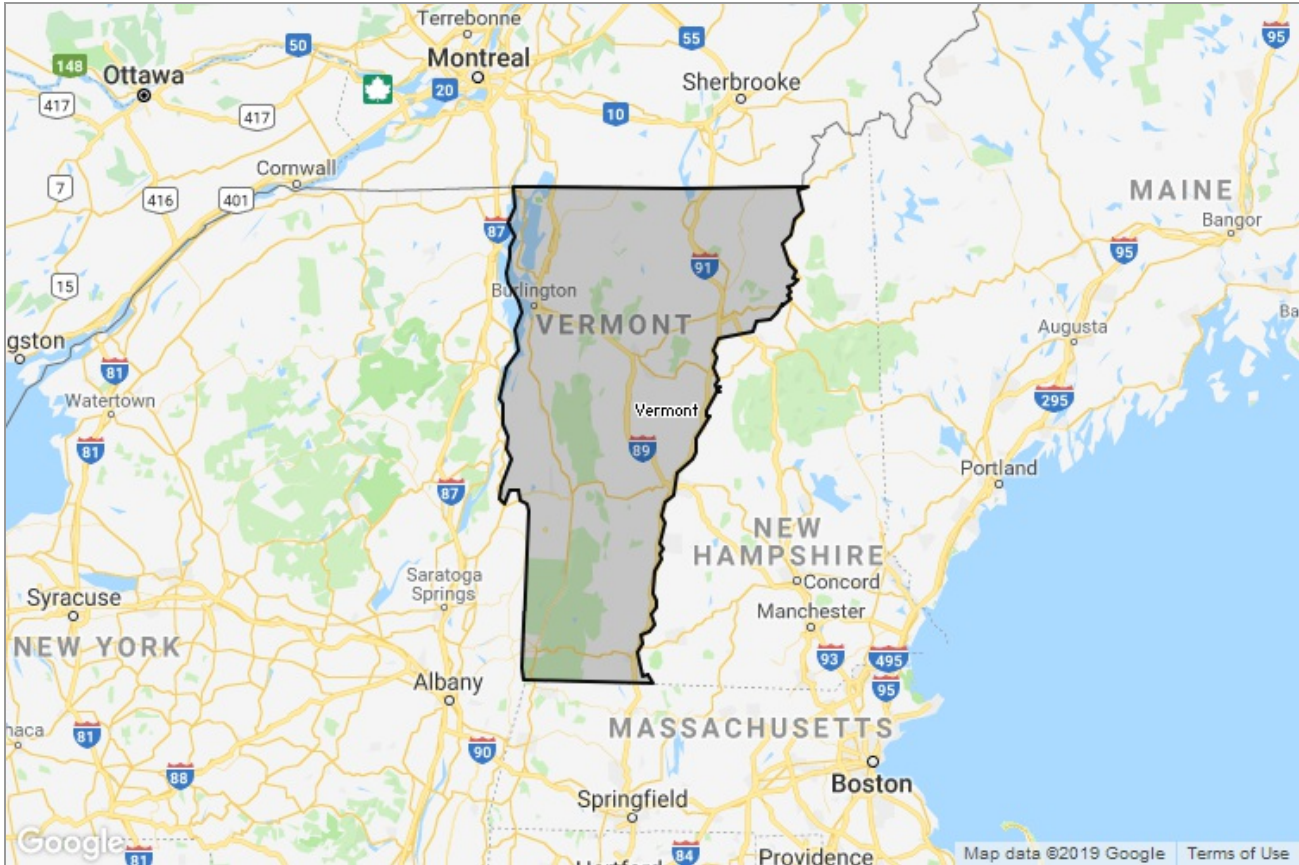




MARKET DATA REPORT

# Vermont April Indicators Report



## Report Characteristics

**Report Name:**

Vermont April Indicators Report

**Report Date Range:**

4/2018 – 4/2019

**Filters Used:**

Property Type, Location

**Avg/Med:** Both

**Run Date:** 05/03/2019

**Scheduled:** No

Presented by

**Vermont Association of REALTORS®**

Other: <http://www.vermontrealtors.com/>

148 State Street  
Montpelier, VT 05602

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2019	Apr 2018	+ / -	YTD 2019	YTD 2018	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	477	924	-48.4%	2,446	2,905	-15.8%
New Listing Volume	\$151,540,221	\$281,184,591	-46.1%	\$778,313,188	\$888,060,630	-12.4%
Active Listing Count	–	4,463	–	N/A	N/A	
Active Listing Volume	–	\$1,657,334,387	–	N/A	N/A	
Average Listing Price	–	\$371,350	–	\$395,602	\$369,835	+7%
Median Listing Price	–	\$259,000	–	\$274,545	\$253,458	+8.3%
Median Days in RPR	–	174	–	150.49	183.22	-17.9%
Months of Inventory	–	9.5	-100%	7.3	10.8	-32.8%
Absorption Rate	–	10.49%	–	13.72%	9.23%	+4.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	435	692	-37.1%	2,236	2,252	-0.7%
New Pending Sales Volume	\$119,961,428	\$185,169,860	-35.2%	\$623,538,356	\$608,836,173	+2.4%
Pending Sales Count	–	1,128	–	N/A	N/A	
Pending Sales Volume	–	\$318,878,119	–	N/A	N/A	
Closed Sales Count	232	493	-52.9%	1,372	1,664	-17.5%
Closed Sales Volume	\$62,550,677	\$128,308,387	-51.2%	\$358,303,554	\$421,269,207	-14.9%
Average Sales Price	\$269,615	\$260,260	+3.6%	\$261,154	\$253,167	+3.2%
Median Sales Price	\$226,200	\$215,000	+5.2%	\$218,955	\$209,695	+4.4%

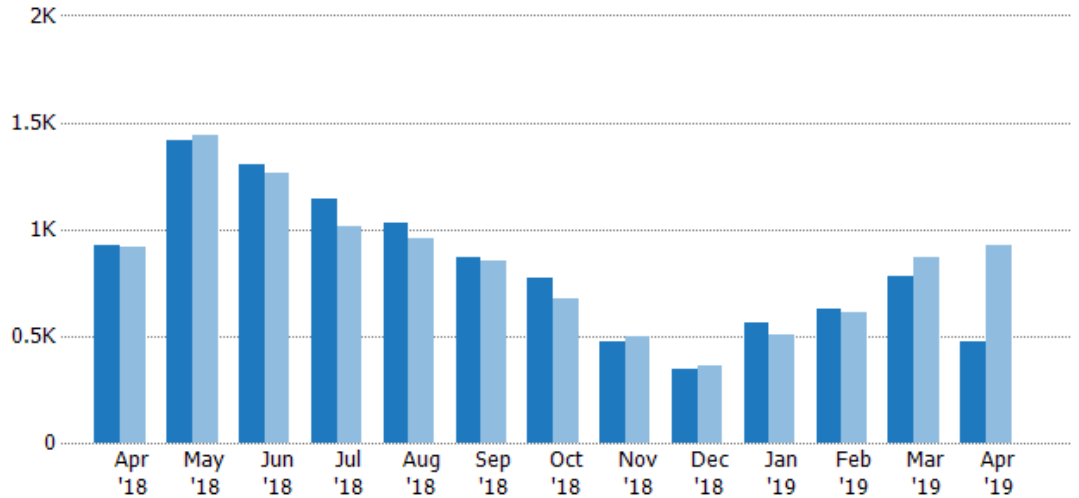
### New Listings

The number of new residential listings that were added each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Apr '19	477	-48.4%
Apr '18	924	0.8%
Apr '17	917	20.6%



Current Year	924	1.42K	1.31K	1.14K	1.03K	866	772	471	342	564	623	782	477
Prior Year	917	1.44K	1.26K	1.01K	957	853	677	495	363	502	614	865	924
Percent Change from Prior Year	1%	-2%	4%	13%	8%	2%	14%	-5%	-6%	12%	1%	-10%	-48%

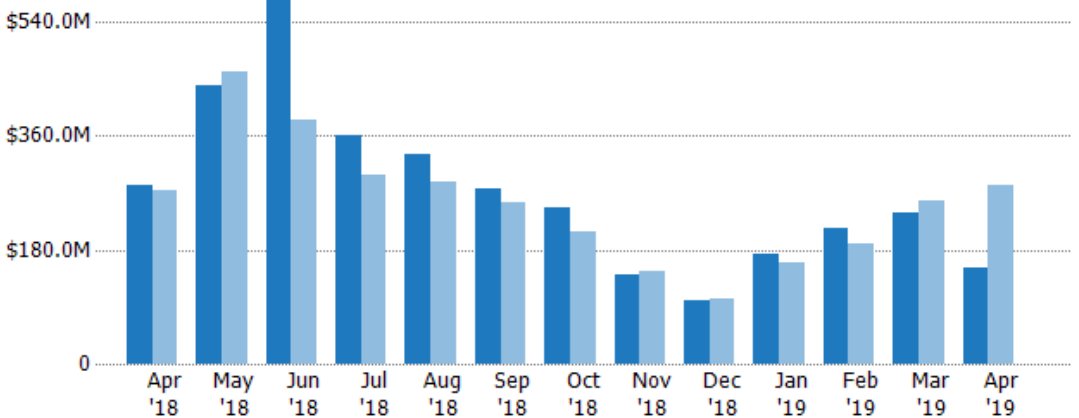
### New Listing Volume

The sum of the listing price of residential listings that were added each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Apr '19	\$152M	-46.1%
Apr '18	\$281M	3%
Apr '17	\$273M	12.9%



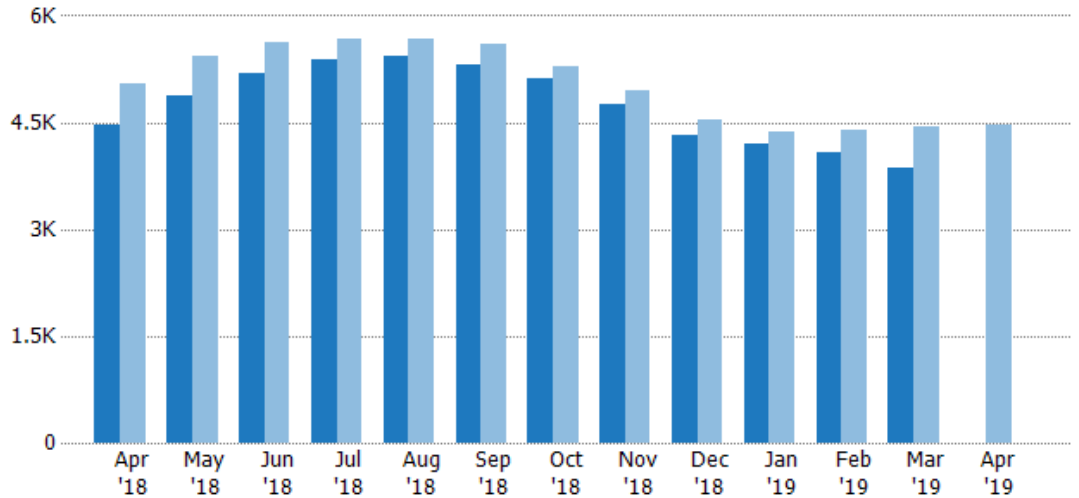
Current Year	\$281M	\$440M	\$600M	\$360M	\$330M	\$275M	\$247M	\$142M	\$101M	\$174M	\$215M	\$238M	\$152M
Prior Year	\$273M	\$461M	\$384M	\$298M	\$286M	\$254M	\$208M	\$147M	\$104M	\$159M	\$190M	\$258M	\$281M
Percent Change from Prior Year	3%	-4%	56%	21%	15%	8%	18%	-4%	-3%	10%	13%	-8%	-46%

### Active Listings

The number of active residential listings at the end of each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



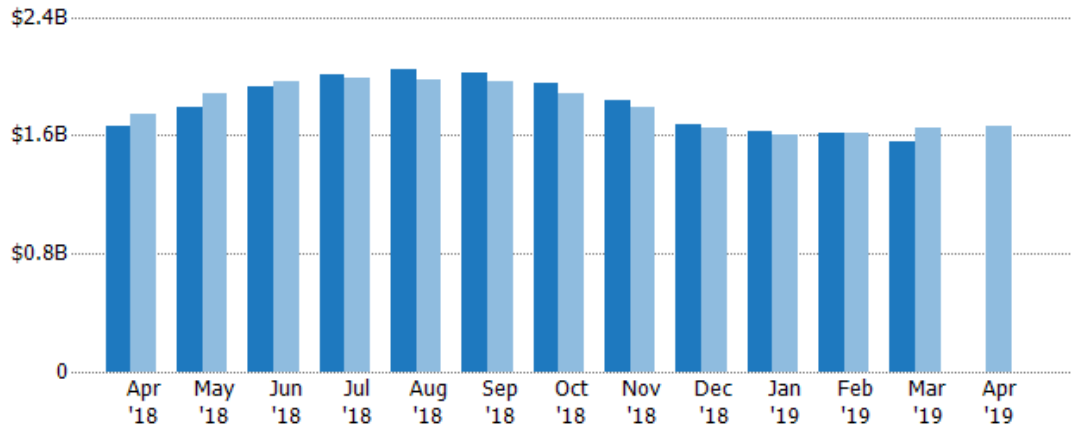
Current Year	4.46K	4.86K	5.2K	5.39K	5.44K	5.31K	5.12K	4.75K	4.32K	4.19K	4.07K	3.86K	-
Prior Year	5.04K	5.44K	5.63K	5.68K	5.66K	5.6K	5.3K	4.95K	4.54K	4.36K	4.39K	4.44K	4.46K
Percent Change from Prior Year	-12%	-11%	-8%	-5%	-4%	-5%	-3%	-4%	-5%	-4%	-7%	-13%	-100%

### Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



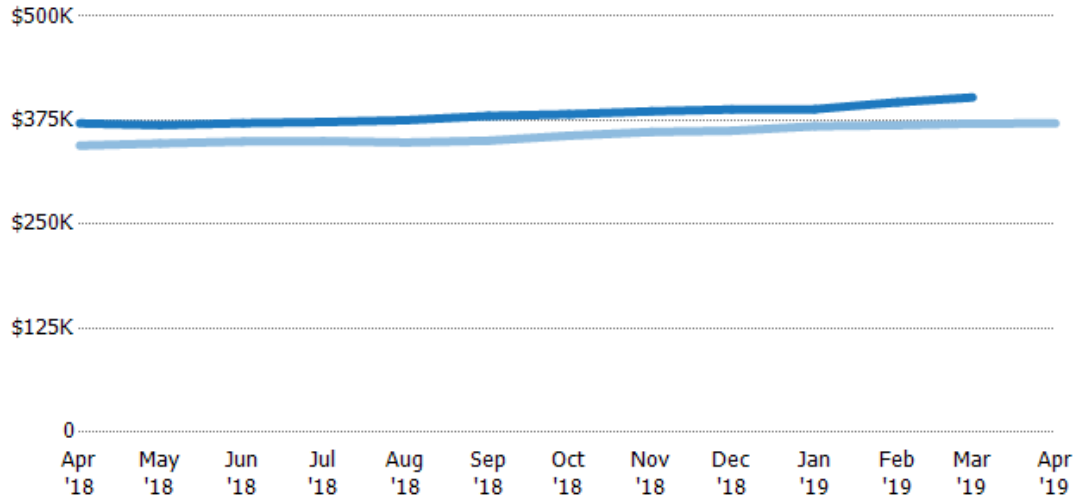
Current Year	\$1.66B	\$1.8B	\$1.93B	\$2.01B	\$2.04B	\$2.02B	\$1.96B	\$1.83B	\$1.68B	\$1.63B	\$1.61B	\$1.55B	-
Prior Year	\$1.74B	\$1.89B	\$1.97B	\$1.99B	\$1.97B	\$1.96B	\$1.89B	\$1.79B	\$1.65B	\$1.6B	\$1.62B	\$1.65B	\$1.66B
Percent Change from Prior Year	-5%	-5%	-2%	1%	3%	3%	4%	3%	2%	1%	0%	-6%	-100%

## Average Listing Price

The average listing price of active residential listings at the end of each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



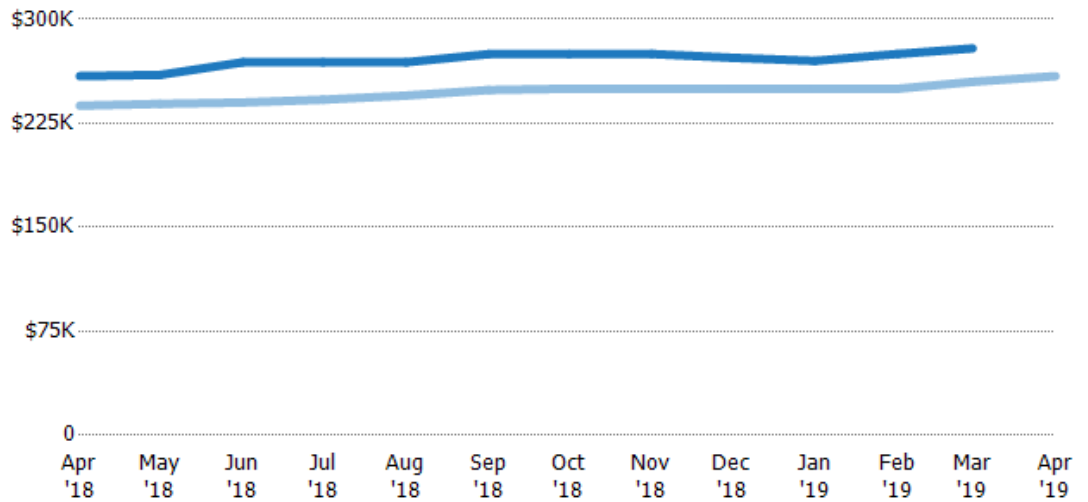
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$371K	\$369K	\$372K	\$373K	\$375K	\$380K	\$382K	\$386K	\$388K	\$388K	\$397K	\$402K	-
Prior Year	\$345K	\$347K	\$349K	\$350K	\$348K	\$351K	\$356K	\$361K	\$362K	\$368K	\$369K	\$371K	\$371K
Percent Change from Prior Year	8%	6%	6%	7%	8%	8%	7%	7%	7%	6%	7%	8%	-100%

## Median Listing Price

The median listing price of active residential listings at the end of each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



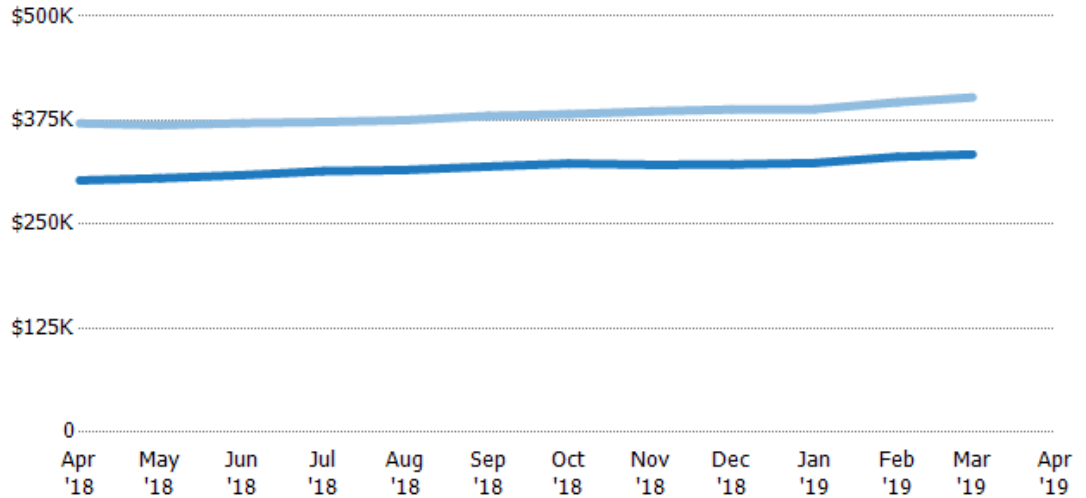
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$259K	\$260K	\$269K	\$269K	\$269K	\$275K	\$275K	\$275K	\$272K	\$270K	\$275K	\$279K	-
Prior Year	\$238K	\$239K	\$240K	\$242K	\$245K	\$249K	\$250K	\$250K	\$250K	\$250K	\$250K	\$255K	\$259K
Percent Change from Prior Year	9%	9%	12%	11%	10%	10%	10%	10%	9%	8%	10%	9%	-100%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



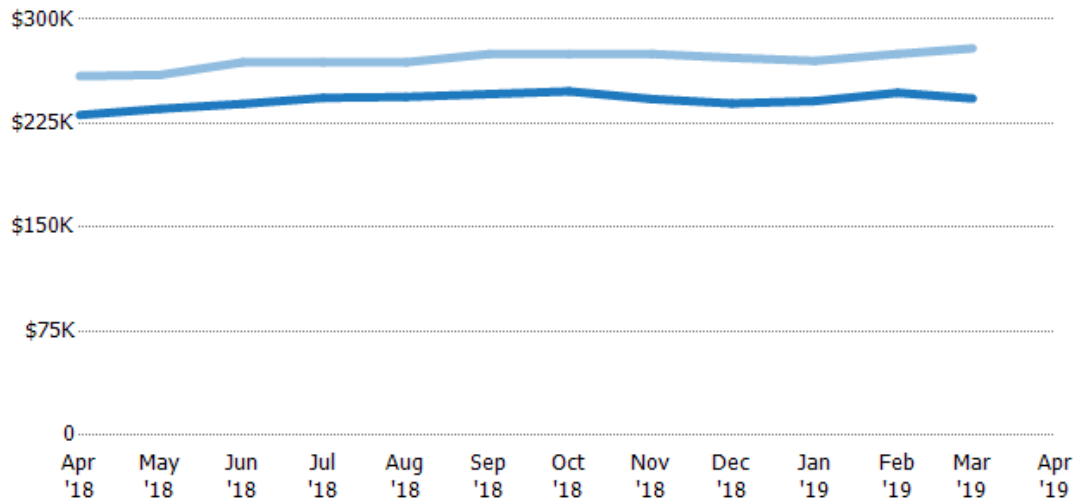
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Avg Est Value	\$303K	\$305K	\$309K	\$314K	\$315K	\$319K	\$323K	\$321K	\$322K	\$324K	\$331K	\$334K	-
Avg Listing Price	\$371K	\$369K	\$372K	\$373K	\$375K	\$380K	\$382K	\$386K	\$388K	\$388K	\$397K	\$402K	-
Avg Listing Price as a % of Avg Est Value	123%	121%	120%	119%	119%	119%	118%	120%	121%	120%	120%	120%	-

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



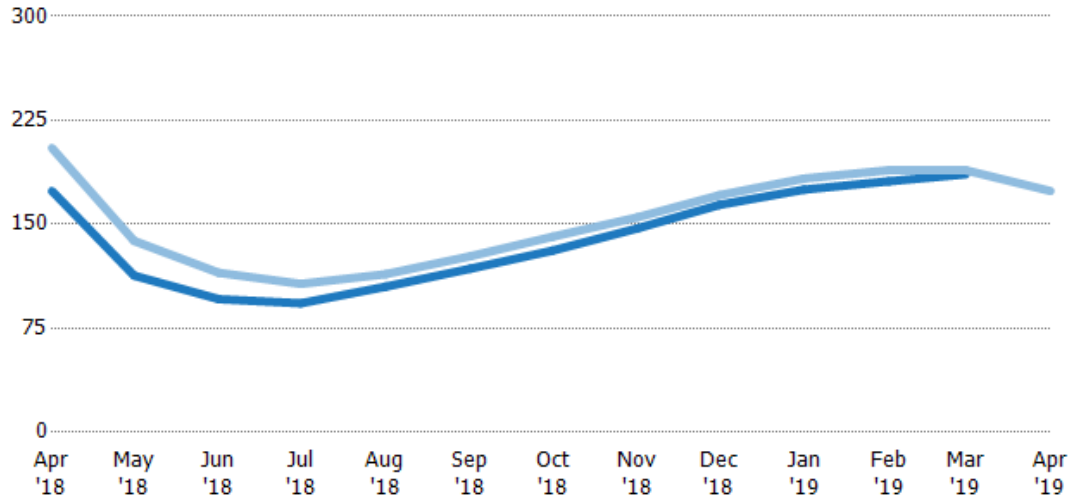
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Median Est Value	\$231K	\$235K	\$239K	\$243K	\$244K	\$246K	\$248K	\$242K	\$239K	\$241K	\$247K	\$243K	-
Median Listing Price	\$259K	\$260K	\$269K	\$269K	\$269K	\$275K	\$275K	\$275K	\$272K	\$270K	\$275K	\$279K	-
Med Listing Price as a % of Med Est Value	112%	110%	113%	111%	110%	112%	111%	113%	114%	112%	111%	115%	-

### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



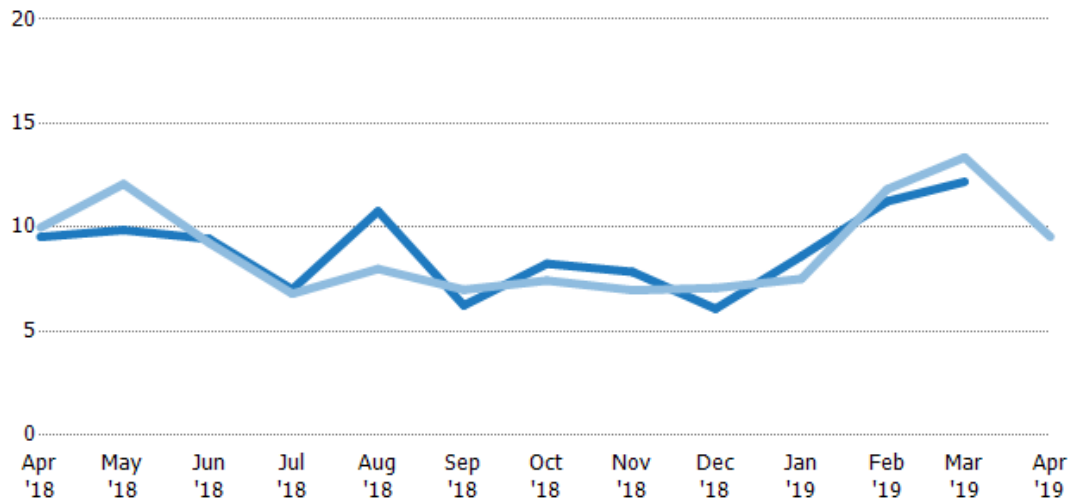
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	174	113	96	93	105	118	131	147	164	175	181	186	-
Prior Year	205	138	115	107	114	127	141	155	171	183	189	189	174
Percent Change from Prior Year	-15%	-18%	-17%	-13%	-8%	-7%	-7%	-5%	-4%	-4%	-4%	-2%	-100%

### Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



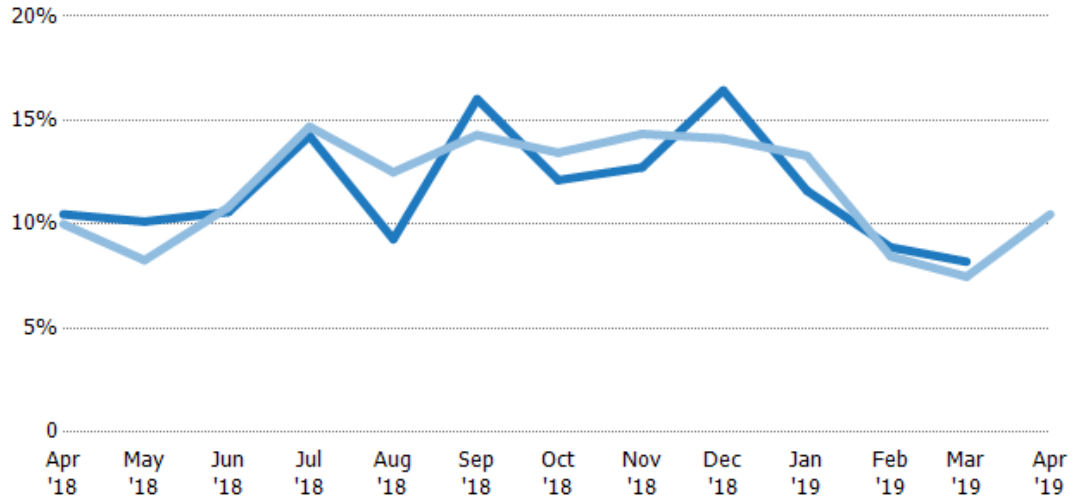
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	9.54	9.86	9.44	7.01	10.8	6.24	8.25	7.85	6.08	8.61	11.2	12.2	-
Prior Year	9.99	12.1	9.24	6.8	8	7	7.44	6.97	7.08	7.52	11.8	13.4	9.54
Percent Change from Prior Year	-5%	-18%	2%	3%	35%	-11%	11%	13%	-14%	15%	-5%	-9%	-100%

## Absorption Rate

The percentage of inventory sold per month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



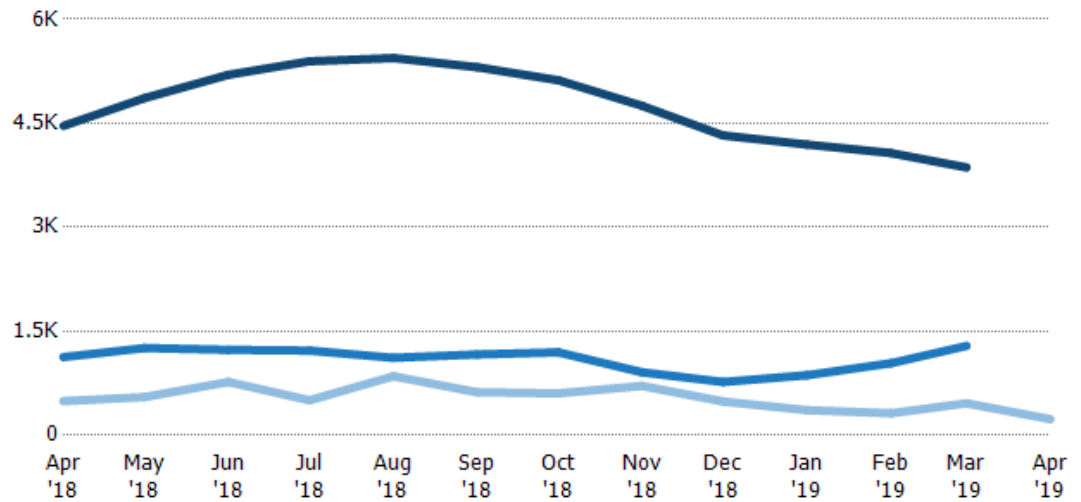
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	10%	10%	11%	14%	9%	16%	12%	13%	16%	12%	9%	8%	-
Prior Year	10%	8%	11%	15%	13%	14%	13%	14%	14%	13%	8%	7%	10%
Change from Prior Year	0%	-2%	0%	0%	3%	-2%	1%	2%	-2%	2%	0%	-1%	10%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Active	4.46K	4.86K	5.2K	5.39K	5.44K	5.31K	5.12K	4.75K	4.32K	4.19K	4.07K	3.86K	-
Pending	1.13K	1.26K	1.23K	1.22K	1.12K	1.17K	1.2K	908	769	866	1.04K	1.29K	-
Sold	493	551	769	505	851	621	605	711	487	362	317	461	232



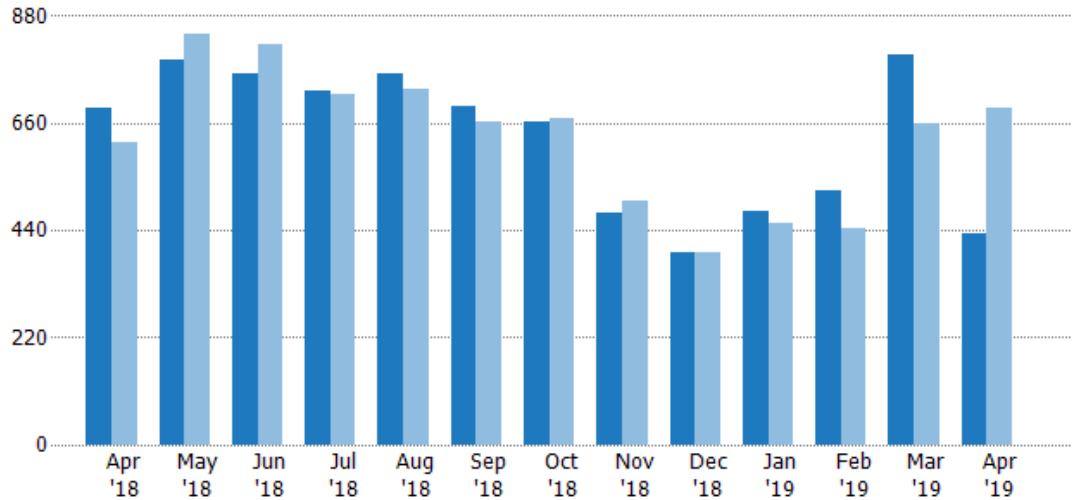
### New Pending Sales

The number of residential properties with accepted offers that were added each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Apr '19	435	-37.1%
Apr '18	692	11.8%
Apr '17	619	4.8%



Current Year	692	790	760	727	762	696	662	476	394	480	521	800	435
Prior Year	619	841	823	719	731	663	670	502	396	455	445	660	692
Percent Change from Prior Year	12%	-6%	-8%	1%	4%	5%	-1%	-5%	-1%	5%	17%	21%	-37%

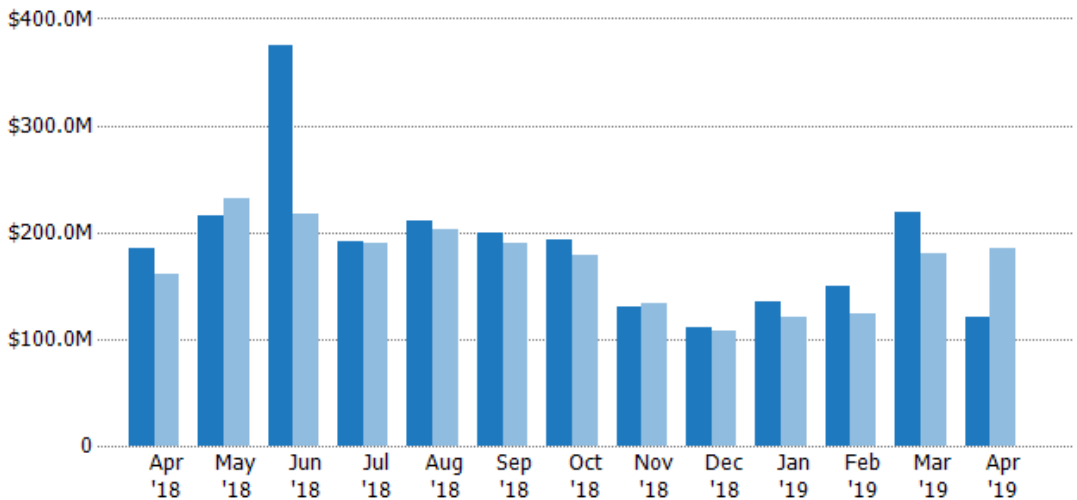
### New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Apr '19	\$120M	-35.2%
Apr '18	\$185M	15%
Apr '17	\$161M	-0.4%



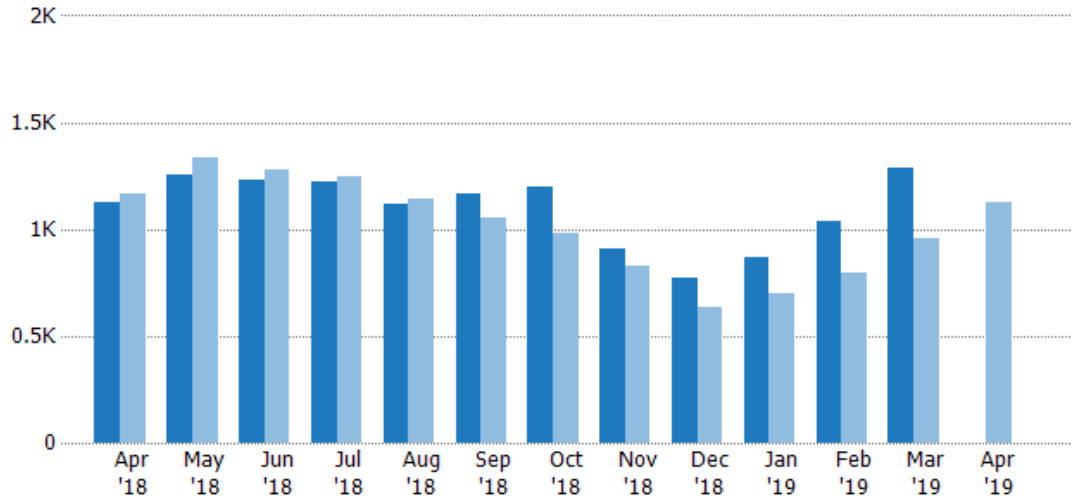
Current Year	\$185M	\$215M	\$375M	\$191M	\$211M	\$199M	\$192M	\$130M	\$110M	\$135M	\$150M	\$219M	\$120M
Prior Year	\$161M	\$231M	\$217M	\$190M	\$203M	\$190M	\$178M	\$133M	\$108M	\$120M	\$124M	\$180M	\$185M
Percent Change from Prior Year	15%	-7%	73%	0%	4%	5%	8%	-3%	2%	12%	21%	22%	-35%

### Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



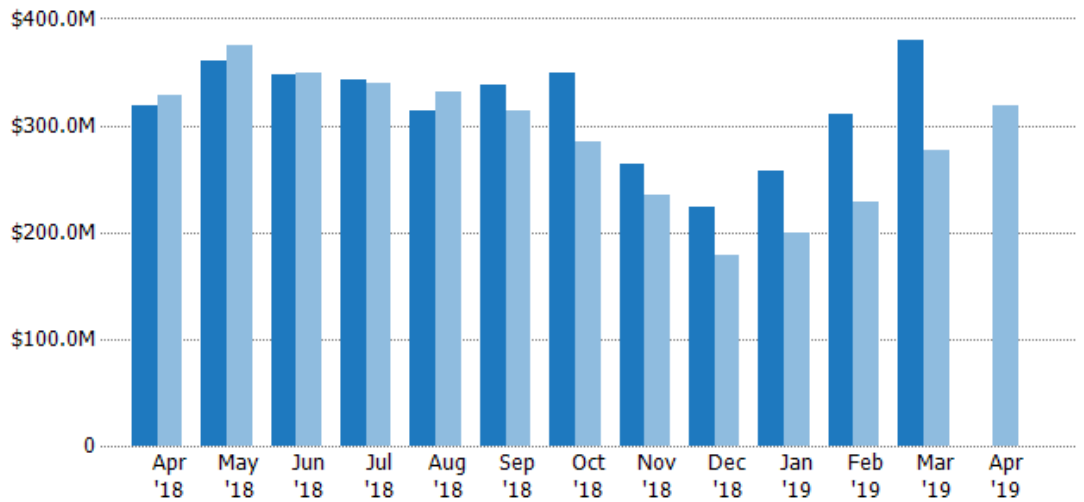
Current Year	1.13K	1.26K	1.23K	1.22K	1.12K	1.17K	1.2K	908	769	866	1.04K	1.29K	-
Prior Year	1.17K	1.34K	1.28K	1.25K	1.14K	1.05K	982	829	634	698	792	959	1.13K
Percent Change from Prior Year	-3%	-6%	-3%	-2%	-2%	11%	22%	10%	21%	24%	31%	34%	-100%

### Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$319M	\$361M	\$348M	\$342M	\$314M	\$337M	\$349M	\$264M	\$223M	\$258M	\$311M	\$380M	-
Prior Year	\$328M	\$376M	\$349M	\$340M	\$331M	\$313M	\$285M	\$235M	\$178M	\$200M	\$229M	\$277M	\$319M
Percent Change from Prior Year	-3%	-4%	0%	1%	-5%	8%	22%	13%	25%	29%	36%	37%	-100%

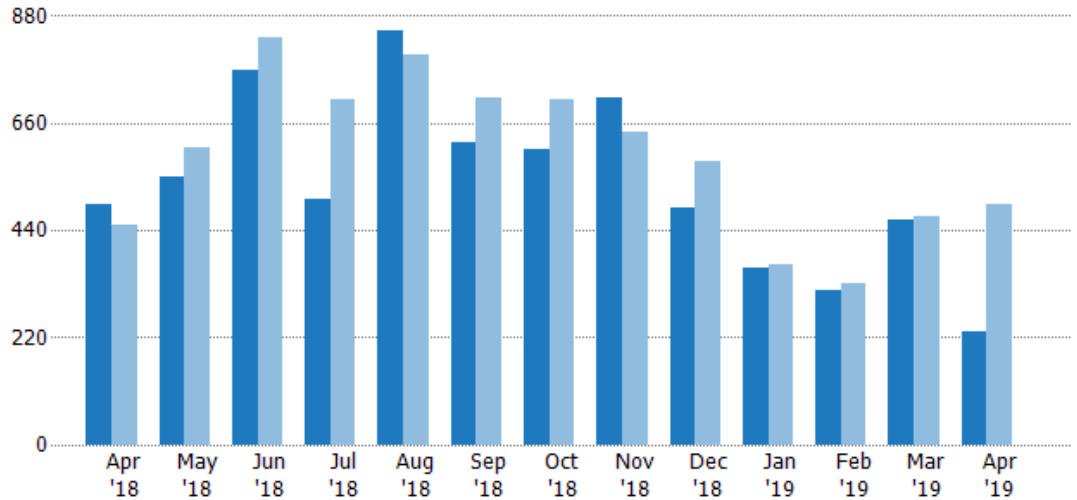
### Closed Sales

The total number of residential properties sold each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Apr '19	232	-52.9%
Apr '18	493	9.6%
Apr '17	450	-4.2%



Current Year	493	551	769	505	851	621	605	711	487	362	317	461	232
Prior Year	450	609	835	708	800	712	710	642	580	371	332	468	493
Percent Change from Prior Year	10%	-10%	-8%	-29%	6%	-13%	-15%	11%	-16%	-2%	-5%	-1%	-53%

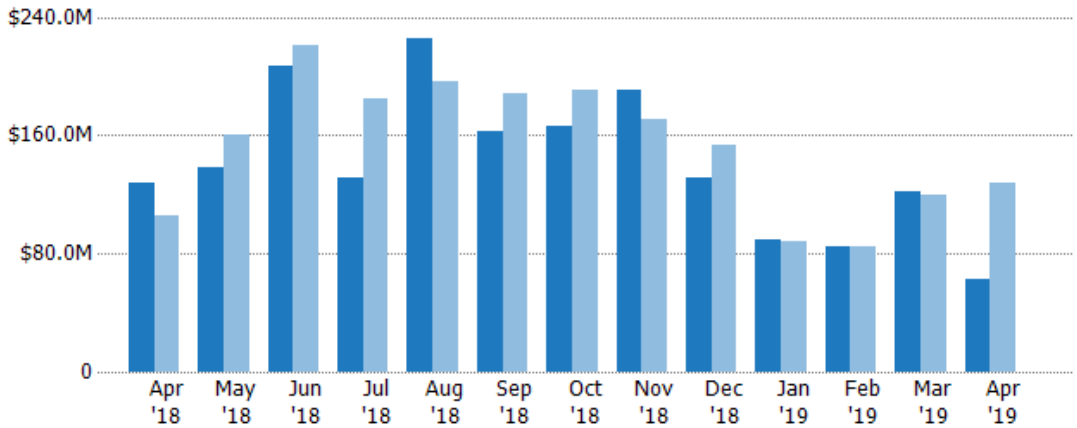
### Closed Sales Volume

The sum of the sales price of residential properties sold each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Apr '19	\$62.6M	-51.2%
Apr '18	\$128M	21.4%
Apr '17	\$106M	-6.9%



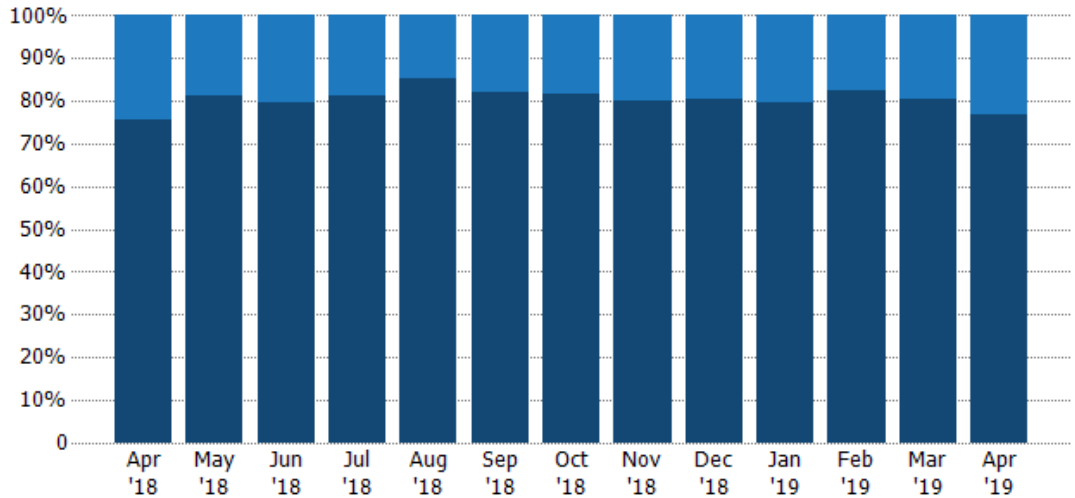
Current Year	\$128M	\$138M	\$207M	\$131M	\$225M	\$162M	\$166M	\$191M	\$132M	\$89M	\$85M	\$122M	\$62.6M
Prior Year	\$106M	\$160M	\$221M	\$185M	\$196M	\$188M	\$190M	\$171M	\$154M	\$88.8M	\$84.3M	\$120M	\$128M
Percent Change from Prior Year	21%	-13%	-6%	-29%	15%	-14%	-13%	11%	-14%	0%	1%	2%	-51%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Condo/Townhouse	24%	19%	20%	19%	15%	18%	18%	20%	20%	20%	17%	20%	23%
Single Family Residence	76%	81%	80%	81%	85%	82%	82%	80%	80%	80%	83%	80%	77%

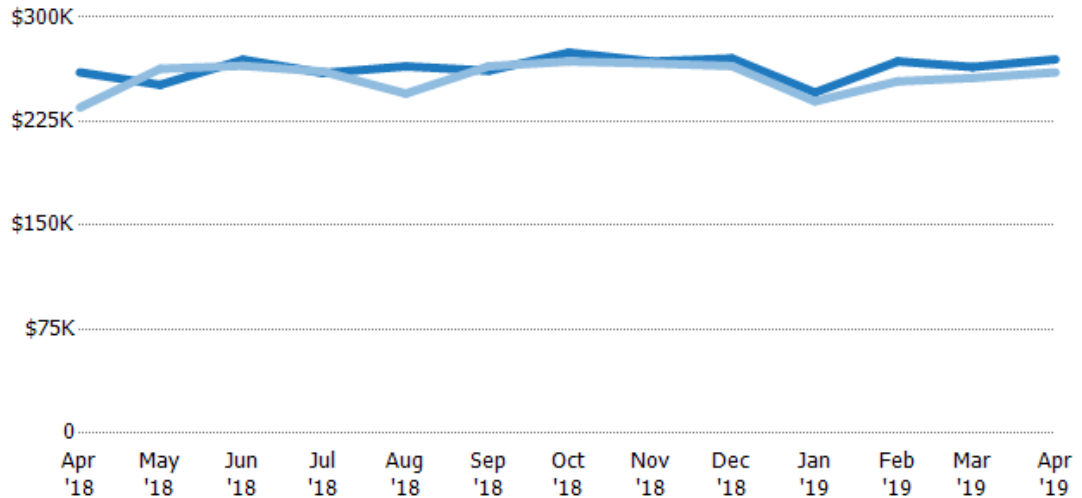
## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Price	% Chg.
Apr '19	\$270K	3.6%
Apr '18	\$260K	10.8%
Apr '17	\$235K	-2.8%



Current Year	\$260K	\$251K	\$269K	\$260K	\$265K	\$261K	\$275K	\$268K	\$270K	\$246K	\$268K	\$264K	\$270K
Prior Year	\$235K	\$263K	\$265K	\$261K	\$245K	\$265K	\$268K	\$267K	\$265K	\$239K	\$254K	\$256K	\$260K
Percent Change from Prior Year	11%	-4%	2%	0%	8%	-1%	2%	0%	2%	3%	6%	3%	4%

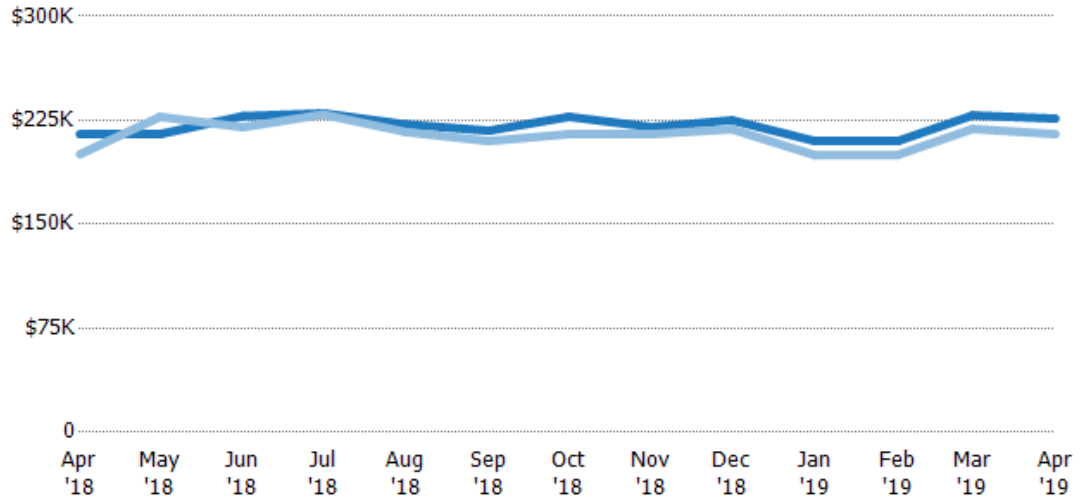
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence

Month/ Year	Price	% Chg.
Apr '19	\$226K	5.2%
Apr '18	\$215K	7.2%
Apr '17	\$201K	2.2%



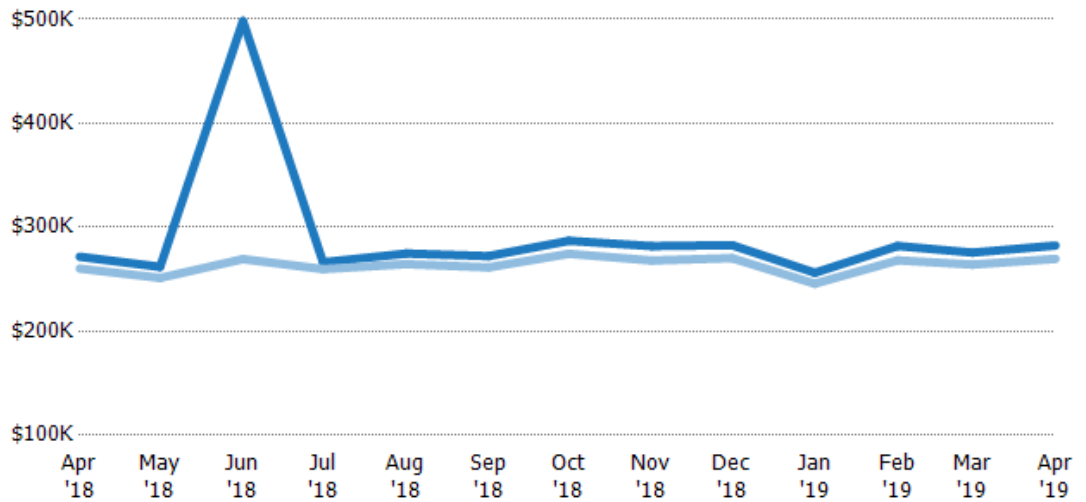
Current Year	\$215K	\$215K	\$228K	\$230K	\$222K	\$218K	\$228K	\$220K	\$225K	\$210K	\$210K	\$229K	\$226K
Prior Year	\$201K	\$228K	\$220K	\$229K	\$217K	\$210K	\$215K	\$215K	\$219K	\$200K	\$200K	\$219K	\$215K
Percent Change from Prior Year	7%	-5%	4%	0%	3%	4%	6%	2%	3%	5%	5%	4%	5%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



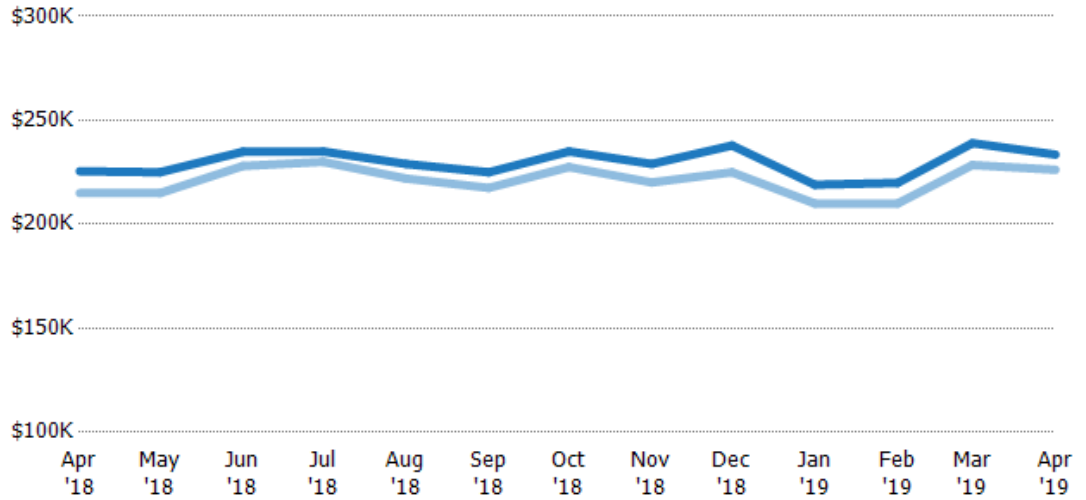
Avg List Price	\$272K	\$262K	\$498K	\$266K	\$275K	\$272K	\$287K	\$282K	\$283K	\$256K	\$282K	\$276K	\$282K
Avg Sales Price	\$260K	\$251K	\$269K	\$260K	\$265K	\$261K	\$275K	\$268K	\$270K	\$246K	\$268K	\$264K	\$270K
Avg Sales Price as a % of Avg List Price	96%	96%	54%	98%	96%	96%	96%	95%	96%	96%	95%	96%	95%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



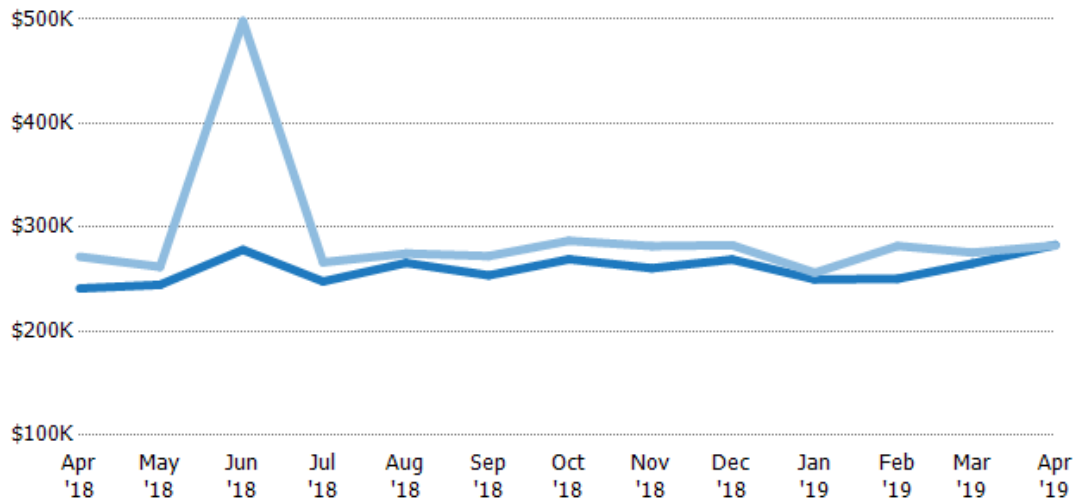
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Median List Price	\$226K	\$225K	\$235K	\$235K	\$229K	\$225K	\$235K	\$229K	\$238K	\$219K	\$220K	\$239K	\$234K
Median Sales Price	\$215K	\$215K	\$228K	\$230K	\$222K	\$218K	\$228K	\$220K	\$225K	\$210K	\$210K	\$229K	\$226K
Med Sales Price as a % of Med List Price	95%	96%	97%	98%	97%	97%	97%	96%	95%	96%	95%	96%	97%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



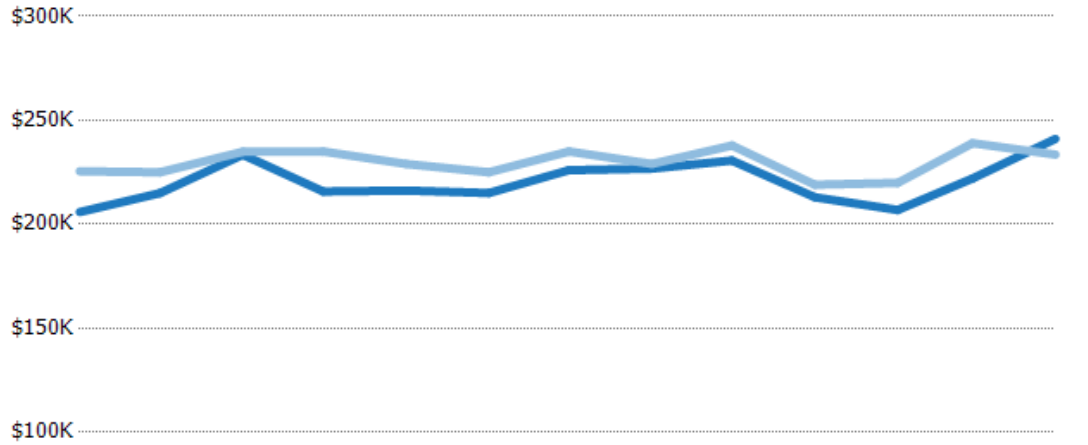
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Avg Est Value	\$241K	\$245K	\$278K	\$248K	\$266K	\$254K	\$269K	\$261K	\$269K	\$250K	\$250K	\$265K	\$283K
Avg Sales Price	\$272K	\$262K	\$498K	\$266K	\$275K	\$272K	\$287K	\$282K	\$283K	\$256K	\$282K	\$276K	\$282K
Avg Sales Price as a % of Avg Est Value	113%	107%	179%	107%	103%	107%	107%	108%	105%	103%	113%	104%	100%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Median Est Value	\$206K	\$215K	\$233K	\$216K	\$216K	\$215K	\$226K	\$227K	\$231K	\$213K	\$207K	\$222K	\$241K
Median Sales Price	\$226K	\$225K	\$235K	\$235K	\$229K	\$225K	\$235K	\$229K	\$238K	\$219K	\$220K	\$239K	\$234K
Med Sales Price as a % of Med Est Value	110%	105%	101%	109%	106%	105%	104%	101%	103%	103%	106%	108%	97%

## Sales Activity by ZIP

Apr 2019

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05001			3	\$759,530	\$253,177	\$310,000	\$119	\$130	7
05031			1	\$1,095,000	\$1,095,000	\$1,095,000	\$331	\$331	284
05035			1	\$280,000	\$280,000	\$280,000	\$102	\$102	291
05039			2	\$485,000	\$242,500	\$242,500	\$110	\$110	113
05042			1	\$112,000	\$112,000	\$112,000	\$88	\$88	337
05055			2	\$1,155,000	\$577,500	\$577,500	\$271	\$271	6
05056			1	\$240,000	\$240,000	\$240,000	\$101	\$101	173
05059			4	\$1,128,900	\$282,225	\$183,250	\$100	\$84	101
05060			1	\$215,000	\$215,000	\$215,000	\$97	\$97	218
05088			2	\$369,900	\$184,950	\$184,950	\$178	\$178	3
05091			5	\$2,044,000	\$408,800	\$265,000	\$179	\$156	18
05101			1	\$123,500	\$123,500	\$123,500	\$61	\$61	103
05143			3	\$834,000	\$278,000	\$230,000	\$111	\$106	105
05146			2	\$269,000	\$134,500	\$134,500	\$89	\$89	97
05149			1	\$425,000	\$425,000	\$425,000	\$75	\$75	348
05152			2	\$347,500	\$173,750	\$173,750	\$120	\$120	57
05155			1	\$210,000	\$210,000	\$210,000	\$362	\$362	196
05156			2	\$158,940	\$79,470	\$79,470	\$63	\$63	65
05158			1	\$110,000	\$110,000	\$110,000	\$110	\$110	1,006
05201			3	\$492,900	\$164,300	\$169,900	\$111	\$111	94
05250			3	\$715,000	\$238,333	\$205,000	\$125	\$141	220
05251			1	\$350,000	\$350,000	\$350,000	\$113	\$113	117
05252			1	\$330,000	\$330,000	\$330,000	\$102	\$102	355
05255			1	\$368,000	\$368,000	\$368,000	\$147	\$147	350
05257			4	\$596,000	\$149,000	\$183,000	\$97	\$105	157
05261			2	\$370,000	\$185,000	\$185,000	\$112	\$112	466
05262			2	\$606,500	\$303,250	\$303,250	\$172	\$172	111
05301			1	\$181,000	\$181,000	\$181,000	\$129	\$129	205
05340			1	\$312,500	\$312,500	\$312,500	\$126	\$126	14
05341			1	\$141,484	\$141,484	\$141,484	\$80	\$80	1
05343			1	\$159,620	\$159,620	\$159,620	\$110	\$110	176
05346			1	\$282,000	\$282,000	\$282,000	\$130	\$130	112
05356			5	\$1,109,000	\$221,800	\$229,000	\$138	\$123	108
05360			2	\$510,000	\$255,000	\$255,000	\$191	\$191	116
05361			1	\$195,000	\$195,000	\$195,000	\$140	\$140	23
05363			3	\$458,000	\$152,667	\$195,000	\$102	\$124	285
05401			7	\$2,822,000	\$403,143	\$455,000	\$276	\$262	33
05403			9	\$3,455,850	\$383,983	\$412,500	\$194	\$185	81

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### Sales Activity by ZIP

Apr 2019

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05404			2	\$541,000	\$270,500	\$270,500	\$213	\$213	99
05408			5	\$1,245,900	\$249,180	\$246,000	\$175	\$175	14
05440			2	\$400,000	\$200,000	\$200,000	\$118	\$118	156
05441			1	\$142,000	\$142,000	\$142,000	\$94	\$94	149
05443			1	\$280,000	\$280,000	\$280,000	\$115	\$115	264
05445			1	\$836,730	\$836,730	\$836,730	\$233	\$233	512
05446			7	\$2,269,000	\$324,143	\$375,000	\$215	\$170	6
05447			1	\$170,000	\$170,000	\$170,000	\$84	\$84	4
05450			1	\$228,311	\$228,311	\$228,311	\$64	\$64	252
05452			5	\$1,529,413	\$305,883	\$250,000	\$195	\$189	20
05455			1	\$425,000	\$425,000	\$425,000	\$128	\$128	18
05461			2	\$1,297,500	\$648,750	\$648,750	\$223	\$223	57
05462			1	\$346,500	\$346,500	\$346,500	\$229	\$229	120
05464			1	\$247,000	\$247,000	\$247,000	\$106	\$106	213
05465			1	\$186,900	\$186,900	\$186,900	\$173	\$173	131
05468			3	\$828,000	\$276,000	\$260,000	\$165	\$156	155
05474			1	\$45,000	\$45,000	\$45,000	\$27	\$27	100
05476			1	\$140,895	\$140,895	\$140,895	\$135	\$135	116
05477			1	\$215,000	\$215,000	\$215,000	\$109	\$109	17
05478			3	\$562,500	\$187,500	\$205,500	\$134	\$145	4
05482			3	\$1,695,143	\$565,048	\$492,500	\$211	\$184	74
05488			6	\$1,550,495	\$258,416	\$254,000	\$134	\$136	74
05491			1	\$576,000	\$576,000	\$576,000	\$167	\$167	269
05494			1	\$150,000	\$150,000	\$150,000	\$110	\$110	152
05495			4	\$1,156,500	\$289,125	\$265,750	\$137	\$144	73
05602			4	\$773,300	\$193,325	\$181,000	\$91	\$84	93
05641			5	\$1,180,500	\$236,100	\$232,500	\$123	\$110	147
05647			1	\$277,000	\$277,000	\$277,000	\$161	\$161	565
05655			1	\$181,000	\$181,000	\$181,000	\$143	\$143	8
05671			1	\$1,075,000	\$1,075,000	\$1,075,000	\$298	\$298	267
05672			6	\$2,271,500	\$378,583	\$272,500	\$210	\$192	53
05673			2	\$343,000	\$171,500	\$171,500	\$128	\$128	40
05674			7	\$2,505,500	\$357,929	\$305,000	\$199	\$190	27
05676			2	\$1,352,500	\$676,250	\$676,250	\$213	\$213	96
05677			2	\$501,000	\$250,500	\$250,500	\$113	\$113	193
05682			1	\$89,000	\$89,000	\$89,000	\$49	\$49	325
05701			5	\$1,329,000	\$265,800	\$244,900	\$76	\$71	154

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## Sales Activity by ZIP

Apr 2019

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05732			1	\$200,000	\$200,000	\$200,000	\$125	\$125	323
05735			2	\$350,000	\$175,000	\$175,000	\$116	\$116	95
05739			1	\$100,000	\$100,000	\$100,000	\$55	\$55	138
05742			1	\$229,700	\$229,700	\$229,700	\$111	\$111	85
05743			2	\$267,000	\$133,500	\$133,500	\$63	\$63	144
05747			1	\$340,000	\$340,000	\$340,000	\$117	\$117	182
05751			6	\$947,600	\$157,933	\$180,000	\$160	\$165	4
05753			1	\$492,000	\$492,000	\$492,000	\$160	\$160	275
05758			2	\$426,500	\$213,250	\$213,250	\$126	\$126	171
05759			2	\$258,000	\$129,000	\$129,000	\$103	\$103	16
05761			1	\$535,000	\$535,000	\$535,000	\$226	\$226	129
05763			3	\$380,000	\$126,667	\$65,000	\$82	\$89	101
05764			2	\$265,000	\$132,500	\$132,500	\$94	\$94	91
05765			1	\$116,000	\$116,000	\$116,000	\$82	\$82	20
05767			2	\$400,000	\$200,000	\$200,000	\$86	\$86	77
05772			2	\$302,000	\$151,000	\$151,000	\$61	\$61	345
05777			1	\$157,900	\$157,900	\$157,900	\$117	\$117	7
05819			1	\$205,000	\$205,000	\$205,000	\$81	\$81	149
05820			1	\$70,000	\$70,000	\$70,000	\$26	\$26	27
05821			1	\$18,500	\$18,500	\$18,500	\$40	\$40	280
05826			1	\$250,000	\$250,000	\$250,000	\$173	\$173	105
05828			3	\$833,750	\$277,917	\$245,000	\$134	\$137	71
05829			1	\$240,000	\$240,000	\$240,000	\$100	\$100	247
05839			1	\$365,000	\$365,000	\$365,000	\$227	\$227	286
05846			1	\$172,000	\$172,000	\$172,000	\$91	\$91	259
05847			1	\$40,000	\$40,000	\$40,000	\$18	\$18	247
05849			1	\$110,000	\$110,000	\$110,000	\$127	\$127	465
05851			3	\$499,000	\$166,333	\$140,000	\$103	\$95	134
05853			1	\$129,000	\$129,000	\$129,000	\$104	\$104	53
05857			2	\$324,900	\$162,450	\$162,450	\$106	\$106	190
05859			1	\$215,000	\$215,000	\$215,000	\$136	\$136	258
05860			1	\$189,900	\$189,900	\$189,900	\$93	\$93	511
05871			1	\$30,900	\$30,900	\$30,900	\$22	\$22	25
05903			1	\$17,000	\$17,000	\$17,000	\$15	\$15	670
05905			1	\$313,816	\$313,816	\$313,816	\$158	\$158	101

## Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

### Report Details

**Report Name:** Vermont April Indicators Report

**Run Date:** 05/03/2019

**Scheduled:** No

**Report Date Range:** From 4/2018 To: 4/2019

### Information Included

- Include Cover Sheet
- Include Key Metric Summary \*
- Include Metrics By
- Averages
- Medians
- Include Appendix

\* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

### MLS Filter

**MLS:** All

### Listing Filters

**Property Types:** Condo/Townhouse/Apt    Single Family Residence

**Sales Types:** All

**Price Range:** None

### Location Filters

**State:** Vermont

**County:** All

**ZIP Code:** All

### Listing Activity Charts

- New Listings
- Active Listings
- Avg/Med Listing Price
- Avg/Med Listing Price per Sq Ft
- Avg/Med Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

### Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Avg/Med Sales Price
- Avg/Med Sales Price per Sq Ft
- Avg/Med Sales Price vs Listing Price
- Avg/Med Sales Price vs Est Value

### Distressed Charts

- Distressed Listings
- Distressed Sales

### Data Tables Using 4/2019 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area