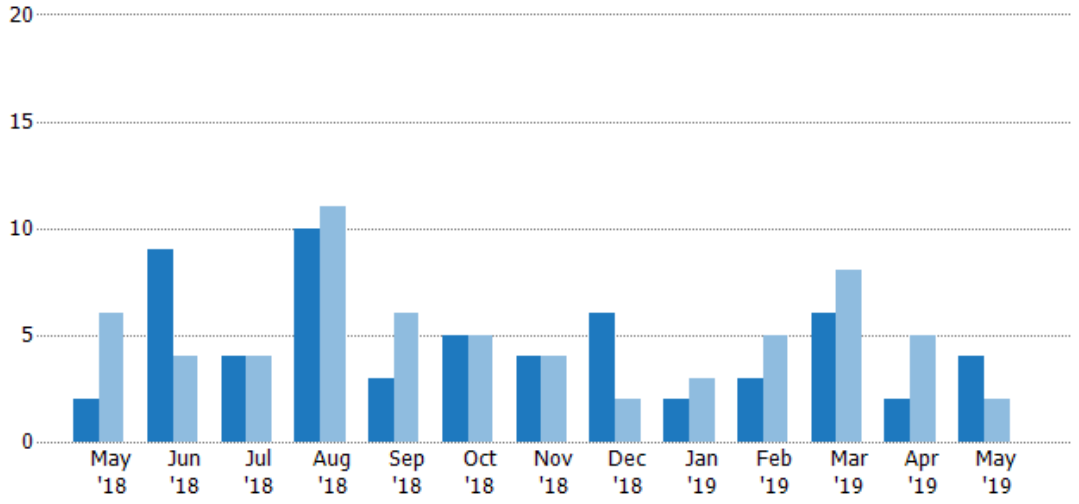
Current Year	\$3.16M	\$3.08M	\$3.24M	\$2.2M	\$2.74M	\$2.72M	\$2.63M	\$1.98M	\$2.42M	\$2.48M	\$1.37M	\$2.29M	\$2.87M
Prior Year	\$2.41M	\$3.42M	\$4.41M	\$2.54M	\$2.17M	\$1.55M	\$1.51M	\$1.83M	\$2.73M	\$1.95M	\$1.47M	\$2.05M	\$3.16M
Percent Change from Prior Year	31%	-10%	-27%	-13%	26%	76%	74%	8%	-11%	27%	-7%	12%	-9%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



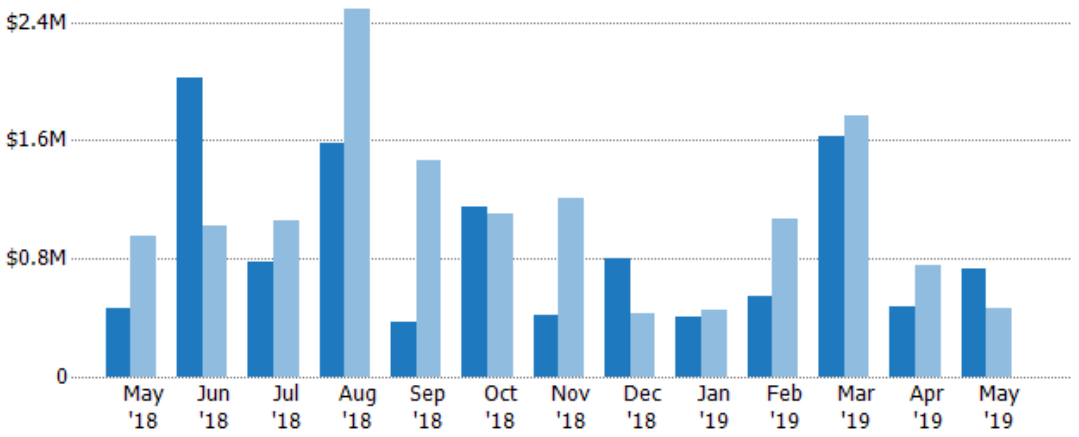
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	2	9	4	10	3	5	4	6	2	3	6	2	4
Prior Year	6	4	4	11	6	5	4	2	3	5	8	5	2
Percent Change from Prior Year	-67%	125%	0%	-9%	-50%	0%	0%	200%	-33%	-40%	-25%	-60%	100%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



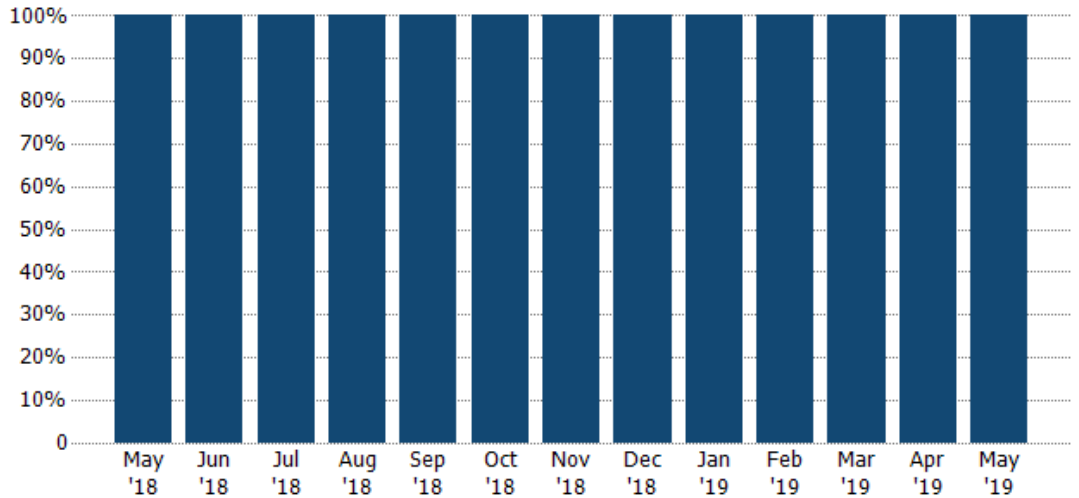
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	\$469K	\$2.02M	\$782K	\$1.58M	\$368K	\$1.15M	\$415K	\$804K	\$410K	\$545K	\$1.63M	\$475K	\$736K
Prior Year	\$951K	\$1.02M	\$1.06M	\$2.49M	\$1.47M	\$1.1M	\$1.21M	\$425K	\$456K	\$1.07M	\$1.76M	\$757K	\$469K
Percent Change from Prior Year	-51%	98%	-26%	-37%	-75%	4%	-66%	89%	-10%	-49%	-8%	-37%	57%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



■ Single Family Residence

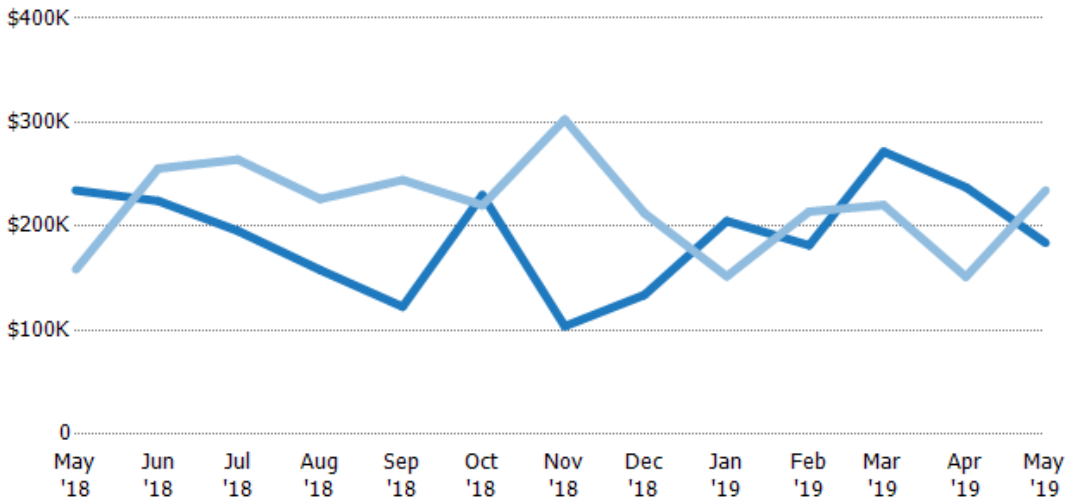
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



■ Current Year

■ Prior Year

Percent Change from Prior Year

\$235K \$224K \$196K \$158K \$123K \$230K \$104K \$134K \$205K \$182K \$272K \$238K \$184K  
 \$159K \$256K \$264K \$226K \$245K \$220K \$303K \$213K \$152K \$214K \$220K \$151K \$235K  
 48% -12% -26% -30% -50% 4% -66% -37% 35% -15% 23% 57% -22%

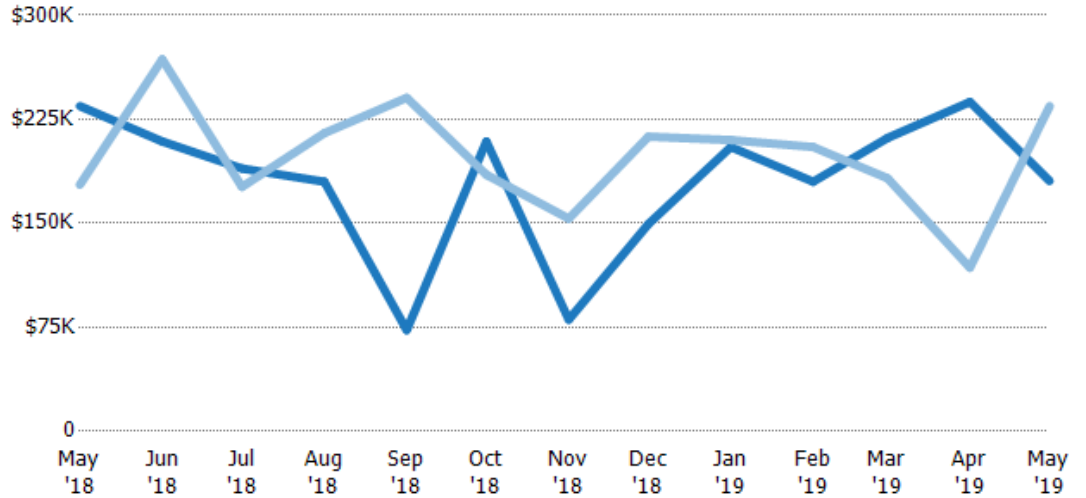
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence

Month/Year	Price	% Chg.
May '19	\$181K	-23%
May '18	\$235K	31.9%
May '17	\$178K	-20.1%



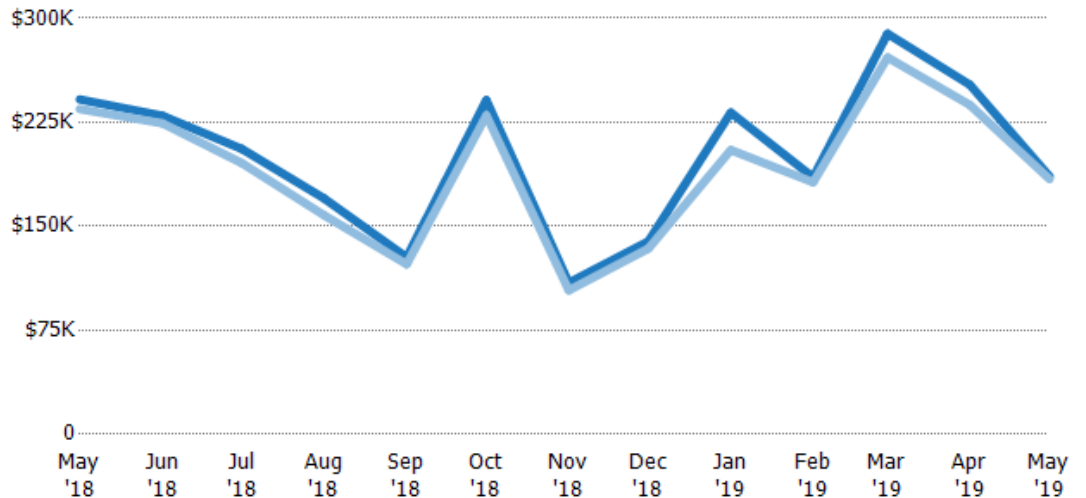
Current Year	\$235K	\$209K	\$190K	\$180K	\$73K	\$209K	\$80.5K	\$150K	\$205K	\$180K	\$212K	\$238K	\$181K
Prior Year	\$178K	\$268K	\$176K	\$215K	\$241K	\$185K	\$153K	\$213K	\$210K	\$205K	\$183K	\$118K	\$235K
Percent Change from Prior Year	32%	-22%	8%	-16%	-70%	13%	-48%	-30%	-2%	-12%	16%	101%	-23%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



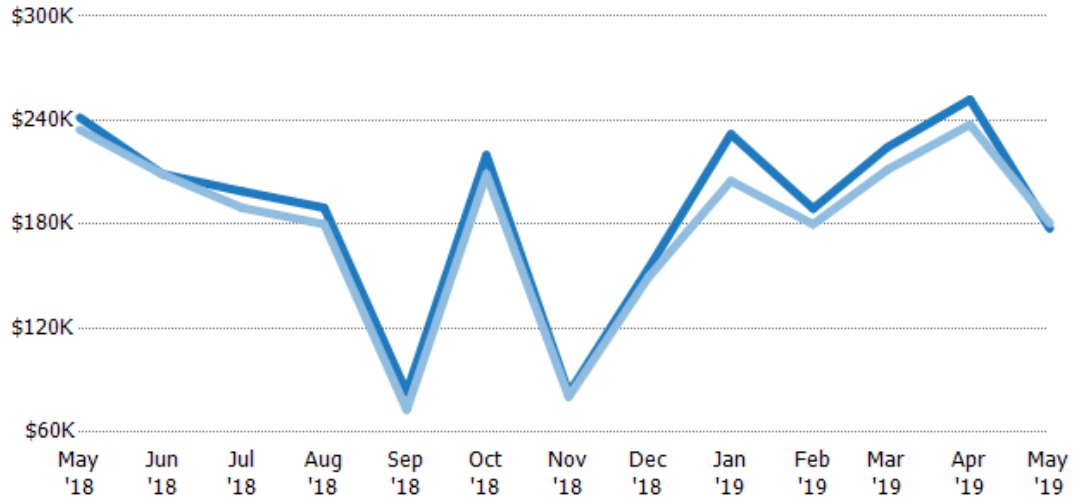
Avg List Price	\$242K	\$230K	\$206K	\$170K	\$128K	\$241K	\$109K	\$139K	\$232K	\$185K	\$289K	\$252K	\$186K
Avg Sales Price	\$235K	\$224K	\$196K	\$158K	\$123K	\$230K	\$104K	\$134K	\$205K	\$182K	\$272K	\$238K	\$184K
Avg Sales Price as a % of Avg List Price	97%	98%	95%	93%	96%	95%	95%	96%	88%	98%	94%	94%	99%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



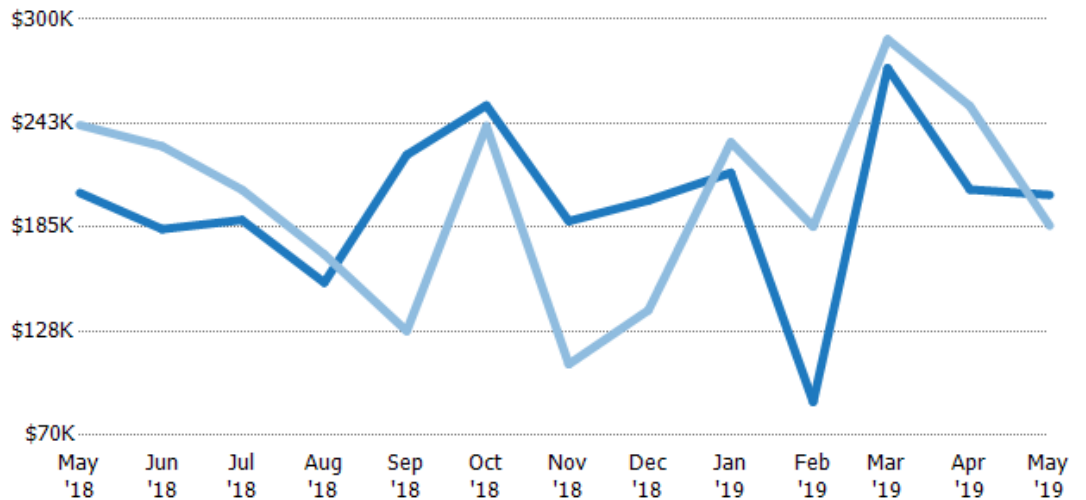
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Median List Price	\$242K	\$209K	\$199K	\$189K	\$83K	\$220K	\$82.5K	\$154K	\$232K	\$189K	\$225K	\$252K	\$178K
Median Sales Price	\$235K	\$209K	\$190K	\$180K	\$73K	\$209K	\$80.5K	\$150K	\$205K	\$180K	\$212K	\$238K	\$181K
Med Sales Price as a % of Med List Price	97%	100%	95%	95%	88%	95%	98%	97%	88%	95%	94%	94%	102%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



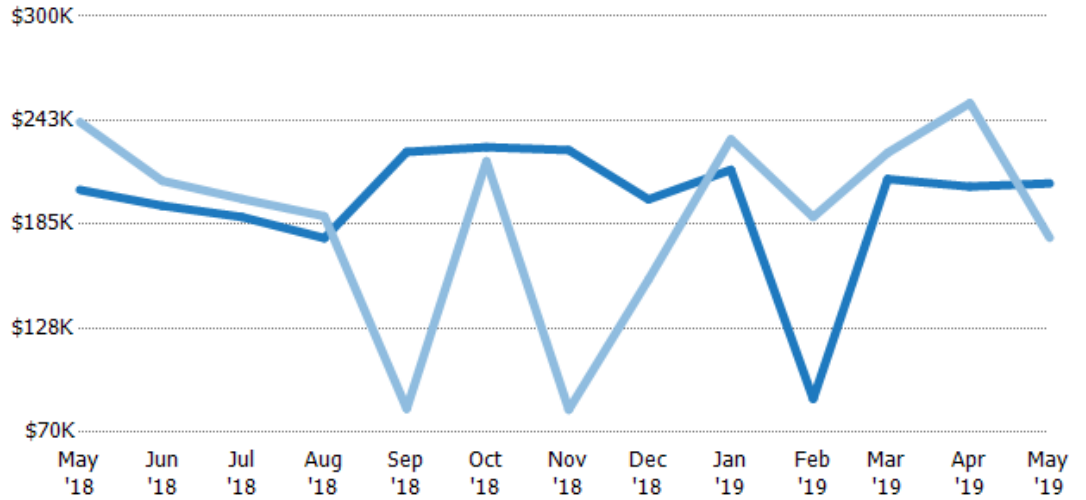
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Avg Est Value	\$204K	\$184K	\$189K	\$154K	\$225K	\$252K	\$188K	\$200K	\$215K	\$88.4K	\$273K	\$206K	\$203K
Avg Sales Price	\$242K	\$230K	\$206K	\$170K	\$128K	\$241K	\$109K	\$139K	\$232K	\$185K	\$289K	\$252K	\$186K
Avg Sales Price as a % of Avg Est Value	118%	125%	109%	110%	57%	95%	58%	70%	108%	210%	106%	122%	92%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Chelsea, VT 05038, East Randolph, VT 05041, Randolph, VT 05060, Randolph Center, VT 05061  
 Property Type:  
 Condo/Townhouse/Apt, Single Family Residence



Median Est Value	\$204K	\$195K	\$189K	\$177K	\$225K	\$228K	\$226K	\$199K	\$215K	\$88.4K	\$210K	\$206K	\$208K
Median Sales Price	\$242K	\$209K	\$199K	\$189K	\$83K	\$220K	\$82.5K	\$154K	\$232K	\$189K	\$225K	\$252K	\$178K
Med Sales Price as a % of Med Est Value	118%	107%	105%	107%	37%	97%	37%	78%	108%	214%	107%	122%	86%