

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2019	Feb 2018	+ / -	YTD 2019	YTD 2018	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	19	18	+5.6%	34	24	+41.7%
New Listing Volume	\$3,205,900	\$3,518,900	-8.9%	\$5,800,800	\$4,665,400	+24.3%
Active Listing Count	80	60	+33.3%	N/A	N/A	
Active Listing Volume	\$16,552,800	\$11,628,049	+42.4%	N/A	N/A	
Average Listing Price	\$206,910	\$193,801	+6.8%	\$210,321	\$189,028	+11.3%
Median Listing Price	\$174,200	\$174,950	-0.4%	\$174,593	\$170,191	+2.6%
Median Days in RPR	129	167	-22.8%	141.25	163.88	-13.8%
Months of Inventory	11.4	6	+90.5%	10.5	7.7	+37%
Absorption Rate	8.75%	16.67%	-7.9%	9.52%	13.04%	-3.5%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	14	10	+40%	26	17	+52.9%
New Pending Sales Volume	\$2,502,600	\$1,571,300	+59.3%	\$4,899,300	\$2,546,100	+92.4%
Pending Sales Count	23	15	+53.3%	N/A	N/A	
Pending Sales Volume	\$4,259,400	\$2,392,700	+78%	N/A	N/A	
Closed Sales Count	3	6	-50%	10	16	-37.5%
Closed Sales Volume	\$563,000	\$924,500	-39.1%	\$1,945,432	\$2,985,025	-34.8%
Average Sales Price	\$187,667	\$154,083	+21.8%	\$194,543	\$186,564	+4.3%
Median Sales Price	\$163,000	\$167,500	-2.7%	\$181,200	\$178,133	+1.7%

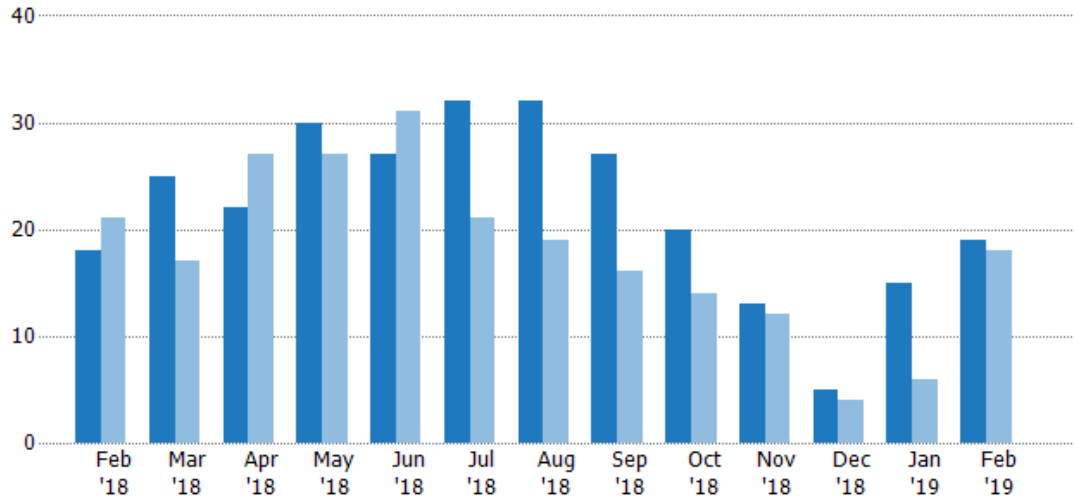
## New Listings

The number of new residential listings that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Feb '19	19	5.6%
Feb '18	18	-14.3%
Feb '17	21	-33.3%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	18	25	22	30	27	32	32	27	20	13	5	15	19
Prior Year	21	17	27	27	31	21	19	16	14	12	4	6	18
Percent Change from Prior Year	-14%	47%	-19%	11%	-13%	52%	68%	69%	43%	8%	25%	150%	6%

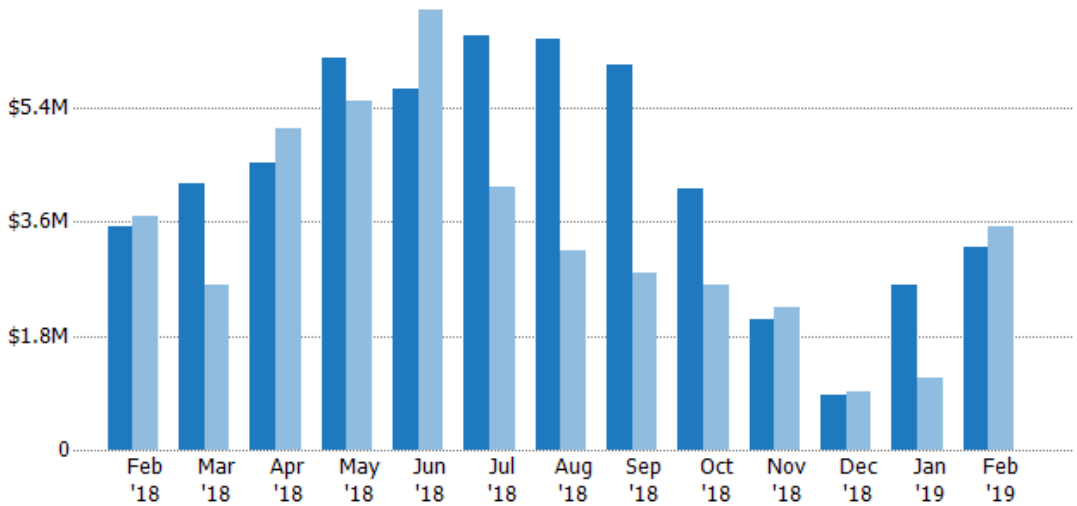
## New Listing Volume

The sum of the listing price of residential listings that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$3.21M	-8.9%
Feb '18	\$3.52M	-4.6%
Feb '17	\$3.69M	-32.5%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	\$3.52M	\$4.2M	\$4.52M	\$6.2M	\$5.7M	\$6.55M	\$6.48M	\$6.08M	\$4.13M	\$2.05M	\$855K	\$2.59M	\$3.21M
Prior Year	\$3.69M	\$2.6M	\$5.07M	\$5.51M	\$6.95M	\$4.16M	\$3.15M	\$2.79M	\$2.59M	\$2.25M	\$915K	\$1.15M	\$3.52M
Percent Change from Prior Year	-5%	61%	-11%	13%	-18%	57%	106%	118%	59%	-9%	-7%	126%	-9%

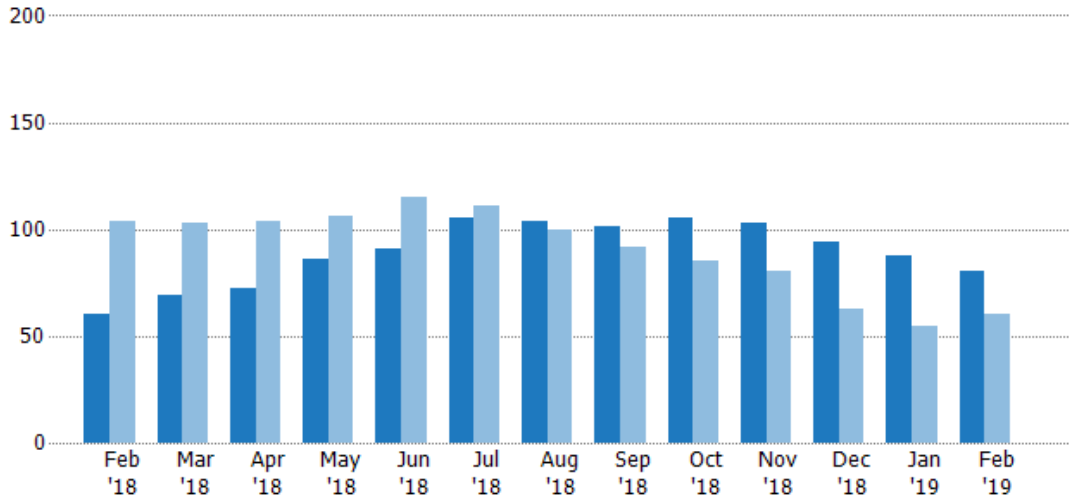
## Active Listings

The number of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Feb '19	80	33.3%
Feb '18	60	-42.3%
Feb '17	104	-8.7%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	60	69	72	86	91	105	104	101	105	103	94	88	80
Prior Year	104	103	104	106	115	111	100	92	85	80	63	55	60
Percent Change from Prior Year	-42%	-33%	-31%	-19%	-21%	-5%	4%	10%	24%	29%	49%	60%	33%

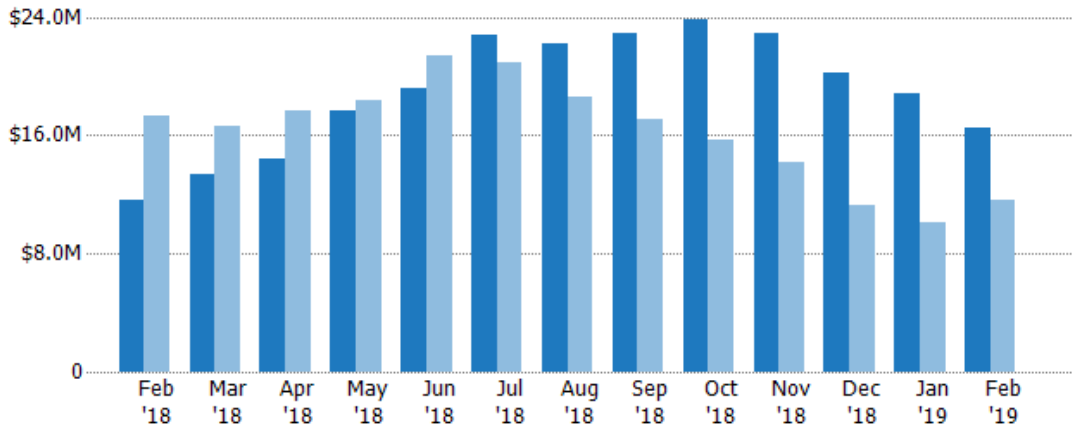
## Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Feb '19	\$16.6M	42.4%
Feb '18	\$11.6M	-32.9%
Feb '17	\$17.3M	-3%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	\$11.6M	\$13.4M	\$14.4M	\$17.6M	\$19.2M	\$22.8M	\$22.2M	\$22.9M	\$23.9M	\$22.9M	\$20.2M	\$18.8M	\$16.6M
Prior Year	\$17.3M	\$16.6M	\$17.6M	\$18.3M	\$21.4M	\$20.9M	\$18.6M	\$17.1M	\$15.7M	\$14.2M	\$11.2M	\$10.1M	\$11.6M
Percent Change from Prior Year	-33%	-20%	-18%	-4%	-10%	9%	19%	34%	52%	61%	80%	86%	42%

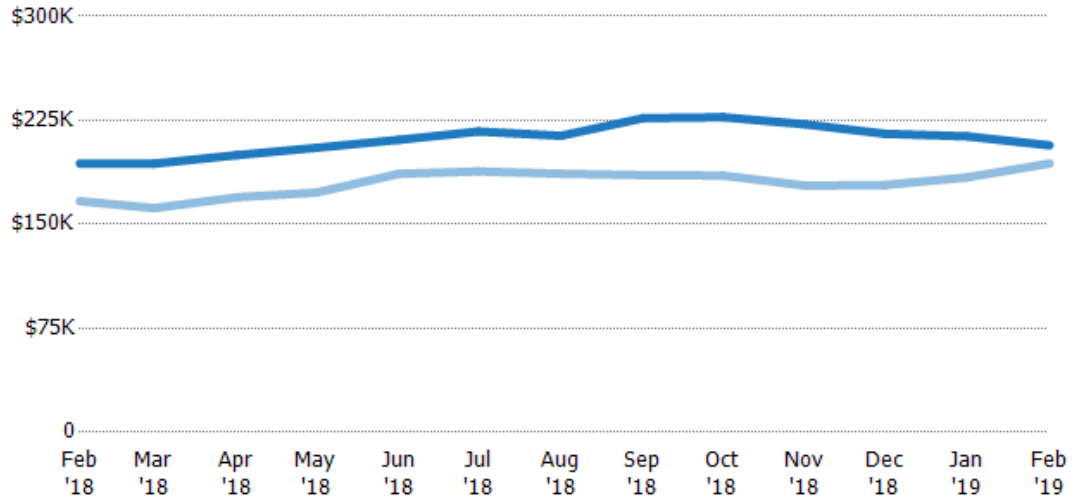
## Average Listing Price

The average listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$207K	6.8%
Feb '18	\$194K	16.3%
Feb '17	\$167K	6.2%



Current Year	\$194K	\$194K	\$200K	\$205K	\$211K	\$217K	\$214K	\$227K	\$227K	\$222K	\$215K	\$213K	\$207K
Prior Year	\$167K	\$162K	\$169K	\$173K	\$186K	\$188K	\$186K	\$185K	\$185K	\$178K	\$178K	\$184K	\$194K
Percent Change from Prior Year	16%	20%	18%	19%	13%	15%	15%	22%	23%	25%	21%	16%	7%

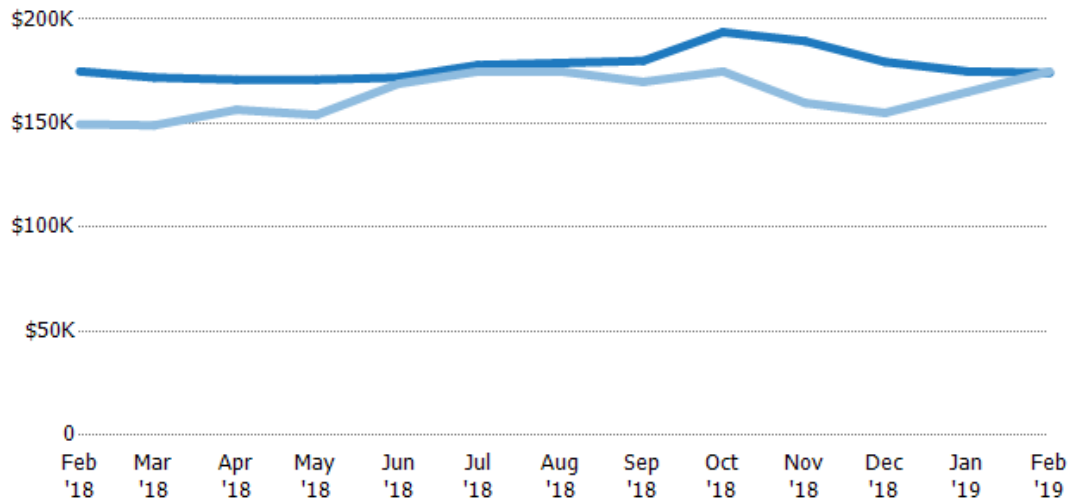
## Median Listing Price

The median listing price of active residential listings at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$174K	-0.4%
Feb '18	\$175K	17%
Feb '17	\$150K	6.4%



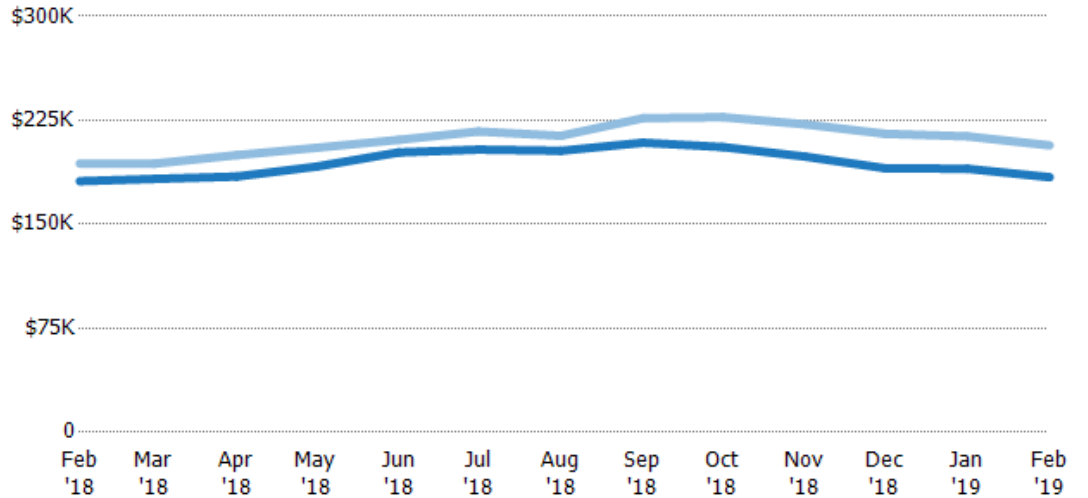
Current Year	\$175K	\$172K	\$171K	\$171K	\$172K	\$178K	\$179K	\$180K	\$194K	\$190K	\$180K	\$175K	\$174K
Prior Year	\$150K	\$149K	\$157K	\$154K	\$169K	\$175K	\$175K	\$170K	\$175K	\$160K	\$155K	\$165K	\$175K
Percent Change from Prior Year	17%	15%	9%	11%	2%	2%	2%	6%	11%	19%	16%	6%	0%

## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



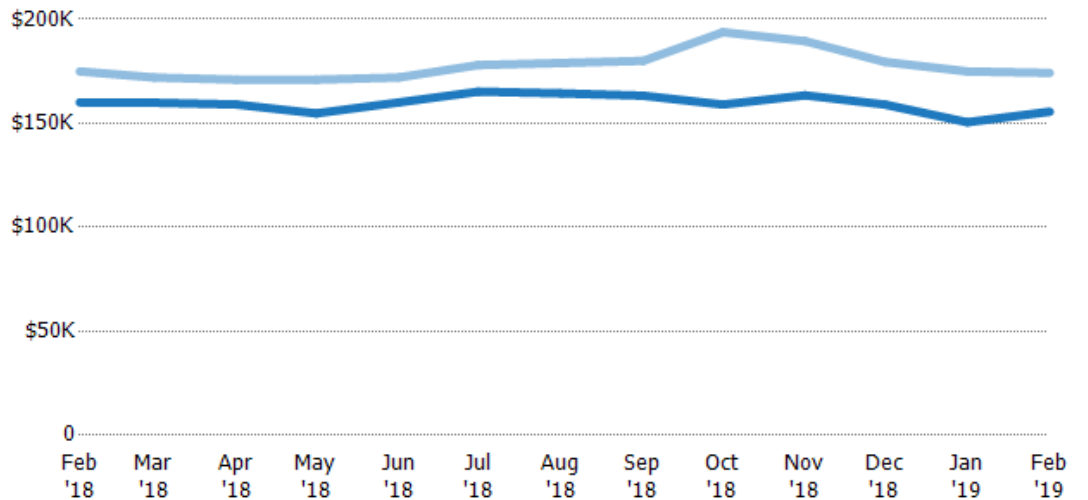
Avg Est Value	\$181K	\$183K	\$184K	\$192K	\$202K	\$204K	\$203K	\$209K	\$206K	\$199K	\$190K	\$190K	\$184K
Avg Listing Price	\$194K	\$194K	\$200K	\$205K	\$211K	\$217K	\$214K	\$227K	\$227K	\$222K	\$215K	\$213K	\$207K
Avg Listing Price as a % of Avg Est Value	107%	106%	108%	107%	105%	106%	105%	108%	110%	112%	113%	112%	112%

## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Median Est Value	\$160K	\$160K	\$159K	\$155K	\$160K	\$165K	\$164K	\$163K	\$159K	\$163K	\$159K	\$151K	\$156K
Median Listing Price	\$175K	\$172K	\$171K	\$171K	\$172K	\$178K	\$179K	\$180K	\$194K	\$190K	\$180K	\$175K	\$174K
Med Listing Price as a % of Med Est Value	109%	108%	108%	110%	107%	108%	109%	110%	122%	116%	113%	116%	112%

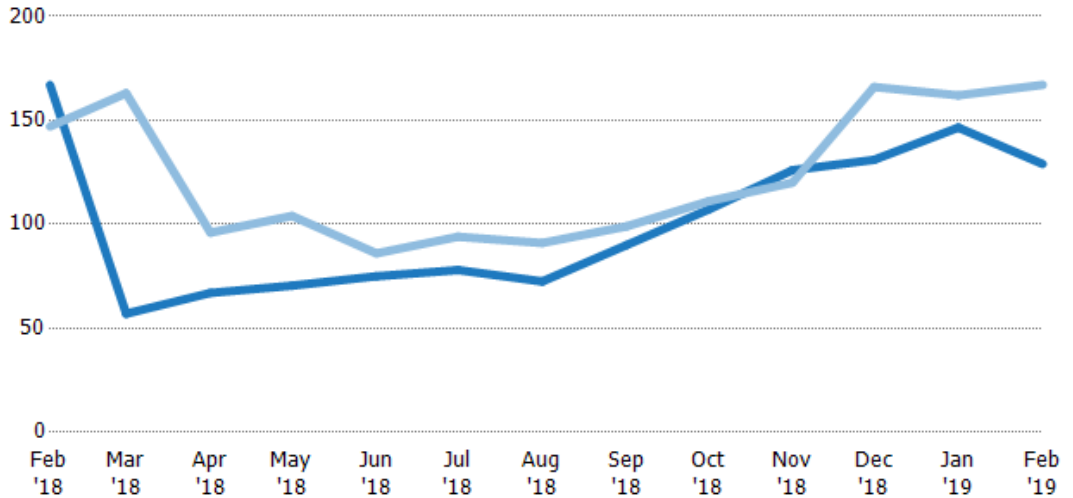
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Days	% Chg.
Feb '19	129	-22.8%
Feb '18	167	13.6%
Feb '17	147	23.1%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	167	57	67	70.5	75	78	72.5	90	107	126	131	147	129
Prior Year	147	163	96	104	86	94	91	99	111	120	166	162	167
Percent Change from Prior Year	14%	-65%	-30%	-32%	-13%	-17%	-20%	-9%	-4%	5%	-21%	-10%	-23%

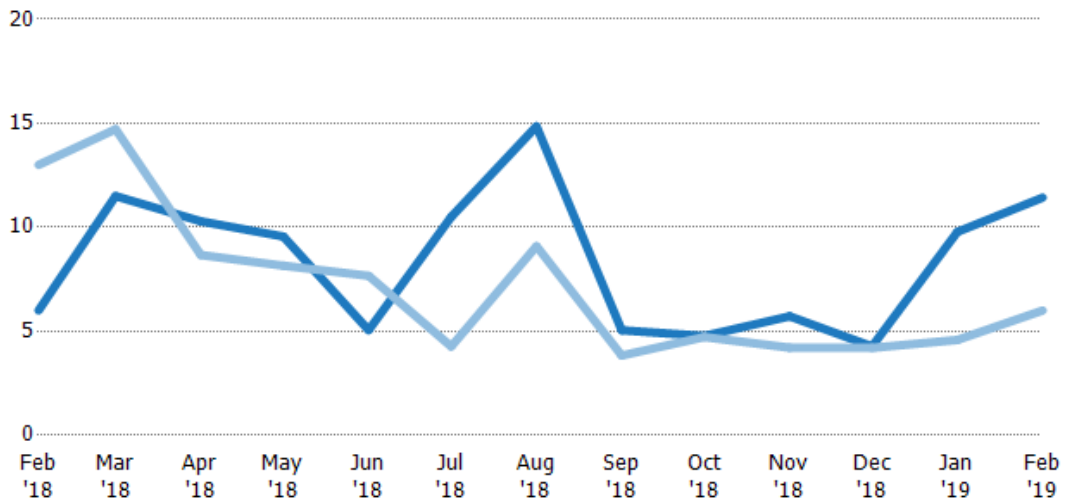
## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Months	% Chg.
Feb '19	11.4	90.5%
Feb '18	6	-53.8%
Feb '17	13	-8.7%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	6	11.5	10.3	9.56	5.06	10.5	14.9	5.05	4.77	5.72	4.27	9.78	11.4
Prior Year	13	14.7	8.67	8.15	7.67	4.27	9.09	3.83	4.72	4.21	4.2	4.58	6
Percent Change from Prior Year	-54%	-22%	19%	17%	-34%	146%	63%	32%	1%	36%	2%	113%	90%

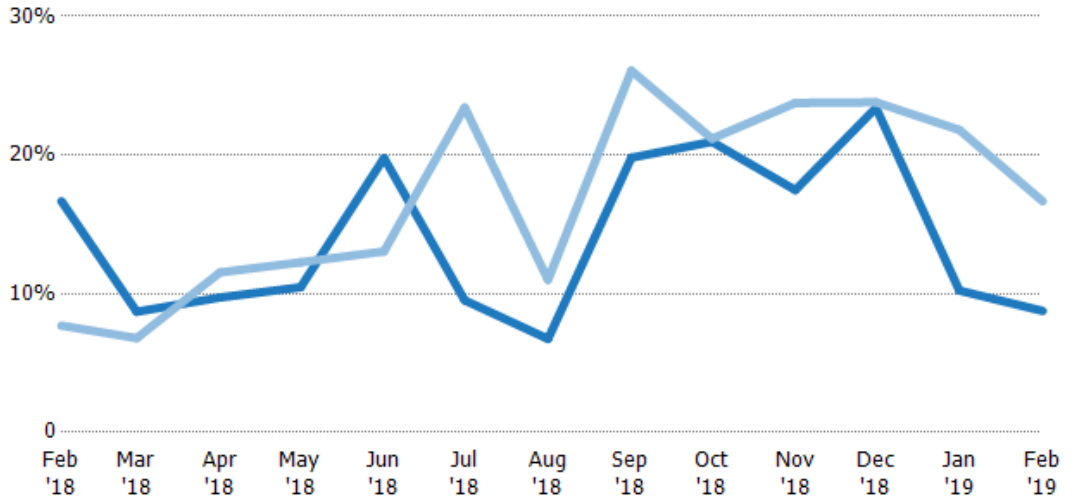
## Absorption Rate

The percentage of inventory sold per month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Rate	Chg.
Feb '19	9%	7.9%
Feb '18	17%	-9%
Feb '17	8%	9.5%



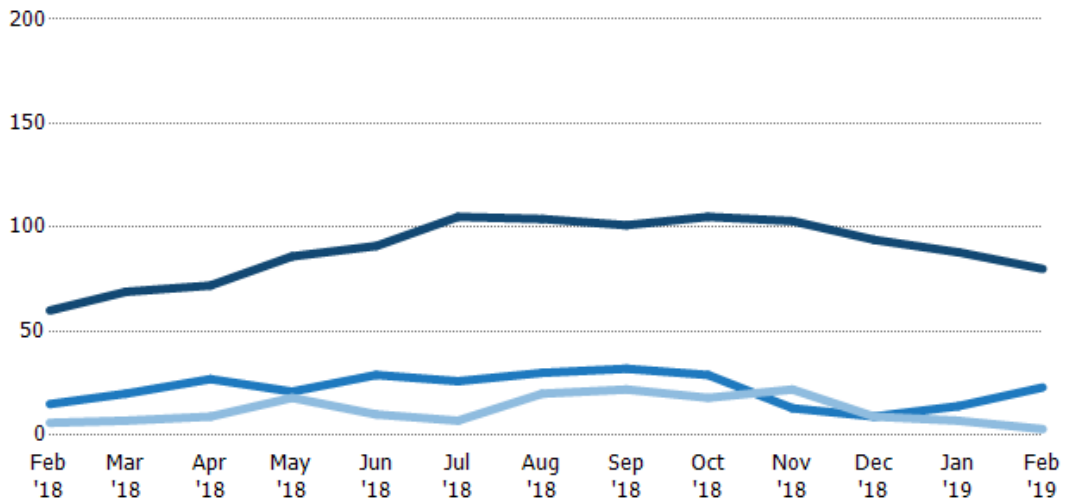
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	17%	9%	10%	10%	20%	10%	7%	20%	21%	17%	23%	10%	9%
Prior Year	8%	7%	12%	12%	13%	23%	11%	26%	21%	24%	24%	22%	17%
Change from Prior Year	-9%	-2%	2%	2%	-7%	14%	4%	6%	0%	6%	0%	12%	8%

## Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Active	60	69	72	86	91	105	104	101	105	103	94	88	80
Pending	15	20	27	21	29	26	30	32	29	13	9	14	23
Sold	6	7	9	18	10	7	20	22	18	22	9	7	3

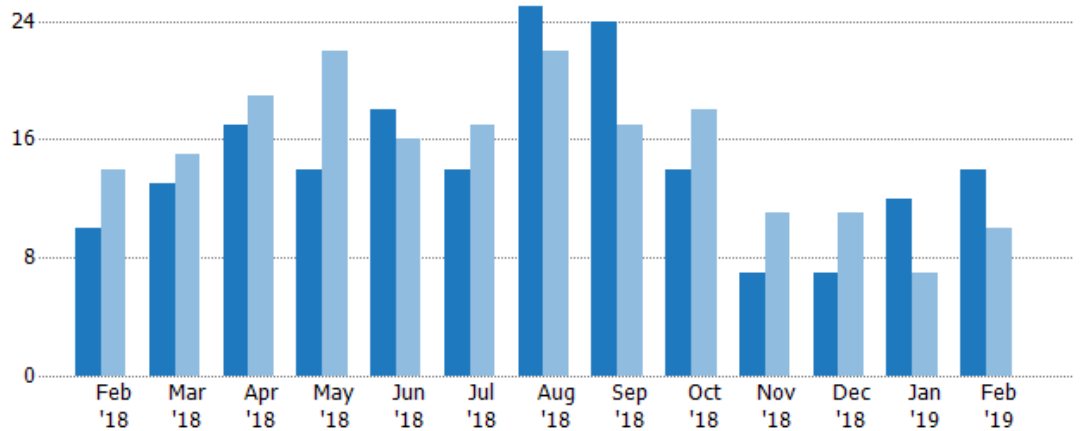
## New Pending Sales

The number of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Count	% Chg.
Feb '19	14	40%
Feb '18	10	-28.6%
Feb '17	14	-28.6%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	10	13	17	14	18	14	25	24	14	7	7	12	14
Prior Year	14	15	19	22	16	17	22	17	18	11	11	7	10
Percent Change from Prior Year	-29%	-13%	-11%	-36%	13%	-18%	14%	41%	-22%	-36%	-36%	71%	40%

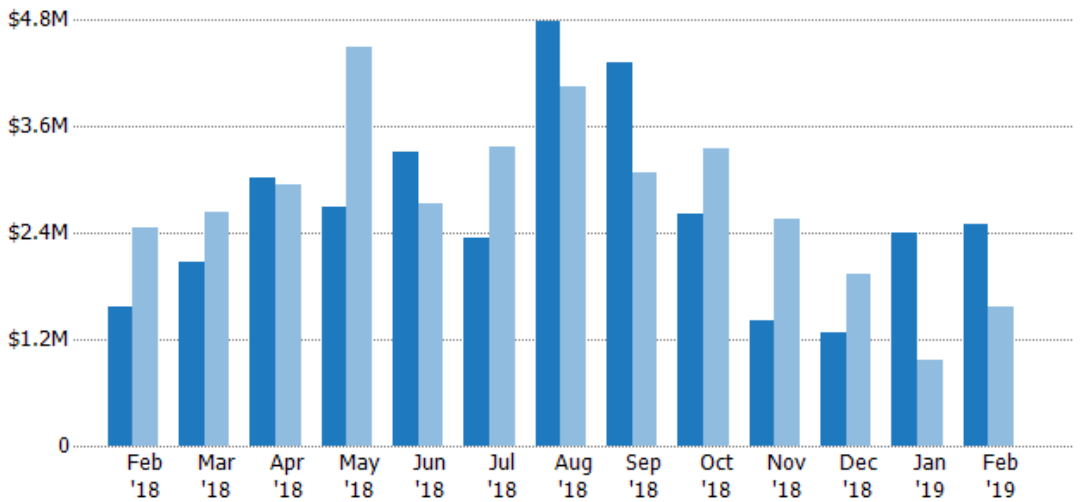
## New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/Year	Volume	% Chg.
Feb '19	\$2.5M	59.3%
Feb '18	\$1.57M	-35.9%
Feb '17	\$2.45M	-32.9%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	\$1.57M	\$2.07M	\$3.03M	\$2.7M	\$3.32M	\$2.34M	\$4.79M	\$4.33M	\$2.61M	\$1.4M	\$1.28M	\$2.4M	\$2.5M
Prior Year	\$2.45M	\$2.63M	\$2.95M	\$4.5M	\$2.73M	\$3.37M	\$4.04M	\$3.08M	\$3.35M	\$2.55M	\$1.93M	\$975K	\$1.57M
Percent Change from Prior Year	-36%	-21%	3%	-40%	22%	-31%	19%	40%	-22%	-45%	-34%	146%	59%



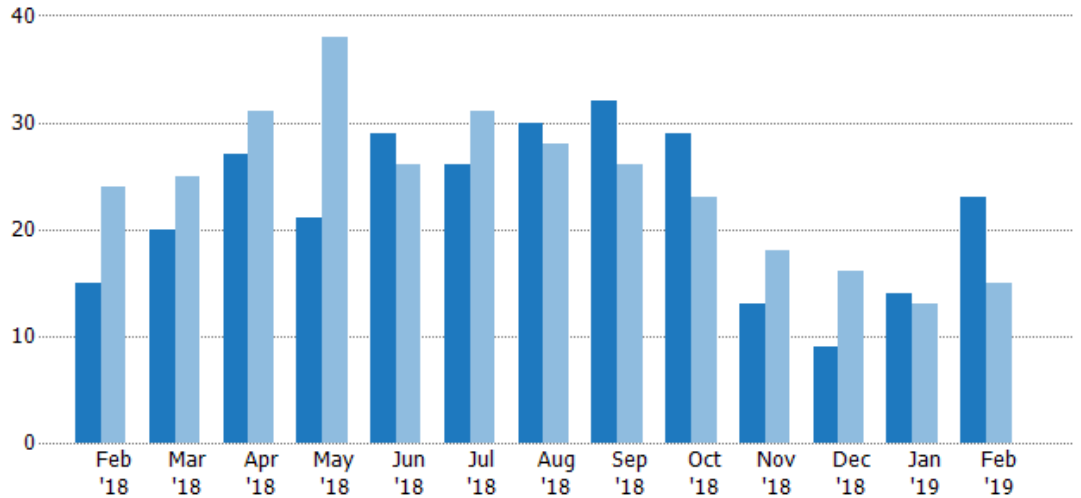
## Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Count	% Chg.
Feb '19	23	53.3%
Feb '18	15	-37.5%
Feb '17	24	-33.3%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	15	20	27	21	29	26	30	32	29	13	9	14	23
Prior Year	24	25	31	38	26	31	28	26	23	18	16	13	15
Percent Change from Prior Year	-38%	-20%	-13%	-45%	12%	-16%	7%	23%	26%	-28%	-44%	8%	53%

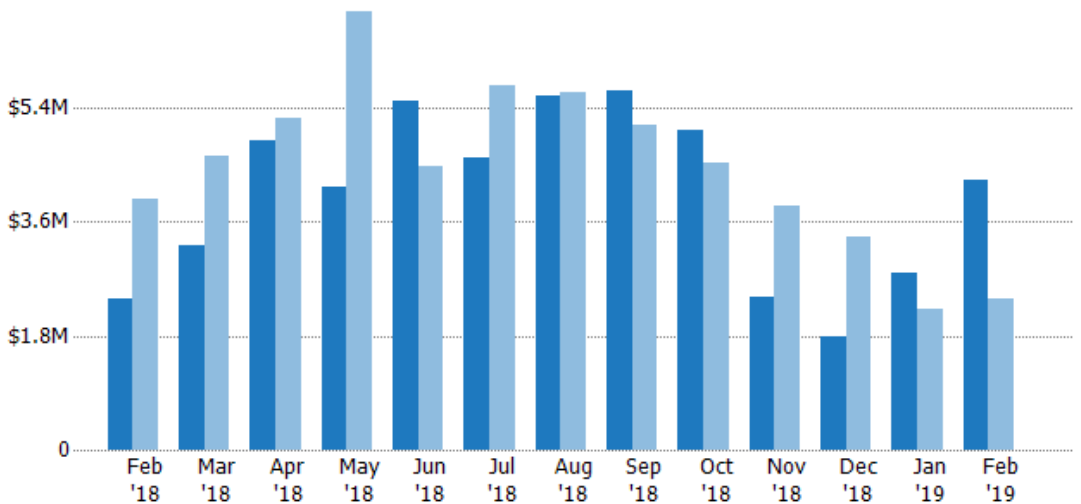
## Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$4.26M	78%
Feb '18	\$2.39M	-39.6%
Feb '17	\$3.96M	-34.3%



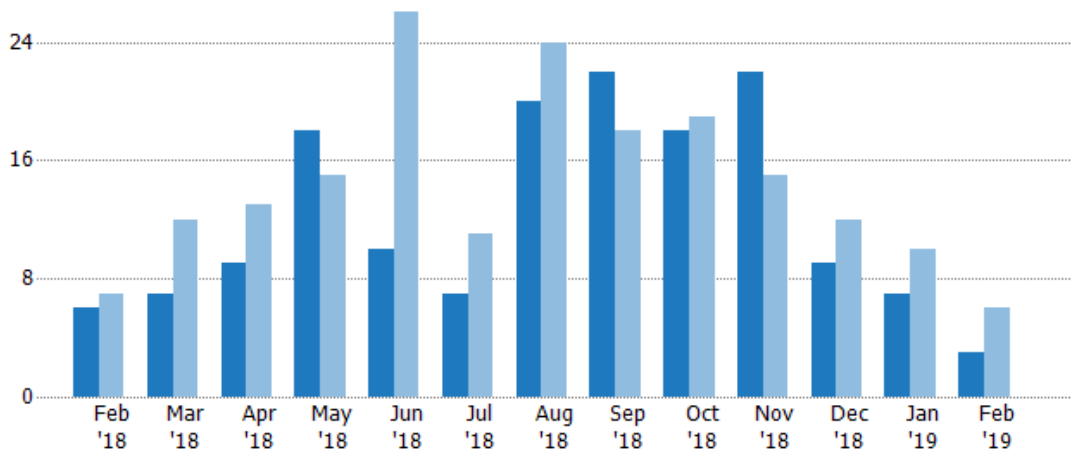
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	\$2.39M	\$3.23M	\$4.89M	\$4.16M	\$5.52M	\$4.61M	\$5.59M	\$5.68M	\$5.06M	\$2.41M	\$1.79M	\$2.78M	\$4.26M
Prior Year	\$3.96M	\$4.65M	\$5.23M	\$6.91M	\$4.46M	\$5.76M	\$5.63M	\$5.14M	\$4.52M	\$3.85M	\$3.37M	\$2.23M	\$2.39M
Percent Change from Prior Year	-40%	-31%	-6%	-40%	24%	-20%	-1%	10%	12%	-38%	-47%	25%	78%

## Closed Sales

The total number of residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



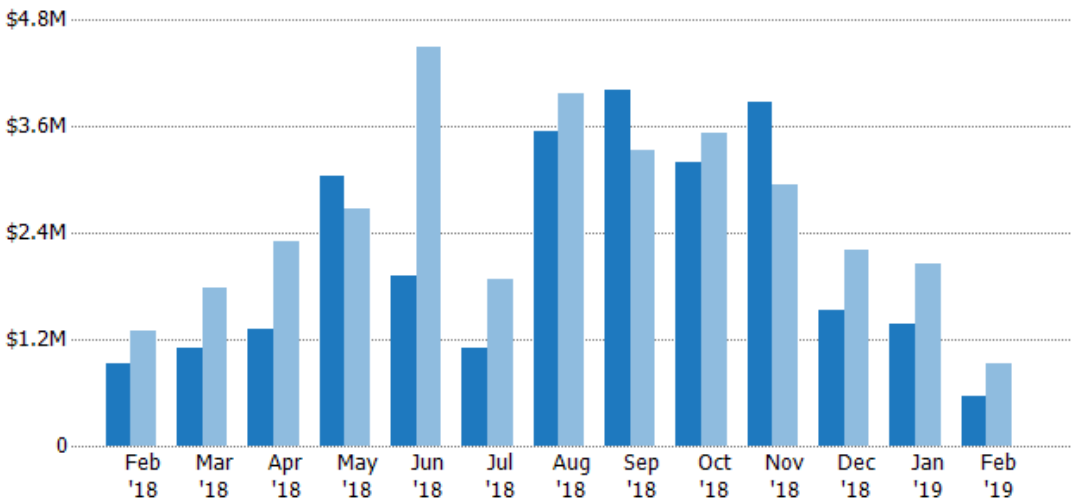
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Feb '18	6	7	-14%
Mar '18	7	12	-42%
Apr '18	9	13	-31%
May '18	18	15	20%
Jun '18	10	26	-62%
Jul '18	7	11	-36%
Aug '18	20	24	-17%
Sep '18	22	18	22%
Oct '18	18	19	-5%
Nov '18	22	15	47%
Dec '18	9	12	-25%
Jan '19	7	10	-30%
Feb '19	3	6	-50%

## Closed Sales Volume

The sum of the sales price of residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



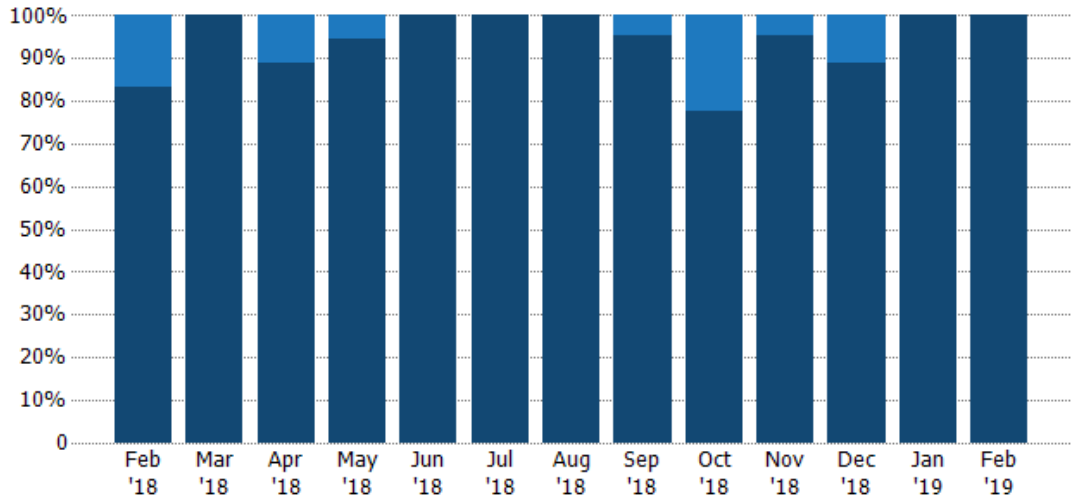
Month/Year	Current Year	Prior Year	Percent Change from Prior Year
Feb '18	\$925K	\$1.3M	-29%
Mar '18	\$1.1M	\$1.78M	-38%
Apr '18	\$1.31M	\$2.3M	-43%
May '18	\$3.05M	\$2.68M	14%
Jun '18	\$1.91M	\$4.5M	-57%
Jul '18	\$1.11M	\$1.87M	-41%
Aug '18	\$3.55M	\$3.97M	-11%
Sep '18	\$4.02M	\$3.33M	21%
Oct '18	\$3.19M	\$3.52M	-9%
Nov '18	\$3.87M	\$2.94M	32%
Dec '18	\$1.53M	\$2.21M	-31%
Jan '19	\$1.38M	\$2.06M	-33%
Feb '19	\$563K	\$925K	-39%

## Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

**Filters Used**

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



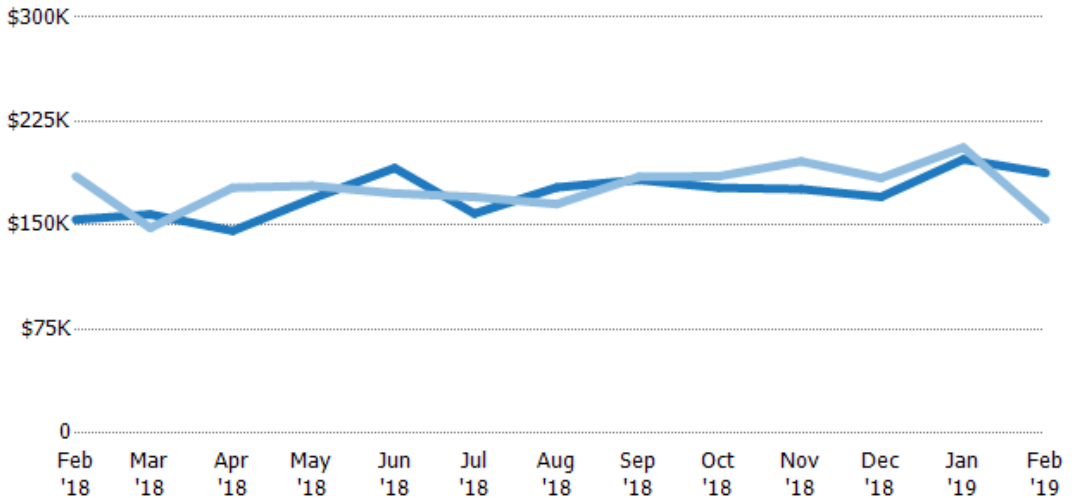
Condo/Townhouse	17%	-	11%	6%	-	-	-	5%	22%	5%	11%	-	-
Single Family Residence	83%	100%	89%	94%	100%	100%	100%	95%	78%	95%	89%	100%	100%

## Average Sales Price

The average sales price of the residential properties sold each month.

**Filters Used**

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	\$154K	\$158K	\$146K	\$169K	\$191K	\$158K	\$177K	\$183K	\$177K	\$176K	\$170K	\$197K	\$188K
Prior Year	\$185K	\$148K	\$177K	\$178K	\$173K	\$170K	\$165K	\$185K	\$185K	\$196K	\$184K	\$206K	\$154K
Percent Change from Prior Year	-17%	7%	-18%	-5%	11%	-7%	7%	-1%	-4%	-10%	-7%	-4%	22%

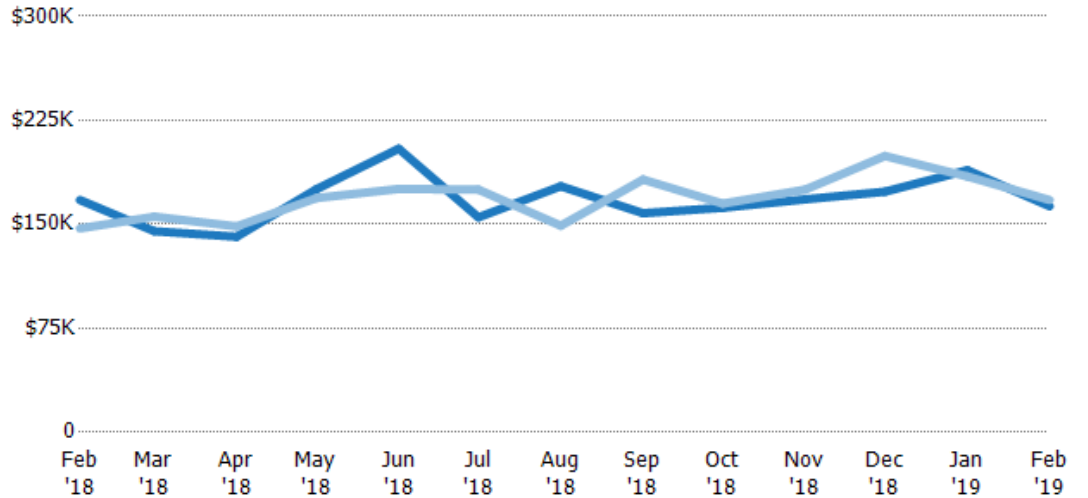
## Median Sales Price

The median sales price of the residential properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$163K	-2.7%
Feb '18	\$168K	13.9%
Feb '17	\$147K	-34.9%



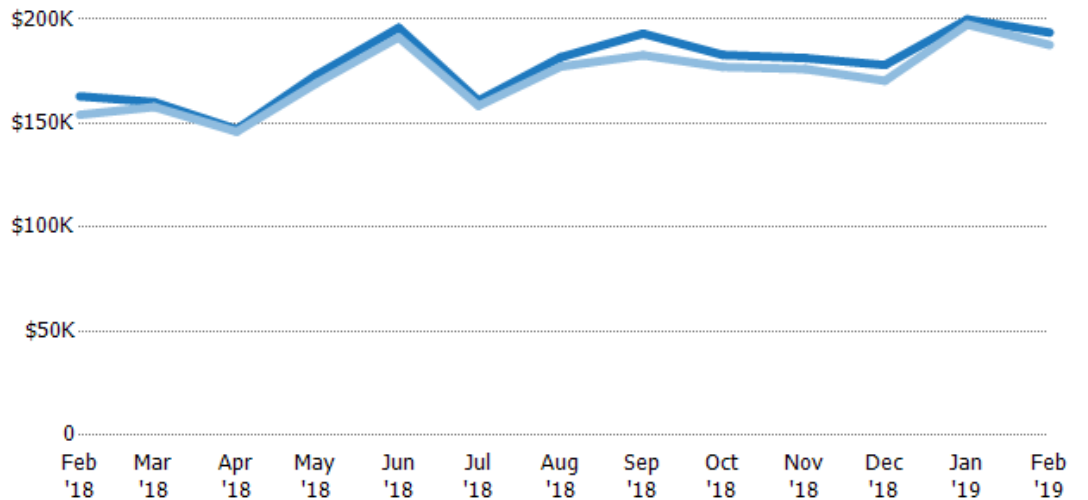
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	\$168K	\$145K	\$141K	\$175K	\$205K	\$155K	\$177K	\$158K	\$162K	\$168K	\$174K	\$189K	\$163K
Prior Year	\$147K	\$156K	\$149K	\$169K	\$176K	\$175K	\$149K	\$182K	\$165K	\$175K	\$199K	\$185K	\$168K
Percent Change from Prior Year	14%	-7%	-5%	4%	17%	-11%	19%	-13%	-2%	-4%	-13%	2%	-3%

## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



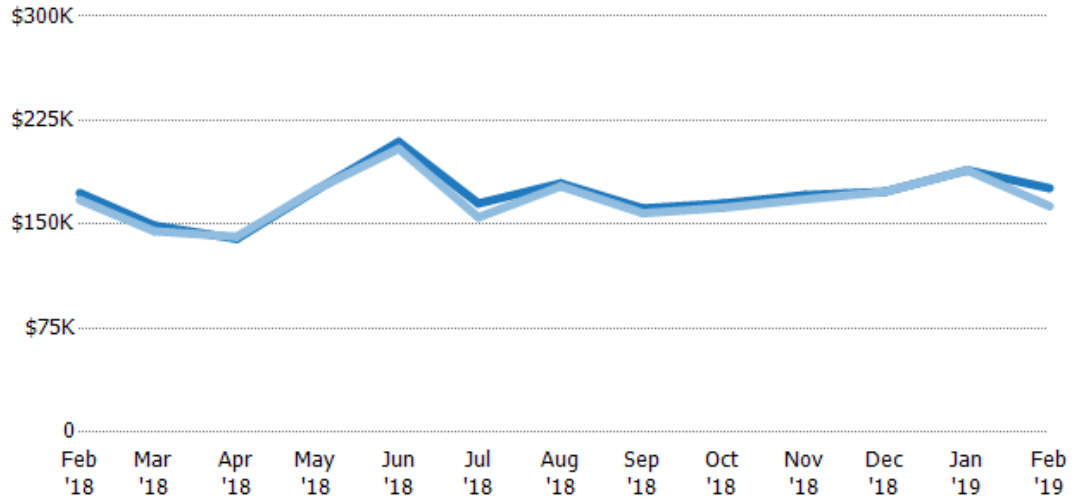
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Avg List Price	\$163K	\$160K	\$147K	\$173K	\$196K	\$161K	\$182K	\$193K	\$183K	\$181K	\$178K	\$200K	\$194K
Avg Sales Price	\$154K	\$158K	\$146K	\$169K	\$191K	\$158K	\$177K	\$183K	\$177K	\$176K	\$170K	\$197K	\$188K
Avg Sales Price as a % of Avg List Price	95%	99%	99%	98%	98%	98%	98%	95%	97%	97%	96%	99%	97%

## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



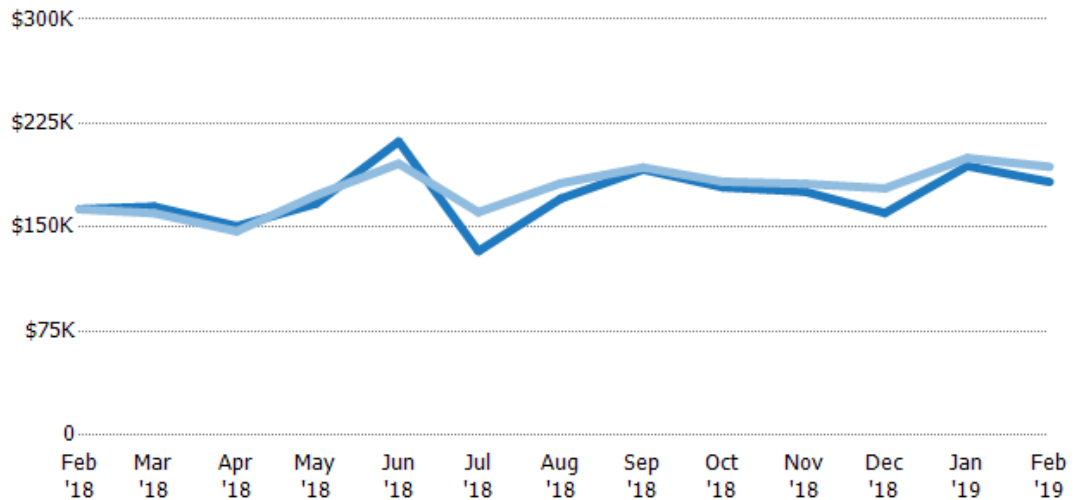
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Median List Price	\$173K	\$149K	\$140K	\$175K	\$209K	\$165K	\$179K	\$161K	\$165K	\$171K	\$174K	\$189K	\$176K
Median Sales Price	\$168K	\$145K	\$141K	\$175K	\$205K	\$155K	\$177K	\$158K	\$162K	\$168K	\$174K	\$189K	\$163K
Med Sales Price as a % of Med List Price	97%	97%	101%	100%	98%	94%	99%	98%	98%	98%	100%	100%	93%

## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



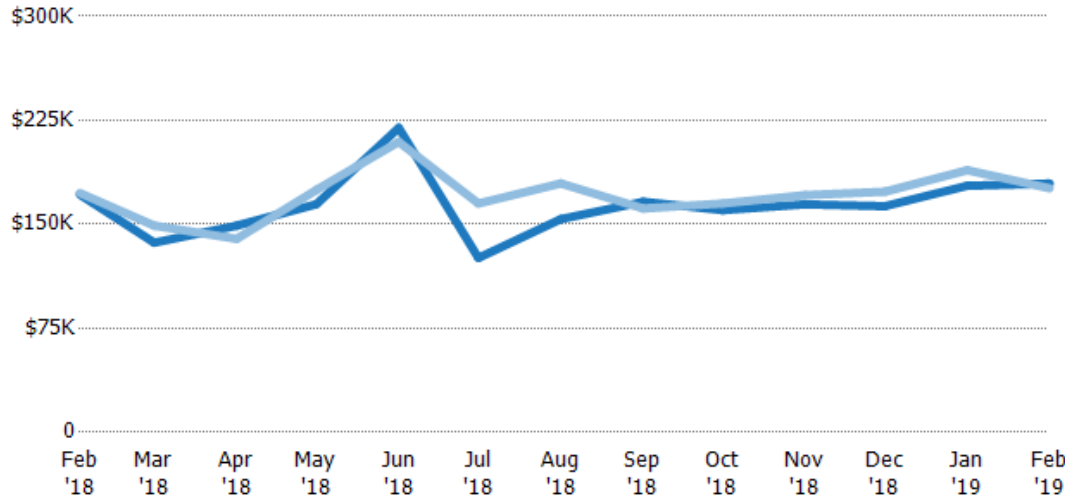
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Avg Est Value	\$163K	\$165K	\$151K	\$167K	\$212K	\$133K	\$171K	\$192K	\$179K	\$176K	\$160K	\$194K	\$183K
Avg Sales Price	\$163K	\$160K	\$147K	\$173K	\$196K	\$161K	\$182K	\$193K	\$183K	\$181K	\$178K	\$200K	\$194K
Avg Sales Price as a % of Avg Est Value	100%	97%	98%	104%	92%	121%	106%	101%	102%	103%	111%	103%	106%

## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

### Filters Used

ZIP: Barre, VT 05641  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Median Est Value	\$171K	\$137K	\$149K	\$164K	\$220K	\$126K	\$154K	\$166K	\$160K	\$164K	\$163K	\$178K	\$179K
Median Sales Price	\$173K	\$149K	\$140K	\$175K	\$209K	\$165K	\$179K	\$161K	\$165K	\$171K	\$174K	\$189K	\$176K
Med Sales Price as a % of Med Est Value	101%	109%	94%	106%	95%	131%	117%	97%	103%	104%	106%	106%	98%