

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

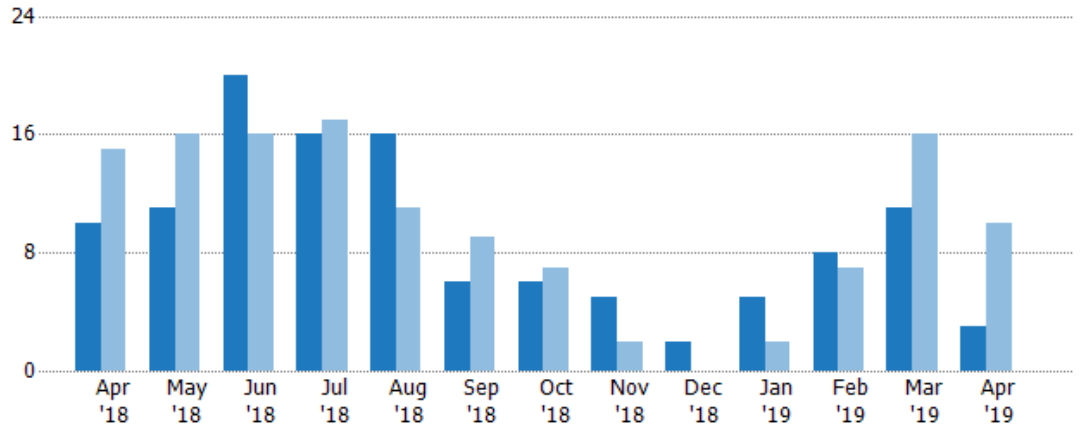
| Key Metrics                            | Apr 2019    | Apr 2018     | + / -  | YTD 2019     | YTD 2018     | + / -  |
|--|-------------|--------------|--------|--------------|--------------|--------|
| <b>Listing Activity Charts Metrics</b> |             |              |        |              |              |        |
| New Listing Count                      | 3           | 10           | -70%   | 27           | 35           | -22.9% |
| New Listing Volume                     | \$707,500   | \$3,664,000  | -80.7% | \$8,796,300  | \$13,178,300 | -33.3% |
| Active Listing Count                   | –           | 34           | –      | N/A          | N/A          |        |
| Active Listing Volume                  | –           | \$16,041,195 | –      | N/A          | N/A          |        |
| Average Listing Price                  | –           | \$471,800    | –      | \$504,243    | \$487,083    | +3.5%  |
| Median Listing Price                   | –           | \$340,000    | –      | \$396,413    | \$333,258    | +19%   |
| Median Days in RPR                     | –           | 265          | –      | 194.25       | 253.4        | -23.3% |
| Months of Inventory                    | –           | 11.3         | -100%  | 6.1          | 4.7          | +30.7% |
| Absorption Rate                        | –           | 8.82%        | –      | 16.3%        | 21.31%       | -5%    |
| <b>Sales Activity Charts Metrics</b>   |             |              |        |              |              |        |
| New Pending Sales Count                | 8           | 9            | -11.1% | 35           | 27           | +29.6% |
| New Pending Sales Volume               | \$2,874,500 | \$2,894,000  | -0.7%  | \$12,029,500 | \$8,100,750  | +48.5% |
| Pending Sales Count                    | –           | 19           | –      | N/A          | N/A          |        |
| Pending Sales Volume                   | –           | \$5,953,700  | –      | N/A          | N/A          |        |
| Closed Sales Count                     | 1           | 4            | -75%   | 18           | 15           | +20%   |
| Closed Sales Volume                    | \$492,000   | \$1,378,885  | -64.3% | \$6,239,900  | \$4,236,825  | +47.3% |
| Average Sales Price                    | \$492,000   | \$344,721    | +42.7% | \$346,661    | \$282,455    | +22.7% |
| Median Sales Price                     | \$492,000   | \$257,500    | +91.1% | \$337,028    | \$250,333    | +34.6% |

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



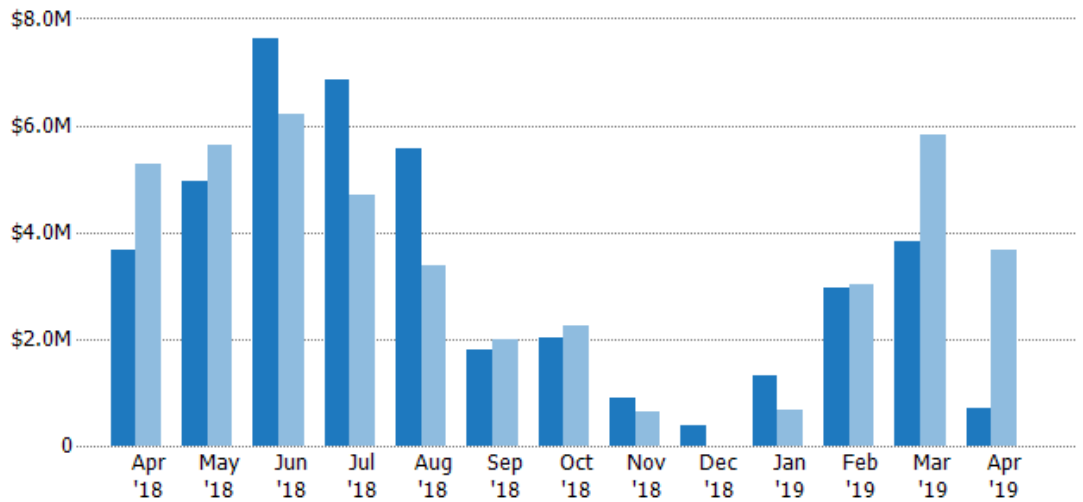
|                                |      |      |     |     |     |      |      |      |      |      |     |      |      |
|--------------------------------|------|------|-----|-----|-----|------|------|------|------|------|-----|------|------|
| Current Year                   | 10   | 11   | 20  | 16  | 16  | 6    | 6    | 5    | 2    | 5    | 8   | 11   | 3    |
| Prior Year                     | 15   | 16   | 16  | 17  | 11  | 9    | 7    | 2    | -    | 2    | 7   | 16   | 10   |
| Percent Change from Prior Year | -33% | -31% | 25% | -6% | 45% | -33% | -14% | 150% | 100% | 150% | 14% | -31% | -70% |

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



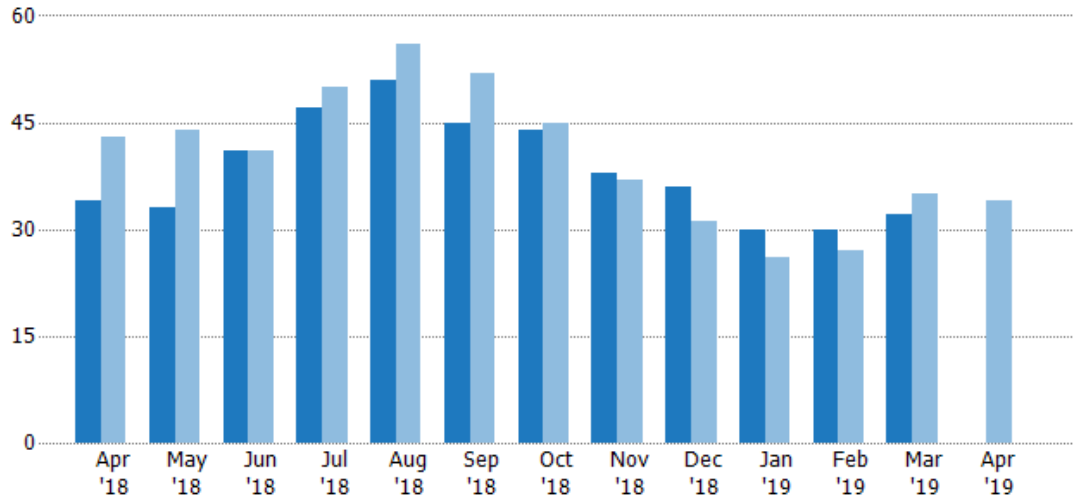
|                                |         |         |         |         |         |         |         |        |        |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|--------|--------|---------|---------|---------|---------|
| Current Year                   | \$3.66M | \$4.96M | \$7.64M | \$6.86M | \$5.57M | \$1.78M | \$2.01M | \$896K | \$375K | \$1.32M | \$2.94M | \$3.83M | \$708K  |
| Prior Year                     | \$5.28M | \$5.63M | \$6.21M | \$4.69M | \$3.37M | \$2.01M | \$2.26M | \$636K | -      | \$670K  | \$3.01M | \$5.83M | \$3.66M |
| Percent Change from Prior Year | -31%    | -12%    | 23%     | 46%     | 65%     | -11%    | -11%    | 41%    | 100%   | 96%     | -2%     | -34%    | -81%    |

## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



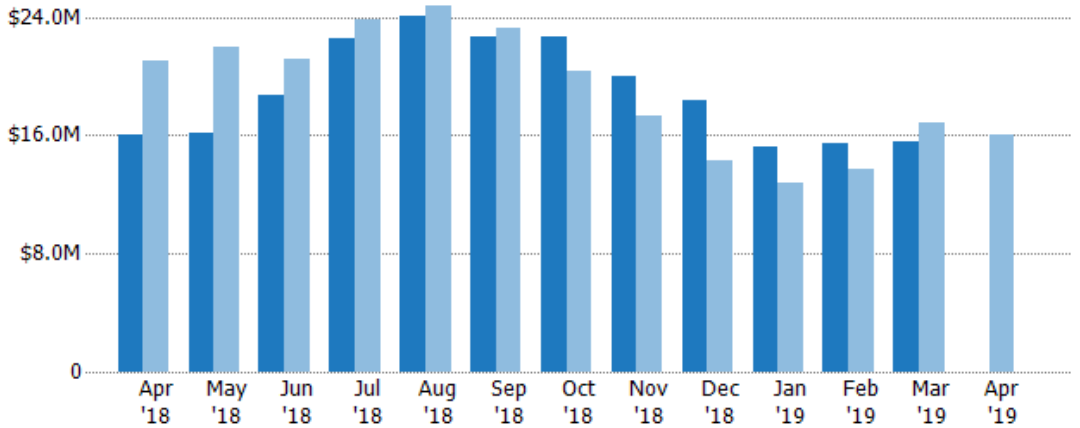
|                                |      |      |    |     |     |      |     |    |     |     |     |     |       |
|--------------------------------|------|------|----|-----|-----|------|-----|----|-----|-----|-----|-----|-------|
| Current Year                   | 34   | 33   | 41 | 47  | 51  | 45   | 44  | 38 | 36  | 30  | 30  | 32  | -     |
| Prior Year                     | 43   | 44   | 41 | 50  | 56  | 52   | 45  | 37 | 31  | 26  | 27  | 35  | 34    |
| Percent Change from Prior Year | -21% | -25% | 0% | -6% | -9% | -13% | -2% | 3% | 16% | 15% | 11% | -9% | -100% |

## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



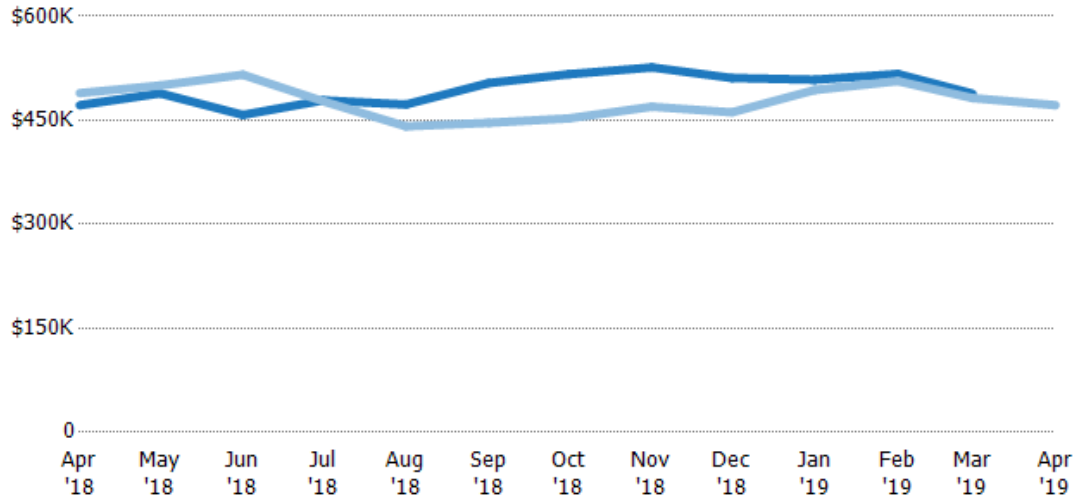
|                                |       |         |         |         |         |         |         |         |         |         |         |         |       |
|--------------------------------|-------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------|
| Current Year                   | \$16M | \$16.1M | \$18.8M | \$22.5M | \$24.1M | \$22.7M | \$22.7M | \$20M   | \$18.4M | \$15.3M | \$15.5M | \$15.6M | -     |
| Prior Year                     | \$21M | \$22M   | \$21.1M | \$23.9M | \$24.7M | \$23.2M | \$20.4M | \$17.4M | \$14.3M | \$12.8M | \$13.7M | \$16.9M | \$16M |
| Percent Change from Prior Year | -24%  | -27%    | -11%    | -6%     | -2%     | -2%     | 12%     | 15%     | 29%     | 19%     | 13%     | -7%     | -100% |

## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



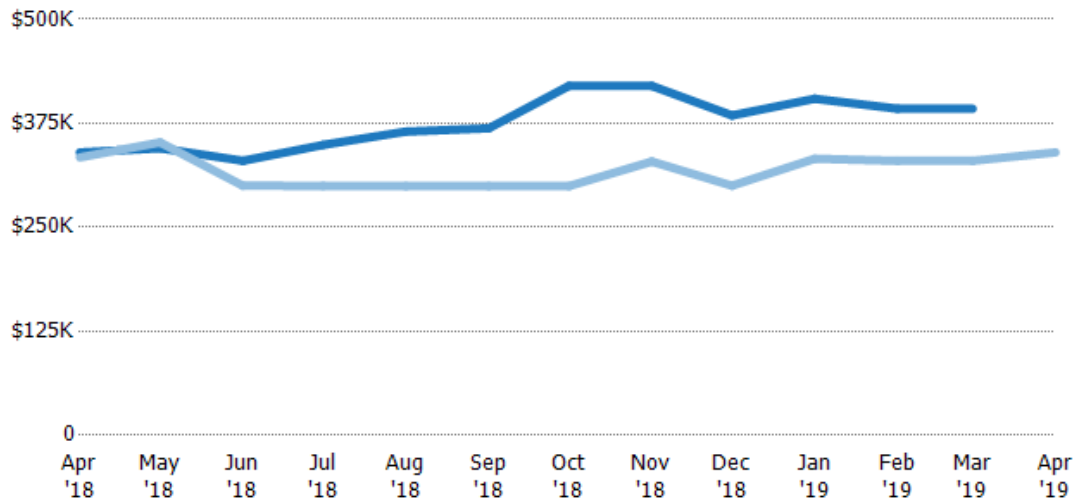
|                                | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$472K  | \$489K  | \$458K  | \$479K  | \$473K  | \$504K  | \$516K  | \$526K  | \$511K  | \$509K  | \$517K  | \$488K  | -       |
| Prior Year                     | \$489K  | \$500K  | \$516K  | \$477K  | \$441K  | \$446K  | \$453K  | \$470K  | \$461K  | \$494K  | \$507K  | \$482K  | \$472K  |
| Percent Change from Prior Year | -4%     | -2%     | -11%    | 0%      | 7%      | 13%     | 14%     | 12%     | 11%     | 3%      | 2%      | 1%      | -100%   |

## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



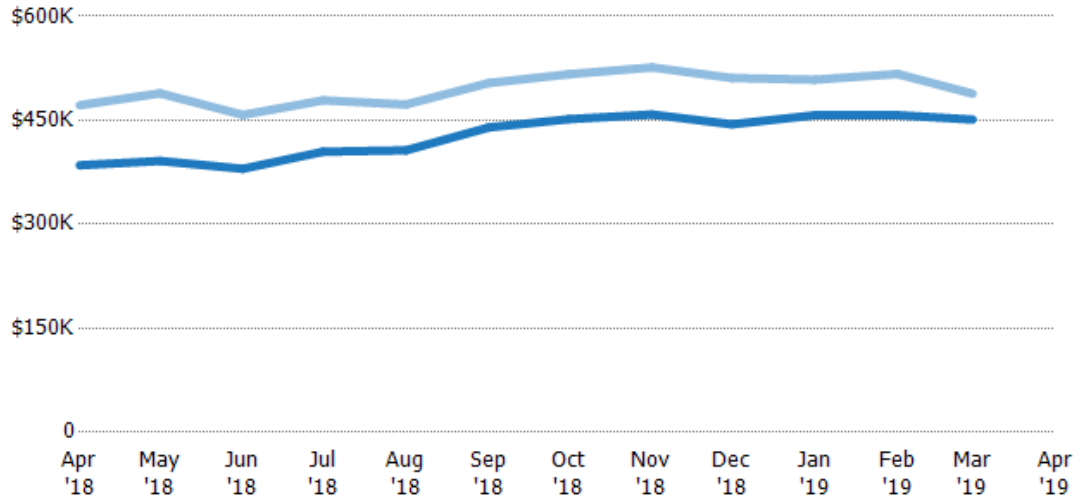
|                                | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$340K  | \$345K  | \$330K  | \$349K  | \$365K  | \$369K  | \$420K  | \$420K  | \$384K  | \$405K  | \$393K  | \$393K  | -       |
| Prior Year                     | \$334K  | \$352K  | \$300K  | \$300K  | \$300K  | \$300K  | \$300K  | \$329K  | \$300K  | \$332K  | \$330K  | \$330K  | \$340K  |
| Percent Change from Prior Year | 2%      | -2%     | 10%     | 16%     | 22%     | 23%     | 40%     | 28%     | 28%     | 22%     | 19%     | 19%     | -100%   |

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



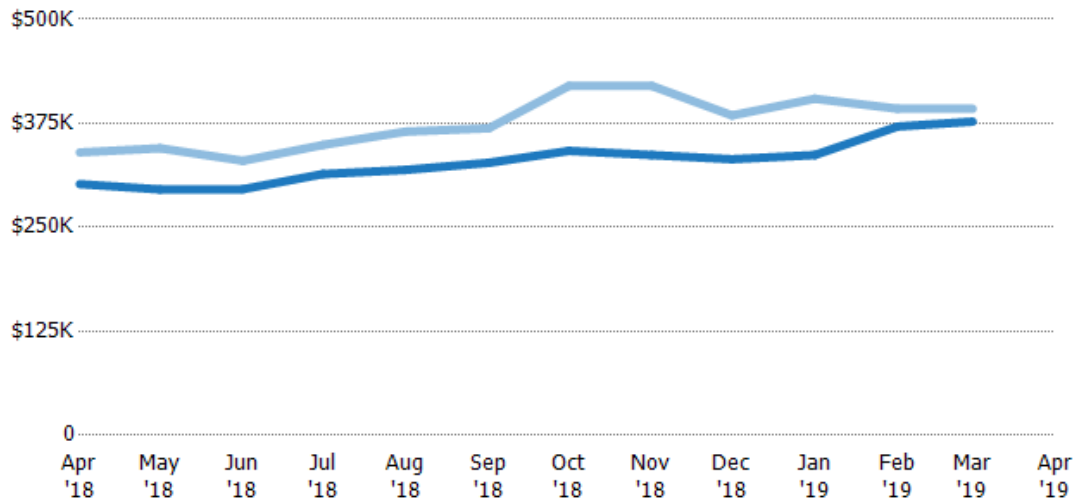
|   |        |        |        |        |        |        |        |        |        |        |        |        |   |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---|
| Avg Est Value                             | \$385K | \$391K | \$380K | \$405K | \$407K | \$440K | \$452K | \$458K | \$444K | \$457K | \$457K | \$451K | - |
| Avg Listing Price                         | \$472K | \$489K | \$458K | \$479K | \$473K | \$504K | \$516K | \$526K | \$511K | \$509K | \$517K | \$488K | - |
| Avg Listing Price as a % of Avg Est Value | 122%   | 125%   | 120%   | 118%   | 116%   | 115%   | 114%   | 115%   | 115%   | 111%   | 113%   | 108%   | - |

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



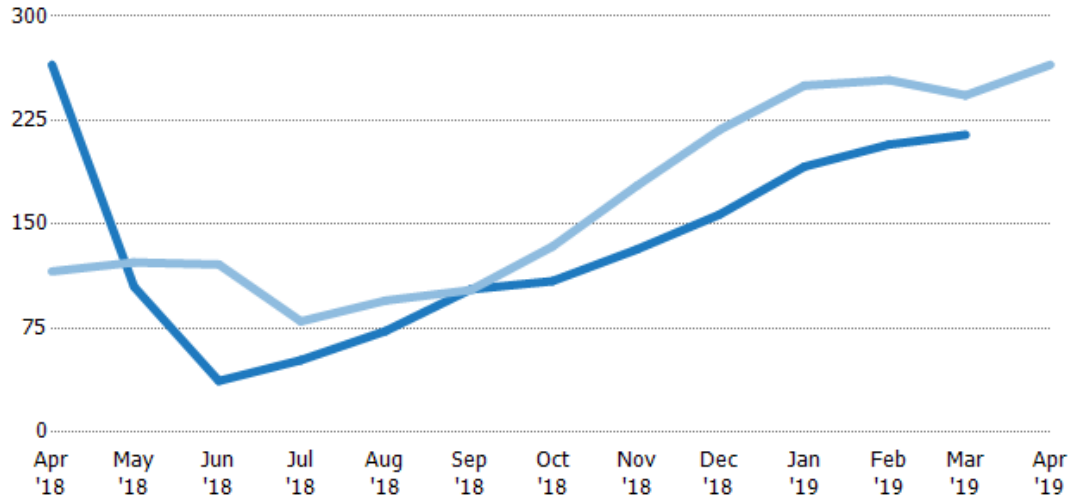
|   |        |        |        |        |        |        |        |        |        |        |        |        |   |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---|
| Median Est Value                          | \$302K | \$296K | \$296K | \$314K | \$319K | \$328K | \$342K | \$337K | \$332K | \$337K | \$371K | \$377K | - |
| Median Listing Price                      | \$340K | \$345K | \$330K | \$349K | \$365K | \$369K | \$420K | \$420K | \$384K | \$405K | \$393K | \$393K | - |
| Med Listing Price as a % of Med Est Value | 113%   | 117%   | 112%   | 111%   | 114%   | 113%   | 123%   | 125%   | 116%   | 120%   | 106%   | 104%   | - |

## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



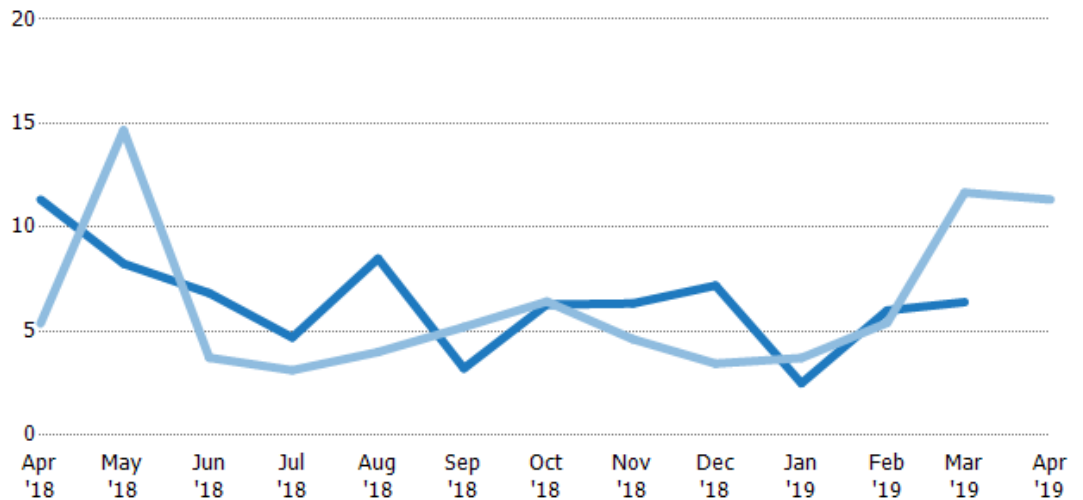
|                                | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 265     | 105     | 37      | 52      | 73      | 103     | 109     | 132     | 157     | 192     | 208     | 215     | -       |
| Prior Year                     | 116     | 123     | 121     | 80      | 95      | 103     | 134     | 178     | 218     | 250     | 254     | 243     | 265     |
| Percent Change from Prior Year | 128%    | -14%    | -69%    | -35%    | -23%    | 0%      | -19%    | -26%    | -28%    | -23%    | -18%    | -12%    | -100%   |

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



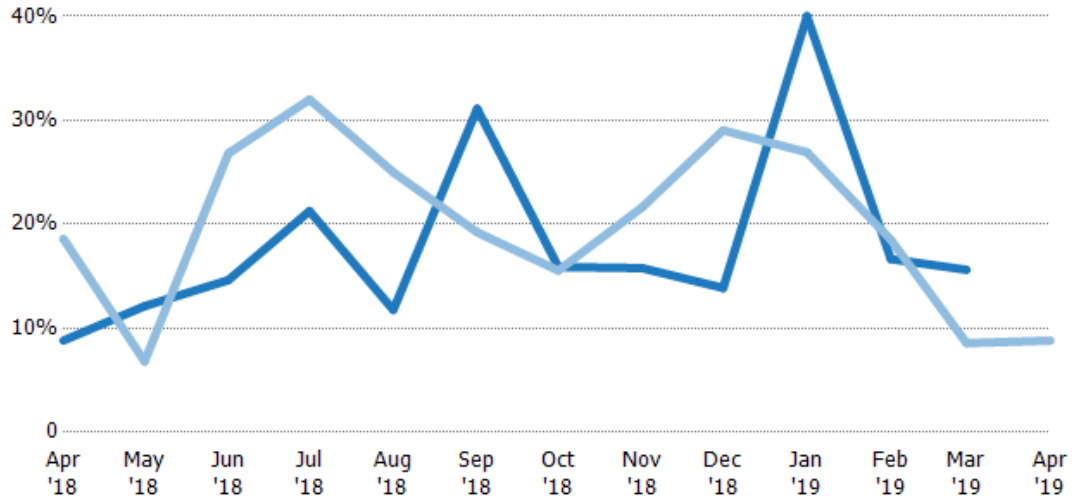
|                                | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 11.3    | 8.25    | 6.83    | 4.7     | 8.5     | 3.21    | 6.29    | 6.33    | 7.2     | 2.5     | 6       | 6.4     | -       |
| Prior Year                     | 5.38    | 14.7    | 3.73    | 3.13    | 4       | 5.2     | 6.43    | 4.63    | 3.44    | 3.71    | 5.4     | 11.7    | 11.3    |
| Percent Change from Prior Year | 111%    | -44%    | 83%     | 50%     | 113%    | -38%    | -2%     | 37%     | 109%    | -33%    | 11%     | -45%    | -100%   |

## Absorption Rate

The percentage of inventory sold per month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



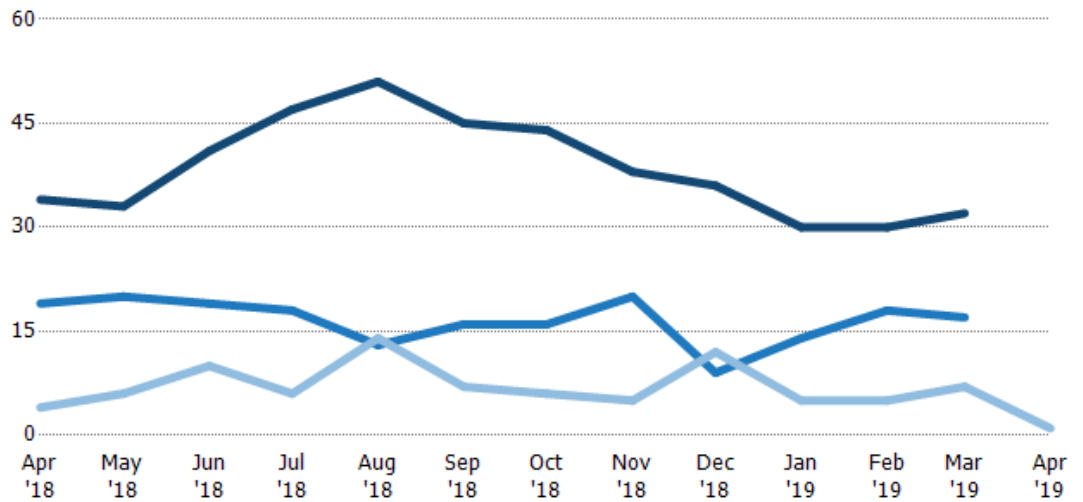
|                        | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 |
|------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year           | 9%      | 12%     | 15%     | 21%     | 12%     | 31%     | 16%     | 16%     | 14%     | 40%     | 17%     | 16%     | -       |
| Prior Year             | 19%     | 7%      | 27%     | 32%     | 25%     | 19%     | 16%     | 22%     | 29%     | 27%     | 19%     | 9%      | 9%      |
| Change from Prior Year | 10%     | -5%     | 12%     | 11%     | 13%     | -12%    | 0%      | 6%      | 15%     | -13%    | 2%      | -7%     | 9%      |

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|         | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Active  | 34      | 33      | 41      | 47      | 51      | 45      | 44      | 38      | 36      | 30      | 30      | 32      | -       |
| Pending | 19      | 20      | 19      | 18      | 13      | 16      | 16      | 20      | 9       | 14      | 18      | 17      | -       |
| Sold    | 4       | 6       | 10      | 6       | 14      | 7       | 6       | 5       | 12      | 5       | 5       | 7       | 1       |

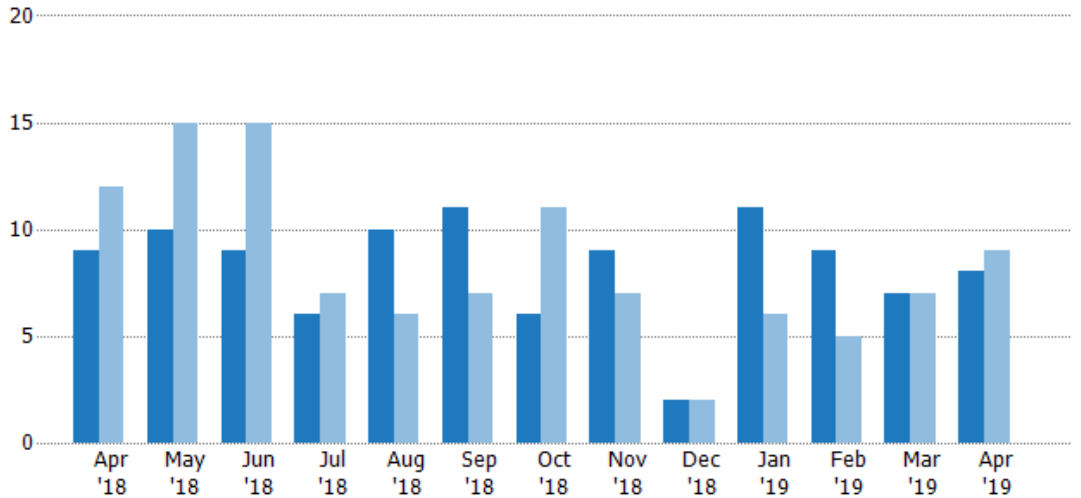
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Apr '19    | 8     | -11.1% |
| Apr '18    | 9     | -25%   |
| Apr '17    | 12    | -50%   |



|                                |      |      |      |      |     |     |      |     |    |     |     |    |      |
|--------------------------------|------|------|------|------|-----|-----|------|-----|----|-----|-----|----|------|
| Current Year                   | 9    | 10   | 9    | 6    | 10  | 11  | 6    | 9   | 2  | 11  | 9   | 7  | 8    |
| Prior Year                     | 12   | 15   | 15   | 7    | 6   | 7   | 11   | 7   | 2  | 6   | 5   | 7  | 9    |
| Percent Change from Prior Year | -25% | -33% | -40% | -14% | 67% | 57% | -45% | 29% | 0% | 83% | 80% | 0% | -11% |

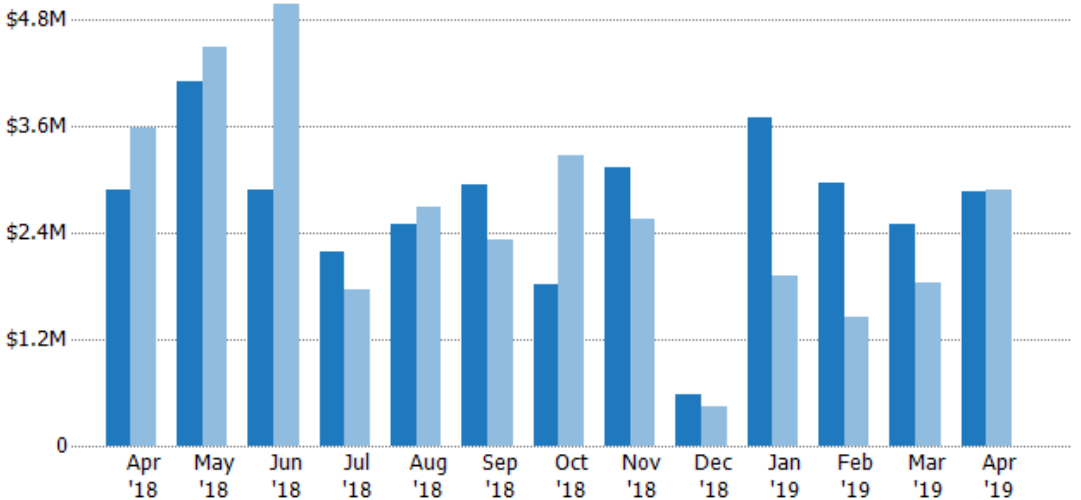
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Volume  | % Chg. |
|------------|---------|--------|
| Apr '19    | \$2.87M | -0.7%  |
| Apr '18    | \$2.89M | -19.4% |
| Apr '17    | \$3.59M | -51.7% |



|                                |         |         |         |         |        |         |         |         |        |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|--------|---------|---------|---------|--------|---------|---------|---------|---------|
| Current Year                   | \$2.89M | \$4.11M | \$2.89M | \$2.19M | \$2.5M | \$2.95M | \$1.81M | \$3.13M | \$569K | \$3.69M | \$2.97M | \$2.5M  | \$2.87M |
| Prior Year                     | \$3.59M | \$4.49M | \$4.98M | \$1.76M | \$2.7M | \$2.32M | \$3.28M | \$2.56M | \$440K | \$1.91M | \$1.45M | \$1.85M | \$2.89M |
| Percent Change from Prior Year | -19%    | -8%     | -42%    | 24%     | -7%    | 27%     | -45%    | 22%     | 29%    | 93%     | 104%    | 35%     | -1%     |

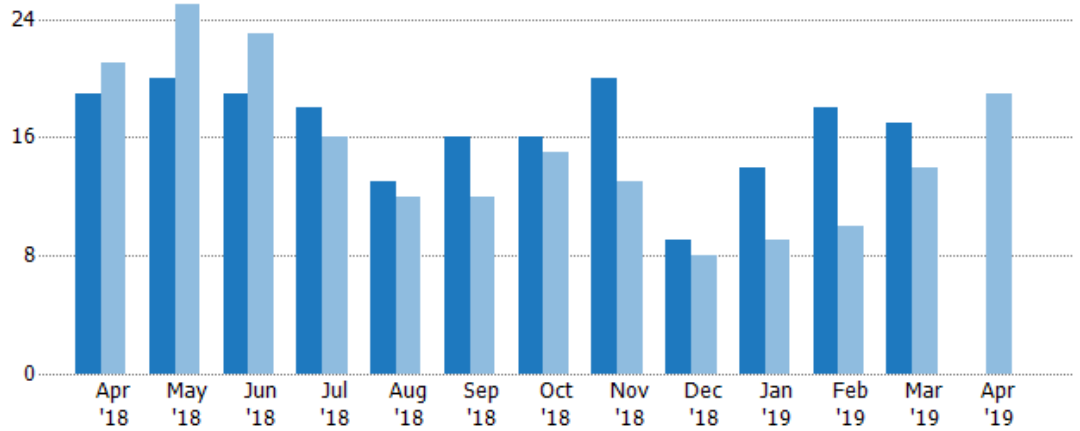


## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



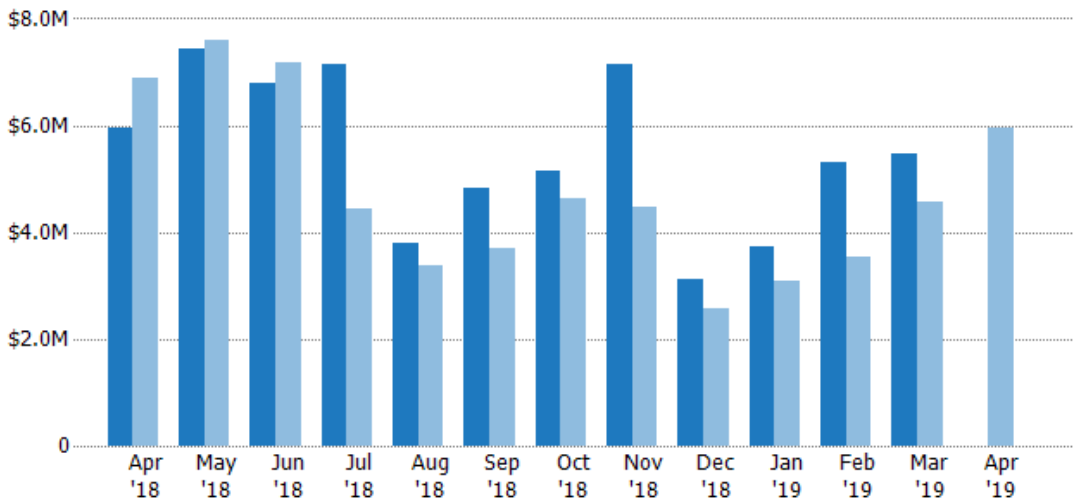
|                                |      |      |      |     |    |     |    |     |     |     |     |     |       |
|--------------------------------|------|------|------|-----|----|-----|----|-----|-----|-----|-----|-----|-------|
| Current Year                   | 19   | 20   | 19   | 18  | 13 | 16  | 16 | 20  | 9   | 14  | 18  | 17  | -     |
| Prior Year                     | 21   | 25   | 23   | 16  | 12 | 12  | 15 | 13  | 8   | 9   | 10  | 14  | 19    |
| Percent Change from Prior Year | -10% | -20% | -17% | 13% | 8% | 33% | 7% | 54% | 13% | 56% | 80% | 21% | -100% |

## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|                                |         |         |         |         |         |         |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$5.95M | \$7.42M | \$6.79M | \$7.13M | \$3.8M  | \$4.84M | \$5.14M | \$7.15M | \$3.1M  | \$3.74M | \$5.31M | \$5.47M | -       |
| Prior Year                     | \$6.88M | \$7.59M | \$7.19M | \$4.44M | \$3.38M | \$3.71M | \$4.64M | \$4.49M | \$2.57M | \$3.09M | \$3.55M | \$4.57M | \$5.95M |
| Percent Change from Prior Year | -14%    | -2%     | -6%     | 60%     | 12%     | 30%     | 11%     | 59%     | 21%     | 21%     | 49%     | 20%     | -100%   |

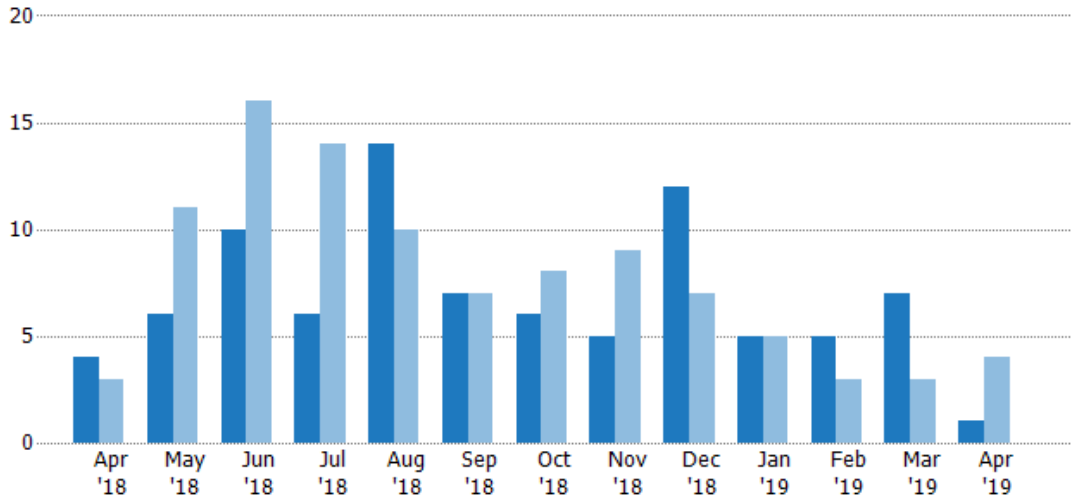
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Apr '19        | 1     | -75%   |
| Apr '18        | 4     | 33.3%  |
| Apr '17        | 3     | 133.3% |



|                                |     |      |      |      |     |    |      |      |     |    |     |      |      |
|--------------------------------|-----|------|------|------|-----|----|------|------|-----|----|-----|------|------|
| Current Year                   | 4   | 6    | 10   | 6    | 14  | 7  | 6    | 5    | 12  | 5  | 5   | 7    | 1    |
| Prior Year                     | 3   | 11   | 16   | 14   | 10  | 7  | 8    | 9    | 7   | 5  | 3   | 3    | 4    |
| Percent Change from Prior Year | 33% | -45% | -38% | -57% | 40% | 0% | -25% | -44% | 71% | 0% | 67% | 133% | -75% |

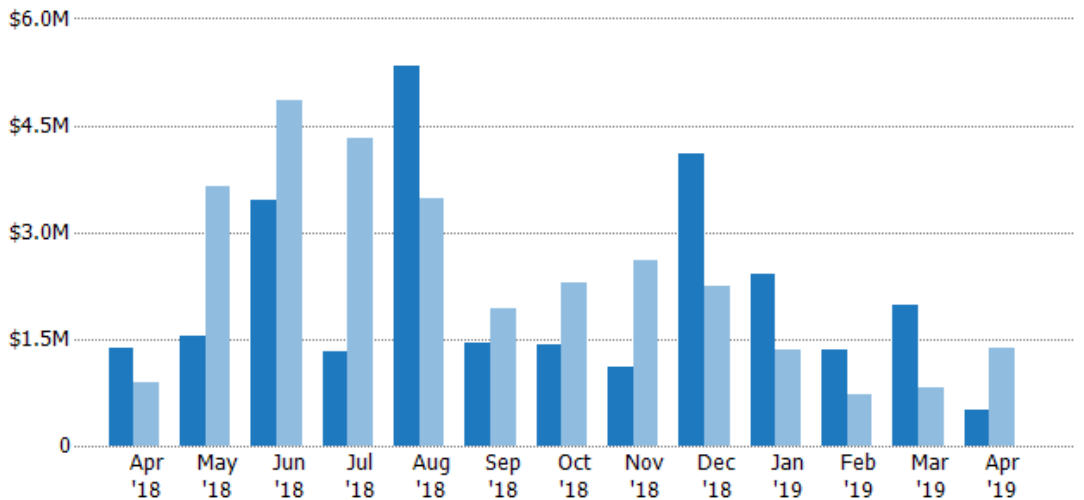
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Apr '19        | \$492K  | -64.3% |
| Apr '18        | \$1.38M | 56.8%  |
| Apr '17        | \$880K  | 160.5% |



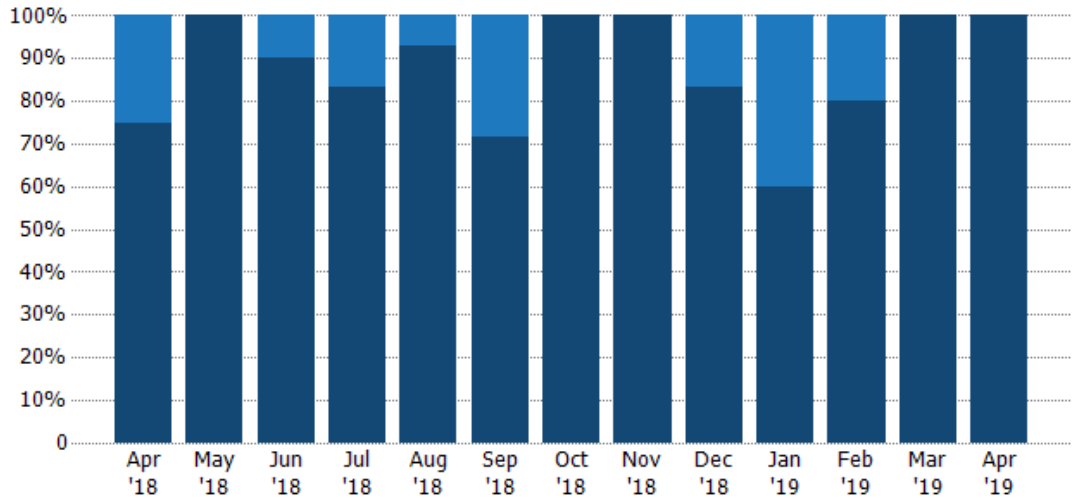
|                                |         |         |         |         |         |         |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$1.38M | \$1.54M | \$3.45M | \$1.33M | \$5.35M | \$1.45M | \$1.43M | \$1.11M | \$4.09M | \$2.42M | \$1.34M | \$1.98M | \$492K  |
| Prior Year                     | \$880K  | \$3.64M | \$4.86M | \$4.31M | \$3.48M | \$1.92M | \$2.29M | \$2.61M | \$2.24M | \$1.34M | \$709K  | \$807K  | \$1.38M |
| Percent Change from Prior Year | 57%     | -58%    | -29%    | -69%    | 54%     | -24%    | -38%    | -58%    | 83%     | 80%     | 90%     | 146%    | -64%    |

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



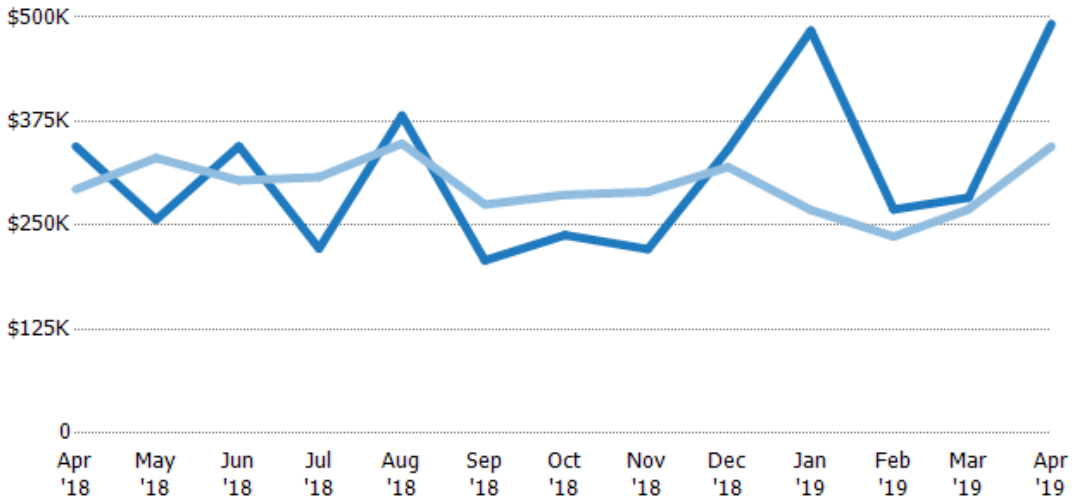
|                         |     |      |     |     |     |     |      |      |     |     |     |      |      |
|-------------------------|-----|------|-----|-----|-----|-----|------|------|-----|-----|-----|------|------|
| Condo/Townhouse         | 25% | -    | 10% | 17% | 7%  | 29% | -    | -    | 17% | 40% | 20% | -    | -    |
| Single Family Residence | 75% | 100% | 90% | 83% | 93% | 71% | 100% | 100% | 83% | 60% | 80% | 100% | 100% |

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|                                |        |        |        |        |        |        |        |        |        |        |        |        |        |
|--------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Current Year                   | \$345K | \$257K | \$345K | \$222K | \$382K | \$208K | \$238K | \$221K | \$341K | \$484K | \$269K | \$283K | \$492K |
| Prior Year                     | \$293K | \$331K | \$304K | \$308K | \$348K | \$275K | \$287K | \$290K | \$320K | \$268K | \$236K | \$269K | \$345K |
| Percent Change from Prior Year | 18%    | -22%   | 14%    | -28%   | 10%    | -24%   | -17%   | -24%   | 7%     | 80%    | 14%    | 5%     | 43%    |

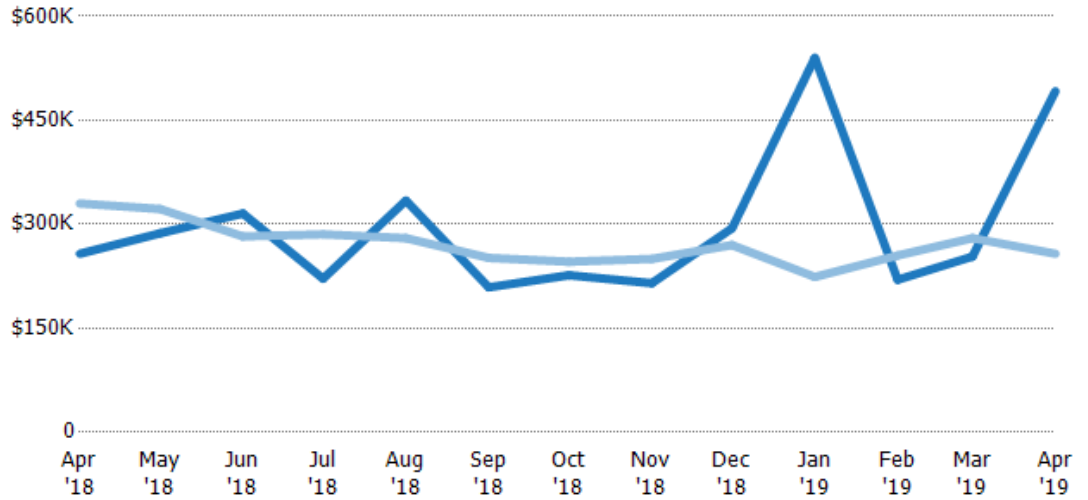
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Price  | % Chg. |
|----------------|--------|--------|
| Apr '19        | \$492K | 91.1%  |
| Apr '18        | \$258K | -22%   |
| Apr '17        | \$330K | -39.7% |



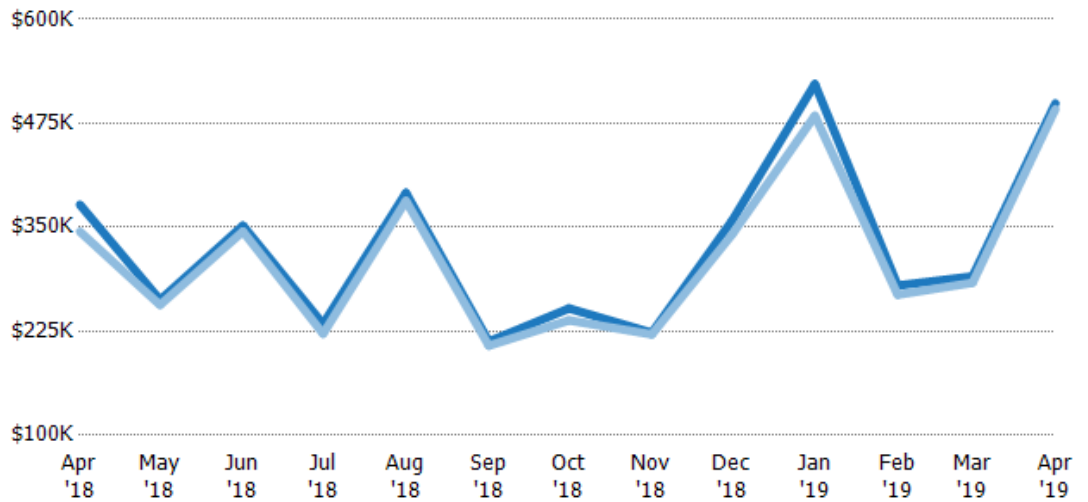
|                                | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$258K  | \$287K  | \$316K  | \$222K  | \$334K  | \$209K  | \$227K  | \$215K  | \$294K  | \$540K  | \$220K  | \$254K  | \$492K  |
| Prior Year                     | \$330K  | \$322K  | \$283K  | \$286K  | \$280K  | \$252K  | \$246K  | \$250K  | \$270K  | \$224K  | \$255K  | \$280K  | \$258K  |
| Percent Change from Prior Year | -22%    | -11%    | 12%     | -22%    | 19%     | -17%    | -8%     | -14%    | 9%      | 141%    | -14%    | -9%     | 91%     |

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



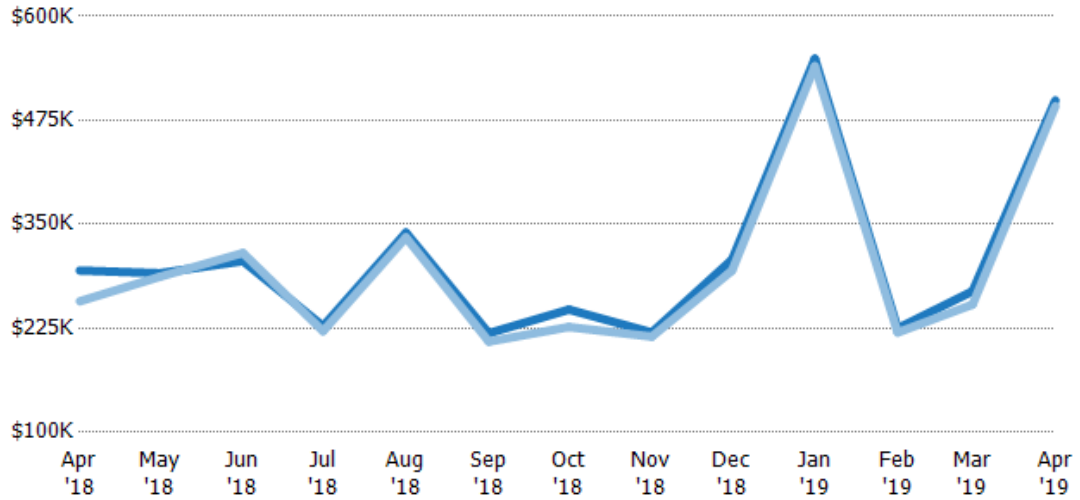
|  | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg List Price                           | \$377K  | \$263K  | \$352K  | \$234K  | \$391K  | \$213K  | \$253K  | \$223K  | \$358K  | \$522K  | \$280K  | \$291K  | \$499K  |
| Avg Sales Price                          | \$345K  | \$257K  | \$345K  | \$222K  | \$382K  | \$208K  | \$238K  | \$221K  | \$341K  | \$484K  | \$269K  | \$283K  | \$492K  |
| Avg Sales Price as a % of Avg List Price | 91%     | 98%     | 98%     | 95%     | 98%     | 98%     | 94%     | 99%     | 95%     | 93%     | 96%     | 97%     | 99%     |

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

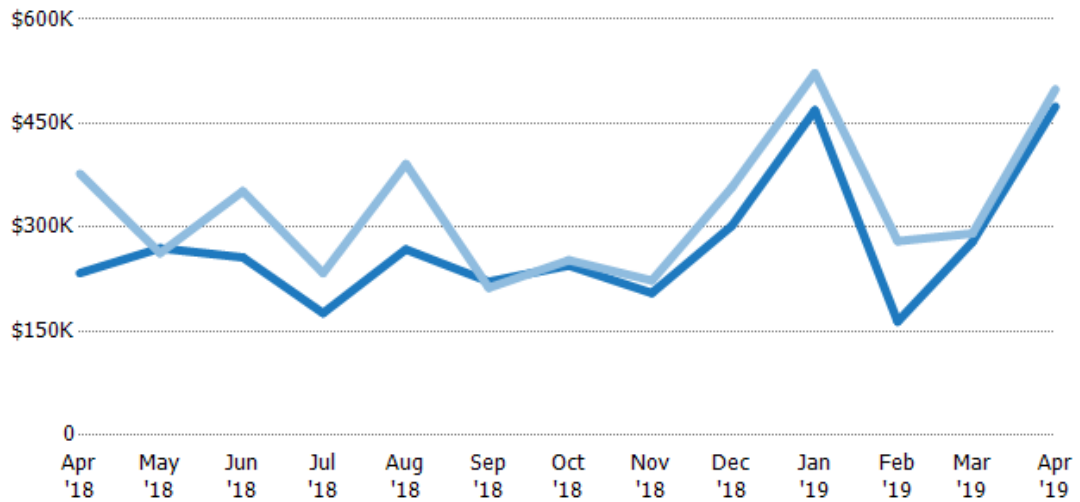


## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

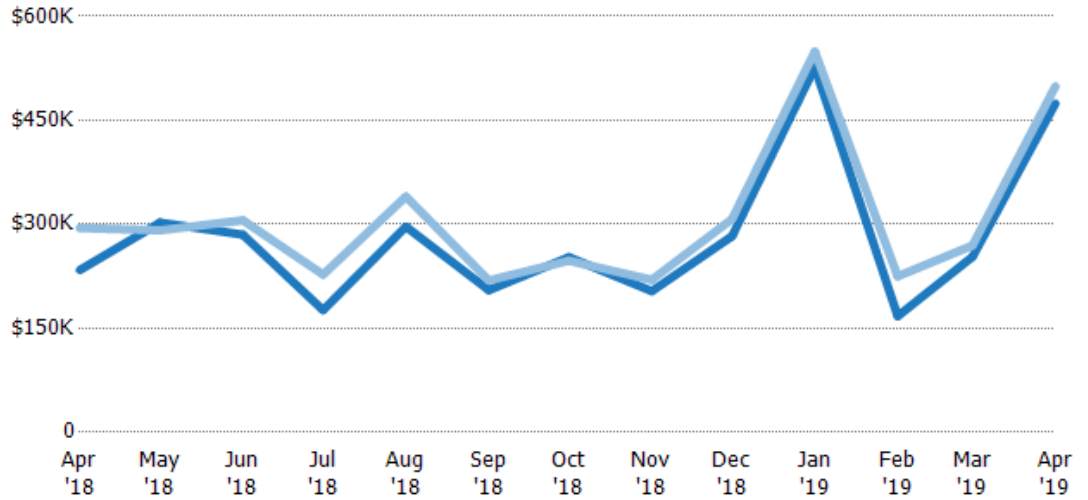


## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Middlebury, VT 05753  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|   | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 | Mar '19 | Apr '19 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median Est Value                        | \$234K  | \$302K  | \$285K  | \$176K  | \$297K  | \$205K  | \$253K  | \$203K  | \$283K  | \$526K  | \$167K  | \$253K  | \$474K  |
| Median Sales Price                      | \$295K  | \$291K  | \$306K  | \$227K  | \$340K  | \$219K  | \$248K  | \$220K  | \$308K  | \$549K  | \$225K  | \$270K  | \$499K  |
| Med Sales Price as a % of Med Est Value | 126%    | 96%     | 107%    | 129%    | 115%    | 107%    | 98%     | 108%    | 109%    | 104%    | 134%    | 106%    | 105%    |