

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

| Key Metrics                            | May 2019      | May 2018      | + / -  | YTD 2019     | YTD 2018     | + / -  |
|--|---------------|---------------|--------|--------------|--------------|--------|
| <b>Listing Activity Charts Metrics</b> |               |               |        |              |              |        |
| New Listing Count                      | 74            | 105           | -29.5% | 268          | 281          | -4.6%  |
| New Listing Volume                     | \$27,713,850  | \$28,008,400  | -1.1%  | \$92,370,590 | \$82,106,287 | +12.5% |
| Active Listing Count                   | 362           | 421           | -14%   | N/A          | N/A          |        |
| Active Listing Volume                  | \$154,873,637 | \$162,523,099 | -4.7%  | N/A          | N/A          |        |
| Average Listing Price                  | \$427,828     | \$386,041     | +10.8% | \$424,535    | \$407,931    | +4.1%  |
| Median Listing Price                   | \$299,250     | \$275,000     | +8.8%  | \$298,377    | \$285,859    | +4.4%  |
| Median Days in RPR                     | 174           | 169           | +3%    | 204.75       | 195.31       | +4.8%  |
| Months of Inventory                    | 8.2           | 20            | -59%   | 14.1         | 15           | -6.1%  |
| Absorption Rate                        | 12.15%        | 4.99%         | +7.2%  | 7.1%         | 6.67%        | +0.4%  |
| <b>Sales Activity Charts Metrics</b>   |               |               |        |              |              |        |
| New Pending Sales Count                | 63            | 58            | +8.6%  | 237          | 185          | +28.1% |
| New Pending Sales Volume               | \$18,161,039  | \$14,425,000  | +25.9% | \$67,199,938 | \$51,245,588 | +31.1% |
| Pending Sales Count                    | 92            | 82            | +12.2% | N/A          | N/A          |        |
| Pending Sales Volume                   | \$26,713,739  | \$23,182,900  | +15.2% | N/A          | N/A          |        |
| Closed Sales Count                     | 45            | 34            | +32.4% | 161          | 133          | +21.1% |
| Closed Sales Volume                    | \$11,704,619  | \$8,502,993   | +37.7% | \$40,032,919 | \$35,442,994 | +13%   |
| Average Sales Price                    | \$260,103     | \$250,088     | +4%    | \$248,652    | \$266,489    | -6.7%  |
| Median Sales Price                     | \$215,000     | \$204,500     | +5.1%  | \$202,814    | \$205,598    | -1.4%  |

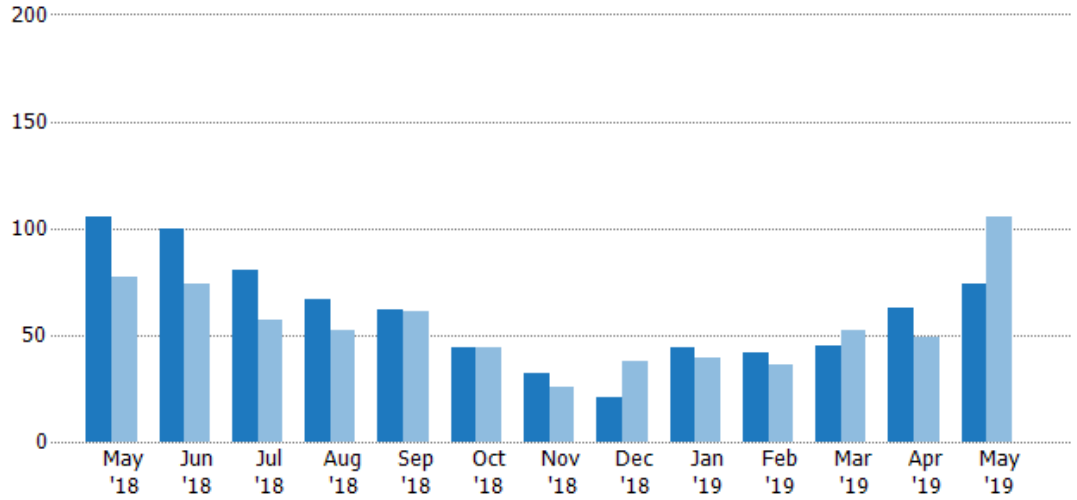
## New Listings

The number of new residential listings that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| May '19    | 74    | -29.5% |
| May '18    | 105   | 36.4%  |
| May '17    | 77    | 15.6%  |



|                                |     |     |     |     |    |    |     |      |     |     |      |     |      |
|--------------------------------|-----|-----|-----|-----|----|----|-----|------|-----|-----|------|-----|------|
| Current Year                   | 105 | 100 | 80  | 67  | 62 | 44 | 32  | 21   | 44  | 42  | 45   | 63  | 74   |
| Prior Year                     | 77  | 74  | 57  | 52  | 61 | 44 | 26  | 38   | 39  | 36  | 52   | 49  | 105  |
| Percent Change from Prior Year | 36% | 35% | 40% | 29% | 2% | 0% | 23% | -45% | 13% | 17% | -13% | 29% | -30% |

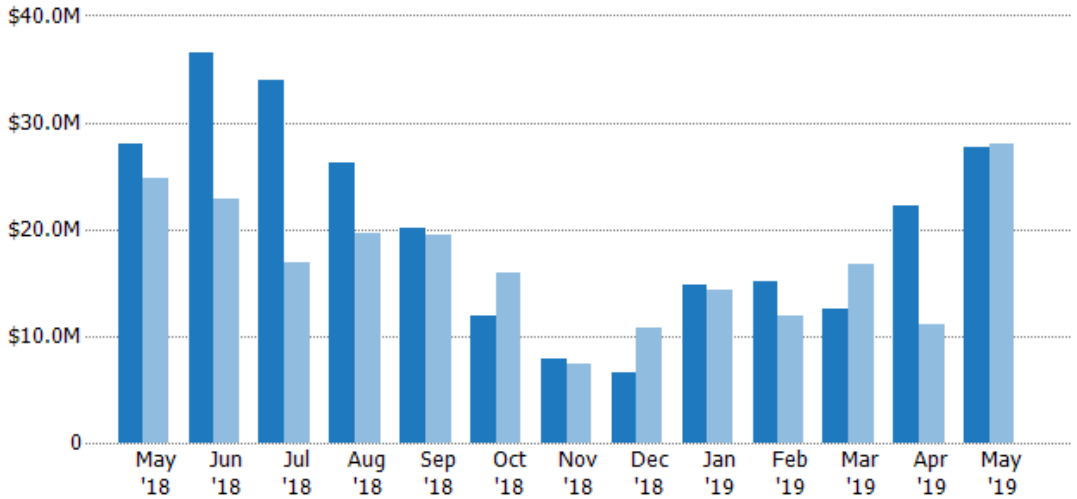
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| May '19    | \$27.7M | -1.1%  |
| May '18    | \$28M   | 13.2%  |
| May '17    | \$24.7M | 5.5%   |



|                                |         |         |         |         |         |         |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$28M   | \$36.6M | \$33.9M | \$26.3M | \$20.1M | \$11.8M | \$7.89M | \$6.6M  | \$14.8M | \$15.1M | \$12.5M | \$22.2M | \$27.7M |
| Prior Year                     | \$24.7M | \$22.8M | \$16.9M | \$19.6M | \$19.5M | \$15.9M | \$7.38M | \$10.8M | \$14.3M | \$11.9M | \$16.8M | \$11.1M | \$28M   |
| Percent Change from Prior Year | 13%     | 60%     | 101%    | 34%     | 3%      | -25%    | 7%      | -39%    | 4%      | 27%     | -26%    | 100%    | -1%     |

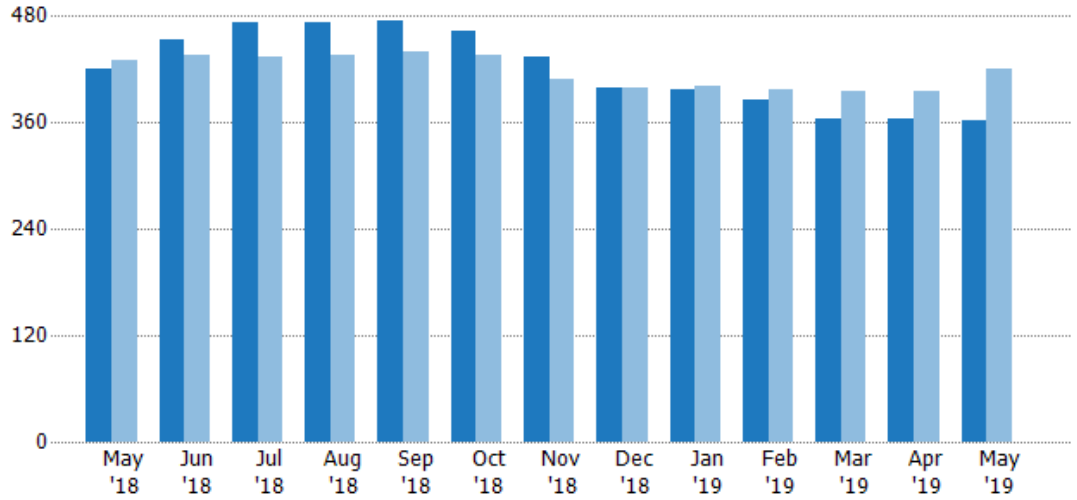
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| May '19    | 362   | -14%   |
| May '18    | 421   | -2.1%  |
| May '17    | 430   | 14.4%  |



|                                |     |     |     |     |     |     |     |     |     |     |     |     |      |
|--------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|------|
| Current Year                   | 421 | 453 | 472 | 472 | 475 | 463 | 435 | 400 | 397 | 385 | 365 | 364 | 362  |
| Prior Year                     | 430 | 436 | 435 | 436 | 439 | 436 | 409 | 400 | 401 | 397 | 395 | 395 | 421  |
| Percent Change from Prior Year | -2% | 4%  | 9%  | 8%  | 8%  | 6%  | 6%  | 0%  | -1% | -3% | -8% | -8% | -14% |

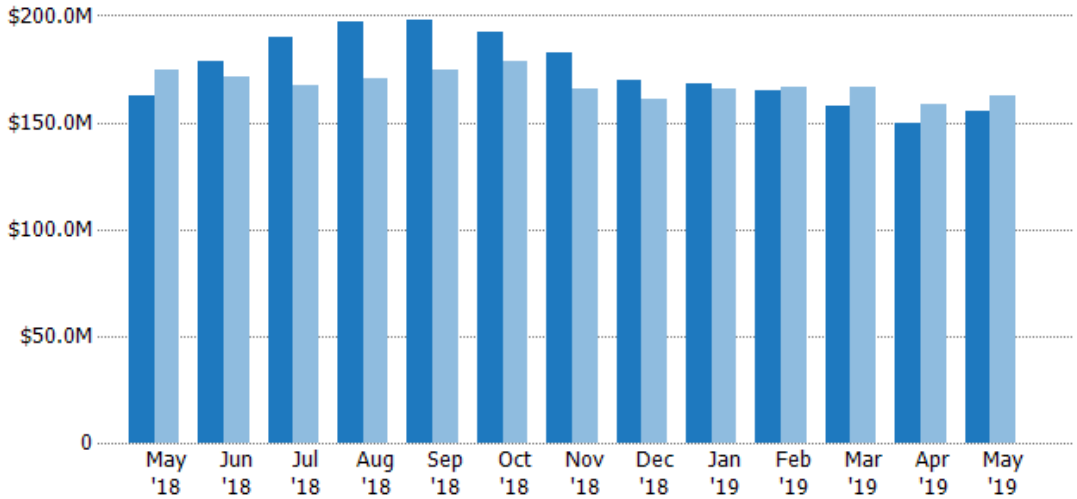
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

| Month/Year | Volume | % Chg. |
|------------|--------|--------|
| May '19    | \$155M | -4.7%  |
| May '18    | \$163M | -6.8%  |
| May '17    | \$174M | 5.8%   |



|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$163M | \$178M | \$190M | \$197M | \$198M | \$193M | \$182M | \$170M | \$168M | \$165M | \$158M | \$150M | \$155M |
| Prior Year                     | \$174M | \$171M | \$167M | \$171M | \$175M | \$179M | \$166M | \$161M | \$166M | \$166M | \$166M | \$158M | \$163M |
| Percent Change from Prior Year | -7%    | 4%     | 14%    | 15%    | 13%    | 8%     | 10%    | 6%     | 1%     | -1%    | -5%    | -6%    | -5%    |

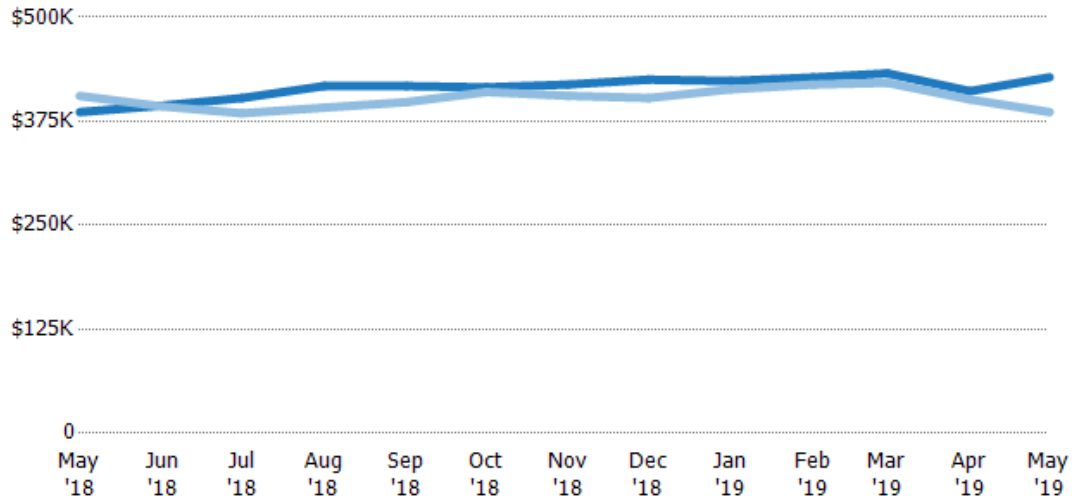
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| May '19    | \$428K | 10.8%  |
| May '18    | \$386K | -4.8%  |
| May '17    | \$405K | -7.5%  |



|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$386K | \$394K | \$403K | \$417K | \$417K | \$416K | \$419K | \$425K | \$423K | \$428K | \$433K | \$411K | \$428K |
| Prior Year                     | \$405K | \$393K | \$385K | \$391K | \$398K | \$410K | \$406K | \$403K | \$413K | \$419K | \$421K | \$401K | \$386K |
| Percent Change from Prior Year | -5%    | 0%     | 5%     | 7%     | 5%     | 1%     | 3%     | 6%     | 2%     | 2%     | 3%     | 2%     | 11%    |

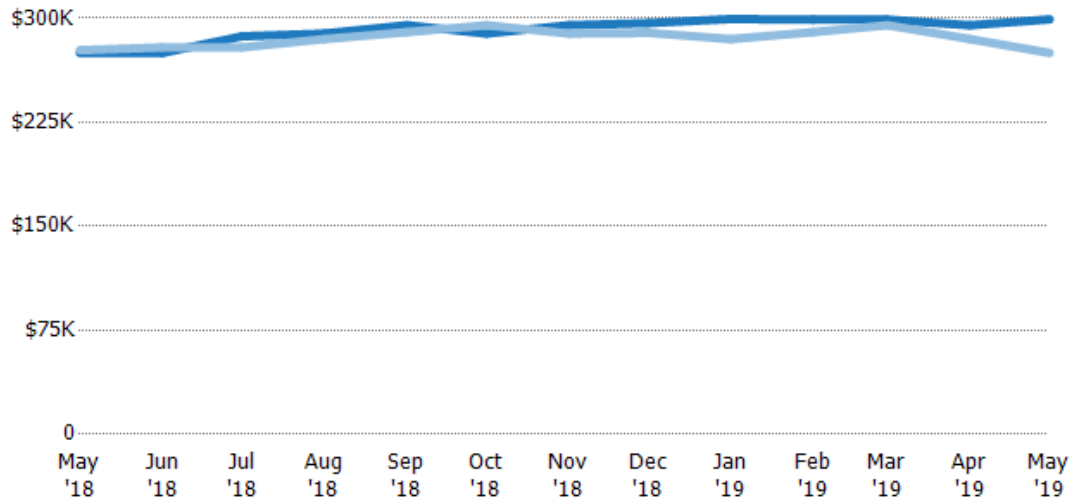
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| May '19    | \$299K | 8.8%   |
| May '18    | \$275K | -0.7%  |
| May '17    | \$277K | -0.7%  |



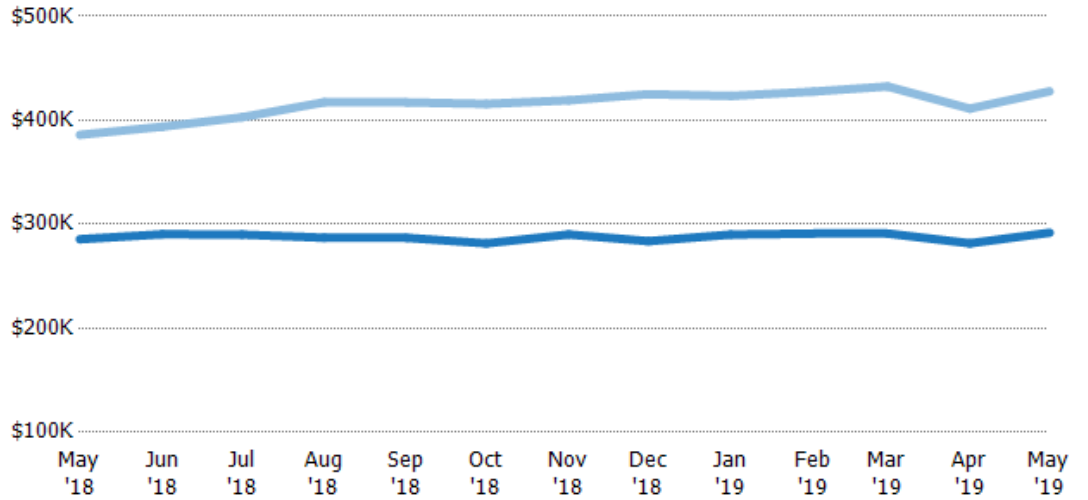
|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$275K | \$275K | \$287K | \$289K | \$295K | \$289K | \$295K | \$297K | \$300K | \$299K | \$299K | \$295K | \$299K |
| Prior Year                     | \$277K | \$279K | \$279K | \$285K | \$290K | \$295K | \$289K | \$290K | \$285K | \$290K | \$295K | \$285K | \$275K |
| Percent Change from Prior Year | -1%    | -1%    | 3%     | 1%     | 2%     | -2%    | 2%     | 2%     | 5%     | 3%     | 1%     | 4%     | 9%     |

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



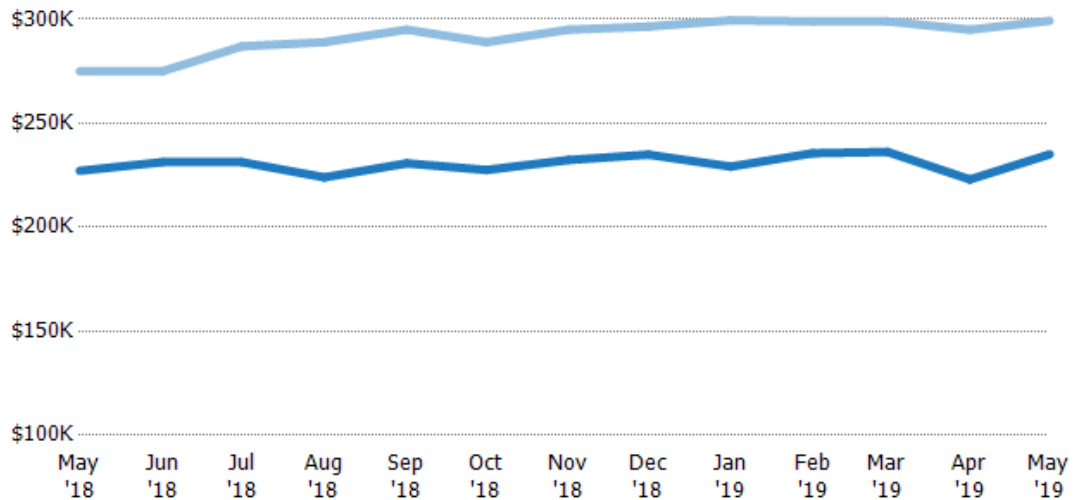
|   | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                             | \$286K  | \$290K  | \$290K  | \$287K  | \$287K  | \$282K  | \$290K  | \$284K  | \$290K  | \$291K  | \$291K  | \$282K  | \$292K  |
| Avg Listing Price                         | \$386K  | \$394K  | \$403K  | \$417K  | \$417K  | \$416K  | \$419K  | \$425K  | \$423K  | \$428K  | \$433K  | \$411K  | \$428K  |
| Avg Listing Price as a % of Avg Est Value | 135%    | 136%    | 139%    | 145%    | 145%    | 148%    | 144%    | 150%    | 146%    | 147%    | 149%    | 146%    | 147%    |

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



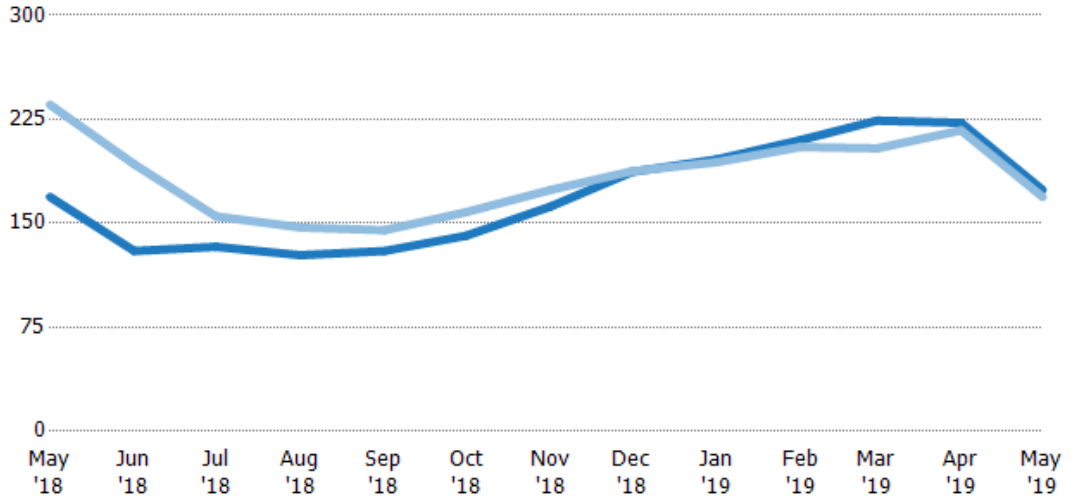
|   | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median Est Value                          | \$227K  | \$231K  | \$231K  | \$224K  | \$231K  | \$228K  | \$232K  | \$235K  | \$229K  | \$236K  | \$236K  | \$223K  | \$235K  |
| Median Listing Price                      | \$275K  | \$275K  | \$287K  | \$289K  | \$295K  | \$289K  | \$295K  | \$297K  | \$300K  | \$299K  | \$299K  | \$295K  | \$299K  |
| Med Listing Price as a % of Med Est Value | 121%    | 119%    | 124%    | 129%    | 128%    | 127%    | 127%    | 126%    | 131%    | 127%    | 127%    | 132%    | 127%    |

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



| Month/Year | Days | % Chg. |
|------------|------|--------|
| May '19    | 174  | 3%     |
| May '18    | 169  | -28.2% |
| May '17    | 236  | -26.1% |

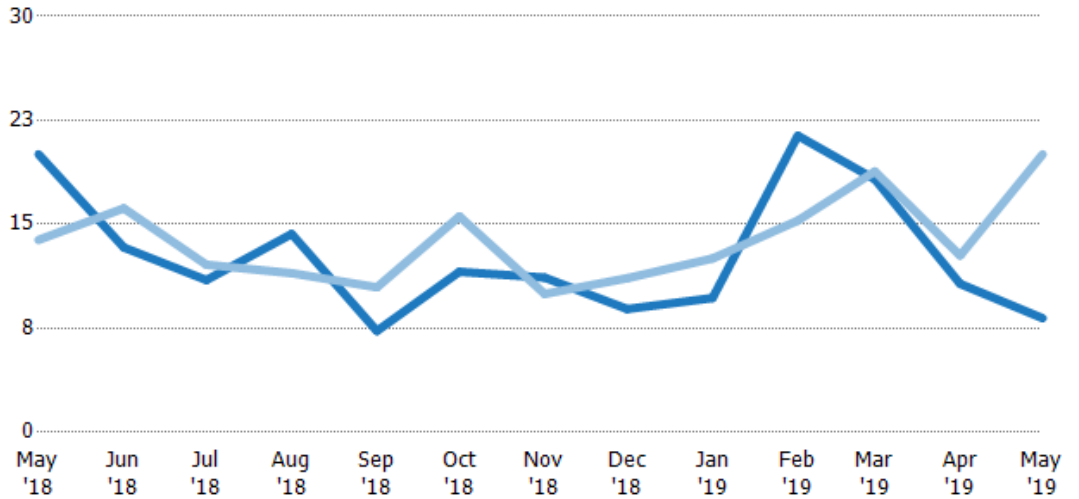
|                                | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 169     | 130     | 133     | 127     | 130     | 141     | 162     | 187     | 196     | 210     | 224     | 223     | 174     |
| Prior Year                     | 236     | 193     | 155     | 147     | 145     | 158     | 174     | 188     | 194     | 205     | 204     | 217     | 169     |
| Percent Change from Prior Year | -28%    | -32%    | -14%    | -14%    | -10%    | -11%    | -7%     | 0%      | 1%      | 2%      | 10%     | 3%      | 3%      |

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



| Month/Year | Months | % Chg. |
|------------|--------|--------|
| May '19    | 8.23   | -59%   |
| May '18    | 20     | 44.5%  |
| May '17    | 13.9   | 31.4%  |

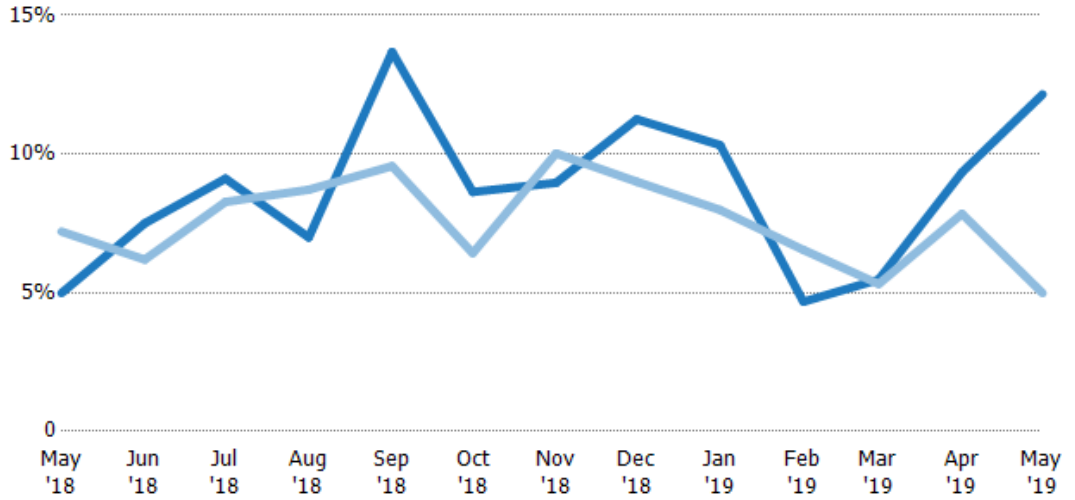
|                                | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 20      | 13.3    | 11      | 14.3    | 7.31    | 11.6    | 11.2    | 8.89    | 9.68    | 21.4    | 18.3    | 10.7    | 8.23    |
| Prior Year                     | 13.9    | 16.1    | 12.1    | 11.5    | 10.5    | 15.6    | 9.98    | 11.1    | 12.5    | 15.3    | 18.8    | 12.7    | 20      |
| Percent Change from Prior Year | 45%     | -17%    | -9%     | 25%     | -30%    | -26%    | 12%     | -20%    | -23%    | 40%     | -3%     | -16%    | -59%    |

## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



| Month/Year | Rate | Chg.   |
|------------|------|--------|
| May '19    | 12%  | -7.2%  |
| May '18    | 5%   | 2.2%   |
| May '17    | 7%   | -23.9% |

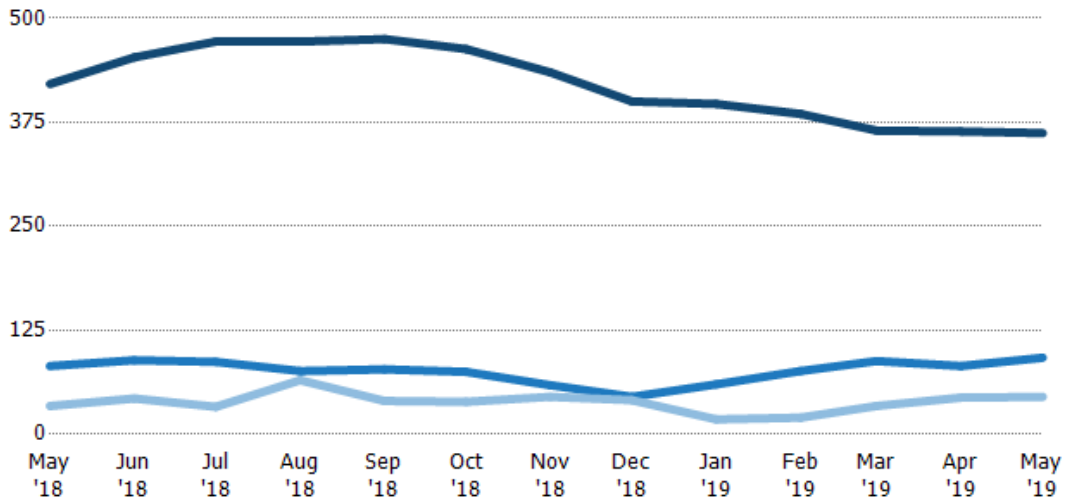
|                        | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
|------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year           | 5%      | 8%      | 9%      | 7%      | 14%     | 9%      | 9%      | 11%     | 10%     | 5%      | 5%      | 9%      | 12%     |
| Prior Year             | 7%      | 6%      | 8%      | 9%      | 10%     | 6%      | 10%     | 9%      | 8%      | 7%      | 5%      | 8%      | 5%      |
| Change from Prior Year | 2%      | -1%     | -1%     | 2%      | -4%     | -2%     | 1%      | -2%     | -2%     | 2%      | 0%      | -2%     | -7%     |

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



|         | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Active  | 421     | 453     | 472     | 472     | 475     | 463     | 435     | 400     | 397     | 385     | 365     | 364     | 362     |
| Pending | 82      | 89      | 87      | 76      | 78      | 75      | 59      | 45      | 60      | 76      | 88      | 82      | 92      |
| Sold    | 34      | 43      | 33      | 65      | 40      | 39      | 45      | 41      | 18      | 20      | 34      | 44      | 45      |

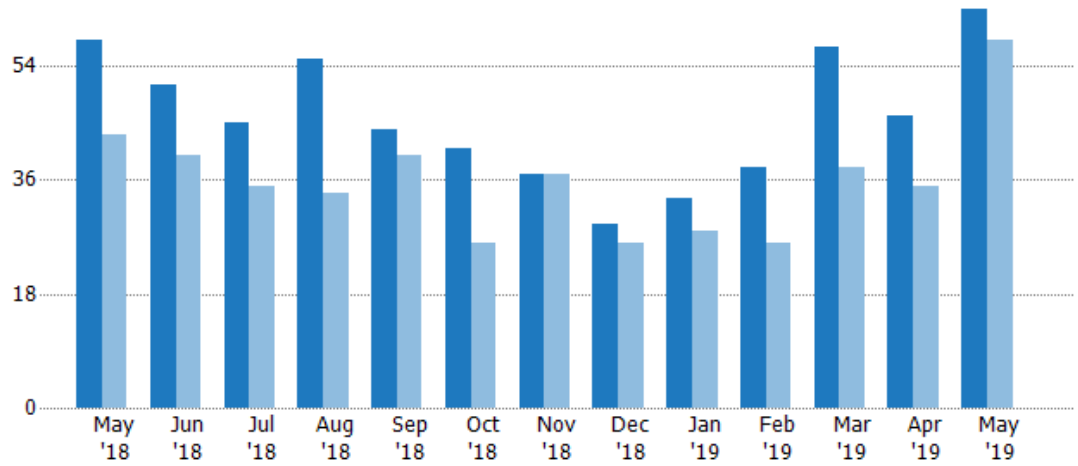
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| May '19    | 63    | 8.6%   |
| May '18    | 58    | 34.9%  |
| May '17    | 43    | -7%    |



|                                | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 58      | 51      | 45      | 55      | 44      | 41      | 37      | 29      | 33      | 38      | 57      | 46      | 63      |
| Prior Year                     | 43      | 40      | 35      | 34      | 40      | 26      | 37      | 26      | 28      | 26      | 38      | 35      | 58      |
| Percent Change from Prior Year | 35%     | 28%     | 29%     | 62%     | 10%     | 58%     | 0%      | 12%     | 18%     | 46%     | 50%     | 31%     | 9%      |

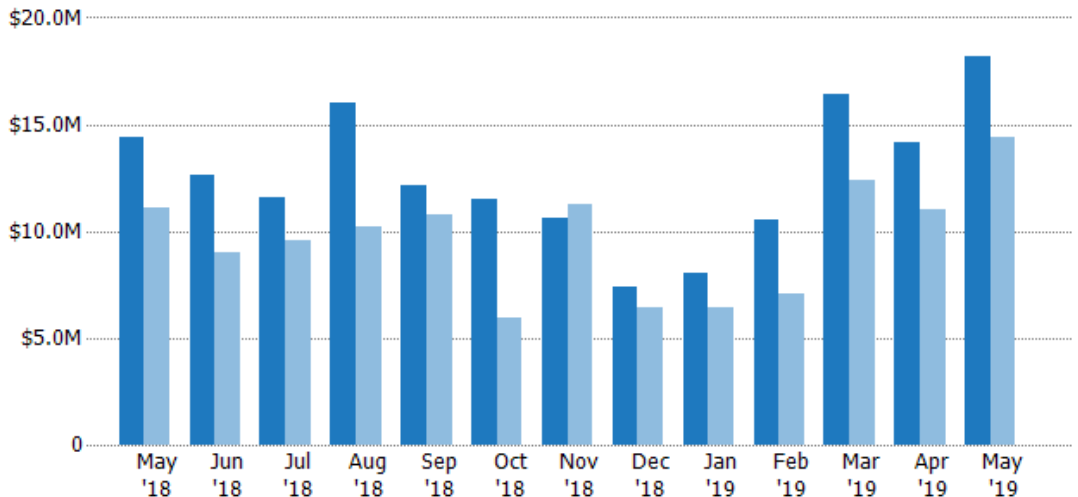
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| May '19    | \$18.2M | 25.9%  |
| May '18    | \$14.4M | 29.7%  |
| May '17    | \$11.1M | -11%   |



|                                | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$14.4M | \$12.6M | \$11.6M | \$16M   | \$12.2M | \$11.5M | \$10.6M | \$7.4M  | \$8.01M | \$10.5M | \$16.4M | \$14.1M | \$18.2M |
| Prior Year                     | \$11.1M | \$9M    | \$9.57M | \$10.2M | \$10.8M | \$5.93M | \$11.2M | \$6.39M | \$6.43M | \$7.03M | \$12.4M | \$11M   | \$14.4M |
| Percent Change from Prior Year | 30%     | 40%     | 21%     | 57%     | 13%     | 94%     | -6%     | 16%     | 24%     | 50%     | 32%     | 29%     | 26%     |



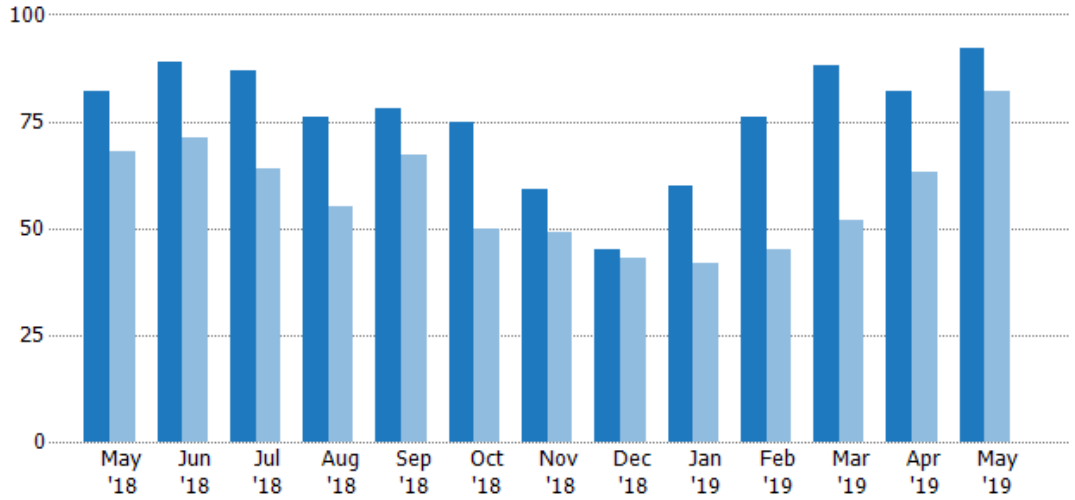
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| May '19    | 92    | 12.2%  |
| May '18    | 82    | 20.6%  |
| May '17    | 68    | 19.1%  |



|                                |     |     |     |     |     |     |     |    |     |     |     |     |     |
|--------------------------------|-----|-----|-----|-----|-----|-----|-----|----|-----|-----|-----|-----|-----|
| Current Year                   | 82  | 89  | 87  | 76  | 78  | 75  | 59  | 45 | 60  | 76  | 88  | 82  | 92  |
| Prior Year                     | 68  | 71  | 64  | 55  | 67  | 50  | 49  | 43 | 42  | 45  | 52  | 63  | 82  |
| Percent Change from Prior Year | 21% | 25% | 36% | 38% | 16% | 50% | 20% | 5% | 43% | 69% | 69% | 30% | 12% |

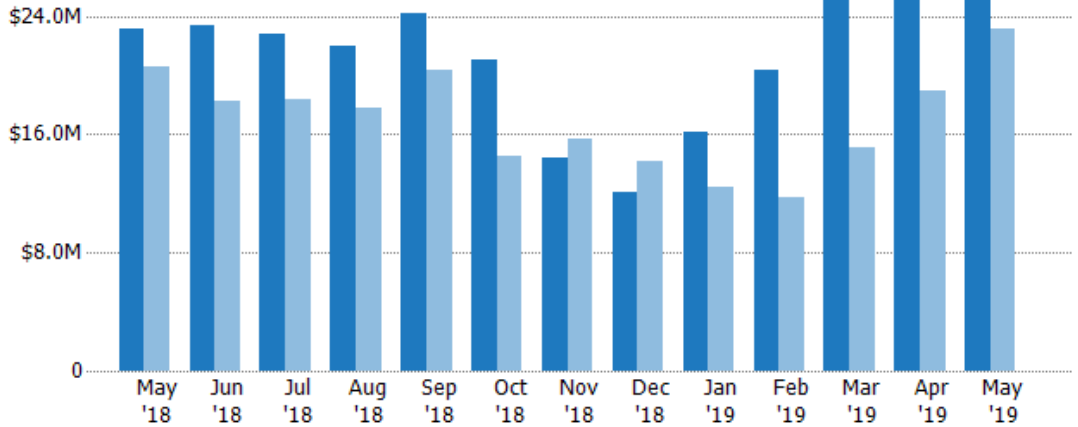
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| May '19    | \$26.7M | 15.2%  |
| May '18    | \$23.2M | 12.6%  |
| May '17    | \$20.6M | 3.6%   |



|                                |         |         |         |         |         |         |         |         |         |         |         |       |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------|---------|
| Current Year                   | \$23.2M | \$23.3M | \$22.8M | \$21.9M | \$24.2M | \$21.1M | \$14.4M | \$12M   | \$16.2M | \$20.4M | \$25.2M | \$26M | \$26.7M |
| Prior Year                     | \$20.6M | \$18.2M | \$18.4M | \$17.8M | \$20.3M | \$14.5M | \$15.7M | \$14.1M | \$12.4M | \$11.8M | \$15.1M | \$19M | \$23.2M |
| Percent Change from Prior Year | 13%     | 28%     | 24%     | 23%     | 19%     | 45%     | -8%     | -15%    | 30%     | 73%     | 68%     | 37%   | 15%     |

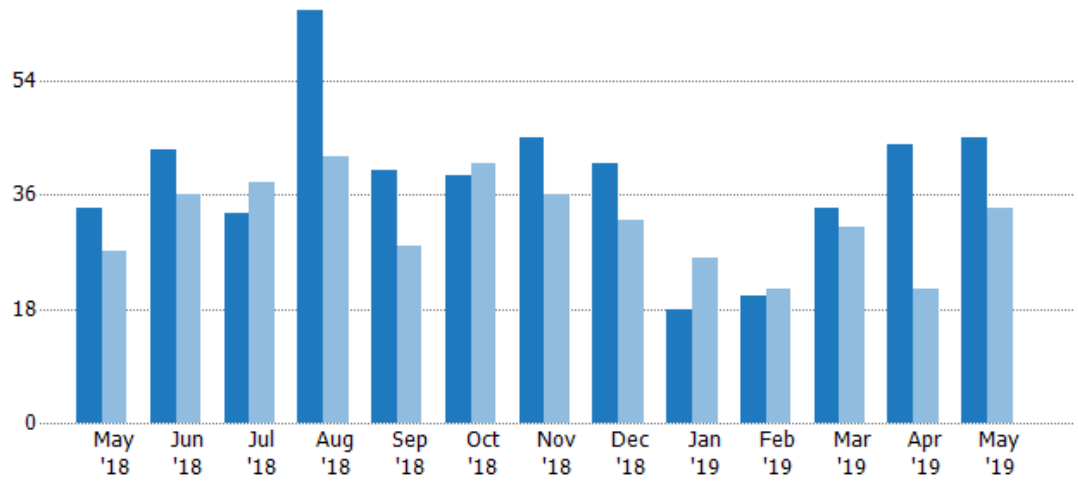
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| May '19    | 45    | 32.4%  |
| May '18    | 34    | 25.9%  |
| May '17    | 27    | 7.4%   |



|                                |     |     |      |     |     |     |     |     |      |     |     |      |     |
|--------------------------------|-----|-----|------|-----|-----|-----|-----|-----|------|-----|-----|------|-----|
| Current Year                   | 34  | 43  | 33   | 65  | 40  | 39  | 45  | 41  | 18   | 20  | 34  | 44   | 45  |
| Prior Year                     | 27  | 36  | 38   | 42  | 28  | 41  | 36  | 32  | 26   | 21  | 31  | 21   | 34  |
| Percent Change from Prior Year | 26% | 19% | -13% | 55% | 43% | -5% | 25% | 28% | -31% | -5% | 10% | 110% | 32% |

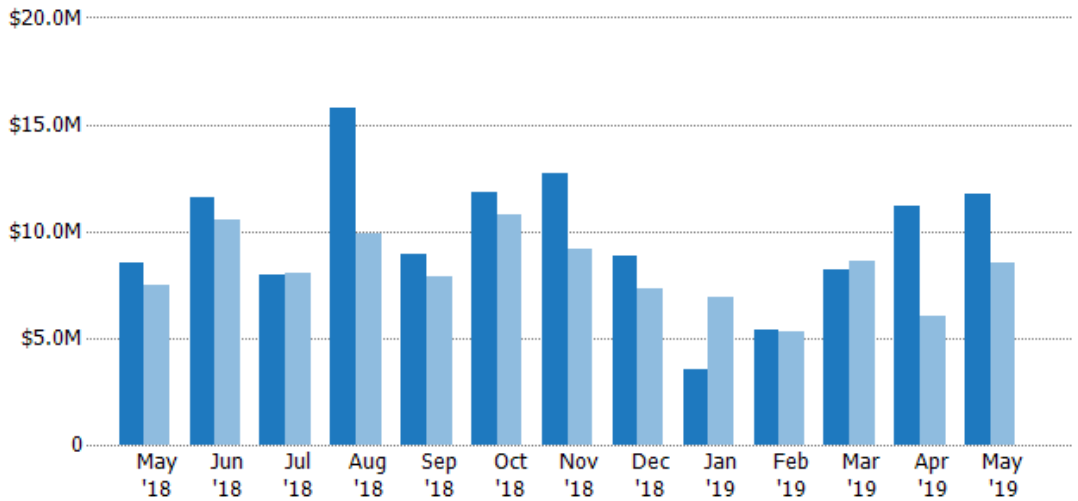
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| May '19    | \$11.7M | 37.7%  |
| May '18    | \$8.5M  | 14%    |
| May '17    | \$7.46M | 0.7%   |



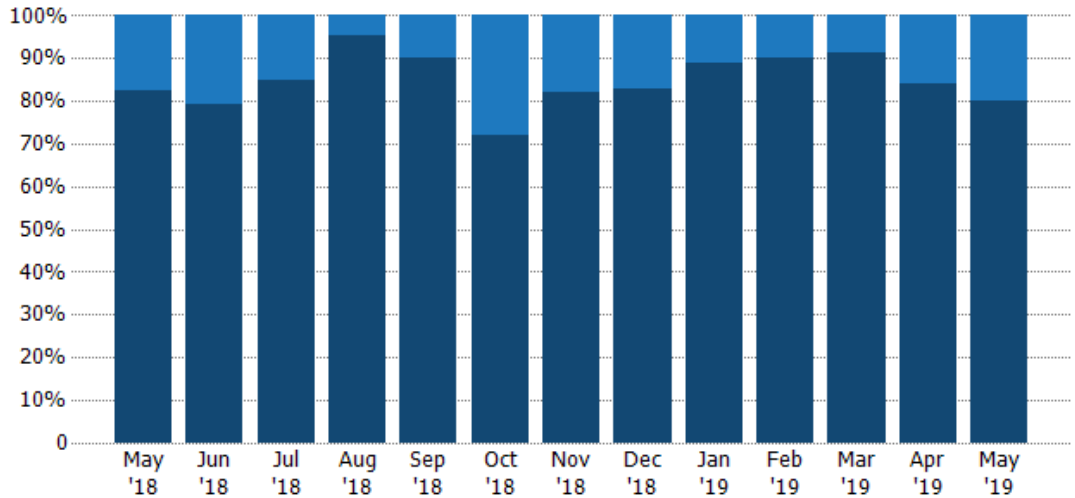
|                                |         |         |         |         |         |         |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$8.5M  | \$11.6M | \$7.94M | \$15.8M | \$8.9M  | \$11.8M | \$12.7M | \$8.87M | \$3.53M | \$5.37M | \$8.23M | \$11.2M | \$11.7M |
| Prior Year                     | \$7.46M | \$10.6M | \$8.04M | \$9.91M | \$7.88M | \$10.8M | \$9.15M | \$7.34M | \$6.94M | \$5.31M | \$8.64M | \$6.05M | \$8.5M  |
| Percent Change from Prior Year | 14%     | 10%     | -1%     | 59%     | 13%     | 10%     | 39%     | 21%     | -49%    | 1%      | -5%     | 85%     | 38%     |

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



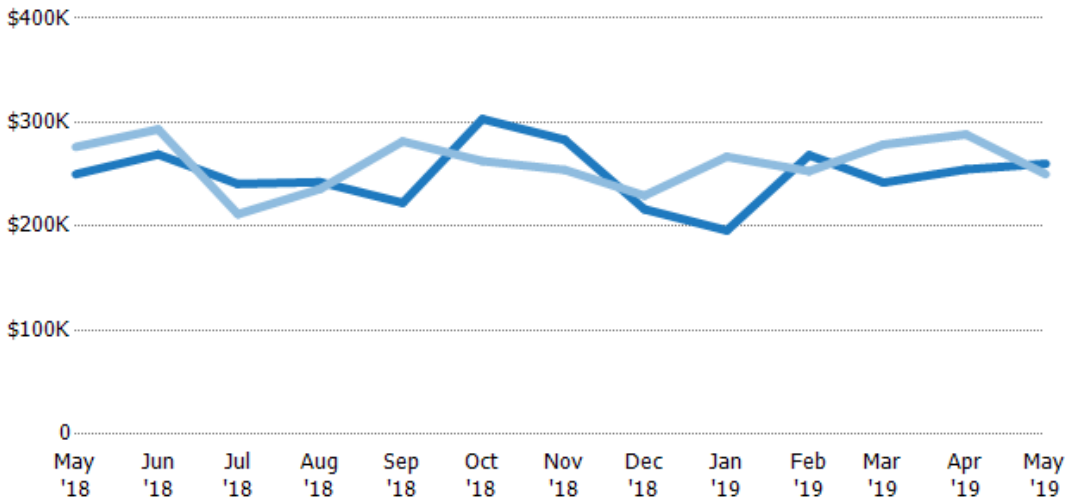
|                         |     |     |     |     |     |     |     |     |     |     |     |     |     |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Condo/Townhouse         | 18% | 21% | 15% | 5%  | 10% | 28% | 18% | 17% | 11% | 10% | 9%  | 16% | 20% |
| Single Family Residence | 82% | 79% | 85% | 95% | 90% | 72% | 82% | 83% | 89% | 90% | 91% | 84% | 80% |

## Average Sales Price

The average sales price of the residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$250K | \$269K | \$241K | \$242K | \$223K | \$303K | \$283K | \$216K | \$196K | \$268K | \$242K | \$255K | \$260K |
| Prior Year                     | \$276K | \$293K | \$212K | \$236K | \$282K | \$263K | \$254K | \$229K | \$267K | \$253K | \$279K | \$288K | \$250K |
| Percent Change from Prior Year | -9%    | -8%    | 14%    | 3%     | -21%   | 15%    | 11%    | -6%    | -27%   | 6%     | -13%   | -12%   | 4%     |

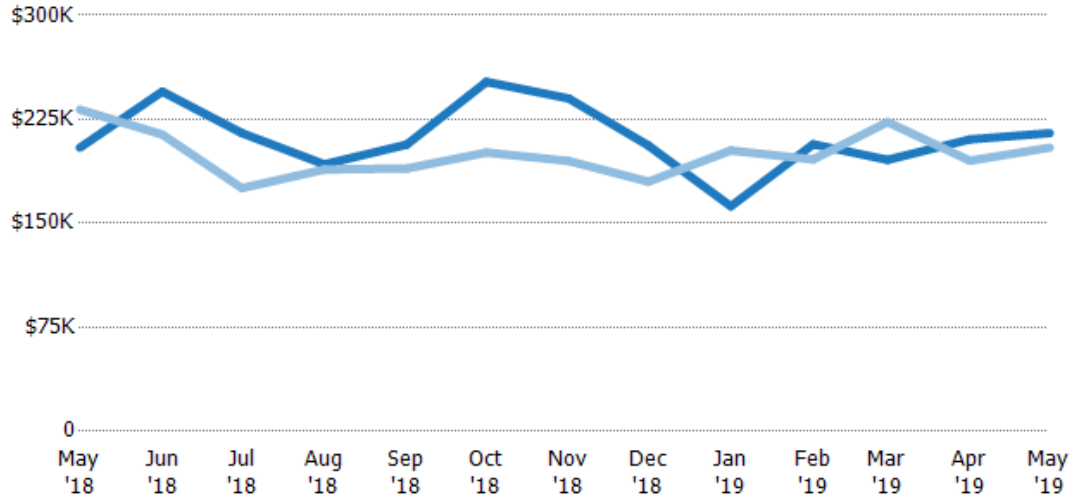
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence

| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| May '19    | \$215K | 5.1%   |
| May '18    | \$205K | -11.9% |
| May '17    | \$232K | -22.4% |



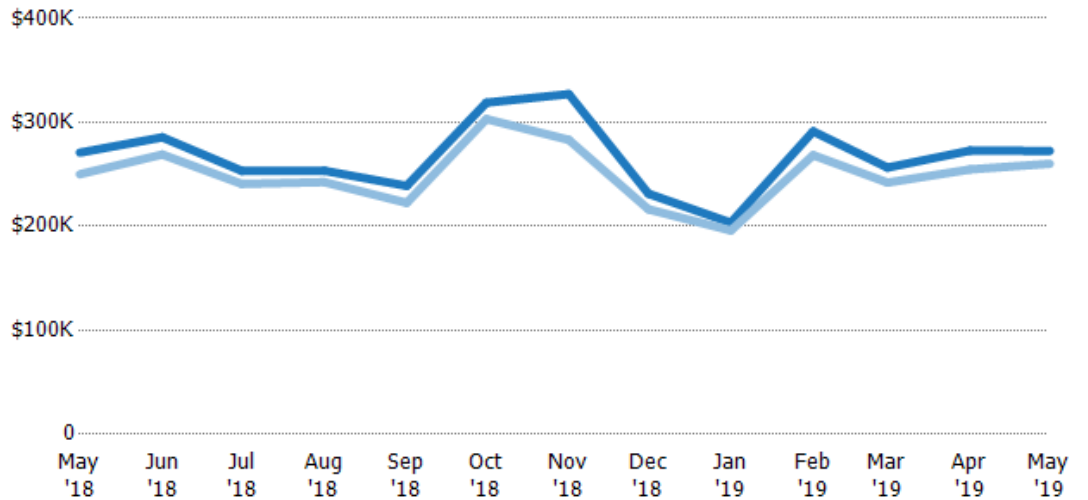
|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$205K | \$245K | \$215K | \$193K | \$207K | \$252K | \$240K | \$206K | \$162K | \$207K | \$196K | \$211K | \$215K |
| Prior Year                     | \$232K | \$214K | \$175K | \$189K | \$190K | \$201K | \$195K | \$180K | \$203K | \$196K | \$223K | \$195K | \$205K |
| Percent Change from Prior Year | -12%   | 14%    | 23%    | 2%     | 9%     | 25%    | 23%    | 14%    | -20%   | 6%     | -12%   | 8%     | 5%     |

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



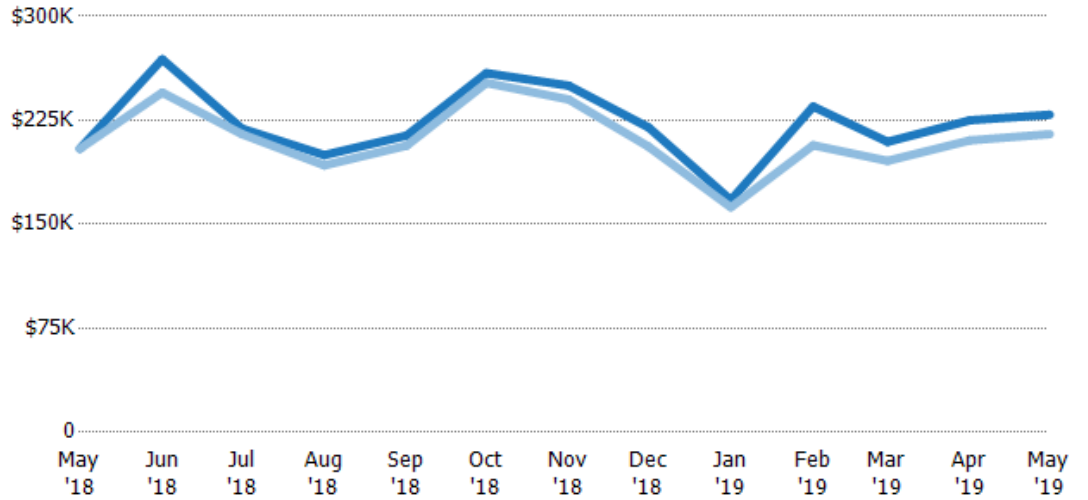
|  |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Avg List Price                           | \$271K | \$286K | \$253K | \$253K | \$239K | \$319K | \$327K | \$231K | \$203K | \$291K | \$256K | \$273K | \$272K |
| Avg Sales Price                          | \$250K | \$269K | \$241K | \$242K | \$223K | \$303K | \$283K | \$216K | \$196K | \$268K | \$242K | \$255K | \$260K |
| Avg Sales Price as a % of Avg List Price | 92%    | 94%    | 95%    | 96%    | 93%    | 95%    | 87%    | 94%    | 96%    | 92%    | 94%    | 93%    | 95%    |

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



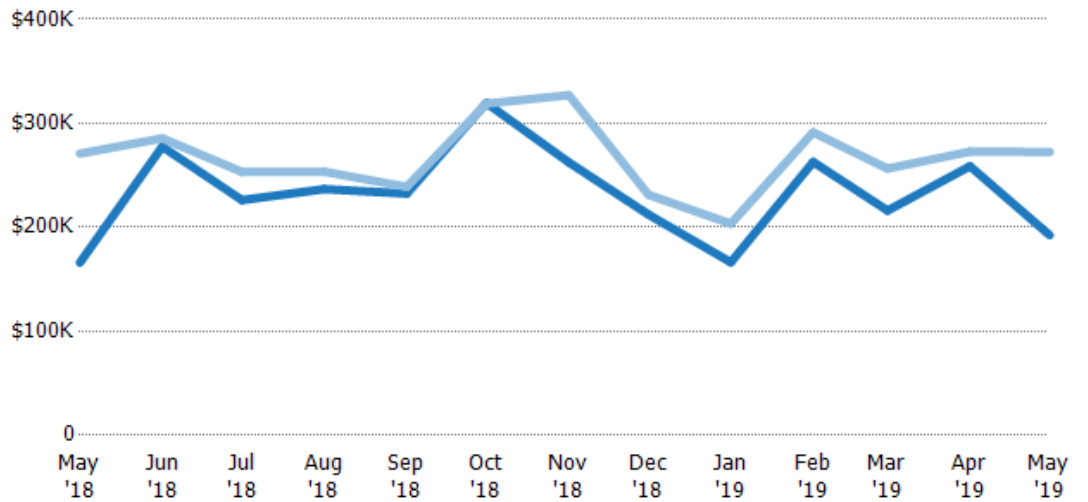
|  | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median List Price                        | \$204K  | \$269K  | \$219K  | \$200K  | \$214K  | \$259K  | \$250K  | \$220K  | \$167K  | \$235K  | \$209K  | \$225K  | \$229K  |
| Median Sales Price                       | \$205K  | \$245K  | \$215K  | \$193K  | \$207K  | \$252K  | \$240K  | \$206K  | \$162K  | \$207K  | \$196K  | \$211K  | \$215K  |
| Med Sales Price as a % of Med List Price | 100%    | 91%     | 98%     | 96%     | 97%     | 97%     | 96%     | 94%     | 97%     | 88%     | 93%     | 94%     | 94%     |

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



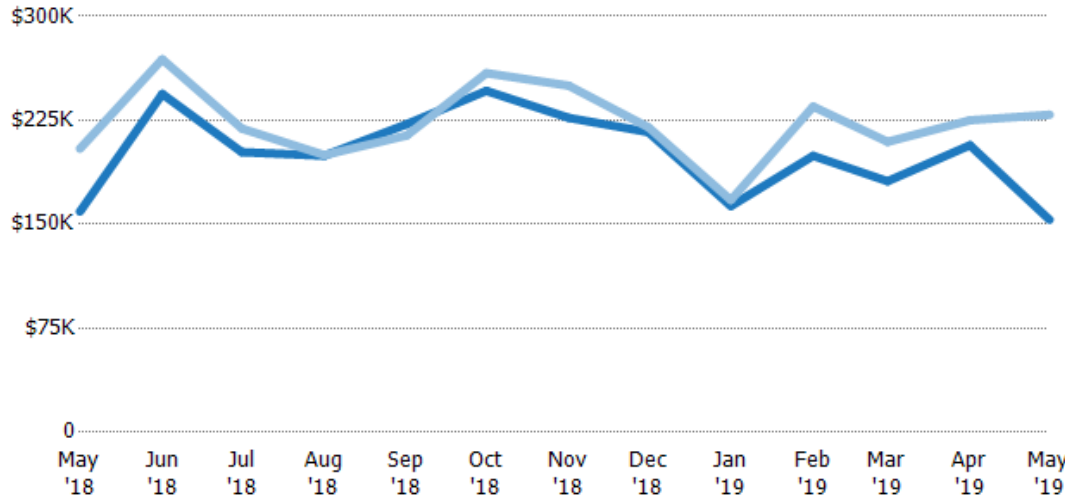
|   | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                           | \$166K  | \$278K  | \$226K  | \$237K  | \$232K  | \$319K  | \$262K  | \$212K  | \$166K  | \$263K  | \$216K  | \$259K  | \$192K  |
| Avg Sales Price                         | \$271K  | \$286K  | \$253K  | \$253K  | \$239K  | \$319K  | \$327K  | \$231K  | \$203K  | \$291K  | \$256K  | \$273K  | \$272K  |
| Avg Sales Price as a % of Avg Est Value | 163%    | 103%    | 112%    | 107%    | 103%    | 100%    | 125%    | 109%    | 122%    | 111%    | 119%    | 105%    | 142%    |

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
 County: Bennington County, Vermont  
 Property Type: Condo/Townhouse/Apt, Single Family Residence



|   | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 | May '19 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median Est Value                        | \$159K  | \$244K  | \$202K  | \$199K  | \$222K  | \$246K  | \$227K  | \$216K  | \$163K  | \$199K  | \$181K  | \$207K  | \$153K  |
| Median Sales Price                      | \$204K  | \$269K  | \$219K  | \$200K  | \$214K  | \$259K  | \$250K  | \$220K  | \$167K  | \$235K  | \$209K  | \$225K  | \$229K  |
| Med Sales Price as a % of Med Est Value | 128%    | 110%    | 108%    | 100%    | 96%     | 105%    | 110%    | 102%    | 103%    | 118%    | 116%    | 109%    | 149%    |