

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2019	Apr 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	1	2	-50%	9	13	-30.8%
New Listing Volume	\$625,000	\$363,500	+71.9%	\$3,894,000	\$5,489,999	-29.1%
Active Listing Count	–	26	–	N/A	N/A	
Active Listing Volume	–	\$14,818,999	–	N/A	N/A	
Average Listing Price	–	\$569,962	–	\$554,220	\$577,932	-4.1%
Median Listing Price	–	\$452,500	–	\$461,600	\$443,766	+4%
Median Days in RPR	–	245	–	138.75	250.29	-44.6%
Months of Inventory	–	26	-100%	10.7	12.3	-13.1%
Absorption Rate	–	3.85%	–	9.33%	8.11%	+1.2%
Sales Activity Charts Metrics						
New Pending Sales Count	1	1	+–	6	7	-14.3%
New Pending Sales Volume	\$139,000	\$895,000	-84.5%	\$2,059,000	\$3,061,500	-32.7%
Pending Sales Count	–	–	–	N/A	N/A	
Pending Sales Volume	–	–	–	N/A	N/A	
Closed Sales Count	1	3	-66.7%	4	7	-42.9%
Closed Sales Volume	\$210,000	\$1,493,860	-85.9%	\$1,430,000	\$3,383,860	-57.7%
Average Sales Price	\$210,000	\$497,953	-57.8%	\$357,500	\$483,409	-26%
Median Sales Price	\$210,000	\$470,360	-55.4%	\$357,500	\$471,583	-24.2%

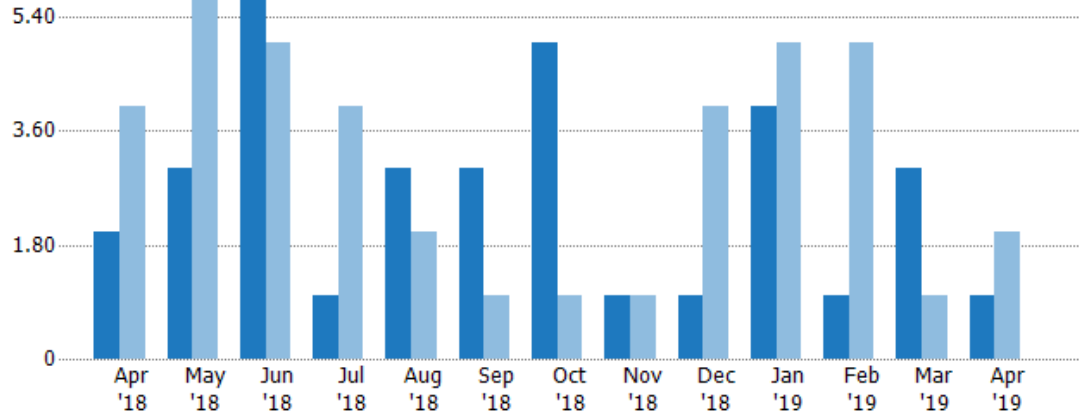
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Apr '19	1	-50%
Apr '18	2	-50%
Apr '17	4	0%



Current Year	2	3	6	1	3	3	5	1	1	4	1	3	1
Prior Year	4	6	5	4	2	1	1	1	4	5	5	1	2
Percent Change from Prior Year	-50%	-50%	20%	-75%	50%	200%	400%	0%	-75%	-20%	-80%	200%	-50%

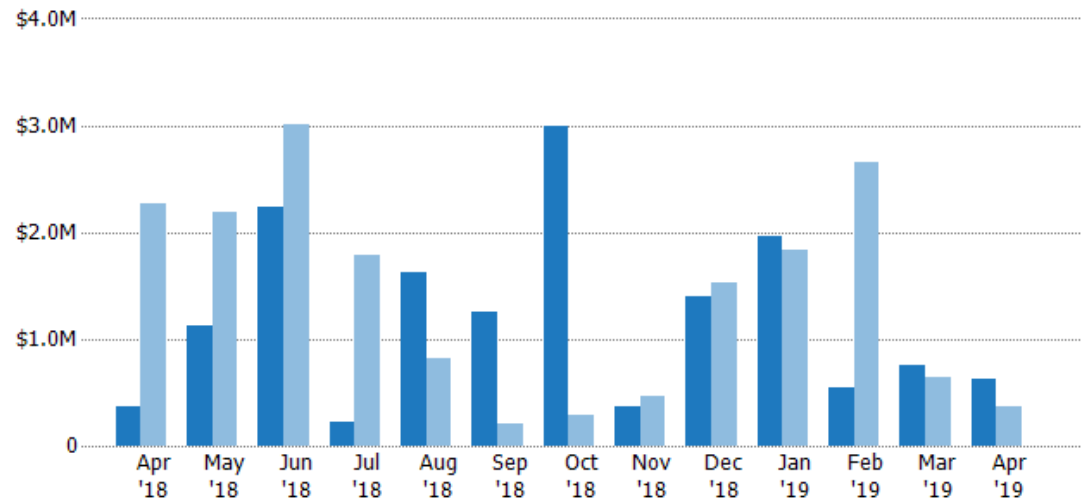
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Apr '19	\$625K	71.9%
Apr '18	\$364K	-83.9%
Apr '17	\$2.26M	-29.9%



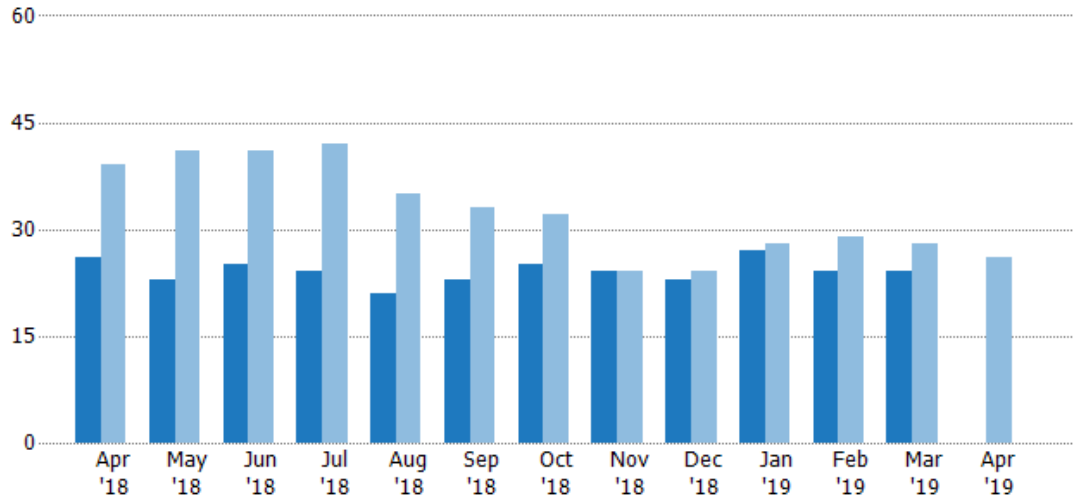
Current Year	\$364K	\$1.12M	\$2.24M	\$225K	\$1.62M	\$1.26M	\$3M	\$375K	\$1.4M	\$1.96M	\$550K	\$760K	\$625K
Prior Year	\$2.26M	\$2.18M	\$3M	\$1.79M	\$824K	\$199K	\$289K	\$460K	\$1.53M	\$1.83M	\$2.65M	\$649K	\$364K
Percent Change from Prior Year	-84%	-49%	-25%	-87%	96%	533%	937%	-19%	-9%	7%	-79%	17%	72%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



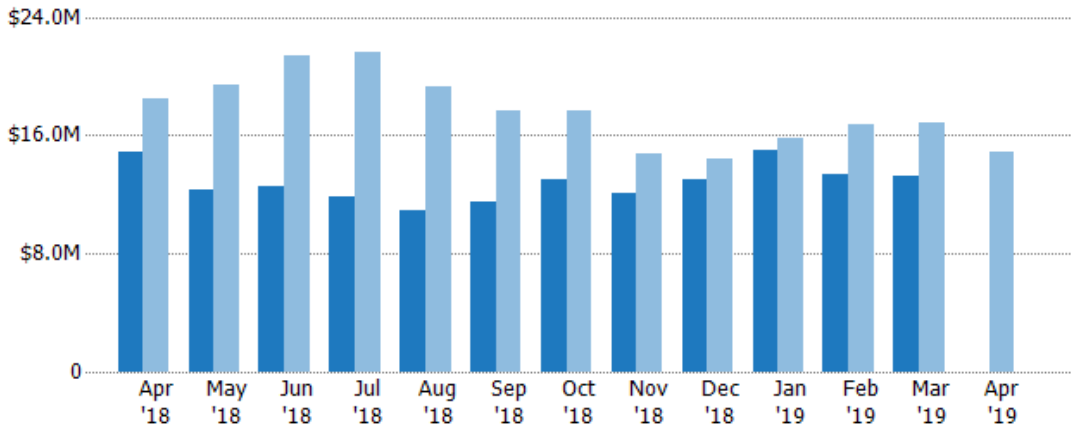
Current Year	26	23	25	24	21	23	25	24	23	27	24	24	-
Prior Year	39	41	41	42	35	33	32	24	24	28	29	28	26
Percent Change from Prior Year	-33%	-44%	-39%	-43%	-40%	-30%	-22%	0%	-4%	-4%	-17%	-14%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



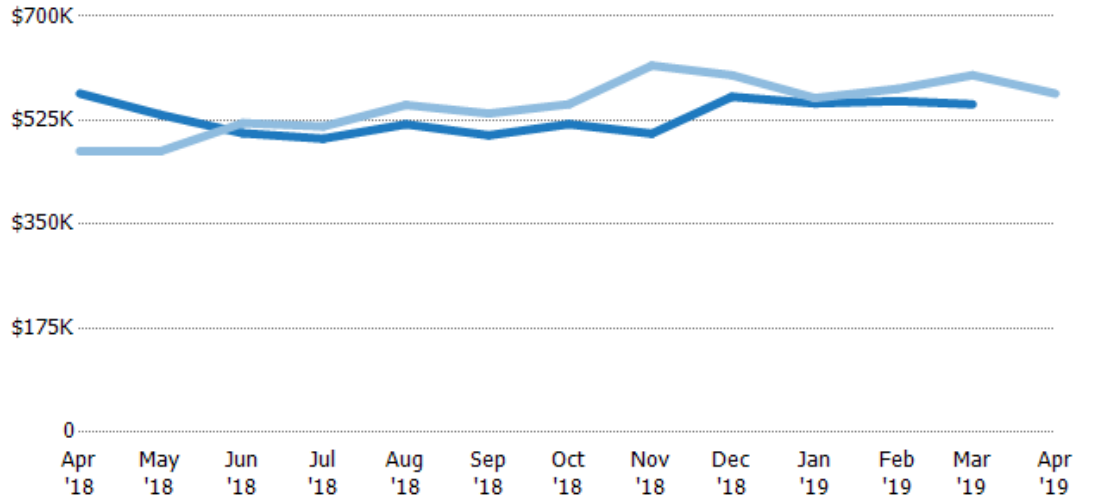
Current Year	\$14.8M	\$12.3M	\$12.6M	\$11.9M	\$10.9M	\$11.5M	\$13M	\$12.1M	\$13M	\$14.9M	\$13.4M	\$13.2M	-
Prior Year	\$18.4M	\$19.4M	\$21.3M	\$21.6M	\$19.3M	\$17.7M	\$17.7M	\$14.8M	\$14.4M	\$15.7M	\$16.8M	\$16.8M	\$14.8M
Percent Change from Prior Year	-20%	-37%	-41%	-45%	-44%	-35%	-27%	-19%	-10%	-5%	-20%	-21%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



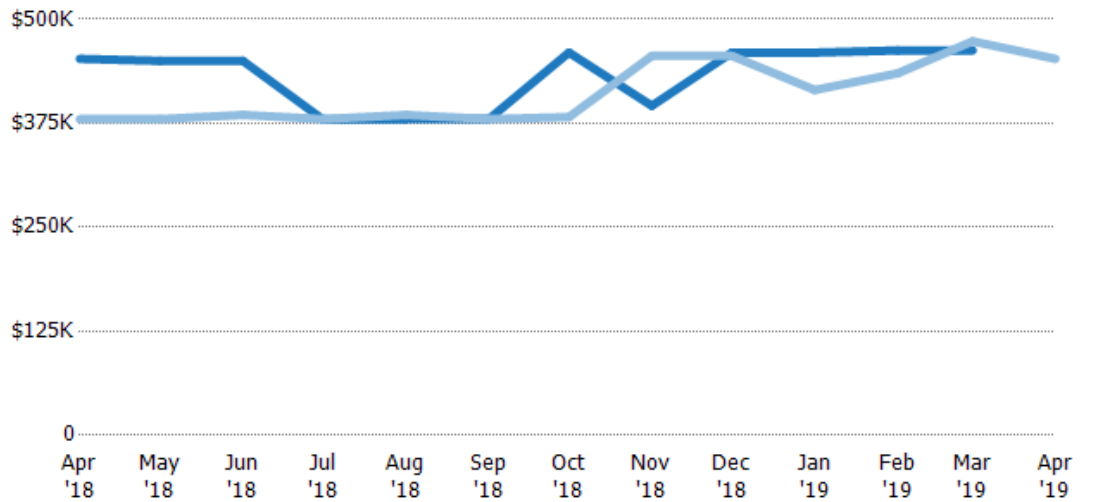
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$570K	\$535K	\$503K	\$494K	\$518K	\$500K	\$518K	\$503K	\$565K	\$554K	\$557K	\$552K	-
Prior Year	\$473K	\$473K	\$520K	\$515K	\$551K	\$536K	\$552K	\$617K	\$601K	\$562K	\$578K	\$601K	\$570K
Percent Change from Prior Year	20%	13%	-3%	-4%	-6%	-7%	-6%	-19%	-6%	-2%	-4%	-8%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



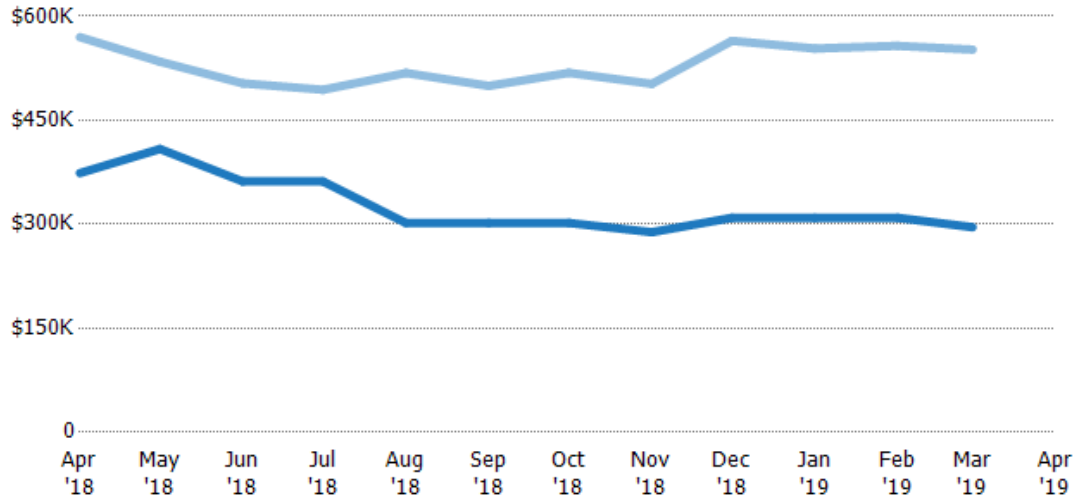
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$453K	\$450K	\$450K	\$380K	\$380K	\$380K	\$460K	\$396K	\$460K	\$460K	\$463K	\$463K	-
Prior Year	\$380K	\$380K	\$385K	\$380K	\$385K	\$380K	\$383K	\$456K	\$456K	\$415K	\$435K	\$474K	\$453K
Percent Change from Prior Year	19%	18%	17%	0%	-1%	0%	20%	-13%	1%	11%	6%	-2%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



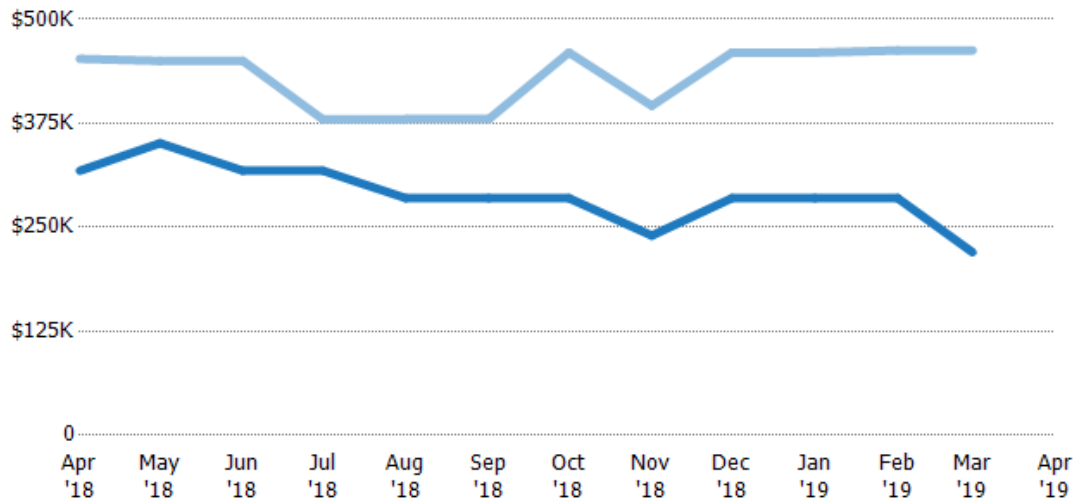
Avg Est Value	\$374K	\$409K	\$362K	\$362K	\$302K	\$302K	\$302K	\$289K	\$309K	\$309K	\$309K	\$296K	-
Avg Listing Price	\$570K	\$535K	\$503K	\$494K	\$518K	\$500K	\$518K	\$503K	\$565K	\$554K	\$557K	\$552K	-
Avg Listing Price as a % of Avg Est Value	152%	131%	139%	137%	172%	165%	172%	174%	182%	179%	180%	187%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



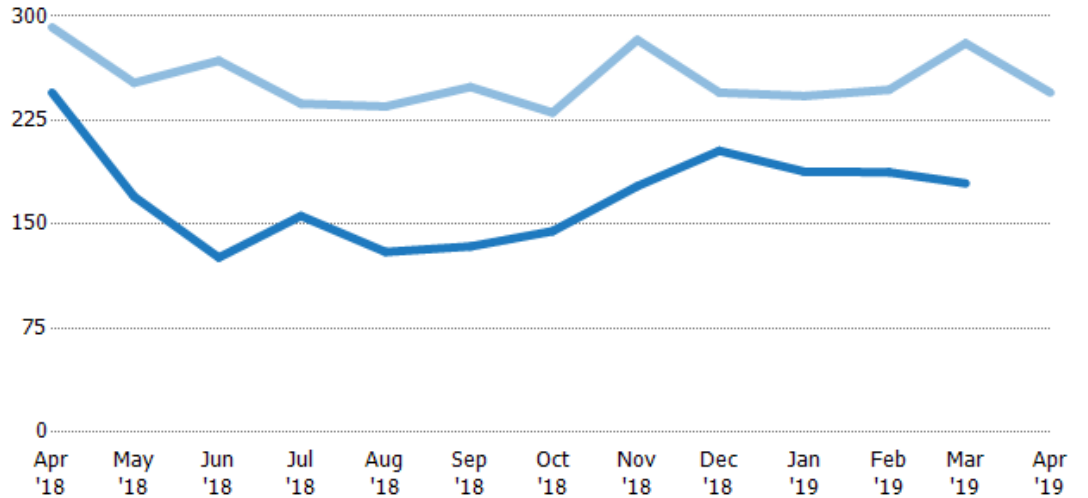
Median Est Value	\$318K	\$351K	\$318K	\$318K	\$285K	\$285K	\$285K	\$240K	\$285K	\$285K	\$285K	\$220K	-
Median Listing Price	\$453K	\$450K	\$450K	\$380K	\$380K	\$380K	\$460K	\$396K	\$460K	\$460K	\$463K	\$463K	-
Med Listing Price as a % of Med Est Value	142%	128%	142%	119%	133%	133%	161%	165%	161%	161%	162%	210%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

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 Family Residence



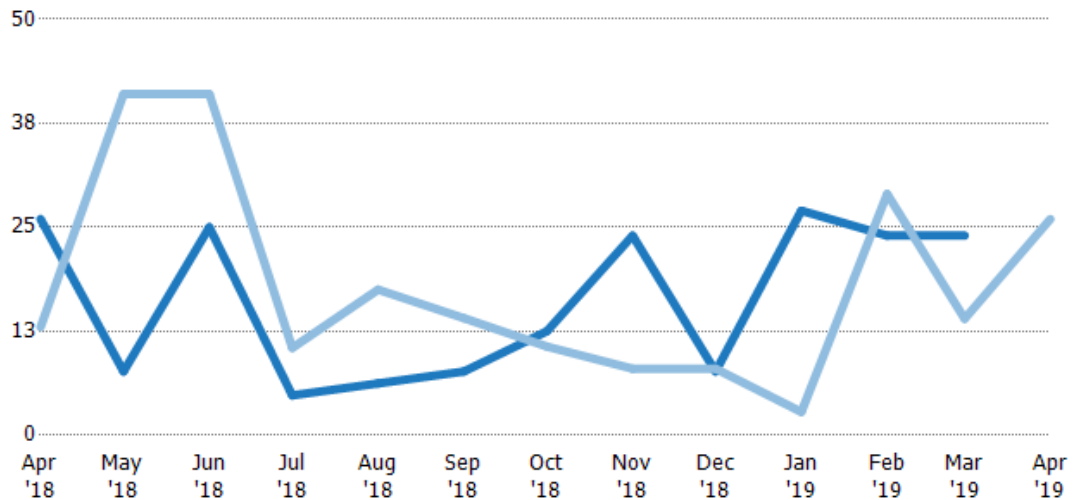
Current Year	245	170	126	156	130	134	145	178	203	188	188	180	-
Prior Year	292	252	268	237	235	249	231	283	245	243	247	281	245
Percent Change from Prior Year	-16%	-33%	-53%	-34%	-45%	-46%	-37%	-37%	-17%	-22%	-24%	-36%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

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 Family Residence



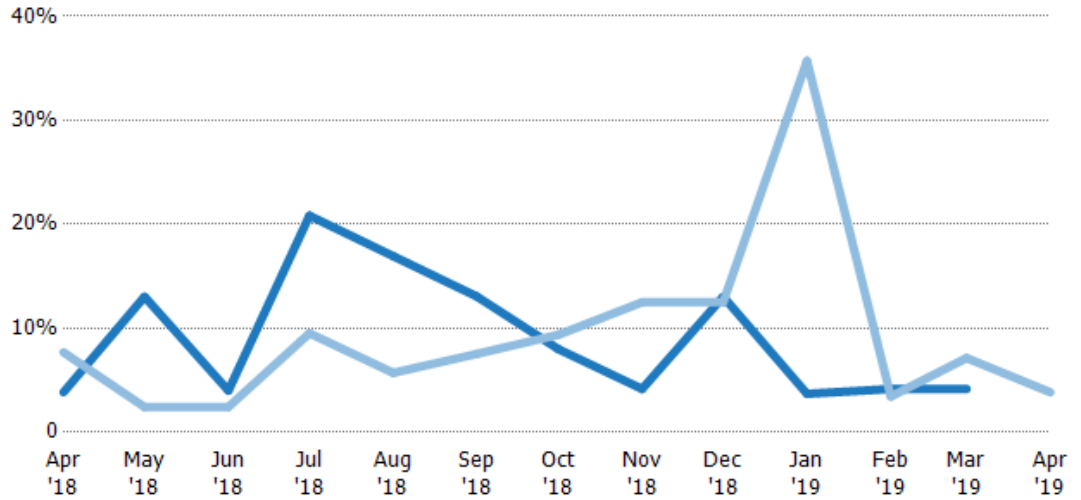
Current Year	26	7.67	25	4.8	6.23	7.67	12.5	24	7.67	27	24	24	-
Prior Year	13	41	41	10.5	17.5	14.1	10.7	8	8	2.8	29	14	26
Percent Change from Prior Year	100%	-81%	-39%	-54%	-100%	100%	17%	200%	-4%	864%	-17%	71%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

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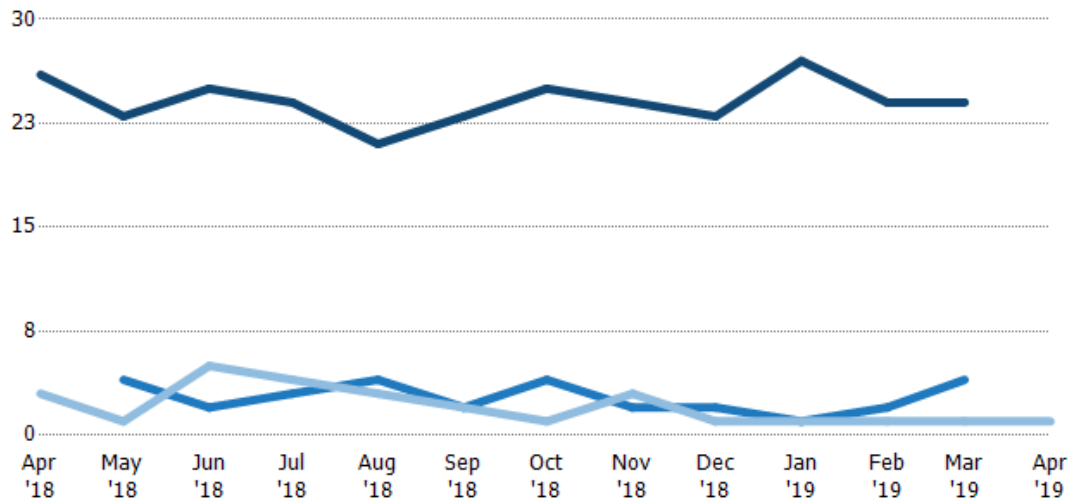
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	4%	13%	4%	21%	17%	13%	8%	4%	13%	4%	4%	4%	-
Prior Year	8%	2%	2%	10%	6%	8%	9%	13%	13%	36%	3%	7%	4%
Change from Prior Year	4%	-11%	-2%	-11%	6%	-13%	1%	8%	-1%	32%	-1%	3%	4%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

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 Condo/Townhouse/Apt, Single
 Family Residence



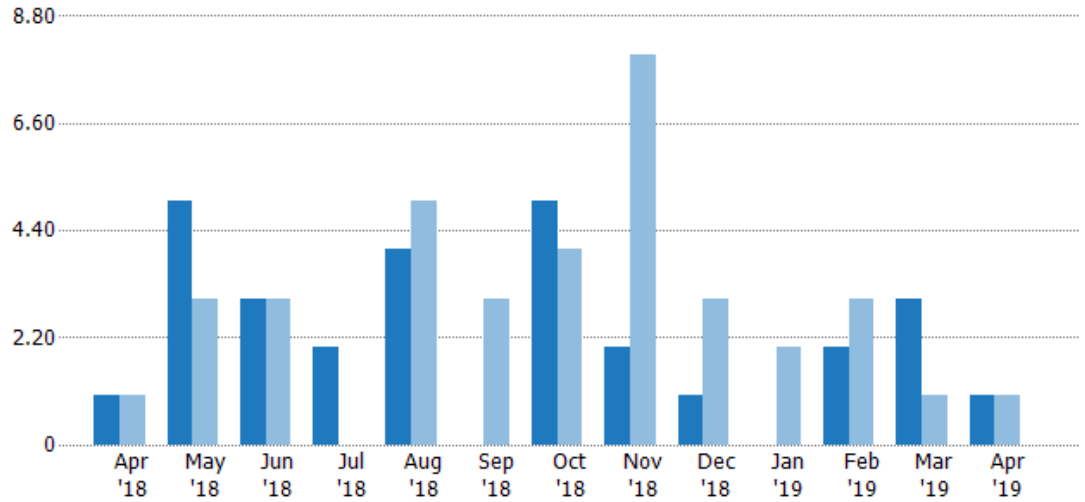
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Active	26	23	25	24	21	23	25	24	23	27	24	24	-
Pending	-	4	2	3	4	2	4	2	2	1	2	4	-
Sold	3	1	5	4	3	2	1	3	1	1	1	1	1

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



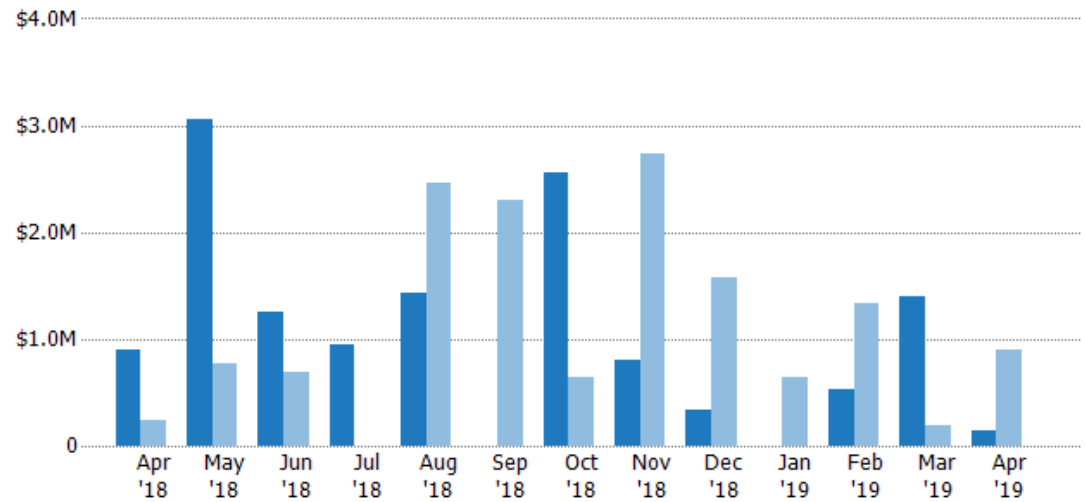
Current Year	1	5	3	2	4	-	5	2	1	-	2	3	1
Prior Year	1	3	3	-	5	3	4	8	3	2	3	1	1
Percent Change from Prior Year	0%	67%	0%	100%	-20%	-100%	25%	-75%	-67%	-100%	-33%	200%	0%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



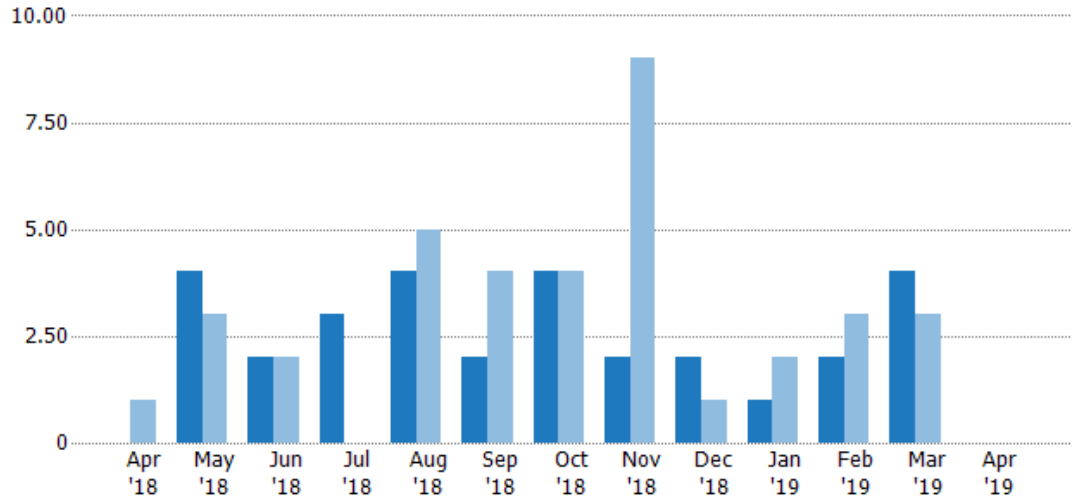
Current Year	\$895K	\$3.05M	\$1.25M	\$949K	\$1.43M	-	\$2.55M	\$805K	\$330K	-	\$525K	\$1.4M	\$139K
Prior Year	\$239K	\$774K	\$687K	-	\$2.46M	\$2.3M	\$642K	\$2.73M	\$1.58M	\$638K	\$1.34M	\$190K	\$895K
Percent Change from Prior Year	274%	294%	82%	100%	-42%	-100%	298%	-71%	-79%	-100%	-61%	636%	-84%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



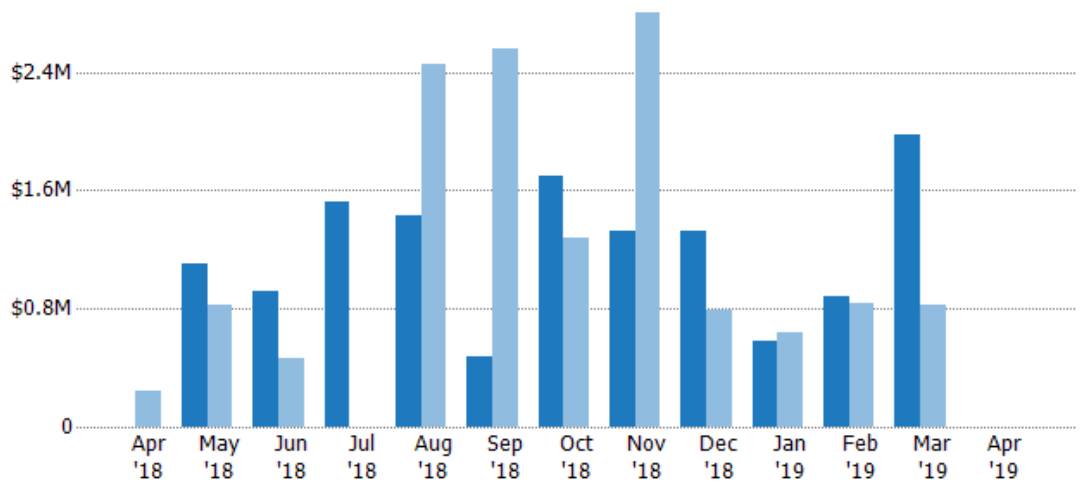
Current Year	-	4	2	3	4	2	4	2	2	1	2	4	-
Prior Year	1	3	2	-	5	4	4	9	1	2	3	3	-
Percent Change from Prior Year	-100%	33%	0%	100%	-20%	-50%	0%	-78%	100%	-50%	-33%	33%	-

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



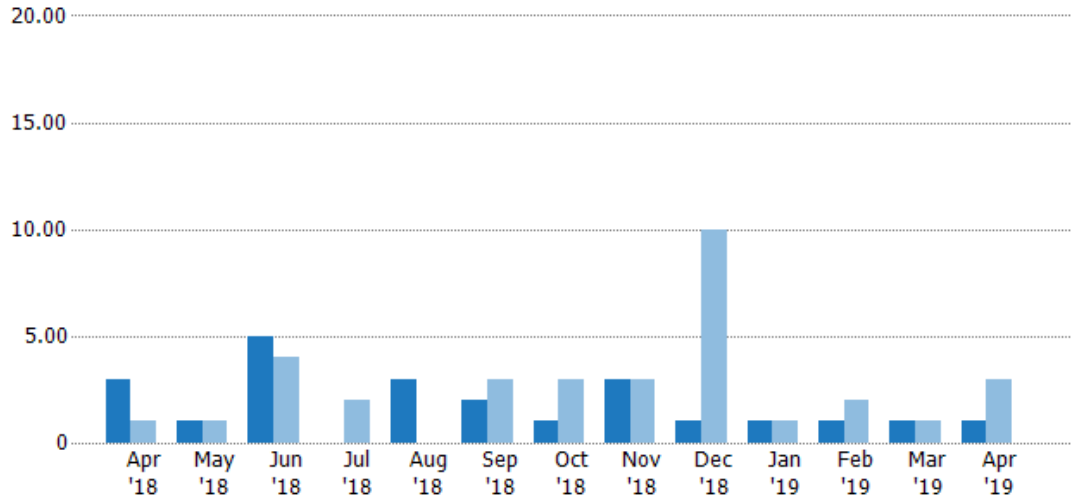
Current Year	-	\$1.1M	\$918K	\$1.53M	\$1.43M	\$474K	\$1.7M	\$1.33M	\$1.33M	\$580K	\$880K	\$1.98M	-
Prior Year	\$239K	\$824K	\$469K	-	\$2.46M	\$2.56M	\$1.28M	\$2.8M	\$795K	\$638K	\$837K	\$828K	-
Percent Change from Prior Year	-100%	34%	96%	100%	-42%	-81%	32%	-52%	67%	-9%	5%	139%	-

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



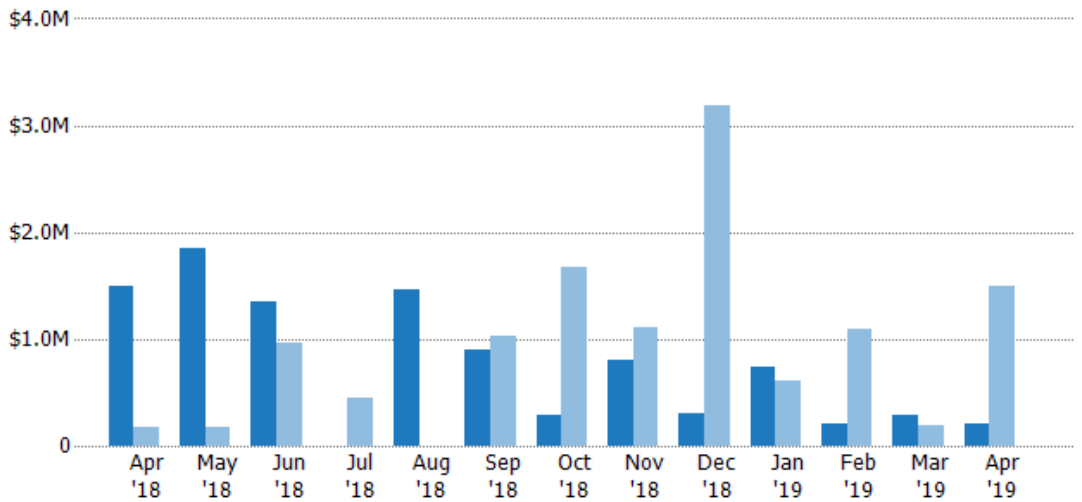
Current Year	3	1	5	-	3	2	1	3	1	1	1	1	1
Prior Year	1	1	4	2	-	3	3	3	10	1	2	1	3
Percent Change from Prior Year	200%	0%	25%	-100%	100%	-33%	-67%	0%	-90%	0%	-50%	0%	-67%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



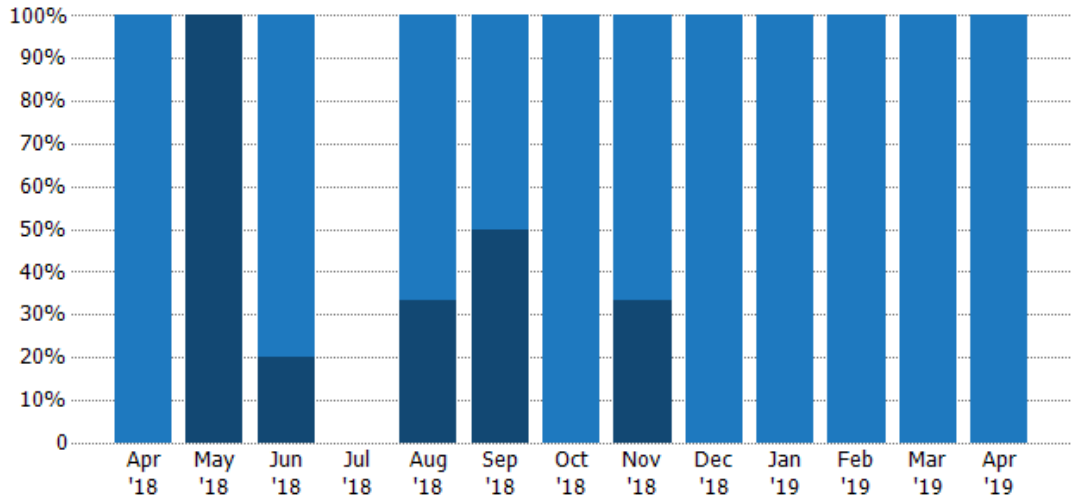
Current Year	\$1.49M	\$1.85M	\$1.35M	-	\$1.46M	\$905K	\$290K	\$804K	\$305K	\$730K	\$210K	\$280K	\$210K
Prior Year	\$175K	\$180K	\$972K	\$444K	-	\$1.04M	\$1.67M	\$1.11M	\$3.19M	\$605K	\$1.09M	\$195K	\$1.49M
Percent Change from Prior Year	754%	928%	39%	-100%	100%	-13%	-83%	-28%	-90%	21%	-81%	44%	-86%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



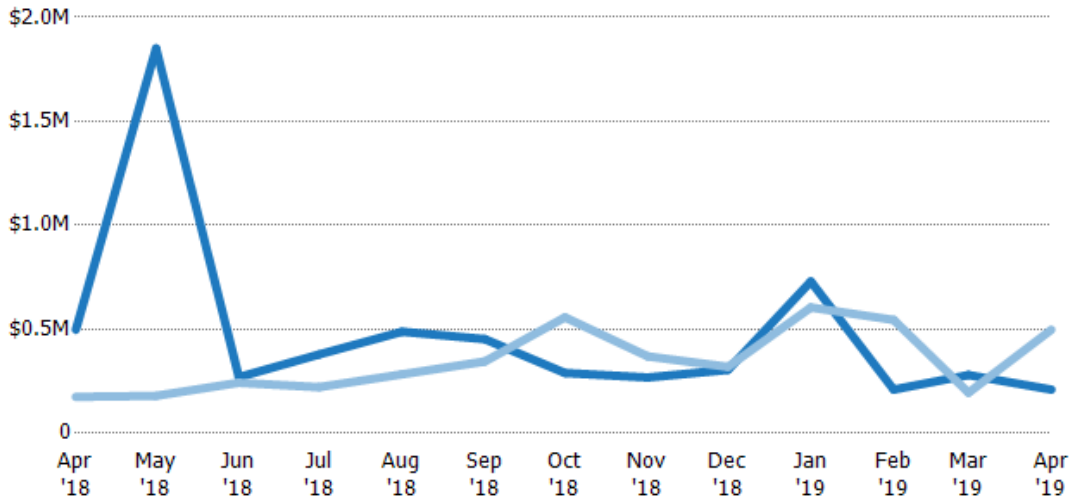
Property Type	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Condo/Townhouse	100%	-	80%	-	67%	50%	100%	67%	100%	100%	100%	100%	100%
Single Family Residence	-	100%	20%	-	33%	50%	-	33%	-	-	-	-	-

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



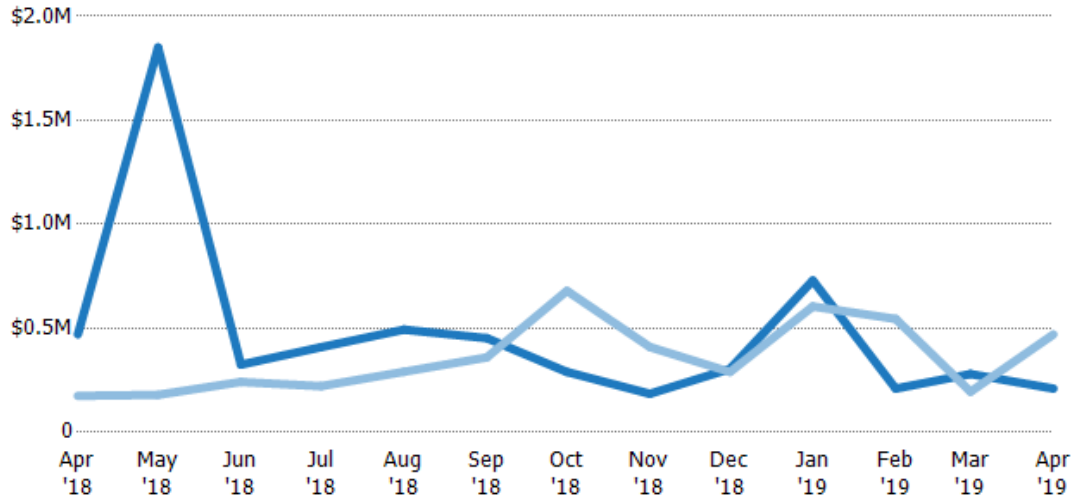
Property Type	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$498K	\$1.85M	\$270K	\$379K	\$488K	\$453K	\$290K	\$268K	\$305K	\$730K	\$210K	\$280K	\$210K
Prior Year	\$175K	\$180K	\$243K	\$222K	\$283K	\$345K	\$558K	\$370K	\$319K	\$605K	\$545K	\$195K	\$498K
Percent Change from Prior Year	185%	928%	11%	-100%	100%	31%	-48%	-28%	-4%	21%	-61%	44%	-58%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



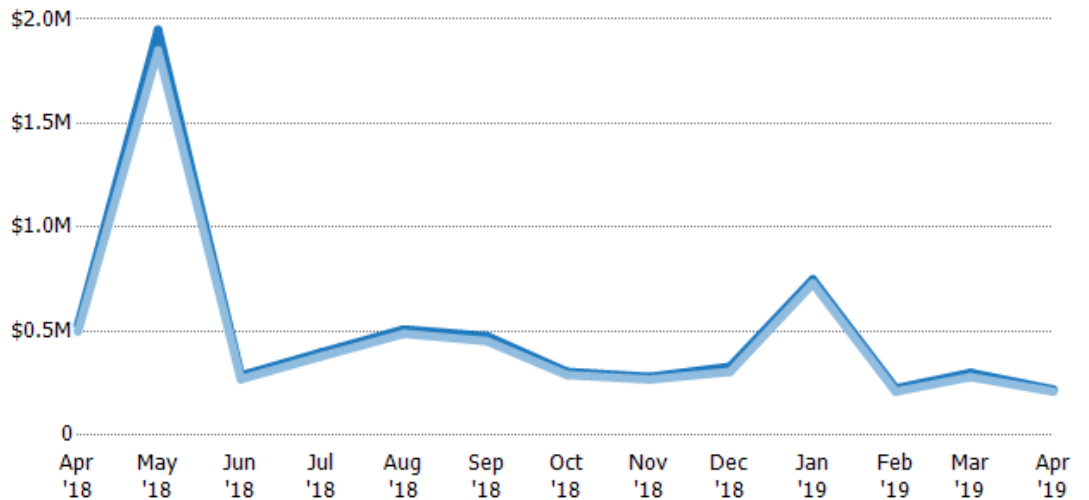
Current Year	\$470K	\$1.85M	\$325K	\$409K	\$494K	\$453K	\$290K	\$185K	\$305K	\$730K	\$210K	\$280K	\$210K
Prior Year	\$175K	\$180K	\$242K	\$222K	\$291K	\$360K	\$680K	\$410K	\$290K	\$605K	\$545K	\$195K	\$470K
Percent Change from Prior Year	169%	928%	34%	-100%	100%	26%	-57%	-55%	5%	21%	-61%	44%	-55%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

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 Property Type:
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 Family Residence



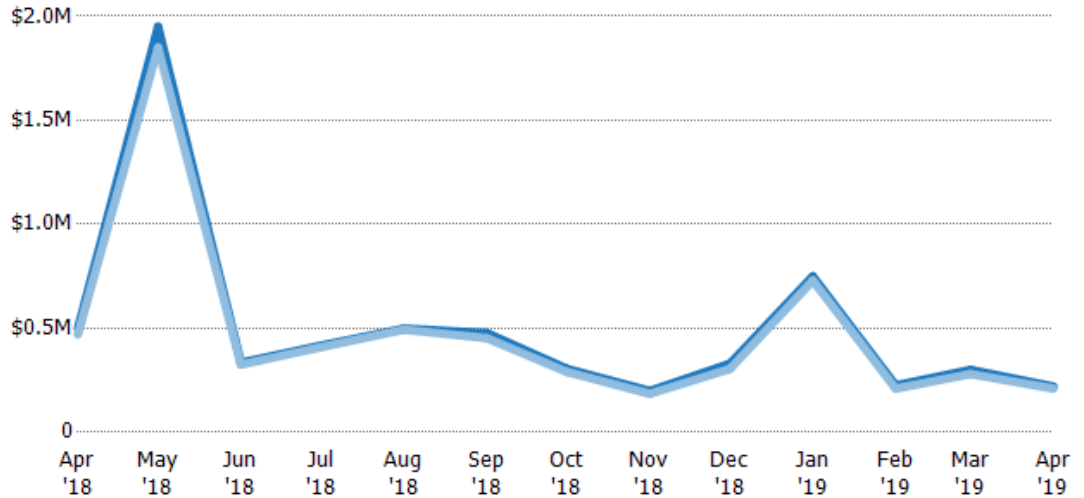
Avg List Price	\$528K	\$1.95M	\$287K	\$398K	\$509K	\$477K	\$305K	\$281K	\$330K	\$750K	\$225K	\$300K	\$220K
Avg Sales Price	\$498K	\$1.85M	\$270K	\$379K	\$488K	\$453K	\$290K	\$268K	\$305K	\$730K	\$210K	\$280K	\$210K
Avg Sales Price as a % of Avg List Price	94%	95%	94%	95%	96%	95%	95%	95%	92%	97%	93%	93%	95%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

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 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



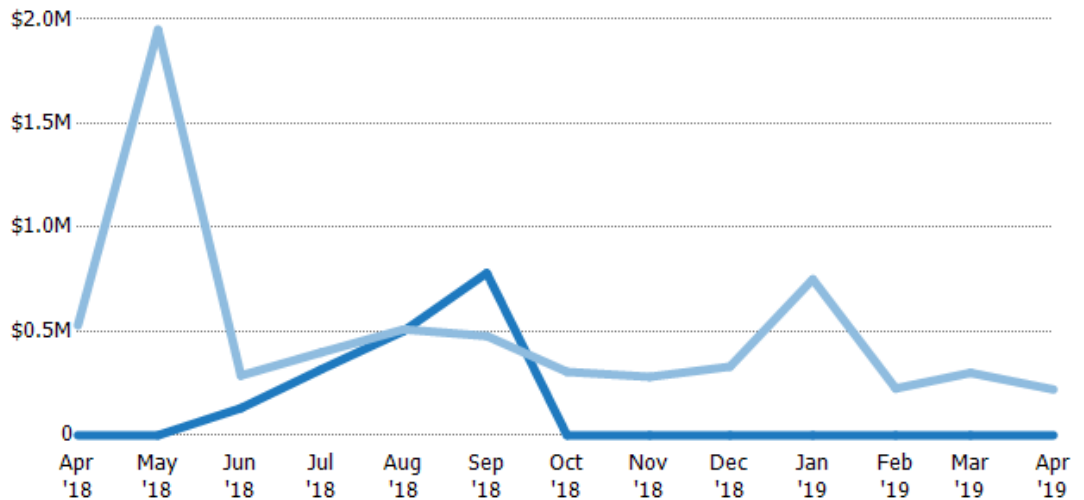
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Median List Price	\$499K	\$1.95M	\$335K	\$417K	\$499K	\$477K	\$305K	\$199K	\$330K	\$750K	\$225K	\$300K	\$220K
Median Sales Price	\$470K	\$1.85M	\$325K	\$409K	\$494K	\$453K	\$290K	\$185K	\$305K	\$730K	\$210K	\$280K	\$210K
Med Sales Price as a % of Med List Price	94%	95%	97%	98%	99%	95%	95%	93%	92%	97%	93%	93%	95%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



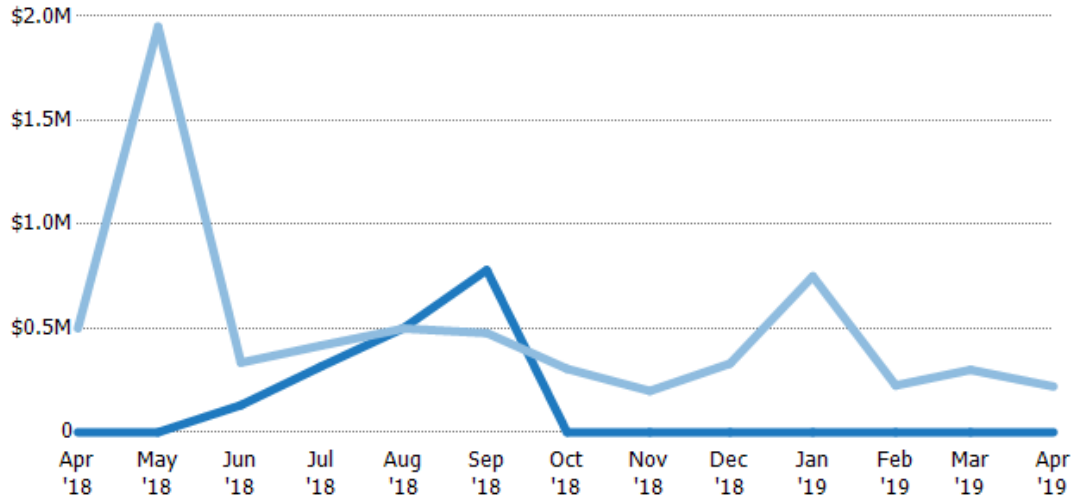
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Avg Est Value	\$0	\$0	\$130K	\$316K	\$502K	\$780K	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Avg Sales Price	\$528K	\$1.95M	\$287K	\$398K	\$509K	\$477K	\$305K	\$281K	\$330K	\$750K	\$225K	\$300K	\$220K
Avg Sales Price as a % of Avg Est Value	100%	100%	220%	161%	101%	61%	100%	100%	100%	100%	100%	100%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$0	\$0	\$130K	\$316K	\$502K	\$780K	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Median Sales Price	\$499K	\$1.95M	\$335K	\$417K	\$499K	\$477K	\$305K	\$199K	\$330K	\$750K	\$225K	\$300K	\$220K
Med Sales Price as a % of Med Est Value	100%	100%	257%	178%	99%	61%	100%	100%	100%	100%	100%	100%	100%