

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	May 2019	May 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	16	28	-42.9%	72	82	-12.2%
New Listing Volume	\$3,456,700	\$5,337,900	-35.2%	\$14,140,400	\$15,527,388	-8.9%
Active Listing Count	83	105	-21%	N/A	N/A	
Active Listing Volume	\$19,694,599	\$23,947,200	-17.8%	N/A	N/A	
Average Listing Price	\$237,284	\$228,069	+4%	\$230,957	\$228,103	+1.3%
Median Listing Price	\$169,500	\$169,900	-0.2%	\$169,624	\$171,064	-0.8%
Median Days in RPR	140	133	+5.3%	195.25	162.19	+20.4%
Months of Inventory	7.5	15	-49.7%	12.4	13.2	-6%
Absorption Rate	13.25%	6.67%	+6.6%	8.06%	7.58%	+0.5%
Sales Activity Charts Metrics						
New Pending Sales Count	23	21	+9.5%	62	50	+24%
New Pending Sales Volume	\$3,858,800	\$3,644,000	+5.9%	\$10,385,900	\$8,316,438	+24.9%
Pending Sales Count	26	23	+13%	N/A	N/A	
Pending Sales Volume	\$4,264,400	\$4,289,400	-0.6%	N/A	N/A	
Closed Sales Count	10	10	+/-	42	35	+20%
Closed Sales Volume	\$1,575,000	\$1,406,500	+12%	\$6,810,550	\$5,028,878	+35.4%
Average Sales Price	\$157,500	\$140,650	+12%	\$162,156	\$143,682	+12.9%
Median Sales Price	\$147,000	\$169,500	-13.3%	\$150,702	\$146,100	+3.2%

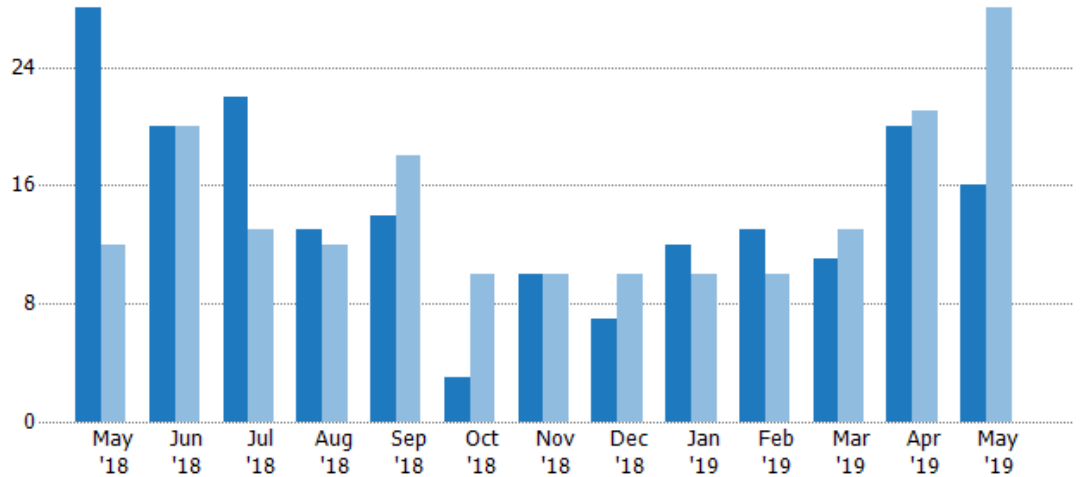
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
May '19	16	-42.9%
May '18	28	133.3%
May '17	12	66.7%



Current Year	28	20	22	13	14	3	10	7	12	13	11	20	16
Prior Year	12	20	13	12	18	10	10	10	10	10	13	21	28
Percent Change from Prior Year	133%	0%	69%	8%	-22%	-70%	0%	-30%	20%	30%	-15%	-5%	-43%

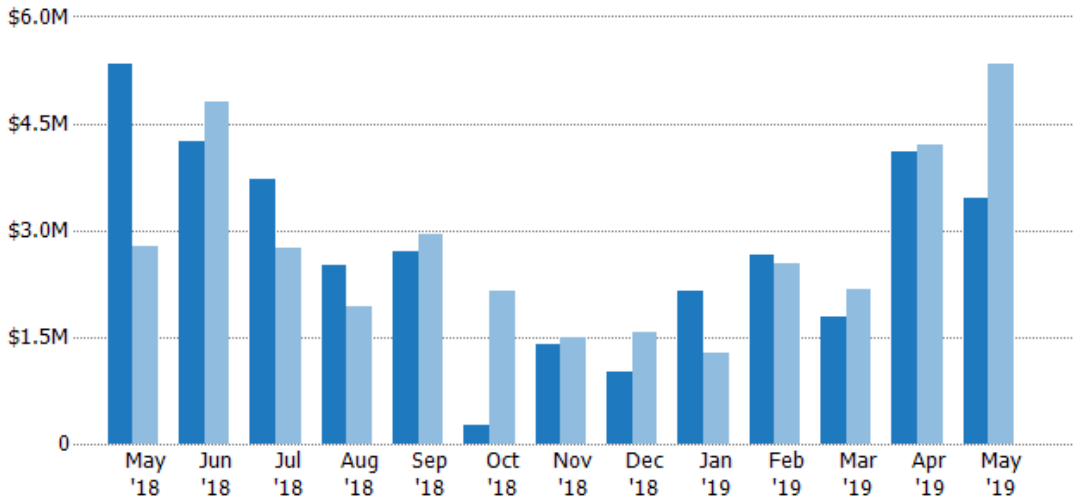
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
May '19	\$3.46M	-35.2%
May '18	\$5.34M	92.6%
May '17	\$2.77M	53.8%



Current Year	\$5.34M	\$4.26M	\$3.72M	\$2.51M	\$2.71M	\$272K	\$1.39M	\$1M	\$2.15M	\$2.64M	\$1.79M	\$4.1M	\$3.46M
Prior Year	\$2.77M	\$4.79M	\$2.74M	\$1.92M	\$2.93M	\$2.14M	\$1.48M	\$1.56M	\$1.28M	\$2.54M	\$2.17M	\$4.2M	\$5.34M
Percent Change from Prior Year	93%	-11%	36%	31%	-8%	-87%	-6%	-36%	68%	4%	-17%	-2%	-35%

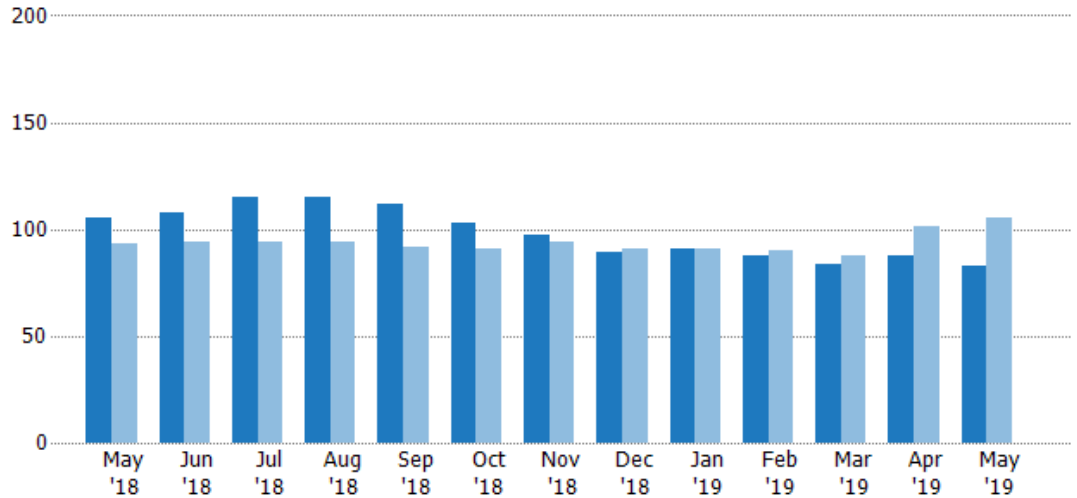
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
May '19	83	-21%
May '18	105	12.9%
May '17	93	8.6%



Current Year	105	108	115	115	112	103	97	89	91	88	84	88	83
Prior Year	93	94	94	94	92	91	94	91	91	90	88	101	105
Percent Change from Prior Year	13%	15%	22%	22%	22%	13%	3%	-2%	0%	-2%	-5%	-13%	-21%

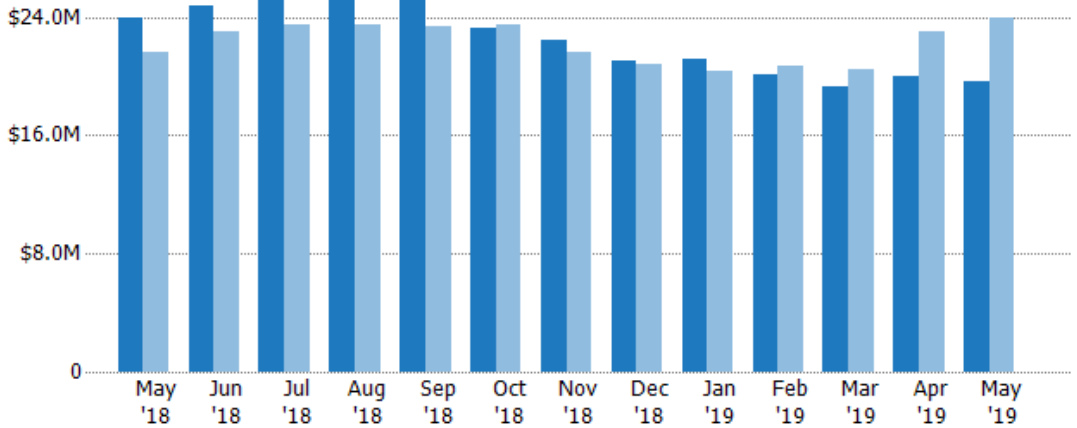
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
May '19	\$19.7M	-17.8%
May '18	\$23.9M	11%
May '17	\$21.6M	6.3%



Current Year	\$23.9M	\$24.7M	\$25.8M	\$26M	\$25.8M	\$23.3M	\$22.4M	\$21M	\$21.2M	\$20.1M	\$19.3M	\$19.9M	\$19.7M
Prior Year	\$21.6M	\$23M	\$23.5M	\$23.5M	\$23.3M	\$23.5M	\$21.6M	\$20.8M	\$20.3M	\$20.6M	\$20.4M	\$23M	\$23.9M
Percent Change from Prior Year	11%	8%	10%	10%	11%	-1%	4%	1%	4%	-3%	-6%	-13%	-18%

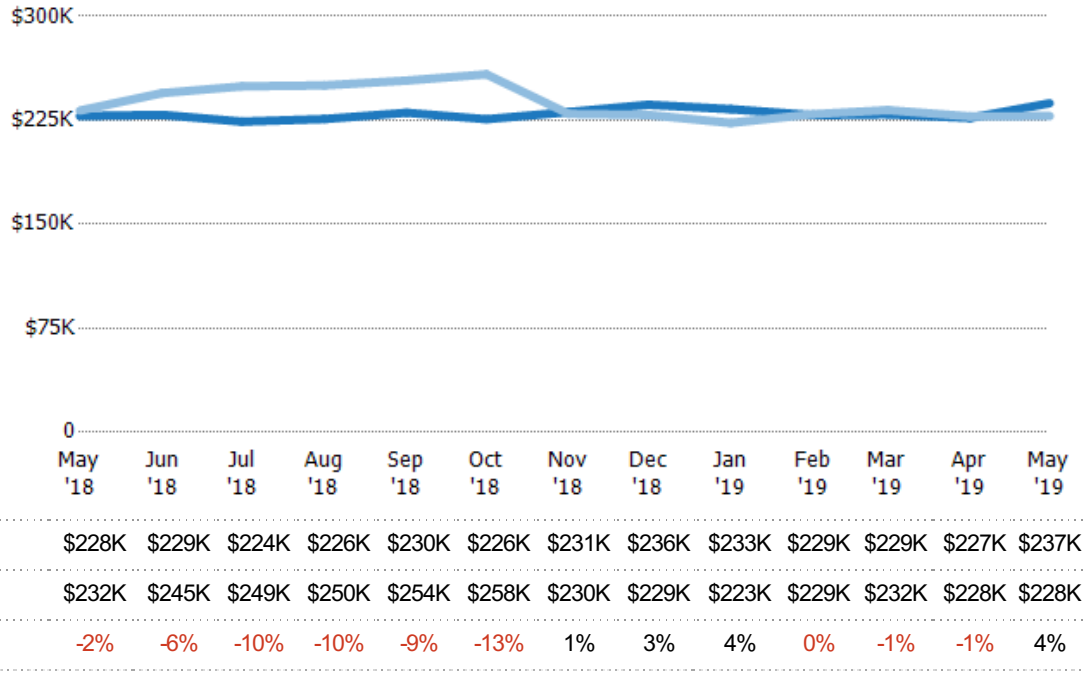
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '19	\$237K	4%
May '18	\$228K	-1.7%
May '17	\$232K	-2.2%



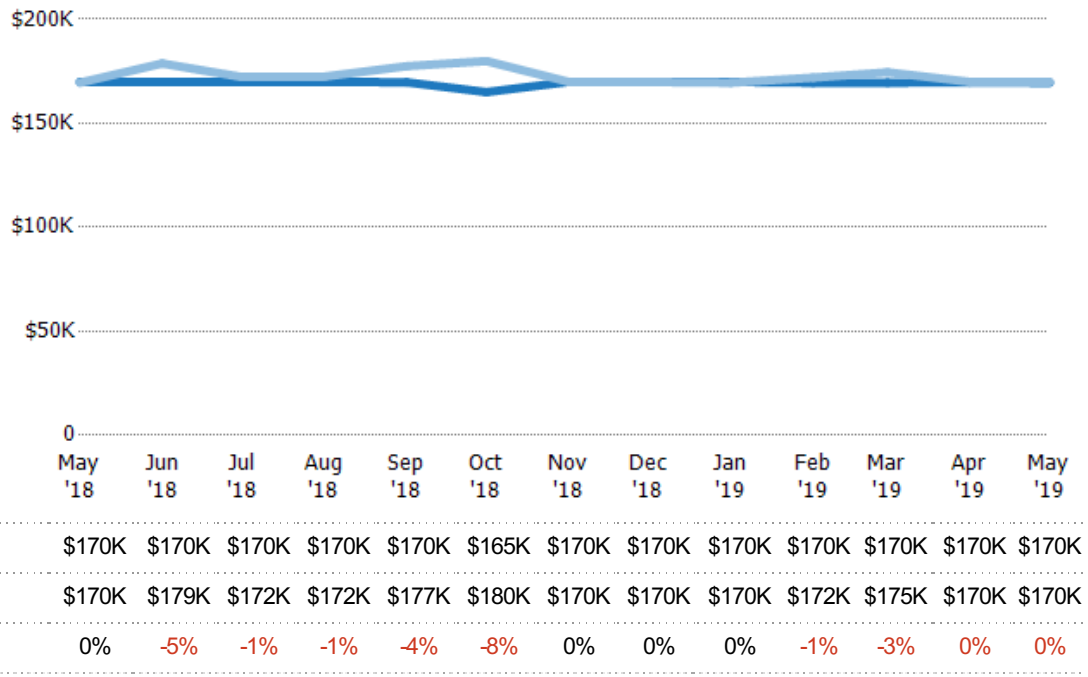
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '19	\$170K	-0.2%
May '18	\$170K	0.2%
May '17	\$170K	-8.6%

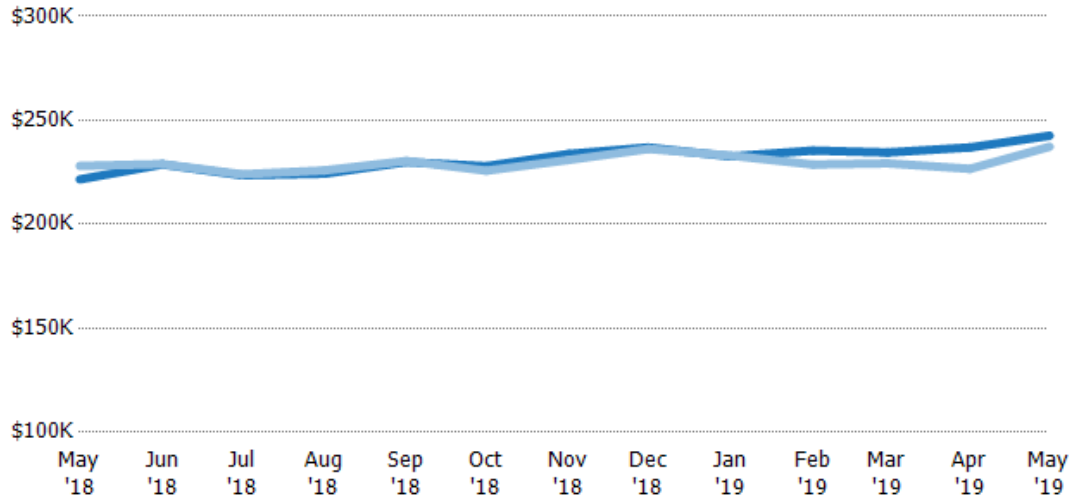


Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



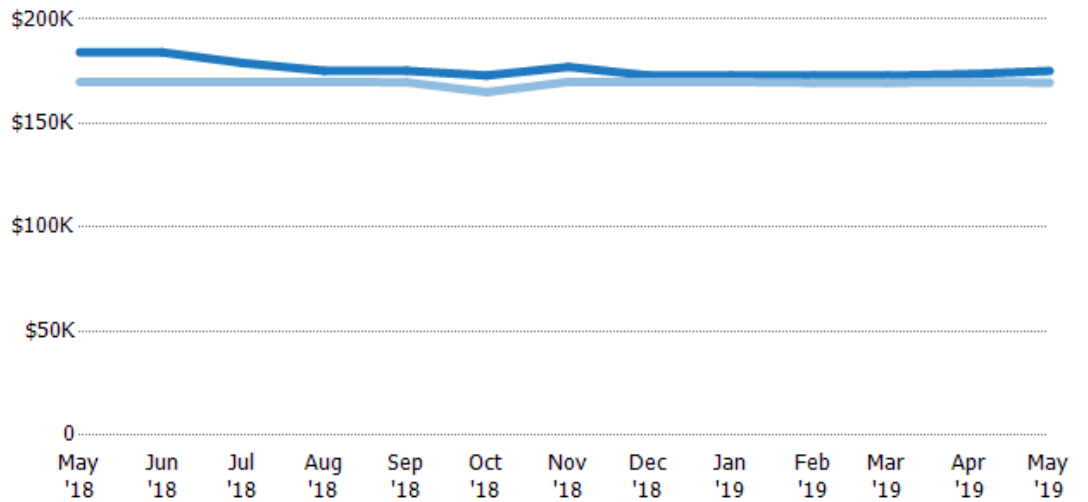
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Avg Est Value	\$222K	\$229K	\$224K	\$224K	\$230K	\$228K	\$234K	\$237K	\$233K	\$235K	\$235K	\$237K	\$243K
Avg Listing Price	\$228K	\$229K	\$224K	\$226K	\$230K	\$226K	\$231K	\$236K	\$233K	\$229K	\$229K	\$227K	\$237K
Avg Listing Price as a % of Avg Est Value	103%	100%	100%	101%	100%	99%	99%	100%	100%	97%	98%	96%	98%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Median Est Value	\$184K	\$184K	\$179K	\$175K	\$175K	\$173K	\$177K	\$173K	\$173K	\$173K	\$173K	\$174K	\$175K
Median Listing Price	\$170K	\$170K	\$170K	\$170K	\$170K	\$165K	\$170K	\$170K	\$170K	\$170K	\$170K	\$170K	\$170K
Med Listing Price as a % of Med Est Value	92%	92%	95%	97%	97%	95%	96%	98%	98%	98%	98%	98%	97%

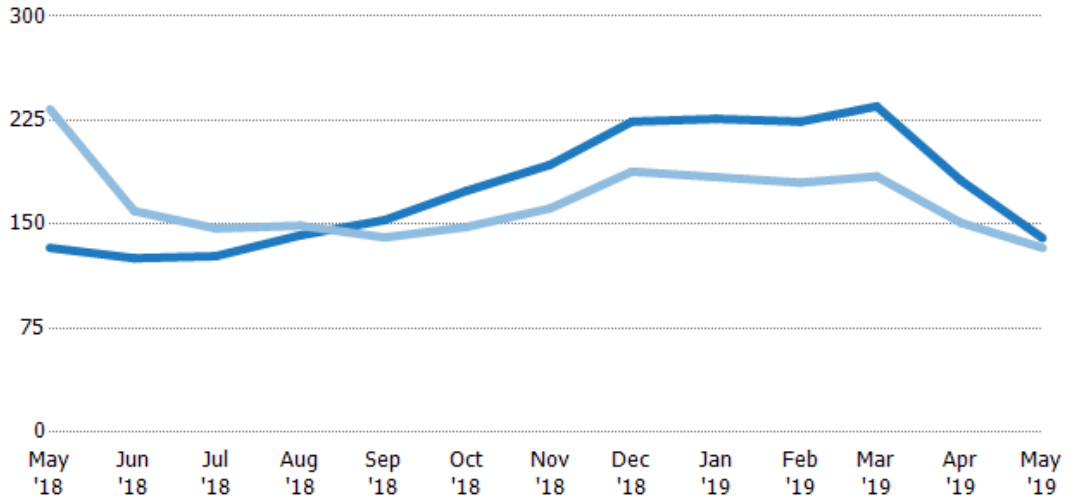
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
May '19	140	5.3%
May '18	133	-42.9%
May '17	233	-50.2%



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	133	126	127	142	153	174	193	224	226	224	235	182	140
Prior Year	233	160	147	149	141	148	162	188	184	180	185	151	133
Percent Change from Prior Year	-43%	-21%	-14%	-5%	9%	18%	20%	19%	23%	24%	27%	20%	5%

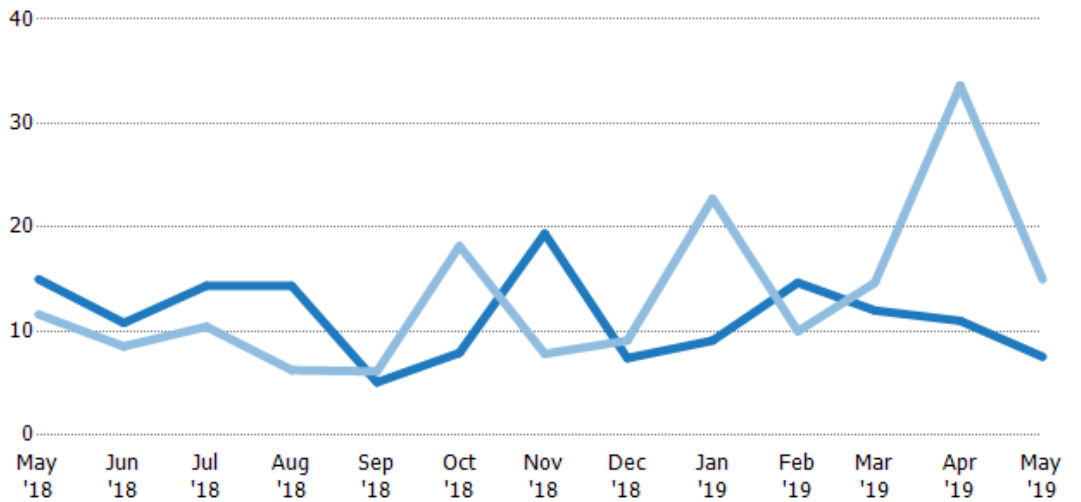
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
May '19	7.55	-49.7%
May '18	15	29%
May '17	11.6	44.8%



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	15	10.8	14.4	14.4	5.09	7.92	19.4	7.42	9.1	14.7	12	11	7.55
Prior Year	11.6	8.55	10.4	6.27	6.13	18.2	7.83	9.1	22.8	10	14.7	33.7	15
Percent Change from Prior Year	29%	26%	38%	129%	-17%	-56%	148%	-18%	-60%	47%	-18%	-67%	-50%

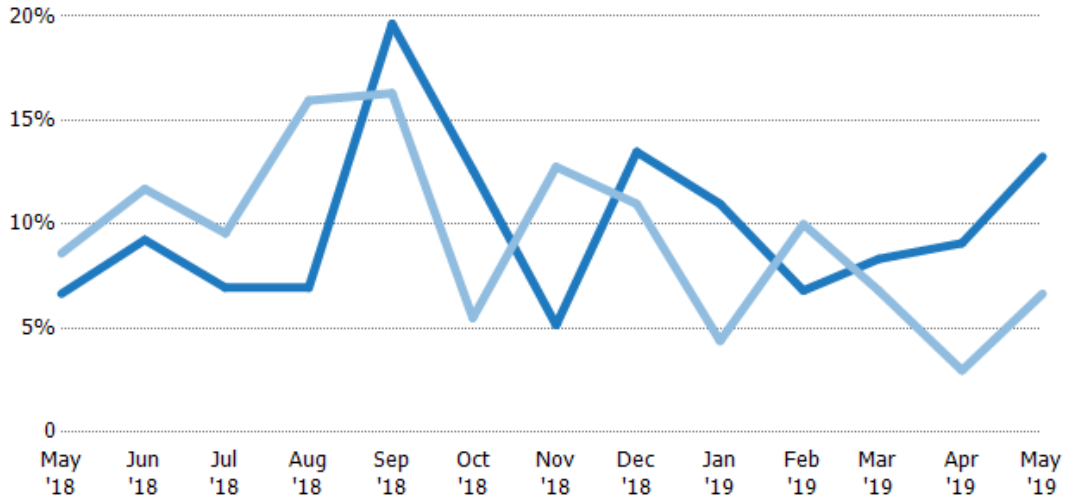
Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Rate	Chg.
May '19	13%	-6.6%
May '18	7%	1.9%
May '17	9%	-30.9%



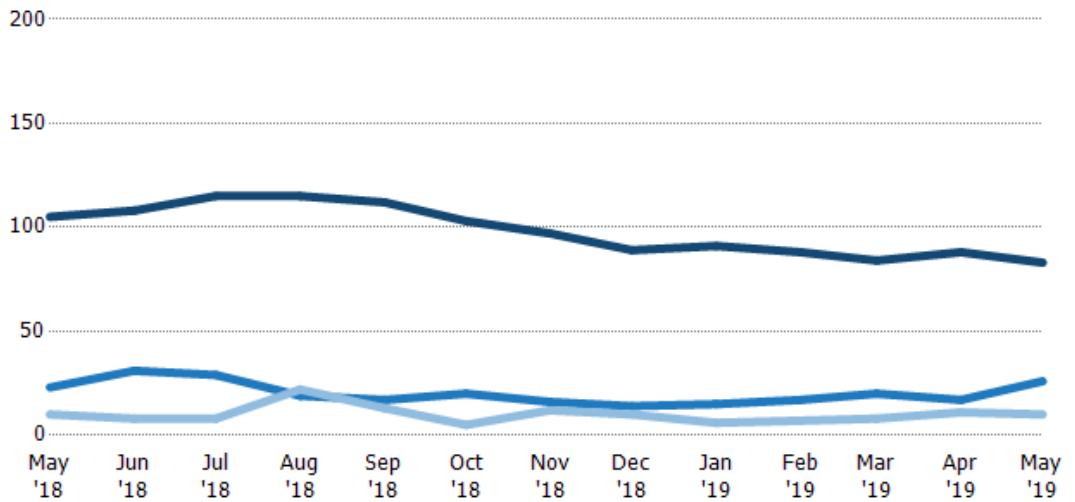
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	7%	9%	7%	7%	20%	13%	5%	13%	11%	7%	8%	9%	13%
Prior Year	9%	12%	10%	16%	16%	5%	13%	11%	4%	10%	7%	3%	7%
Change from Prior Year	2%	2%	3%	9%	-3%	-7%	8%	-3%	-7%	3%	-2%	-6%	-7%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Active	105	108	115	115	112	103	97	89	91	88	84	88	83
Pending	23	31	29	19	17	20	16	14	15	17	20	17	26
Sold	10	8	8	22	13	5	12	10	6	7	8	11	10

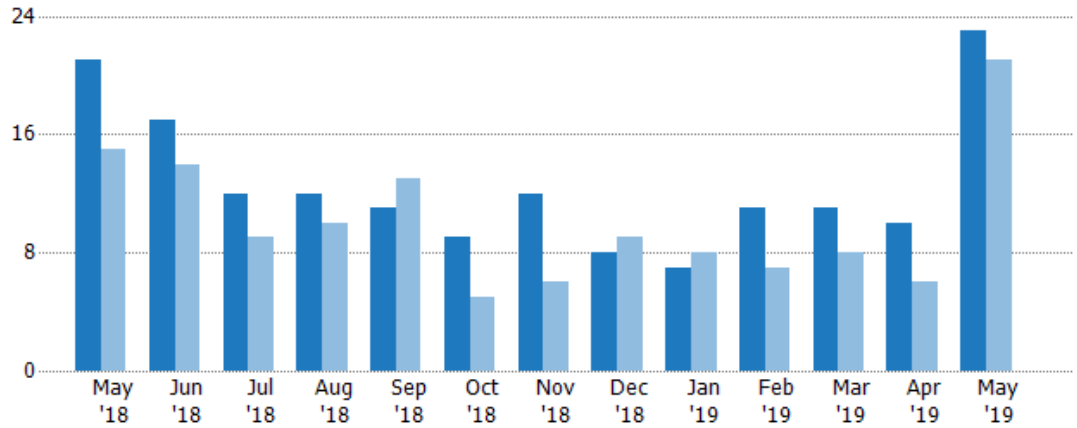
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
May '19	23	9.5%
May '18	21	40%
May '17	15	13.3%



Current Year	21	17	12	12	11	9	12	8	7	11	11	10	23
Prior Year	15	14	9	10	13	5	6	9	8	7	8	6	21
Percent Change from Prior Year	40%	21%	33%	20%	-15%	80%	100%	-11%	-13%	57%	38%	67%	10%

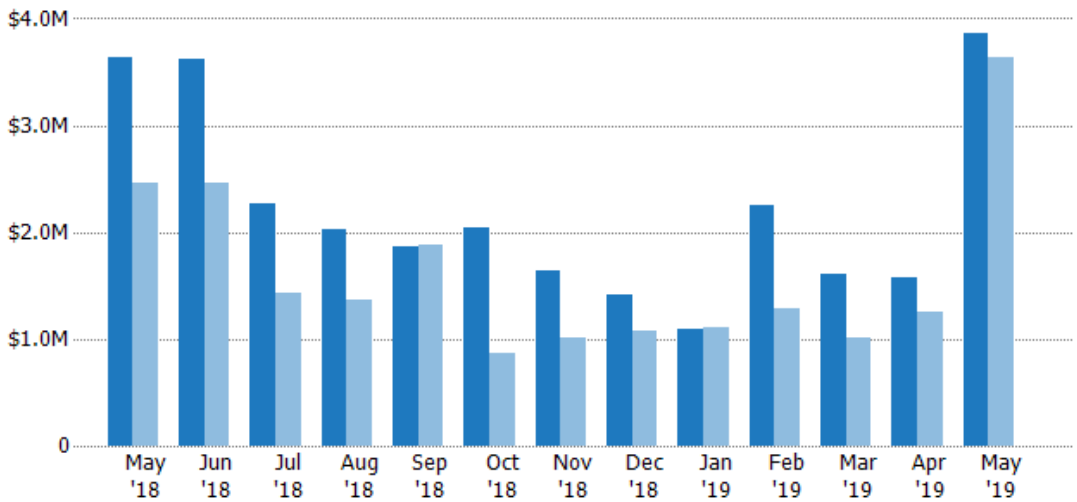
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
May '19	\$3.86M	5.9%
May '18	\$3.64M	48.5%
May '17	\$2.45M	25.1%



Current Year	\$3.64M	\$3.62M	\$2.26M	\$2.03M	\$1.87M	\$2.04M	\$1.64M	\$1.42M	\$1.08M	\$2.25M	\$1.61M	\$1.58M	\$3.86M
Prior Year	\$2.45M	\$2.45M	\$1.43M	\$1.37M	\$1.88M	\$868K	\$1.01M	\$1.08M	\$1.11M	\$1.29M	\$1.01M	\$1.26M	\$3.64M
Percent Change from Prior Year	49%	47%	58%	49%	-1%	135%	62%	31%	-3%	75%	59%	25%	6%

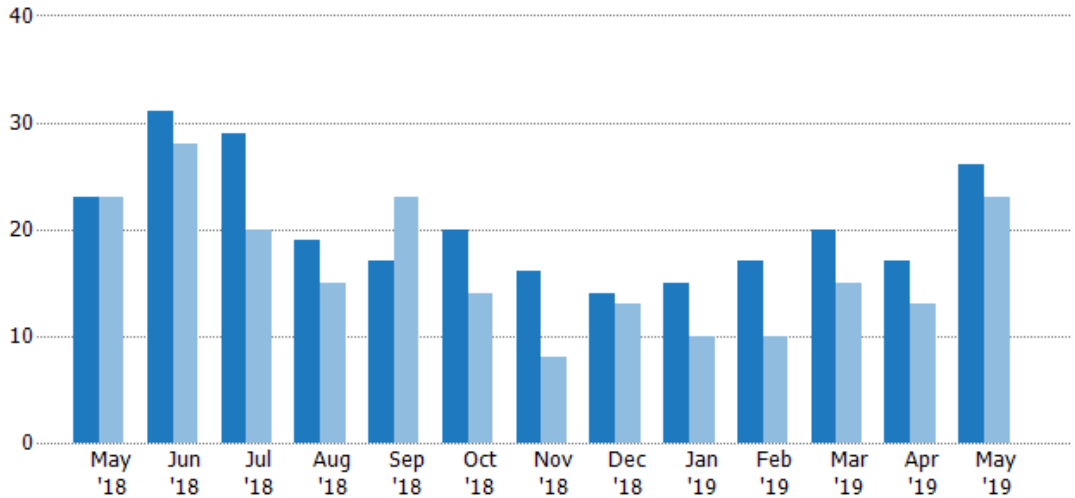
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
May '19	26	13%
May '18	23	0%
May '17	23	30.4%



Current Year	23	31	29	19	17	20	16	14	15	17	20	17	26
Prior Year	23	28	20	15	23	14	8	13	10	10	15	13	23
Percent Change from Prior Year	0%	11%	45%	27%	-26%	43%	100%	8%	50%	70%	33%	31%	13%

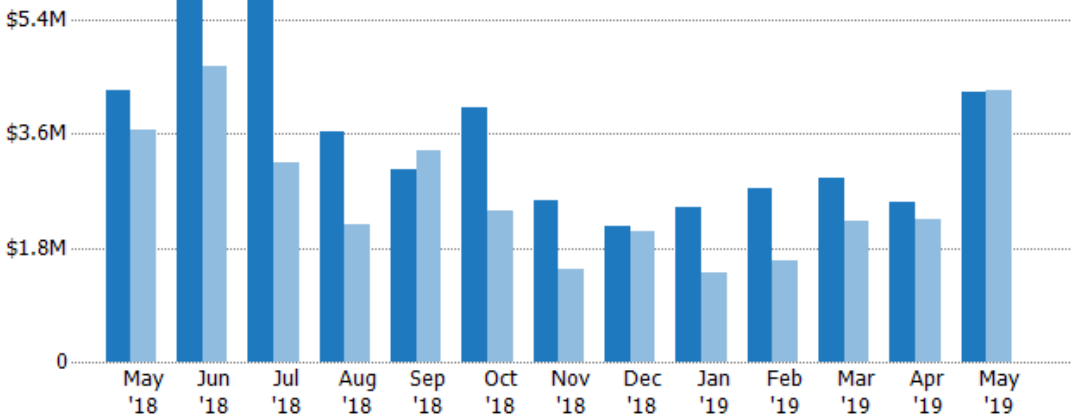
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
May '19	\$4.26M	-0.6%
May '18	\$4.29M	16.8%
May '17	\$3.67M	33%



Current Year	\$4.29M	\$6.05M	\$5.73M	\$3.64M	\$3.03M	\$4.01M	\$2.54M	\$2.13M	\$2.43M	\$2.74M	\$2.9M	\$2.53M	\$4.26M
Prior Year	\$3.67M	\$4.66M	\$3.14M	\$2.17M	\$3.34M	\$2.39M	\$1.45M	\$2.06M	\$1.41M	\$1.59M	\$2.22M	\$2.25M	\$4.29M
Percent Change from Prior Year	17%	30%	83%	67%	-9%	68%	75%	3%	72%	72%	31%	12%	-1%

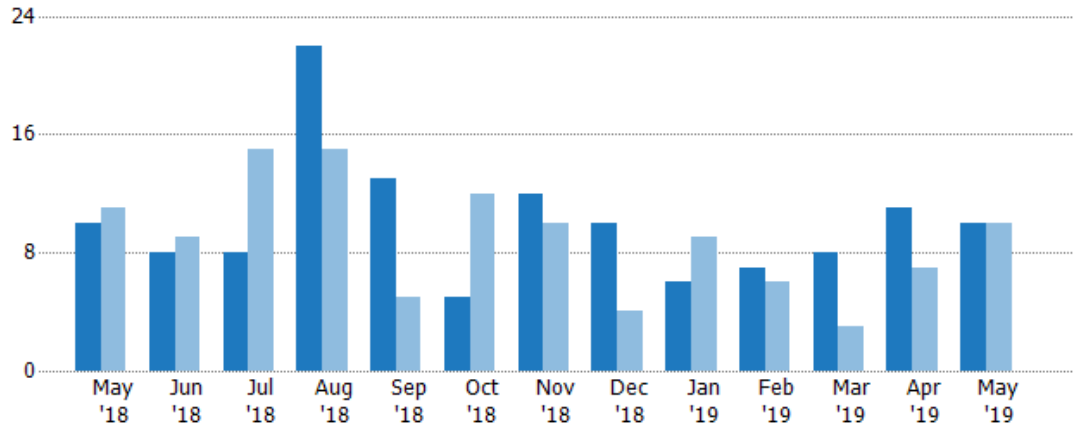
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
May '19	10	0%
May '18	10	-9.1%
May '17	11	-18.2%



	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	10	8	8	22	13	5	12	10	6	7	8	11	10
Prior Year	11	9	15	15	5	12	10	4	9	6	3	7	10
Percent Change from Prior Year	-9%	-11%	-47%	47%	160%	-58%	20%	150%	-33%	17%	167%	57%	0%

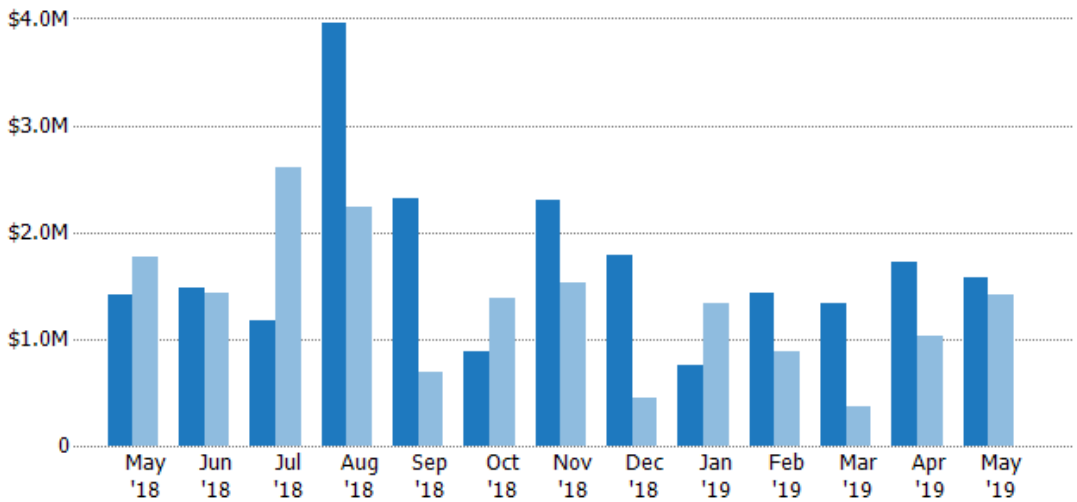
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
May '19	\$1.58M	12%
May '18	\$1.41M	-20.3%
May '17	\$1.76M	-17.9%



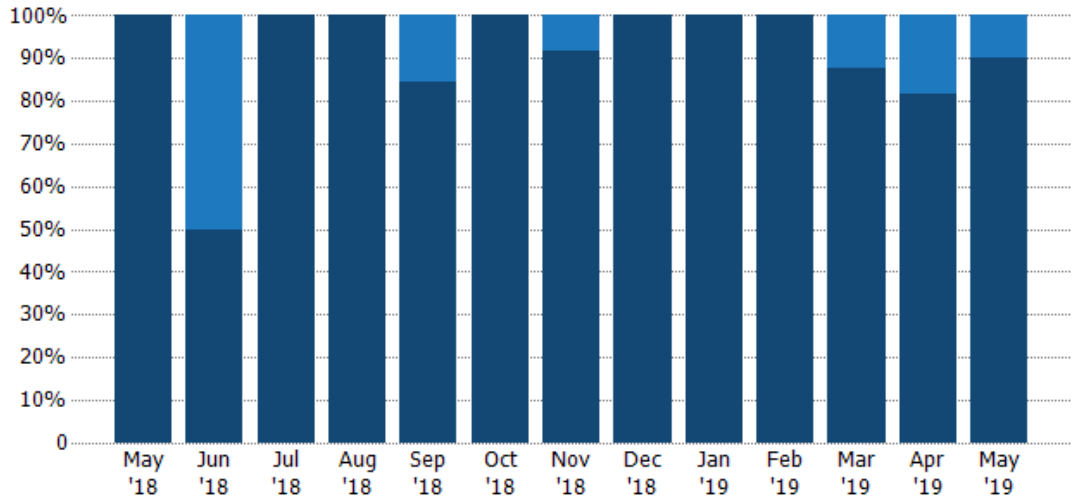
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	\$1.41M	\$1.48M	\$1.18M	\$3.96M	\$2.32M	\$882K	\$2.3M	\$1.78M	\$750K	\$1.43M	\$1.34M	\$1.72M	\$1.58M
Prior Year	\$1.76M	\$1.44M	\$2.6M	\$2.23M	\$684K	\$1.38M	\$1.53M	\$445K	\$1.33M	\$889K	\$372K	\$1.03M	\$1.41M
Percent Change from Prior Year	-20%	3%	-55%	78%	239%	-36%	51%	300%	-44%	61%	261%	66%	12%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



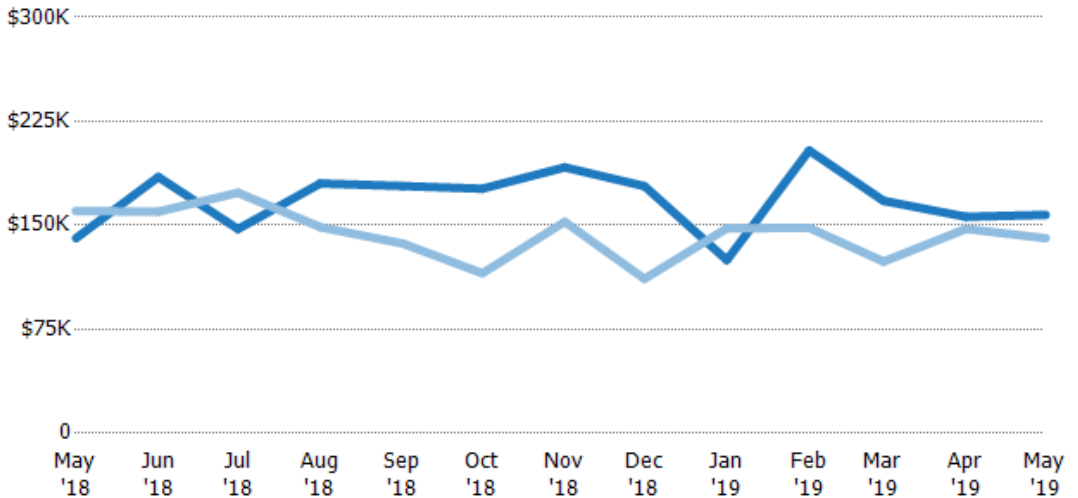
Property Type	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Condo/Townhouse	-	50%	-	-	15%	-	8%	-	-	-	13%	18%	10%
Single Family Residence	100%	50%	100%	100%	85%	100%	92%	100%	100%	100%	88%	82%	90%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
May '19	\$158K	12%
May '18	\$141K	-12.3%
May '17	\$160K	0.3%

Property Type	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Current Year	\$141K	\$185K	\$147K	\$180K	\$178K	\$176K	\$192K	\$178K	\$125K	\$204K	\$168K	\$156K	\$158K
Prior Year	\$160K	\$160K	\$174K	\$149K	\$137K	\$115K	\$153K	\$111K	\$148K	\$148K	\$124K	\$147K	\$141K
Percent Change from Prior Year	-12%	16%	-15%	21%	30%	53%	26%	60%	-15%	38%	35%	6%	12%

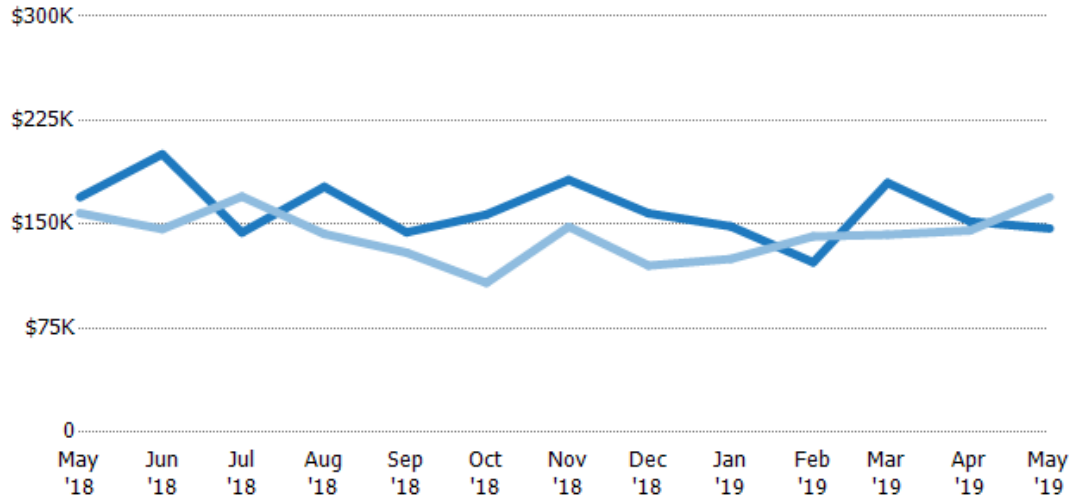
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
May '19	\$147K	-13.3%
May '18	\$170K	7.3%
May '17	\$158K	-9.5%



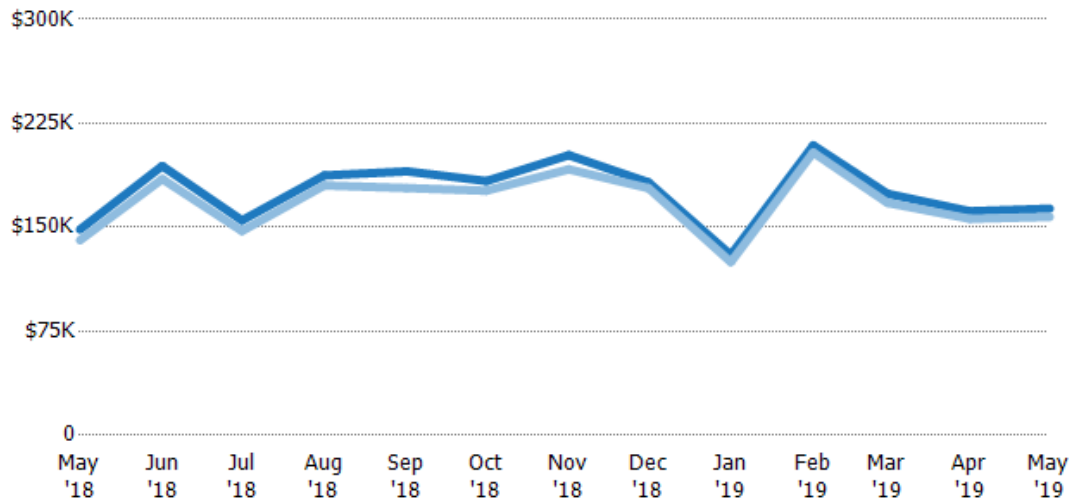
Current Year	\$170K	\$201K	\$144K	\$177K	\$144K	\$157K	\$182K	\$158K	\$149K	\$123K	\$180K	\$152K	\$147K
Prior Year	\$158K	\$147K	\$170K	\$143K	\$130K	\$108K	\$148K	\$120K	\$125K	\$141K	\$143K	\$146K	\$170K
Percent Change from Prior Year	7%	37%	-15%	24%	11%	46%	23%	31%	19%	-13%	26%	4%	-13%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



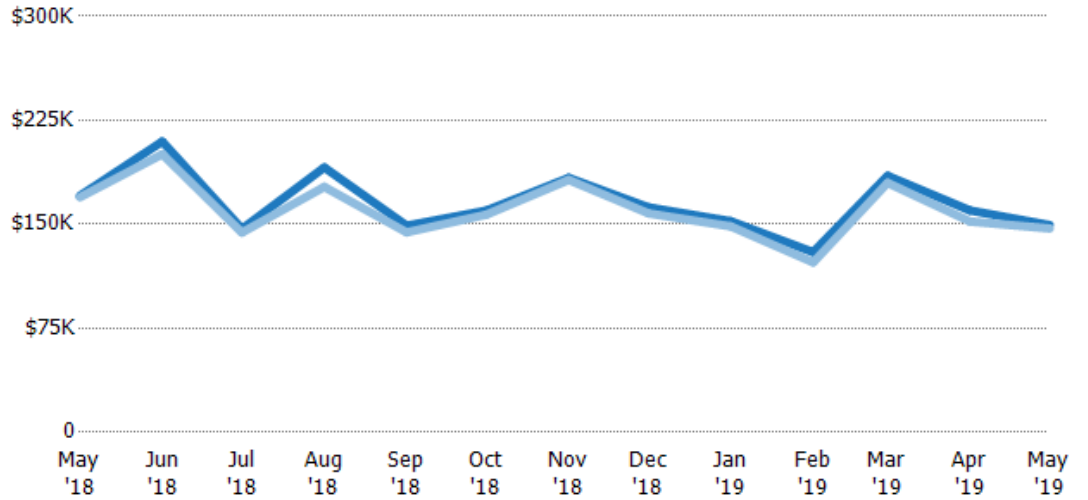
Avg List Price	\$148K	\$194K	\$155K	\$187K	\$190K	\$183K	\$202K	\$182K	\$130K	\$209K	\$174K	\$162K	\$163K
Avg Sales Price	\$141K	\$185K	\$147K	\$180K	\$178K	\$176K	\$192K	\$178K	\$125K	\$204K	\$168K	\$156K	\$158K
Avg Sales Price as a % of Avg List Price	95%	95%	95%	96%	94%	96%	95%	98%	96%	98%	96%	97%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
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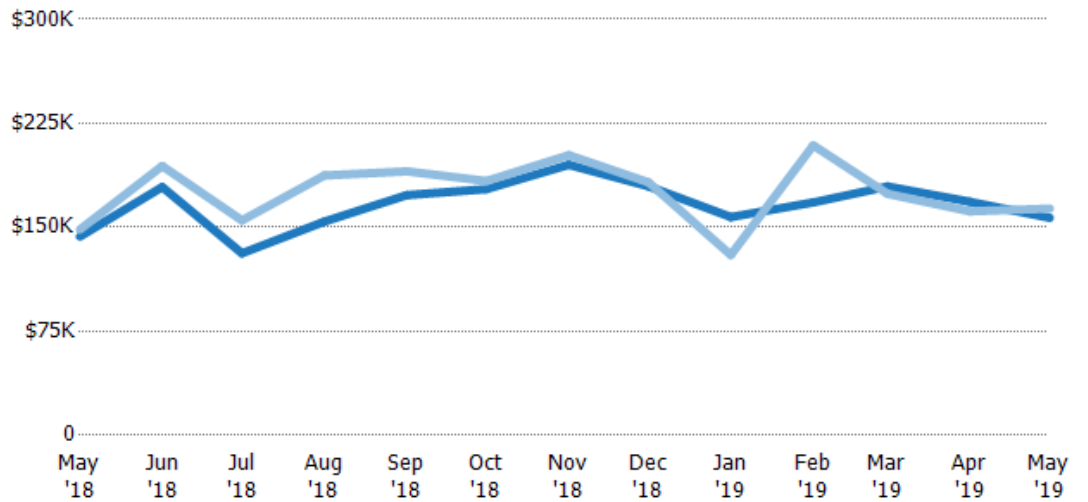
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Median List Price	\$171K	\$210K	\$147K	\$191K	\$149K	\$160K	\$183K	\$162K	\$152K	\$130K	\$185K	\$160K	\$149K
Median Sales Price	\$170K	\$201K	\$144K	\$177K	\$144K	\$157K	\$182K	\$158K	\$149K	\$123K	\$180K	\$152K	\$147K
Med Sales Price as a % of Med List Price	99%	96%	98%	93%	97%	98%	99%	97%	98%	94%	97%	95%	98%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
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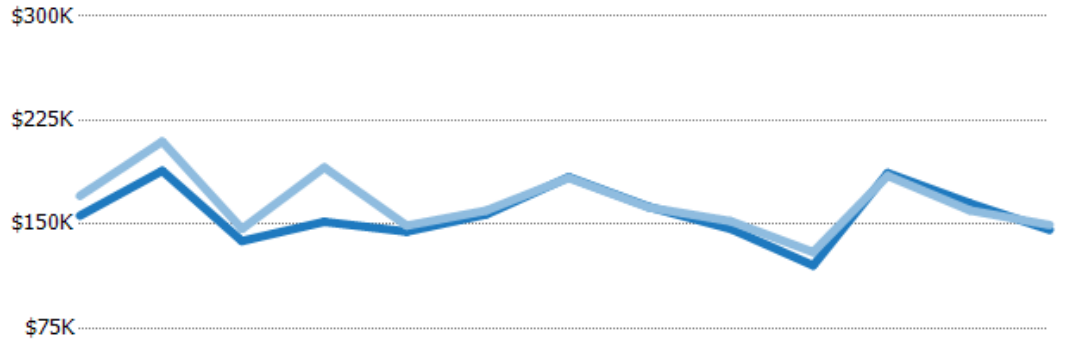
	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Avg Est Value	\$143K	\$179K	\$131K	\$154K	\$173K	\$178K	\$195K	\$180K	\$157K	\$168K	\$179K	\$168K	\$157K
Avg Sales Price	\$148K	\$194K	\$155K	\$187K	\$190K	\$183K	\$202K	\$182K	\$130K	\$209K	\$174K	\$162K	\$163K
Avg Sales Price as a % of Avg Est Value	104%	108%	118%	122%	110%	103%	104%	102%	83%	125%	97%	96%	104%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

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	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19
Median Est Value	\$156K	\$189K	\$138K	\$152K	\$145K	\$157K	\$184K	\$163K	\$147K	\$120K	\$187K	\$165K	\$146K
Median Sales Price	\$171K	\$210K	\$147K	\$191K	\$149K	\$160K	\$183K	\$162K	\$152K	\$130K	\$185K	\$160K	\$149K
Med Sales Price as a % of Med Est Value	109%	111%	106%	126%	103%	102%	100%	100%	104%	108%	99%	97%	102%