

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

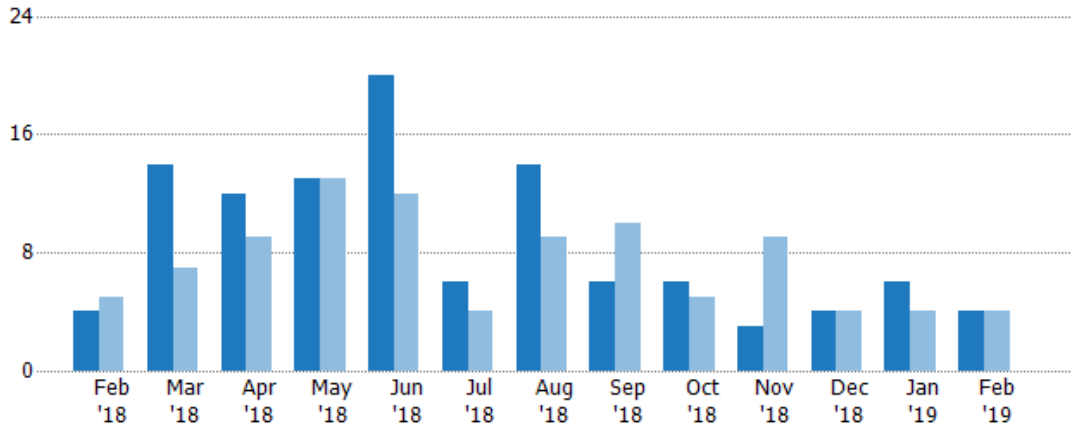
| Key Metrics                            | Feb 2019    | Feb 2018    | + / -     | YTD 2019    | YTD 2018    | + / -   |
|--|-------------|-------------|-----------|-------------|-------------|---------|
| <b>Listing Activity Charts Metrics</b> |             |             |           |             |             |         |
| New Listing Count                      | 4           | 4           | +/-       | 10          | 8           | +25%    |
| New Listing Volume                     | \$560,400   | \$741,400   | -24.4%    | \$1,733,100 | \$1,217,400 | +42.4%  |
| Active Listing Count                   | 39          | 49          | -20.4%    | N/A         | N/A         |         |
| Active Listing Volume                  | \$8,447,099 | \$9,291,800 | -9.1%     | N/A         | N/A         |         |
| Average Listing Price                  | \$216,592   | \$189,629   | +14.2%    | \$213,959   | \$188,407   | +13.6%  |
| Median Listing Price                   | \$189,900   | \$155,000   | +22.5%    | \$189,900   | \$158,389   | +19.9%  |
| Median Days in RPR                     | 197         | 176         | +11.9%    | 189         | 166.33      | +13.6%  |
| Months of Inventory                    | 19.5        | 12.3        | +59.2%    | 13.7        | 47.5        | -71.2%  |
| Absorption Rate                        | 5.13%       | 8.16%       | -3%       | 7.32%       | 2.11%       | +5.2%   |
| <b>Sales Activity Charts Metrics</b>   |             |             |           |             |             |         |
| New Pending Sales Count                | 8           | 1           | +700%     | 12          | 4           | +200%   |
| New Pending Sales Volume               | \$1,070,400 | \$39,500    | +2,609.9% | \$1,528,200 | \$494,300   | +209.2% |
| Pending Sales Count                    | 10          | 6           | +66.7%    | N/A         | N/A         |         |
| Pending Sales Volume                   | \$1,234,700 | \$653,200   | +89%      | N/A         | N/A         |         |
| Closed Sales Count                     | 5           | 2           | +150%     | 7           | 6           | +16.7%  |
| Closed Sales Volume                    | \$647,500   | \$480,000   | +34.9%    | \$838,400   | \$1,257,500 | -33.3%  |
| Average Sales Price                    | \$129,500   | \$240,000   | -46%      | \$119,771   | \$209,583   | -42.9%  |
| Median Sales Price                     | \$155,000   | \$240,000   | -35.4%    | \$137,986   | \$216,667   | -36.3%  |

## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



| Month/Year | Count | % Chg. |
|------------|-------|--------|
| Feb '19    | 4     | 0%     |
| Feb '18    | 4     | -20%   |
| Feb '17    | 5     | -40%   |

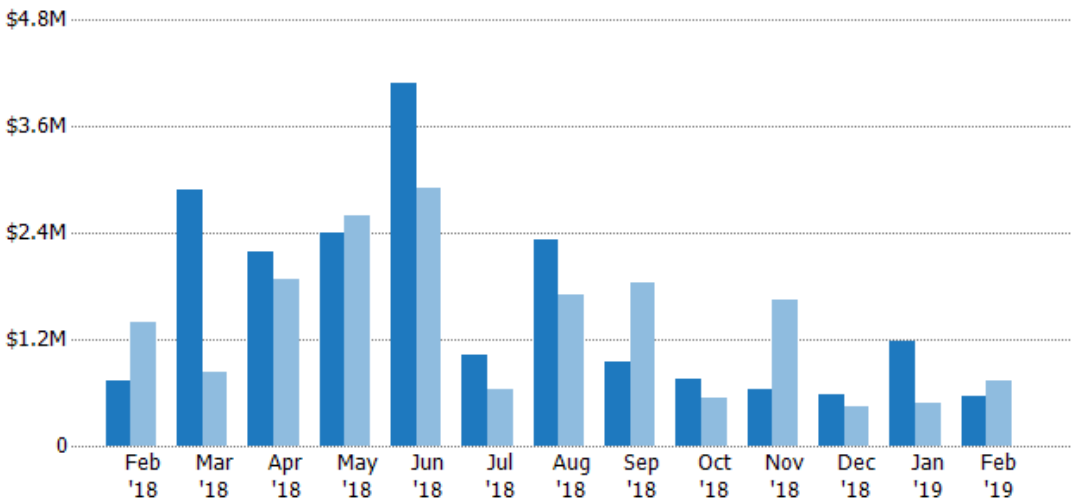
|                                | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 4       | 14      | 12      | 13      | 20      | 6       | 14      | 6       | 6       | 3       | 4       | 6       | 4       |
| Prior Year                     | 5       | 7       | 9       | 13      | 12      | 4       | 9       | 10      | 5       | 9       | 4       | 4       | 4       |
| Percent Change from Prior Year | -20%    | 100%    | 33%     | 0%      | 67%     | 50%     | 56%     | -40%    | 20%     | -67%    | 0%      | 50%     | 0%      |

## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



| Month/Year | Volume | % Chg. |
|------------|--------|--------|
| Feb '19    | \$560K | -24.4% |
| Feb '18    | \$741K | -46.9% |
| Feb '17    | \$1.4M | -66.8% |

|                                | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$741K  | \$2.89M | \$2.18M | \$2.41M | \$4.09M | \$1.02M | \$2.33M | \$957K  | \$762K  | \$644K  | \$584K  | \$1.17M | \$560K  |
| Prior Year                     | \$1.4M  | \$822K  | \$1.88M | \$2.6M  | \$2.9M  | \$635K  | \$1.7M  | \$1.84M | \$544K  | \$1.65M | \$447K  | \$476K  | \$741K  |
| Percent Change from Prior Year | -47%    | 251%    | 16%     | -7%     | 41%     | 61%     | 37%     | -48%    | 40%     | -61%    | 31%     | 146%    | -24%    |

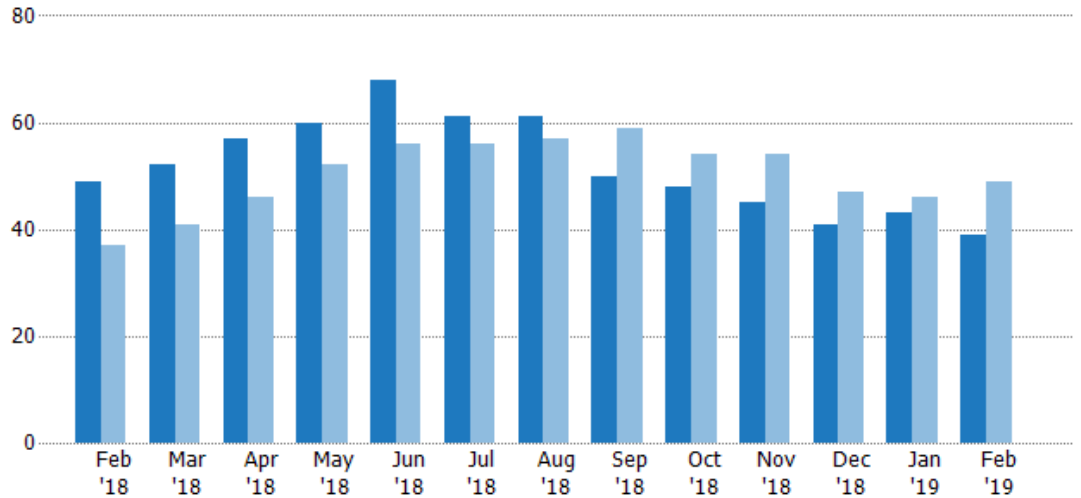
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Feb '19        | 39    | -20.4% |
| Feb '18        | 49    | 32.4%  |
| Feb '17        | 37    | 100%   |



|                                |     |     |     |     |     |    |    |      |      |      |      |     |      |
|--------------------------------|-----|-----|-----|-----|-----|----|----|------|------|------|------|-----|------|
| Current Year                   | 49  | 52  | 57  | 60  | 68  | 61 | 61 | 50   | 48   | 45   | 41   | 43  | 39   |
| Prior Year                     | 37  | 41  | 46  | 52  | 56  | 56 | 57 | 59   | 54   | 54   | 47   | 46  | 49   |
| Percent Change from Prior Year | 32% | 27% | 24% | 15% | 21% | 9% | 7% | -15% | -11% | -17% | -13% | -7% | -20% |

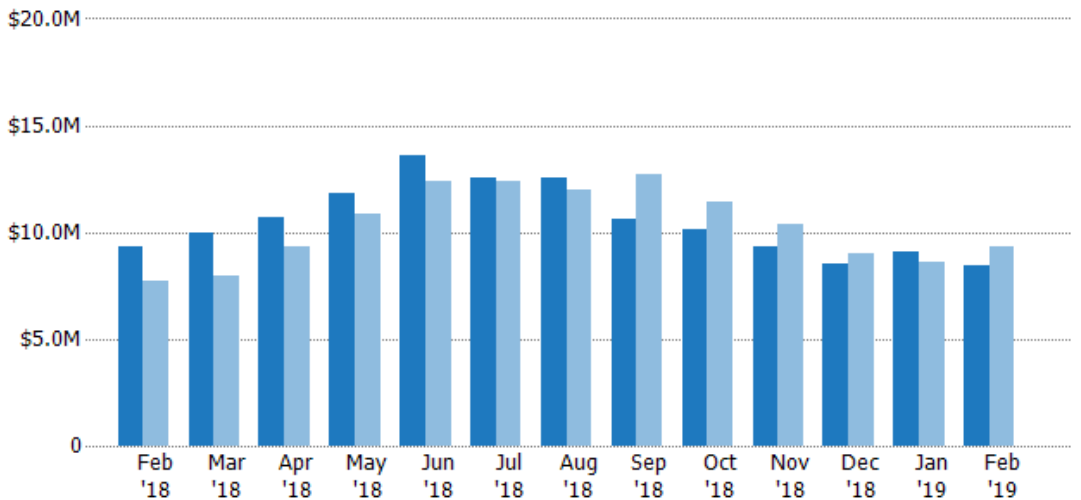
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Feb '19        | \$8.45M | -9.1%  |
| Feb '18        | \$9.29M | 20.4%  |
| Feb '17        | \$7.72M | 75.2%  |



|                                |         |         |         |         |         |         |         |         |         |         |         |         |         |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$9.29M | \$9.98M | \$10.7M | \$11.8M | \$13.6M | \$12.6M | \$12.5M | \$10.6M | \$10.1M | \$9.31M | \$8.52M | \$9.1M  | \$8.45M |
| Prior Year                     | \$7.72M | \$7.94M | \$9.3M  | \$10.8M | \$12.4M | \$12.4M | \$12M   | \$12.7M | \$11.4M | \$10.4M | \$9.04M | \$8.61M | \$9.29M |
| Percent Change from Prior Year | 20%     | 26%     | 15%     | 9%      | 9%      | 2%      | 4%      | -16%    | -12%    | -11%    | -6%     | 6%      | -9%     |

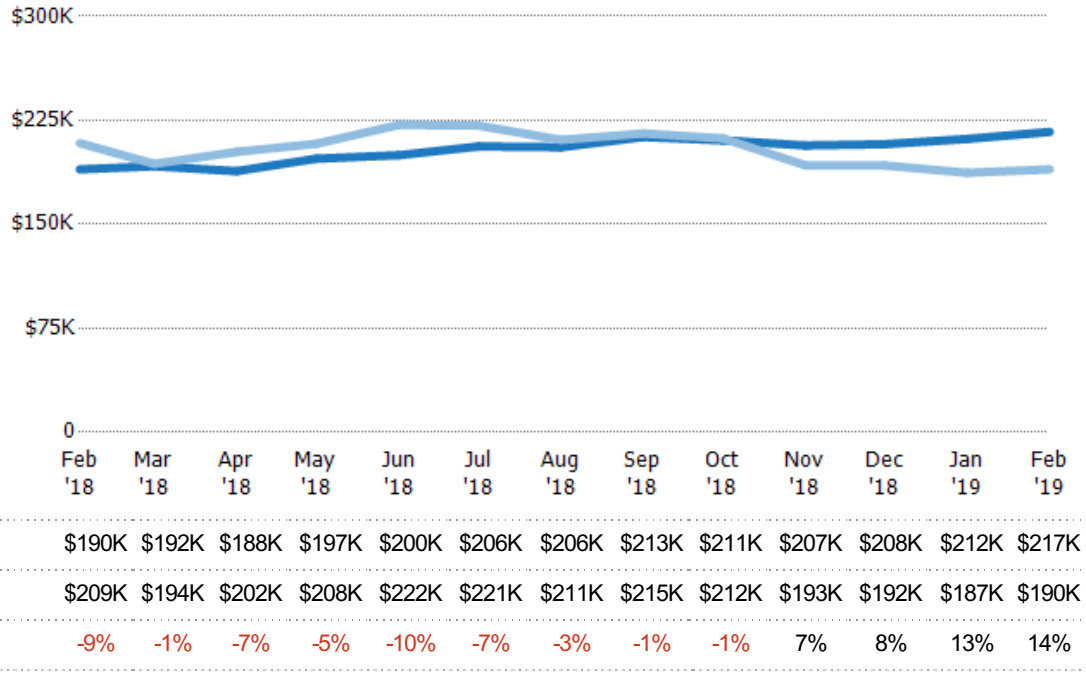
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Price  | % Chg. |
|----------------|--------|--------|
| Feb '19        | \$217K | 14.2%  |
| Feb '18        | \$190K | -9.1%  |
| Feb '17        | \$209K | -12.4% |



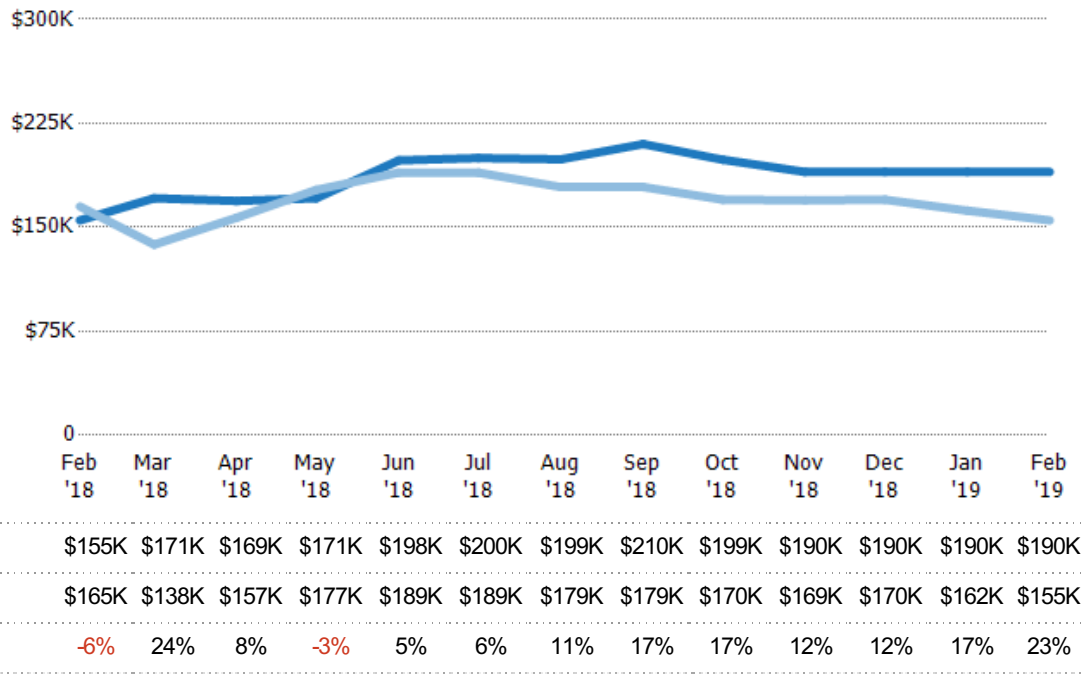
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Price  | % Chg. |
|----------------|--------|--------|
| Feb '19        | \$190K | 22.5%  |
| Feb '18        | \$155K | -6.1%  |
| Feb '17        | \$165K | -18.2% |

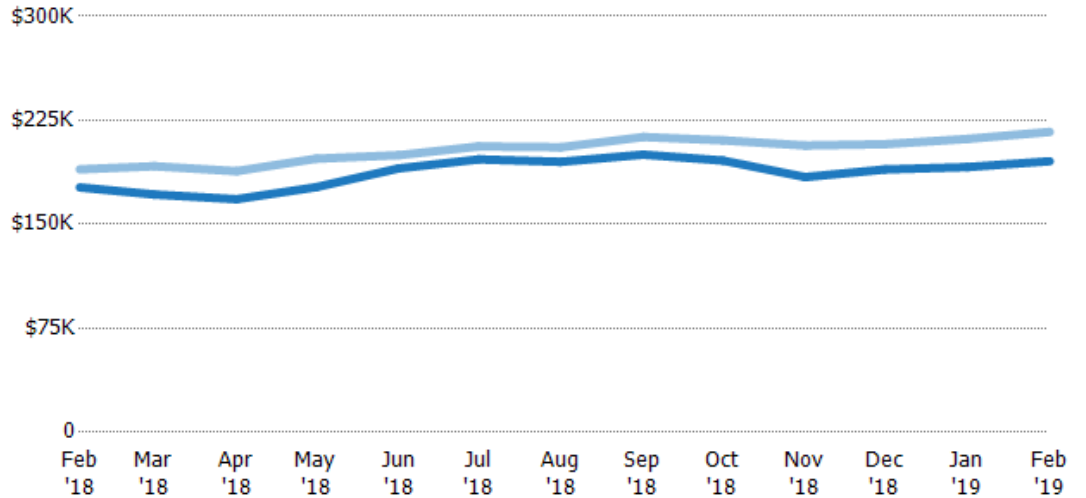


## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



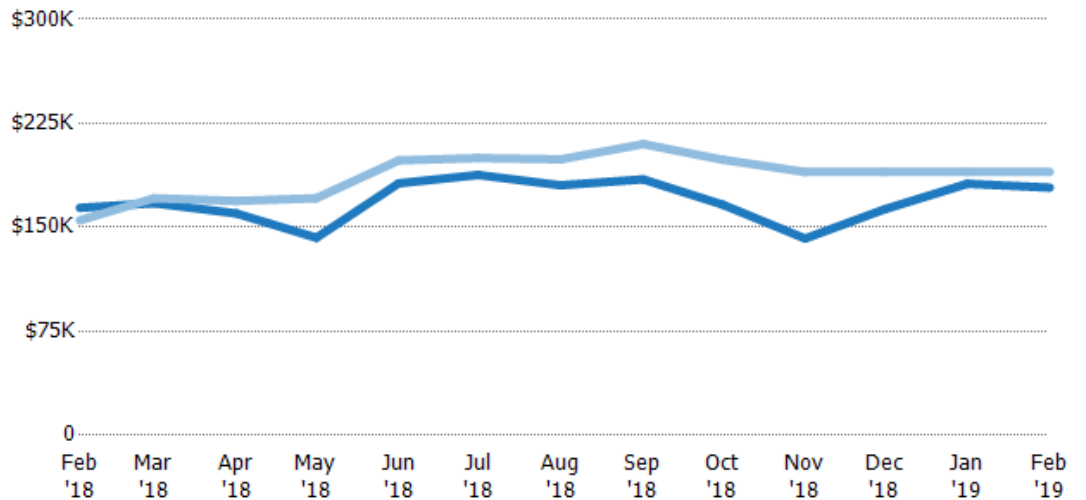
|   |        |        |        |        |        |        |        |        |        |        |        |        |        |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Avg Est Value                             | \$177K | \$171K | \$168K | \$177K | \$190K | \$197K | \$195K | \$200K | \$196K | \$184K | \$190K | \$191K | \$195K |
| Avg Listing Price                         | \$190K | \$192K | \$188K | \$197K | \$200K | \$206K | \$206K | \$213K | \$211K | \$207K | \$208K | \$212K | \$217K |
| Avg Listing Price as a % of Avg Est Value | 107%   | 112%   | 112%   | 112%   | 105%   | 105%   | 105%   | 106%   | 107%   | 112%   | 110%   | 111%   | 111%   |

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|   |        |        |        |        |        |        |        |        |        |        |        |        |        |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Median Est Value                          | \$164K | \$167K | \$160K | \$142K | \$182K | \$188K | \$180K | \$185K | \$166K | \$142K | \$163K | \$181K | \$179K |
| Median Listing Price                      | \$155K | \$171K | \$169K | \$171K | \$198K | \$200K | \$199K | \$210K | \$199K | \$190K | \$190K | \$190K | \$190K |
| Med Listing Price as a % of Med Est Value | 95%    | 102%   | 106%   | 120%   | 109%   | 106%   | 110%   | 114%   | 119%   | 134%   | 116%   | 105%   | 106%   |

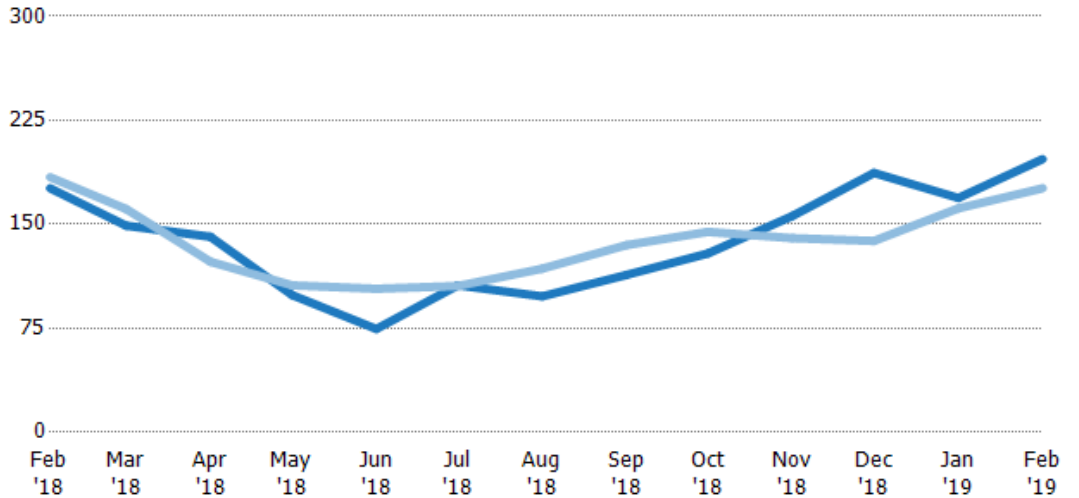
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Days | % Chg. |
|------------|------|--------|
| Feb '19    | 197  | 11.9%  |
| Feb '18    | 176  | -4.3%  |
| Feb '17    | 184  | 28.3%  |



|                                | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 176     | 149     | 141     | 99      | 74.5    | 106     | 98      | 114     | 129     | 156     | 187     | 169     | 197     |
| Prior Year                     | 184     | 161     | 123     | 106     | 104     | 106     | 118     | 135     | 145     | 140     | 138     | 162     | 176     |
| Percent Change from Prior Year | -4%     | -7%     | 15%     | -7%     | -28%    | 0%      | -17%    | -16%    | -11%    | 11%     | 36%     | 5%      | 12%     |

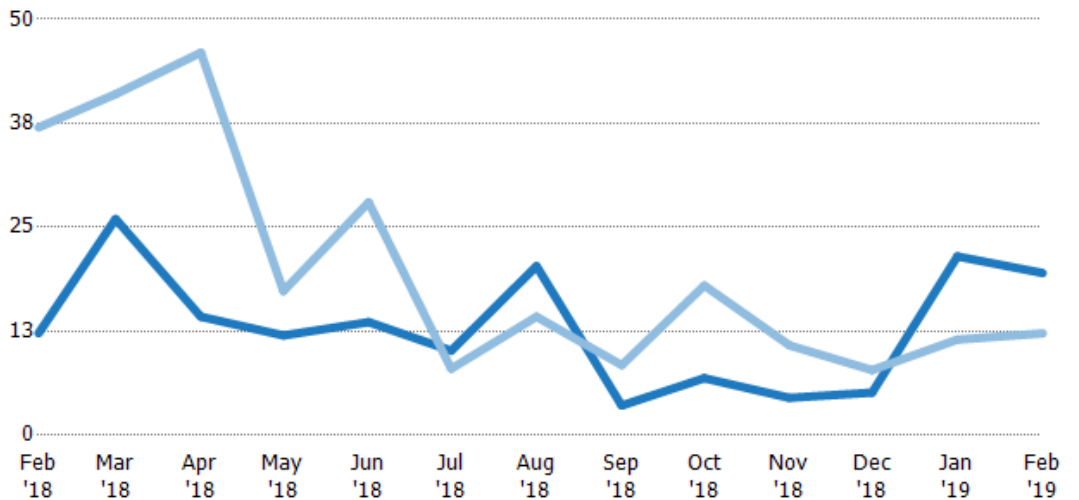
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/Year | Months | % Chg. |
|------------|--------|--------|
| Feb '19    | 19.5   | 59.2%  |
| Feb '18    | 12.3   | -66.9% |
| Feb '17    | 37     | -33.3% |



|                                | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 12.3    | 26      | 14.3    | 12      | 13.6    | 10.2    | 20.3    | 3.57    | 6.86    | 4.5     | 5.13    | 21.5    | 19.5    |
| Prior Year                     | 37      | 41      | 46      | 17.3    | 28      | 8       | 14.3    | 8.43    | 18      | 10.8    | 7.83    | 11.5    | 12.3    |
| Percent Change from Prior Year | -67%    | -37%    | -69%    | -31%    | -51%    | 27%     | 43%     | -58%    | -62%    | -58%    | -35%    | 87%     | 59%     |

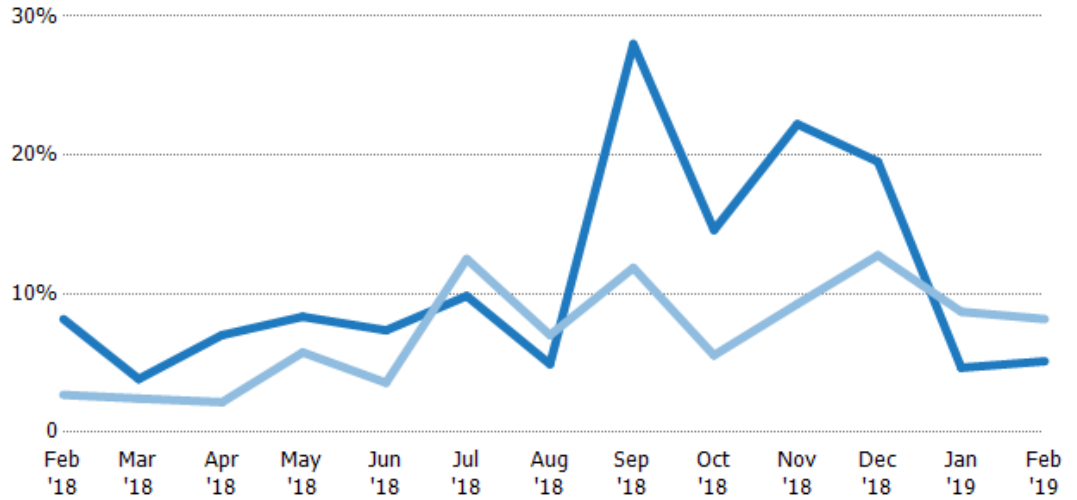
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Rate | Chg.  |
|----------------|------|-------|
| Feb '19        | 5%   | 3%    |
| Feb '18        | 8%   | -5.5% |
| Feb '17        | 3%   | 50%   |



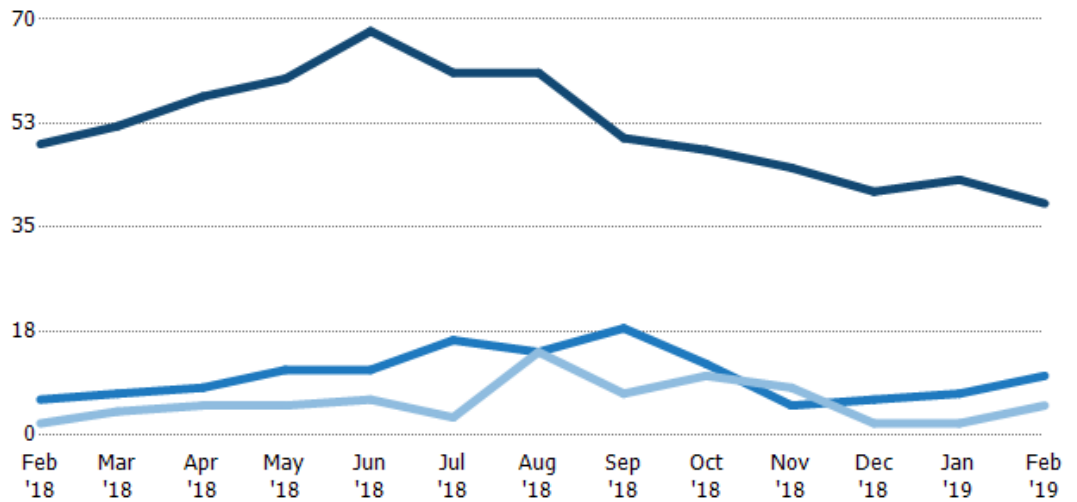
|                        | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 |
|------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year           | 8%      | 4%      | 7%      | 8%      | 7%      | 10%     | 5%      | 28%     | 15%     | 22%     | 20%     | 5%      | 5%      |
| Prior Year             | 3%      | 2%      | 2%      | 6%      | 4%      | 13%     | 7%      | 12%     | 6%      | 9%      | 13%     | 9%      | 8%      |
| Change from Prior Year | -5%     | -1%     | -5%     | -3%     | -4%     | 3%      | 2%      | -16%    | -9%     | -13%    | -7%     | 4%      | 3%      |

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|         | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 |
|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Active  | 49      | 52      | 57      | 60      | 68      | 61      | 61      | 50      | 48      | 45      | 41      | 43      | 39      |
| Pending | 6       | 7       | 8       | 11      | 11      | 16      | 14      | 18      | 12      | 5       | 6       | 7       | 10      |
| Sold    | 2       | 4       | 5       | 5       | 6       | 3       | 14      | 7       | 10      | 8       | 2       | 2       | 5       |

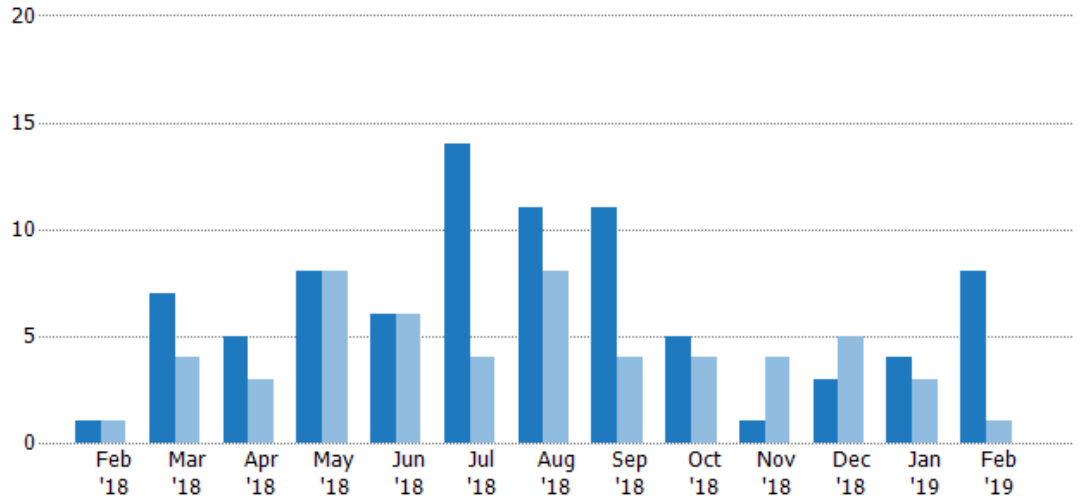
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Feb '19        | 8     | 700%   |
| Feb '18        | 1     | 0%     |
| Feb '17        | 1     | 200%   |



|                                |    |     |     |    |    |      |     |      |     |      |      |     |      |
|--------------------------------|----|-----|-----|----|----|------|-----|------|-----|------|------|-----|------|
| Current Year                   | 1  | 7   | 5   | 8  | 6  | 14   | 11  | 11   | 5   | 1    | 3    | 4   | 8    |
| Prior Year                     | 1  | 4   | 3   | 8  | 6  | 4    | 8   | 4    | 4   | 4    | 5    | 3   | 1    |
| Percent Change from Prior Year | 0% | 75% | 67% | 0% | 0% | 250% | 38% | 175% | 25% | -75% | -40% | 33% | 700% |

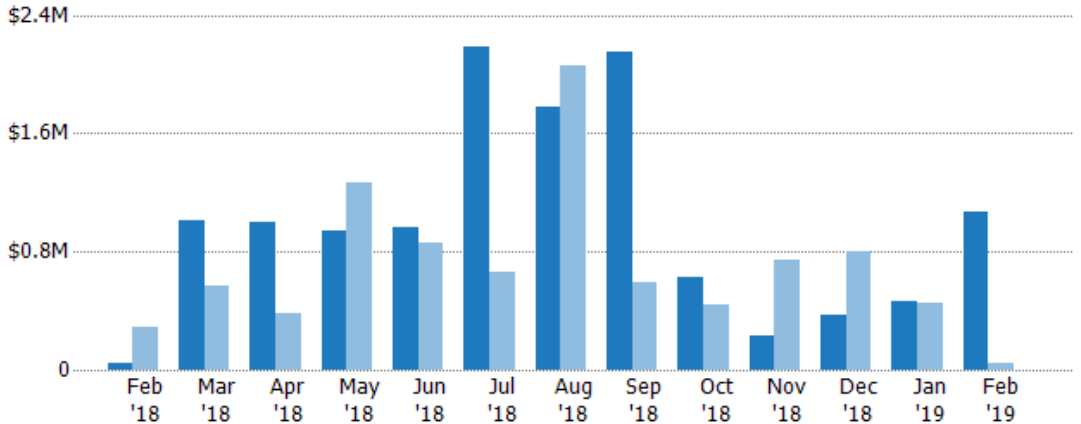
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Volume  | % Chg.   |
|----------------|---------|----------|
| Feb '19        | \$1.07M | 2,609.9% |
| Feb '18        | \$39.5K | -86.4%   |
| Feb '17        | \$290K  | 52.6%    |



|                                |         |         |        |         |        |         |         |         |        |        |        |        |         |
|--------------------------------|---------|---------|--------|---------|--------|---------|---------|---------|--------|--------|--------|--------|---------|
| Current Year                   | \$39.5K | \$1.01M | \$998K | \$942K  | \$965K | \$2.18M | \$1.77M | \$2.15M | \$625K | \$235K | \$375K | \$458K | \$1.07M |
| Prior Year                     | \$290K  | \$569K  | \$383K | \$1.27M | \$855K | \$660K  | \$2.06M | \$597K  | \$445K | \$744K | \$805K | \$455K | \$39.5K |
| Percent Change from Prior Year | -86%    | 78%     | 161%   | -26%    | 13%    | 231%    | -14%    | 261%    | 40%    | -68%   | -53%   | 1%     | 2,610%  |



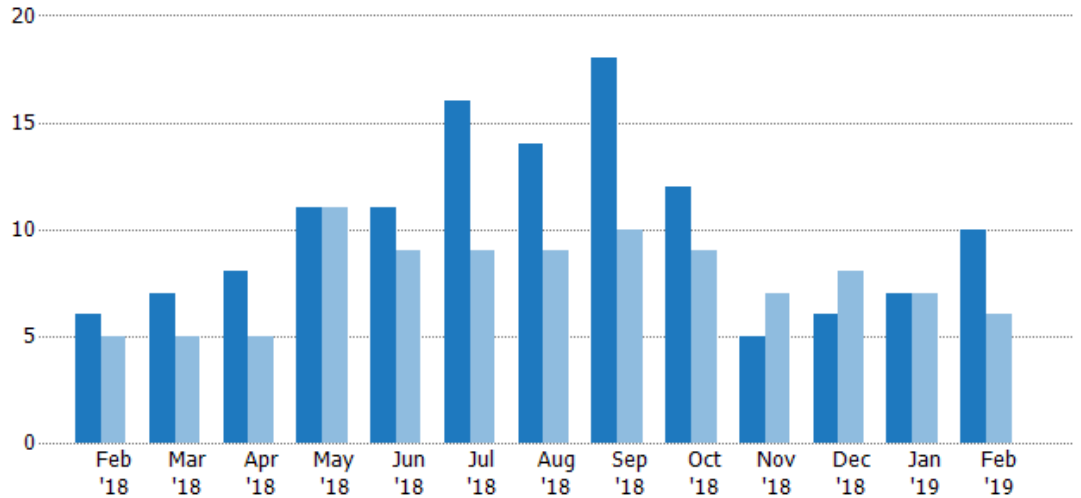
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Feb '19        | 10    | 66.7%  |
| Feb '18        | 6     | 20%    |
| Feb '17        | 5     | 20%    |



|                                | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | 6       | 7       | 8       | 11      | 11      | 16      | 14      | 18      | 12      | 5       | 6       | 7       | 10      |
| Prior Year                     | 5       | 5       | 5       | 11      | 9       | 9       | 9       | 10      | 9       | 7       | 8       | 7       | 6       |
| Percent Change from Prior Year | 20%     | 40%     | 60%     | 0%      | 22%     | 78%     | 56%     | 80%     | 33%     | -29%    | -25%    | 0%      | 67%     |

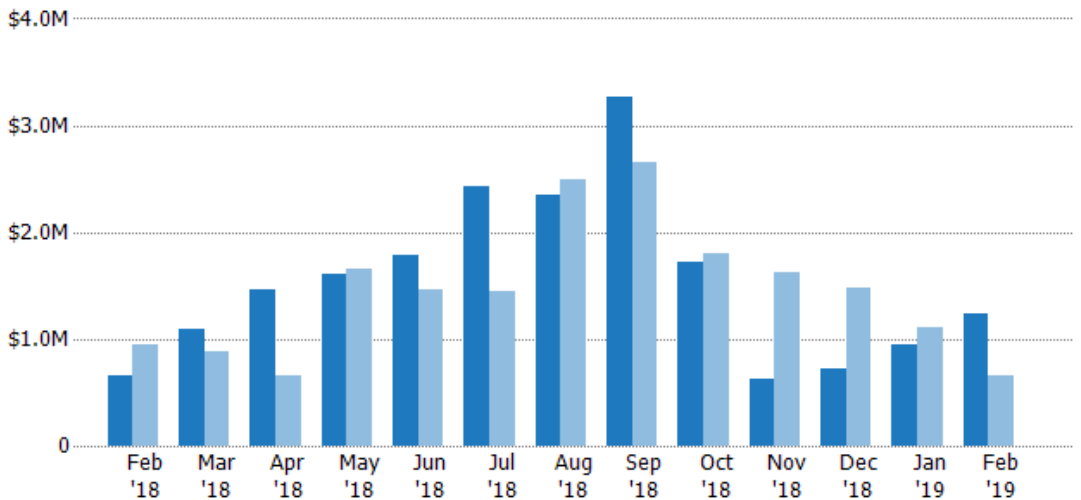
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Volume  | % Chg. |
|----------------|---------|--------|
| Feb '19        | \$1.23M | 89%    |
| Feb '18        | \$653K  | -31%   |
| Feb '17        | \$946K  | -12.6% |



|                                | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$653K  | \$1.09M | \$1.46M | \$1.61M | \$1.78M | \$2.43M | \$2.34M | \$3.27M | \$1.72M | \$626K  | \$719K  | \$941K  | \$1.23M |
| Prior Year                     | \$946K  | \$889K  | \$658K  | \$1.65M | \$1.46M | \$1.45M | \$2.49M | \$2.66M | \$1.81M | \$1.63M | \$1.47M | \$1.11M | \$653K  |
| Percent Change from Prior Year | -31%    | 23%     | 121%    | -3%     | 22%     | 68%     | -6%     | 23%     | -5%     | -62%    | -51%    | -15%    | 89%     |

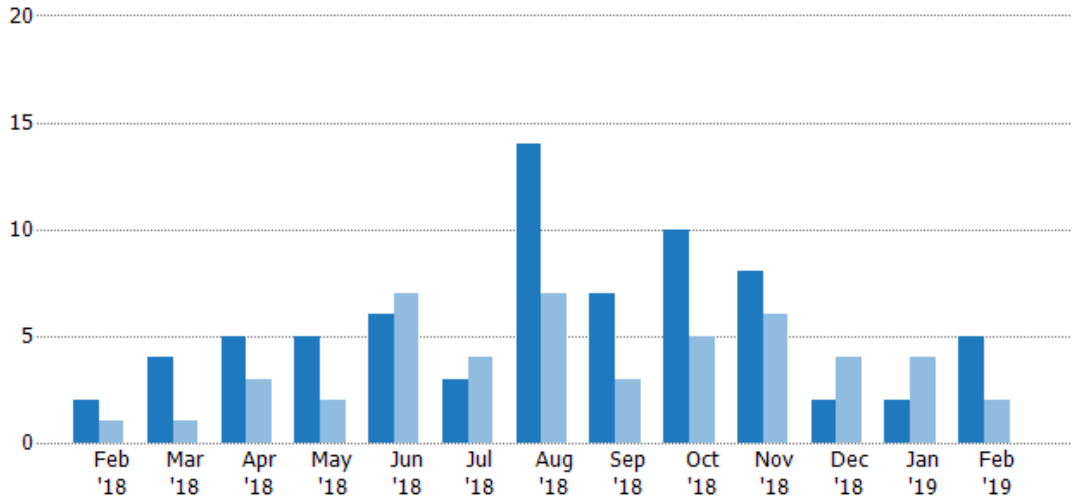
## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Count | % Chg. |
|----------------|-------|--------|
| Feb '19        | 5     | 150%   |
| Feb '18        | 2     | 100%   |
| Feb '17        | 1     | 0%     |



|                                |      |      |     |      |      |      |      |      |      |     |      |      |      |
|--------------------------------|------|------|-----|------|------|------|------|------|------|-----|------|------|------|
| Current Year                   | 2    | 4    | 5   | 5    | 6    | 3    | 14   | 7    | 10   | 8   | 2    | 2    | 5    |
| Prior Year                     | 1    | 1    | 3   | 2    | 7    | 4    | 7    | 3    | 5    | 6   | 4    | 4    | 2    |
| Percent Change from Prior Year | 100% | 300% | 67% | 150% | -14% | -25% | 100% | 133% | 100% | 33% | -50% | -50% | 150% |

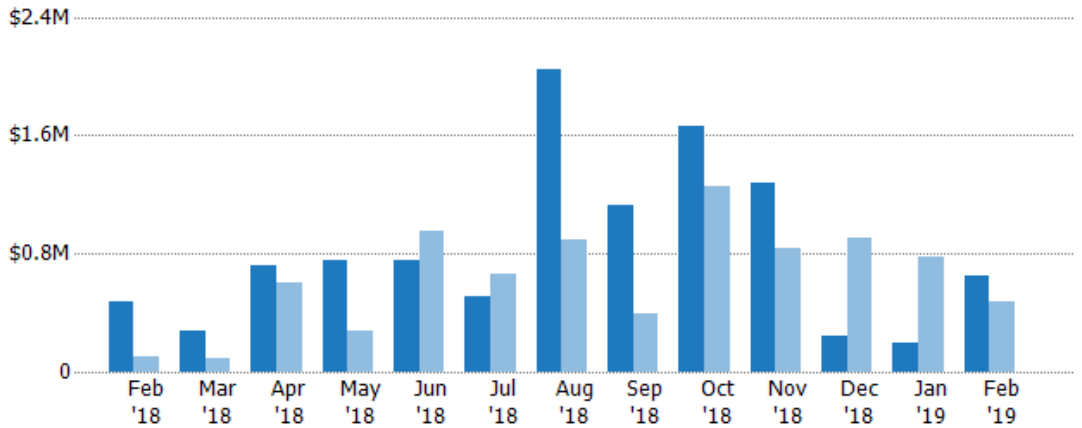
## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Volume | % Chg. |
|----------------|--------|--------|
| Feb '19        | \$648K | 34.9%  |
| Feb '18        | \$480K | 348.6% |
| Feb '17        | \$107K | -13.6% |



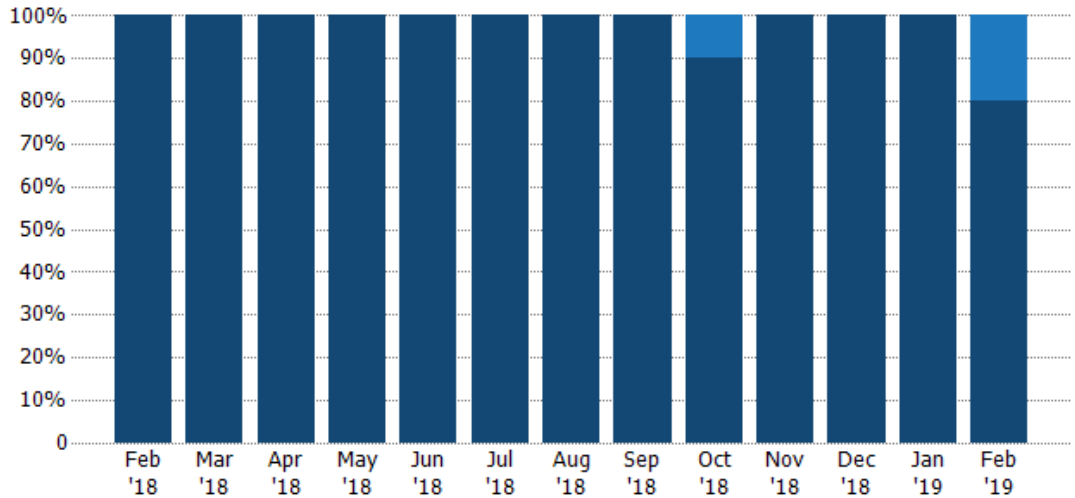
|                                |        |         |        |        |        |        |         |         |         |         |        |        |        |
|--------------------------------|--------|---------|--------|--------|--------|--------|---------|---------|---------|---------|--------|--------|--------|
| Current Year                   | \$480K | \$273K  | \$719K | \$755K | \$750K | \$511K | \$2.04M | \$1.12M | \$1.67M | \$1.28M | \$240K | \$191K | \$648K |
| Prior Year                     | \$107K | \$93.8K | \$598K | \$272K | \$947K | \$657K | \$899K  | \$396K  | \$1.25M | \$841K  | \$906K | \$778K | \$480K |
| Percent Change from Prior Year | 349%   | 191%    | 20%    | 178%   | -21%   | -22%   | 127%    | 184%    | 33%     | 52%     | -74%   | -75%   | 35%    |

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



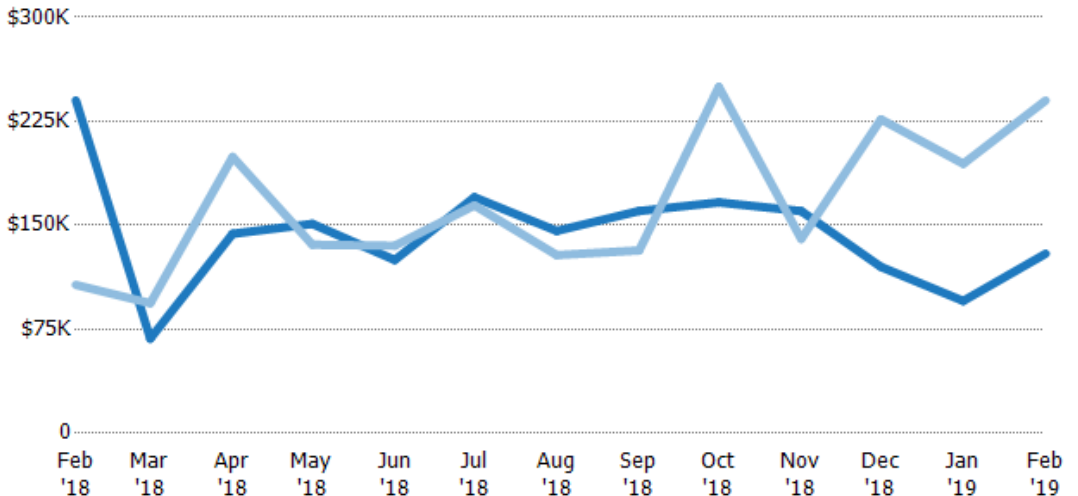
| Property Type           | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 |
|-------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Condo/Townhouse         | -       | -       | -       | -       | -       | -       | -       | -       | 10%     | -       | -       | -       | 20%     |
| Single Family Residence | 100%    | 100%    | 100%    | 100%    | 100%    | 100%    | 100%    | 100%    | 90%     | 100%    | 100%    | 100%    | 80%     |

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



| Month/Year | Price  | % Chg. |
|------------|--------|--------|
| Feb '19    | \$130K | -46%   |
| Feb '18    | \$240K | 124.3% |
| Feb '17    | \$107K | -13.6% |

| Property Type                  | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 |
|--------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Current Year                   | \$240K  | \$68.3K | \$144K  | \$151K  | \$125K  | \$170K  | \$146K  | \$160K  | \$167K  | \$160K  | \$120K  | \$95.5K | \$130K  |
| Prior Year                     | \$107K  | \$93.8K | \$199K  | \$136K  | \$135K  | \$164K  | \$128K  | \$132K  | \$250K  | \$140K  | \$226K  | \$194K  | \$240K  |
| Percent Change from Prior Year | 124%    | -27%    | -28%    | 11%     | -8%     | 4%      | 14%     | 22%     | -33%    | 14%     | -47%    | -51%    | -46%    |

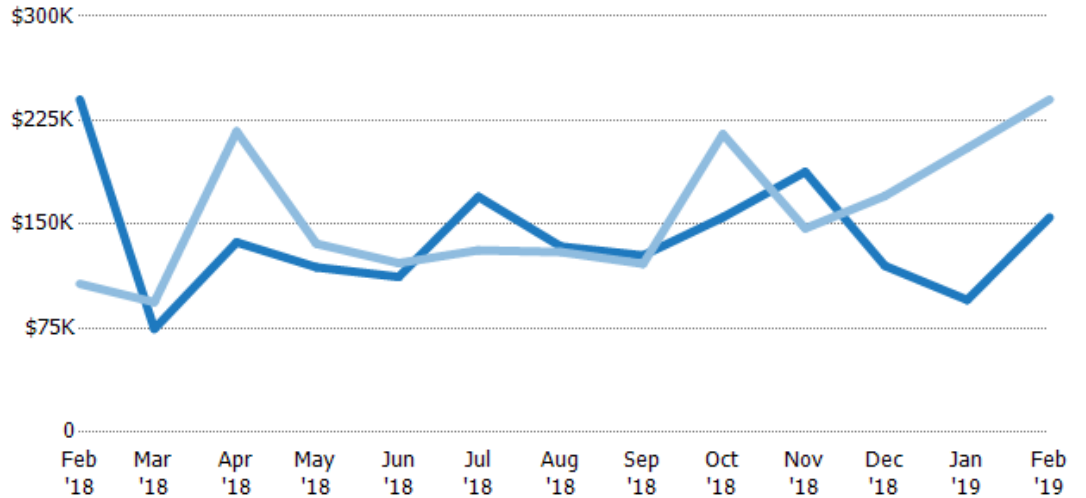
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

| Month/<br>Year | Price  | % Chg. |
|----------------|--------|--------|
| Feb '19        | \$155K | -35.4% |
| Feb '18        | \$240K | 124.3% |
| Feb '17        | \$107K | -13.6% |



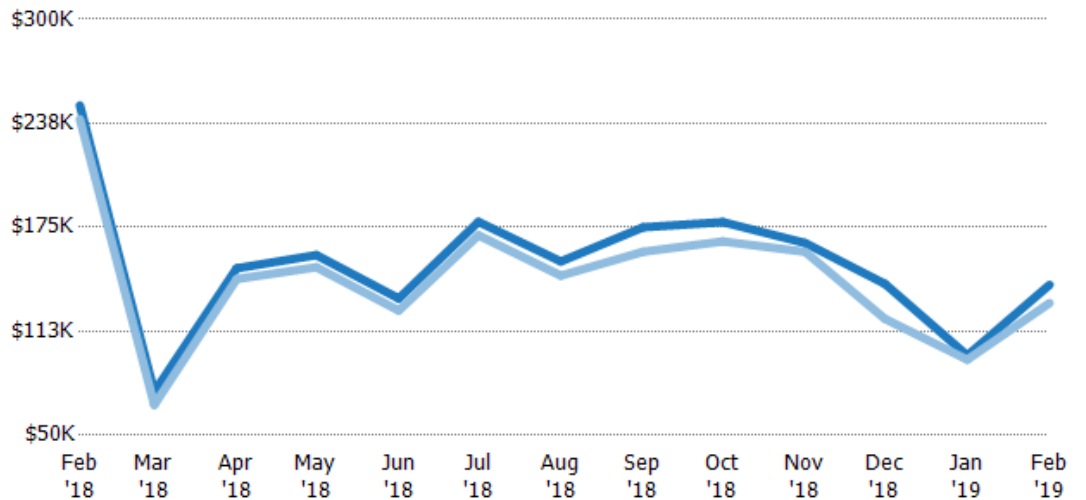
|                                |        |         |        |        |        |        |        |        |        |        |        |         |        |
|--------------------------------|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|
| Current Year                   | \$240K | \$74.5K | \$137K | \$119K | \$112K | \$170K | \$134K | \$128K | \$155K | \$188K | \$120K | \$95.5K | \$155K |
| Prior Year                     | \$107K | \$93.8K | \$217K | \$136K | \$122K | \$131K | \$130K | \$122K | \$215K | \$147K | \$170K | \$205K  | \$240K |
| Percent Change from Prior Year | 124%   | -21%    | -37%   | -13%   | -8%    | 29%    | 3%     | 5%     | -28%   | 28%    | -30%   | -53%    | -35%   |

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



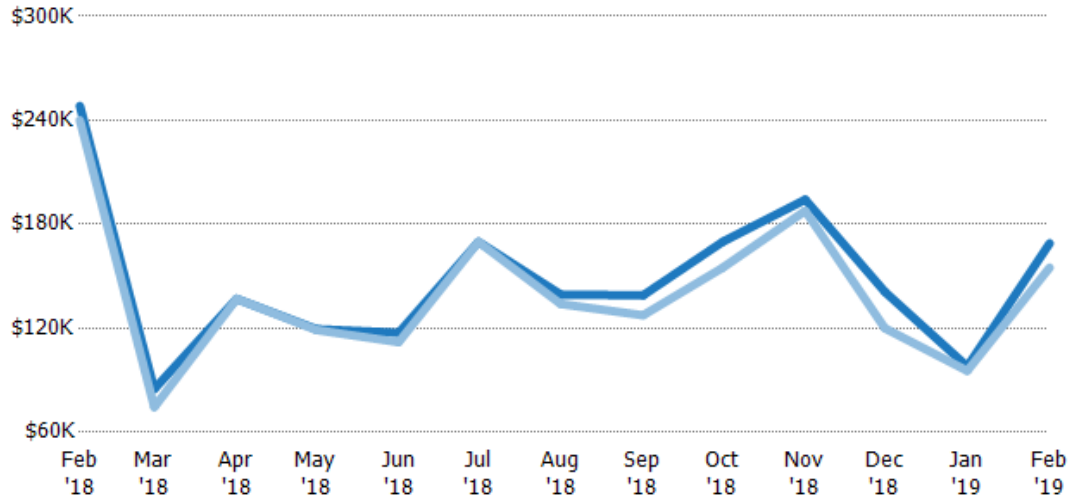
|  |        |         |        |        |        |        |        |        |        |        |        |         |        |
|--|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|
| Avg List Price                           | \$248K | \$76.1K | \$150K | \$158K | \$132K | \$178K | \$154K | \$175K | \$178K | \$166K | \$141K | \$98K   | \$140K |
| Avg Sales Price                          | \$240K | \$68.3K | \$144K | \$151K | \$125K | \$170K | \$146K | \$160K | \$167K | \$160K | \$120K | \$95.5K | \$130K |
| Avg Sales Price as a % of Avg List Price | 97%    | 90%     | 96%    | 95%    | 95%    | 95%    | 94%    | 92%    | 93%    | 97%    | 85%    | 97%     | 92%    |

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



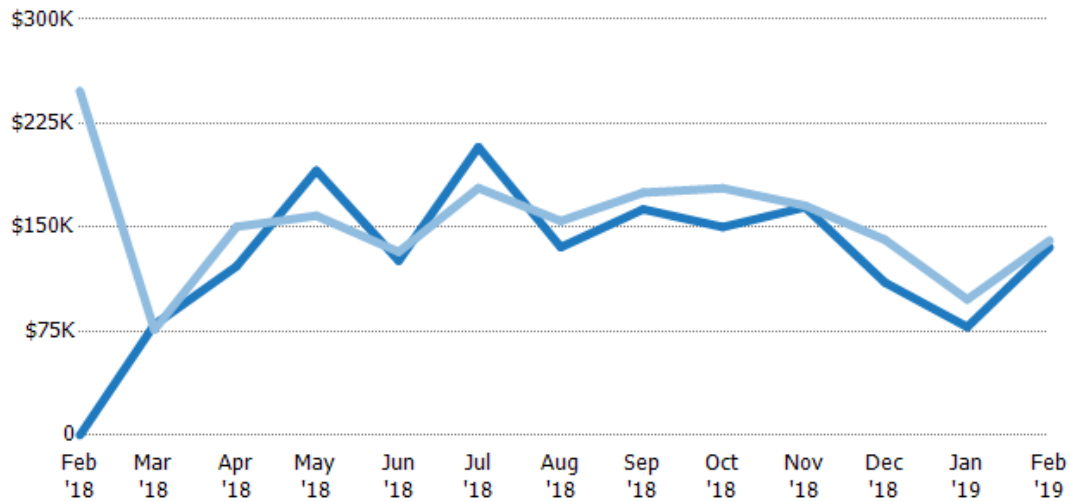
|  | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Median List Price                        | \$248K  | \$84.9K | \$137K  | \$120K  | \$117K  | \$170K  | \$139K  | \$139K  | \$170K  | \$194K  | \$141K  | \$98K   | \$169K  |
| Median Sales Price                       | \$240K  | \$74.5K | \$137K  | \$119K  | \$112K  | \$170K  | \$134K  | \$128K  | \$155K  | \$188K  | \$120K  | \$95.5K | \$155K  |
| Med Sales Price as a % of Med List Price | 97%     | 88%     | 100%    | 100%    | 95%     | 100%    | 96%     | 92%     | 91%     | 97%     | 85%     | 97%     | 92%     |

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



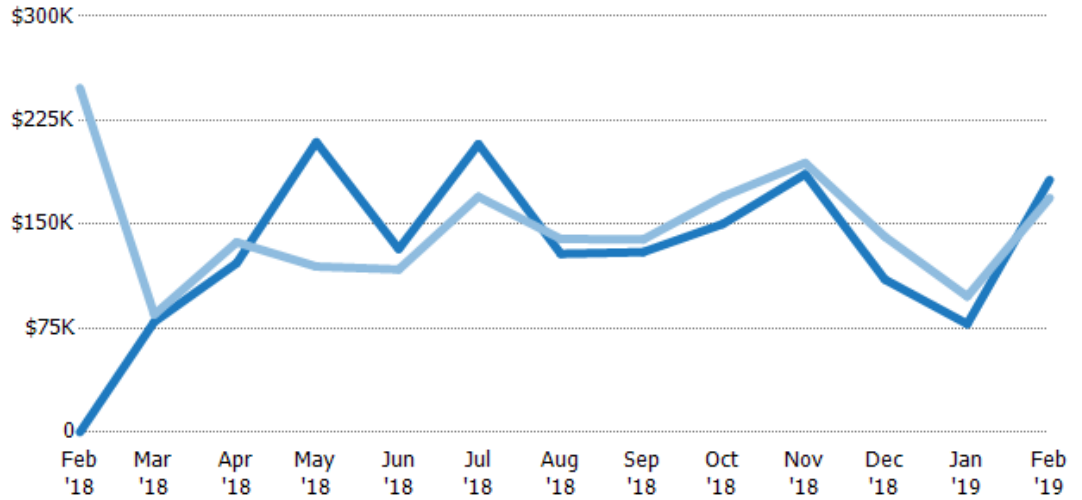
|   | Feb '18 | Mar '18 | Apr '18 | May '18 | Jun '18 | Jul '18 | Aug '18 | Sep '18 | Oct '18 | Nov '18 | Dec '18 | Jan '19 | Feb '19 |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Avg Est Value                           | \$0     | \$79.7K | \$122K  | \$191K  | \$126K  | \$208K  | \$136K  | \$163K  | \$150K  | \$164K  | \$110K  | \$78.1K | \$135K  |
| Avg Sales Price                         | \$248K  | \$76.1K | \$150K  | \$158K  | \$132K  | \$178K  | \$154K  | \$175K  | \$178K  | \$166K  | \$141K  | \$98K   | \$140K  |
| Avg Sales Price as a % of Avg Est Value | 100%    | 95%     | 123%    | 83%     | 105%    | 86%     | 114%    | 107%    | 119%    | 101%    | 128%    | 125%    | 104%    |

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Newport, VT 05855  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



|   |        |         |        |        |        |        |        |        |        |        |        |         |        |
|---|--------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|--------|
| Median Est Value                        | \$0    | \$79.7K | \$122K | \$209K | \$132K | \$208K | \$129K | \$130K | \$150K | \$186K | \$110K | \$78.1K | \$182K |
| Median Sales Price                      | \$248K | \$84.9K | \$137K | \$120K | \$117K | \$170K | \$139K | \$139K | \$170K | \$194K | \$141K | \$98K   | \$169K |
| Med Sales Price as a % of Med Est Value | 100%   | 107%    | 112%   | 57%    | 89%    | 82%    | 108%   | 107%   | 113%   | 104%   | 128%   | 125%    | 93%    |