

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2019	Apr 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	12	-50%	19	34	-44.1%
New Listing Volume	\$1,588,600	\$2,182,299	-27.2%	\$3,579,200	\$6,285,699	-43.1%
Active Listing Count	–	57	–	N/A	N/A	
Active Listing Volume	–	\$10,733,299	–	N/A	N/A	
Average Listing Price	–	\$188,303	–	\$215,193	\$189,266	+13.7%
Median Listing Price	–	\$169,000	–	\$191,366	\$164,556	+16.3%
Median Days in RPR	–	141	–	203.55	153.27	+32.8%
Months of Inventory	–	14.3	-100%	7.7	34	-77.3%
Absorption Rate	–	7.02%	–	12.93%	2.94%	+10%
Sales Activity Charts Metrics						
New Pending Sales Count	3	5	-40%	21	16	+31.3%
New Pending Sales Volume	\$489,800	\$997,900	-50.9%	\$3,154,300	\$2,505,400	+25.9%
Pending Sales Count	–	8	–	N/A	N/A	
Pending Sales Volume	–	\$1,455,400	–	N/A	N/A	
Closed Sales Count	–	5	–	10	15	-33.3%
Closed Sales Volume	–	\$719,400	–	\$1,206,900	\$2,249,900	-46.4%
Average Sales Price	–	\$143,880	–	\$120,690	\$149,993	-19.5%
Median Sales Price	–	\$137,000	–	\$132,140	\$152,200	-13.2%

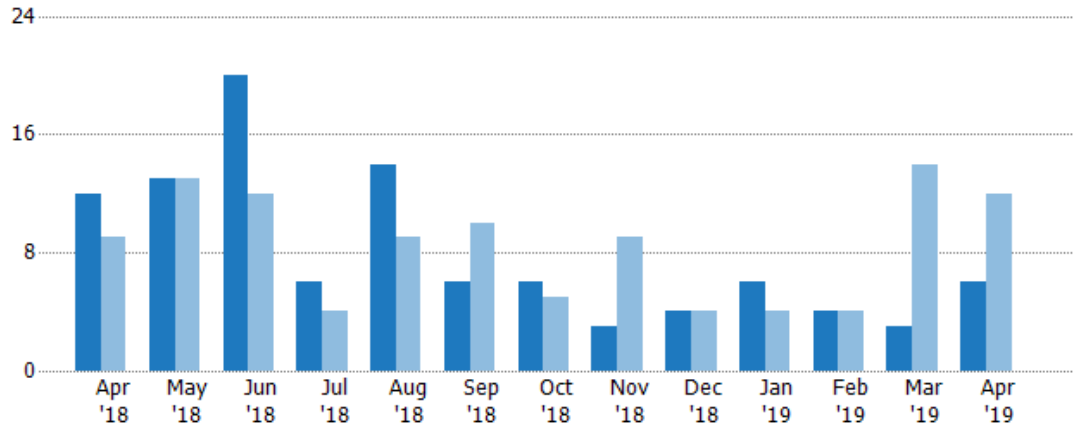
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Apr '19	6	-50%
Apr '18	12	33.3%
Apr '17	9	44.4%



Current Year	12	13	20	6	14	6	6	3	4	6	4	3	6
Prior Year	9	13	12	4	9	10	5	9	4	4	4	14	12
Percent Change from Prior Year	33%	0%	67%	50%	56%	-40%	20%	-67%	0%	50%	0%	-79%	-50%

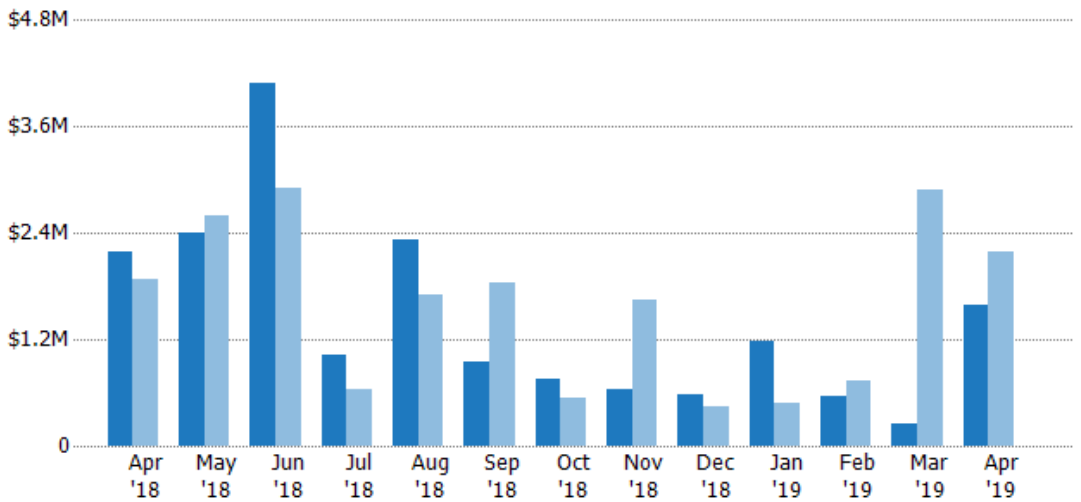
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Apr '19	\$1.59M	-27.2%
Apr '18	\$2.18M	16.4%
Apr '17	\$1.88M	32.3%



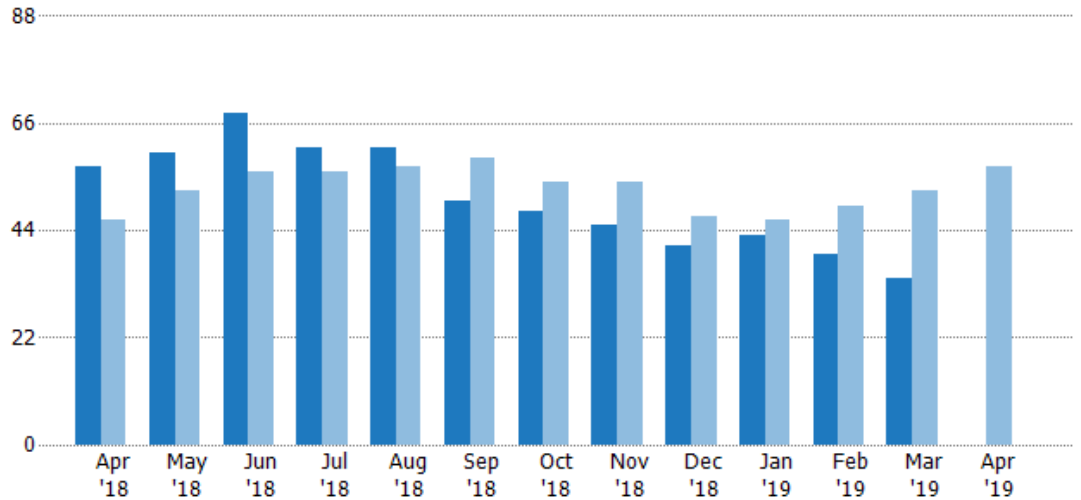
Current Year	\$2.18M	\$2.41M	\$4.09M	\$1.02M	\$2.33M	\$957K	\$762K	\$644K	\$584K	\$1.17M	\$560K	\$258K	\$1.59M
Prior Year	\$1.88M	\$2.6M	\$2.9M	\$635K	\$1.7M	\$1.84M	\$544K	\$1.65M	\$447K	\$476K	\$741K	\$2.89M	\$2.18M
Percent Change from Prior Year	16%	-7%	41%	61%	37%	-48%	40%	-61%	31%	146%	-24%	-91%	-27%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



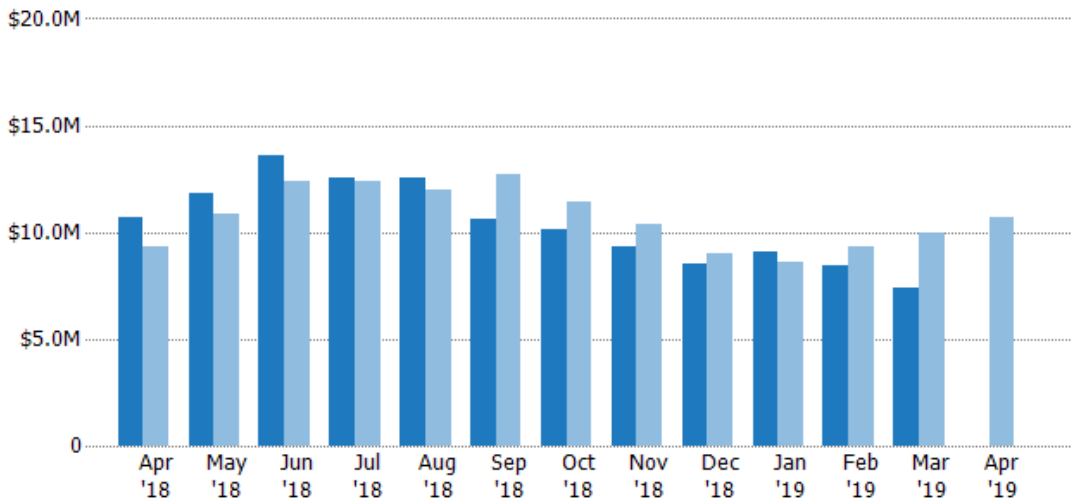
Current Year	57	60	68	61	61	50	48	45	41	43	39	34	-
Prior Year	46	52	56	56	57	59	54	54	47	46	49	52	57
Percent Change from Prior Year	24%	15%	21%	9%	7%	-15%	-11%	-17%	-13%	-7%	-20%	-35%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



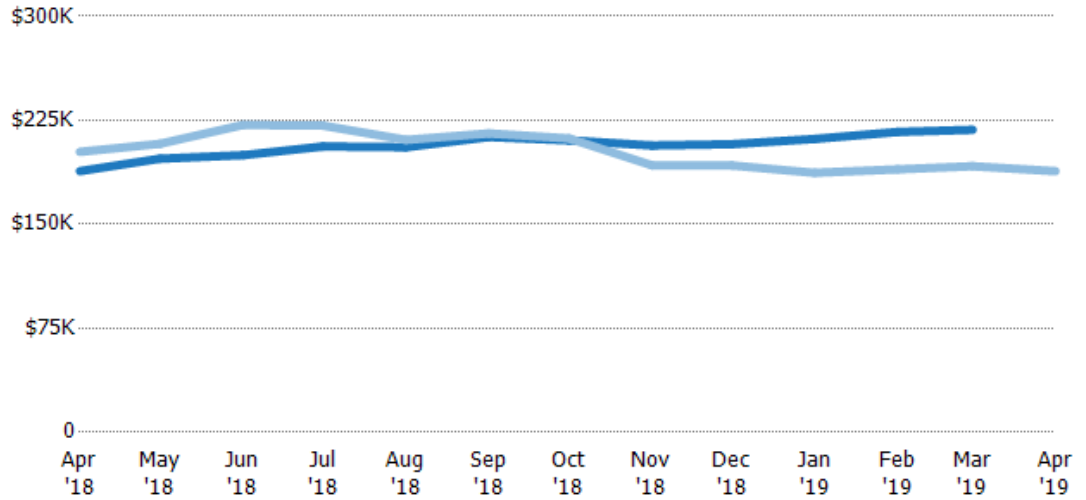
Current Year	\$10.7M	\$11.8M	\$13.6M	\$12.6M	\$12.5M	\$10.6M	\$10.1M	\$9.31M	\$8.52M	\$9.1M	\$8.45M	\$7.42M	-
Prior Year	\$9.3M	\$10.8M	\$12.4M	\$12.4M	\$12M	\$12.7M	\$11.4M	\$10.4M	\$9.04M	\$8.61M	\$9.29M	\$9.98M	\$10.7M
Percent Change from Prior Year	15%	9%	9%	2%	4%	-16%	-12%	-11%	-6%	6%	-9%	-26%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



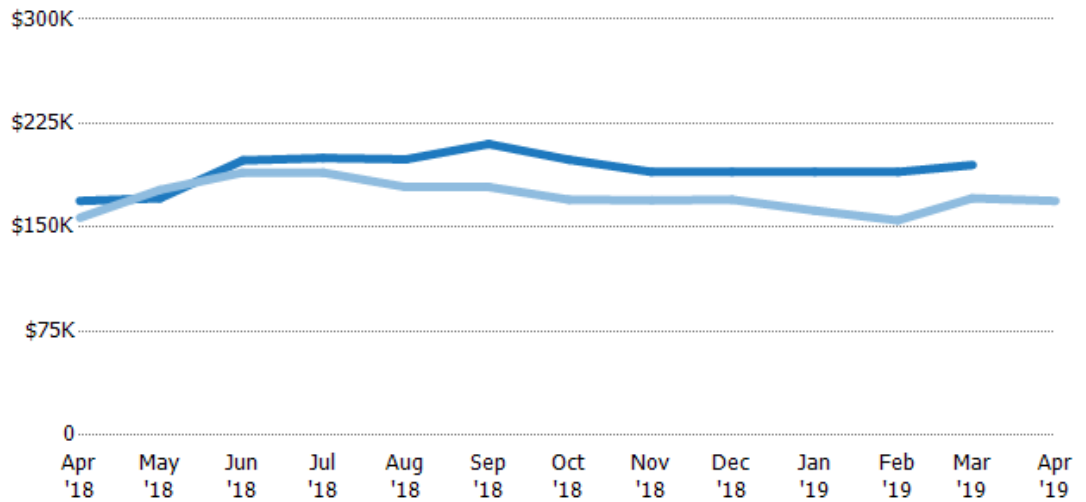
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$188K	\$197K	\$200K	\$206K	\$206K	\$213K	\$211K	\$207K	\$208K	\$212K	\$217K	\$218K	-
Prior Year	\$202K	\$208K	\$222K	\$221K	\$211K	\$215K	\$212K	\$193K	\$192K	\$187K	\$190K	\$192K	\$188K
Percent Change from Prior Year	-7%	-5%	-10%	-7%	-3%	-1%	-1%	7%	8%	13%	14%	14%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



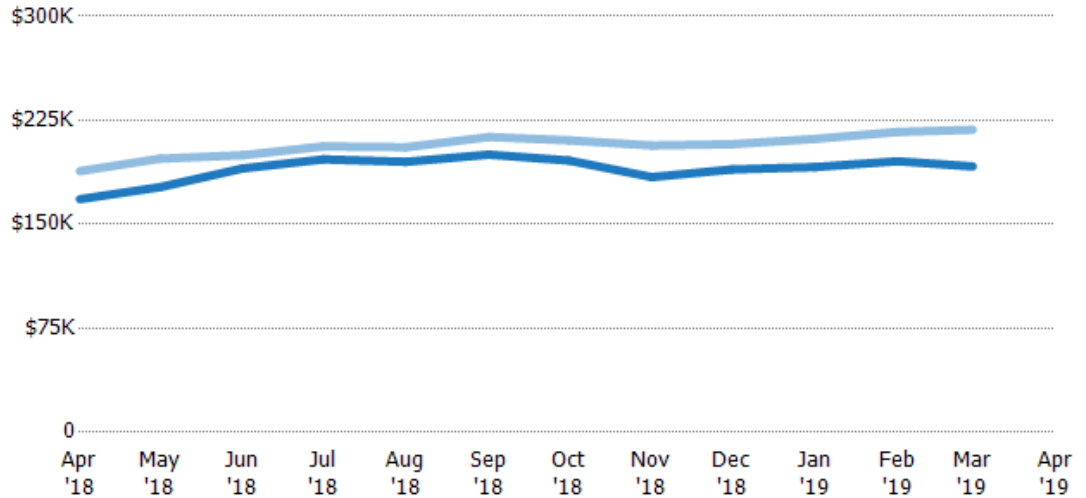
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$169K	\$171K	\$198K	\$200K	\$199K	\$210K	\$199K	\$190K	\$190K	\$190K	\$190K	\$195K	-
Prior Year	\$157K	\$177K	\$189K	\$189K	\$179K	\$179K	\$170K	\$169K	\$170K	\$162K	\$155K	\$171K	\$169K
Percent Change from Prior Year	8%	-3%	5%	6%	11%	17%	17%	12%	12%	17%	23%	14%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



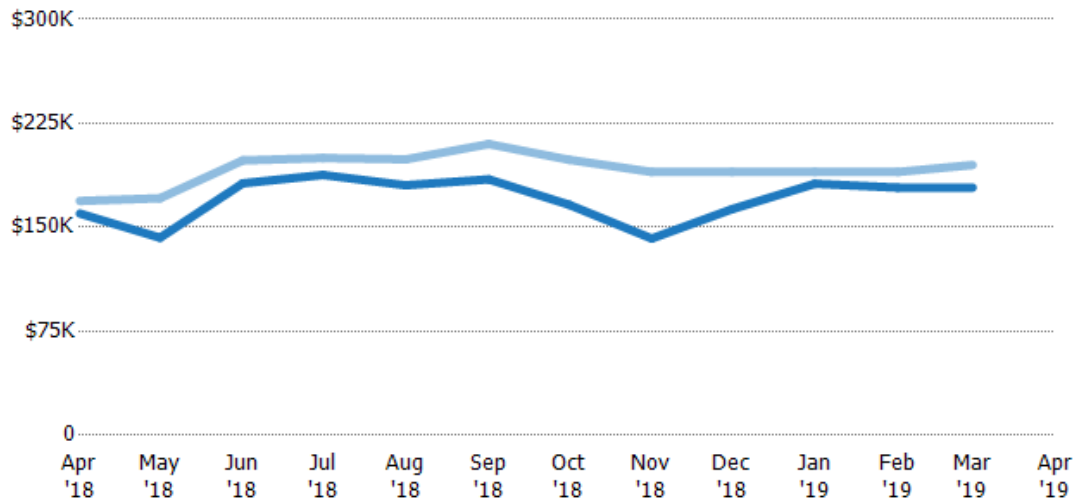
Avg Est Value	\$168K	\$177K	\$190K	\$197K	\$195K	\$200K	\$196K	\$184K	\$190K	\$191K	\$195K	\$192K	-
Avg Listing Price	\$188K	\$197K	\$200K	\$206K	\$206K	\$213K	\$211K	\$207K	\$208K	\$212K	\$217K	\$218K	-
Avg Listing Price as a % of Avg Est Value	112%	112%	105%	105%	105%	106%	107%	112%	110%	111%	111%	114%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



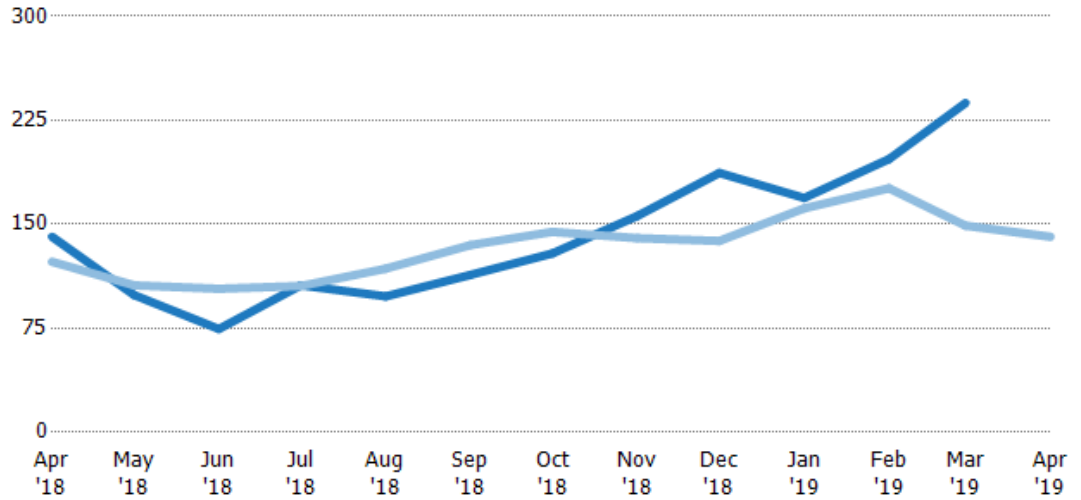
Median Est Value	\$160K	\$142K	\$182K	\$188K	\$180K	\$185K	\$166K	\$142K	\$163K	\$181K	\$179K	\$179K	-
Median Listing Price	\$169K	\$171K	\$198K	\$200K	\$199K	\$210K	\$199K	\$190K	\$190K	\$190K	\$190K	\$195K	-
Med Listing Price as a % of Med Est Value	106%	120%	109%	106%	110%	114%	119%	134%	116%	105%	106%	109%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



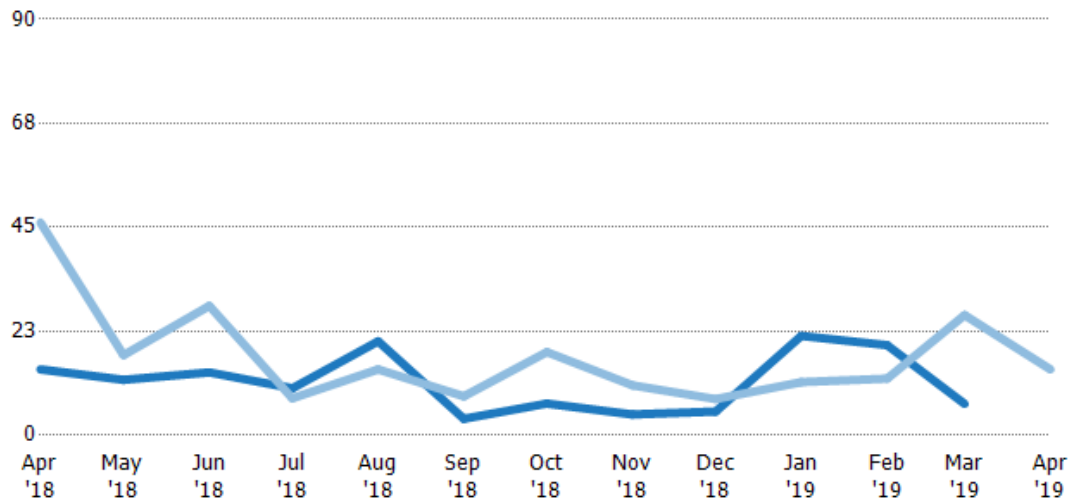
Current Year	141	99	74.5	106	98	114	129	156	187	169	197	238	-
Prior Year	123	106	104	106	118	135	145	140	138	162	176	149	141
Percent Change from Prior Year	15%	-7%	-28%	0%	-17%	-16%	-11%	11%	36%	5%	12%	59%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



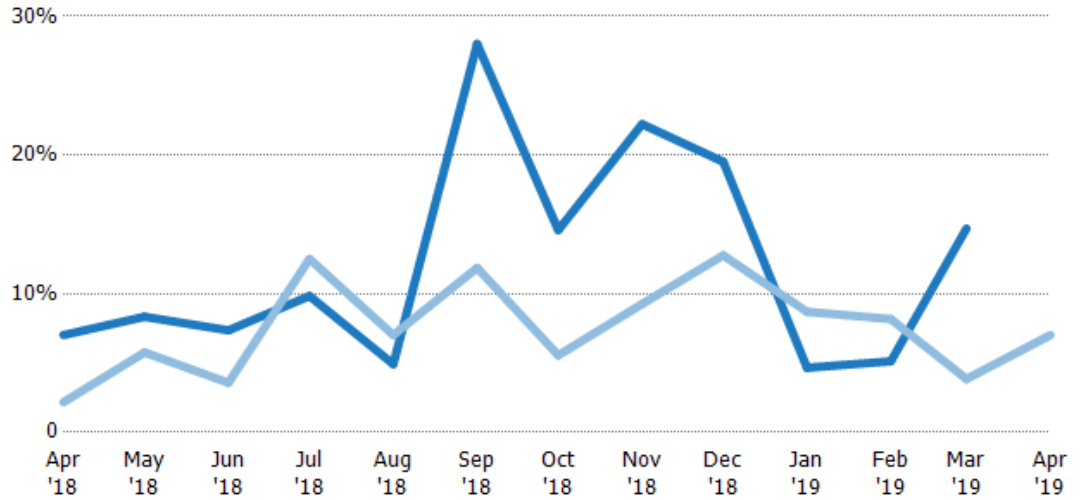
Current Year	14.3	12	13.6	10.2	20.3	3.57	6.86	4.5	5.13	21.5	19.5	6.8	-
Prior Year	46	17.3	28	8	14.3	8.43	18	10.8	7.83	11.5	12.3	26	14.3
Percent Change from Prior Year	-69%	-31%	-51%	27%	43%	-58%	-62%	-58%	-35%	87%	59%	-74%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
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 Family Residence



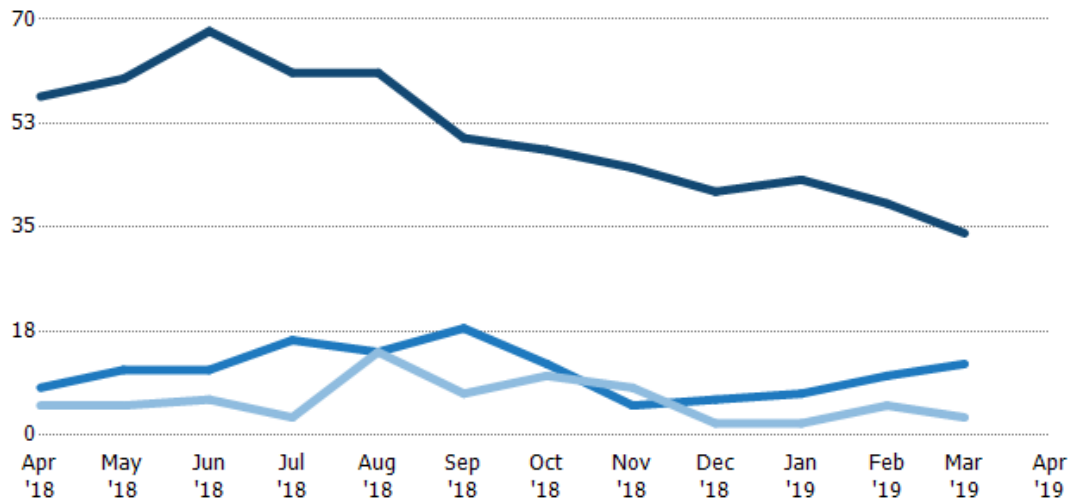
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	7%	8%	7%	10%	5%	28%	15%	22%	20%	5%	5%	15%	-
Prior Year	2%	6%	4%	13%	7%	12%	6%	9%	13%	9%	8%	4%	7%
Change from Prior Year	-5%	-3%	-4%	3%	2%	-16%	-9%	-13%	-7%	4%	3%	-11%	7%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Active	57	60	68	61	61	50	48	45	41	43	39	34	-
Pending	8	11	11	16	14	18	12	5	6	7	10	12	-
Sold	5	5	6	3	14	7	10	8	2	2	5	3	-

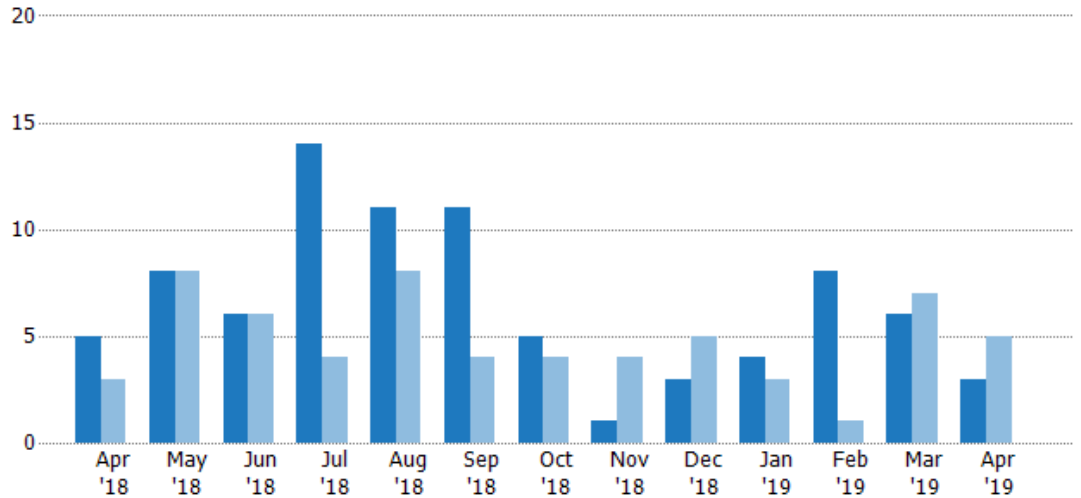
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Apr '19	3	-40%
Apr '18	5	66.7%
Apr '17	3	33.3%



Current Year	5	8	6	14	11	11	5	1	3	4	8	6	3
Prior Year	3	8	6	4	8	4	4	4	5	3	1	7	5
Percent Change from Prior Year	67%	0%	0%	250%	38%	175%	25%	-75%	-40%	33%	700%	-14%	-40%

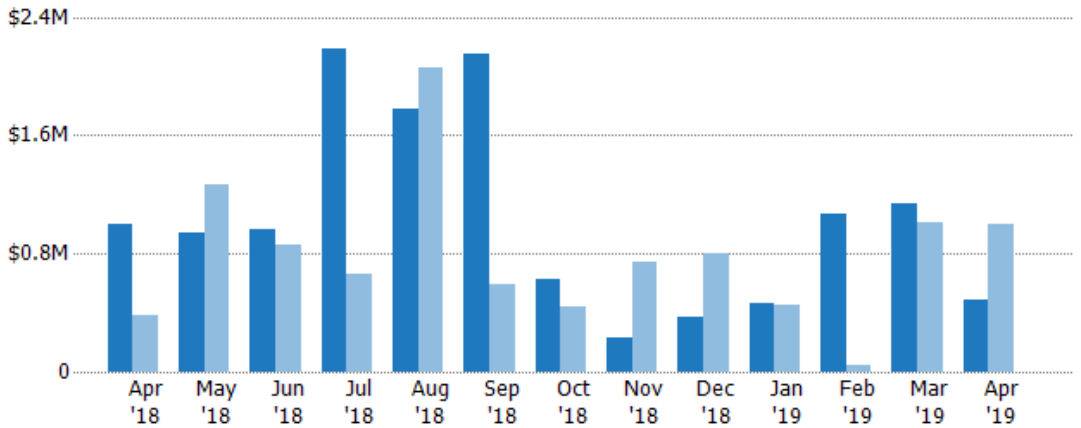
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Apr '19	\$490K	-50.9%
Apr '18	\$998K	160.5%
Apr '17	\$383K	90.2%



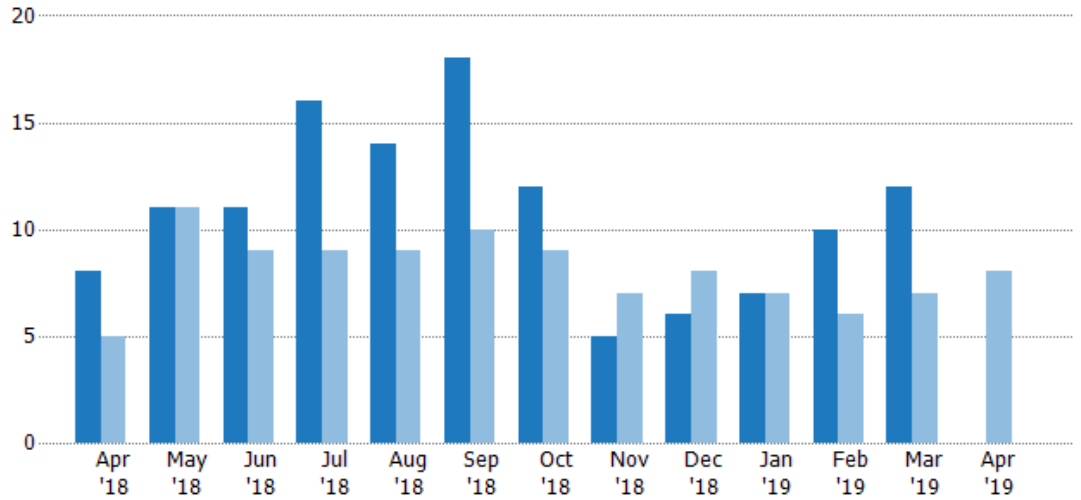
Current Year	\$998K	\$942K	\$965K	\$2.18M	\$1.77M	\$2.15M	\$625K	\$235K	\$375K	\$458K	\$1.07M	\$1.14M	\$490K
Prior Year	\$383K	\$1.27M	\$855K	\$660K	\$2.06M	\$597K	\$445K	\$744K	\$805K	\$455K	\$39.5K	\$1.01M	\$998K
Percent Change from Prior Year	161%	-26%	13%	231%	-14%	261%	40%	-68%	-53%	1%	2,610%	12%	-51%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



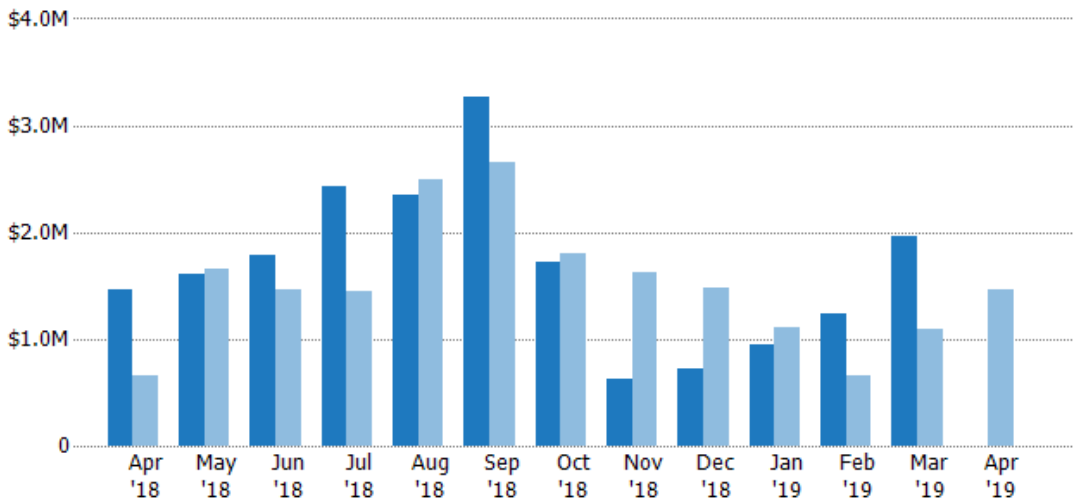
Current Year	8	11	11	16	14	18	12	5	6	7	10	12	-
Prior Year	5	11	9	9	9	10	9	7	8	7	6	7	8
Percent Change from Prior Year	60%	0%	22%	78%	56%	80%	33%	-29%	-25%	0%	67%	71%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



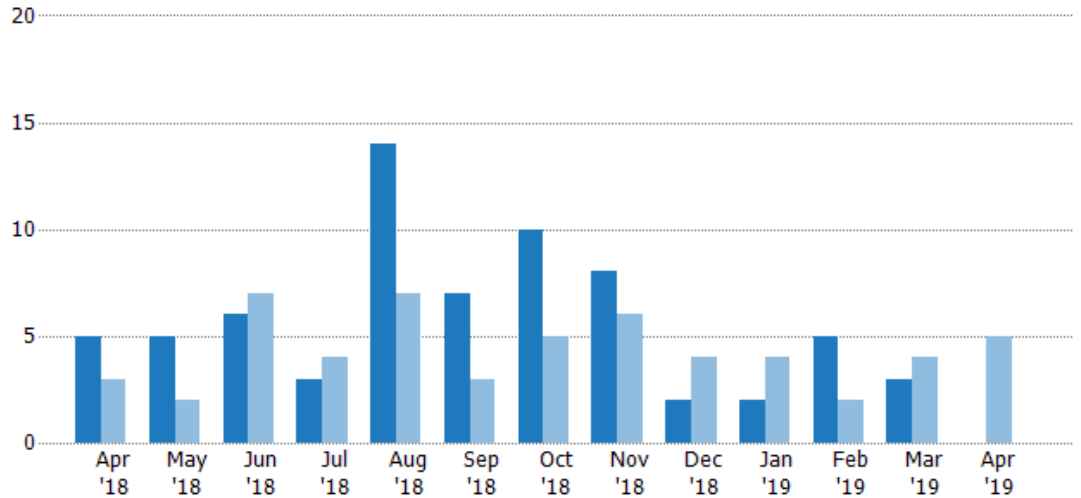
Current Year	\$1.46M	\$1.61M	\$1.78M	\$2.43M	\$2.34M	\$3.27M	\$1.72M	\$626K	\$719K	\$941K	\$1.23M	\$1.96M	-
Prior Year	\$658K	\$1.65M	\$1.46M	\$1.45M	\$2.49M	\$2.66M	\$1.81M	\$1.63M	\$1.47M	\$1.11M	\$653K	\$1.09M	\$1.46M
Percent Change from Prior Year	121%	-3%	22%	68%	-6%	23%	-5%	-62%	-51%	-15%	89%	79%	-100%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



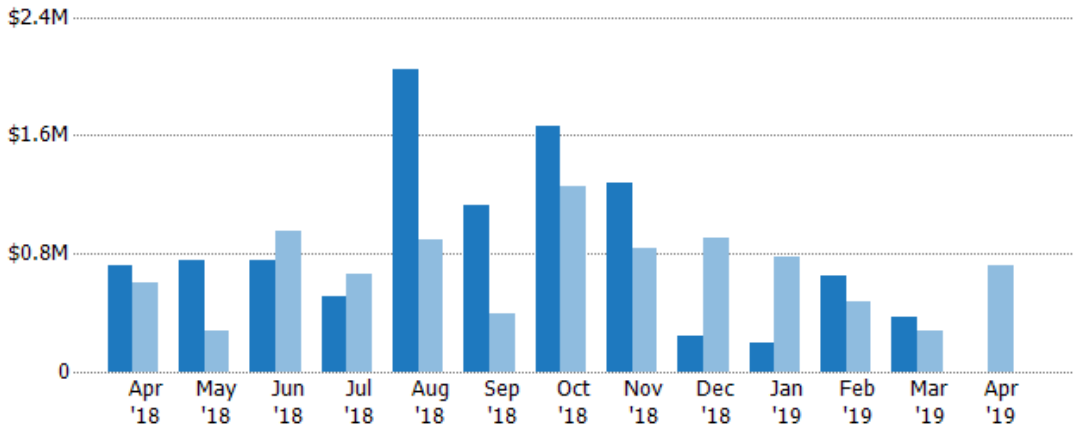
Current Year	5	5	6	3	14	7	10	8	2	2	5	3	-
Prior Year	3	2	7	4	7	3	5	6	4	4	2	4	5
Percent Change from Prior Year	67%	150%	-14%	-25%	100%	133%	100%	33%	-50%	-50%	150%	-25%	-100%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



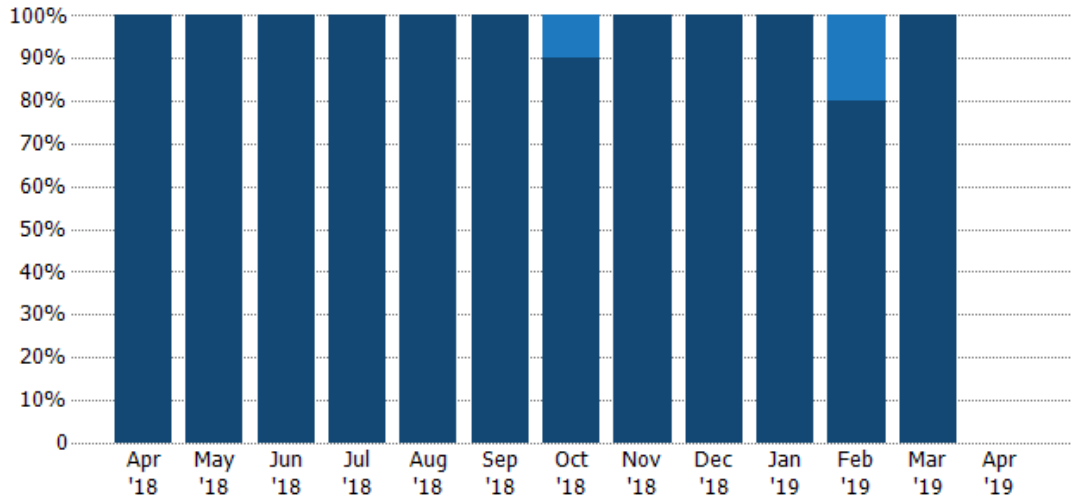
Current Year	\$719K	\$755K	\$750K	\$511K	\$2.04M	\$1.12M	\$1.67M	\$1.28M	\$240K	\$191K	\$648K	\$369K	-
Prior Year	\$598K	\$272K	\$947K	\$657K	\$899K	\$396K	\$1.25M	\$841K	\$906K	\$778K	\$480K	\$273K	\$719K
Percent Change from Prior Year	20%	178%	-21%	-22%	127%	184%	33%	52%	-74%	-75%	35%	35%	-100%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



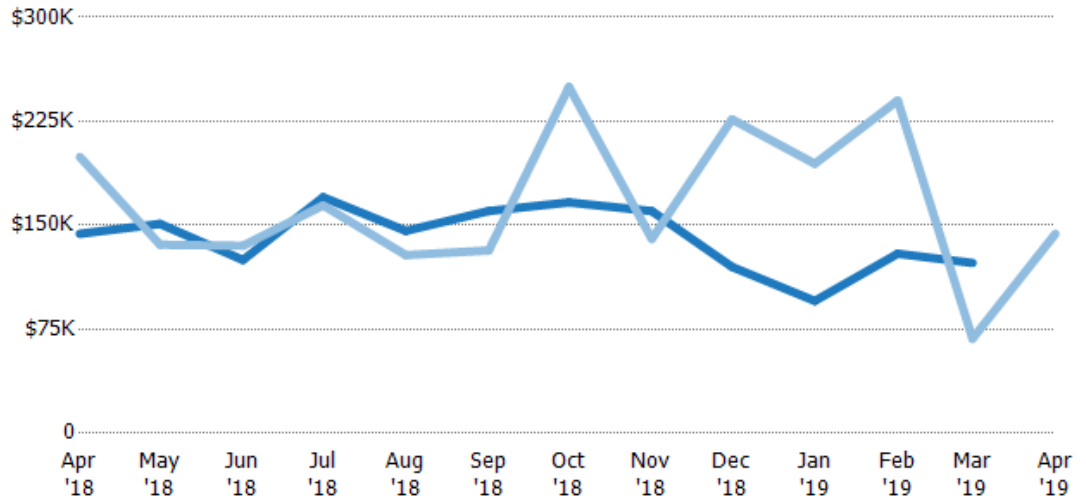
Property Type	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Condo/Townhouse	-	-	-	-	-	-	10%	-	-	-	20%	-	-
Single Family Residence	100%	100%	100%	100%	100%	100%	90%	100%	100%	100%	80%	100%	-

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



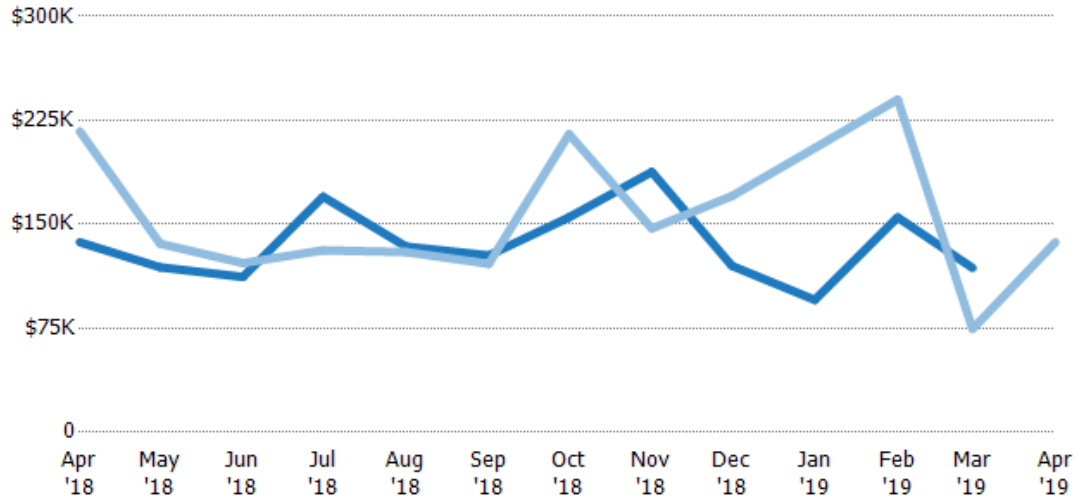
Property Type	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$144K	\$151K	\$125K	\$170K	\$146K	\$160K	\$167K	\$160K	\$120K	\$95.5K	\$130K	\$123K	-
Prior Year	\$199K	\$136K	\$135K	\$164K	\$128K	\$132K	\$250K	\$140K	\$226K	\$194K	\$240K	\$68.3K	\$144K
Percent Change from Prior Year	-28%	11%	-8%	4%	14%	22%	-33%	14%	-47%	-51%	-46%	80%	-100%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



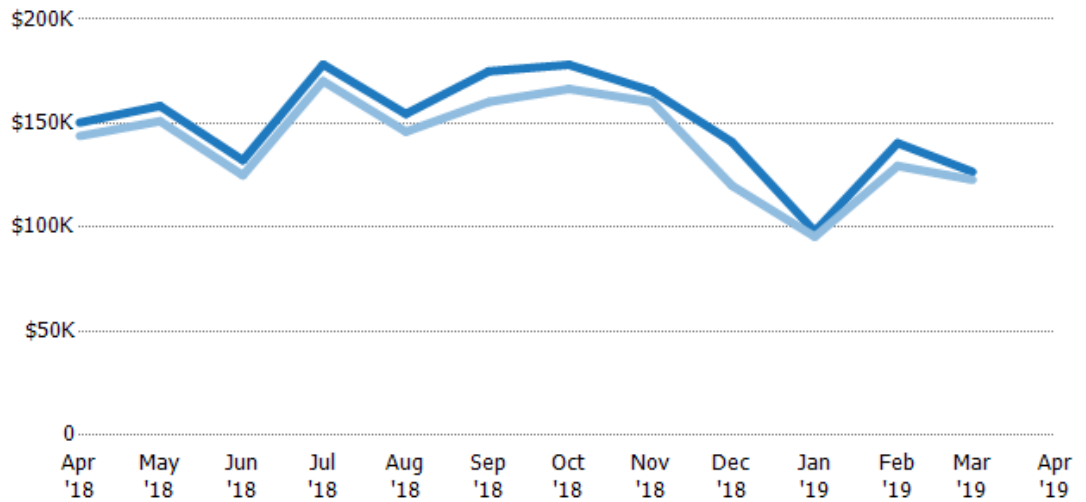
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$137K	\$119K	\$112K	\$170K	\$134K	\$128K	\$155K	\$188K	\$120K	\$95.5K	\$155K	\$119K	-
Prior Year	\$217K	\$136K	\$122K	\$131K	\$130K	\$122K	\$215K	\$147K	\$170K	\$205K	\$240K	\$74.5K	\$137K
Percent Change from Prior Year	-37%	-13%	-8%	29%	3%	5%	-28%	28%	-30%	-53%	-35%	59%	-100%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



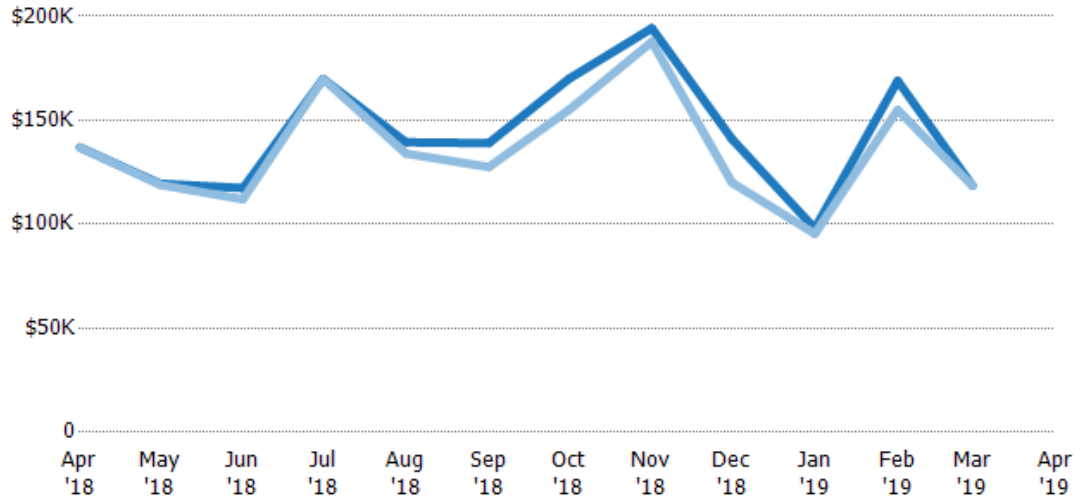
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Avg List Price	\$150K	\$158K	\$132K	\$178K	\$154K	\$175K	\$178K	\$166K	\$141K	\$98K	\$140K	\$127K	-
Avg Sales Price	\$144K	\$151K	\$125K	\$170K	\$146K	\$160K	\$167K	\$160K	\$120K	\$95.5K	\$130K	\$123K	-
Avg Sales Price as a % of Avg List Price	96%	95%	95%	95%	94%	92%	93%	97%	85%	97%	92%	97%	-

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



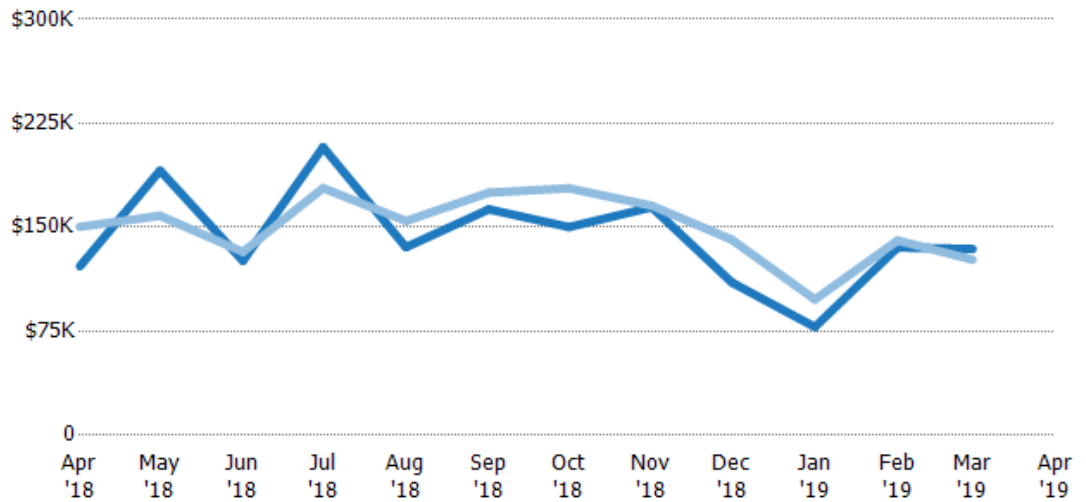
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Median List Price	\$137K	\$120K	\$117K	\$170K	\$139K	\$139K	\$170K	\$194K	\$141K	\$98K	\$169K	\$119K	-
Median Sales Price	\$137K	\$119K	\$112K	\$170K	\$134K	\$128K	\$155K	\$188K	\$120K	\$95.5K	\$155K	\$119K	-
Med Sales Price as a % of Med List Price	100%	100%	95%	100%	96%	92%	91%	97%	85%	97%	92%	100%	-

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



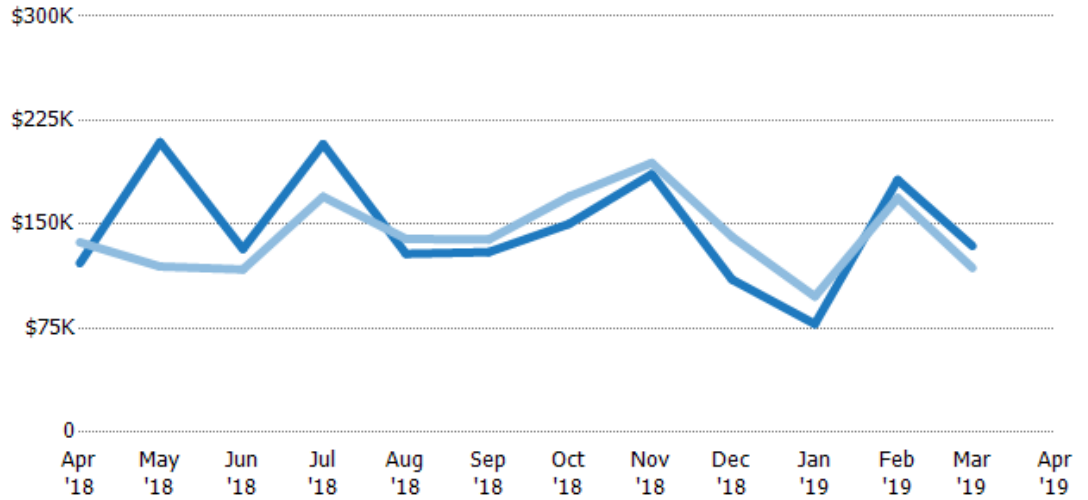
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Avg Est Value	\$122K	\$191K	\$126K	\$208K	\$136K	\$163K	\$150K	\$164K	\$110K	\$78.1K	\$135K	\$134K	-
Avg Sales Price	\$150K	\$158K	\$132K	\$178K	\$154K	\$175K	\$178K	\$166K	\$141K	\$98K	\$140K	\$127K	-
Avg Sales Price as a % of Avg Est Value	123%	83%	105%	86%	114%	107%	119%	101%	128%	125%	104%	94%	-

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Newport, VT 05855
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Median Est Value	\$122K	\$209K	\$132K	\$208K	\$129K	\$130K	\$150K	\$186K	\$110K	\$78.1K	\$182K	\$134K	-
Median Sales Price	\$137K	\$120K	\$117K	\$170K	\$139K	\$139K	\$170K	\$194K	\$141K	\$98K	\$169K	\$119K	-
Med Sales Price as a % of Med Est Value	112%	57%	89%	82%	108%	107%	113%	104%	128%	125%	93%	88%	-