

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2019	May 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	13	13	+/-	35	47	-25.5%
New Listing Volume	\$2,907,600	\$2,406,500	+20.8%	\$6,915,900	\$8,692,199	-20.4%
Active Listing Count	40	57	-29.8%	N/A	N/A	
Active Listing Volume	\$9,778,599	\$11,394,000	-14.2%	N/A	N/A	
Average Listing Price	\$244,465	\$199,895	+22.3%	\$220,403	\$194,640	+13.2%
Median Listing Price	\$205,000	\$172,000	+19.2%	\$194,838	\$170,462	+14.3%
Median Days in RPR	127	85	+49.4%	193.11	130.53	+47.9%
Months of Inventory	13.3	11.4	+17%	9.9	30.9	-67.9%
Absorption Rate	7.5%	8.77%	-1.3%	10.1%	3.24%	+6.9%
Sales Activity Charts Metrics						
New Pending Sales Count	9	8	+12.5%	29	24	+20.8%
New Pending Sales Volume	\$1,424,200	\$942,099	+51.2%	\$4,482,000	\$3,447,499	+30%
Pending Sales Count	14	11	+27.3%	N/A	N/A	
Pending Sales Volume	\$2,098,000	\$1,605,999	+30.6%	N/A	N/A	
Closed Sales Count	6	5	+20%	19	20	-5%
Closed Sales Volume	\$1,080,000	\$755,000	+43%	\$2,762,800	\$3,004,900	-8.1%
Average Sales Price	\$180,000	\$151,000	+19.2%	\$145,411	\$150,245	-3.2%
Median Sales Price	\$141,500	\$119,000	+18.9%	\$133,479	\$143,900	-7.2%

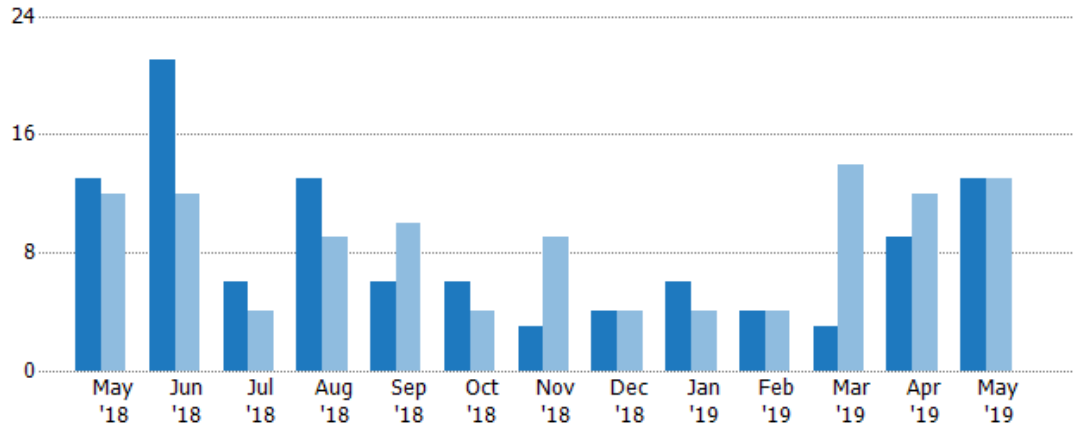
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
May '19	13	0%
May '18	13	8.3%
May '17	12	-66.7%



Current Year	13	21	6	13	6	6	3	4	6	4	3	9	13
Prior Year	12	12	4	9	10	4	9	4	4	4	14	12	13
Percent Change from Prior Year	8%	75%	50%	44%	-40%	50%	-67%	0%	50%	0%	-79%	-25%	0%

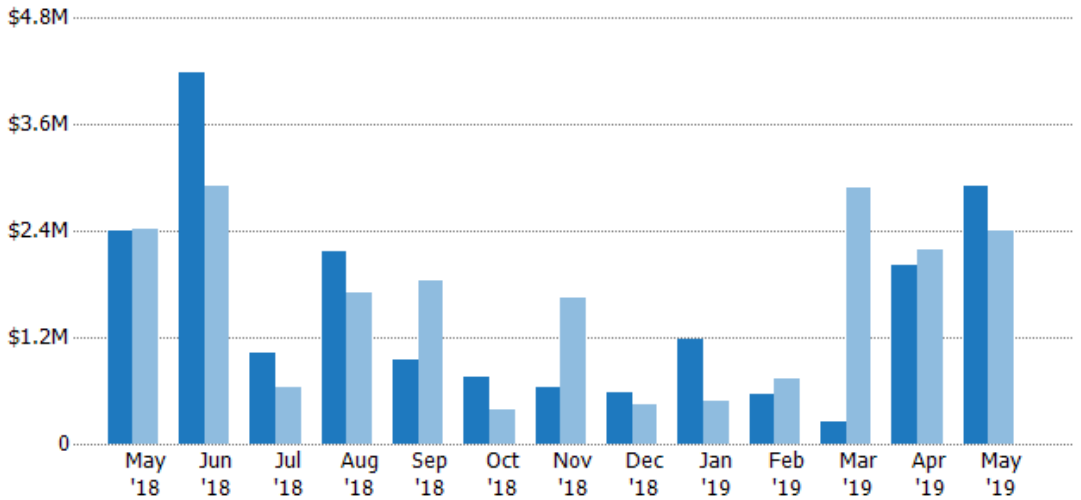
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
May '19	\$2.91M	20.8%
May '18	\$2.41M	-0.5%
May '17	\$2.42M	-80.8%



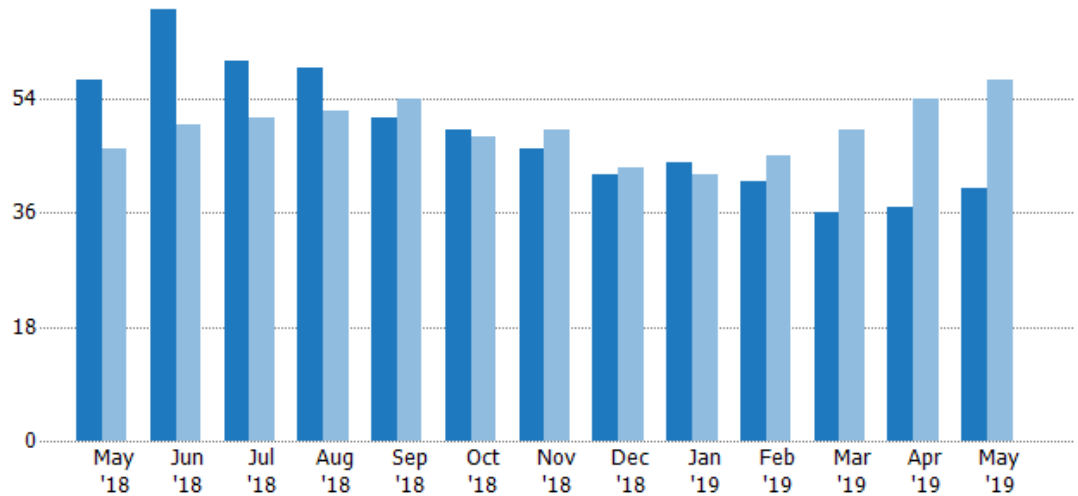
Current Year	\$2.41M	\$4.19M	\$1.02M	\$2.17M	\$957K	\$762K	\$644K	\$584K	\$1.17M	\$560K	\$258K	\$2.02M	\$2.91M
Prior Year	\$2.42M	\$2.9M	\$635K	\$1.7M	\$1.84M	\$389K	\$1.65M	\$447K	\$476K	\$741K	\$2.89M	\$2.18M	\$2.41M
Percent Change from Prior Year	0%	45%	61%	27%	-48%	96%	-61%	31%	146%	-24%	-91%	-8%	21%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
May '19	40	-29.8%
May '18	57	23.9%
May '17	46	-4.3%

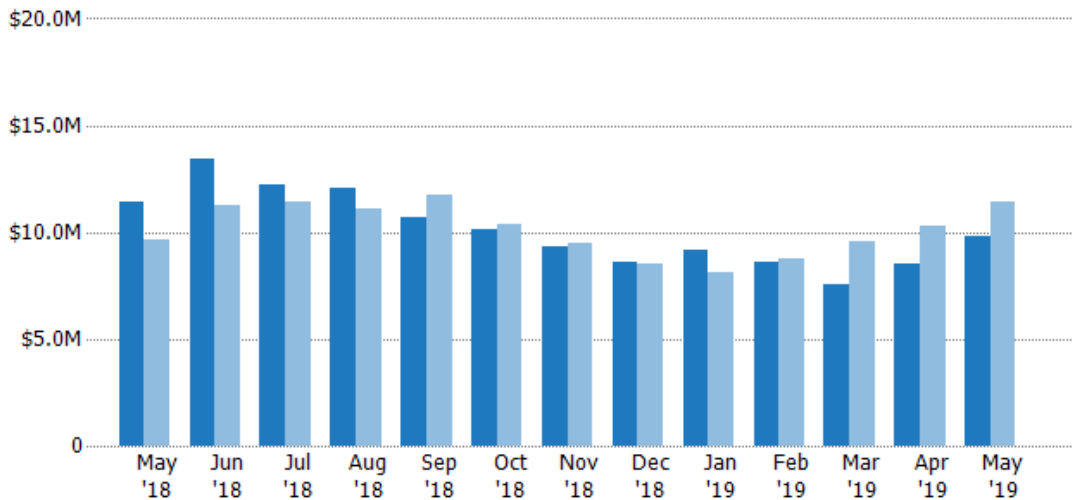
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	57	68	60	59	51	49	46	42	44	41	36	37	40
Prior Year	46	50	51	52	54	48	49	43	42	45	49	54	57
Percent Change from Prior Year	24%	36%	18%	13%	-6%	2%	-6%	-2%	5%	-9%	-27%	-31%	-30%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
May '19	\$9.78M	-14.2%
May '18	\$11.4M	18.1%
May '17	\$9.65M	-12%

	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	\$11.4M	\$13.4M	\$12.3M	\$12.1M	\$10.7M	\$10.2M	\$9.36M	\$8.57M	\$9.15M	\$8.6M	\$7.57M	\$8.53M	\$9.78M
Prior Year	\$9.65M	\$11.2M	\$11.4M	\$11.1M	\$11.8M	\$10.3M	\$9.47M	\$8.52M	\$8.09M	\$8.77M	\$9.53M	\$10.3M	\$11.4M
Percent Change from Prior Year	18%	19%	7%	9%	-9%	-2%	-1%	1%	13%	-2%	-21%	-17%	-14%

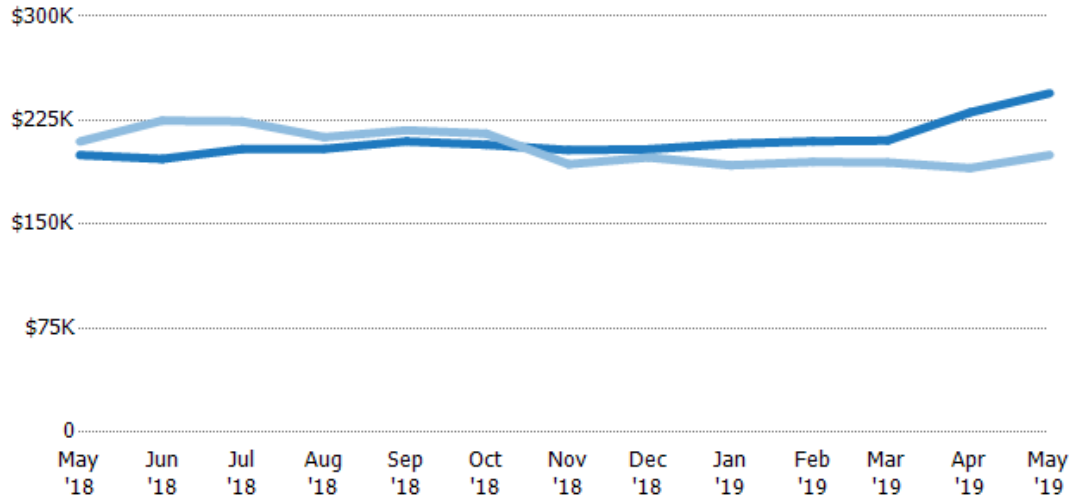
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
May '19	\$244K	22.3%
May '18	\$200K	-4.7%
May '17	\$210K	-8%



Current Year	\$200K	\$197K	\$204K	\$204K	\$210K	\$207K	\$203K	\$204K	\$208K	\$210K	\$210K	\$231K	\$244K
Prior Year	\$210K	\$225K	\$224K	\$213K	\$218K	\$215K	\$193K	\$198K	\$193K	\$195K	\$195K	\$191K	\$200K
Percent Change from Prior Year	-5%	-12%	-9%	-4%	-4%	-4%	5%	3%	8%	8%	8%	21%	22%

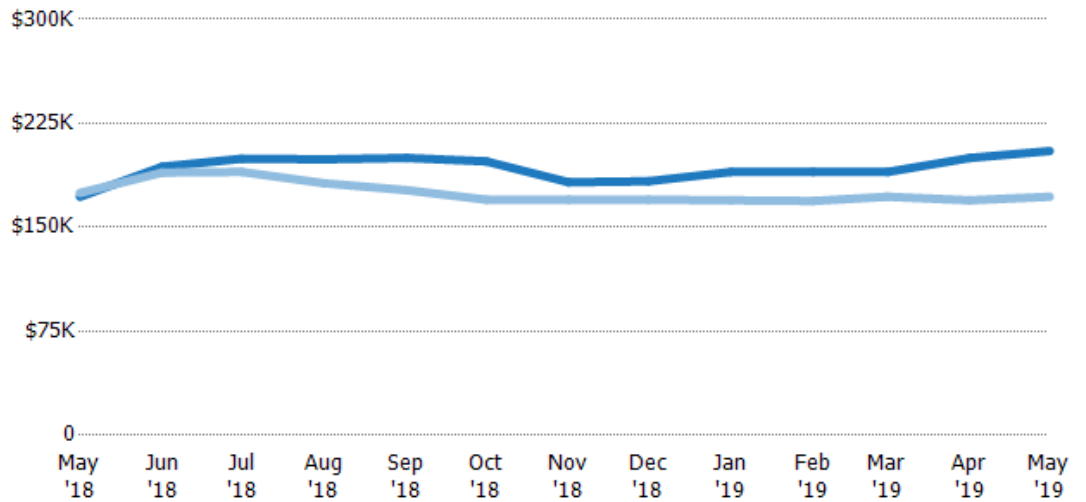
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
May '19	\$205K	19.2%
May '18	\$172K	-1.6%
May '17	\$175K	-20.2%



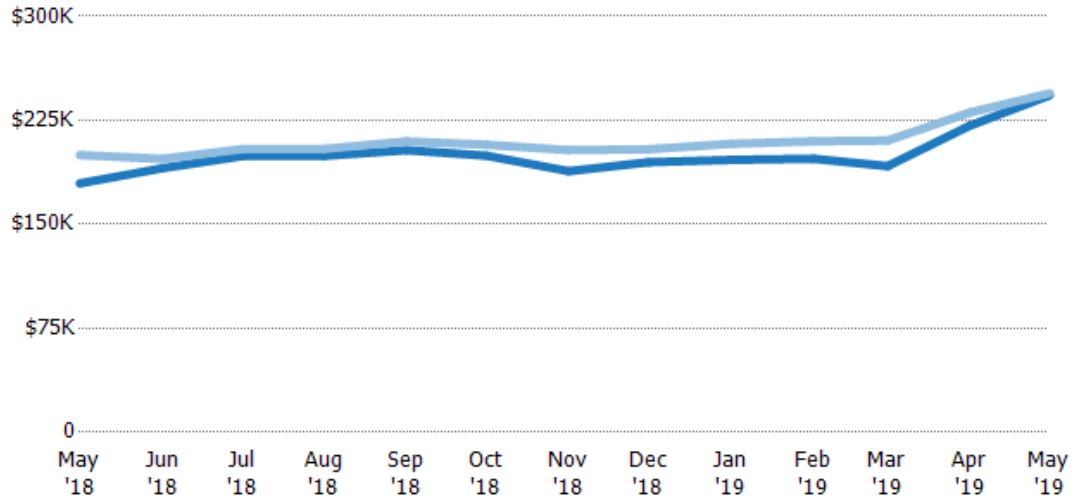
Current Year	\$172K	\$194K	\$199K	\$199K	\$200K	\$198K	\$182K	\$183K	\$190K	\$190K	\$190K	\$200K	\$205K
Prior Year	\$175K	\$189K	\$190K	\$182K	\$177K	\$170K	\$170K	\$170K	\$169K	\$169K	\$172K	\$169K	\$172K
Percent Change from Prior Year	-2%	2%	5%	9%	13%	16%	7%	8%	12%	12%	10%	18%	19%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



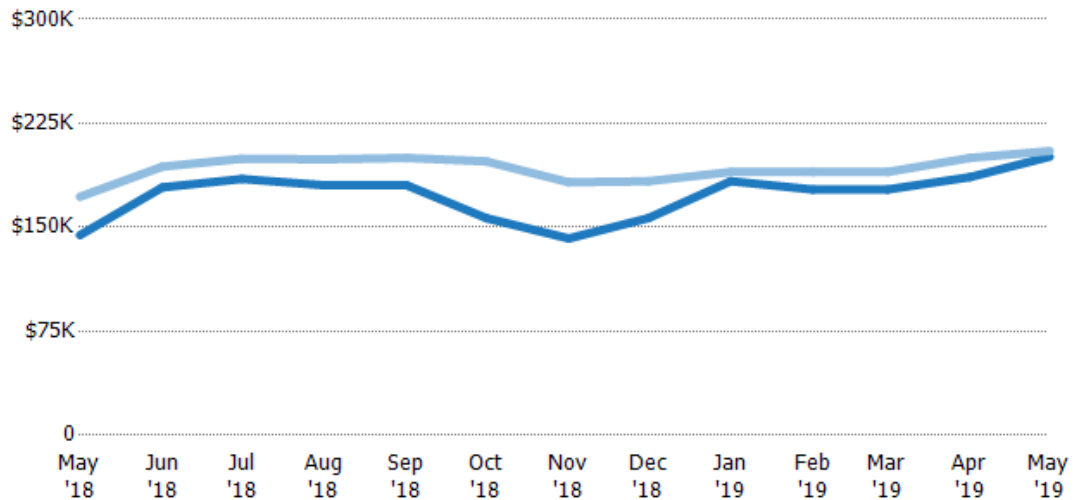
Avg Est Value	\$180K	\$190K	\$199K	\$199K	\$203K	\$199K	\$188K	\$195K	\$196K	\$197K	\$192K	\$221K	\$243K
Avg Listing Price	\$200K	\$197K	\$204K	\$204K	\$210K	\$207K	\$203K	\$204K	\$208K	\$210K	\$210K	\$231K	\$244K
Avg Listing Price as a % of Avg Est Value	111%	104%	103%	103%	103%	104%	108%	105%	106%	106%	110%	104%	101%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$144K	\$179K	\$185K	\$180K	\$180K	\$157K	\$142K	\$157K	\$183K	\$177K	\$177K	\$186K	\$201K
Median Listing Price	\$172K	\$194K	\$199K	\$199K	\$200K	\$198K	\$182K	\$183K	\$190K	\$190K	\$190K	\$200K	\$205K
Med Listing Price as a % of Med Est Value	119%	108%	108%	110%	111%	126%	129%	117%	104%	107%	107%	107%	102%

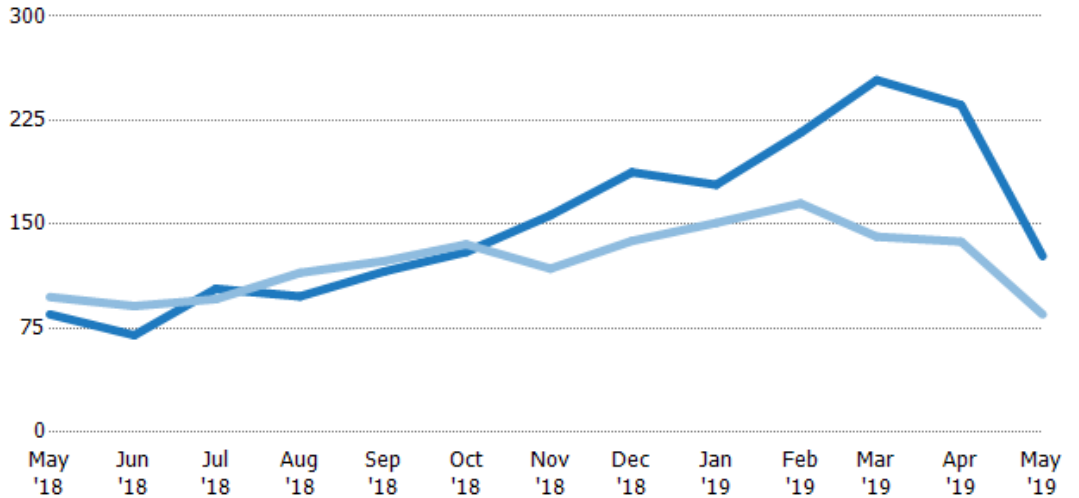
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
May '19	127	49.4%
May '18	85	-12.8%
May '17	97.5	120%



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	85	70	104	98	116	130	157	188	179	216	254	236	127
Prior Year	97.5	91	96	115	124	136	118	138	151	165	141	138	85
Percent Change from Prior Year	-13%	-23%	8%	-15%	-6%	-4%	33%	36%	18%	31%	80%	72%	49%

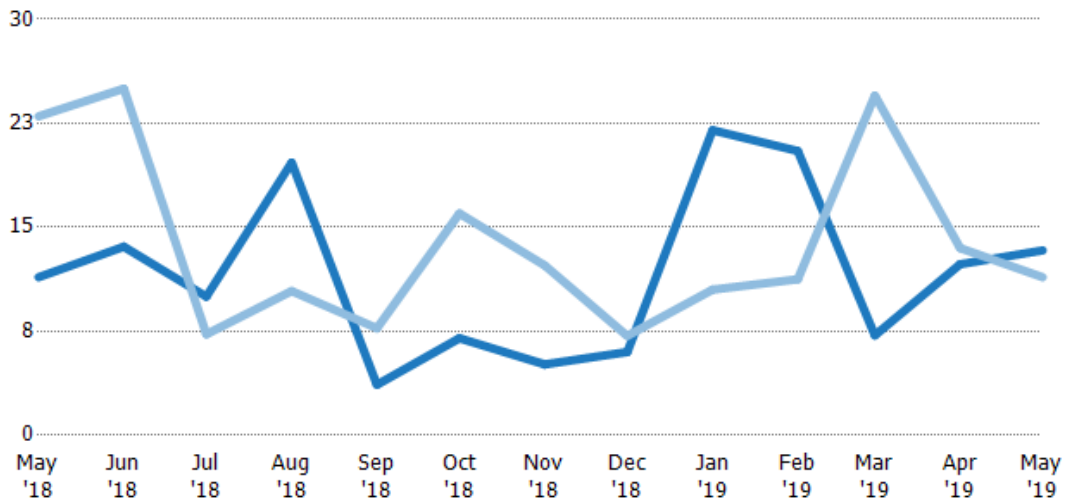
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
May '19	13.3	17%
May '18	11.4	-50.4%
May '17	23	-36.2%



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	11.4	13.6	10	19.7	3.64	7	5.11	6	22	20.5	7.2	12.3	13.3
Prior Year	23	25	7.29	10.4	7.71	16	12.3	7.17	10.5	11.3	24.5	13.5	11.4
Percent Change from Prior Year	-50%	-46%	37%	89%	-53%	-56%	-58%	-16%	110%	82%	-71%	-9%	17%

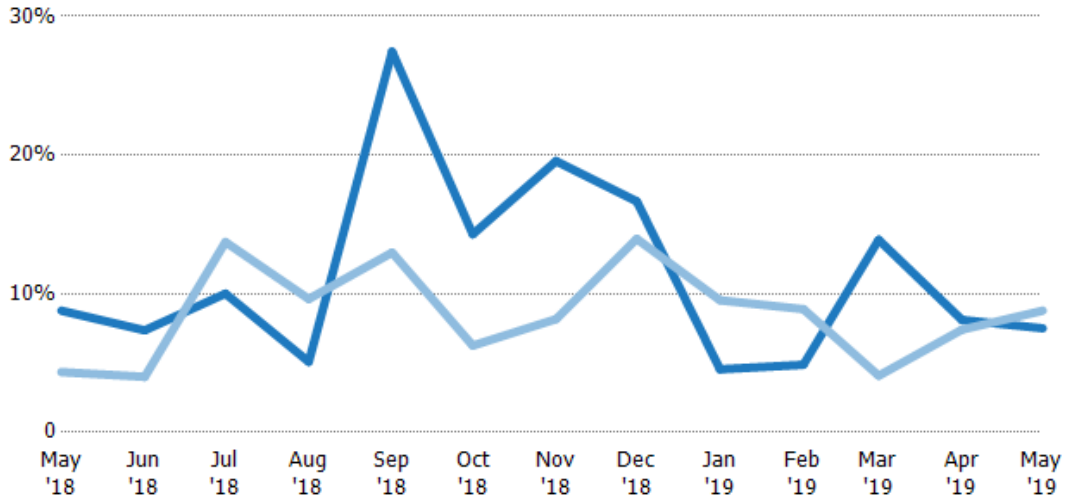
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
May '19	8%	1.3%
May '18	9%	-4.4%
May '17	4%	56.9%



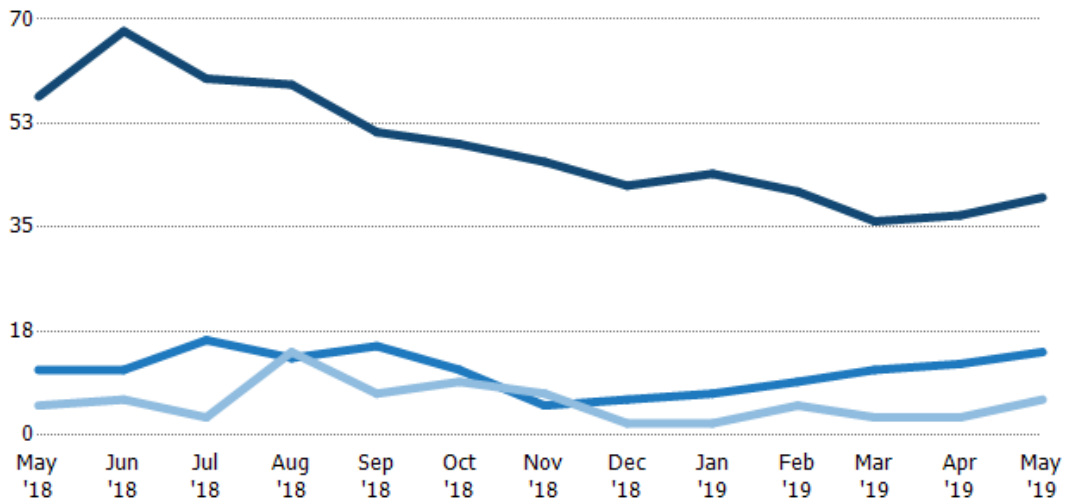
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	9%	7%	10%	5%	27%	14%	20%	17%	5%	5%	14%	8%	8%
Prior Year	4%	4%	14%	10%	13%	6%	8%	14%	10%	9%	4%	7%	9%
Change from Prior Year	-4%	-3%	4%	5%	-14%	-8%	-11%	-3%	5%	4%	-10%	-1%	1%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Active	57	68	60	59	51	49	46	42	44	41	36	37	40
Pending	11	11	16	13	15	11	5	6	7	9	11	12	14
Sold	5	6	3	14	7	9	7	2	2	5	3	3	6

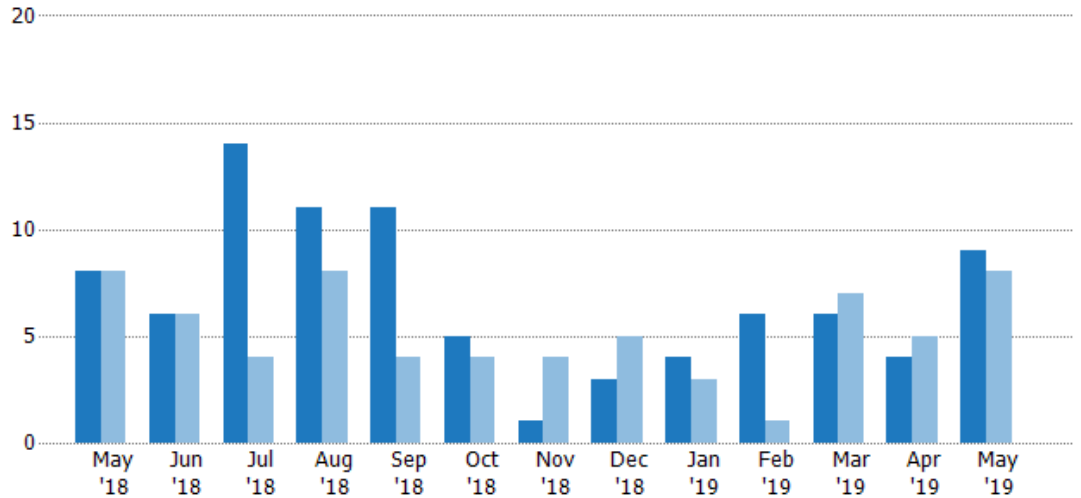
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
May '19	9	12.5%
May '18	8	0%
May '17	8	37.5%



Current Year	8	6	14	11	11	5	1	3	4	6	6	4	9
Prior Year	8	6	4	8	4	4	4	5	3	1	7	5	8
Percent Change from Prior Year	0%	0%	250%	38%	175%	25%	-75%	-40%	33%	500%	-14%	-20%	13%

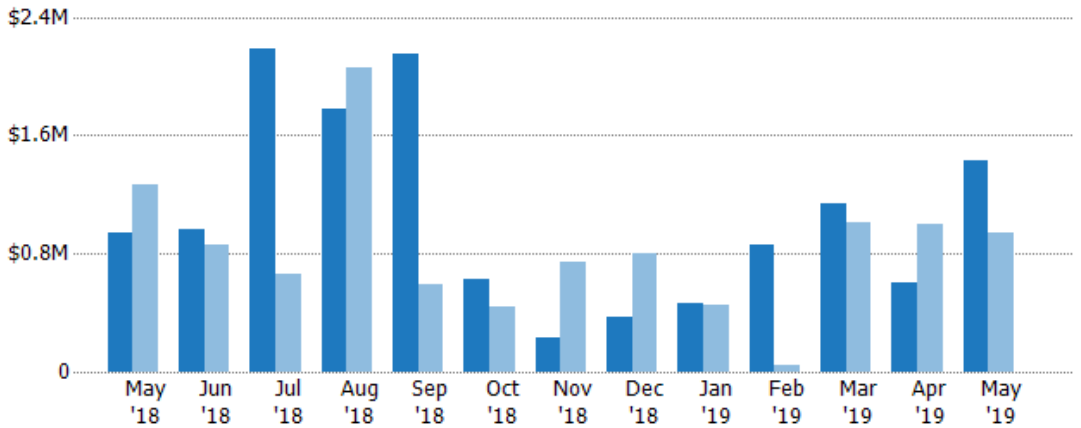
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
May '19	\$1.42M	51.2%
May '18	\$942K	-25.9%
May '17	\$1.27M	23.1%



Current Year	\$942K	\$965K	\$2.18M	\$1.77M	\$2.15M	\$625K	\$235K	\$375K	\$458K	\$859K	\$1.14M	\$605K	\$1.42M
Prior Year	\$1.27M	\$855K	\$660K	\$2.06M	\$597K	\$445K	\$744K	\$805K	\$455K	\$39.5K	\$1.01M	\$998K	\$942K
Percent Change from Prior Year	-26%	13%	231%	-14%	261%	40%	-68%	-53%	1%	2,074%	12%	-39%	51%

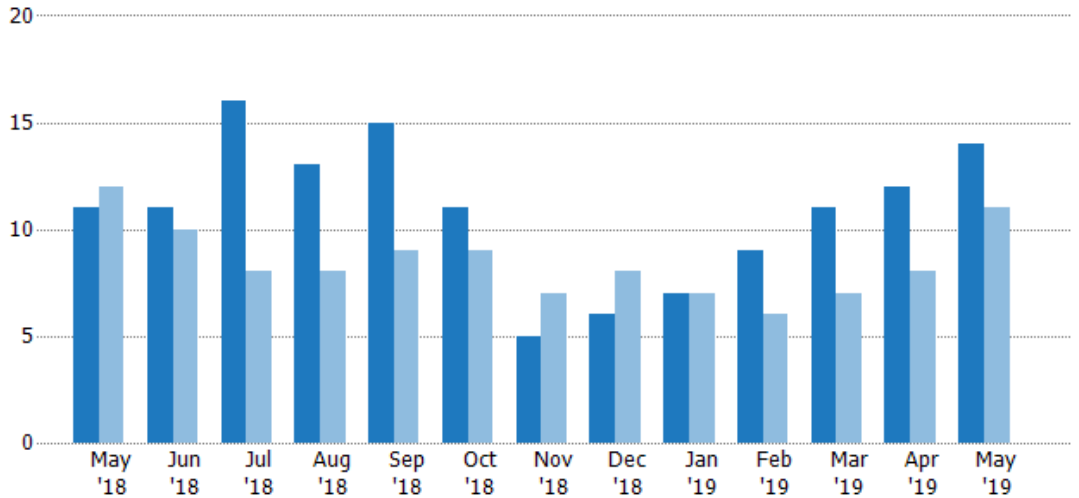
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
May '19	14	27.3%
May '18	11	-8.3%
May '17	12	-8.3%



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	11	11	16	13	15	11	5	6	7	9	11	12	14
Prior Year	12	10	8	8	9	9	7	8	7	6	7	8	11
Percent Change from Prior Year	-8%	10%	100%	63%	67%	22%	-29%	-25%	0%	50%	57%	50%	27%

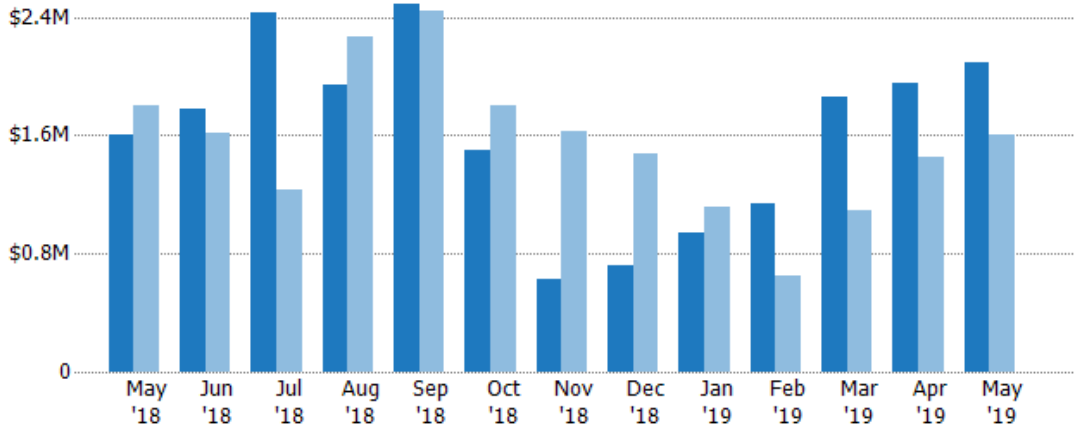
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
May '19	\$2.1M	30.6%
May '18	\$1.61M	-11%
May '17	\$1.8M	-9.9%



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	\$1.61M	\$1.78M	\$2.43M	\$1.94M	\$2.49M	\$1.5M	\$626K	\$719K	\$941K	\$1.13M	\$1.85M	\$1.96M	\$2.1M
Prior Year	\$1.8M	\$1.61M	\$1.23M	\$2.27M	\$2.44M	\$1.81M	\$1.63M	\$1.47M	\$1.11M	\$653K	\$1.09M	\$1.46M	\$1.61M
Percent Change from Prior Year	-11%	10%	98%	-14%	2%	-17%	-62%	-51%	-15%	73%	69%	34%	31%

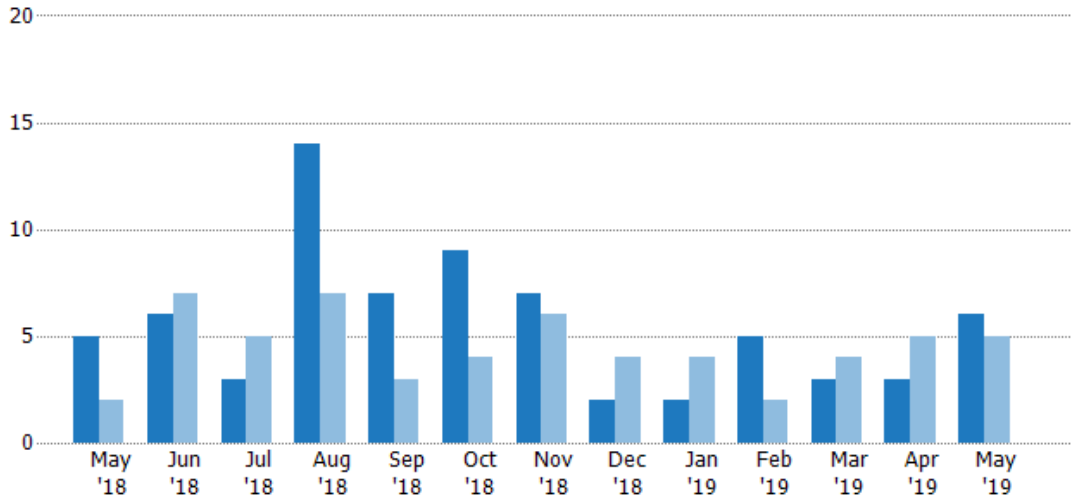
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
May '19	6	20%
May '18	5	150%
May '17	2	150%



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	5	6	3	14	7	9	7	2	2	5	3	3	6
Prior Year	2	7	5	7	3	4	6	4	4	2	4	5	5
Percent Change from Prior Year	150%	-14%	-40%	100%	133%	125%	17%	-50%	-50%	150%	-25%	-40%	20%

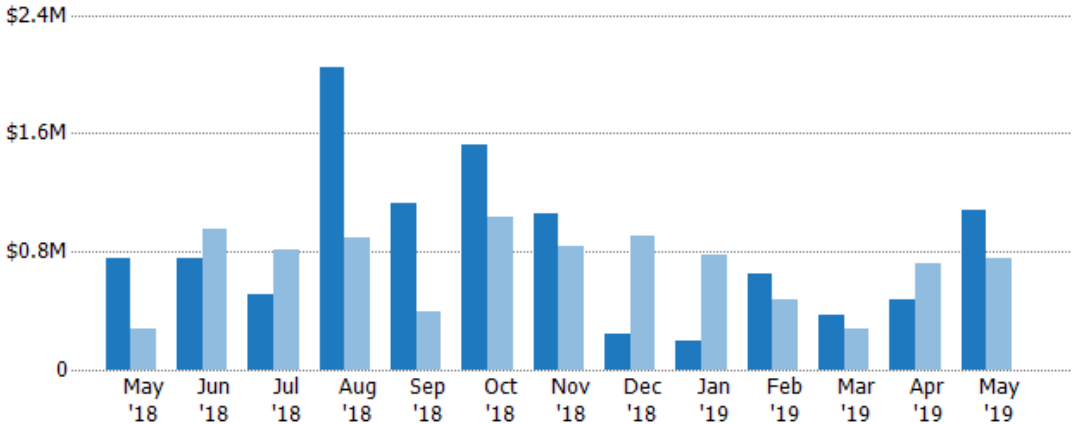
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
May '19	\$1.08M	43%
May '18	\$755K	177.6%
May '17	\$272K	194.5%



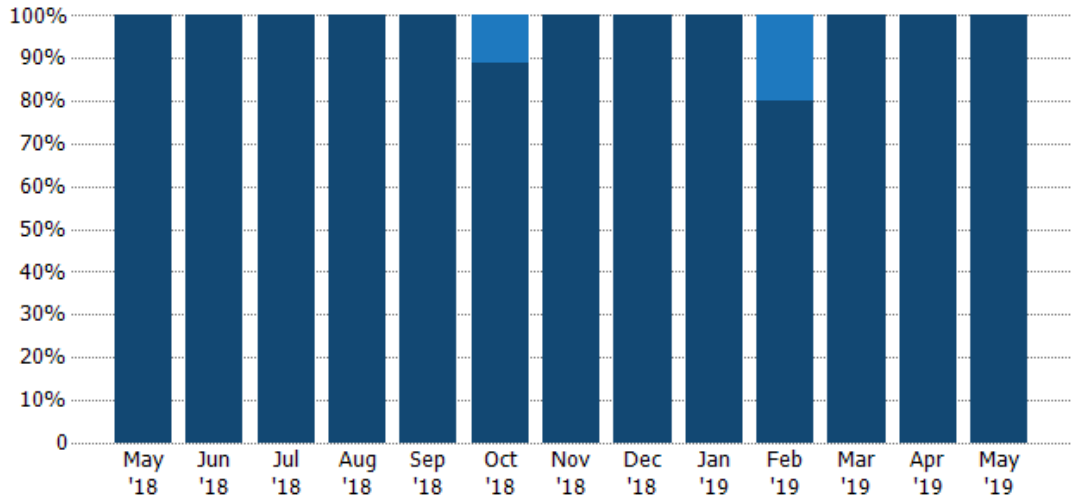
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	\$755K	\$750K	\$511K	\$2.04M	\$1.12M	\$1.53M	\$1.06M	\$240K	\$191K	\$648K	\$369K	\$476K	\$1.08M
Prior Year	\$272K	\$947K	\$809K	\$899K	\$396K	\$1.03M	\$841K	\$906K	\$778K	\$480K	\$273K	\$719K	\$755K
Percent Change from Prior Year	178%	-21%	-37%	127%	184%	48%	26%	-74%	-75%	35%	35%	-34%	43%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Condo/Townhouse	-	-	-	-	-	11%	-	-	-	20%	-	-	-
Single Family Residence	100%	100%	100%	100%	100%	89%	100%	100%	100%	80%	100%	100%	100%

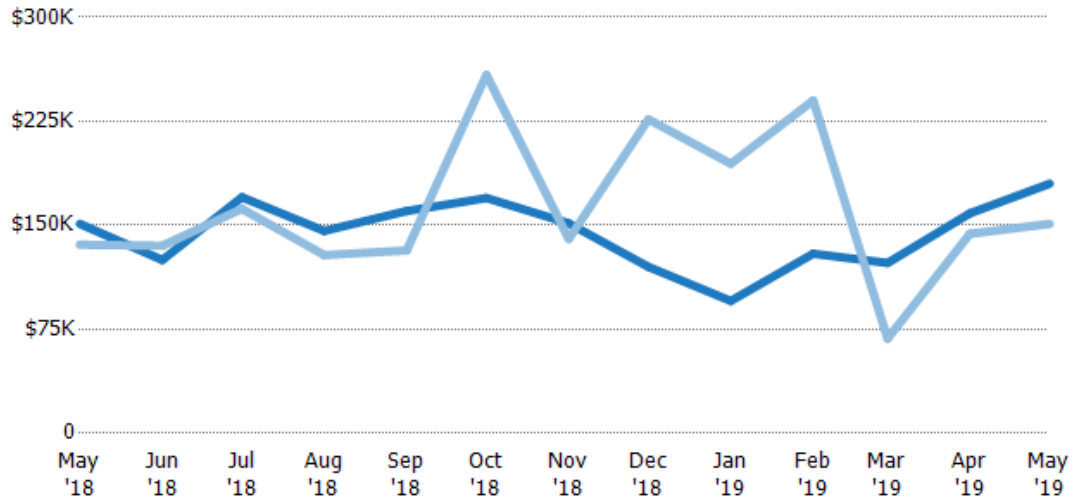
Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
May '19	\$180K	19.2%
May '18	\$151K	11%
May '17	\$136K	17.8%



Current Year	\$151K	\$125K	\$170K	\$146K	\$160K	\$170K	\$151K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K
Prior Year	\$136K	\$135K	\$162K	\$128K	\$132K	\$259K	\$140K	\$226K	\$194K	\$240K	\$68.3K	\$144K	\$151K
Percent Change from Prior Year	11%	-8%	5%	14%	22%	-34%	8%	-47%	-51%	-46%	80%	10%	19%

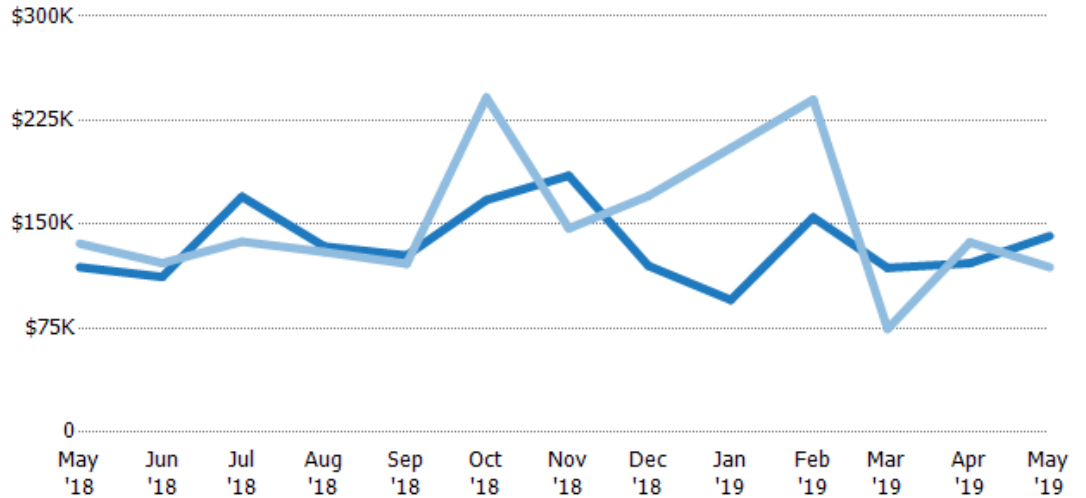
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '19	\$142K	18.9%
May '18	\$119K	-12.5%
May '17	\$136K	19.1%



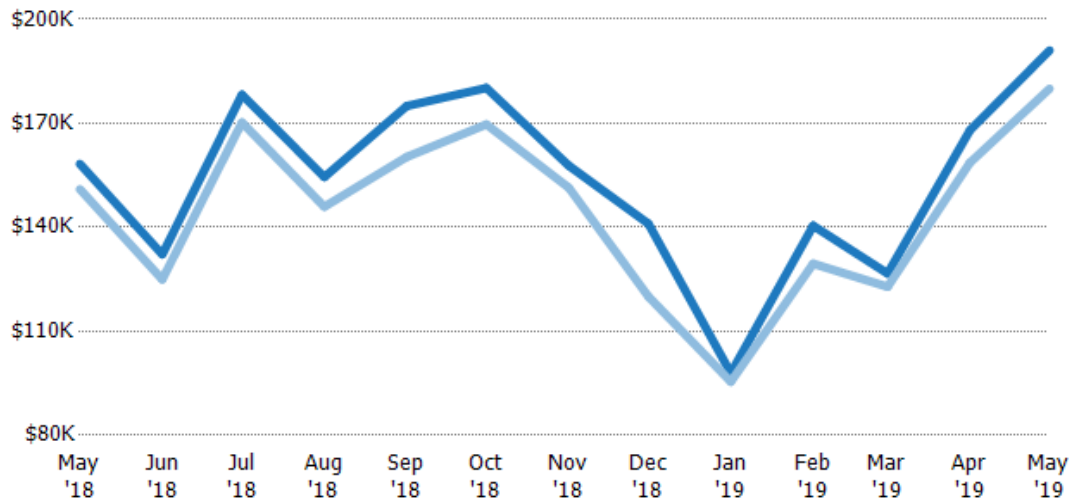
Current Year	\$119K	\$112K	\$170K	\$134K	\$128K	\$168K	\$185K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K
Prior Year	\$136K	\$122K	\$138K	\$130K	\$122K	\$242K	\$147K	\$170K	\$205K	\$240K	\$74.5K	\$137K	\$119K
Percent Change from Prior Year	-13%	-8%	24%	3%	5%	-31%	26%	-30%	-53%	-35%	59%	-11%	19%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



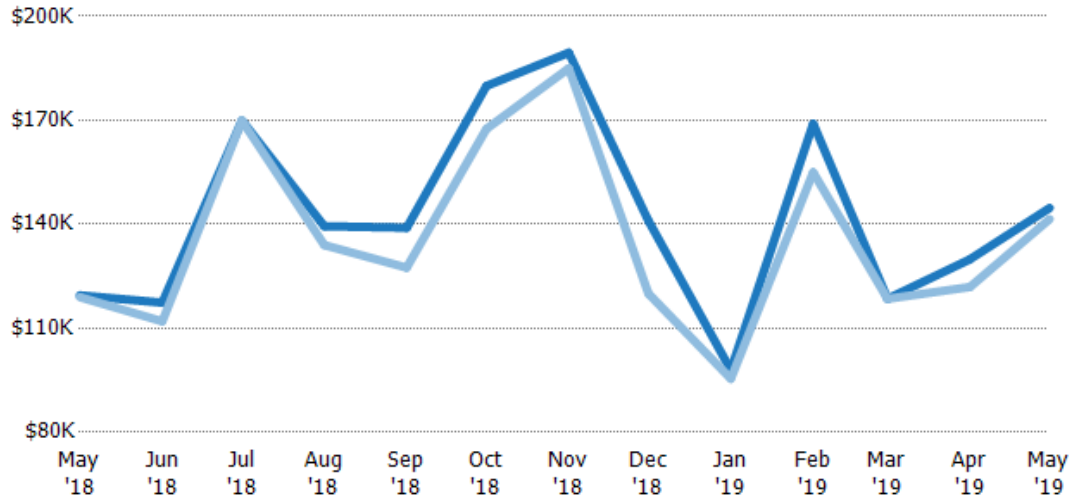
Avg List Price	\$158K	\$132K	\$178K	\$154K	\$175K	\$180K	\$158K	\$141K	\$98K	\$140K	\$127K	\$168K	\$191K
Avg Sales Price	\$151K	\$125K	\$170K	\$146K	\$160K	\$170K	\$151K	\$120K	\$95.5K	\$130K	\$123K	\$159K	\$180K
Avg Sales Price as a % of Avg List Price	95%	95%	95%	94%	92%	94%	96%	85%	97%	92%	97%	94%	94%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



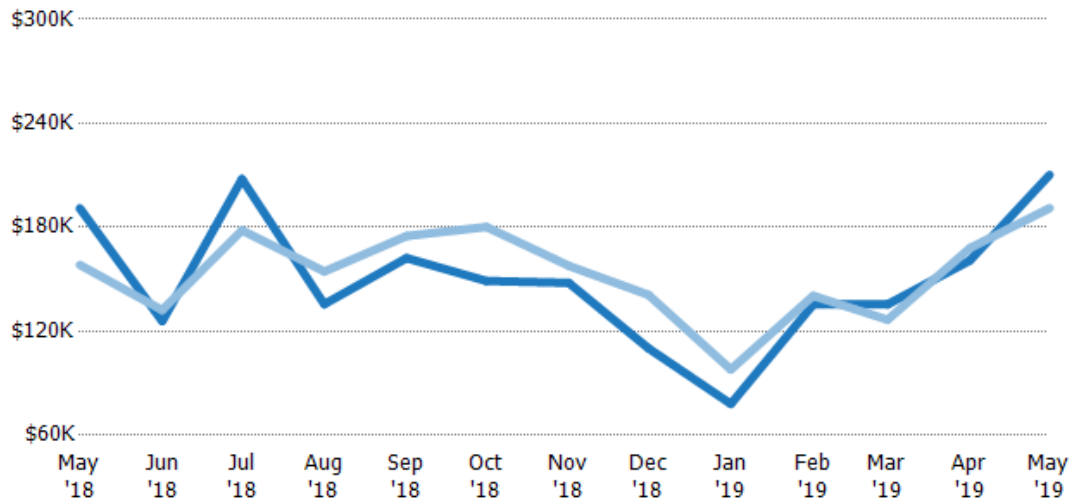
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Median List Price	\$120K	\$117K	\$170K	\$139K	\$139K	\$180K	\$190K	\$141K	\$98K	\$169K	\$119K	\$130K	\$145K
Median Sales Price	\$119K	\$112K	\$170K	\$134K	\$128K	\$168K	\$185K	\$120K	\$95.5K	\$155K	\$119K	\$122K	\$142K
Med Sales Price as a % of Med List Price	100%	95%	100%	96%	92%	93%	98%	85%	97%	92%	100%	94%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



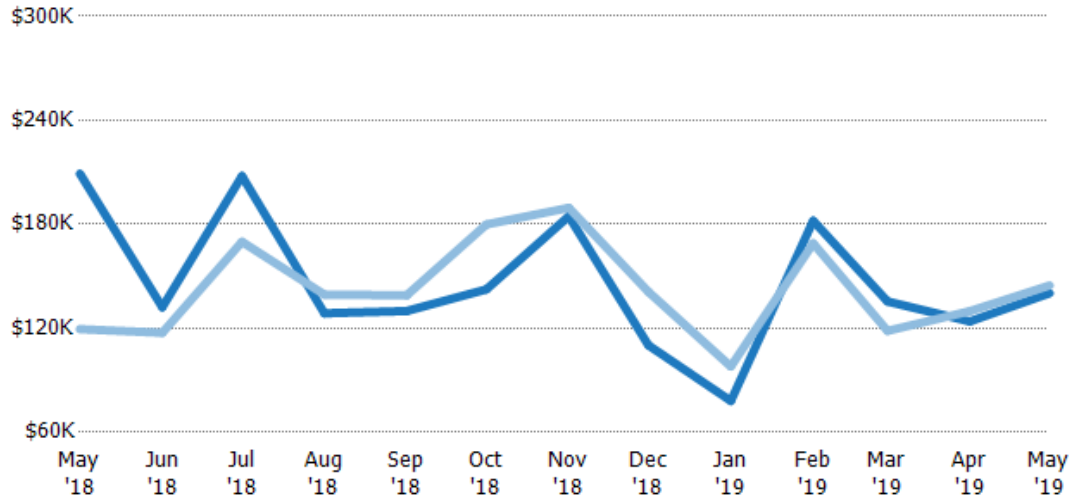
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Avg Est Value	\$191K	\$126K	\$208K	\$136K	\$162K	\$149K	\$148K	\$110K	\$78.1K	\$135K	\$135K	\$161K	\$210K
Avg Sales Price	\$158K	\$132K	\$178K	\$154K	\$175K	\$180K	\$158K	\$141K	\$98K	\$140K	\$127K	\$168K	\$191K
Avg Sales Price as a % of Avg Est Value	83%	105%	86%	114%	108%	121%	107%	128%	125%	104%	93%	104%	91%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Median Est Value	\$209K	\$132K	\$208K	\$129K	\$130K	\$142K	\$185K	\$110K	\$78.1K	\$182K	\$135K	\$124K	\$140K
Median Sales Price	\$120K	\$117K	\$170K	\$139K	\$139K	\$180K	\$190K	\$141K	\$98K	\$169K	\$119K	\$130K	\$145K
Med Sales Price as a % of Med Est Value	57%	89%	82%	108%	107%	126%	103%	128%	125%	93%	87%	105%	103%