

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2019	Feb 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	6	8	-25%	10	11	-9.1%
New Listing Volume	\$1,125,500	\$2,017,900	-44.2%	\$2,227,500	\$3,381,900	-34.1%
Active Listing Count	36	29	+24.1%	NA	NA	
Active Listing Volume	\$11,860,600	\$11,050,600	+7.3%	NA	NA	
Average Listing Price	\$329,461	\$381,055	-13.5%	\$333,290	\$399,246	-16.5%
Median Listing Price	\$309,000	\$299,900	+3%	\$319,137	\$299,679	+6.5%
Median Daysin RPR	211	184	+14.7%	219.33	212.8	+3.1%
Months of Inventory	7.2	7.3	-0.7%	14.6	8.1	+79.3%
Absorption Rate	13.89%	13.79%	+0.1%	6.85%	12.28%	-5.4%
Sales Activity Charts Metrics						
New Pending Sales Count	1	6	-83.3%	3	10	-70%
New Pending Sales Volume	\$149,000	\$2,508,800	-94.1%	\$856,400	\$4,122,700	-79.2%
Pending Sales Count	3	10	-70%	N/A	N/A	
Pending Sales Volume	\$875,500	\$4,122,700	-78.8%	N/A	N/A	
Closed Sales Count	1	1	+-	6	5	+20%
Closed Sales Volume	\$339,900	\$187,000	+81.8%	\$1,141,400	\$730,100	+56.3%
Average Sales Price	\$339,900	\$187,000	+81.8%	\$190,233	\$146,020	+30.3%
Median Sales Price	\$339,900	\$187,000	+81.8%	\$171,650	\$153,000	+12.2%



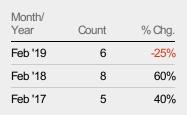


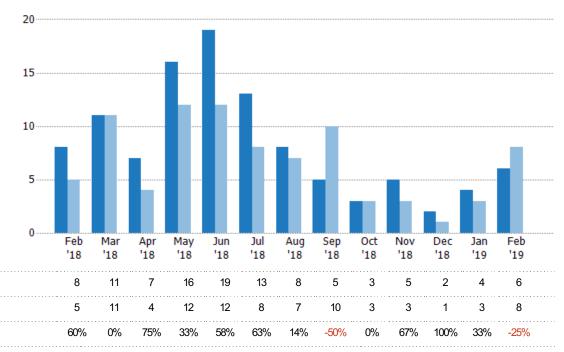


New Listings

The number of new residential listings that were added each month.







New Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

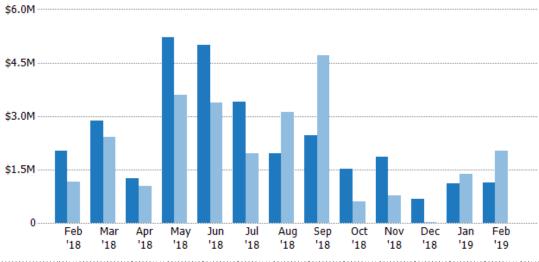
The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$1.13M	-44.2%
Feb '18	\$2.02M	74.7%
Feb '17	\$1.15M	180.4%



 Current Year
 \$2.02M \$2.87M \$1.25M \$5.22M \$5M \$3.41M \$1.96M \$2.46M \$1.52M \$1.85M \$677K \$1.1M \$1.13M

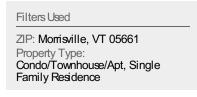
 Prior Year
 \$1.15M \$2.42M \$1.04M \$3.59M \$3.39M \$1.94M \$3.11M \$4.7M \$604K \$764K \$32K \$1.36M \$2.02M

 Percent Change from Prior Year
 75% 19% 20% 45% 48% 75% -37% -48% 152% 142% 2,017% -19% -44%

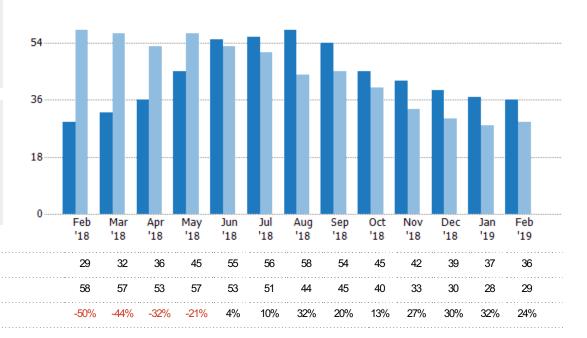


Active Listings

The number of active residential listings at the end of each month.



Month/ Year	Count	% Chg.
Feb '19	36	24.1%
Feb '18	29	-50%
Feb '17	58	15.5%



Active Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

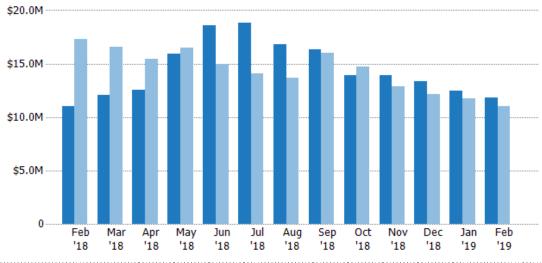
The sum of the listing price of active residential listings at the end of each month.

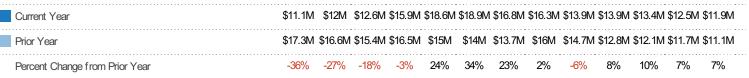
Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$11.9M	7.3%
Feb '18	\$11.1M	-36.1%
Feb '17	\$17.3M	11.4%









Average Listing Price

The average listing price of active residential listings at the end of each month.



Month/ Year	Price	% Chg.
Feb '19	\$329K	-13.5%
Feb '18	\$381K	27.8%
Feb '17	\$298K	-3.5%



Median Listing Price

Percent Change from Prior Year

Current Year

Prior Year

The median listing price of active residential listings at the end of each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	0/ Cha
		% Chg.
Feb '19	\$309K	3%
Feb '18	\$300K	20.2%
Feb '17	\$250K	-1.8%

Percent Change from Prior Year

\$3	00K												
\$2	00K												
\$1	00K				•••••								
\$1	00K												
\$1	0												
\$1	0		Apr		Jun	Jul	Aug	Sep	0ct	Nov '18	Dec	Jan	Feb '19
\$1	0 Feb '18	Mar '18	Apr '18	Mav	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
\$1	0 Feb '18	Mar '18 \$318K	Apr '18 \$299K	May '18	Jun '18 \$309K	Jul '18 \$299K	Aug '18 \$282K	Sep '18 \$294K	Oct '18 \$299K	Nov '18 \$327K	Dec '18 \$338K	Jan '19 \$329K	Feb '19 \$309K



Current Year
Prior Year



Avg Est Value

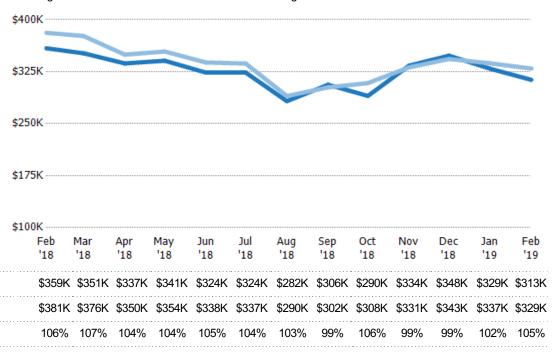
Avg Listing Price

Market Data Report

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



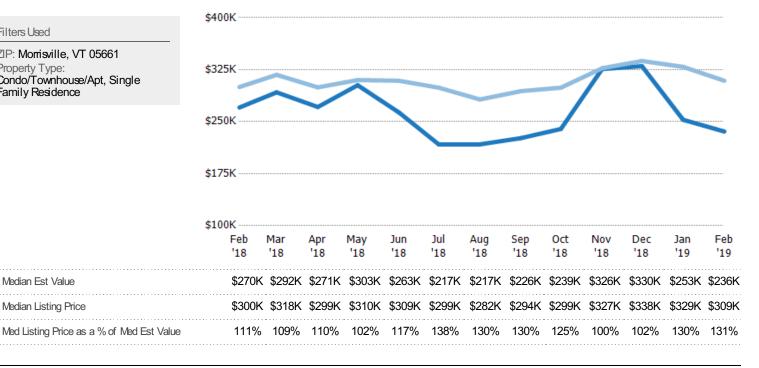


Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence

Avg Listing Price as a % of Avg Est Value





Median Est Value

Median Listing Price

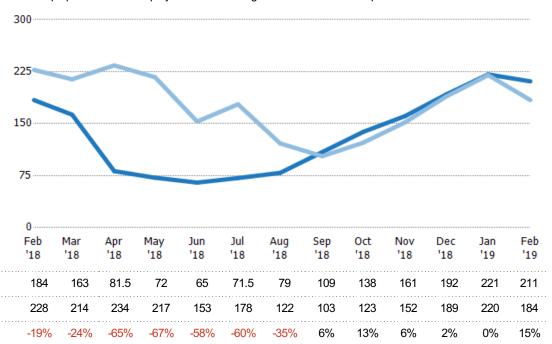


Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Days	% Chg.
211	14.7%
184	-19.1%
228	-20%
	211 184



Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Months	% Chg.
Feb '19	7.2	-0.7%
Feb '18	7.25	-37.5%
Feb '17	11.6	92.5%

Percent Change from Prior Year

45												
Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
7.25	32	6	7.5	7.86	9.33	8.29	4.91	15	10.5	3.9	4.63	7.2
11.6	28.5	10.6	57	10.6	5.67	14.7	4.5	4	6.6	3.33	5.6	7.25

Current Year
Prior Year



Current Year

Prior Year

Change from Prior Year

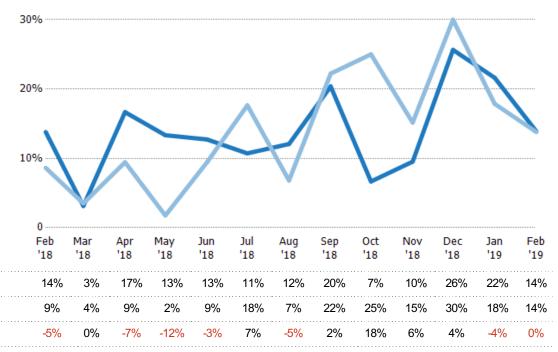
Market Data Report

Absorption Rate

The percentage of inventory sold per month.

Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence

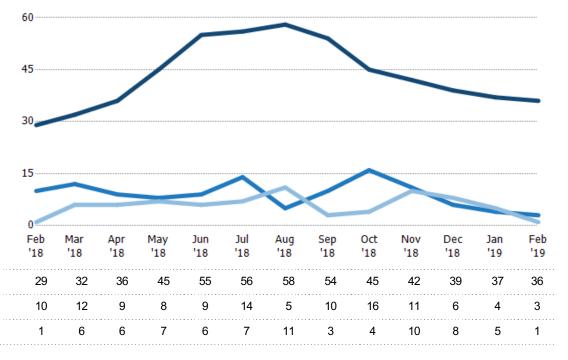
Month/ Year	Rate	Chg.
Feb '19	14%	-0.1%
Feb '18	14%	-5.2%
Feb '17	9%	-48.1%



Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence



Active

Sold

Pending

Current Year

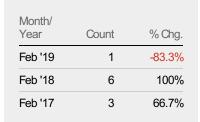
Prior Year

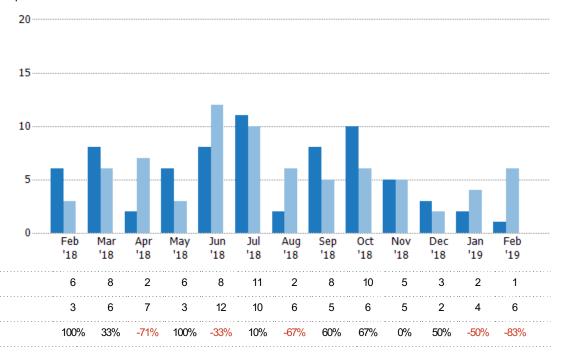
Market Data Report

New Pending Sales

The number of residential properties with accepted offers that were added each month.







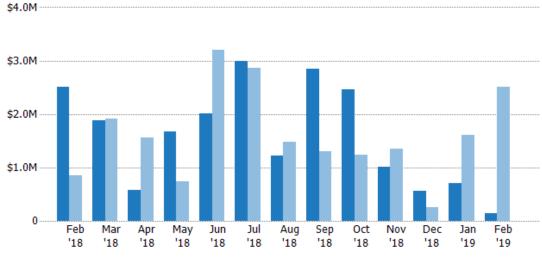
New Pending Sales Volume

Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$149K	-94.1%
Feb '18	\$2.51M	194.5%
Feb '17	\$852K	44.4%



Current Year \$2.51M \$1.88M \$575K \$1.68M \$2.01M \$2.98M \$1.22M \$2.85M \$2.46M \$1.01M \$554K \$707K \$149K

Prior Year \$852K \$1.91M \$1.56M \$734K \$3.2M \$2.86M \$1.48M \$1.31M \$1.23M \$1.36M \$247K \$1.61M \$2.51M

Percent Change from Prior Year 194% -2% -63% 129% -37% 4% -17% 118% 100% -26% 124% -56% -94%

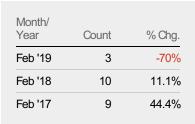


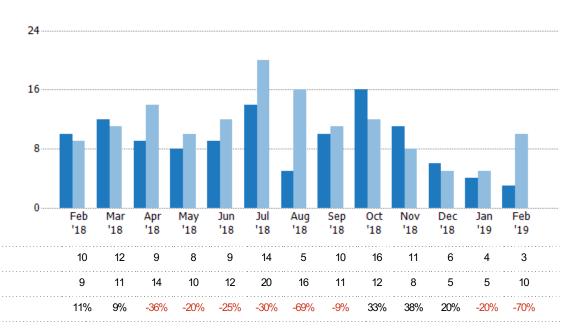


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.







Pending Sales Volume

Percent Change from Prior Year

Current Year

Prior Year

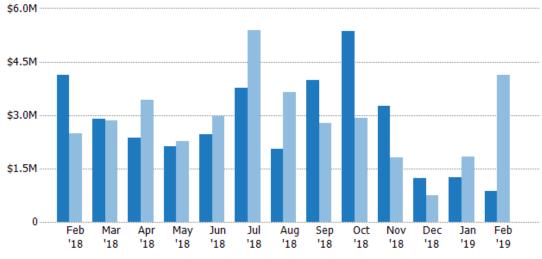
The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

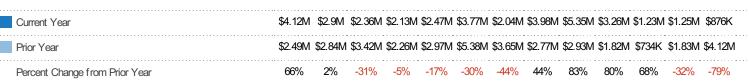
Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$876K	-78.8%
Feb '18	\$4.12M	65.5%
Feb '17	\$2.49M	14.6%



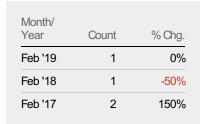


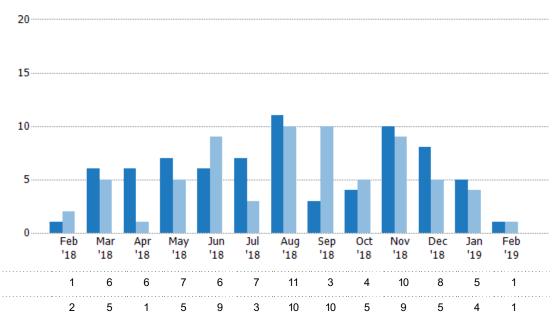


Closed Sales

The total number of residential properties sold each month.

Filters Used	
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	





Closed Sales Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

-50%

20%

500%

40%

-33%

133%

10%

-70%

-20%

60%

25%

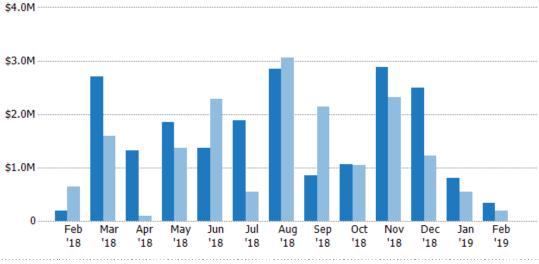
0%

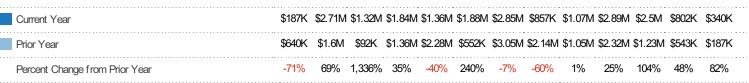
Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$340K	81.8%
Feb '18	\$187K	-70.8%
Feb '17	\$640K	82.6%



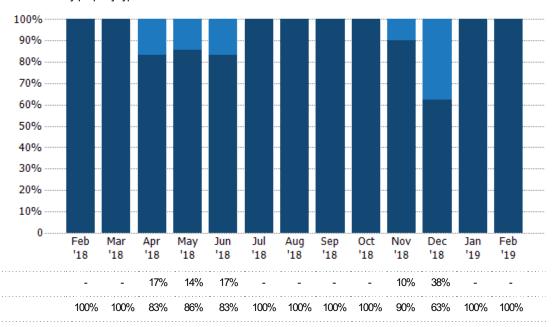




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Average Sales Price

Single Family Residence

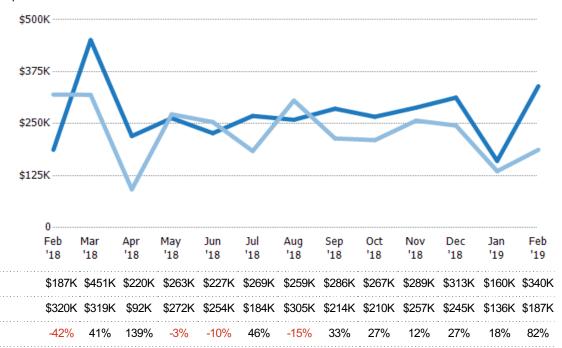
Condo/Townhouse

The average sales price of the residential properties sold each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Price	% Chg.
\$340K	81.8%
\$187K	-41.6%
\$320K	-26.9%
	\$340K \$187K

Percent Change from Prior Year



Current Year

Prior Year

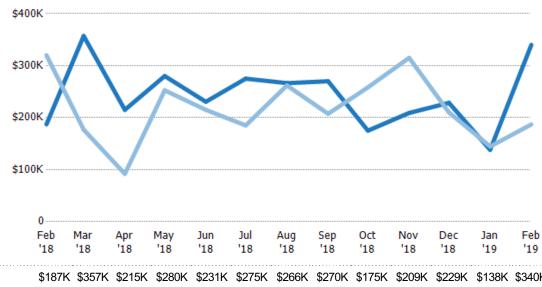


Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used
ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Price	% Chg.
\$340K	81.8%
\$187K	-41.6%
\$320K	-25.3%
	\$187K

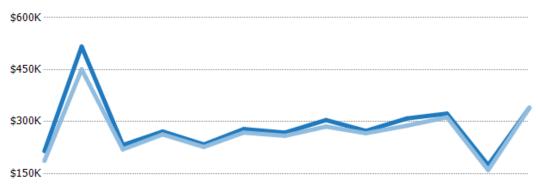


	10	10	10	10	10	10	10	10	10	10	10	19	19
Current Year	\$187K	\$357K	\$215K	\$280K	\$231K	\$275K	\$266K	\$270K	\$175K	\$209K	\$229K	\$138K	\$340K
Prior Year	\$320K	\$177K	\$92K	\$253K	\$215K	\$185K	\$262K	\$207K	\$258K	\$315K	\$210K	\$145K	\$187K
Percent Change from Prior Year	-42%	102%	134%	11%	7%	49%	2%	30%	-32%	-34%	9%	-4%	82%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Avg List Price	\$215K	\$516K	\$232K	\$272K	\$234K	\$279K	\$268K	\$305K	\$273K	\$309K	\$323K	\$175K	\$340K
Avg Sales Price	\$187K	\$451K	\$220K	\$263K	\$227K	\$269K	\$259K	\$286K	\$267K	\$289K	\$313K	\$160K	\$340K
Avg Sales Price as a % of Avg List Price	87%	87%	95%	97%	97%	96%	97%	94%	98%	93%	97%	92%	100%





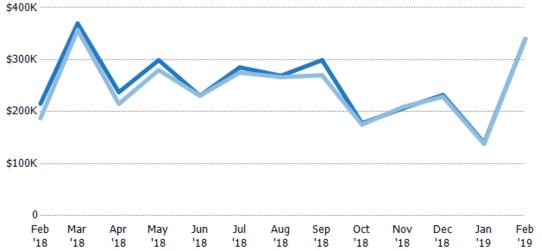
Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	'18	'18	'18	'18	'18	'18	'18	'18	'18	'18	'18	'19	'19
Median List Price	\$215K	\$369K	\$237K	\$299K	\$231K	\$285K	\$269K	\$299K	\$177K	\$206K	\$232K	\$140K	\$340K
Median Sales Price	\$187K	\$357K	\$215K	\$280K	\$231K	\$275K	\$266K	\$270K	\$175K	\$209K	\$229K	\$138K	\$340K
Med Sales Price as a % of Med List Price	87%	97%	91%	94%	100%	96%	99%	90%	99%	101%	98%	99%	100%

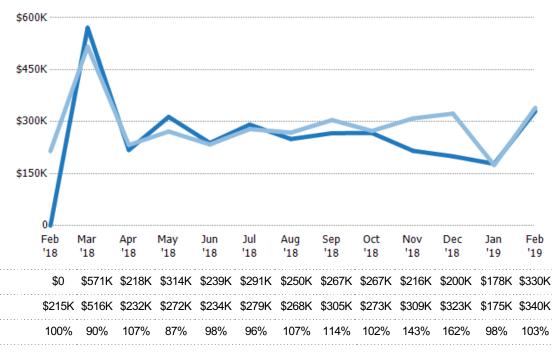
Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value



Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

