

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2019	May 2018	+ / -	YTD 2019	YTD 2018	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	8	8	+/-	24	19	+26.3%
New Listing Volume	\$2,153,500	\$2,059,950	+4.5%	\$10,937,100	\$9,461,649	+15.6%
Active Listing Count	24	26	-7.7%	N/A	N/A	
Active Listing Volume	\$12,567,600	\$11,288,450	+11.3%	N/A	N/A	
Average Listing Price	\$523,650	\$434,171	+20.6%	\$474,614	\$415,253	+14.3%
Median Listing Price	\$289,450	\$243,075	+19.1%	\$282,575	\$212,750	+32.8%
Median Days in RPR	54	151.5	-64.4%	135.8	185.27	-26.7%
Months of Inventory	8	13	-38.5%	10.7	14.4	-25.7%
Absorption Rate	12.5%	7.69%	+4.8%	9.32%	6.92%	+2.4%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	4	4	+/-	19	14	+35.7%
New Pending Sales Volume	\$844,900	\$786,699	+7.4%	\$5,013,400	\$2,968,399	+68.9%
Pending Sales Count	6	6	+/-	N/A	N/A	
Pending Sales Volume	\$1,263,800	\$1,246,599	+1.4%	N/A	N/A	
Closed Sales Count	5	2	+150%	15	11	+36.4%
Closed Sales Volume	\$1,220,000	\$364,000	+235.2%	\$4,011,900	\$2,514,500	+59.6%
Average Sales Price	\$244,000	\$182,000	+34.1%	\$267,460	\$228,591	+17%
Median Sales Price	\$245,000	\$182,000	+34.6%	\$269,613	\$212,455	+26.9%

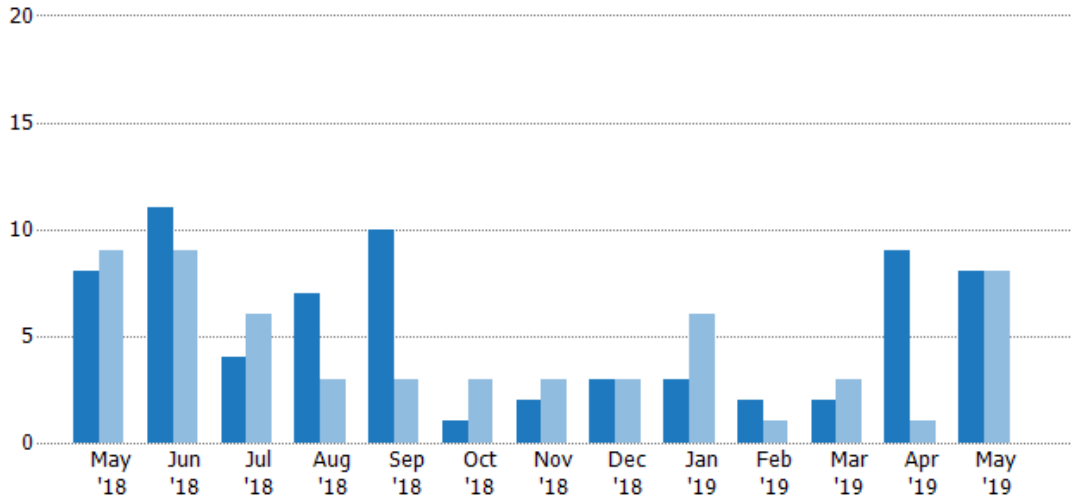
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
May '19	8	0%
May '18	8	-11.1%
May '17	9	11.1%



Current Year	8	11	4	7	10	1	2	3	3	2	2	9	8
Prior Year	9	9	6	3	3	3	3	3	6	1	3	1	8
Percent Change from Prior Year	-11%	22%	-33%	133%	233%	-67%	-33%	0%	-50%	100%	-33%	800%	0%

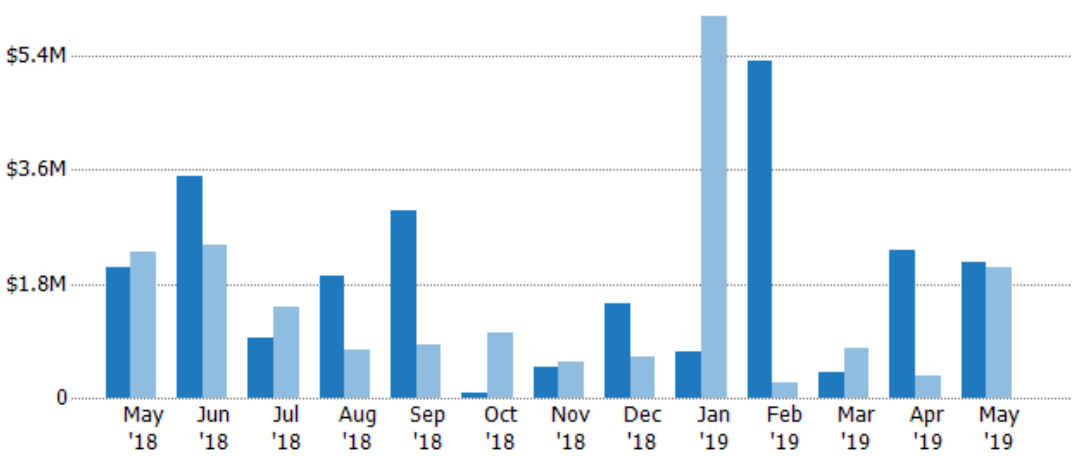
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
May '19	\$2.15M	4.5%
May '18	\$2.06M	-10.8%
May '17	\$2.31M	0.4%



Current Year	\$2.06M	\$3.5M	\$936K	\$1.92M	\$2.96M	\$80K	\$495K	\$1.49M	\$716K	\$5.31M	\$410K	\$2.34M	\$2.15M
Prior Year	\$2.31M	\$2.4M	\$1.44M	\$766K	\$848K	\$1.04M	\$574K	\$645K	\$6.03M	\$238K	\$782K	\$350K	\$2.06M
Percent Change from Prior Year	-11%	45%	-35%	151%	249%	-92%	-14%	131%	-88%	2,137%	-48%	570%	5%

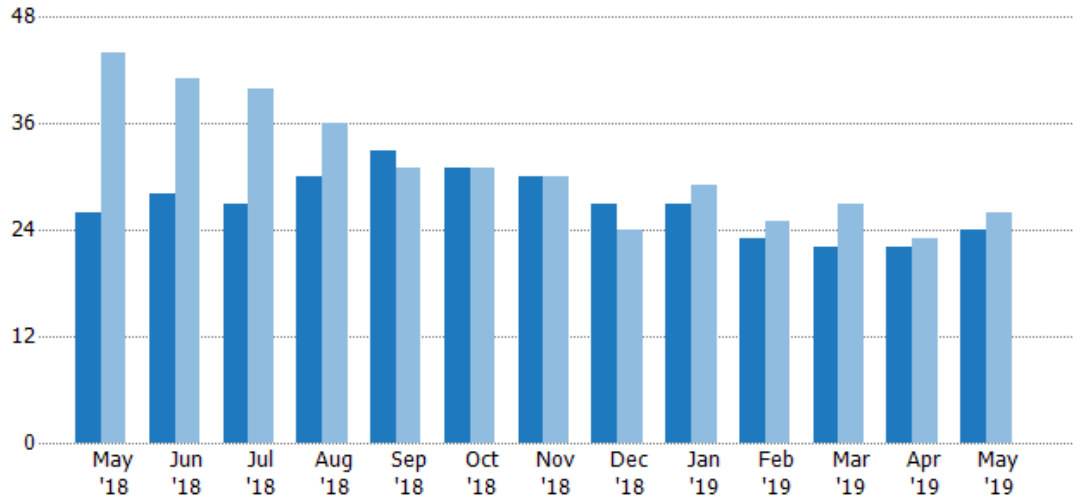
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
May '19	24	-7.7%
May '18	26	-40.9%
May '17	44	-15.9%



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	26	28	27	30	33	31	30	27	27	23	22	22	24
Prior Year	44	41	40	36	31	31	30	24	29	25	27	23	26
Percent Change from Prior Year	-41%	-32%	-33%	-17%	6%	0%	0%	13%	-7%	-8%	-19%	-4%	-8%

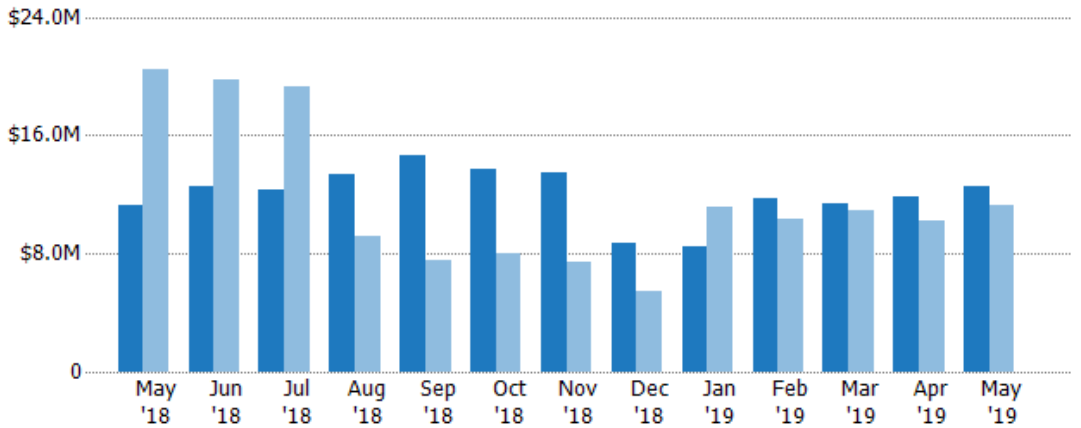
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
May '19	\$12.6M	11.3%
May '18	\$11.3M	-44.9%
May '17	\$20.5M	-55.9%



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	\$11.3M	\$12.6M	\$12.4M	\$13.3M	\$14.6M	\$13.8M	\$13.5M	\$8.73M	\$8.49M	\$11.7M	\$11.4M	\$11.8M	\$12.6M
Prior Year	\$20.5M	\$19.8M	\$19.3M	\$9.18M	\$7.6M	\$8.06M	\$7.38M	\$5.49M	\$11.2M	\$10.4M	\$10.9M	\$10.2M	\$11.3M
Percent Change from Prior Year	-45%	-37%	-36%	45%	92%	71%	83%	59%	-24%	13%	4%	16%	11%

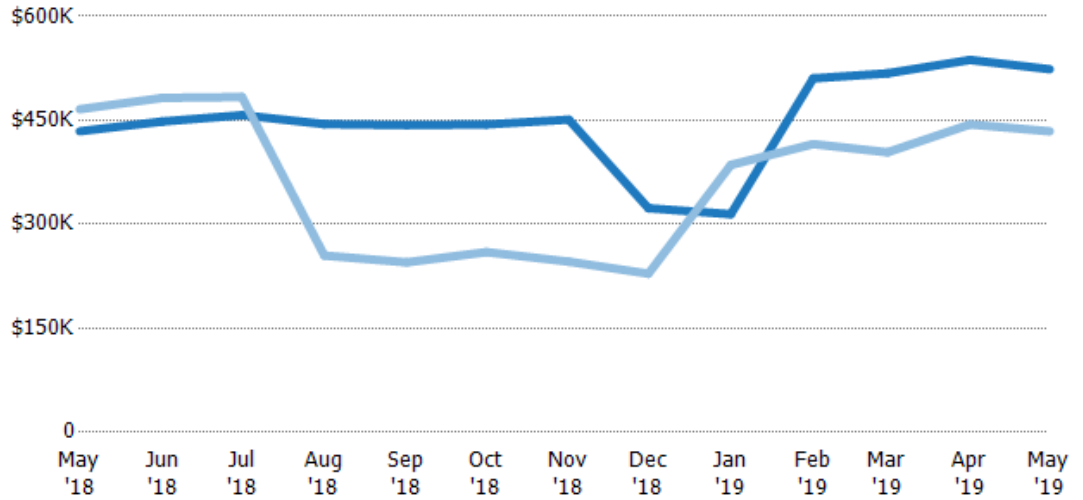
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
May '19	\$524K	20.6%
May '18	\$434K	-6.8%
May '17	\$466K	-47.5%



Current Year	\$434K	\$448K	\$457K	\$444K	\$443K	\$444K	\$451K	\$323K	\$315K	\$510K	\$518K	\$537K	\$524K
Prior Year	\$466K	\$482K	\$484K	\$255K	\$245K	\$260K	\$246K	\$229K	\$386K	\$416K	\$404K	\$444K	\$434K
Percent Change from Prior Year	-7%	-7%	-5%	74%	81%	71%	83%	41%	-18%	23%	28%	21%	21%

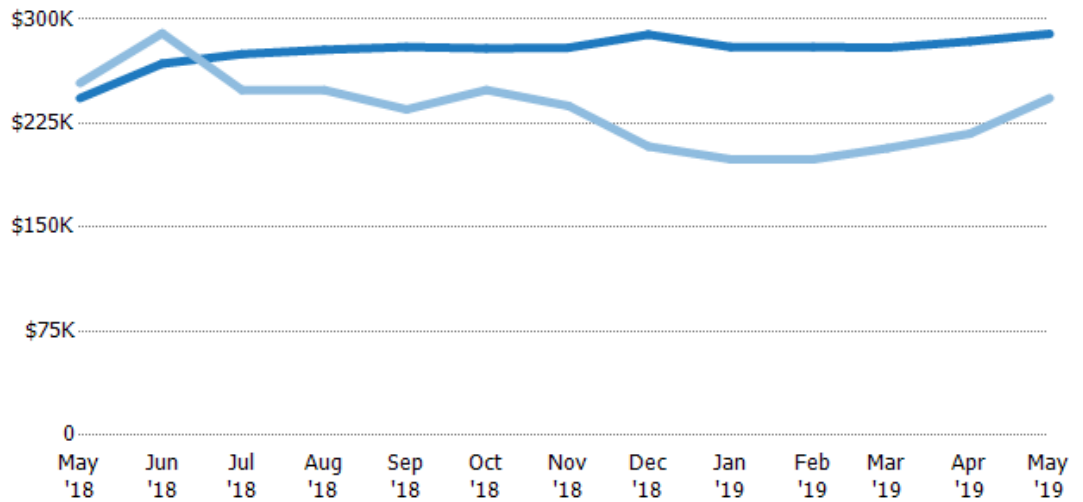
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
May '19	\$289K	19.1%
May '18	\$243K	-4.3%
May '17	\$254K	-11.5%



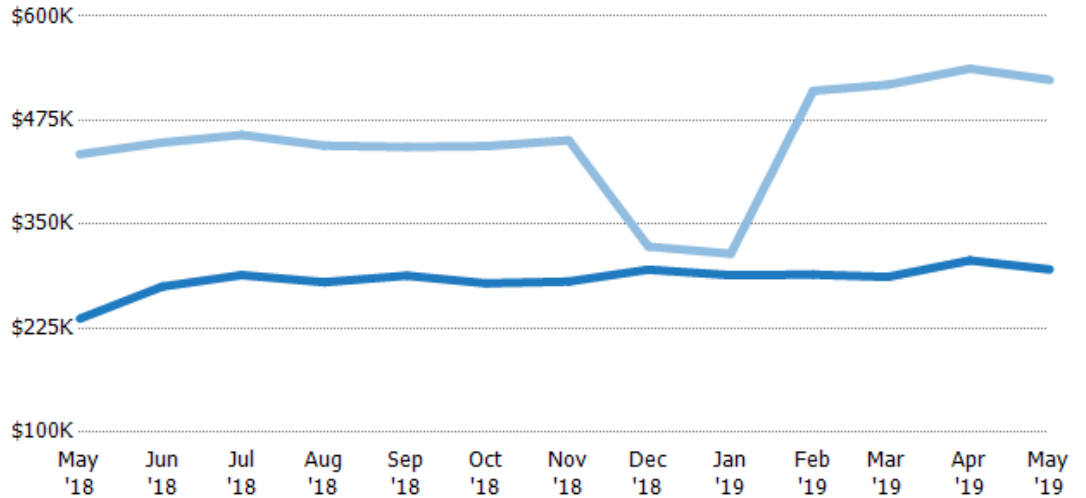
Current Year	\$243K	\$268K	\$275K	\$278K	\$280K	\$279K	\$280K	\$289K	\$280K	\$280K	\$280K	\$284K	\$289K
Prior Year	\$254K	\$290K	\$249K	\$249K	\$235K	\$249K	\$238K	\$208K	\$199K	\$199K	\$207K	\$218K	\$243K
Percent Change from Prior Year	-4%	-8%	10%	12%	19%	12%	18%	39%	41%	41%	35%	31%	19%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



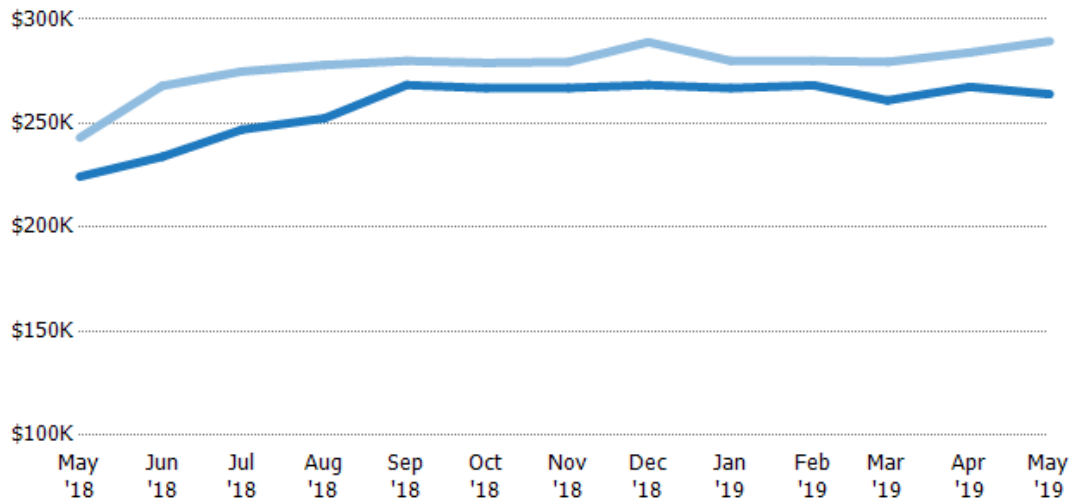
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Avg Est Value	\$237K	\$275K	\$289K	\$280K	\$288K	\$279K	\$281K	\$296K	\$289K	\$290K	\$287K	\$306K	\$296K
Avg Listing Price	\$434K	\$448K	\$457K	\$444K	\$443K	\$444K	\$451K	\$323K	\$315K	\$510K	\$518K	\$537K	\$524K
Avg Listing Price as a % of Avg Est Value	184%	163%	158%	159%	154%	159%	160%	109%	109%	176%	181%	175%	177%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Median Est Value	\$224K	\$234K	\$247K	\$252K	\$268K	\$267K	\$267K	\$268K	\$267K	\$268K	\$261K	\$268K	\$264K
Median Listing Price	\$243K	\$268K	\$275K	\$278K	\$280K	\$279K	\$280K	\$289K	\$280K	\$280K	\$280K	\$284K	\$289K
Med Listing Price as a % of Med Est Value	108%	115%	111%	110%	104%	105%	105%	108%	105%	104%	107%	106%	110%

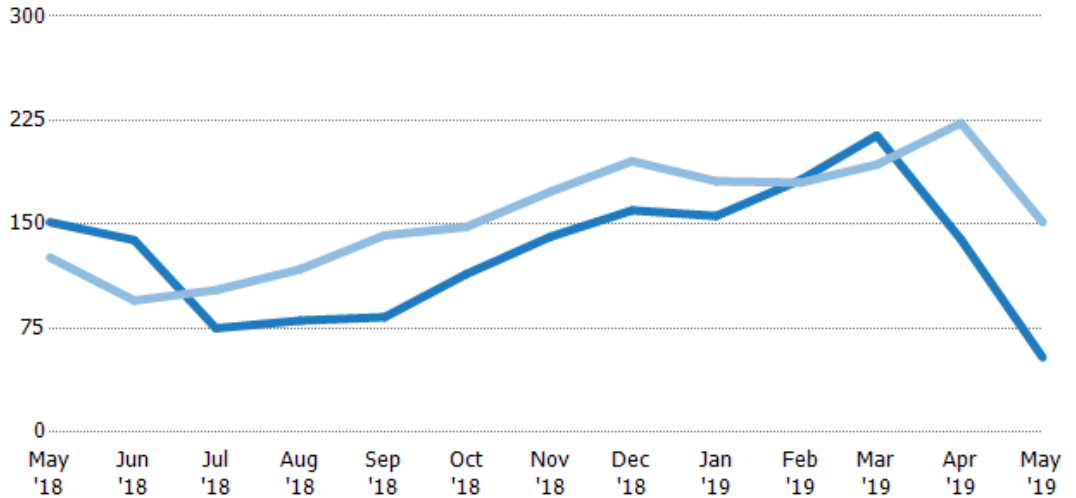
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Days	% Chg.
May '19	54	-64.4%
May '18	152	20.2%
May '17	126	14.3%



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	152	139	75	80.5	83	114	141	160	156	182	214	139	54
Prior Year	126	95	103	118	142	148	174	196	181	180	193	223	152
Percent Change from Prior Year	20%	46%	-27%	-31%	-42%	-23%	-19%	-18%	-14%	1%	11%	-38%	-64%

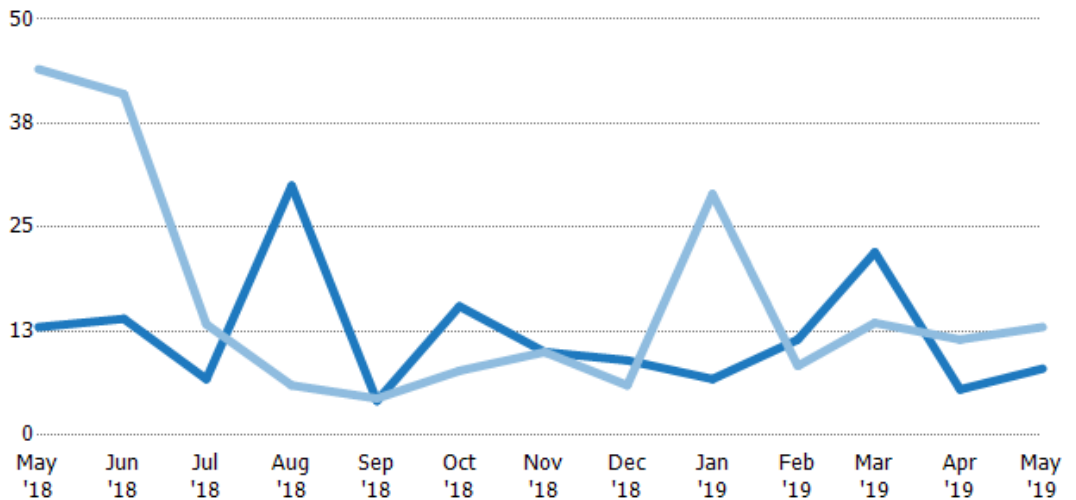
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Months	% Chg.
May '19	8	-38.5%
May '18	13	-70.5%
May '17	44	-83.2%



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	13	14	6.75	30	4.13	15.5	10	9	6.75	11.5	22	5.5	8
Prior Year	44	41	13.3	6	4.43	7.75	10	6	29	8.33	13.5	11.5	13
Percent Change from Prior Year	-70%	-66%	-49%	400%	-7%	100%	0%	50%	-77%	38%	63%	-52%	-38%

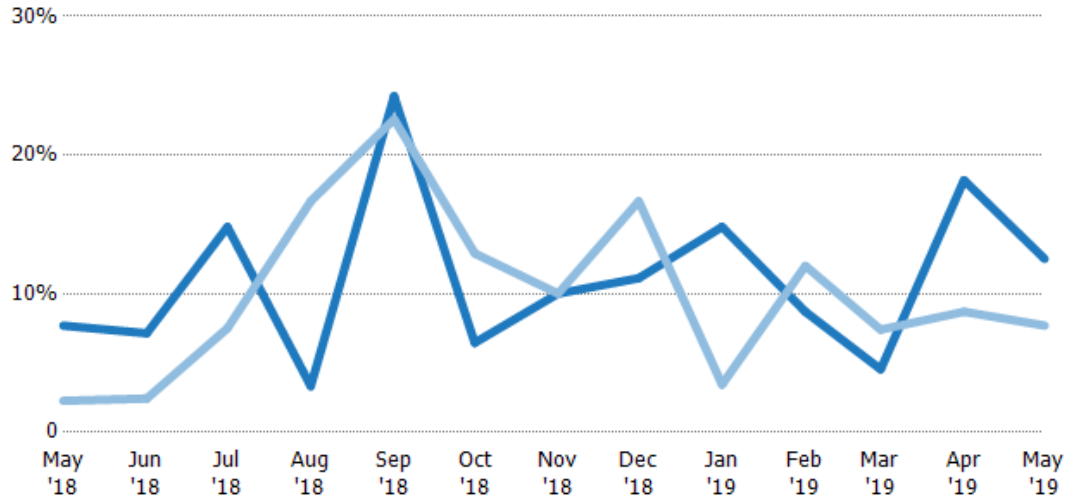
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
May '19	13%	-4.8%
May '18	8%	-5.4%
May '17	2%	495.2%



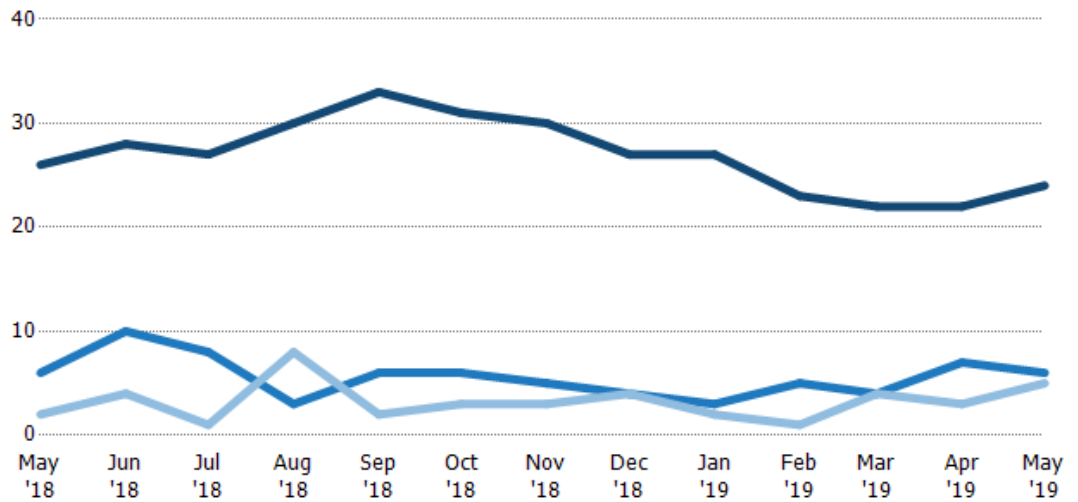
Current Year	8%	7%	15%	3%	24%	6%	10%	11%	15%	9%	5%	18%	13%
Prior Year	2%	2%	8%	17%	23%	13%	10%	17%	3%	12%	7%	9%	8%
Change from Prior Year	-5%	-5%	-7%	13%	-2%	6%	0%	6%	-11%	3%	3%	-9%	-5%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Active	26	28	27	30	33	31	30	27	27	23	22	22	24
Pending	6	10	8	3	6	6	5	4	3	5	4	7	6
Sold	2	4	1	8	2	3	3	4	2	1	4	3	5

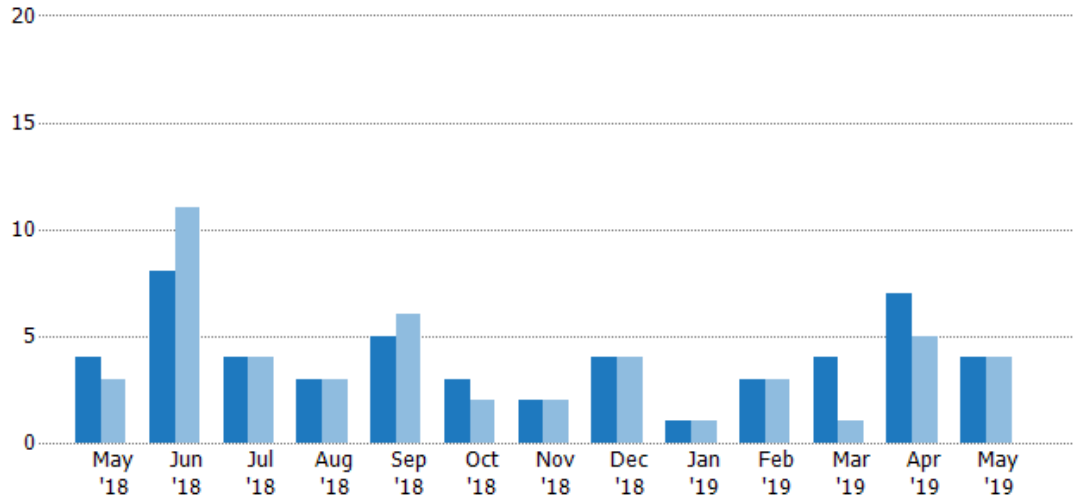
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
May '19	4	0%
May '18	4	33.3%
May '17	3	66.7%



Current Year	4	8	4	3	5	3	2	4	1	3	4	7	4
Prior Year	3	11	4	3	6	2	2	4	1	3	1	5	4
Percent Change from Prior Year	33%	-27%	0%	0%	-17%	50%	0%	0%	0%	0%	300%	40%	0%

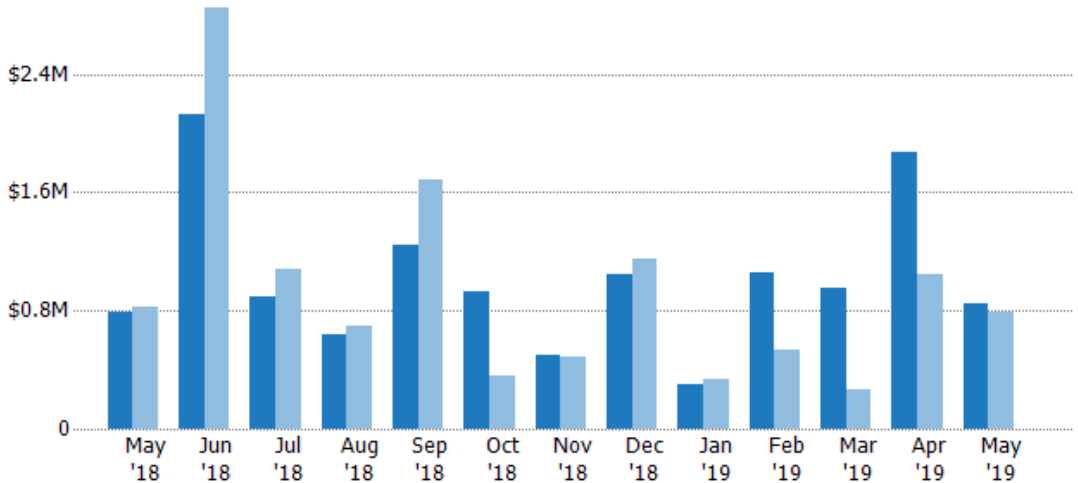
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
May '19	\$845K	7.4%
May '18	\$787K	-4.6%
May '17	\$825K	57.6%



Current Year	\$787K	\$2.13M	\$897K	\$641K	\$1.24M	\$934K	\$495K	\$1.04M	\$300K	\$1.05M	\$948K	\$1.87M	\$845K
Prior Year	\$825K	\$2.85M	\$1.08M	\$694K	\$1.69M	\$360K	\$489K	\$1.15M	\$340K	\$532K	\$270K	\$1.04M	\$787K
Percent Change from Prior Year	-5%	-25%	-17%	-8%	-27%	159%	1%	-10%	-12%	98%	251%	80%	7%



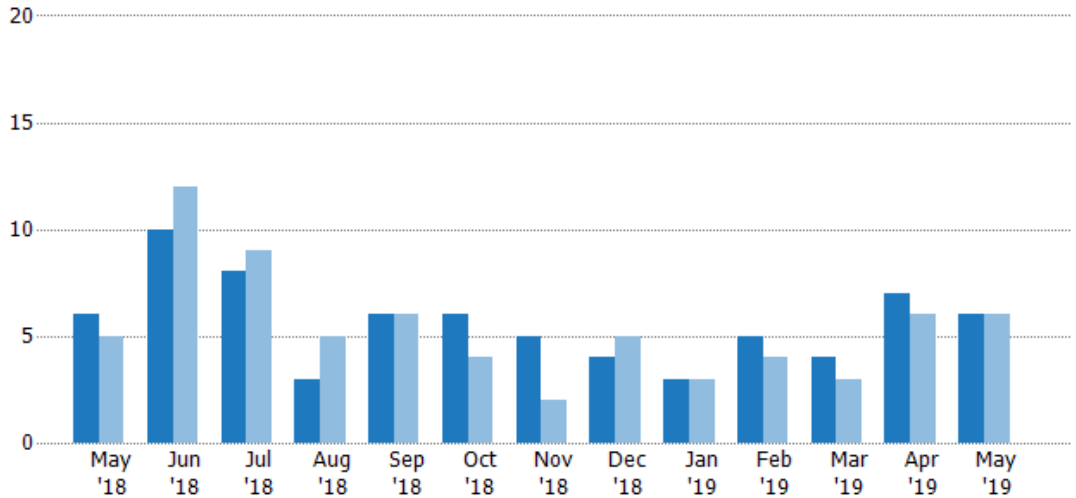
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
May '19	6	0%
May '18	6	20%
May '17	5	140%



Current Year	6	10	8	3	6	6	5	4	3	5	4	7	6
Prior Year	5	12	9	5	6	4	2	5	3	4	3	6	6
Percent Change from Prior Year	20%	-17%	-11%	-40%	0%	50%	150%	-20%	0%	25%	33%	17%	0%

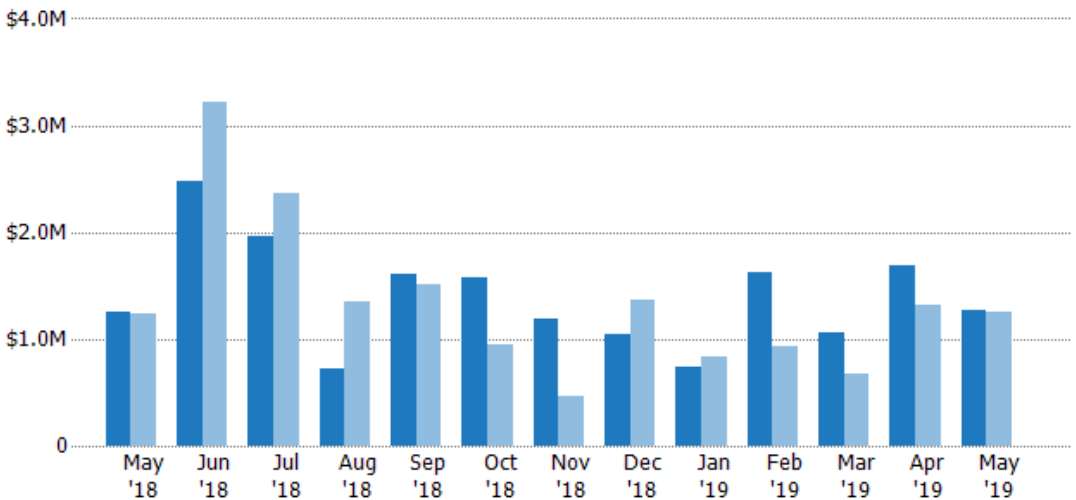
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
May '19	\$1.26M	1.4%
May '18	\$1.25M	1%
May '17	\$1.23M	132.8%



Current Year	\$1.25M	\$2.47M	\$1.97M	\$724K	\$1.6M	\$1.57M	\$1.19M	\$1.04M	\$738K	\$1.62M	\$1.07M	\$1.69M	\$1.26M
Prior Year	\$1.23M	\$3.22M	\$2.36M	\$1.36M	\$1.51M	\$949K	\$464K	\$1.37M	\$835K	\$936K	\$667K	\$1.31M	\$1.25M
Percent Change from Prior Year	1%	-23%	-17%	-47%	6%	65%	156%	-24%	-12%	73%	60%	29%	1%

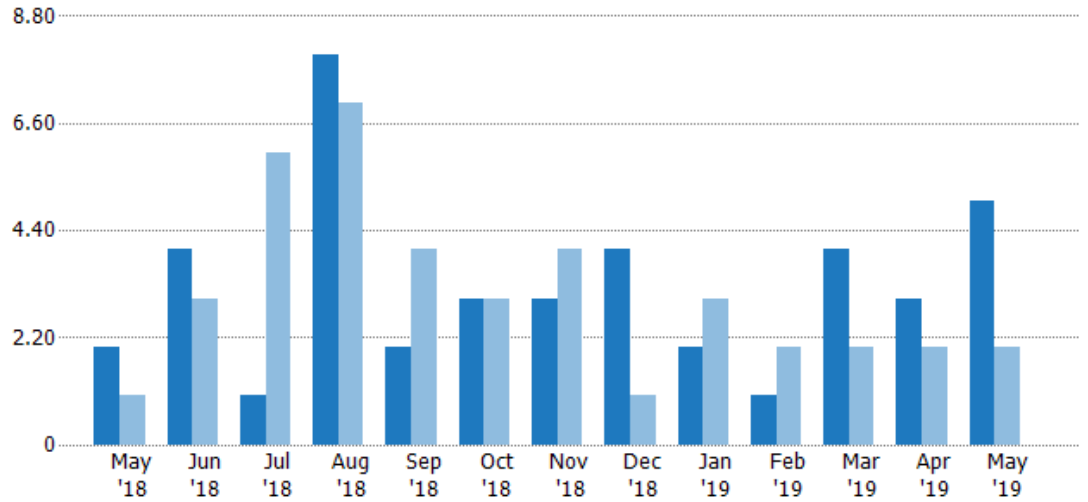
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
May '19	5	150%
May '18	2	100%
May '17	1	200%



Current Year	2	4	1	8	2	3	3	4	2	1	4	3	5
Prior Year	1	3	6	7	4	3	4	1	3	2	2	2	2
Percent Change from Prior Year	100%	33%	-83%	14%	-50%	0%	-25%	300%	-33%	-50%	100%	50%	150%

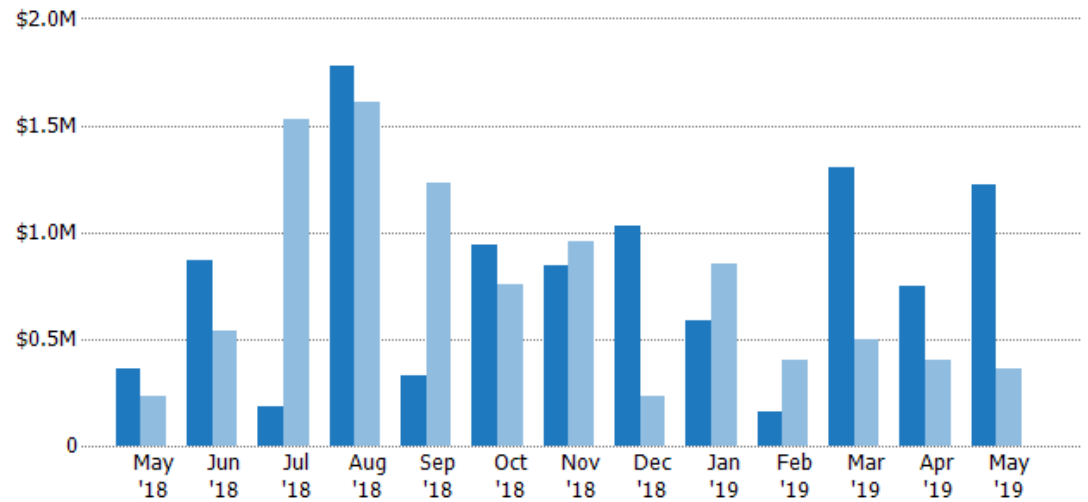
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
May '19	\$1.22M	235.2%
May '18	\$364K	58.3%
May '17	\$230K	139.5%



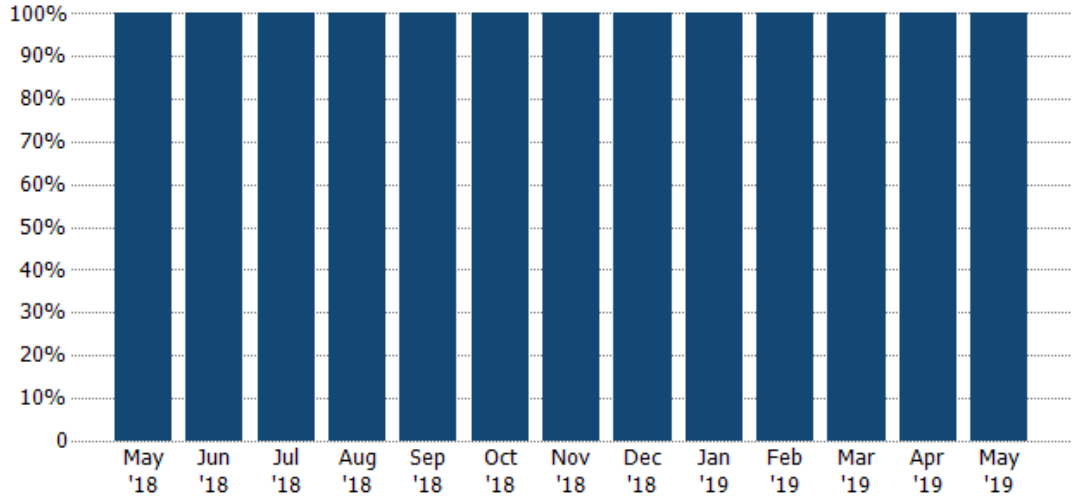
Current Year	\$364K	\$870K	\$183K	\$1.78M	\$326K	\$943K	\$844K	\$1.03M	\$583K	\$162K	\$1.3M	\$745K	\$1.22M
Prior Year	\$230K	\$539K	\$1.53M	\$1.61M	\$1.23M	\$756K	\$957K	\$234K	\$853K	\$399K	\$500K	\$399K	\$364K
Percent Change from Prior Year	58%	61%	-88%	10%	-74%	25%	-12%	340%	-32%	-59%	161%	87%	235%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



■ Single Family Residence

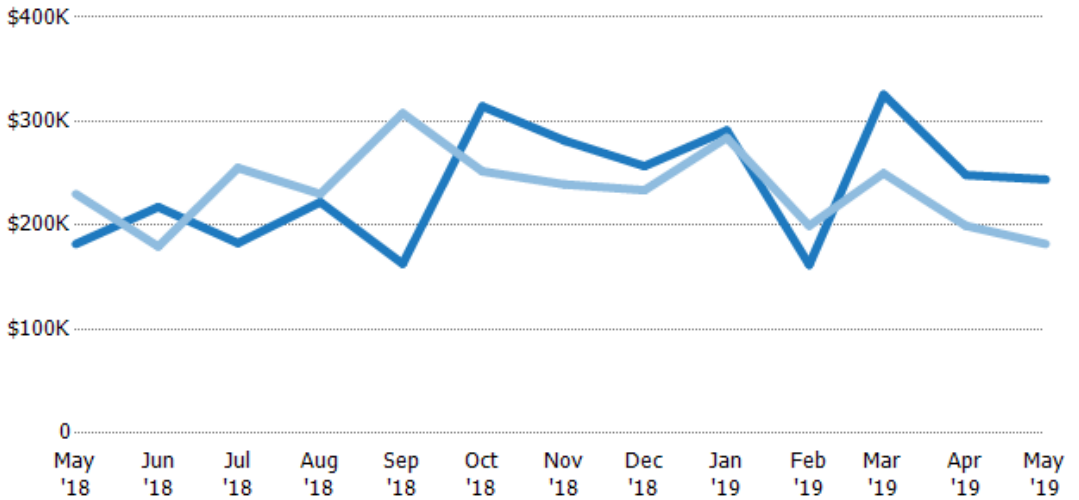
100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100% 100%

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Month/Year	Price	% Chg.
May '19	\$244K	34.1%
May '18	\$182K	-20.9%
May '17	\$230K	-20.2%

■ Current Year	\$182K	\$218K	\$183K	\$222K	\$163K	\$314K	\$281K	\$257K	\$291K	\$162K	\$326K	\$248K	\$244K
■ Prior Year	\$230K	\$180K	\$255K	\$230K	\$308K	\$252K	\$239K	\$234K	\$284K	\$200K	\$250K	\$200K	\$182K
Percent Change from Prior Year	-21%	21%	-28%	-3%	-47%	25%	18%	10%	2%	-19%	30%	24%	34%

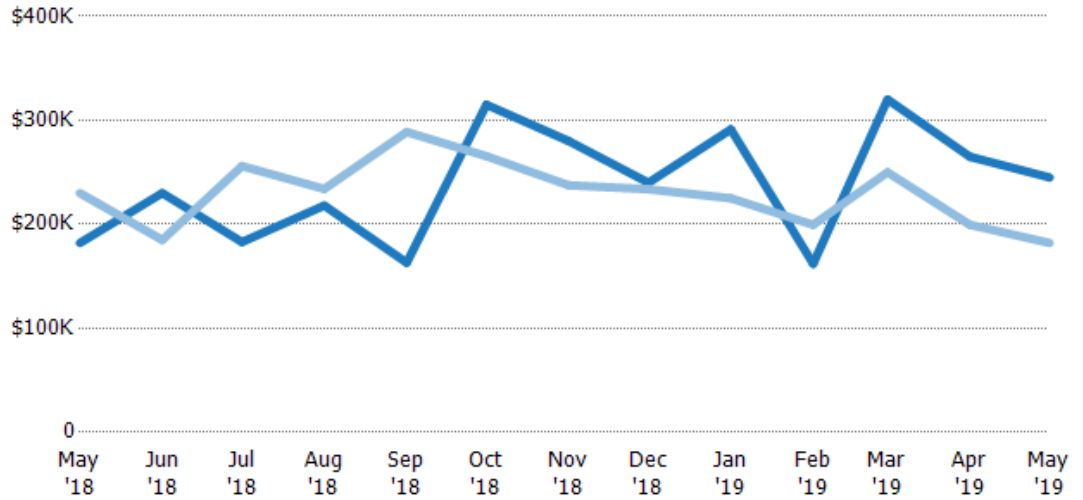
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
May '19	\$245K	34.6%
May '18	\$182K	-20.9%
May '17	\$230K	-44.3%



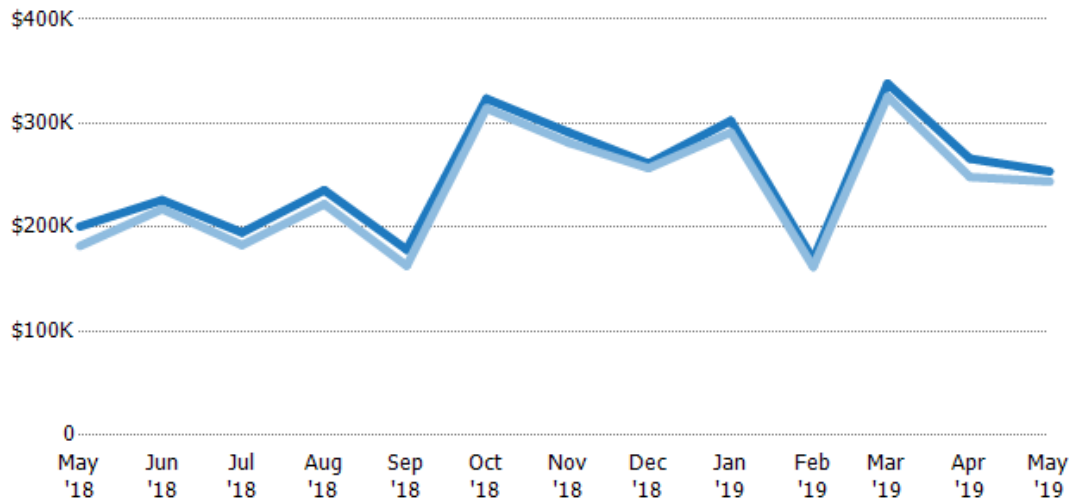
Current Year	\$182K	\$230K	\$183K	\$218K	\$163K	\$315K	\$280K	\$240K	\$291K	\$162K	\$320K	\$265K	\$245K
Prior Year	\$230K	\$185K	\$256K	\$234K	\$289K	\$266K	\$238K	\$234K	\$225K	\$200K	\$250K	\$200K	\$182K
Percent Change from Prior Year	-21%	24%	-29%	-7%	-44%	19%	18%	3%	29%	-19%	28%	33%	35%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



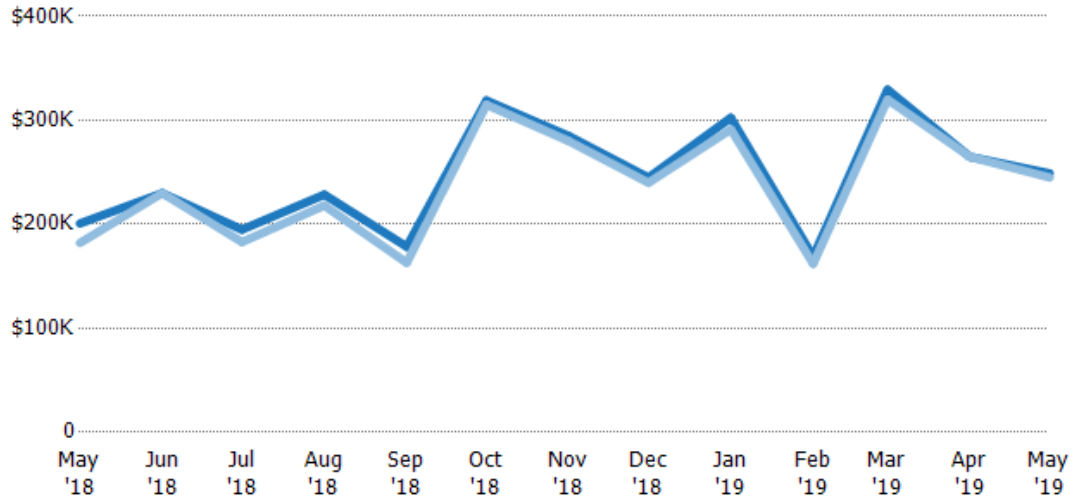
Avg List Price	\$201K	\$226K	\$195K	\$236K	\$179K	\$324K	\$291K	\$261K	\$302K	\$169K	\$338K	\$266K	\$254K
Avg Sales Price	\$182K	\$218K	\$183K	\$222K	\$163K	\$314K	\$281K	\$257K	\$291K	\$162K	\$326K	\$248K	\$244K
Avg Sales Price as a % of Avg List Price	91%	96%	94%	94%	91%	97%	97%	98%	96%	96%	96%	93%	96%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



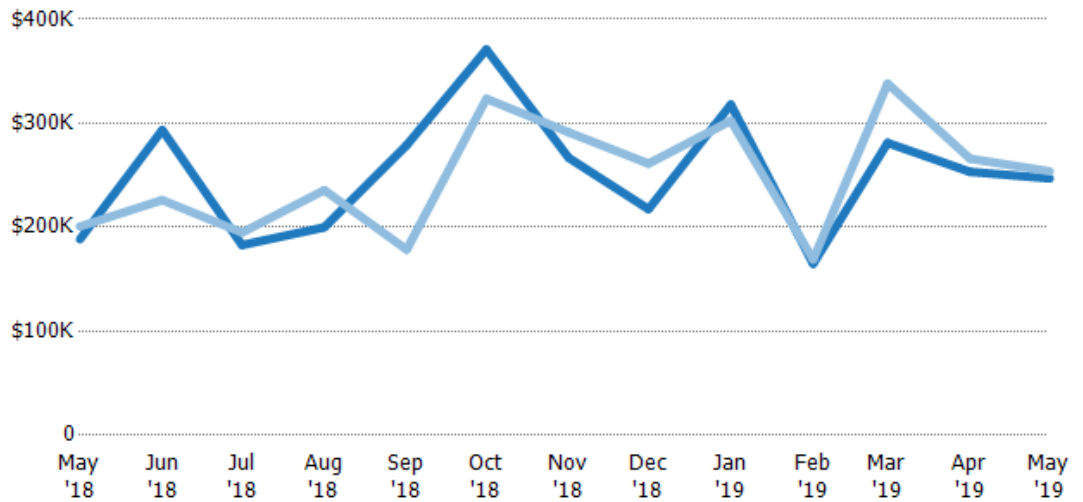
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Median List Price	\$201K	\$230K	\$195K	\$229K	\$179K	\$319K	\$285K	\$245K	\$302K	\$169K	\$329K	\$265K	\$249K
Median Sales Price	\$182K	\$230K	\$183K	\$218K	\$163K	\$315K	\$280K	\$240K	\$291K	\$162K	\$320K	\$265K	\$245K
Med Sales Price as a % of Med List Price	91%	100%	94%	95%	91%	99%	98%	98%	96%	96%	97%	100%	98%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



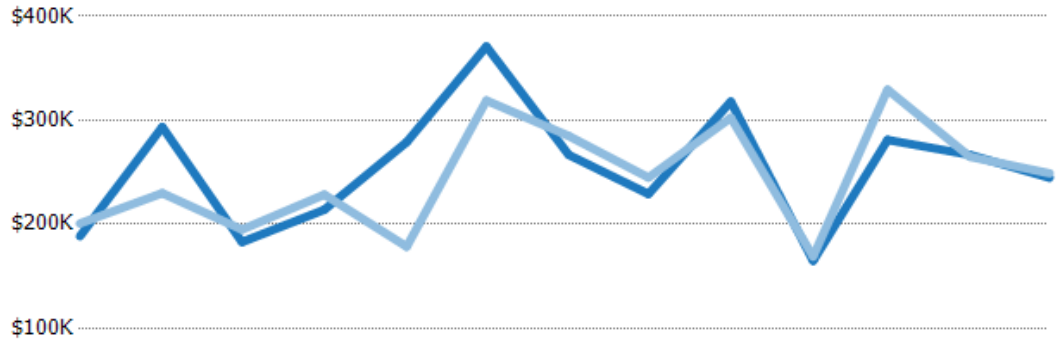
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Avg Est Value	\$188K	\$294K	\$183K	\$200K	\$279K	\$371K	\$267K	\$217K	\$318K	\$165K	\$281K	\$253K	\$247K
Avg Sales Price	\$201K	\$226K	\$195K	\$236K	\$179K	\$324K	\$291K	\$261K	\$302K	\$169K	\$338K	\$266K	\$254K
Avg Sales Price as a % of Avg Est Value	107%	77%	107%	118%	64%	87%	109%	120%	95%	102%	120%	105%	103%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

ZIP: Bristol, VT 05443  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Median Est Value	\$188K	\$294K	\$183K	\$214K	\$279K	\$371K	\$267K	\$229K	\$318K	\$165K	\$281K	\$267K	\$245K
Median Sales Price	\$201K	\$230K	\$195K	\$229K	\$179K	\$319K	\$285K	\$245K	\$302K	\$169K	\$329K	\$265K	\$249K
Med Sales Price as a % of Med Est Value	107%	78%	107%	107%	64%	86%	107%	107%	95%	102%	117%	99%	102%