

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

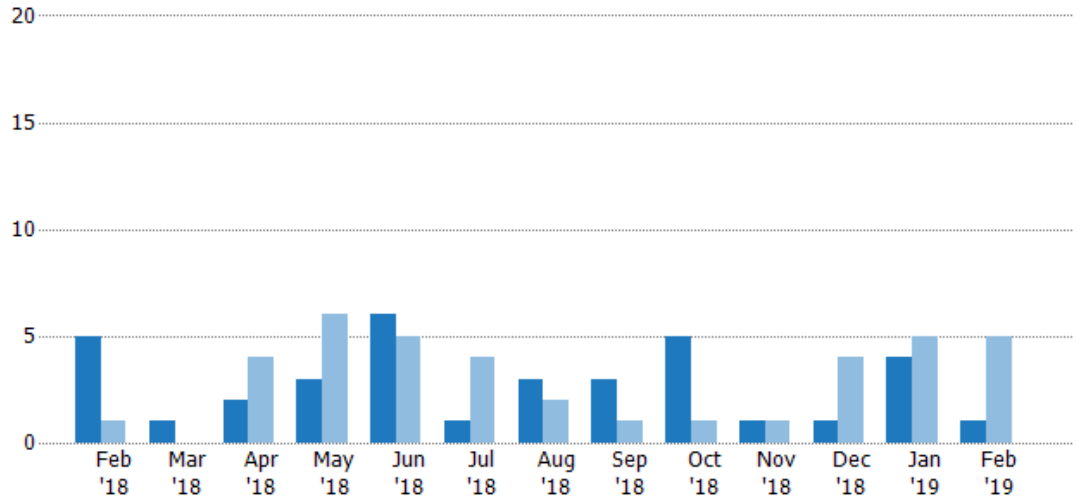
Key Metrics	Feb 2019	Feb 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	1	5	-80%	5	10	-50%
New Listing Volume	\$550,000	\$2,648,000	-79.2%	\$2,509,000	\$4,477,499	-44%
Active Listing Count	24	29	-17.2%	N/A	N/A	
Active Listing Volume	\$13,375,500	\$16,758,999	-20.2%	N/A	N/A	
Average Listing Price	\$557,313	\$577,897	-3.6%	\$555,294	\$570,316	-2.6%
Median Listing Price	\$462,500	\$435,000	+6.3%	\$461,176	\$425,175	+8.5%
Median Days in RPR	187.5	247	-24.1%	187.75	245.5	-23.5%
Months of Inventory	24	29	-17.2%	17	11.4	+49.1%
Absorption Rate	4.17%	3.45%	+0.7%	5.88%	8.77%	-2.9%
Sales Activity Charts Metrics						
New Pending Sales Count	2	3	-33.3%	2	5	-60%
New Pending Sales Volume	\$525,000	\$1,339,000	-60.8%	\$525,000	\$1,977,000	-73.4%
Pending Sales Count	2	3	-33.3%	N/A	N/A	
Pending Sales Volume	\$880,000	\$837,000	+5.1%	N/A	N/A	
Closed Sales Count	1	2	-50%	2	3	-33.3%
Closed Sales Volume	\$210,000	\$1,090,000	-80.7%	\$940,000	\$1,695,000	-44.5%
Average Sales Price	\$210,000	\$545,000	-61.5%	\$470,000	\$565,000	-16.8%
Median Sales Price	\$210,000	\$545,000	-61.5%	\$470,000	\$565,000	-16.8%

New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



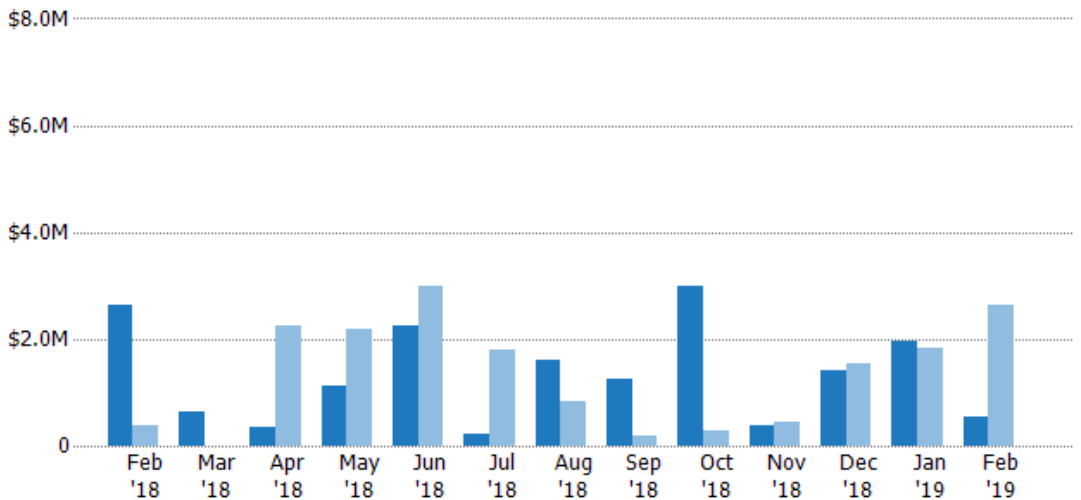
Current Year	5	1	2	3	6	1	3	3	5	1	1	4	1
Prior Year	1	-	4	6	5	4	2	1	1	1	4	5	5
Percent Change from Prior Year	400%	100%	-50%	-50%	20%	-75%	50%	200%	400%	0%	-75%	-20%	-80%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$2.65M	\$649K	\$364K	\$1.12M	\$2.24M	\$225K	\$1.62M	\$1.26M	\$3M	\$375K	\$1.4M	\$1.96M	\$550K
Prior Year	\$385K	-	\$2.26M	\$2.18M	\$3M	\$1.79M	\$824K	\$199K	\$289K	\$460K	\$1.53M	\$1.83M	\$2.65M
Percent Change from Prior Year	588%	100%	-84%	-49%	-25%	-87%	96%	533%	937%	-19%	-9%	7%	-79%

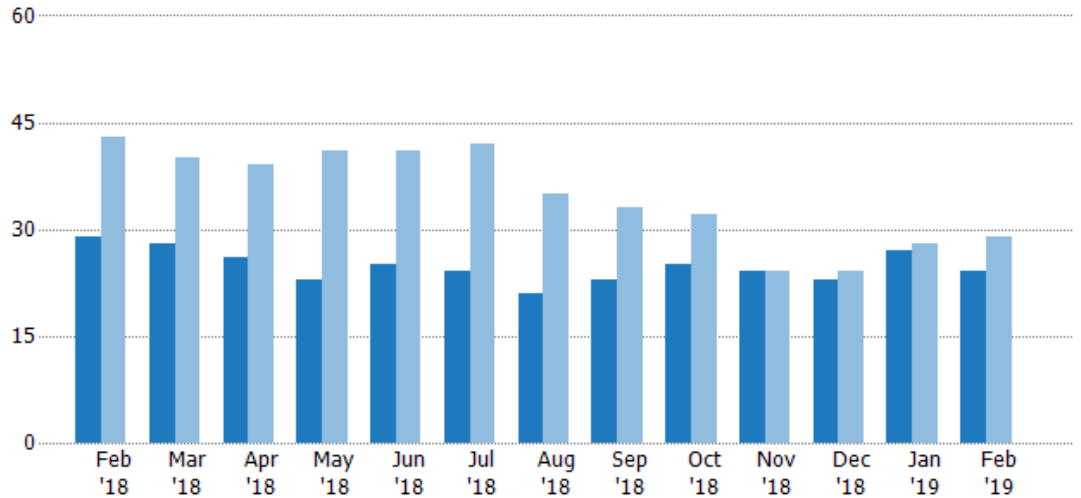
Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Feb '19	24	-17.2%
Feb '18	29	-32.6%
Feb '17	43	27.9%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	29	28	26	23	25	24	21	23	25	24	23	27	24
Prior Year	43	40	39	41	41	42	35	33	32	24	24	28	29
Percent Change from Prior Year	-33%	-30%	-33%	-44%	-39%	-43%	-40%	-30%	-22%	0%	-4%	-4%	-17%

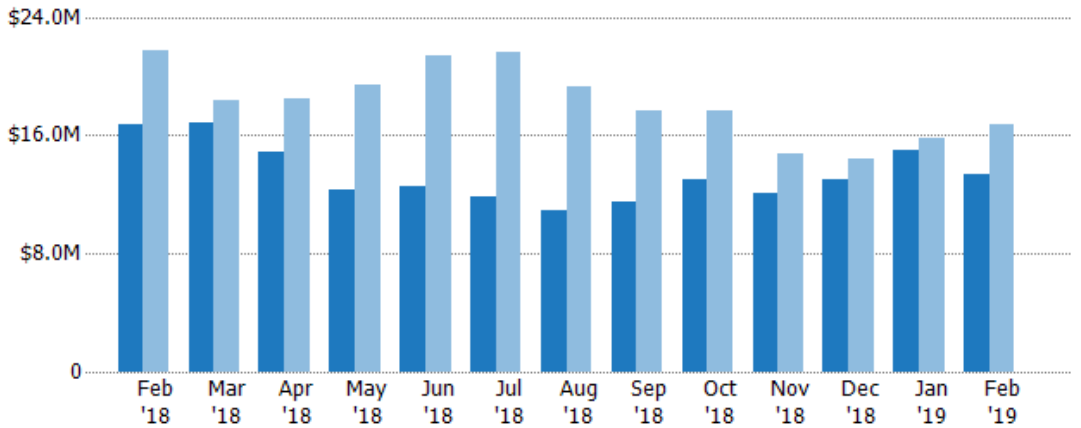
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Feb '19	\$13.4M	-20.2%
Feb '18	\$16.8M	-22.8%
Feb '17	\$21.7M	23%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	\$16.8M	\$16.8M	\$14.8M	\$12.3M	\$12.6M	\$11.9M	\$10.9M	\$11.5M	\$13M	\$12.1M	\$13M	\$14.9M	\$13.4M
Prior Year	\$21.7M	\$18.3M	\$18.4M	\$19.4M	\$21.3M	\$21.6M	\$19.3M	\$17.7M	\$17.7M	\$14.8M	\$14.4M	\$15.7M	\$16.8M
Percent Change from Prior Year	-23%	-8%	-20%	-37%	-41%	-45%	-44%	-35%	-27%	-19%	-10%	-5%	-20%

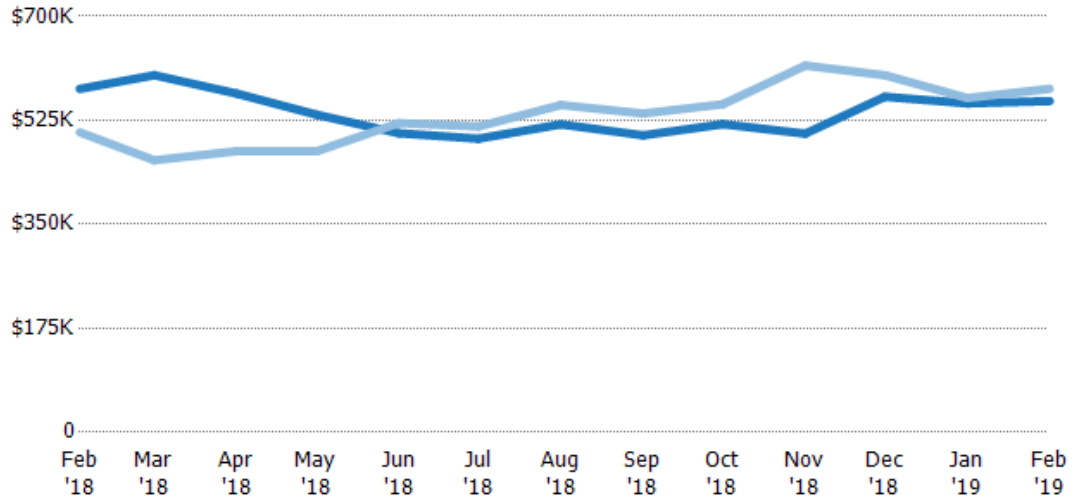
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Price	% Chg.
Feb '19	\$557K	-3.6%
Feb '18	\$578K	14.5%
Feb '17	\$505K	-3.9%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	\$578K	\$601K	\$570K	\$535K	\$503K	\$494K	\$518K	\$500K	\$518K	\$503K	\$565K	\$554K	\$557K
Prior Year	\$505K	\$458K	\$473K	\$473K	\$520K	\$515K	\$551K	\$536K	\$552K	\$617K	\$601K	\$562K	\$578K
Percent Change from Prior Year	15%	31%	20%	13%	-3%	-4%	-6%	-7%	-6%	-19%	-6%	-2%	-4%

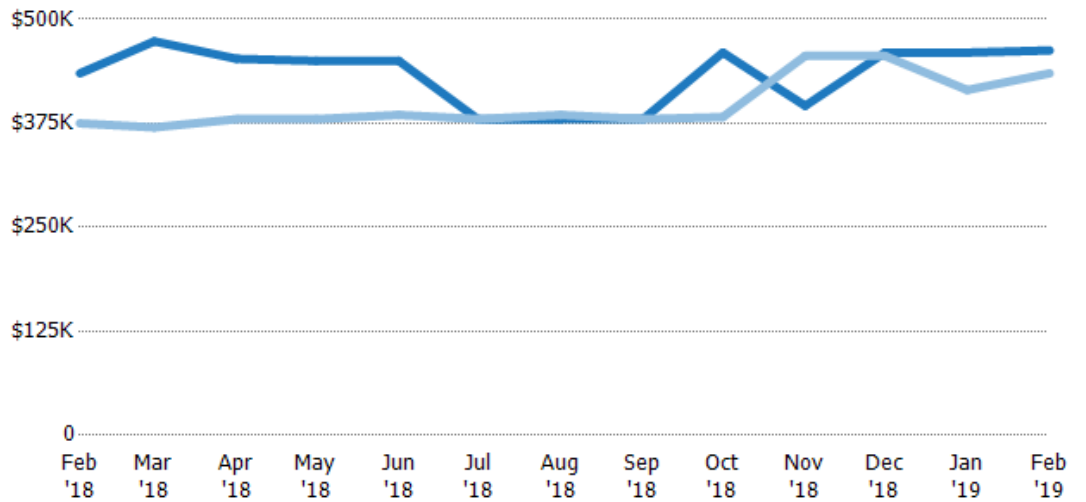
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Price	% Chg.
Feb '19	\$463K	6.3%
Feb '18	\$435K	16%
Feb '17	\$375K	-0.3%



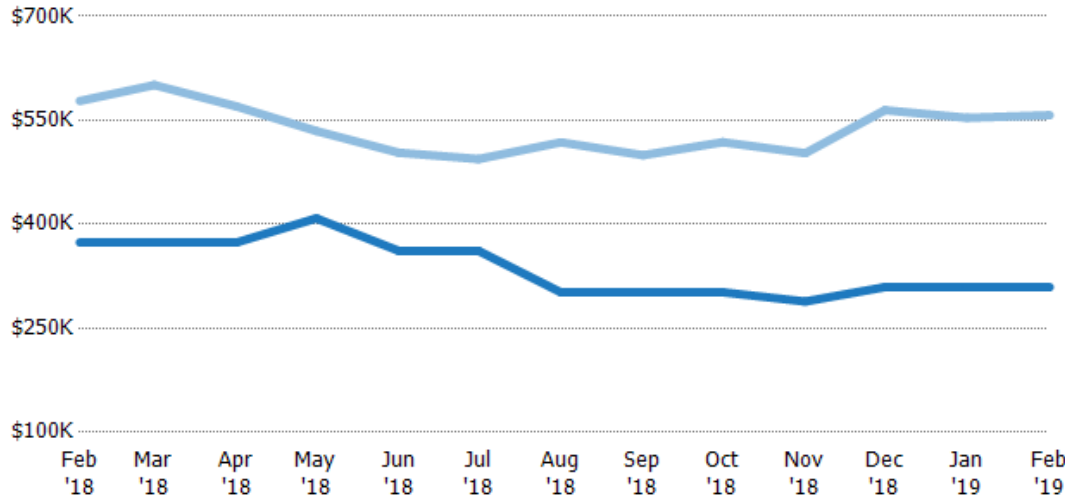
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	\$435K	\$474K	\$453K	\$450K	\$450K	\$380K	\$380K	\$380K	\$460K	\$396K	\$460K	\$460K	\$463K
Prior Year	\$375K	\$370K	\$380K	\$380K	\$385K	\$380K	\$385K	\$380K	\$383K	\$456K	\$456K	\$415K	\$435K
Percent Change from Prior Year	16%	28%	19%	18%	17%	0%	-1%	0%	20%	-13%	1%	11%	6%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
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 Family Residence



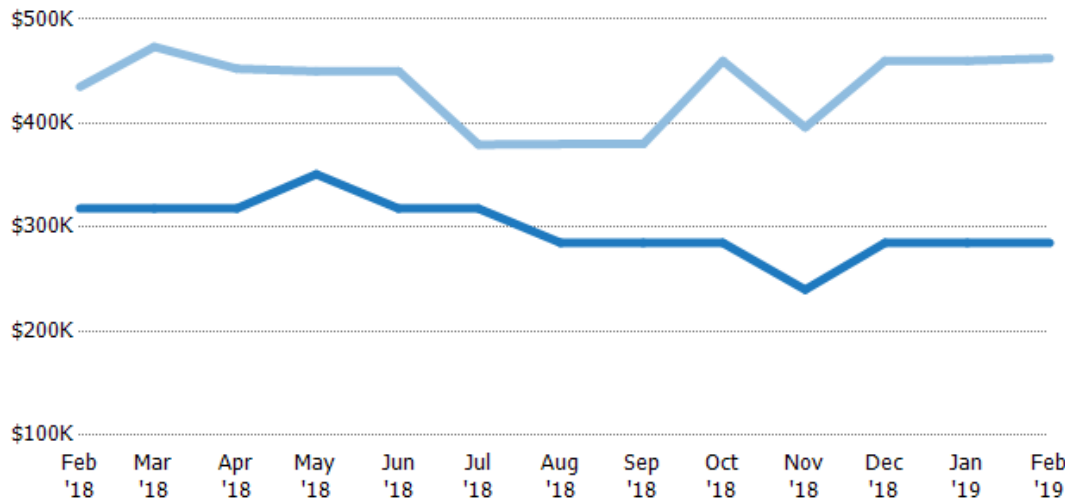
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Avg Est Value	\$374K	\$374K	\$374K	\$409K	\$362K	\$362K	\$302K	\$302K	\$302K	\$289K	\$309K	\$309K	\$309K
Avg Listing Price	\$578K	\$601K	\$570K	\$535K	\$503K	\$494K	\$518K	\$500K	\$518K	\$503K	\$565K	\$554K	\$557K
Avg Listing Price as a % of Avg Est Value	155%	161%	152%	131%	139%	137%	172%	165%	172%	174%	182%	179%	180%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
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 Family Residence



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Median Est Value	\$318K	\$318K	\$318K	\$351K	\$318K	\$318K	\$285K	\$285K	\$285K	\$240K	\$285K	\$285K	\$285K
Median Listing Price	\$435K	\$474K	\$453K	\$450K	\$450K	\$380K	\$380K	\$380K	\$460K	\$396K	\$460K	\$460K	\$463K
Med Listing Price as a % of Med Est Value	137%	149%	142%	128%	142%	119%	133%	133%	161%	165%	161%	161%	162%

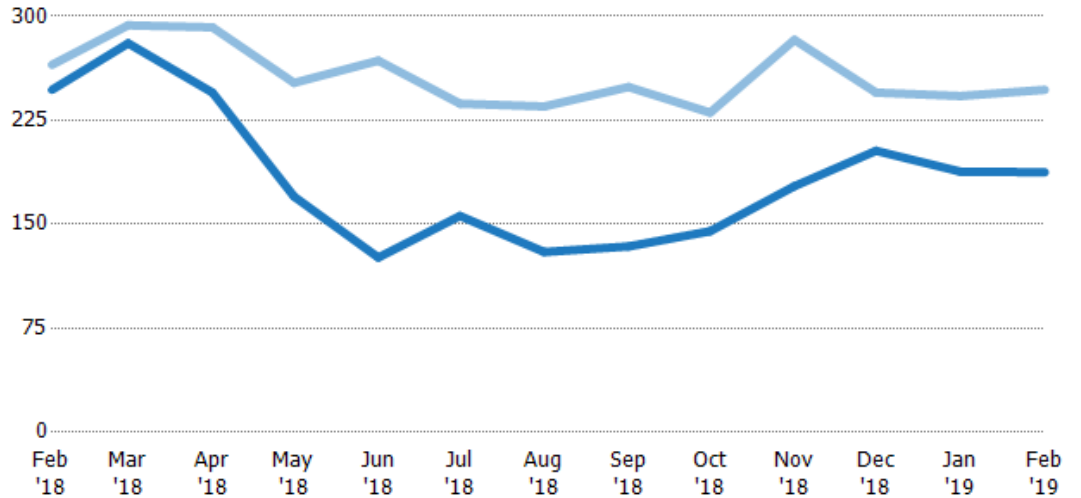
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Feb '19	188	-24.1%
Feb '18	247	-6.8%
Feb '17	265	-75.8%



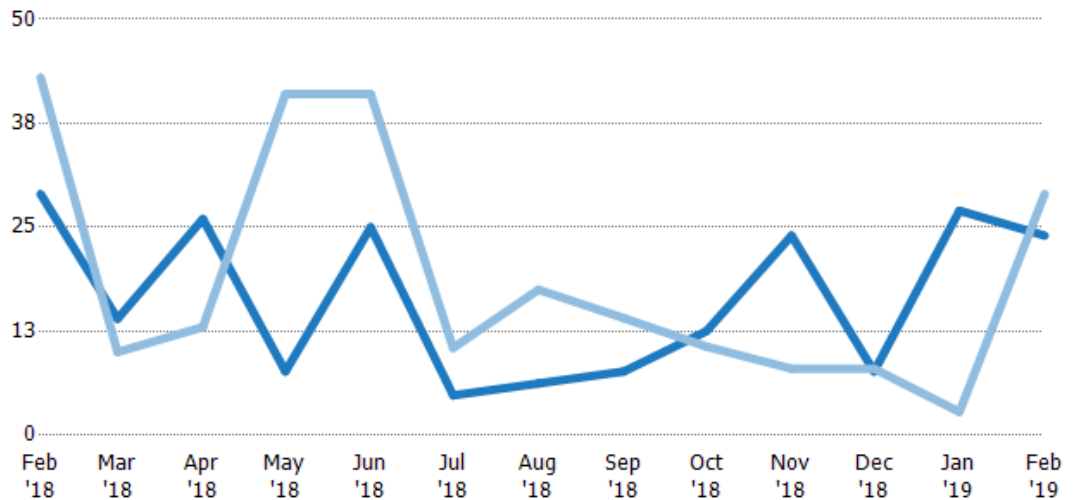
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	247	281	245	170	126	156	130	134	145	178	203	188	188
Prior Year	265	294	292	252	268	237	235	249	231	283	245	243	247
Percent Change from Prior Year	-7%	-4%	-16%	-33%	-53%	-34%	-45%	-46%	-37%	-37%	-17%	-22%	-24%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

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 Family Residence



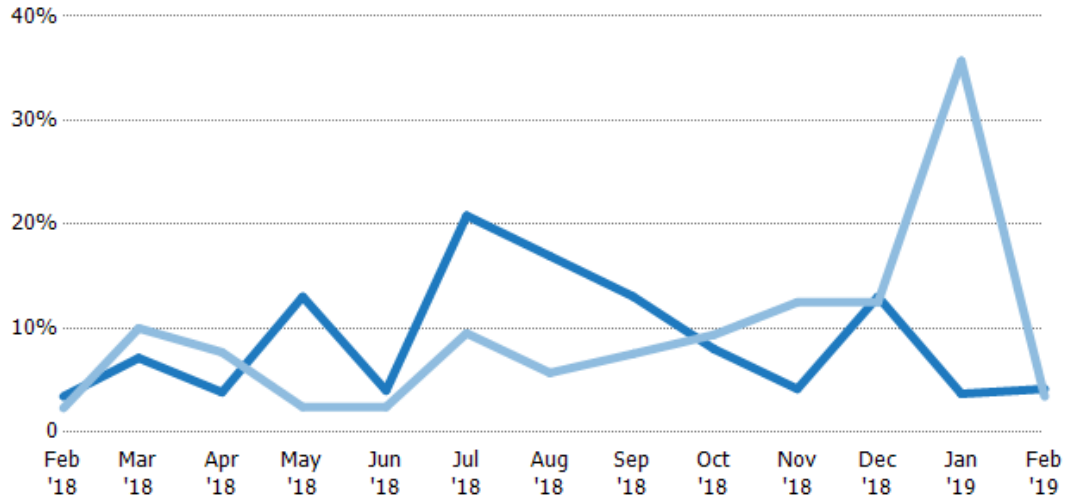
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	29	14	26	7.67	25	4.8	6.23	7.67	12.5	24	7.67	27	24
Prior Year	43	10	13	41	41	10.5	17.5	14.1	10.7	8	8	2.8	29
Percent Change from Prior Year	-33%	40%	100%	-81%	-39%	-54%	-100%	100%	17%	200%	-4%	864%	-17%

Absorption Rate

The percentage of inventory sold per month.

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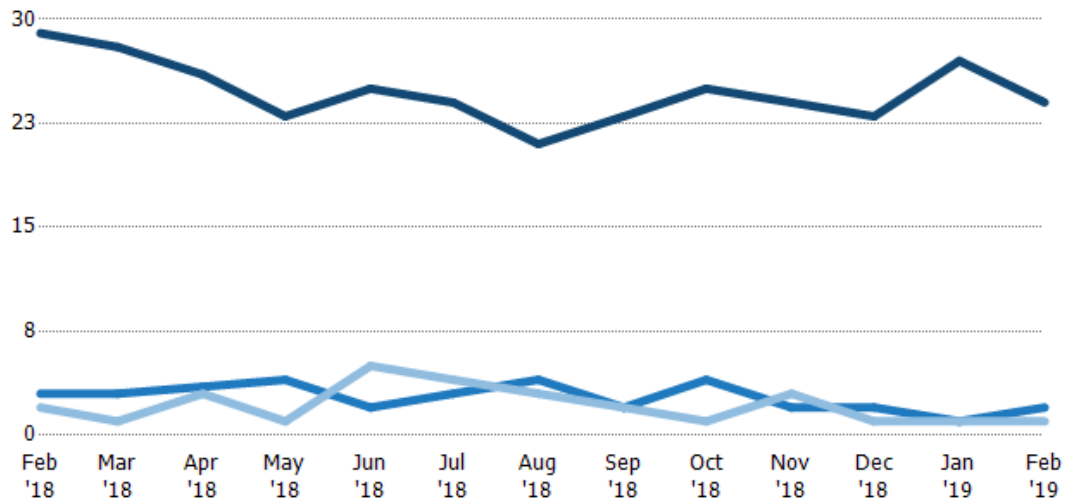
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	3%	7%	4%	13%	4%	21%	17%	13%	8%	4%	13%	4%	4%
Prior Year	2%	10%	8%	2%	2%	10%	6%	8%	9%	13%	13%	36%	3%
Change from Prior Year	-1%	3%	4%	-11%	-2%	-11%	6%	-13%	1%	8%	-1%	32%	-1%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

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 Condo/Townhouse/Apt, Single
 Family Residence



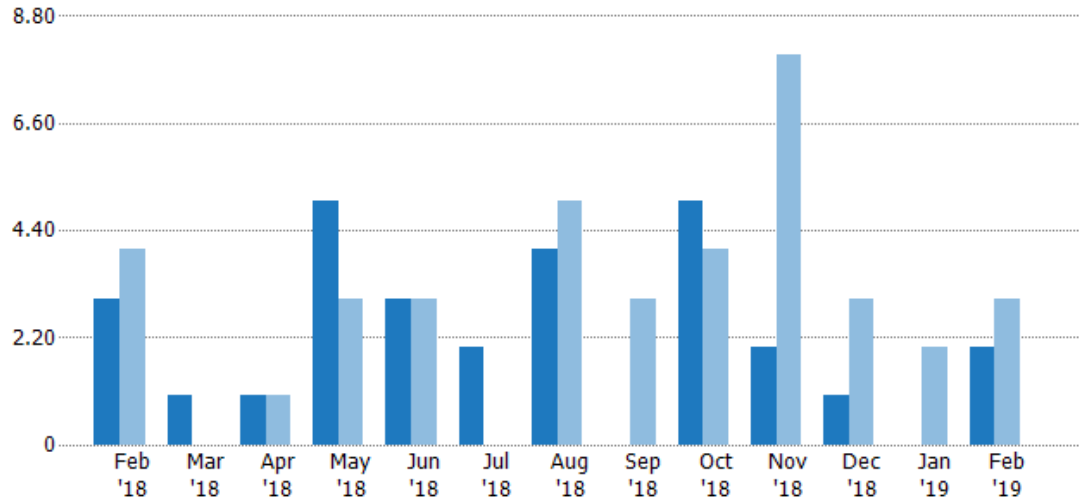
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Active	29	28	26	23	25	24	21	23	25	24	23	27	24
Pending	3	3	3.5	4	2	3	4	2	4	2	2	1	2
Sold	2	1	3	1	5	4	3	2	1	3	1	1	1

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
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 Family Residence



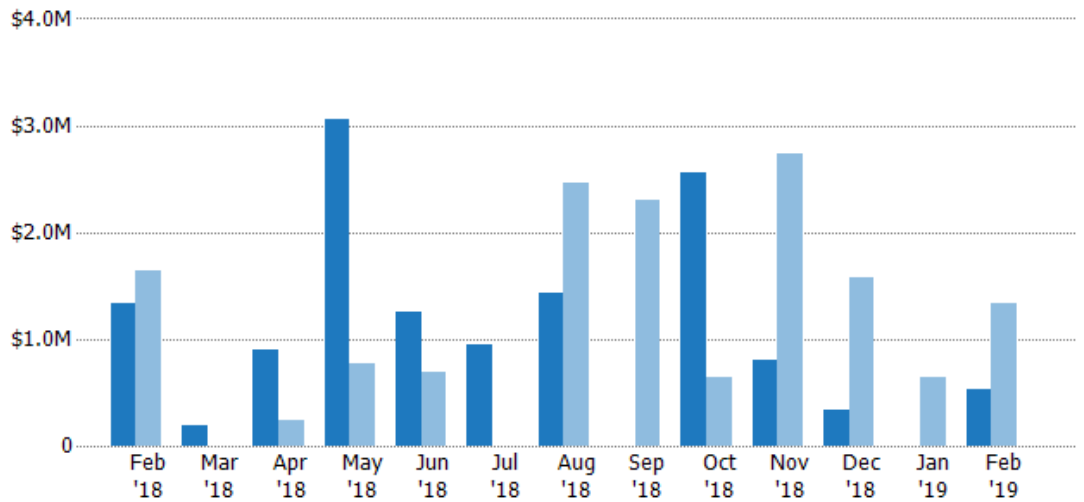
Current Year	3	1	1	5	3	2	4	-	5	2	1	-	2
Prior Year	4	-	1	3	3	-	5	3	4	8	3	2	3
Percent Change from Prior Year	-25%	100%	0%	67%	0%	100%	-20%	-100%	25%	-75%	-67%	-100%	-33%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



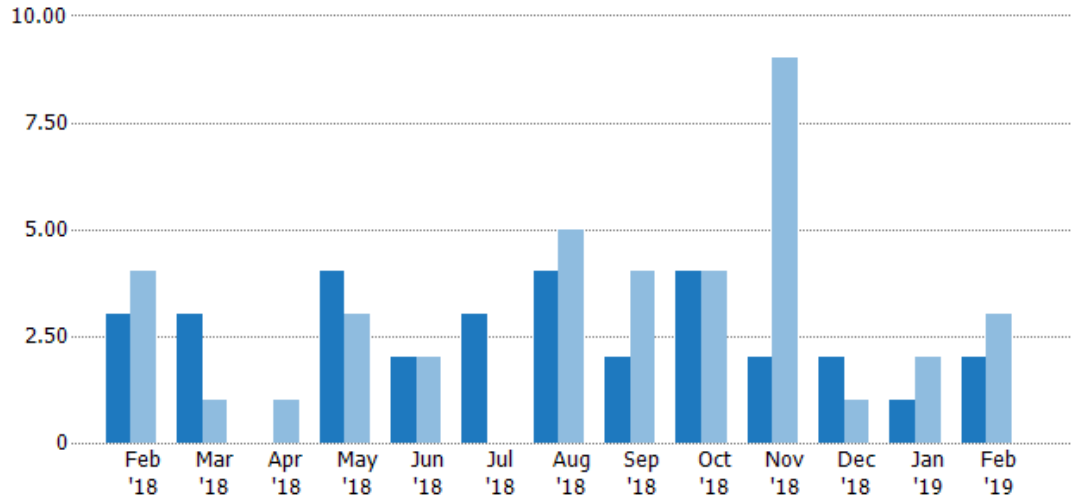
Current Year	\$1.34M	\$190K	\$895K	\$3.05M	\$1.25M	\$949K	\$1.43M	-	\$2.55M	\$805K	\$330K	-	\$525K
Prior Year	\$1.63M	-	\$239K	\$774K	\$687K	-	\$2.46M	\$2.3M	\$642K	\$2.73M	\$1.58M	\$638K	\$1.34M
Percent Change from Prior Year	-18%	100%	274%	294%	82%	100%	-42%	-100%	298%	-71%	-79%	-100%	-61%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



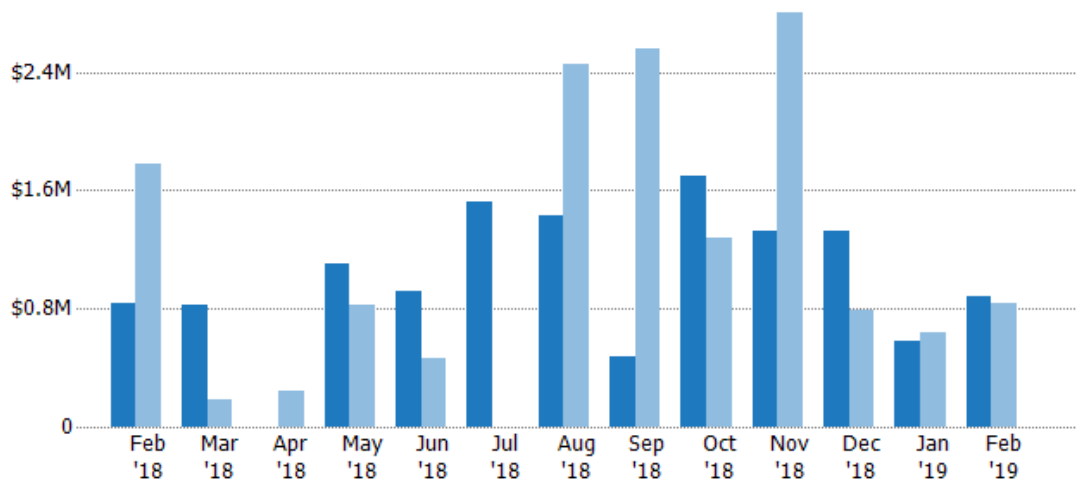
Current Year	3	3	-	4	2	3	4	2	4	2	2	1	2
Prior Year	4	1	1	3	2	-	5	4	4	9	1	2	3
Percent Change from Prior Year	-25%	200%	-100%	33%	0%	100%	-20%	-50%	0%	-78%	100%	-50%	-33%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



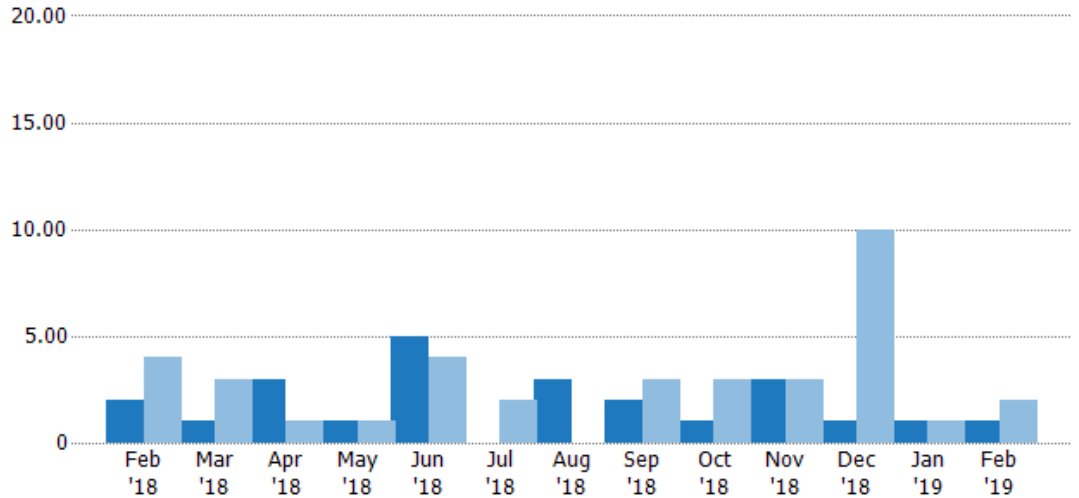
Current Year	\$837K	\$828K	-	\$1.1M	\$918K	\$1.53M	\$1.43M	\$474K	\$1.7M	\$1.33M	\$1.33M	\$580K	\$880K
Prior Year	\$1.78M	\$189K	\$239K	\$824K	\$469K	-	\$2.46M	\$2.56M	\$1.28M	\$2.8M	\$795K	\$638K	\$837K
Percent Change from Prior Year	-53%	338%	-100%	34%	96%	100%	-42%	-81%	32%	-52%	67%	-9%	5%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



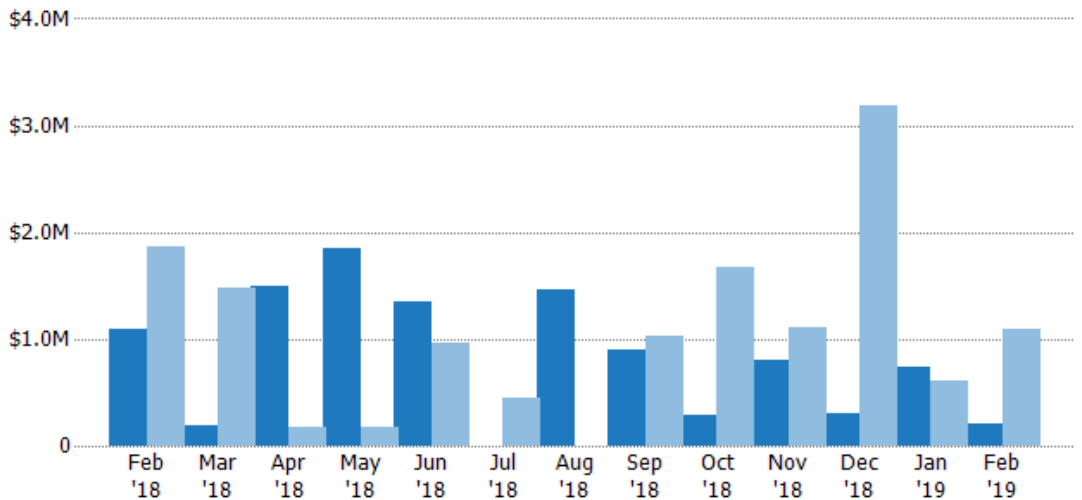
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	2	1	3	1	5	-	3	2	1	3	1	1	1
Prior Year	4	3	1	1	4	2	-	3	3	3	10	1	2
Percent Change from Prior Year	-50%	-67%	200%	0%	25%	-100%	100%	-33%	-67%	0%	-90%	0%	-50%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



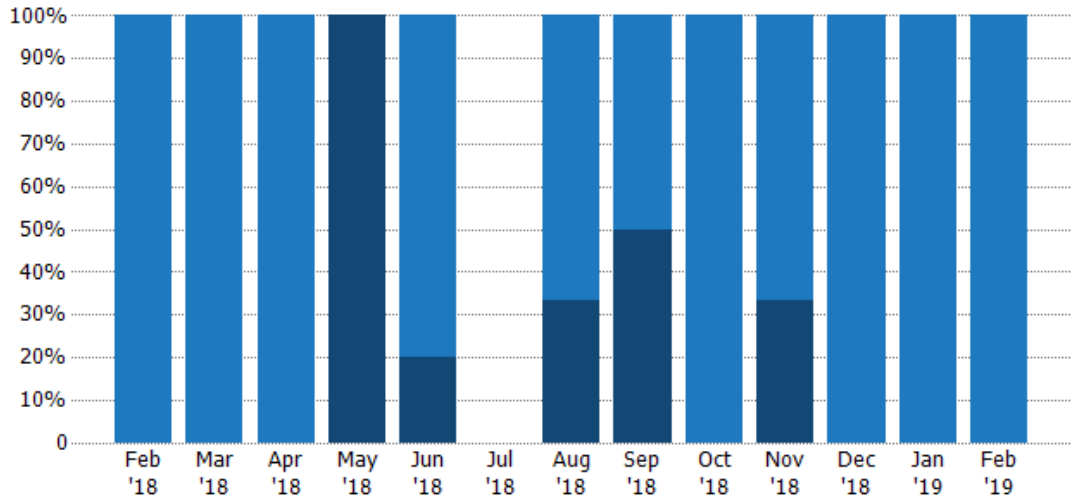
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	\$1.09M	\$195K	\$1.49M	\$1.85M	\$1.35M	-	\$1.46M	\$905K	\$290K	\$804K	\$305K	\$730K	\$210K
Prior Year	\$1.87M	\$1.48M	\$175K	\$180K	\$972K	\$444K	-	\$1.04M	\$1.67M	\$1.11M	\$3.19M	\$605K	\$1.09M
Percent Change from Prior Year	-42%	-87%	754%	928%	39%	-100%	100%	-13%	-83%	-28%	-90%	21%	-81%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



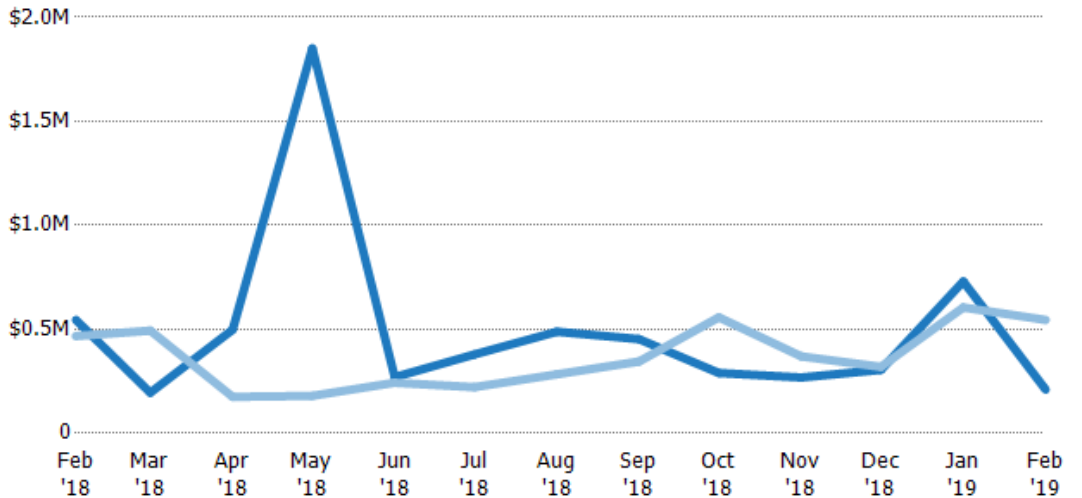
Property Type	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Condo/Townhouse	100%	100%	100%	-	80%	-	67%	50%	100%	67%	100%	100%	100%
Single Family Residence	-	-	-	100%	20%	-	33%	50%	-	33%	-	-	-

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: South Londondery, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



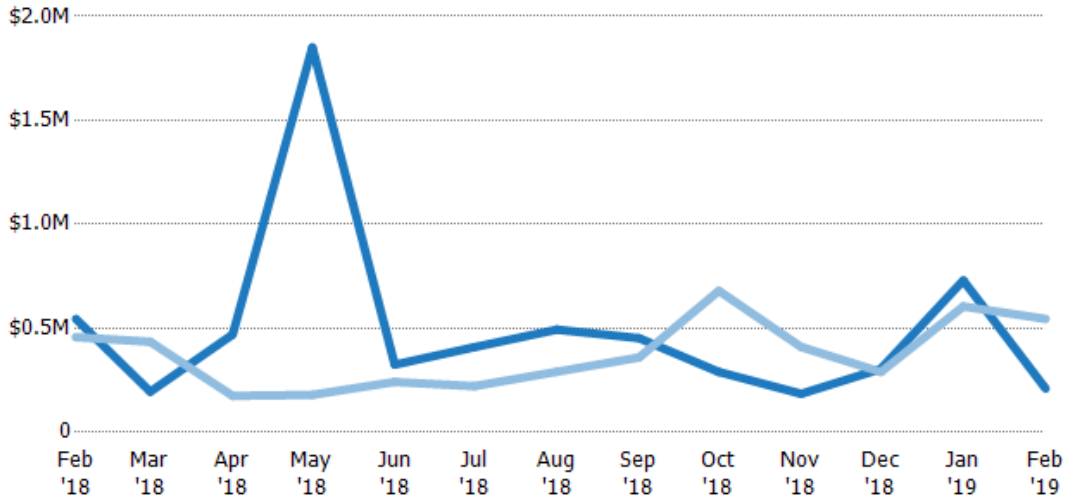
Current Year	\$545K	\$195K	\$498K	\$1.85M	\$270K	\$379K	\$488K	\$453K	\$290K	\$268K	\$305K	\$730K	\$210K
Prior Year	\$467K	\$493K	\$175K	\$180K	\$243K	\$222K	\$283K	\$345K	\$558K	\$370K	\$319K	\$605K	\$545K
Percent Change from Prior Year	17%	-60%	185%	928%	11%	-100%	100%	31%	-48%	-28%	-4%	21%	-61%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



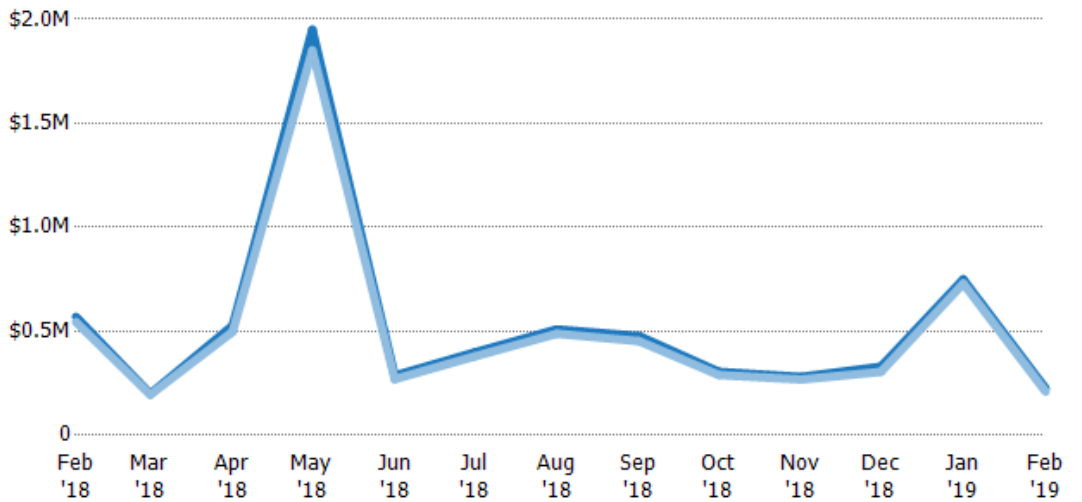
Current Year	\$545K	\$195K	\$470K	\$1.85M	\$325K	\$409K	\$494K	\$453K	\$290K	\$185K	\$305K	\$730K	\$210K
Prior Year	\$458K	\$435K	\$175K	\$180K	\$242K	\$222K	\$291K	\$360K	\$680K	\$410K	\$290K	\$605K	\$545K
Percent Change from Prior Year	19%	-55%	169%	928%	34%	-100%	100%	26%	-57%	-55%	5%	21%	-61%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



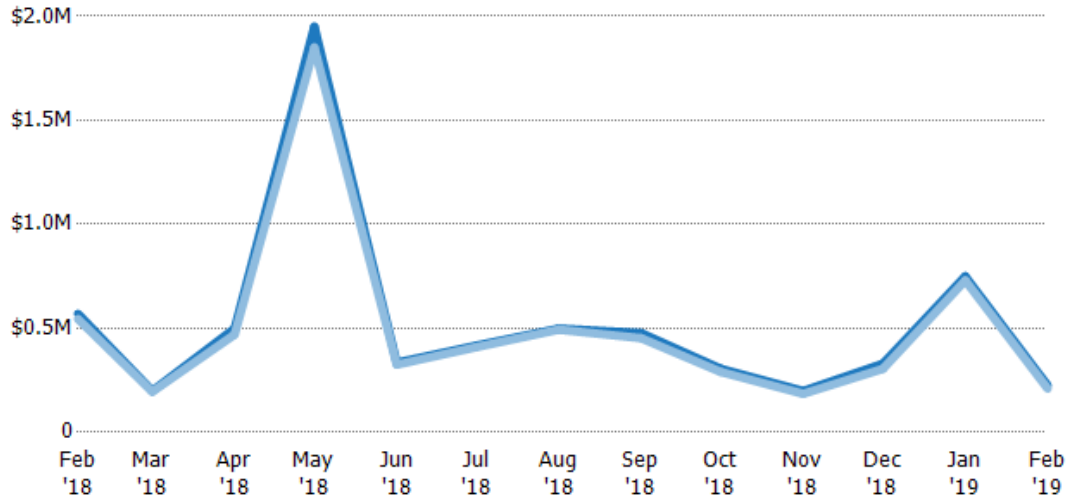
Avg List Price	\$570K	\$199K	\$528K	\$1.95M	\$287K	\$398K	\$509K	\$477K	\$305K	\$281K	\$330K	\$750K	\$225K
Avg Sales Price	\$545K	\$195K	\$498K	\$1.85M	\$270K	\$379K	\$488K	\$453K	\$290K	\$268K	\$305K	\$730K	\$210K
Avg Sales Price as a % of Avg List Price	96%	98%	94%	95%	94%	95%	96%	95%	95%	95%	92%	97%	93%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



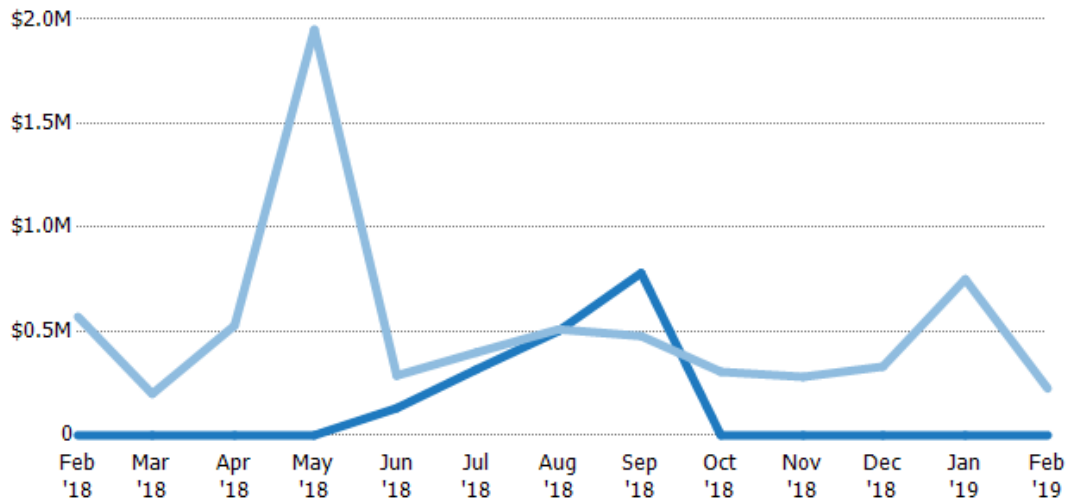
Median List Price	\$570K	\$199K	\$499K	\$1.95M	\$335K	\$417K	\$499K	\$477K	\$305K	\$199K	\$330K	\$750K	\$225K
Median Sales Price	\$545K	\$195K	\$470K	\$1.85M	\$325K	\$409K	\$494K	\$453K	\$290K	\$185K	\$305K	\$730K	\$210K
Med Sales Price as a % of Med List Price	96%	98%	94%	95%	97%	98%	99%	95%	95%	93%	92%	97%	93%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



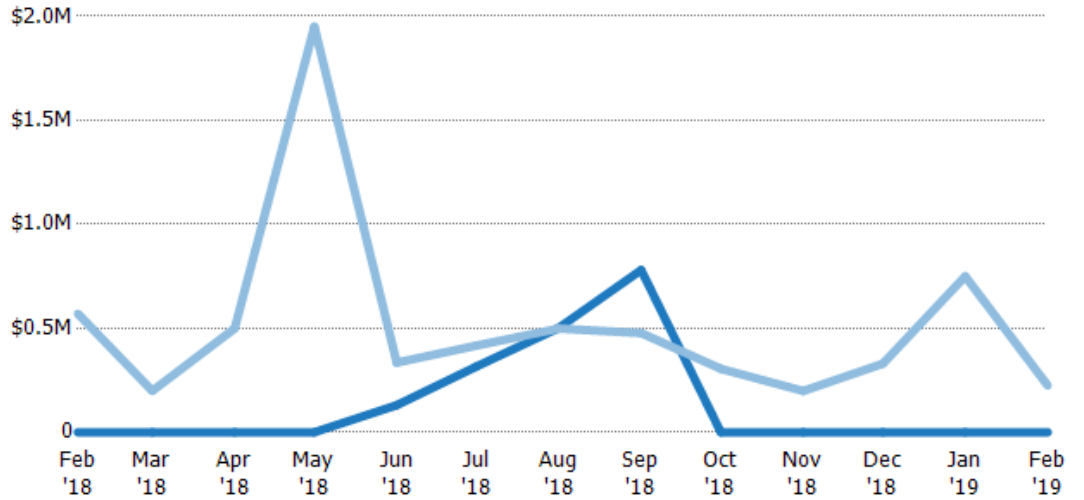
Avg Est Value	\$0	\$0	\$0	\$0	\$130K	\$316K	\$502K	\$780K	\$0	\$0	\$0	\$0	\$0
Avg Sales Price	\$570K	\$199K	\$528K	\$1.95M	\$287K	\$398K	\$509K	\$477K	\$305K	\$281K	\$330K	\$750K	\$225K
Avg Sales Price as a % of Avg Est Value	100%	100%	100%	100%	220%	161%	101%	61%	100%	100%	100%	100%	100%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: South Londonderry, VT 05155
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$0	\$0	\$0	\$0	\$130K	\$316K	\$502K	\$780K	\$0	\$0	\$0	\$0	\$0
Median Sales Price	\$570K	\$199K	\$499K	\$1.95M	\$335K	\$417K	\$499K	\$477K	\$305K	\$199K	\$330K	\$750K	\$225K
Med Sales Price as a % of Med Est Value	100%	100%	100%	100%	257%	178%	99%	61%	100%	100%	100%	100%	100%