

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2019	Apr 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	12	22	-45.5%	60	71	-15.5%
New Listing Volume	\$2,176,500	\$4,517,900	-51.8%	\$10,164,200	\$13,381,200	-24%
Active Listing Count	–	72	–	N/A	N/A	
Active Listing Volume	–	\$14,389,199	–	N/A	N/A	
Average Listing Price	–	\$199,850	–	\$210,944	\$193,343	+9.1%
Median Listing Price	–	\$170,950	–	\$175,416	\$170,892	+2.6%
Median Days in RPR	–	67	–	122.18	113.25	+7.9%
Months of Inventory	–	10.3	-100%	7.4	6.4	+15.2%
Absorption Rate	–	9.72%	–	13.56%	15.63%	-2.1%
Sales Activity Charts Metrics						
New Pending Sales Count	10	17	-41.2%	59	47	+25.5%
New Pending Sales Volume	\$1,796,100	\$3,026,000	-40.6%	\$10,414,800	\$7,643,700	+36.3%
Pending Sales Count	–	27	–	N/A	N/A	
Pending Sales Volume	–	\$4,892,300	–	N/A	N/A	
Closed Sales Count	5	9	-44.4%	28	32	-12.5%
Closed Sales Volume	\$1,180,500	\$1,313,620	-10.1%	\$5,388,832	\$5,403,545	-0.3%
Average Sales Price	\$236,100	\$145,958	+61.8%	\$192,458	\$168,861	+14%
Median Sales Price	\$232,500	\$141,000	+64.9%	\$182,839	\$160,441	+14%

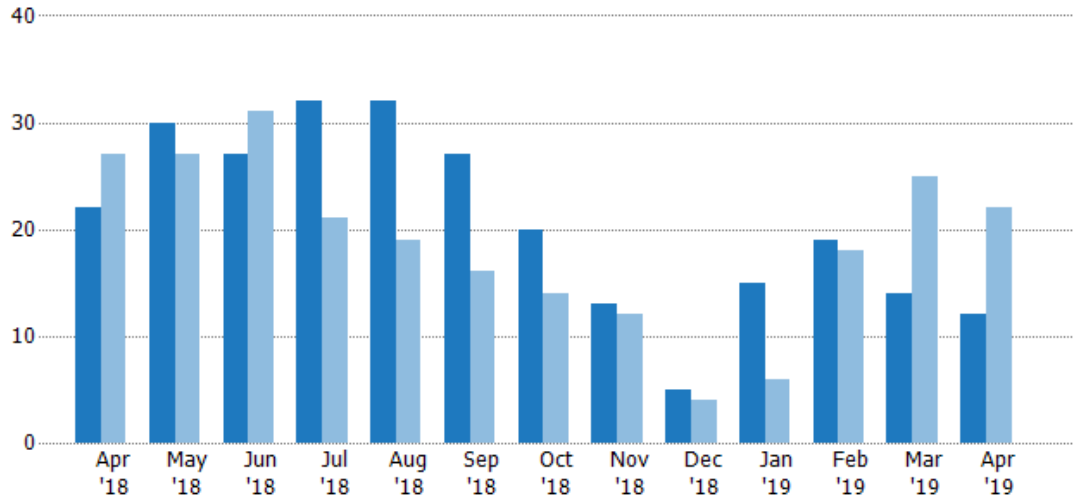
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Apr '19	12	-45.5%
Apr '18	22	-18.5%
Apr '17	27	-22.2%



Current Year	22	30	27	32	32	27	20	13	5	15	19	14	12
Prior Year	27	27	31	21	19	16	14	12	4	6	18	25	22
Percent Change from Prior Year	-19%	11%	-13%	52%	68%	69%	43%	8%	25%	150%	6%	-44%	-45%

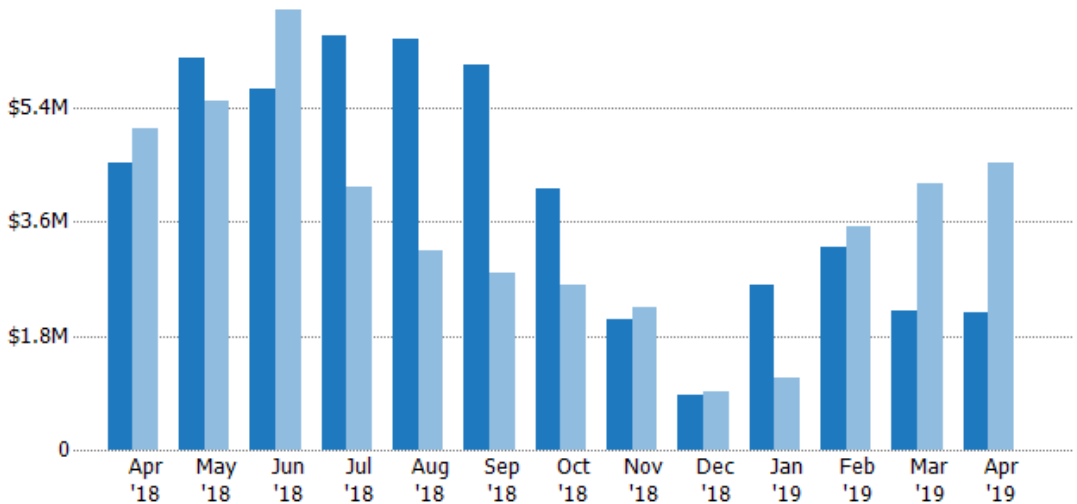
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Apr '19	\$2.18M	-51.8%
Apr '18	\$4.52M	-11%
Apr '17	\$5.07M	-38.8%



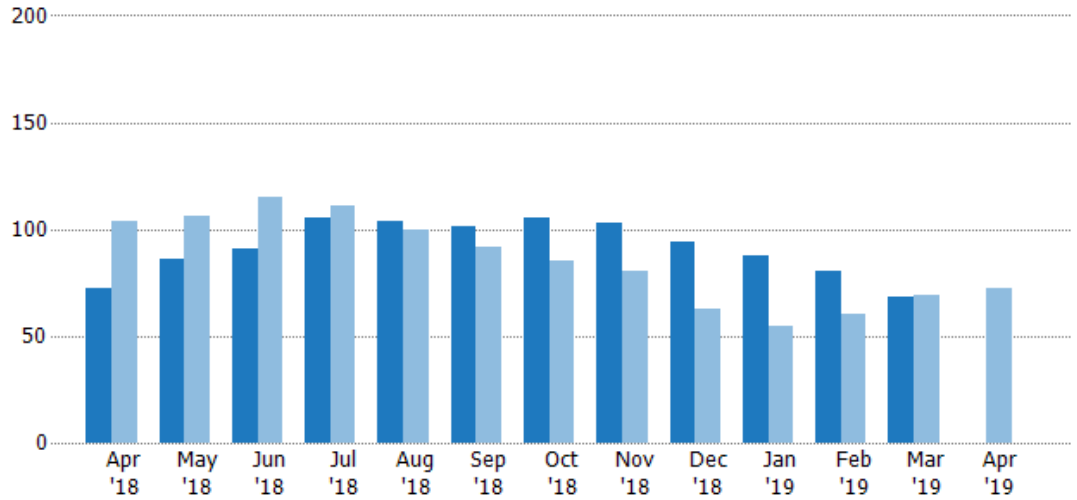
Current Year	\$4.52M	\$6.2M	\$5.7M	\$6.55M	\$6.48M	\$6.08M	\$4.13M	\$2.05M	\$855K	\$2.59M	\$3.21M	\$2.19M	\$2.18M
Prior Year	\$5.07M	\$5.51M	\$6.95M	\$4.16M	\$3.15M	\$2.79M	\$2.59M	\$2.25M	\$915K	\$1.15M	\$3.52M	\$4.2M	\$4.52M
Percent Change from Prior Year	-11%	13%	-18%	57%	106%	118%	59%	-9%	-7%	126%	-9%	-48%	-52%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



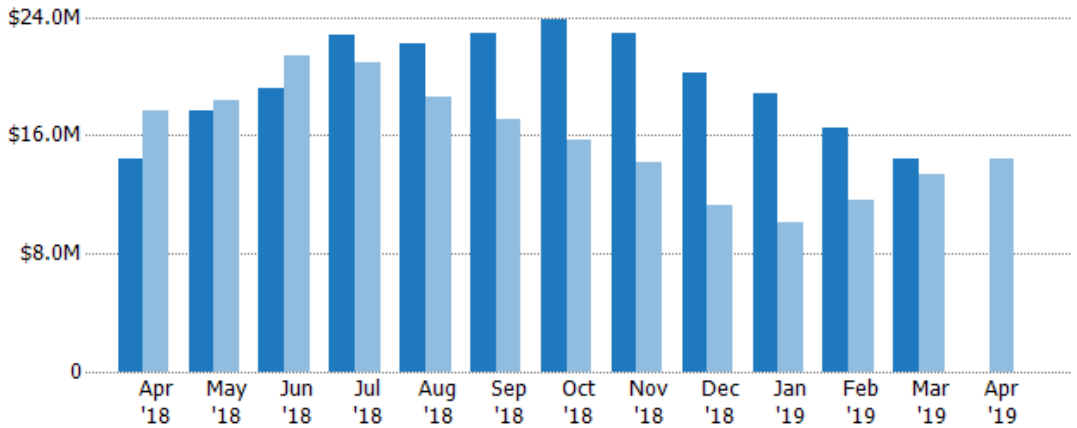
Current Year	72	86	91	105	104	101	105	103	94	88	80	68	-
Prior Year	104	106	115	111	100	92	85	80	63	55	60	69	72
Percent Change from Prior Year	-31%	-19%	-21%	-5%	4%	10%	24%	29%	49%	60%	33%	-1%	-100%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



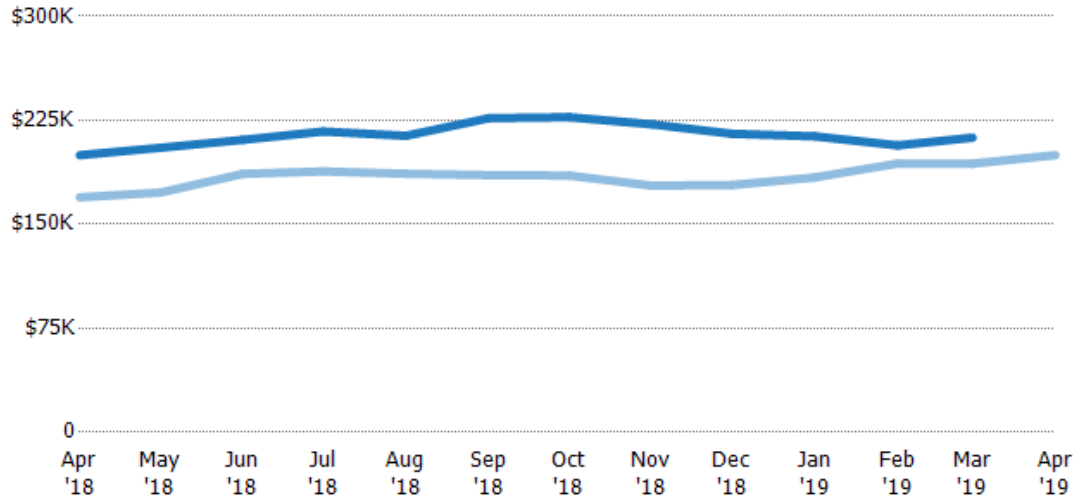
Current Year	\$14.4M	\$17.6M	\$19.2M	\$22.8M	\$22.2M	\$22.9M	\$23.9M	\$22.9M	\$20.2M	\$18.8M	\$16.6M	\$14.4M	-
Prior Year	\$17.6M	\$18.3M	\$21.4M	\$20.9M	\$18.6M	\$17.1M	\$15.7M	\$14.2M	\$11.2M	\$10.1M	\$11.6M	\$13.4M	\$14.4M
Percent Change from Prior Year	-18%	-4%	-10%	9%	19%	34%	52%	61%	80%	86%	42%	8%	-100%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



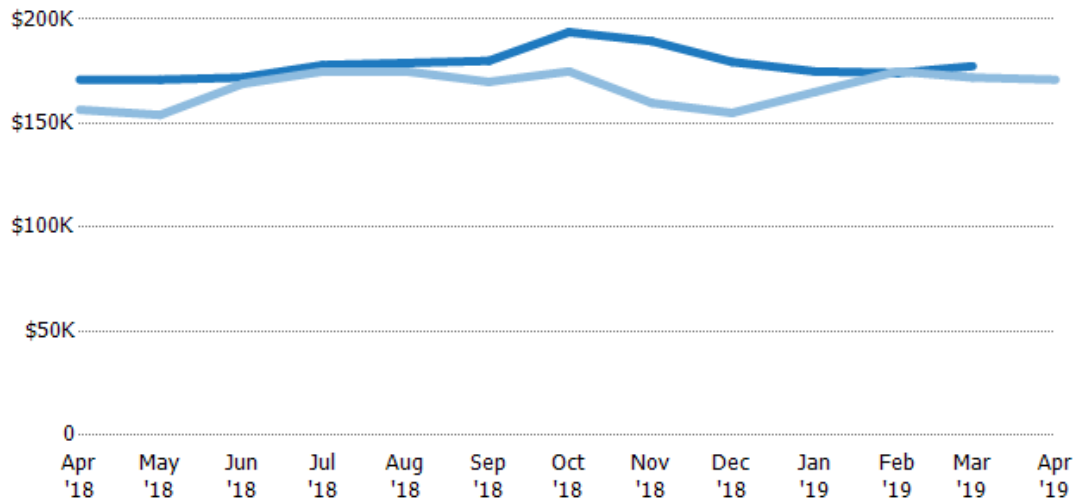
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$200K	\$205K	\$211K	\$217K	\$214K	\$227K	\$227K	\$222K	\$215K	\$213K	\$207K	\$212K	-
Prior Year	\$169K	\$173K	\$186K	\$188K	\$186K	\$185K	\$185K	\$178K	\$178K	\$184K	\$194K	\$194K	\$200K
Percent Change from Prior Year	18%	19%	13%	15%	15%	22%	23%	25%	21%	16%	7%	10%	-100%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



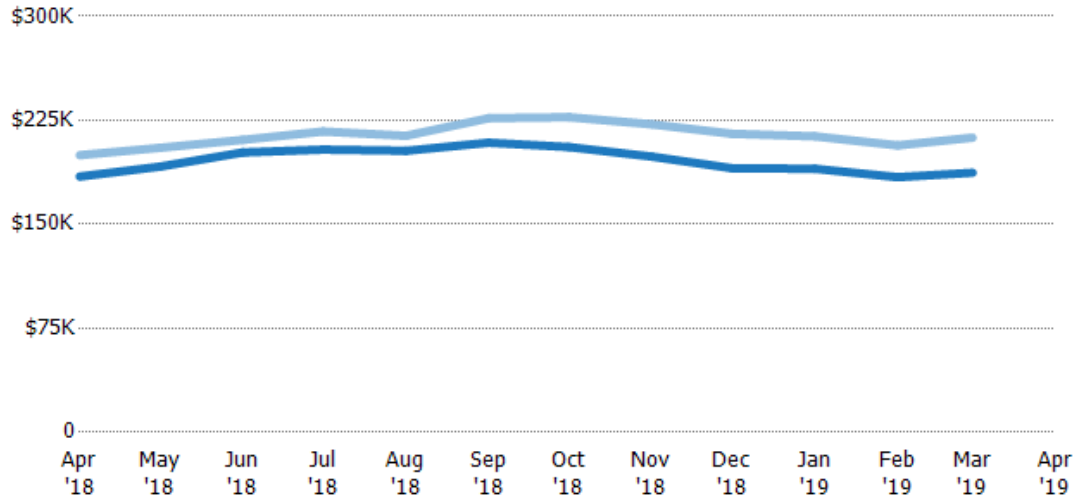
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$171K	\$171K	\$172K	\$178K	\$179K	\$180K	\$194K	\$190K	\$180K	\$175K	\$174K	\$177K	-
Prior Year	\$157K	\$154K	\$169K	\$175K	\$175K	\$170K	\$175K	\$160K	\$155K	\$165K	\$175K	\$172K	\$171K
Percent Change from Prior Year	9%	11%	2%	2%	2%	6%	11%	19%	16%	6%	0%	3%	-100%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



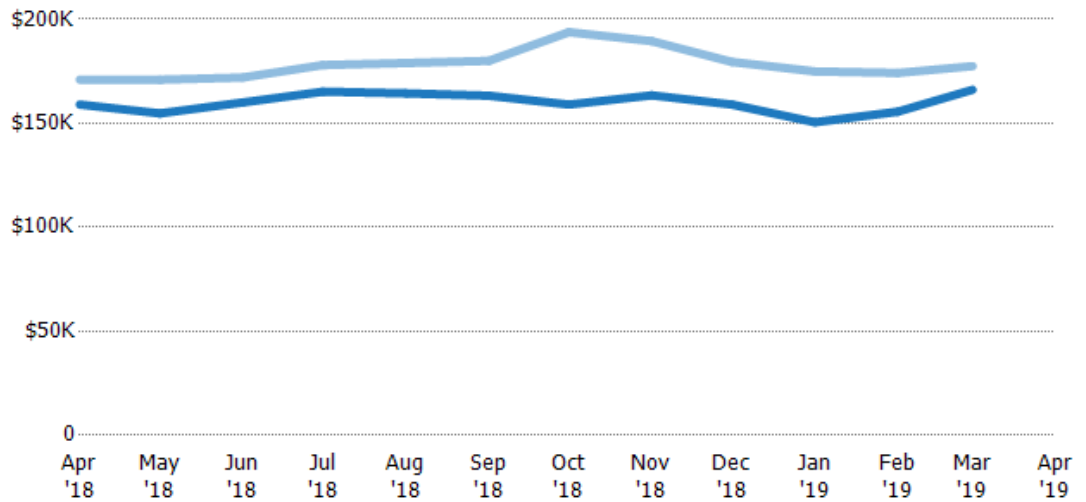
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Avg Est Value	\$184K	\$192K	\$202K	\$204K	\$203K	\$209K	\$206K	\$199K	\$190K	\$190K	\$184K	\$187K	-
Avg Listing Price	\$200K	\$205K	\$211K	\$217K	\$214K	\$227K	\$227K	\$222K	\$215K	\$213K	\$207K	\$212K	-
Avg Listing Price as a % of Avg Est Value	108%	107%	105%	106%	105%	108%	110%	112%	113%	112%	112%	114%	-

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



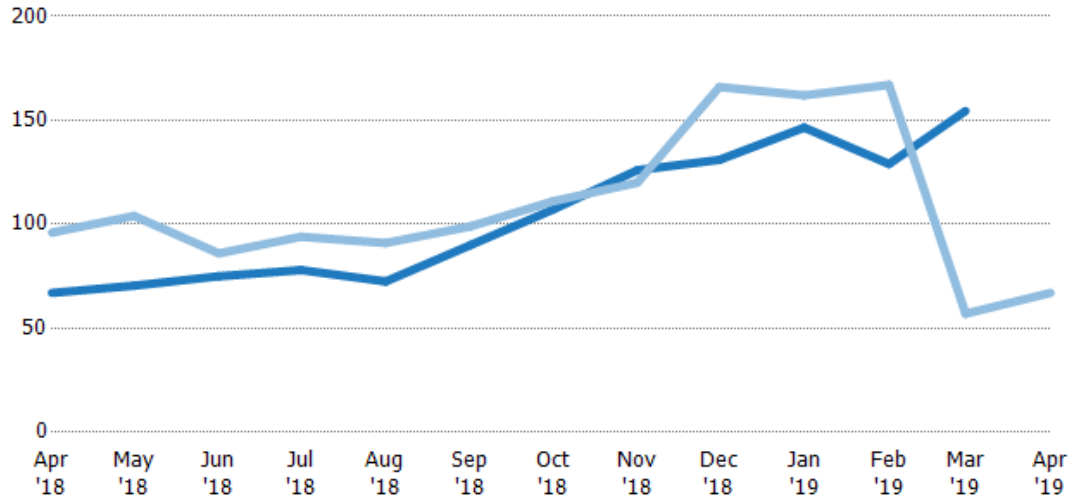
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Median Est Value	\$159K	\$155K	\$160K	\$165K	\$164K	\$163K	\$159K	\$163K	\$159K	\$151K	\$156K	\$166K	-
Median Listing Price	\$171K	\$171K	\$172K	\$178K	\$179K	\$180K	\$194K	\$190K	\$180K	\$175K	\$174K	\$177K	-
Med Listing Price as a % of Med Est Value	108%	110%	107%	108%	109%	110%	122%	116%	113%	116%	112%	107%	-

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



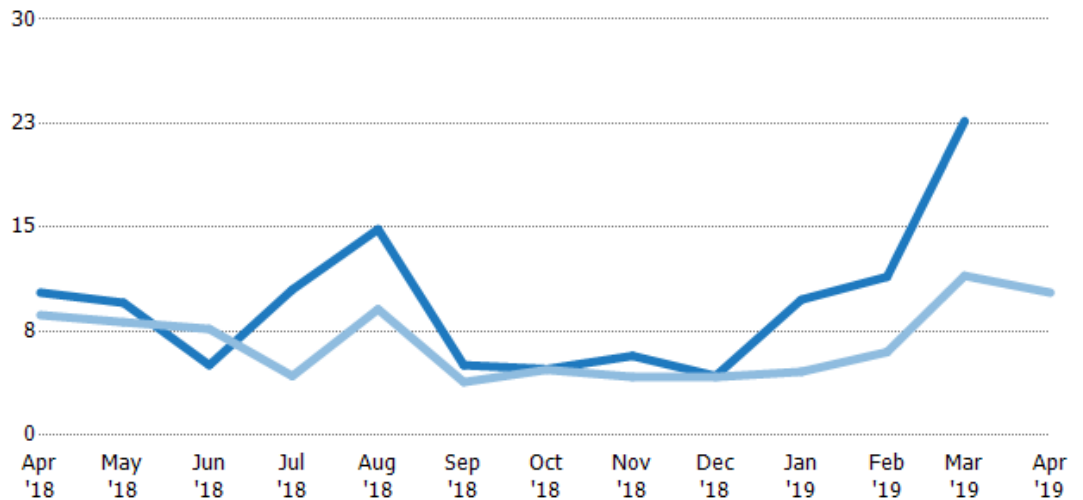
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	67	70.5	75	78	72.5	90	107	126	131	147	129	155	-
Prior Year	96	104	86	94	91	99	111	120	166	162	167	57	67
Percent Change from Prior Year	-30%	-32%	-13%	-17%	-20%	-9%	-4%	5%	-21%	-10%	-23%	171%	-100%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



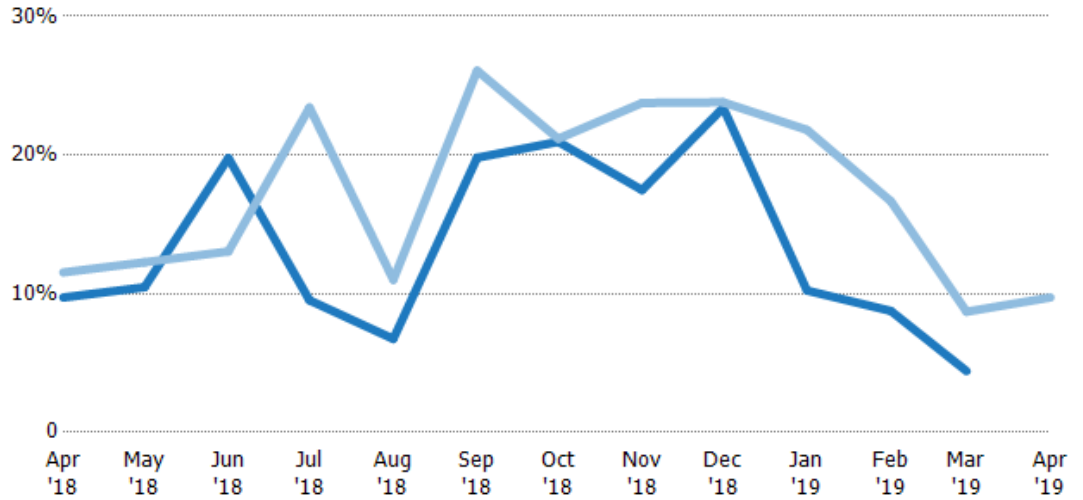
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	10.3	9.56	5.06	10.5	14.9	5.05	4.77	5.72	4.27	9.78	11.4	22.7	-
Prior Year	8.67	8.15	7.67	4.27	9.09	3.83	4.72	4.21	4.2	4.58	6	11.5	10.3
Percent Change from Prior Year	19%	17%	-34%	146%	63%	32%	1%	36%	2%	113%	90%	97%	-100%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



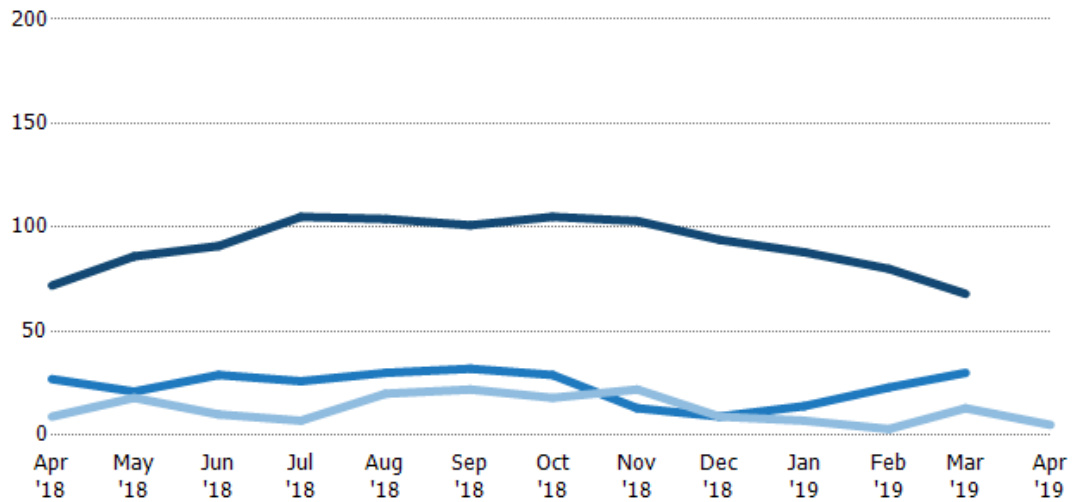
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	10%	10%	20%	10%	7%	20%	21%	17%	23%	10%	9%	4%	-
Prior Year	12%	12%	13%	23%	11%	26%	21%	24%	24%	22%	17%	9%	10%
Change from Prior Year	2%	2%	-7%	14%	4%	6%	0%	6%	0%	12%	8%	4%	10%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Active	72	86	91	105	104	101	105	103	94	88	80	68	-
Pending	27	21	29	26	30	32	29	13	9	14	23	30	-
Sold	9	18	10	7	20	22	18	22	9	7	3	13	5

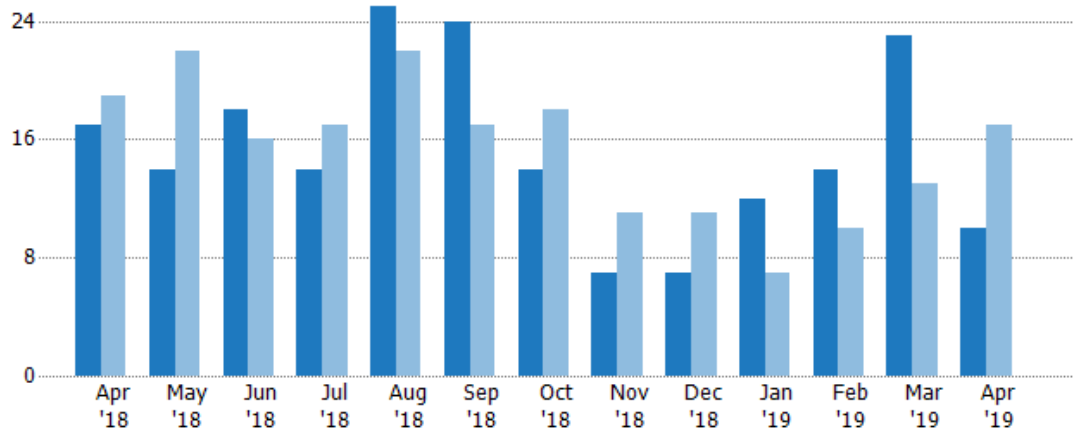
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Apr '19	10	-41.2%
Apr '18	17	-10.5%
Apr '17	19	-10.5%



	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	17	14	18	14	25	24	14	7	7	12	14	23	10
Prior Year	19	22	16	17	22	17	18	11	11	7	10	13	17
Percent Change from Prior Year	-11%	-36%	13%	-18%	14%	41%	-22%	-36%	-36%	71%	40%	77%	-41%

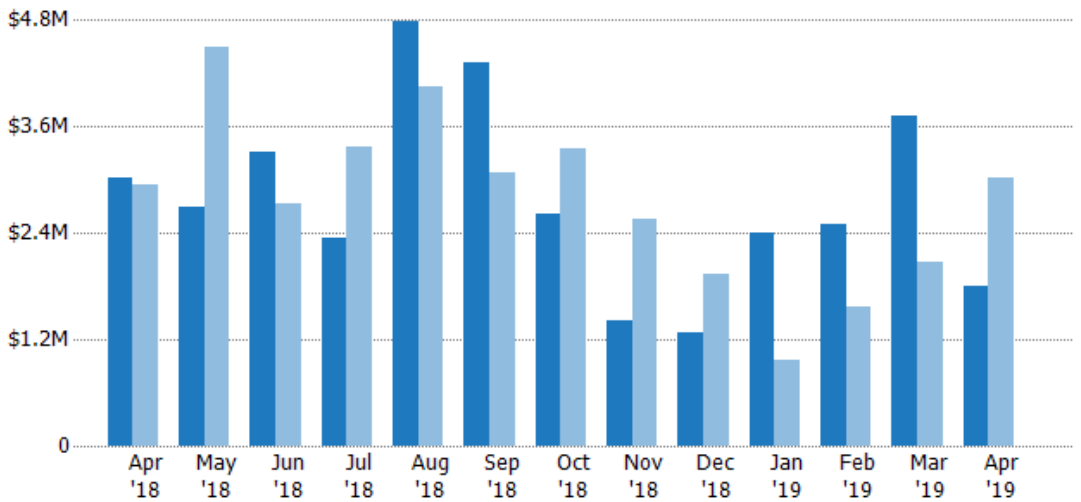
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Apr '19	\$1.8M	-40.6%
Apr '18	\$3.03M	2.7%
Apr '17	\$2.95M	1.7%



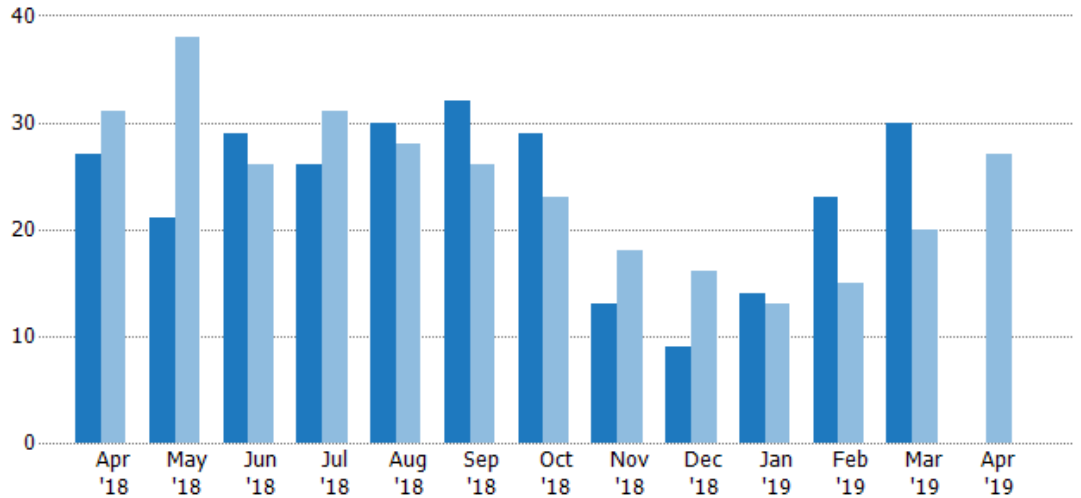
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$3.03M	\$2.7M	\$3.32M	\$2.34M	\$4.79M	\$4.33M	\$2.61M	\$1.4M	\$1.28M	\$2.4M	\$2.5M	\$3.72M	\$1.8M
Prior Year	\$2.95M	\$4.5M	\$2.73M	\$3.37M	\$4.04M	\$3.08M	\$3.35M	\$2.55M	\$1.93M	\$975K	\$1.57M	\$2.07M	\$3.03M
Percent Change from Prior Year	3%	-40%	22%	-31%	19%	40%	-22%	-45%	-34%	146%	59%	80%	-41%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



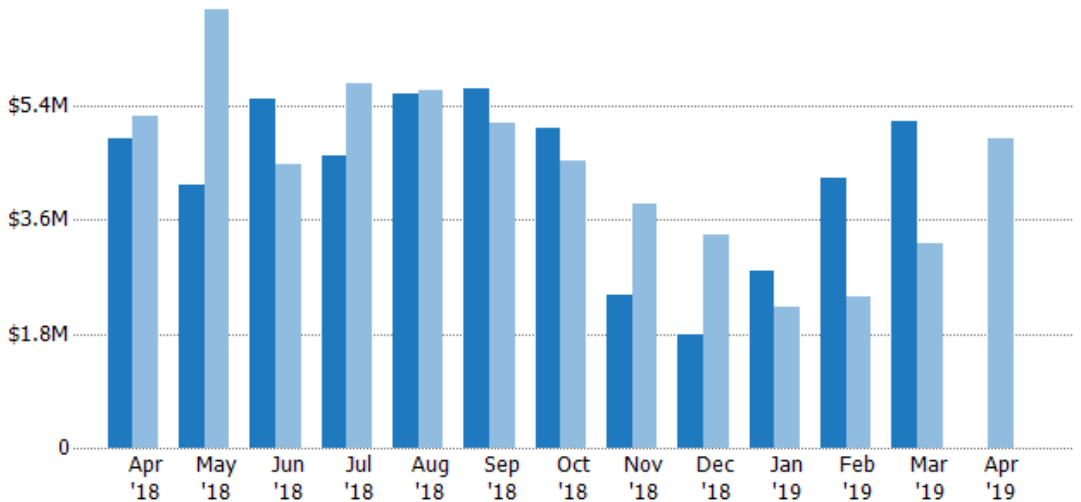
Current Year	27	21	29	26	30	32	29	13	9	14	23	30	-
Prior Year	31	38	26	31	28	26	23	18	16	13	15	20	27
Percent Change from Prior Year	-13%	-45%	12%	-16%	7%	23%	26%	-28%	-44%	8%	53%	50%	-100%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



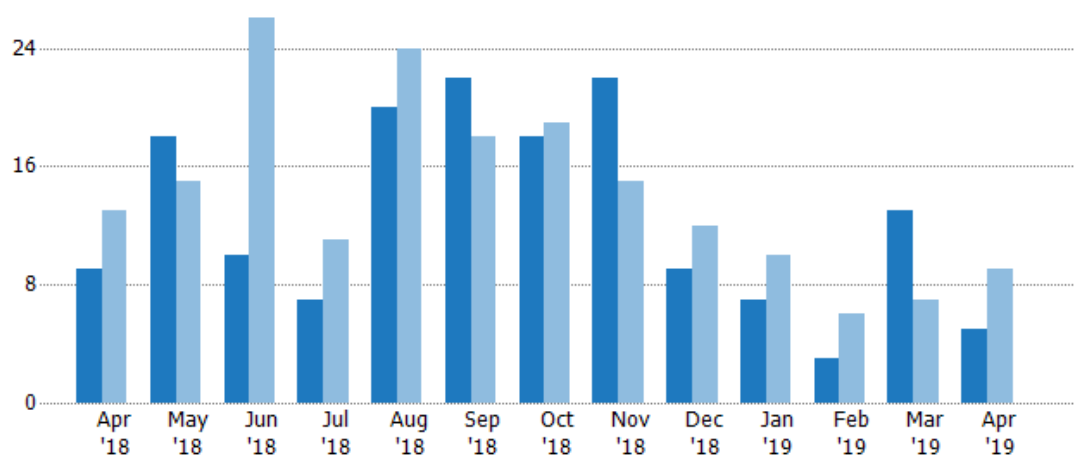
Current Year	\$4.89M	\$4.16M	\$5.52M	\$4.61M	\$5.59M	\$5.68M	\$5.06M	\$2.41M	\$1.79M	\$2.78M	\$4.26M	\$5.15M	-
Prior Year	\$5.23M	\$6.91M	\$4.46M	\$5.76M	\$5.63M	\$5.14M	\$4.52M	\$3.85M	\$3.37M	\$2.23M	\$2.39M	\$3.23M	\$4.89M
Percent Change from Prior Year	-6%	-40%	24%	-20%	-1%	10%	12%	-38%	-47%	25%	78%	60%	-100%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Apr '19	5	-44.4%
Apr '18	9	-30.8%
Apr '17	13	-38.5%

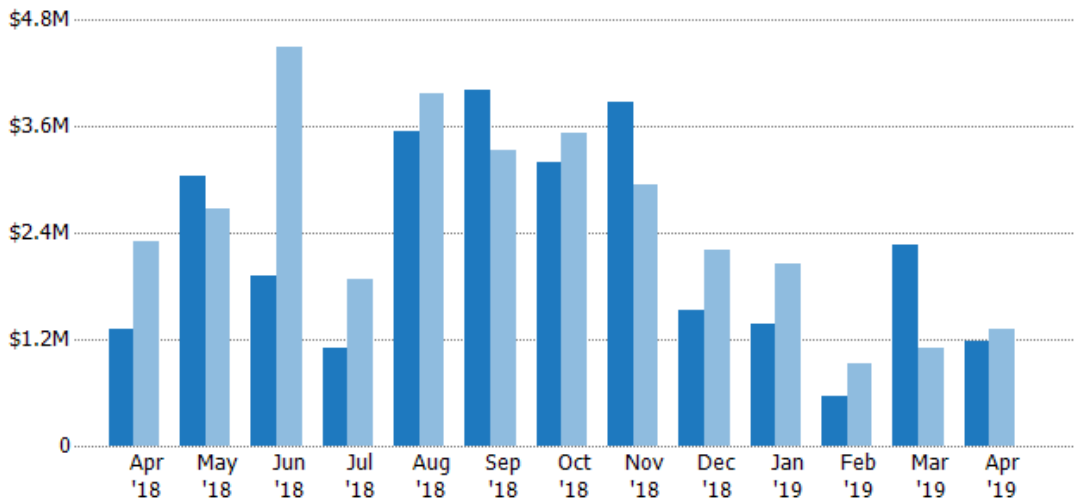
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	9	18	10	7	20	22	18	22	9	7	3	13	5
Prior Year	13	15	26	11	24	18	19	15	12	10	6	7	9
Percent Change from Prior Year	-31%	20%	-62%	-36%	-17%	22%	-5%	47%	-25%	-30%	-50%	86%	-44%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Apr '19	\$1.18M	-10.1%
Apr '18	\$1.31M	-42.9%
Apr '17	\$2.3M	-31.4%

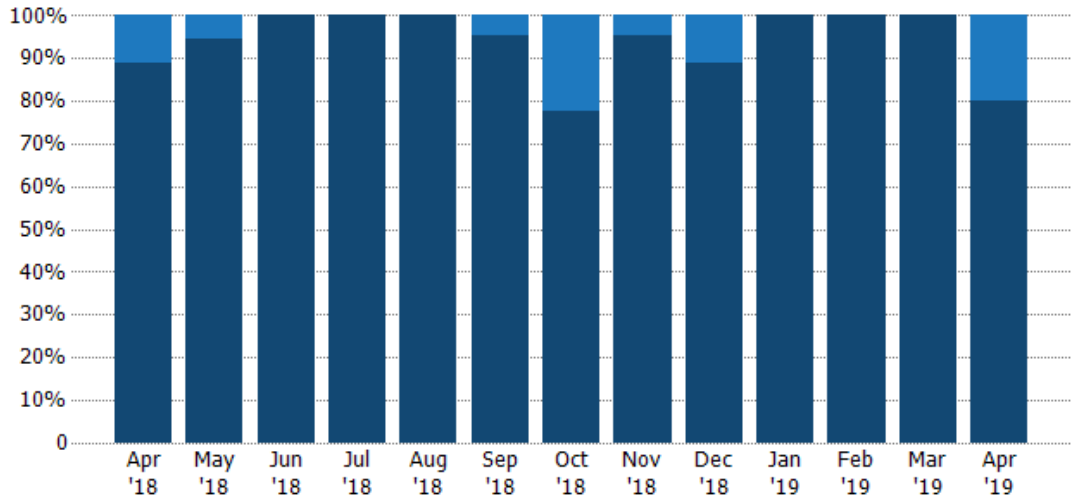
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$1.31M	\$3.05M	\$1.91M	\$1.11M	\$3.55M	\$4.02M	\$3.19M	\$3.87M	\$1.53M	\$1.38M	\$563K	\$2.26M	\$1.18M
Prior Year	\$2.3M	\$2.68M	\$4.5M	\$1.87M	\$3.97M	\$3.33M	\$3.52M	\$2.94M	\$2.21M	\$2.06M	\$925K	\$1.1M	\$1.31M
Percent Change from Prior Year	-43%	14%	-57%	-41%	-11%	21%	-9%	32%	-31%	-33%	-39%	105%	-10%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



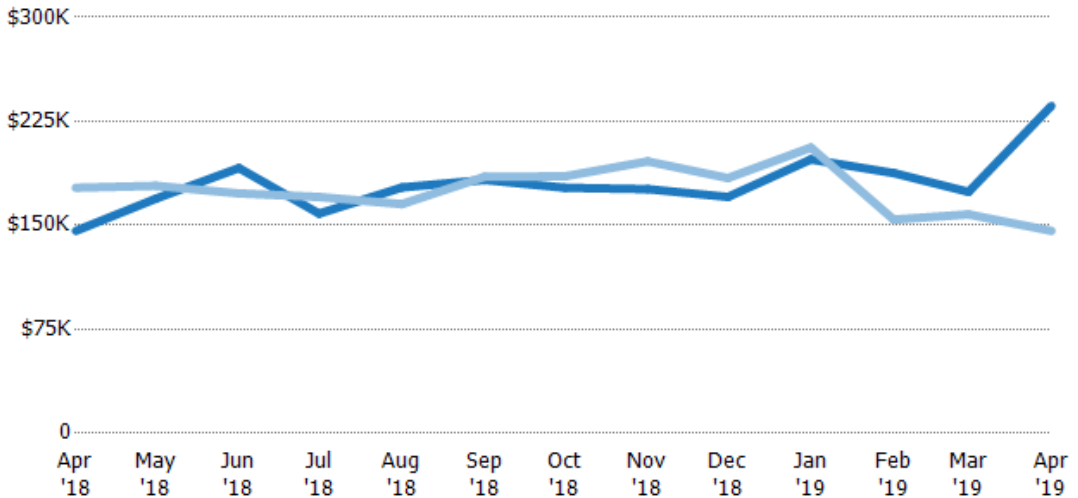
Condo/Townhouse	11%	6%	-	-	-	5%	22%	5%	11%	-	-	-	20%
Single Family Residence	89%	94%	100%	100%	100%	95%	78%	95%	89%	100%	100%	100%	80%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$146K	\$169K	\$191K	\$158K	\$177K	\$183K	\$177K	\$176K	\$170K	\$197K	\$188K	\$174K	\$236K
Prior Year	\$177K	\$178K	\$173K	\$170K	\$165K	\$185K	\$185K	\$196K	\$184K	\$206K	\$154K	\$158K	\$146K
Percent Change from Prior Year	-18%	-5%	11%	-7%	7%	-1%	-4%	-10%	-7%	-4%	22%	10%	62%

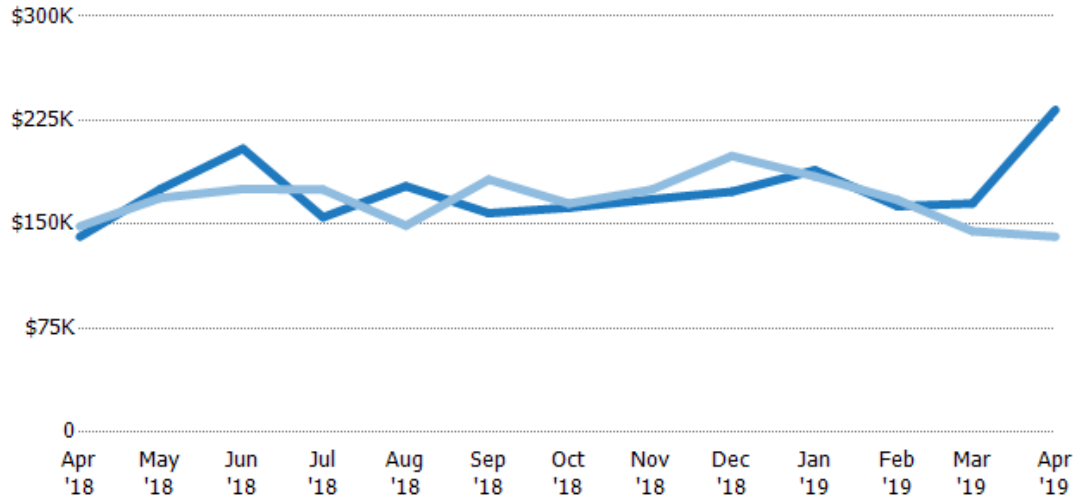
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Price	% Chg.
Apr '19	\$233K	64.9%
Apr '18	\$141K	-5.1%
Apr '17	\$149K	16.2%



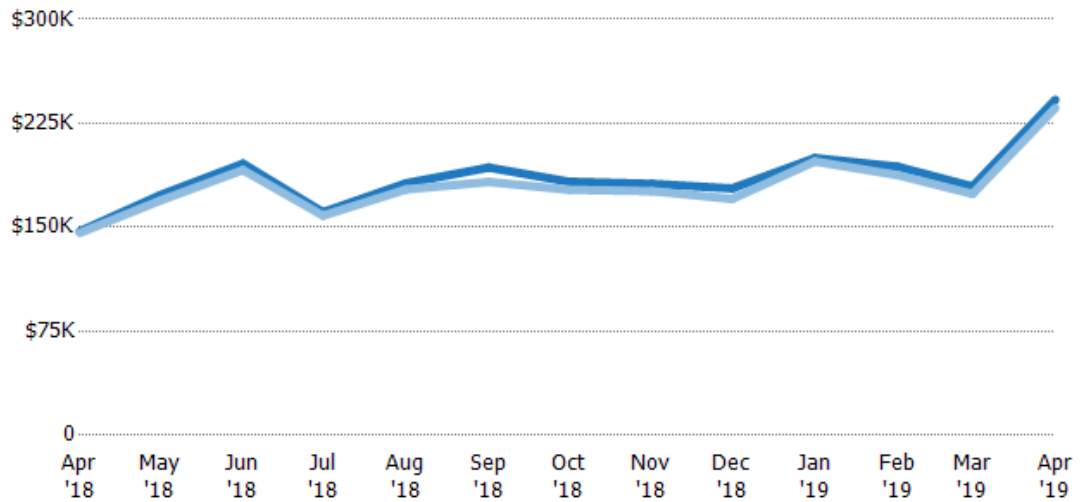
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Current Year	\$141K	\$175K	\$205K	\$155K	\$177K	\$158K	\$162K	\$168K	\$174K	\$189K	\$163K	\$165K	\$233K
Prior Year	\$149K	\$169K	\$176K	\$175K	\$149K	\$182K	\$165K	\$175K	\$199K	\$185K	\$168K	\$145K	\$141K
Percent Change from Prior Year	-5%	4%	17%	-11%	19%	-13%	-2%	-4%	-13%	2%	-3%	14%	65%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



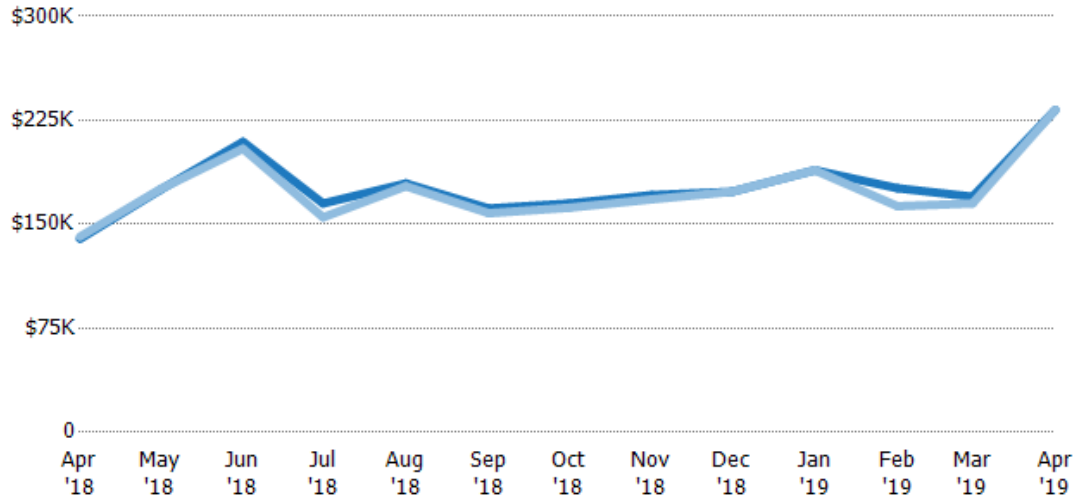
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Avg List Price	\$147K	\$173K	\$196K	\$161K	\$182K	\$193K	\$183K	\$181K	\$178K	\$200K	\$194K	\$179K	\$242K
Avg Sales Price	\$146K	\$169K	\$191K	\$158K	\$177K	\$183K	\$177K	\$176K	\$170K	\$197K	\$188K	\$174K	\$236K
Avg Sales Price as a % of Avg List Price	99%	98%	98%	98%	98%	95%	97%	97%	96%	99%	97%	97%	98%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



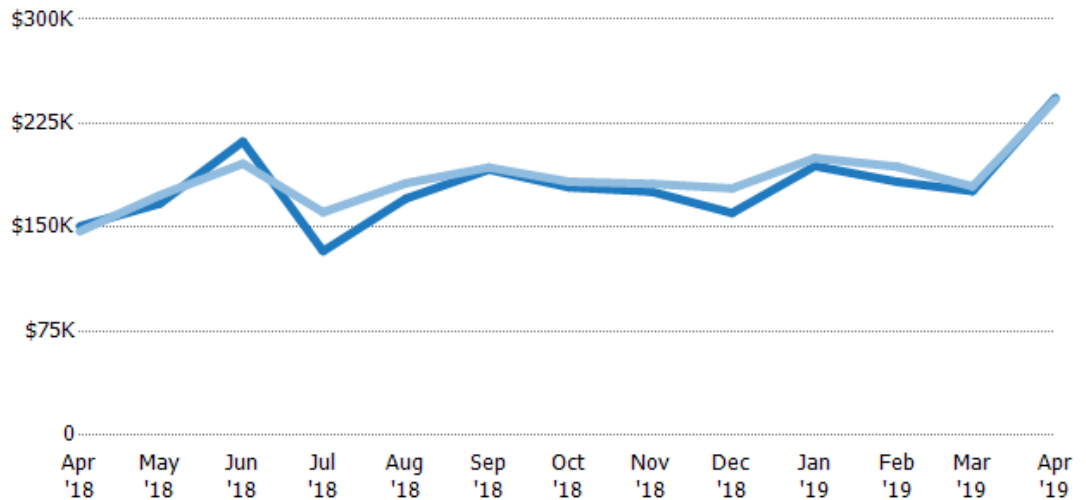
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Median List Price	\$140K	\$175K	\$209K	\$165K	\$179K	\$161K	\$165K	\$171K	\$174K	\$189K	\$176K	\$170K	\$233K
Median Sales Price	\$141K	\$175K	\$205K	\$155K	\$177K	\$158K	\$162K	\$168K	\$174K	\$189K	\$163K	\$165K	\$233K
Med Sales Price as a % of Med List Price	101%	100%	98%	94%	99%	98%	98%	98%	100%	100%	93%	97%	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



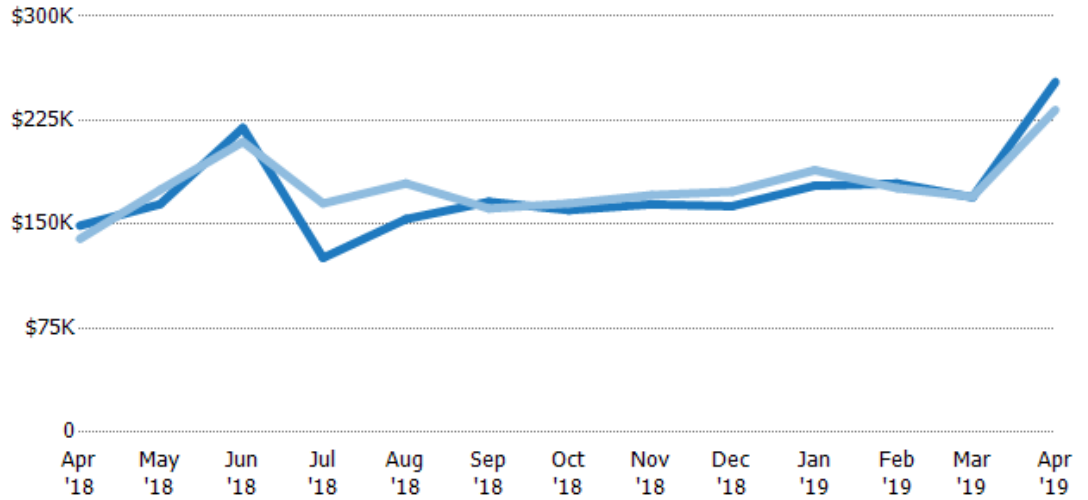
	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Avg Est Value	\$151K	\$167K	\$212K	\$133K	\$171K	\$192K	\$179K	\$176K	\$160K	\$194K	\$183K	\$176K	\$243K
Avg Sales Price	\$147K	\$173K	\$196K	\$161K	\$182K	\$193K	\$183K	\$181K	\$178K	\$200K	\$194K	\$179K	\$242K
Avg Sales Price as a % of Avg Est Value	98%	104%	92%	121%	106%	101%	102%	103%	111%	103%	106%	102%	99%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Barre, VT 05641
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19
Median Est Value	\$149K	\$164K	\$220K	\$126K	\$154K	\$166K	\$160K	\$164K	\$163K	\$178K	\$179K	\$169K	\$253K
Median Sales Price	\$140K	\$175K	\$209K	\$165K	\$179K	\$161K	\$165K	\$171K	\$174K	\$189K	\$176K	\$170K	\$233K
Med Sales Price as a % of Med Est Value	94%	106%	95%	131%	117%	97%	103%	104%	106%	106%	98%	100%	92%