

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2019	Apr 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	14	22	-36.4%	50	55	-9.1%
New Listing Volume	\$3,261,599	\$4,348,499	-25%	\$9,963,798	\$10,349,487	-3.7%
Active Listing Count	–	103	–	N/A	N/A	
Active Listing Volume	–	\$23,682,299	–	N/A	N/A	
Average Listing Price	–	\$229,925	–	\$237,763	\$229,992	+3.4%
Median Listing Price	–	\$169,900	–	\$169,833	\$171,437	-0.9%
Median Days in RPR	–	153	–	198.69	176.28	+12.7%
Months of Inventory	–	34.3	-100%	10.2	14.5	-29.7%
Absorption Rate	–	2.91%	–	9.8%	6.9%	+2.9%
Sales Activity Charts Metrics						
New Pending Sales Count	7	6	+16.7%	36	29	+24.1%
New Pending Sales Volume	\$1,154,700	\$1,259,188	-8.3%	\$6,102,100	\$4,672,438	+30.6%
Pending Sales Count	–	14	–	N/A	N/A	
Pending Sales Volume	–	\$2,422,988	–	N/A	N/A	
Closed Sales Count	3	7	-57.1%	24	25	-4%
Closed Sales Volume	\$492,900	\$1,031,778	-52.2%	\$4,011,050	\$3,622,378	+10.7%
Average Sales Price	\$164,300	\$147,397	+11.5%	\$167,127	\$144,895	+15.3%
Median Sales Price	\$169,900	\$145,500	+16.8%	\$154,050	\$136,740	+12.7%

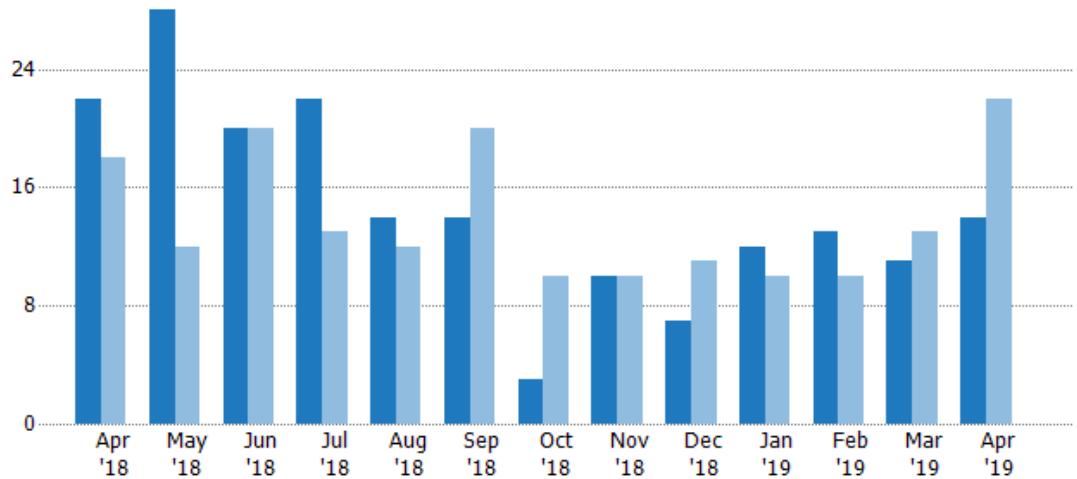
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Apr '19	14	-36.4%
Apr '18	22	22.2%
Apr '17	18	-22.2%



Current Year	22	28	20	22	14	14	3	10	7	12	13	11	14
Prior Year	18	12	20	13	12	20	10	10	11	10	10	13	22
Percent Change from Prior Year	22%	133%	0%	69%	17%	-30%	-70%	0%	-36%	20%	30%	-15%	-36%

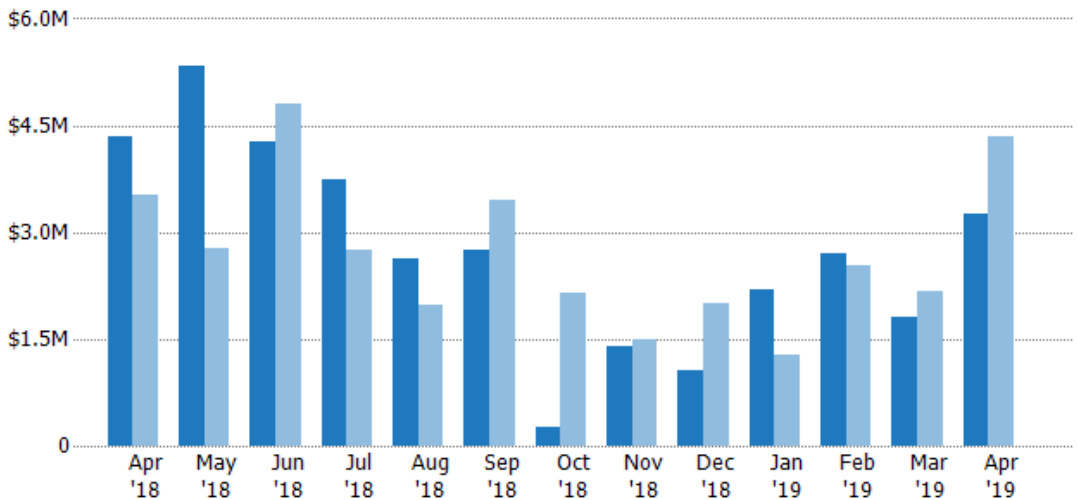
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Apr '19	\$3.26M	-25%
Apr '18	\$4.35M	23.7%
Apr '17	\$3.52M	-32.2%



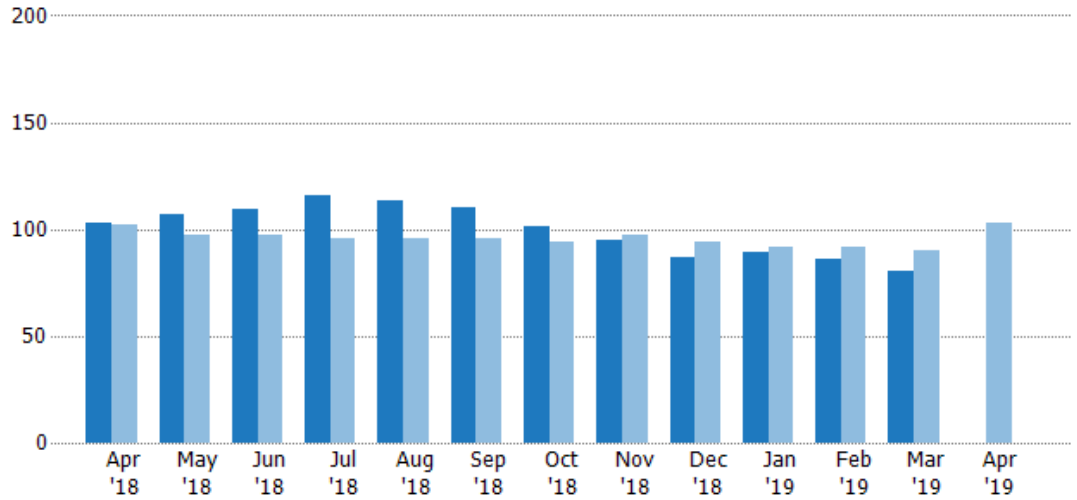
Current Year	\$4.35M	\$5.34M	\$4.28M	\$3.73M	\$2.64M	\$2.74M	\$272K	\$1.39M	\$1.06M	\$2.19M	\$2.7M	\$1.81M	\$3.26M
Prior Year	\$3.52M	\$2.77M	\$4.81M	\$2.74M	\$1.98M	\$3.45M	\$2.14M	\$1.48M	\$1.99M	\$1.28M	\$2.54M	\$2.18M	\$4.35M
Percent Change from Prior Year	24%	93%	-11%	36%	33%	-21%	-87%	-6%	-47%	71%	6%	-17%	-25%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



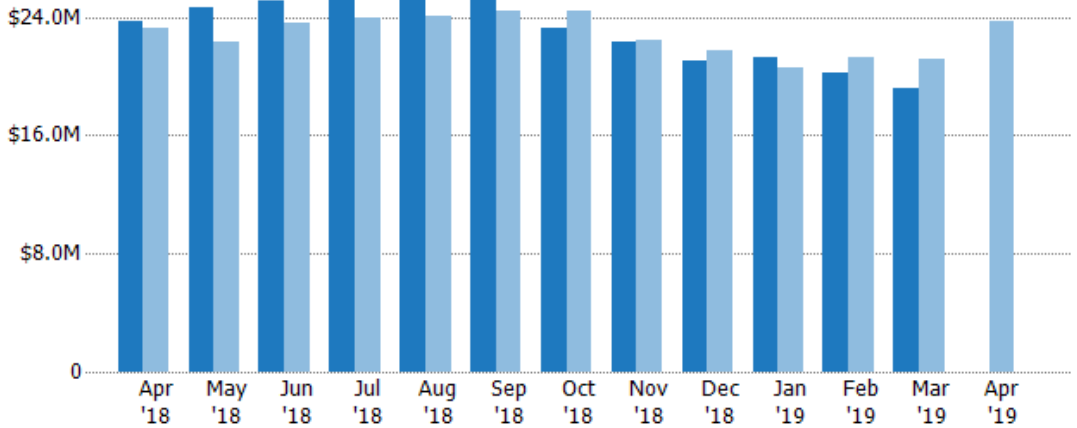
Current Year	103	107	109	116	113	110	101	95	87	89	86	80	-
Prior Year	102	97	97	96	96	96	94	97	94	92	92	90	103
Percent Change from Prior Year	1%	10%	12%	21%	18%	15%	7%	-2%	-7%	-3%	-7%	-11%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



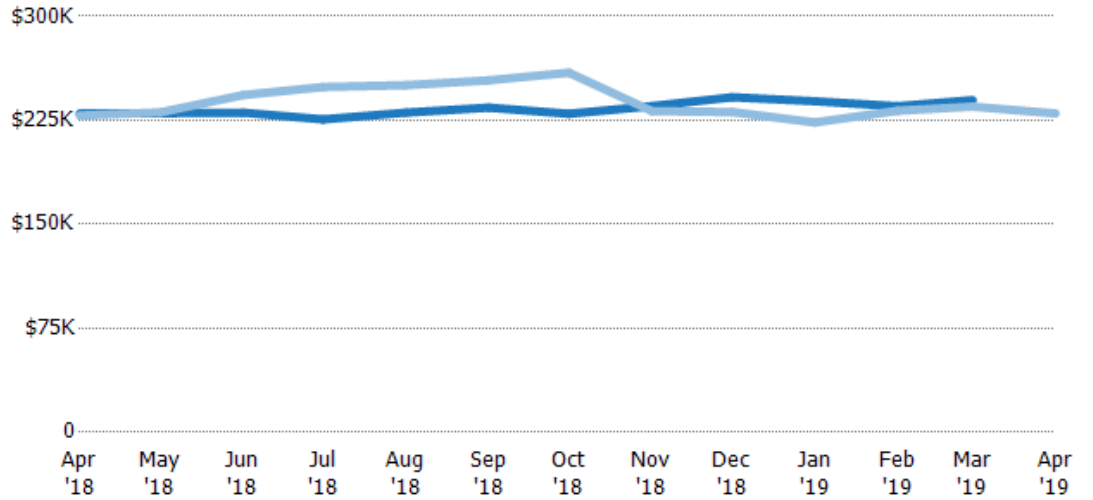
Current Year	\$23.7M	\$24.6M	\$25.1M	\$26.2M	\$26M	\$25.8M	\$23.2M	\$22.3M	\$21M	\$21.2M	\$20.2M	\$19.2M	-
Prior Year	\$23.3M	\$22.4M	\$23.6M	\$23.9M	\$24M	\$24.4M	\$24.4M	\$22.5M	\$21.7M	\$20.6M	\$21.3M	\$21.1M	\$23.7M
Percent Change from Prior Year	2%	10%	7%	9%	8%	6%	-5%	-1%	-3%	3%	-5%	-9%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



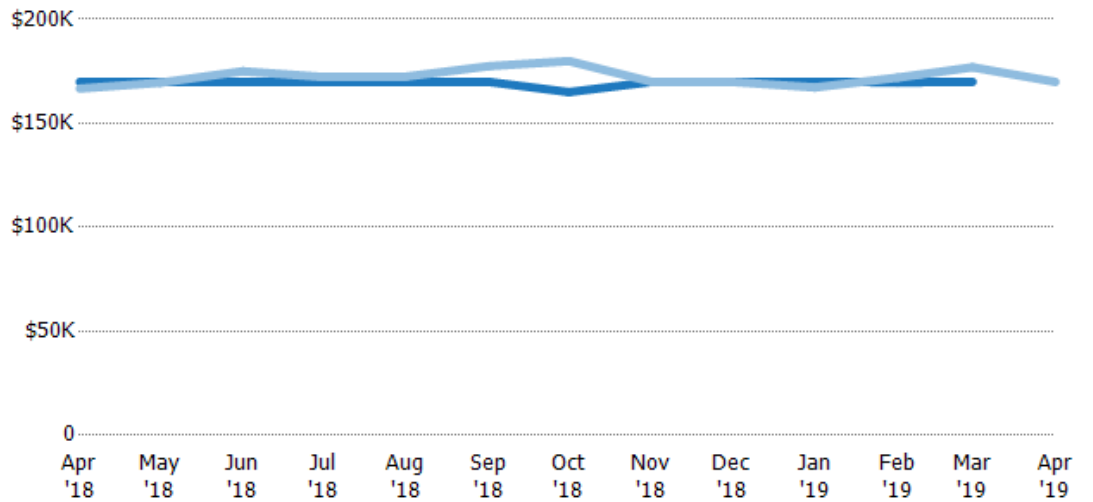
Current Year	\$230K	\$230K	\$230K	\$226K	\$231K	\$234K	\$230K	\$235K	\$242K	\$239K	\$235K	\$240K	-
Prior Year	\$228K	\$231K	\$243K	\$249K	\$250K	\$254K	\$259K	\$232K	\$231K	\$223K	\$232K	\$235K	\$230K
Percent Change from Prior Year	1%	0%	-5%	-9%	-8%	-8%	-11%	2%	5%	7%	1%	2%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



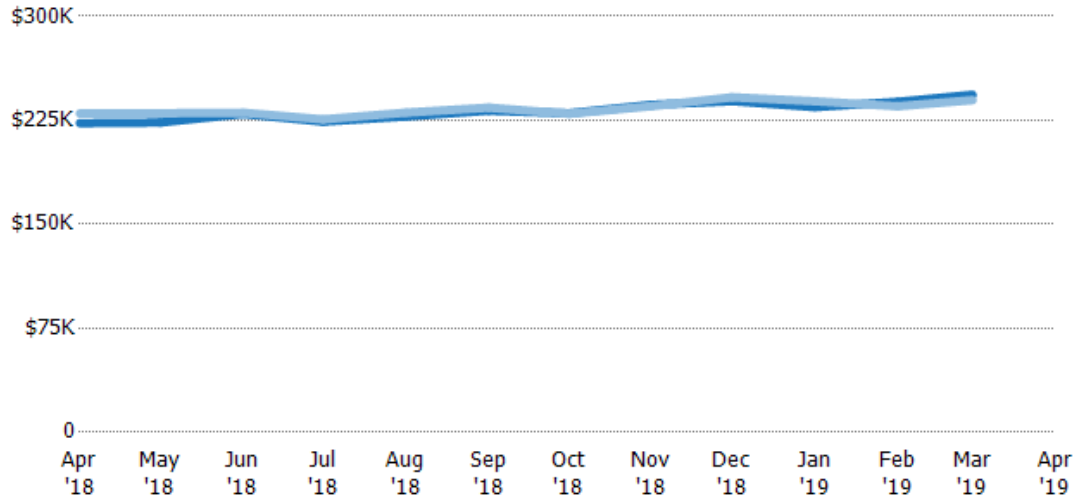
Current Year	\$170K	\$170K	\$170K	\$170K	\$170K	\$170K	\$165K	\$170K	\$170K	\$170K	\$170K	\$170K	-
Prior Year	\$167K	\$170K	\$175K	\$172K	\$172K	\$177K	\$180K	\$170K	\$170K	\$167K	\$172K	\$177K	\$170K
Percent Change from Prior Year	2%	0%	-3%	-1%	-1%	-4%	-8%	0%	0%	2%	-1%	-4%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



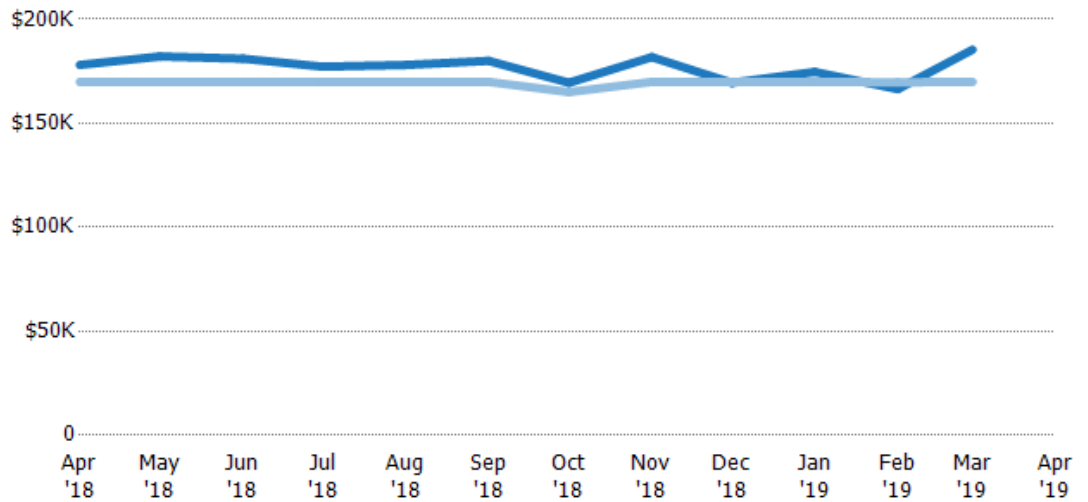
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Avg Est Value	\$223K	\$223K	\$230K	\$224K	\$228K	\$232K	\$230K	\$236K	\$239K	\$235K	\$238K	\$243K	-
Avg Listing Price	\$230K	\$230K	\$230K	\$226K	\$231K	\$234K	\$230K	\$235K	\$242K	\$239K	\$235K	\$240K	-
Avg Listing Price as a % of Avg Est Value	103%	103%	100%	101%	101%	101%	100%	100%	101%	102%	99%	98%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



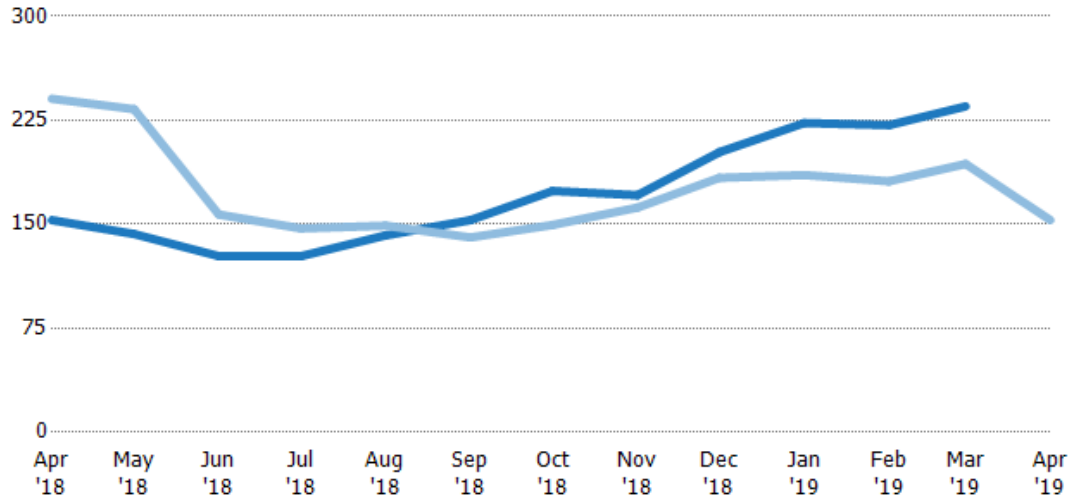
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Median Est Value	\$178K	\$182K	\$181K	\$177K	\$178K	\$180K	\$169K	\$182K	\$169K	\$175K	\$166K	\$185K	-
Median Listing Price	\$170K	\$170K	\$170K	\$170K	\$170K	\$170K	\$165K	\$170K	\$170K	\$170K	\$170K	\$170K	-
Med Listing Price as a % of Med Est Value	95%	93%	94%	96%	95%	94%	97%	93%	100%	97%	102%	92%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



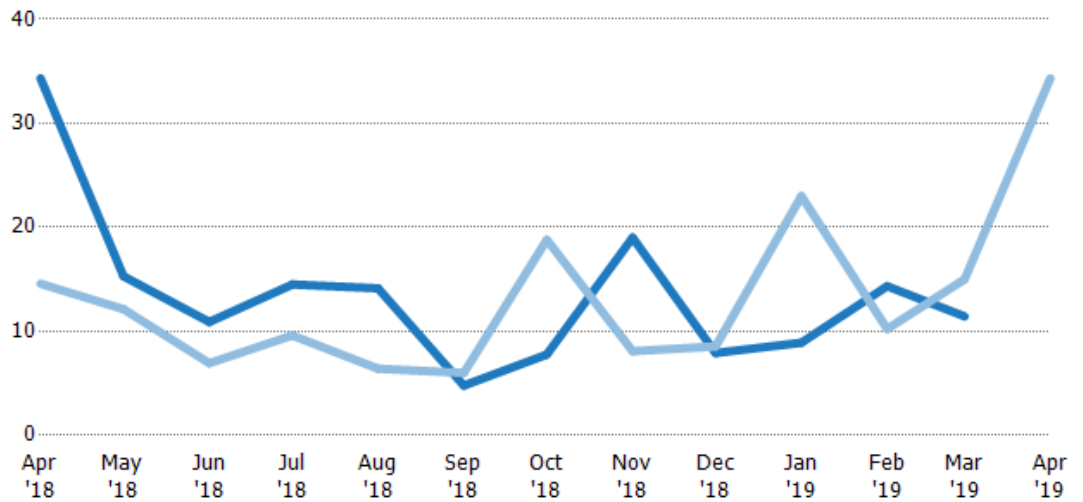
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	153	143	127	127	142	153	174	171	202	223	222	235	-
Prior Year	241	233	157	147	149	141	150	162	184	186	181	194	153
Percent Change from Prior Year	-36%	-39%	-19%	-14%	-5%	9%	16%	6%	10%	20%	22%	21%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



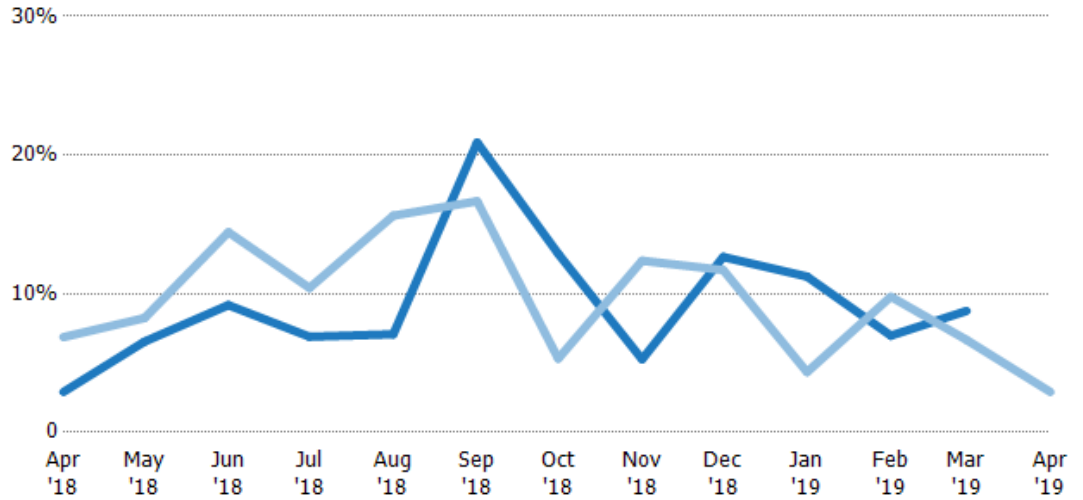
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	34.3	15.3	10.9	14.5	14.1	4.78	7.77	19	7.91	8.9	14.3	11.4	-
Prior Year	14.6	12.1	6.93	9.6	6.4	6	18.8	8.08	8.55	23	10.2	15	34.3
Percent Change from Prior Year	136%	26%	57%	51%	121%	-20%	-59%	135%	-7%	-61%	40%	-24%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



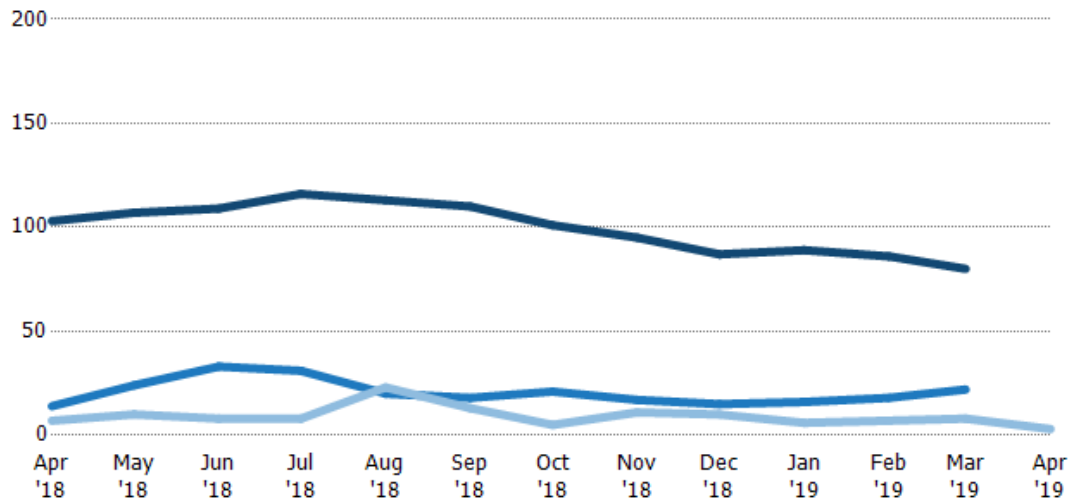
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	3%	7%	9%	7%	7%	21%	13%	5%	13%	11%	7%	9%	-
Prior Year	7%	8%	14%	10%	16%	17%	5%	12%	12%	4%	10%	7%	3%
Change from Prior Year	4%	2%	5%	4%	9%	-4%	-8%	7%	-1%	-7%	3%	-2%	3%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Active	103	107	109	116	113	110	101	95	87	89	86	80	-
Pending	14	24	33	31	20	18	21	17	15	16	18	22	-
Sold	7	10	8	8	23	13	5	11	10	6	7	8	3

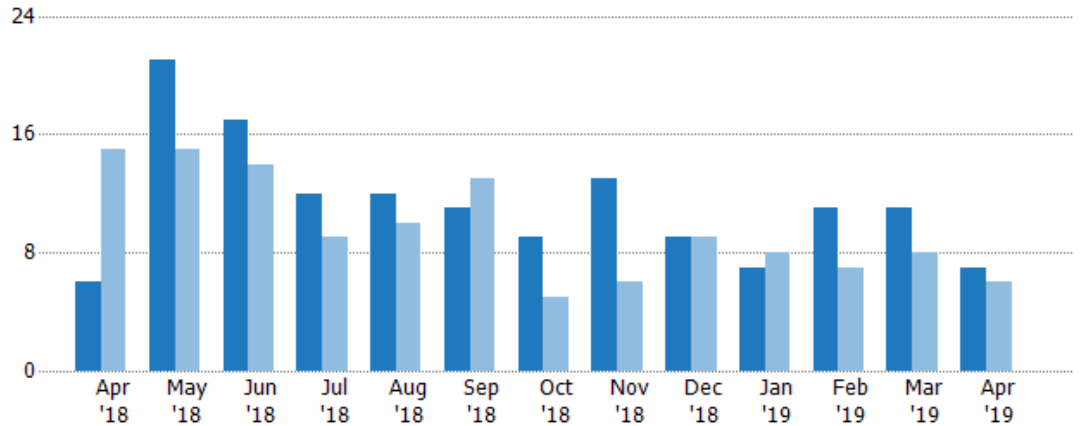
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Apr '19	7	16.7%
Apr '18	6	-60%
Apr '17	15	-20%



	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	6	21	17	12	12	11	9	13	9	7	11	11	7
Prior Year	15	15	14	9	10	13	5	6	9	8	7	8	6
Percent Change from Prior Year	-60%	40%	21%	33%	20%	-15%	80%	117%	0%	-13%	57%	38%	17%

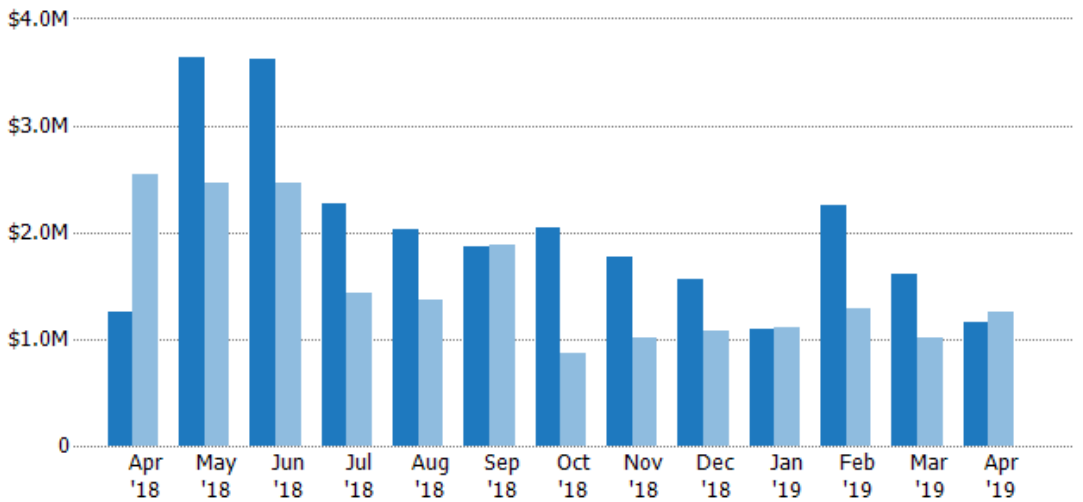
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Apr '19	\$1.15M	-8.3%
Apr '18	\$1.26M	-50.6%
Apr '17	\$2.55M	-28.9%



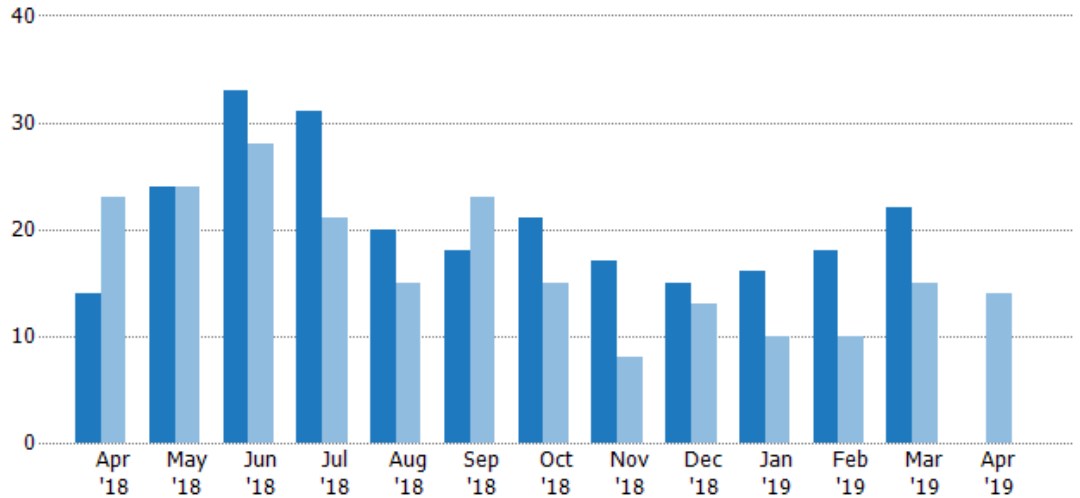
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$1.26M	\$3.64M	\$3.62M	\$2.26M	\$2.03M	\$1.87M	\$2.04M	\$1.77M	\$1.57M	\$1.08M	\$2.25M	\$1.61M	\$1.15M
Prior Year	\$2.55M	\$2.45M	\$2.45M	\$1.43M	\$1.37M	\$1.88M	\$868K	\$1.01M	\$1.08M	\$1.11M	\$1.29M	\$1.01M	\$1.26M
Percent Change from Prior Year	-51%	49%	47%	58%	49%	-1%	135%	75%	45%	-3%	75%	59%	-8%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



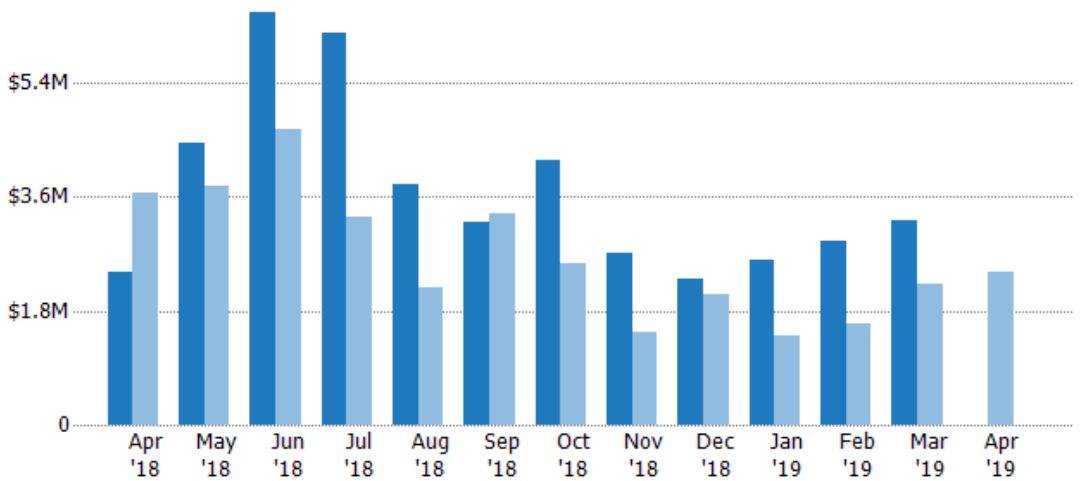
Current Year	14	24	33	31	20	18	21	17	15	16	18	22	-
Prior Year	23	24	28	21	15	23	15	8	13	10	10	15	14
Percent Change from Prior Year	-39%	0%	18%	48%	33%	-22%	40%	113%	15%	60%	80%	47%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$2.42M	\$4.46M	\$6.52M	\$6.2M	\$3.81M	\$3.2M	\$4.18M	\$2.71M	\$2.3M	\$2.6M	\$2.9M	\$3.23M	-
Prior Year	\$3.65M	\$3.76M	\$4.66M	\$3.28M	\$2.17M	\$3.34M	\$2.54M	\$1.45M	\$2.06M	\$1.41M	\$1.59M	\$2.22M	\$2.42M
Percent Change from Prior Year	-34%	18%	40%	89%	75%	-4%	65%	86%	11%	84%	83%	46%	-100%

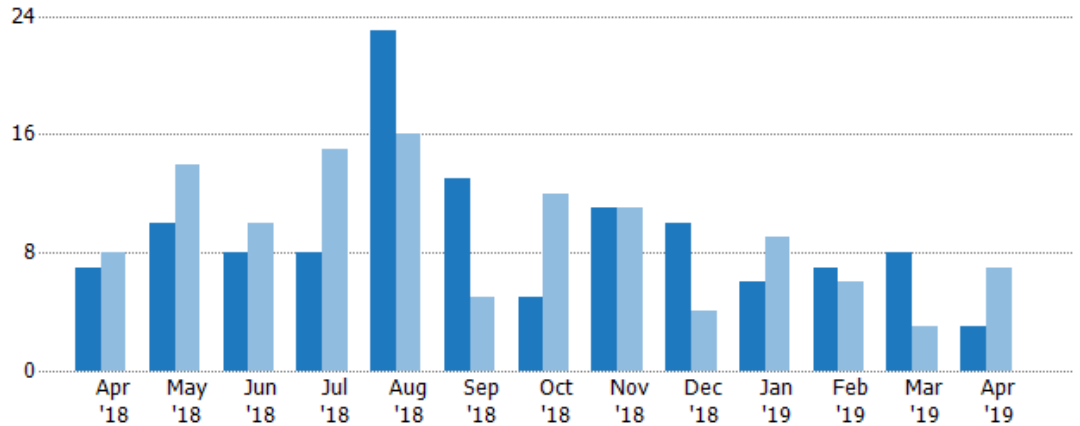
Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Apr '19	3	-57.1%
Apr '18	7	-12.5%
Apr '17	8	-12.5%



	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	7	10	8	8	23	13	5	11	10	6	7	8	3
Prior Year	8	14	10	15	16	5	12	11	4	9	6	3	7
Percent Change from Prior Year	-13%	-29%	-20%	-47%	44%	160%	-58%	0%	150%	-33%	17%	167%	-57%

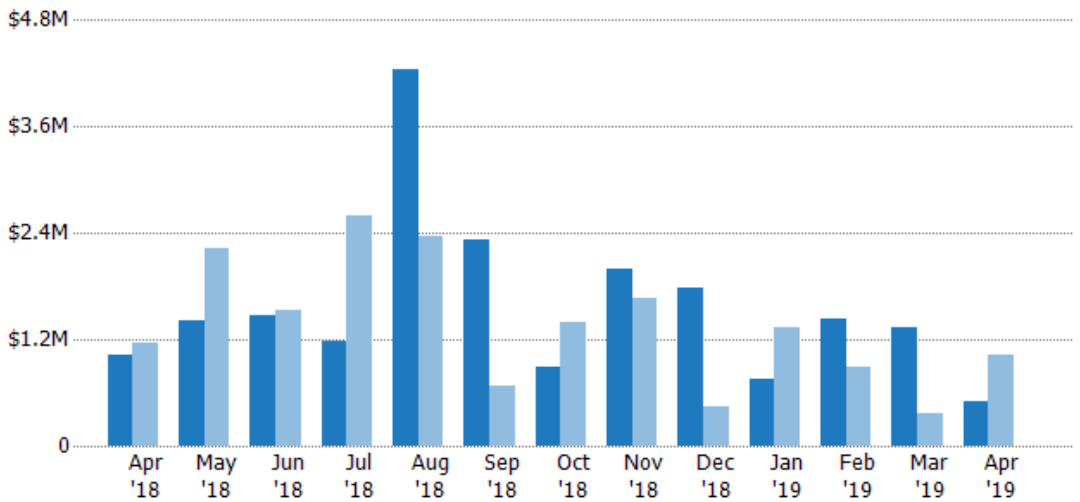
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Apr '19	\$493K	-52.2%
Apr '18	\$1.03M	-10.9%
Apr '17	\$1.16M	-28.9%



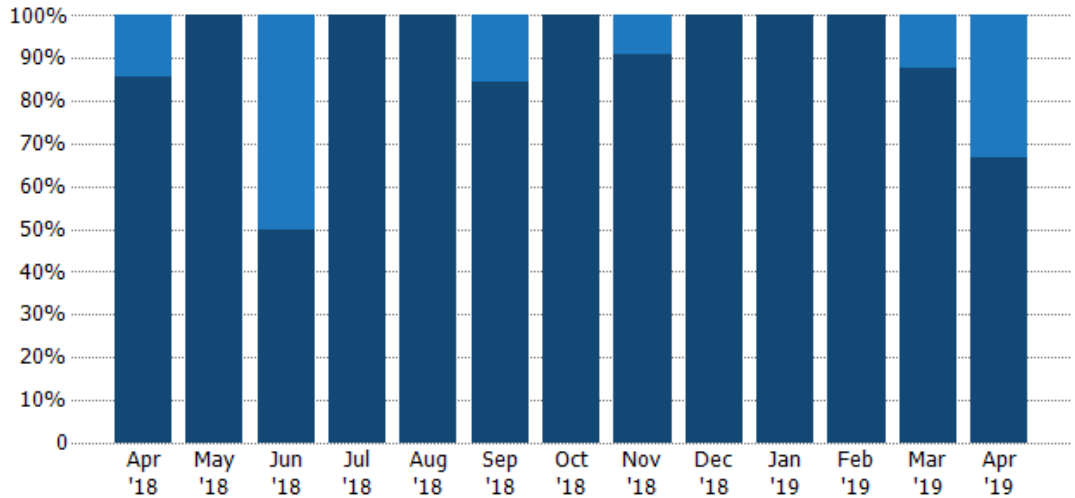
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$1.03M	\$1.41M	\$1.48M	\$1.18M	\$4.25M	\$2.32M	\$882K	\$1.99M	\$1.78M	\$750K	\$1.43M	\$1.34M	\$493K
Prior Year	\$1.16M	\$2.24M	\$1.53M	\$2.6M	\$2.37M	\$684K	\$1.38M	\$1.67M	\$445K	\$1.33M	\$889K	\$372K	\$1.03M
Percent Change from Prior Year	-11%	-37%	-3%	-55%	79%	239%	-36%	19%	300%	-44%	61%	261%	-52%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



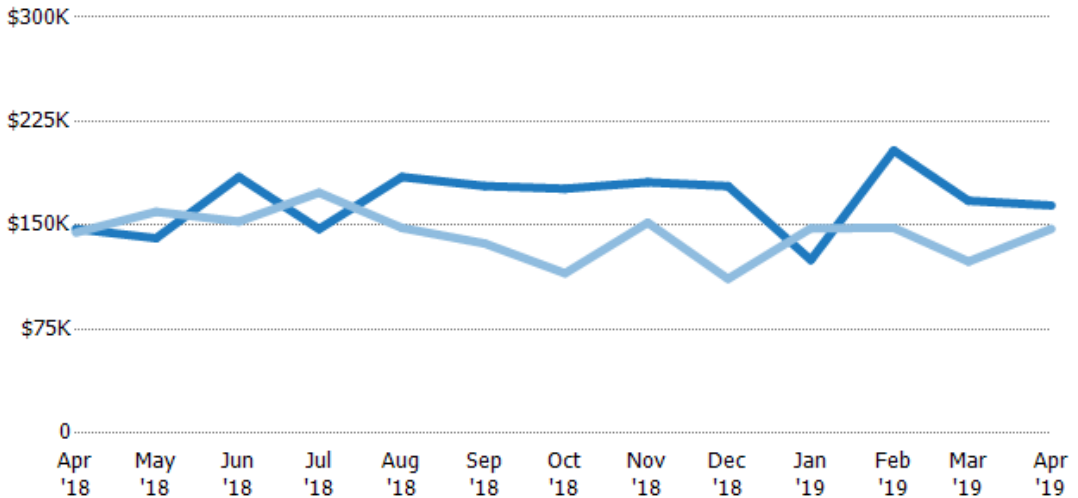
Property Type	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Condo/Townhouse	14%	-	50%	-	-	15%	-	9%	-	-	-	13%	33%
Single Family Residence	86%	100%	50%	100%	100%	85%	100%	91%	100%	100%	100%	88%	67%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Price	% Chg.
Apr '19	\$164K	11.5%
Apr '18	\$147K	1.8%
Apr '17	\$145K	-18.7%

Property Type	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$147K	\$141K	\$185K	\$147K	\$185K	\$178K	\$176K	\$181K	\$178K	\$125K	\$204K	\$168K	\$164K
Prior Year	\$145K	\$160K	\$153K	\$174K	\$148K	\$137K	\$115K	\$152K	\$111K	\$148K	\$148K	\$124K	\$147K
Percent Change from Prior Year	2%	-12%	21%	-15%	25%	30%	53%	19%	60%	-15%	38%	35%	11%

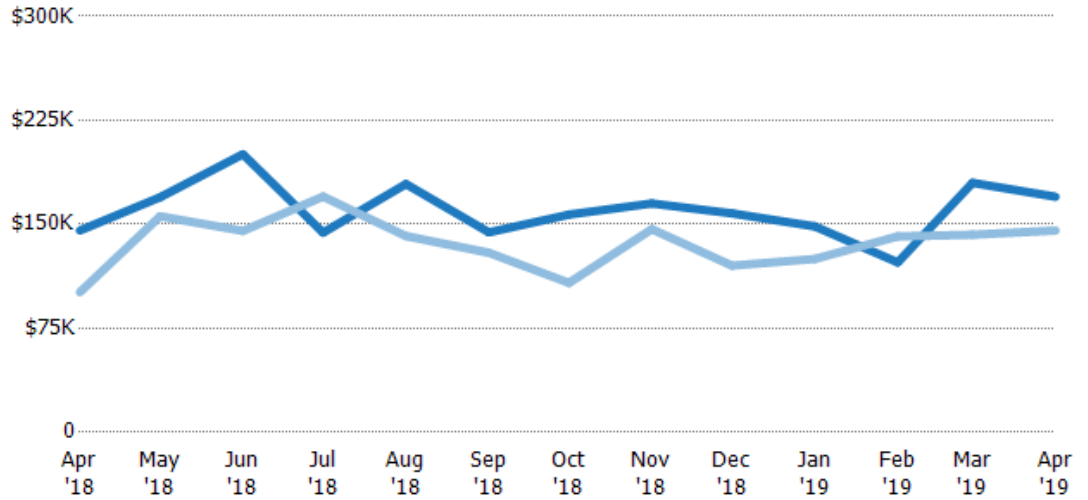
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Apr '19	\$170K	16.8%
Apr '18	\$146K	44.1%
Apr '17	\$101K	38.8%



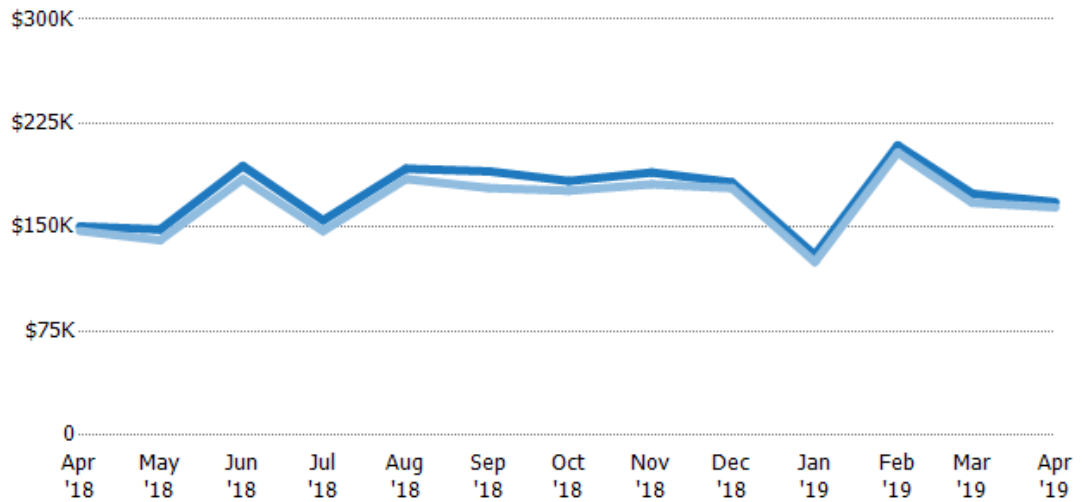
Current Year	\$146K	\$170K	\$201K	\$144K	\$179K	\$144K	\$157K	\$165K	\$158K	\$149K	\$123K	\$180K	\$170K
Prior Year	\$101K	\$156K	\$145K	\$170K	\$142K	\$130K	\$108K	\$147K	\$120K	\$125K	\$141K	\$143K	\$146K
Percent Change from Prior Year	44%	9%	38%	-15%	27%	11%	46%	13%	31%	19%	-13%	26%	17%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



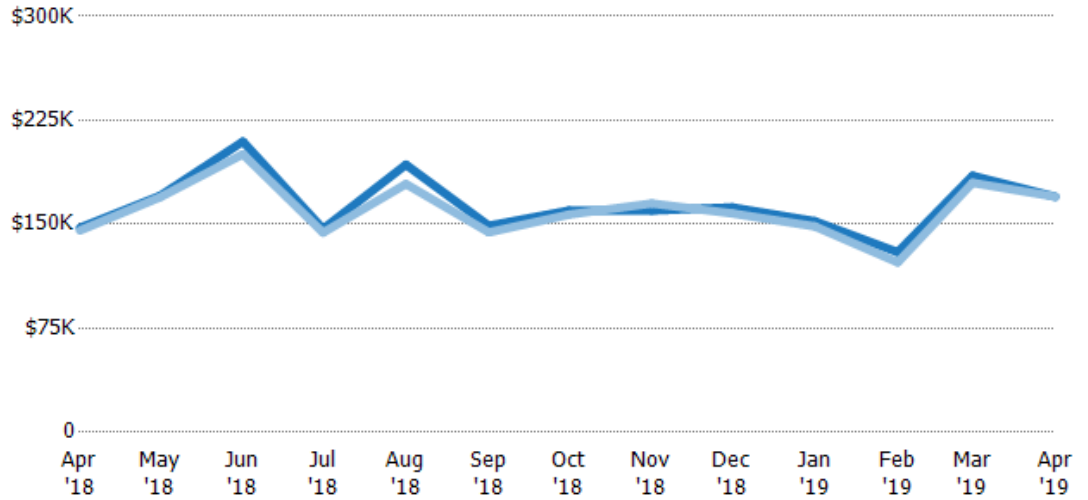
Avg List Price	\$151K	\$148K	\$194K	\$155K	\$192K	\$190K	\$183K	\$190K	\$182K	\$130K	\$209K	\$174K	\$168K
Avg Sales Price	\$147K	\$141K	\$185K	\$147K	\$185K	\$178K	\$176K	\$181K	\$178K	\$125K	\$204K	\$168K	\$164K
Avg Sales Price as a % of Avg List Price	98%	95%	95%	95%	96%	94%	96%	96%	98%	96%	98%	96%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



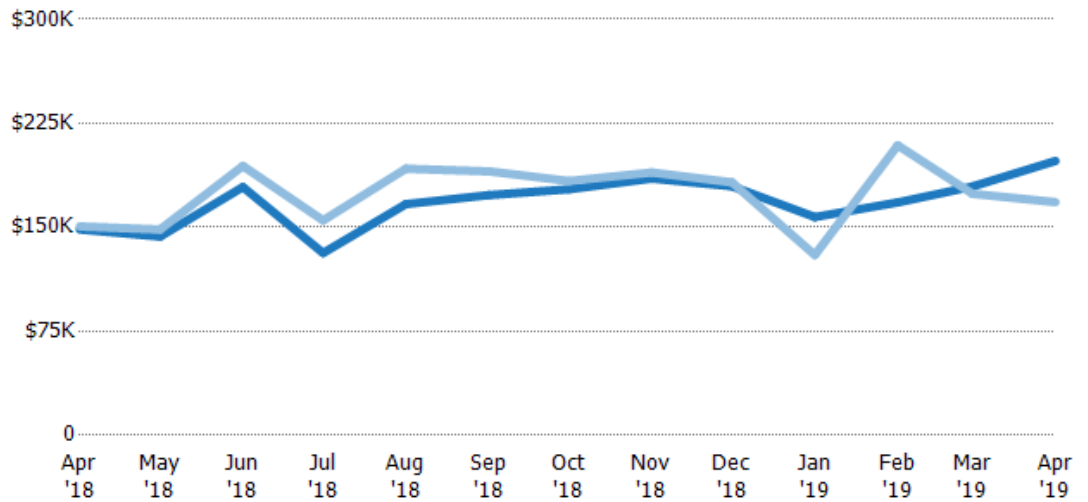
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Median List Price	\$148K	\$171K	\$210K	\$147K	\$193K	\$149K	\$160K	\$160K	\$162K	\$152K	\$130K	\$185K	\$170K
Median Sales Price	\$146K	\$170K	\$201K	\$144K	\$179K	\$144K	\$157K	\$165K	\$158K	\$149K	\$123K	\$180K	\$170K
Med Sales Price as a % of Med List Price	99%	99%	96%	98%	93%	97%	98%	103%	97%	98%	94%	97%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



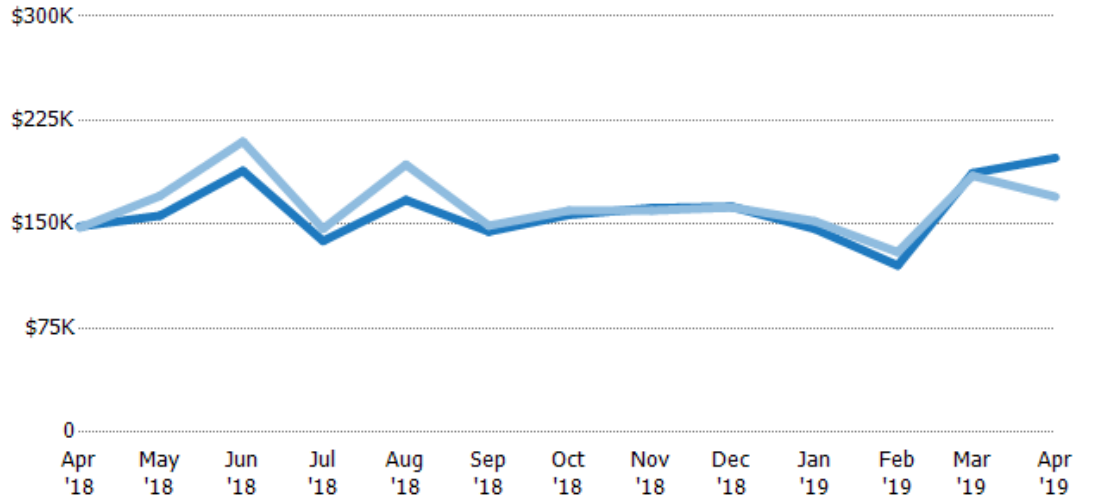
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Avg Est Value	\$148K	\$143K	\$179K	\$131K	\$167K	\$173K	\$177K	\$185K	\$180K	\$157K	\$168K	\$179K	\$198K
Avg Sales Price	\$151K	\$148K	\$194K	\$155K	\$192K	\$190K	\$183K	\$190K	\$182K	\$130K	\$209K	\$174K	\$168K
Avg Sales Price as a % of Avg Est Value	101%	104%	108%	118%	115%	110%	103%	102%	102%	83%	125%	97%	85%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bennington, VT 05201
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Median Est Value	\$148K	\$156K	\$189K	\$138K	\$167K	\$145K	\$157K	\$162K	\$163K	\$147K	\$120K	\$187K	\$198K
Median Sales Price	\$148K	\$171K	\$210K	\$147K	\$193K	\$149K	\$160K	\$160K	\$162K	\$152K	\$130K	\$185K	\$170K
Med Sales Price as a % of Med Est Value	99%	109%	111%	106%	115%	103%	102%	99%	100%	104%	108%	99%	86%