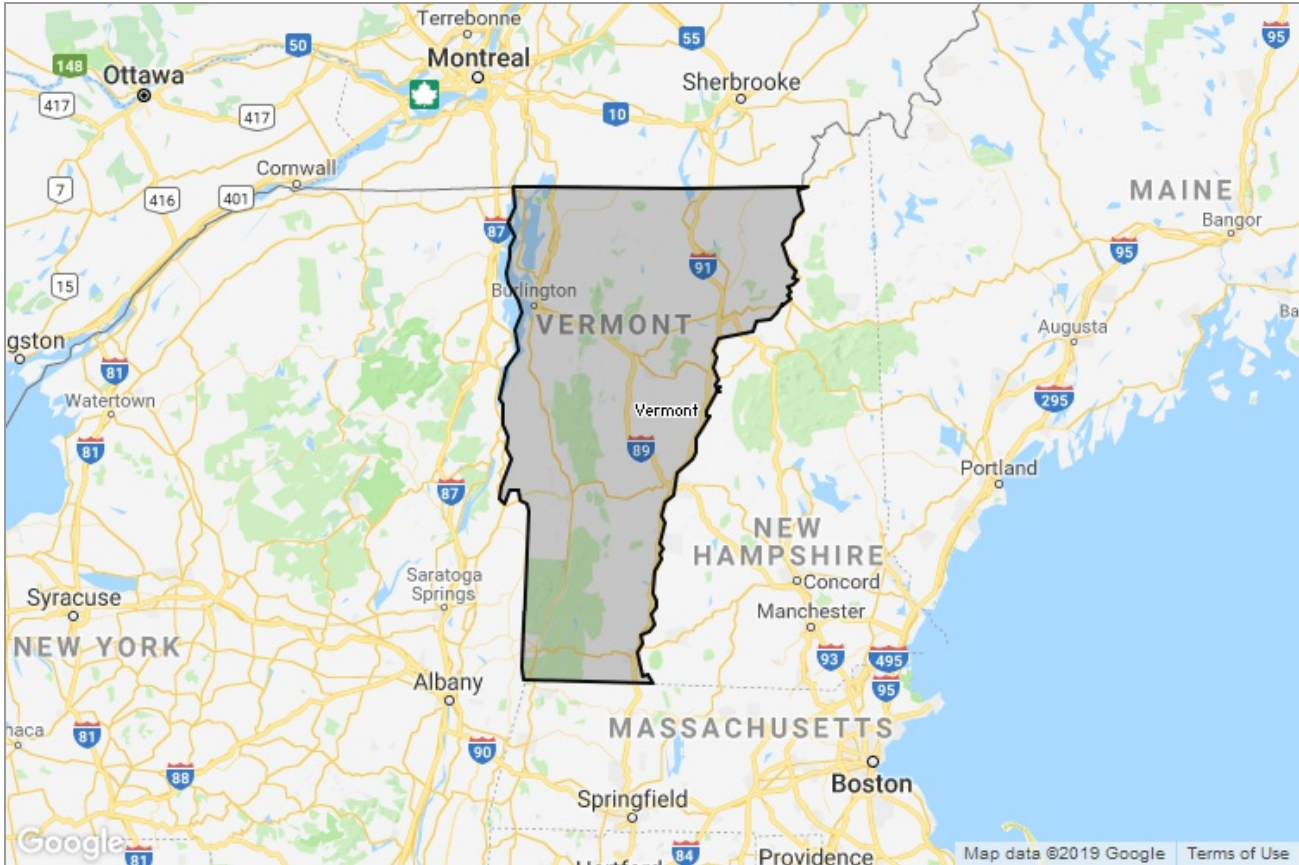




MARKET DATA REPORT

Vermont Indicators Report January 2019



Report Characteristics

Report Name:

Vermont Indicators Report January 2019

Report Date Range:

2/2018 – 2/2019

Filters Used:

Property Type, Location

Avg/Med: Both

Run Date: 03/04/2019

Scheduled: No

Presented by

Vermont Association of REALTORS®

Other: <http://www.vermontrealtors.com/>

148 State Street
Montpelier, VT 05602

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Feb 2019	Feb 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	627	590	+6.3%	1,205	1,075	+12.1%
New Listing Volume	\$217,771,293	\$182,786,037	+19.1%	\$396,815,519	\$338,652,182	+17.2%
Active Listing Count	3,906	4,207	-7.2%	N/A	N/A	
Active Listing Volume	\$1,576,884,564	\$1,573,652,987	+0.2%	N/A	N/A	
Average Listing Price	\$403,708	\$374,056	+7.9%	\$397,691	\$372,856	+6.7%
Median Listing Price	\$279,900	\$250,000	+12%	\$277,392	\$251,246	+10.4%
Median Days in RPR	180	187	-3.7%	176.78	183.31	-3.6%
Months of Inventory	10.7	12	-10.2%	12	13.6	-12%
Absorption Rate	9.32%	8.37%	+1%	8.35%	7.35%	+1%
Sales Activity Charts Metrics						
New Pending Sales Count	568	444	+27.9%	1,121	889	+26.1%
New Pending Sales Volume	\$161,833,749	\$122,629,120	+32%	\$311,711,844	\$240,342,173	+29.7%
Pending Sales Count	1,127	739	+52.5%	N/A	N/A	
Pending Sales Volume	\$334,800,005	\$207,824,782	+61.1%	N/A	N/A	
Closed Sales Count	314	316	-0.6%	678	668	+1.5%
Closed Sales Volume	\$83,298,150	\$79,898,434	+4.3%	\$172,508,001	\$164,886,765	+4.6%
Average Sales Price	\$265,281	\$252,843	+4.9%	\$254,437	\$246,836	+3.1%
Median Sales Price	\$210,000	\$203,000	+3.4%	\$209,732	\$201,393	+4.1%

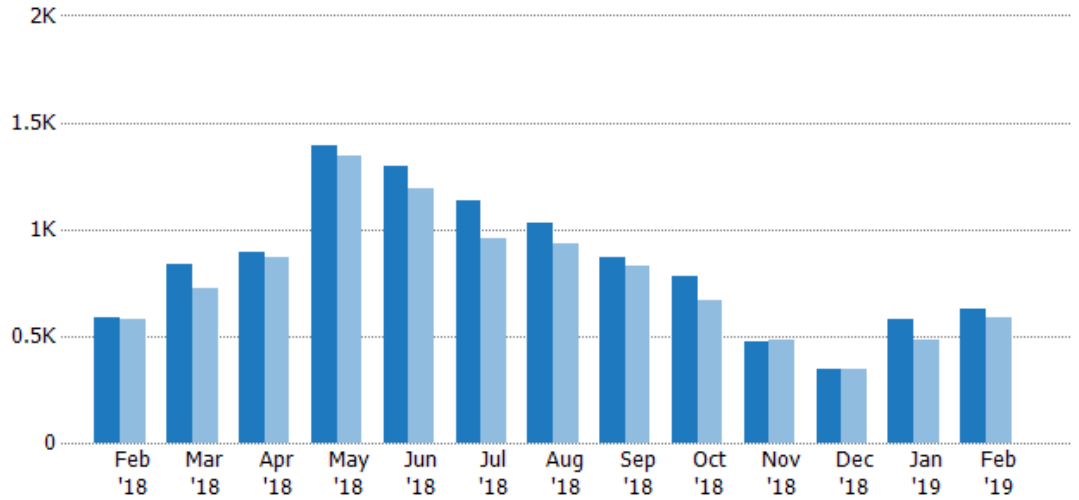
New Listings

The number of new residential listings that were added each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Feb '19	627	6.3%
Feb '18	590	1.5%
Feb '17	581	20%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	590	834	891	1.39K	1.3K	1.13K	1.03K	865	781	474	341	578	627
Prior Year	581	724	870	1.34K	1.19K	960	929	825	667	478	341	485	590
Percent Change from Prior Year	2%	15%	2%	3%	8%	18%	11%	5%	17%	-1%	0%	19%	6%

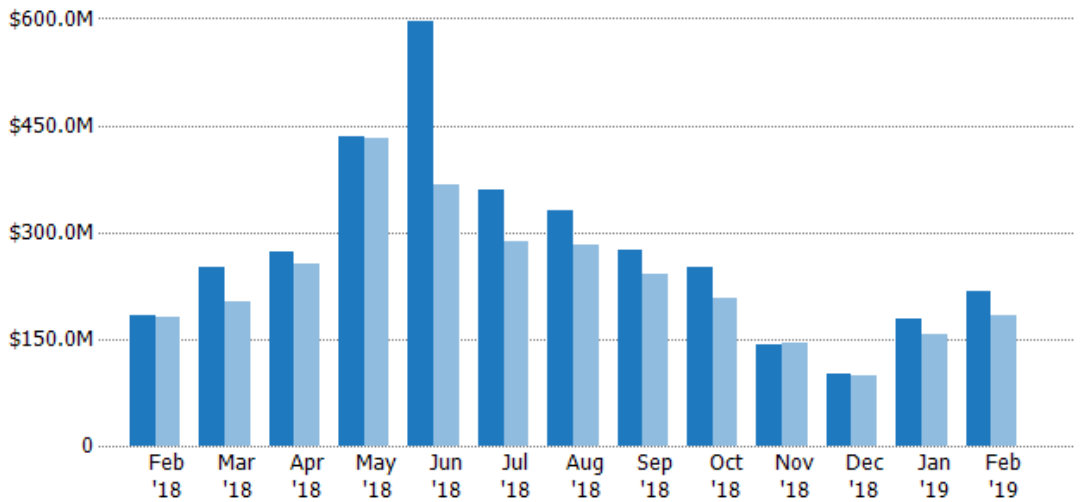
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Feb '19	\$218M	19.1%
Feb '18	\$183M	0.5%
Feb '17	\$182M	21%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	\$183M	\$252M	\$272M	\$435M	\$596M	\$360M	\$332M	\$275M	\$250M	\$142M	\$101M	\$179M	\$218M
Prior Year	\$182M	\$201M	\$255M	\$432M	\$366M	\$287M	\$282M	\$241M	\$208M	\$145M	\$100M	\$156M	\$183M
Percent Change from Prior Year	0%	25%	7%	1%	63%	25%	17%	14%	20%	-2%	1%	15%	19%

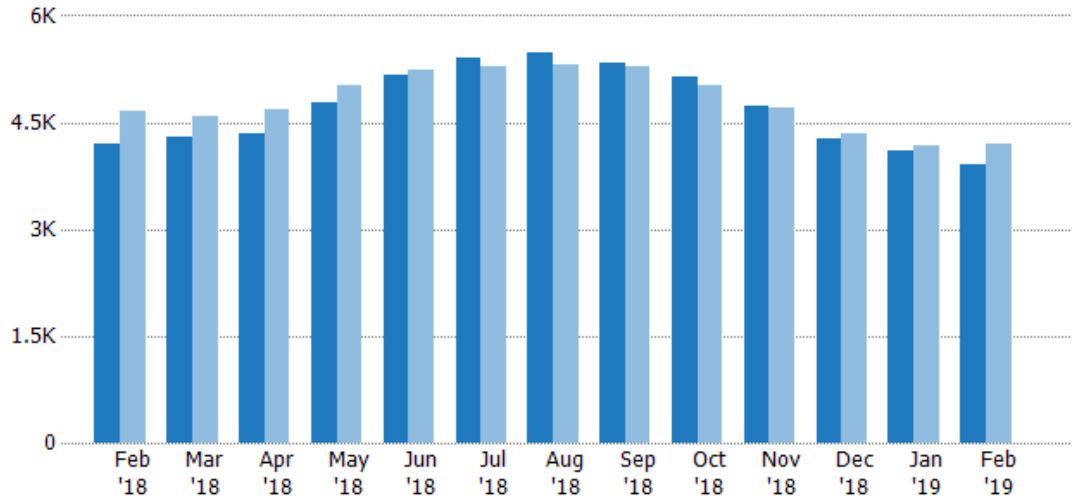
Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	3.91K	-7.2%
Feb '18	4.21K	-9.8%
Feb '17	4.66K	6.3%



Current Year	4.21K	4.29K	4.34K	4.78K	5.16K	5.41K	5.48K	5.34K	5.14K	4.74K	4.27K	4.1K	3.91K
Prior Year	4.66K	4.6K	4.67K	5.02K	5.23K	5.3K	5.3K	5.28K	5.02K	4.7K	4.34K	4.18K	4.21K
Percent Change from Prior Year	-10%	-7%	-7%	-5%	-1%	2%	3%	1%	2%	1%	-2%	-2%	-7%

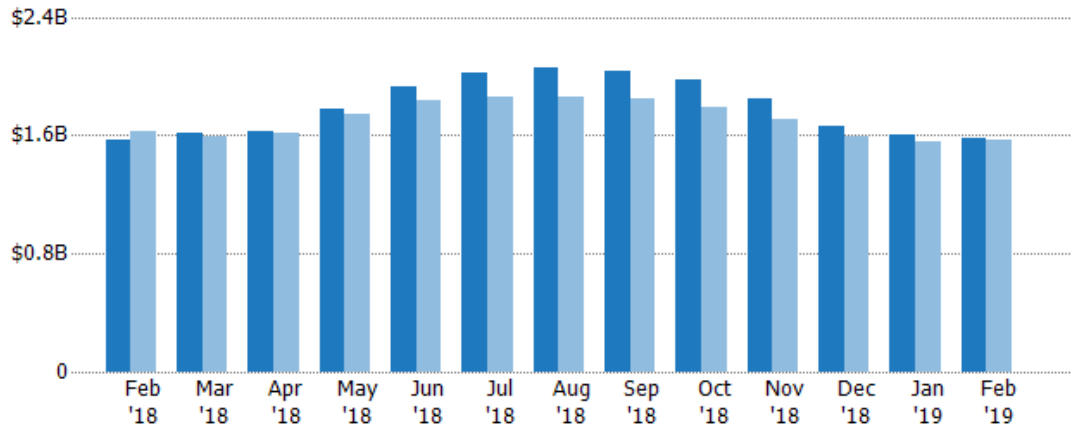
Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$1.58B	0.2%
Feb '18	\$1.57B	-3%
Feb '17	\$1.62B	0%



Current Year	\$1.57B	\$1.61B	\$1.63B	\$1.78B	\$1.93B	\$2.02B	\$2.06B	\$2.04B	\$1.98B	\$1.84B	\$1.67B	\$1.61B	\$1.58B
Prior Year	\$1.62B	\$1.59B	\$1.62B	\$1.75B	\$1.83B	\$1.86B	\$1.86B	\$1.85B	\$1.79B	\$1.71B	\$1.59B	\$1.55B	\$1.57B
Percent Change from Prior Year	-3%	1%	1%	2%	5%	9%	11%	10%	10%	8%	5%	3%	0%

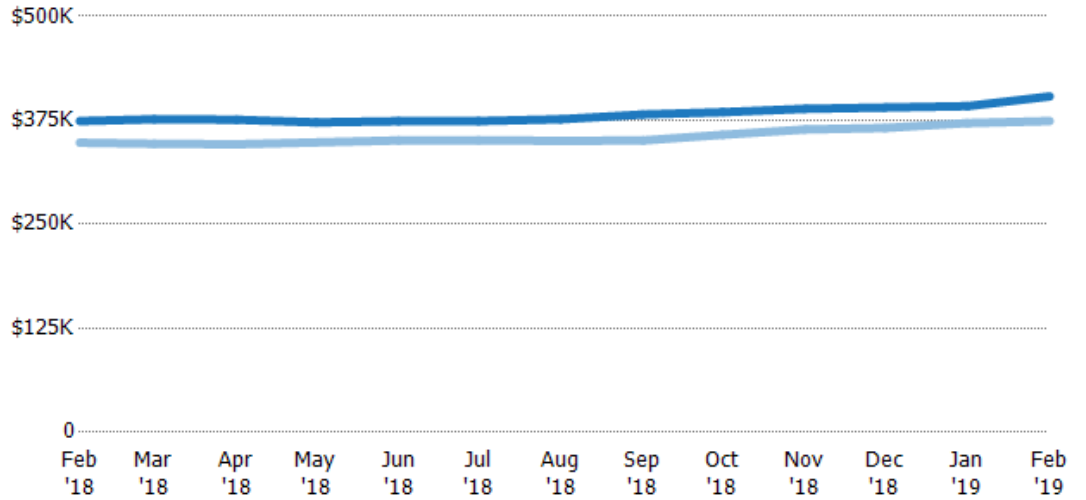
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$404K	7.9%
Feb '18	\$374K	7.5%
Feb '17	\$348K	-6%



Current Year	\$374K	\$376K	\$376K	\$373K	\$374K	\$374K	\$376K	\$382K	\$385K	\$389K	\$390K	\$392K	\$404K
Prior Year	\$348K	\$347K	\$346K	\$348K	\$351K	\$351K	\$350K	\$351K	\$358K	\$364K	\$366K	\$372K	\$374K
Percent Change from Prior Year	7%	8%	9%	7%	7%	7%	7%	9%	8%	7%	7%	5%	8%

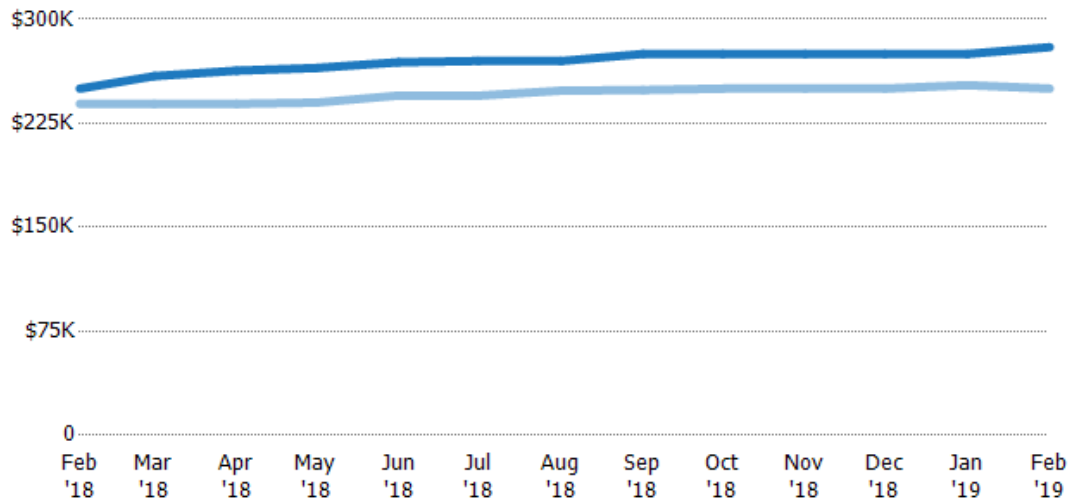
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$280K	12%
Feb '18	\$250K	4.6%
Feb '17	\$239K	-3.8%



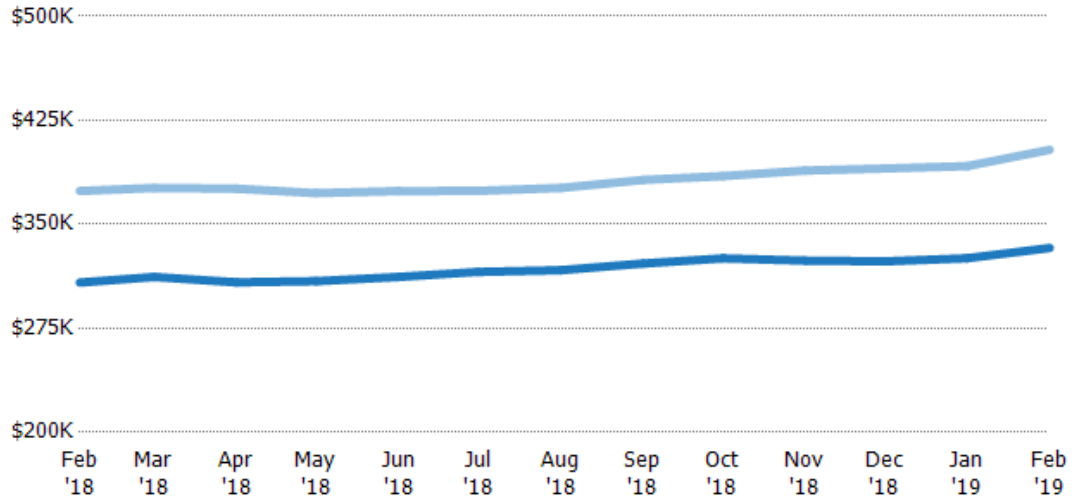
Current Year	\$250K	\$259K	\$263K	\$265K	\$269K	\$270K	\$270K	\$275K	\$275K	\$275K	\$275K	\$275K	\$280K
Prior Year	\$239K	\$239K	\$239K	\$240K	\$245K	\$245K	\$249K	\$249K	\$250K	\$250K	\$250K	\$253K	\$250K
Percent Change from Prior Year	5%	8%	10%	10%	10%	10%	9%	10%	10%	10%	10%	9%	12%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



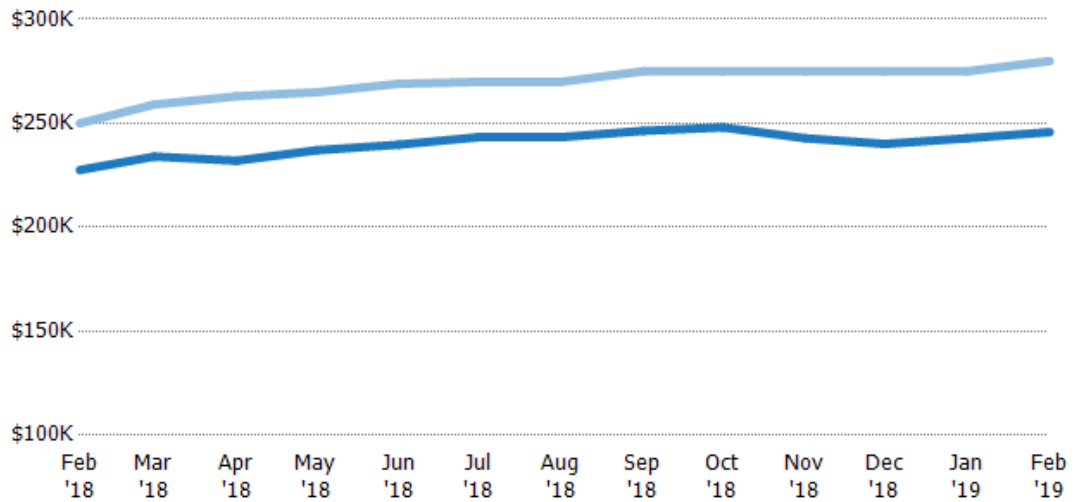
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Avg Est Value	\$308K	\$312K	\$308K	\$309K	\$312K	\$316K	\$317K	\$322K	\$325K	\$324K	\$323K	\$326K	\$333K
Avg Listing Price	\$374K	\$376K	\$376K	\$373K	\$374K	\$374K	\$376K	\$382K	\$385K	\$389K	\$390K	\$392K	\$404K
Avg Listing Price as a % of Avg Est Value	121%	121%	122%	121%	120%	119%	119%	119%	118%	120%	121%	120%	121%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Median Est Value	\$228K	\$234K	\$232K	\$237K	\$240K	\$243K	\$243K	\$246K	\$248K	\$243K	\$240K	\$243K	\$246K
Median Listing Price	\$250K	\$259K	\$263K	\$265K	\$269K	\$270K	\$270K	\$275K	\$275K	\$275K	\$275K	\$275K	\$280K
Med Listing Price as a % of Med Est Value	110%	111%	113%	112%	112%	111%	111%	112%	111%	113%	115%	113%	114%

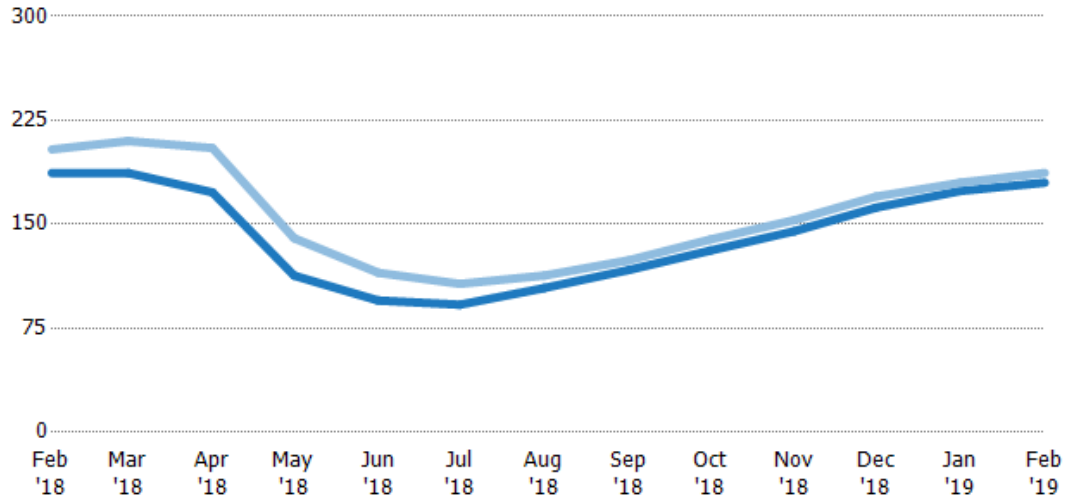
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Days	% Chg.
Feb '19	180	-3.7%
Feb '18	187	-8.3%
Feb '17	204	-10.8%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	187	187	173	113	95	92	104	117	131	145	162	174	180
Prior Year	204	210	205	140	115	107	113	124	139	153	170	180	187
Percent Change from Prior Year	-8%	-11%	-16%	-19%	-17%	-14%	-8%	-6%	-6%	-5%	-5%	-3%	-4%

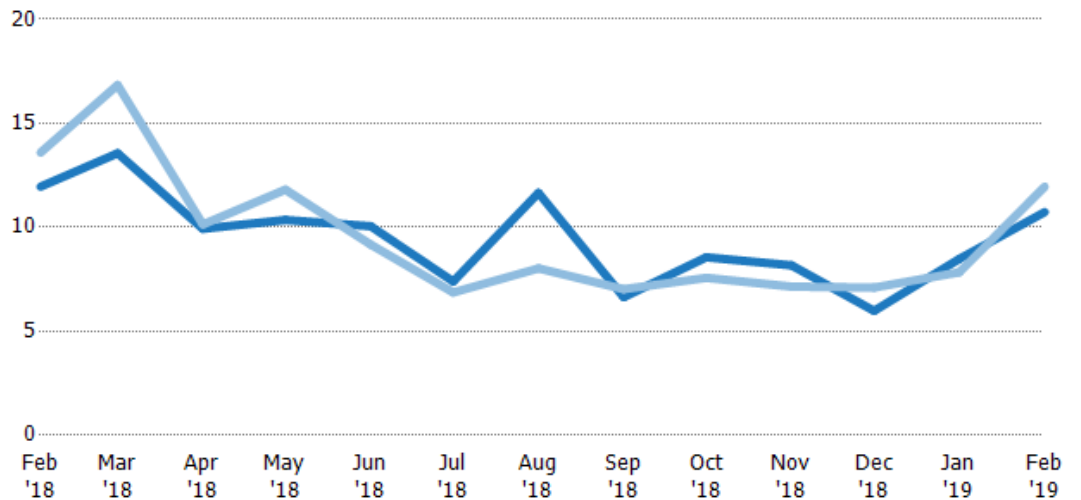
Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Months	% Chg.
Feb '19	10.7	-10.2%
Feb '18	12	-12.1%
Feb '17	13.6	11.9%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	12	13.6	9.93	10.4	10.1	7.39	11.7	6.64	8.56	8.17	5.98	8.48	10.7
Prior Year	13.6	16.8	10.1	11.8	9.17	6.87	8.02	7.02	7.57	7.15	7.1	7.84	12
Percent Change from Prior Year	-12%	-19%	-2%	-12%	10%	8%	45%	-5%	13%	14%	-16%	8%	-10%

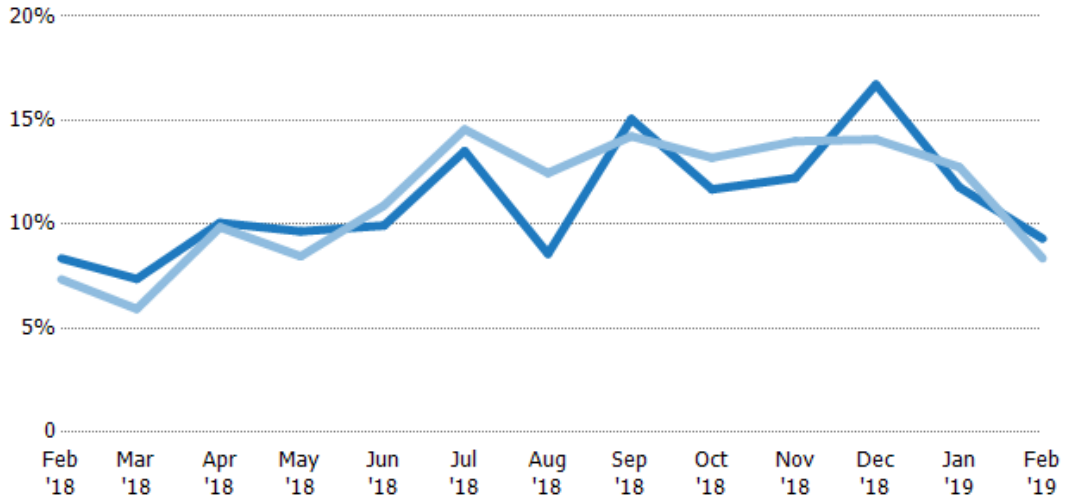
Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Rate	Chg.
Feb '19	9%	-1%
Feb '18	8%	-1%
Feb '17	7%	-10.6%



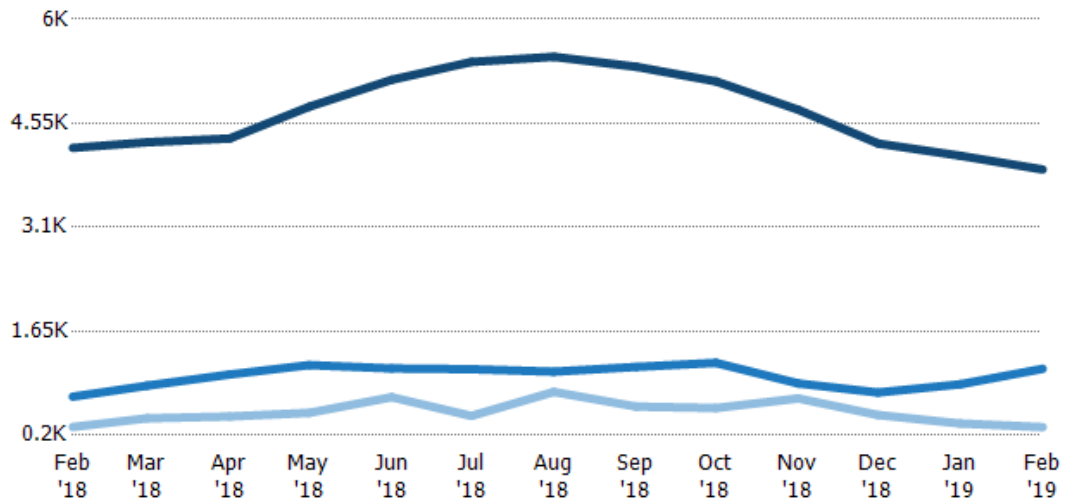
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	8%	7%	10%	10%	10%	14%	9%	15%	12%	12%	17%	12%	9%
Prior Year	7%	6%	10%	8%	11%	15%	12%	14%	13%	14%	14%	13%	8%
Change from Prior Year	-1%	-1%	0%	-1%	1%	1%	4%	-1%	2%	2%	-3%	1%	-1%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Active	4.21K	4.29K	4.34K	4.78K	5.16K	5.41K	5.48K	5.34K	5.14K	4.74K	4.27K	4.1K	3.91K
Pending	739	892	1.05K	1.18K	1.13K	1.12K	1.09K	1.15K	1.21K	923	796	911	1.13K
Sold	316	437	462	513	731	470	804	600	580	714	483	364	314

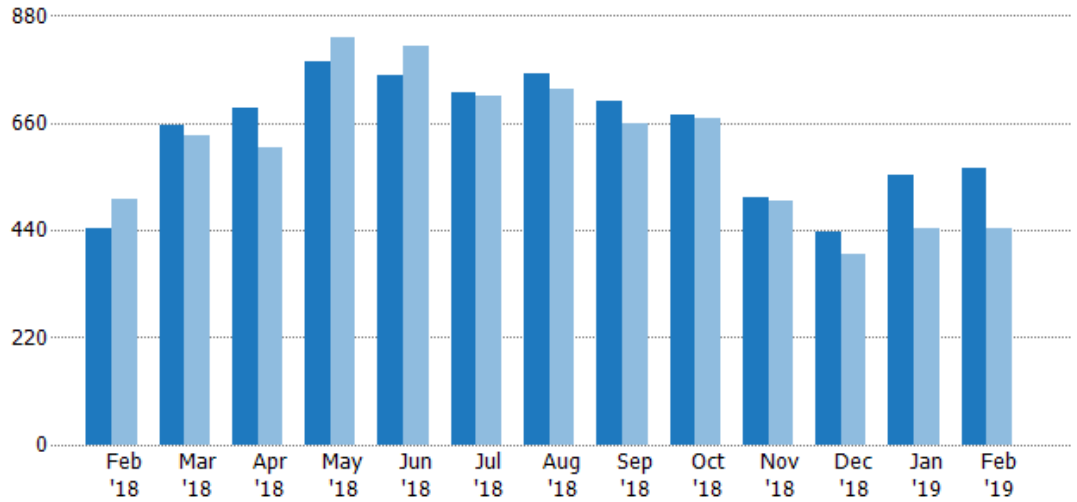
New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	568	27.9%
Feb '18	444	-11.7%
Feb '17	503	-1%



Current Year	444	657	690	786	759	724	763	705	676	507	437	553	568
Prior Year	503	634	610	837	819	714	731	659	670	502	392	445	444
Percent Change from Prior Year	-12%	4%	13%	-6%	-7%	1%	4%	7%	1%	1%	11%	24%	28%

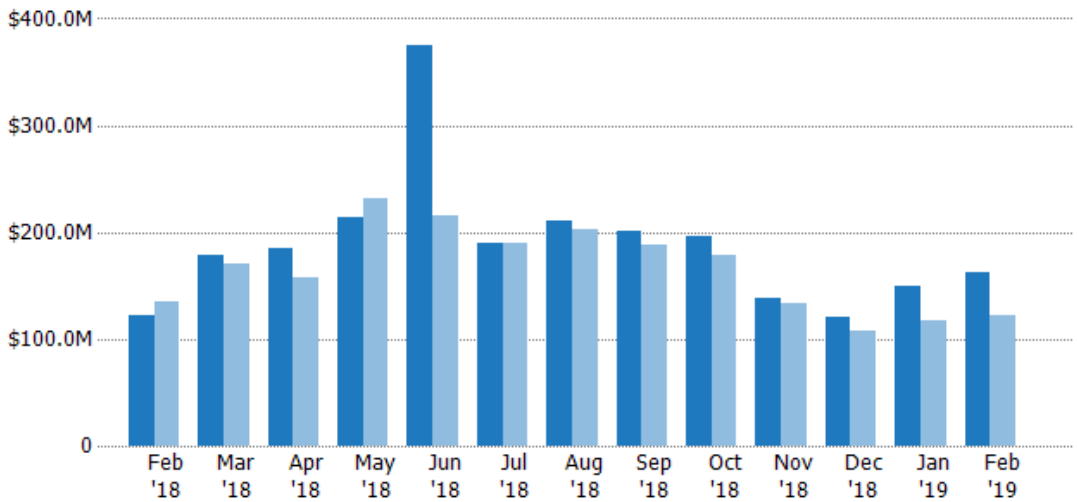
New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$162M	32%
Feb '18	\$123M	-8.7%
Feb '17	\$134M	-10.4%



Current Year	\$123M	\$179M	\$185M	\$214M	\$375M	\$190M	\$211M	\$201M	\$196M	\$138M	\$121M	\$150M	\$162M
Prior Year	\$134M	\$170M	\$158M	\$231M	\$216M	\$190M	\$203M	\$189M	\$178M	\$133M	\$107M	\$118M	\$123M
Percent Change from Prior Year	-9%	5%	17%	-7%	74%	0%	4%	6%	10%	4%	13%	27%	32%

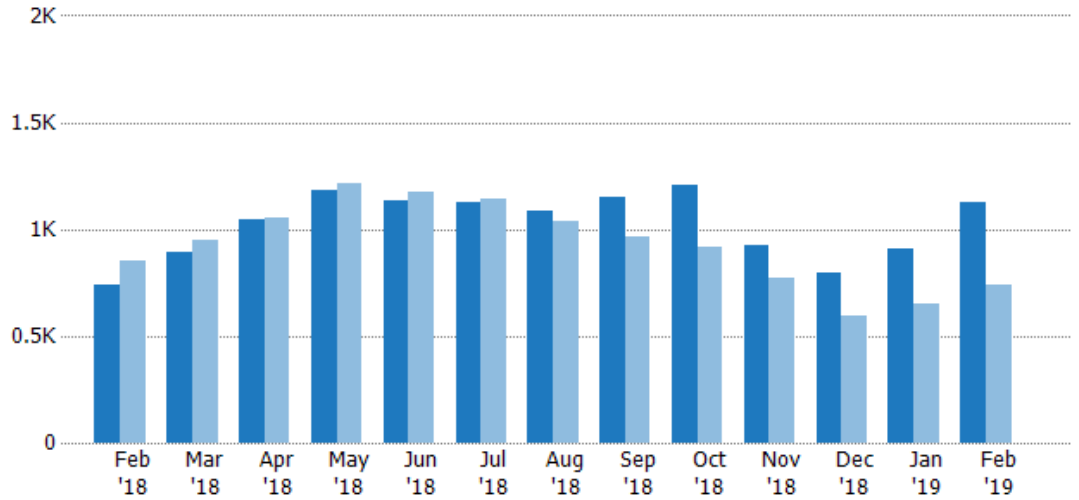
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Count	% Chg.
Feb '19	1.13K	52.5%
Feb '18	739	-13.6%
Feb '17	855	1.2%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	739	892	1.05K	1.18K	1.13K	1.12K	1.09K	1.15K	1.21K	923	796	911	1.13K
Prior Year	855	945	1.05K	1.22K	1.17K	1.14K	1.04K	961	914	770	592	649	739
Percent Change from Prior Year	-14%	-6%	0%	-3%	-3%	-2%	5%	20%	32%	20%	34%	40%	53%

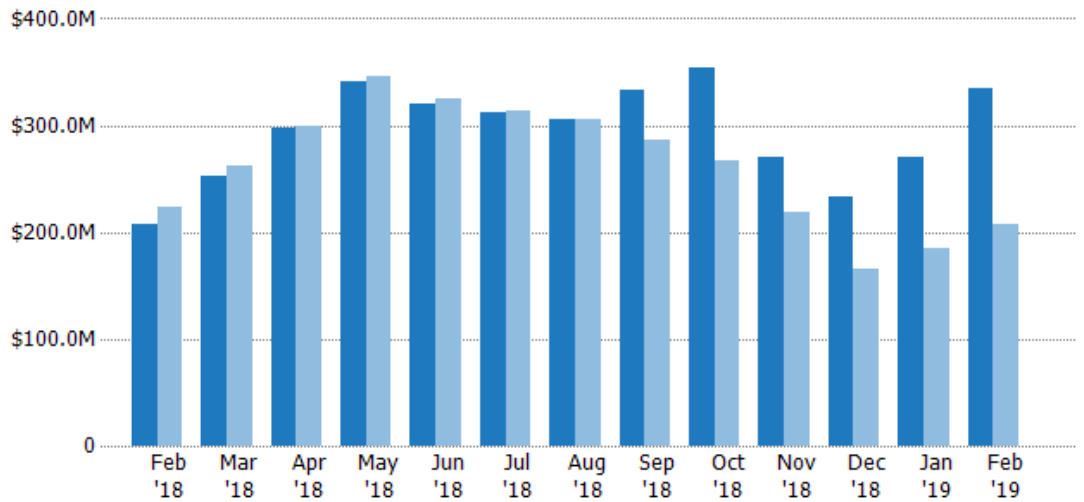
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/Year	Volume	% Chg.
Feb '19	\$335M	61.1%
Feb '18	\$208M	-6.9%
Feb '17	\$223M	-5.7%



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Current Year	\$208M	\$252M	\$297M	\$341M	\$320M	\$312M	\$305M	\$333M	\$354M	\$270M	\$234M	\$271M	\$335M
Prior Year	\$223M	\$263M	\$299M	\$345M	\$325M	\$314M	\$305M	\$286M	\$268M	\$218M	\$166M	\$185M	\$208M
Percent Change from Prior Year	-7%	-4%	0%	-1%	-2%	-1%	0%	16%	32%	24%	41%	47%	61%

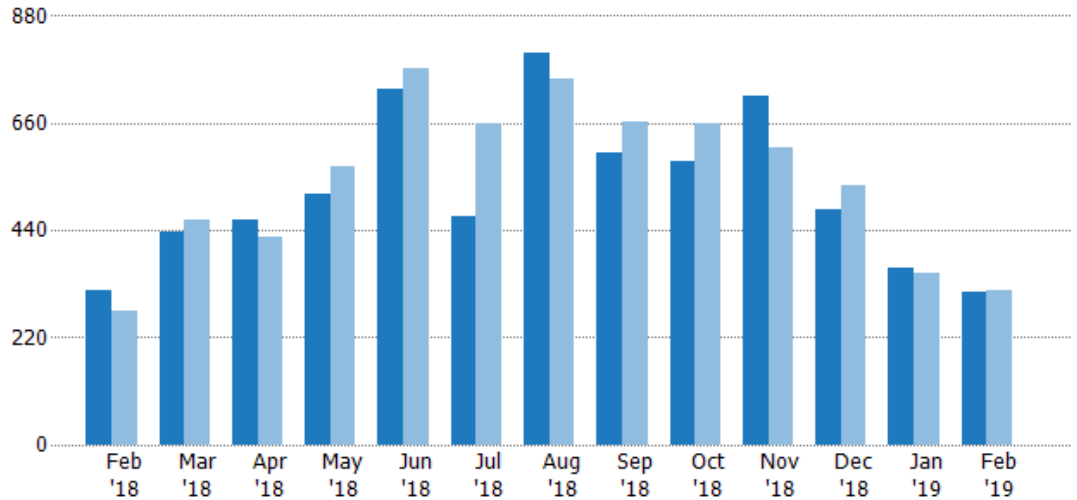
Closed Sales

The total number of residential properties sold each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Feb '19	314	-0.6%
Feb '18	316	15.8%
Feb '17	273	0.7%



Current Year	316	437	462	513	731	470	804	600	580	714	483	364	314
Prior Year	273	461	425	570	771	661	752	663	658	611	533	352	316
Percent Change from Prior Year	16%	-5%	9%	-10%	-5%	-29%	7%	-10%	-12%	17%	-9%	3%	-1%

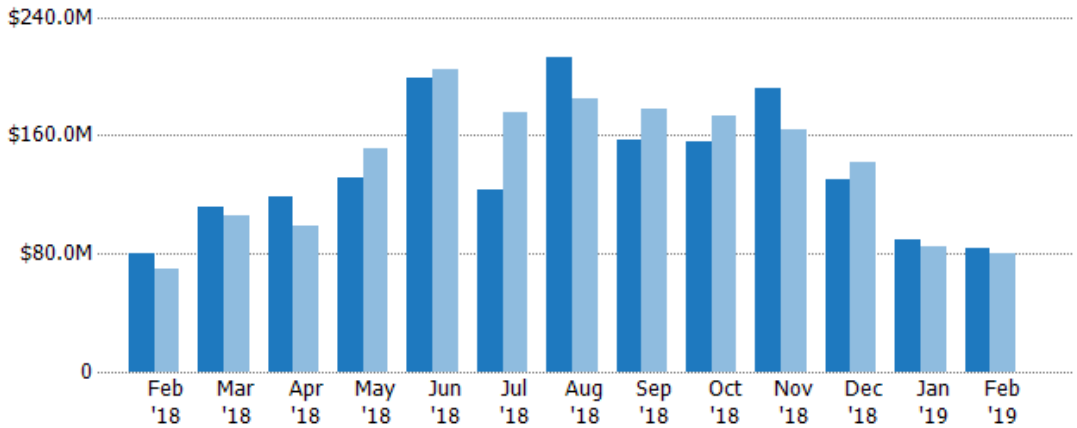
Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Feb '19	\$83.3M	4.3%
Feb '18	\$79.9M	15%
Feb '17	\$69.5M	-15.7%



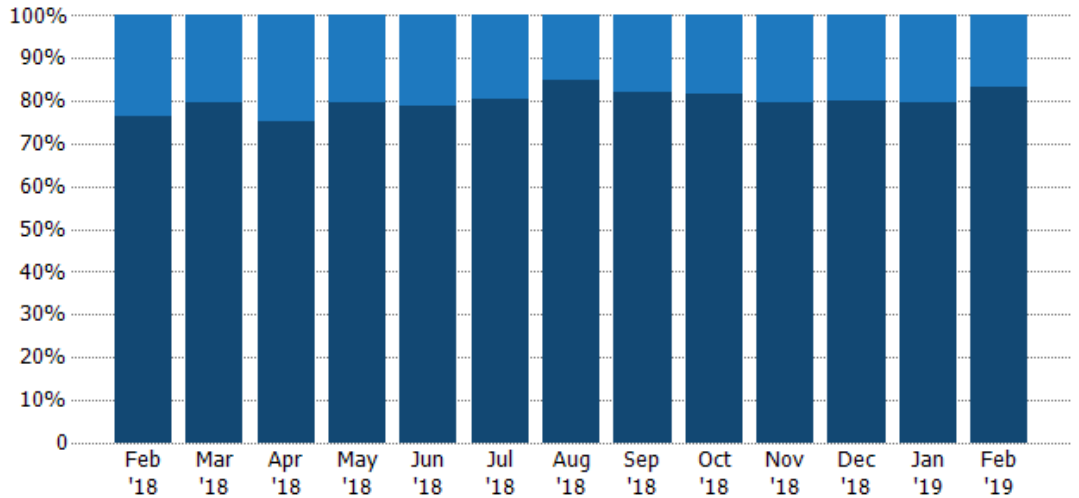
Current Year	\$79.9M	\$111M	\$118M	\$131M	\$199M	\$123M	\$213M	\$157M	\$155M	\$191M	\$131M	\$89.2M	\$83.3M
Prior Year	\$69.5M	\$105M	\$99.2M	\$151M	\$204M	\$176M	\$184M	\$177M	\$174M	\$164M	\$141M	\$85M	\$79.9M
Percent Change from Prior Year	15%	6%	19%	-13%	-3%	-30%	15%	-12%	-11%	16%	-8%	5%	4%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



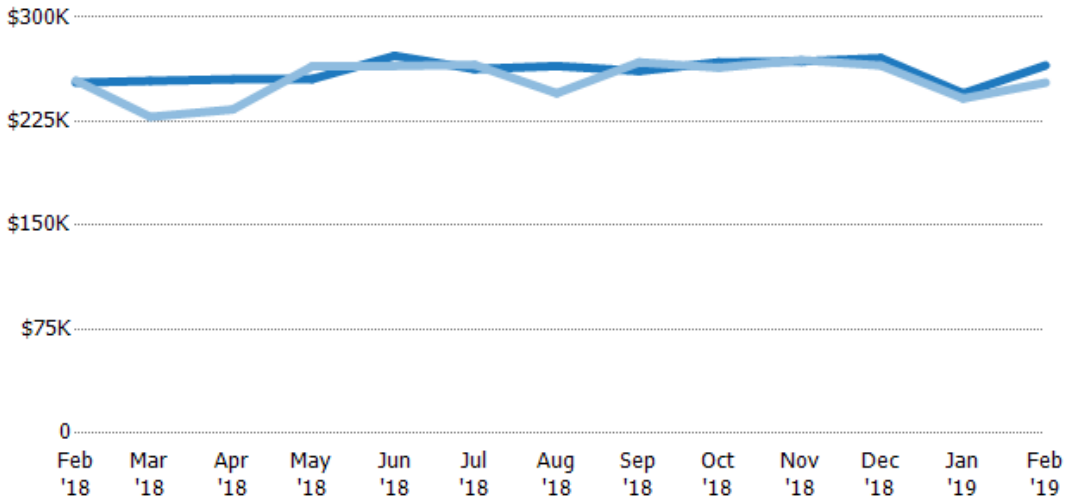
Condo/Townhouse	23%	20%	25%	20%	21%	19%	15%	18%	18%	20%	20%	20%	17%
Single Family Residence	77%	80%	75%	80%	79%	81%	85%	82%	82%	80%	80%	80%	83%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$253K	\$254K	\$255K	\$255K	\$272K	\$263K	\$265K	\$261K	\$268K	\$268K	\$271K	\$245K	\$265K
Prior Year	\$254K	\$228K	\$234K	\$265K	\$265K	\$266K	\$245K	\$268K	\$264K	\$269K	\$265K	\$241K	\$253K
Percent Change from Prior Year	-1%	11%	9%	-3%	3%	-1%	8%	-2%	1%	0%	2%	2%	5%

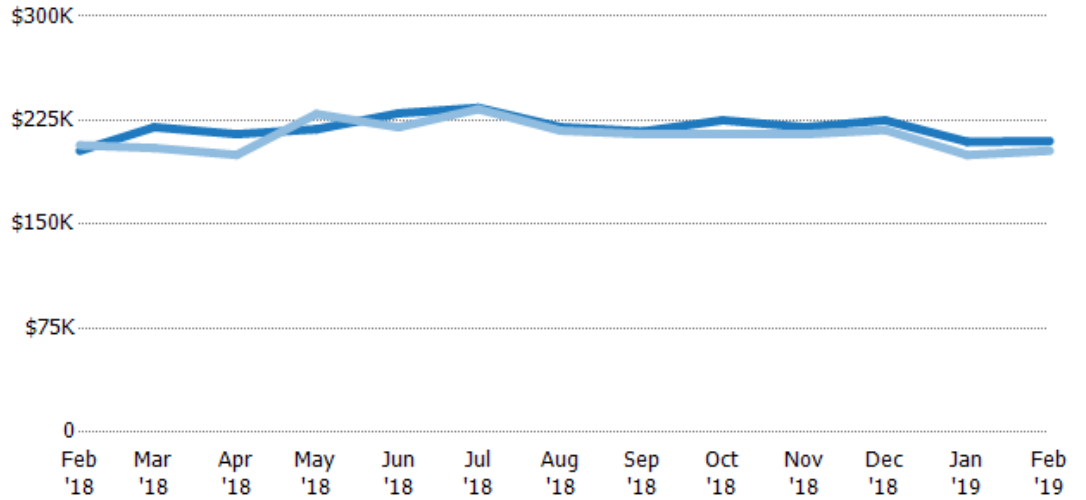
Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Price	% Chg.
Feb '19	\$210K	3.4%
Feb '18	\$203K	-1.9%
Feb '17	\$207K	-13%



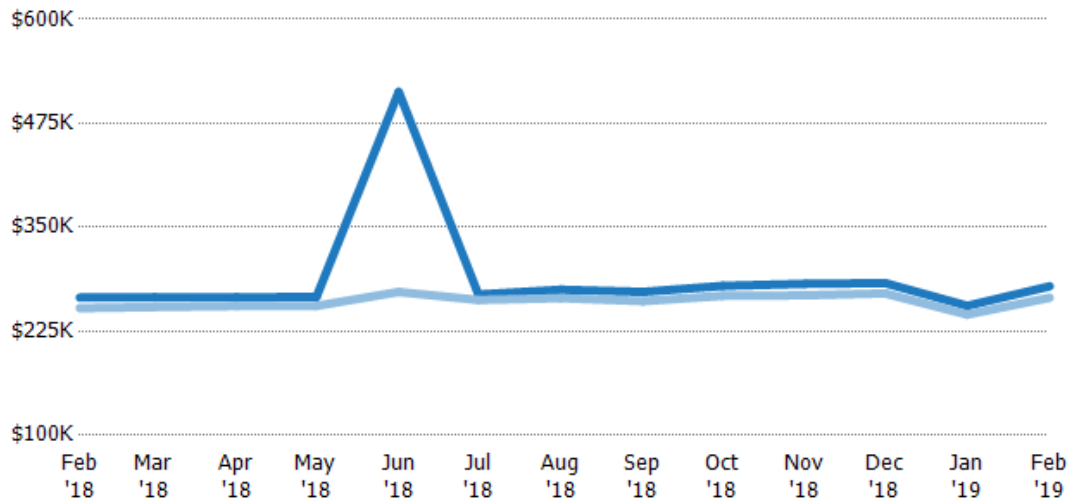
Current Year	\$203K	\$220K	\$215K	\$219K	\$230K	\$234K	\$220K	\$217K	\$225K	\$220K	\$225K	\$210K	\$210K
Prior Year	\$207K	\$205K	\$200K	\$230K	\$220K	\$233K	\$218K	\$215K	\$215K	\$215K	\$218K	\$200K	\$203K
Percent Change from Prior Year	-2%	7%	8%	-5%	5%	0%	1%	1%	5%	2%	3%	5%	3%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: VT
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



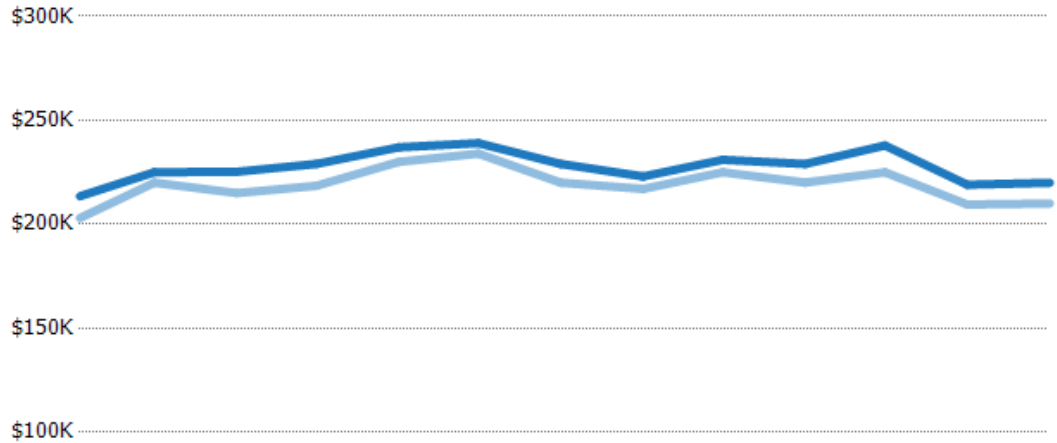
Avg List Price	\$266K	\$266K	\$266K	\$266K	\$513K	\$269K	\$275K	\$272K	\$280K	\$282K	\$283K	\$256K	\$279K
Avg Sales Price	\$253K	\$254K	\$255K	\$255K	\$272K	\$263K	\$265K	\$261K	\$268K	\$268K	\$271K	\$245K	\$265K
Avg Sales Price as a % of Avg List Price	95%	96%	96%	96%	53%	98%	96%	96%	96%	95%	96%	96%	95%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



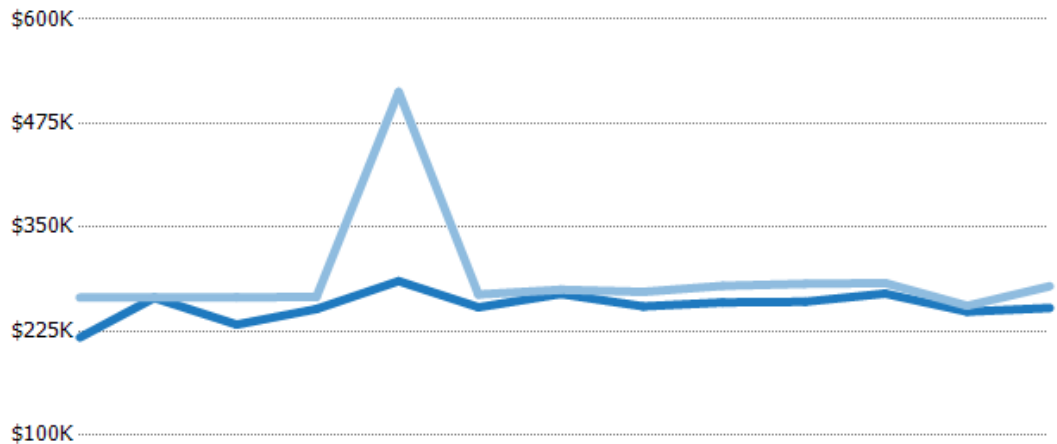
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Median List Price	\$214K	\$225K	\$225K	\$229K	\$237K	\$239K	\$229K	\$223K	\$231K	\$229K	\$238K	\$219K	\$220K
Median Sales Price	\$203K	\$220K	\$215K	\$219K	\$230K	\$234K	\$220K	\$217K	\$225K	\$220K	\$225K	\$210K	\$210K
Med Sales Price as a % of Med List Price	95%	98%	95%	95%	97%	98%	96%	97%	97%	96%	95%	96%	95%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



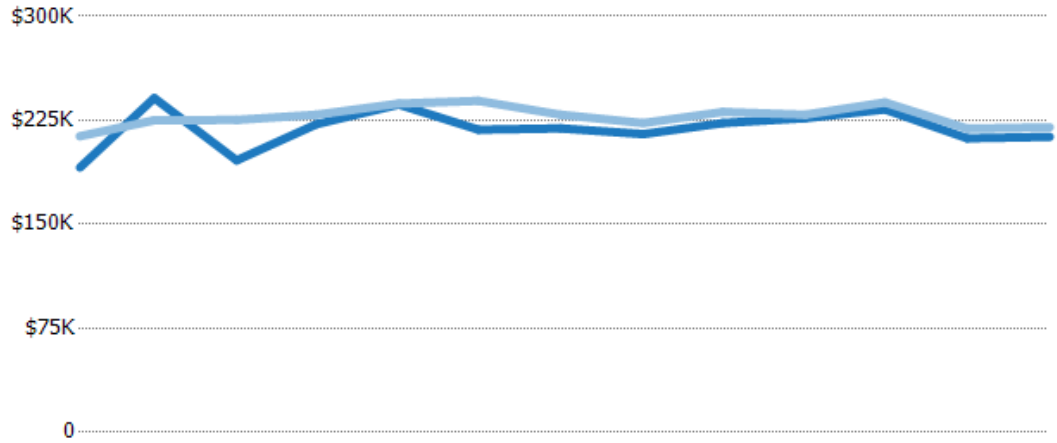
	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Avg Est Value	\$218K	\$265K	\$233K	\$252K	\$285K	\$254K	\$270K	\$255K	\$260K	\$261K	\$270K	\$249K	\$253K
Avg Sales Price	\$266K	\$266K	\$266K	\$266K	\$513K	\$269K	\$275K	\$272K	\$280K	\$282K	\$283K	\$256K	\$279K
Avg Sales Price as a % of Avg Est Value	122%	100%	114%	106%	180%	106%	102%	107%	108%	108%	105%	103%	110%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19
Median Est Value	\$191K	\$241K	\$196K	\$222K	\$236K	\$218K	\$219K	\$215K	\$223K	\$227K	\$233K	\$212K	\$213K
Median Sales Price	\$214K	\$225K	\$225K	\$229K	\$237K	\$239K	\$229K	\$223K	\$231K	\$229K	\$238K	\$219K	\$220K
Med Sales Price as a % of Med Est Value	112%	93%	115%	103%	100%	110%	104%	104%	104%	101%	102%	103%	103%

Sales Activity by ZIP

Feb 2019

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05001	18	\$4,304,700	2	\$643,520	\$321,760	\$321,760	\$100	\$100	152
05036	2	\$604,000	1	\$295,000	\$295,000	\$295,000	\$89	\$89	214
05048	4	\$1,828,900	1	\$430,000	\$430,000	\$430,000	\$162	\$162	123
05055	7	\$4,676,000	1	\$272,000	\$272,000	\$272,000	\$115	\$115	264
05056	4	\$799,900	1	\$198,150	\$198,150	\$198,150	\$46	\$46	142
05059	24	\$6,528,700	2	\$624,000	\$312,000	\$312,000	\$108	\$108	29
05060	7	\$1,312,800	3	\$545,150	\$181,717	\$180,000	\$78	\$80	256
05070			1	\$228,000	\$228,000	\$228,000	\$118	\$118	225
05088	3	\$698,800	1	\$319,900	\$319,900	\$319,900	\$128	\$128	76
05089	4	\$1,724,000	4	\$1,393,000	\$348,250	\$365,250	\$175	\$144	168
05091	16	\$7,828,900	3	\$2,699,500	\$899,833	\$737,000	\$195	\$185	104
05142	3	\$407,500	1	\$290,000	\$290,000	\$290,000	\$142	\$142	211
05143	15	\$4,917,428	4	\$932,700	\$233,175	\$166,850	\$111	\$118	159
05146	4	\$1,658,000	1	\$199,000	\$199,000	\$199,000	\$123	\$123	98
05148	6	\$2,871,000	2	\$450,000	\$225,000	\$225,000	\$162	\$162	103
05149	8	\$2,665,900	1	\$185,000	\$185,000	\$185,000	\$110	\$110	112
05152	2	\$437,000	1	\$975,000	\$975,000	\$975,000	\$280	\$280	73
05153	1	\$159,000	2	\$285,000	\$142,500	\$142,500	\$74	\$74	204
05154			1	\$199,500	\$199,500	\$199,500	\$121	\$121	173
05155	3	\$1,100,000	1	\$210,000	\$210,000	\$210,000	\$362	\$362	210
05156	6	\$1,180,300	2	\$235,000	\$117,500	\$117,500	\$98	\$98	82
05158	2	\$389,000	1	\$58,763	\$58,763	\$58,763	\$61	\$61	178
05201	21	\$3,463,600	7	\$1,427,500	\$203,929	\$122,500	\$95	\$98	17
05250	9	\$2,008,900	1	\$35,500	\$35,500	\$35,500	\$32	\$32	24
05251	6	\$2,613,000	3	\$1,211,000	\$403,667	\$410,000	\$141	\$99	300
05254	3	\$1,303,900	1	\$325,000	\$325,000	\$325,000	\$138	\$138	182
05255	7	\$2,105,500	1	\$112,000	\$112,000	\$112,000	\$142	\$142	8
05257	5	\$815,300	1	\$179,900	\$179,900	\$179,900	\$114	\$114	63
05261	4	\$757,800	2	\$256,400	\$128,200	\$128,200	\$63	\$63	174
05301	18	\$3,802,900	5	\$1,455,000	\$291,000	\$235,000	\$148	\$142	143
05340	14	\$4,355,200	2	\$555,375	\$277,688	\$277,688	\$98	\$98	239
05343	1	\$190,000	1	\$220,000	\$220,000	\$220,000	\$124	\$124	87
05346	2	\$598,000	1	\$390,000	\$390,000	\$390,000	\$94	\$94	185
05350			1	\$290,000	\$290,000	\$290,000	\$188	\$188	67
05351			1	\$232,500	\$232,500	\$232,500	\$134	\$134	12
05353			1	\$185,900	\$185,900	\$185,900	\$154	\$154	10
05355	3	\$695,000	3	\$945,000	\$315,000	\$300,000	\$158	\$139	113
05356	22	\$5,885,000	8	\$1,609,250	\$201,156	\$182,000	\$100	\$111	35

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Sales Activity by ZIP

Feb 2019

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05358			1	\$189,000	\$189,000	\$189,000	\$102	\$102	100
05359	1	\$299,000	1	\$217,500	\$217,500	\$217,500	\$141	\$141	12
05360	6	\$2,197,800	3	\$1,272,000	\$424,000	\$295,000	\$236	\$312	38
05361	5	\$1,201,000	1	\$251,300	\$251,300	\$251,300	\$48	\$48	215
05363	15	\$2,921,398	5	\$1,447,375	\$289,475	\$178,000	\$141	\$126	63
05401	18	\$6,680,000	4	\$2,025,538	\$506,385	\$517,500	\$267	\$261	11
05403	41	\$15,322,200	16	\$5,599,077	\$349,942	\$233,500	\$157	\$153	36
05404	7	\$1,938,500	3	\$971,900	\$323,967	\$300,000	\$158	\$172	5
05408	15	\$5,339,900	3	\$703,200	\$234,400	\$187,700	\$178	\$166	5
05440	6	\$1,047,302	2	\$481,000	\$240,500	\$240,500	\$85	\$85	156
05443	6	\$1,910,800	1	\$162,000	\$162,000	\$162,000	\$96	\$96	111
05445	9	\$6,821,000	2	\$1,280,000	\$640,000	\$640,000	\$272	\$272	43
05446	30	\$9,687,274	6	\$2,543,500	\$423,917	\$310,500	\$171	\$151	13
05450	5	\$858,000	3	\$554,000	\$184,667	\$133,000	\$123	\$139	64
05452	35	\$11,608,200	12	\$4,181,628	\$348,469	\$288,550	\$178	\$159	8
05454	9	\$2,369,100	1	\$163,000	\$163,000	\$163,000	\$110	\$110	9
05456	1	\$144,000	1	\$205,000	\$205,000	\$205,000	\$237	\$237	53
05457	1	\$157,000	2	\$286,300	\$143,150	\$143,150	\$73	\$73	313
05458	6	\$1,409,800	3	\$713,200	\$237,733	\$255,000	\$155	\$169	186
05459			1	\$200,000	\$200,000	\$200,000	\$116	\$116	164
05461	8	\$3,341,800	2	\$385,000	\$192,500	\$192,500	\$103	\$103	34
05462	4	\$918,800	2	\$591,000	\$295,500	\$295,500	\$140	\$140	102
05463	1	\$189,900	1	\$160,000	\$160,000	\$160,000	\$121	\$121	62
05464	5	\$1,277,900	2	\$333,750	\$166,875	\$166,875	\$107	\$107	107
05465	15	\$5,756,300	4	\$1,081,000	\$270,250	\$246,500	\$117	\$132	74
05468	18	\$4,334,800	3	\$659,900	\$219,967	\$225,900	\$138	\$142	30
05470	1	\$359,900	1	\$279,000	\$279,000	\$279,000	\$237	\$237	95
05473	3	\$883,900	1	\$210,000	\$210,000	\$210,000	\$138	\$138	83
05474	1	\$274,900	3	\$830,000	\$276,667	\$288,000	\$211	\$241	78
05476	3	\$391,400	2	\$215,000	\$107,500	\$107,500	\$55	\$55	463
05477	10	\$2,953,499	1	\$208,000	\$208,000	\$208,000	\$194	\$194	5
05478	18	\$4,555,100	8	\$1,912,000	\$239,000	\$228,000	\$118	\$111	62
05482	11	\$6,377,800	3	\$1,757,000	\$585,667	\$410,000	\$225	\$223	85
05483	1	\$275,000	1	\$180,000	\$180,000	\$180,000	\$95	\$95	42
05486	5	\$2,307,700	2	\$499,000	\$249,500	\$249,500	\$116	\$116	344
05488	10	\$2,355,600	3	\$909,000	\$303,000	\$327,000	\$136	\$126	118
05491	8	\$2,024,700	2	\$509,000	\$254,500	\$254,500	\$128	\$128	41

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Sales Activity by ZIP

Feb 2019

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05495	19	\$7,669,200	2	\$578,000	\$289,000	\$289,000	\$184	\$184	70
05602	13	\$3,934,900	5	\$1,284,500	\$256,900	\$236,500	\$166	\$143	129
05641	24	\$4,559,300	3	\$563,000	\$187,667	\$163,000	\$96	\$86	60
05647			1	\$35,000	\$35,000	\$35,000	\$23	\$23	53
05653	1	\$158,900	2	\$192,500	\$96,250	\$96,250	\$64	\$64	355
05661	4	\$965,400	1	\$339,900	\$339,900	\$339,900	\$106	\$106	31
05667	2	\$464,900	1	\$226,500	\$226,500	\$226,500	\$85	\$85	191
05669			1	\$125,000	\$125,000	\$125,000	\$105	\$105	56
05672	28	\$18,280,800	12	\$7,026,500	\$585,542	\$517,000	\$236	\$220	57
05673	13	\$3,687,900	1	\$168,500	\$168,500	\$168,500	\$153	\$153	1,243
05674	25	\$7,735,900	2	\$710,000	\$355,000	\$355,000	\$225	\$225	97
05679			1	\$168,000	\$168,000	\$168,000	\$121	\$121	89
05682			1	\$223,000	\$223,000	\$223,000	\$105	\$105	148
05701	34	\$6,960,100	11	\$1,387,424	\$126,129	\$130,000	\$83	\$85	86
05732	2	\$276,900	1	\$136,000	\$136,000	\$136,000	\$129	\$129	806
05733	9	\$2,192,000	6	\$750,500	\$125,083	\$81,000	\$89	\$92	195
05735	9	\$1,413,400	1	\$249,000	\$249,000	\$249,000	\$94	\$94	0
05737	1	\$139,000	2	\$759,000	\$379,500	\$379,500	\$162	\$162	132
05743	8	\$1,191,200	3	\$292,900	\$97,633	\$75,000	\$45	\$29	38
05751	22	\$5,625,600	5	\$1,231,000	\$246,200	\$261,000	\$146	\$147	35
05753	20	\$5,758,400	5	\$1,344,900	\$268,980	\$220,000	\$146	\$136	100
05757	1	\$143,000	1	\$260,000	\$260,000	\$260,000	\$65	\$65	833
05758	5	\$1,237,900	1	\$134,900	\$134,900	\$134,900	\$100	\$100	71
05761	1	\$569,000	2	\$263,500	\$131,750	\$131,750	\$62	\$62	183
05763	2	\$296,900	1	\$290,000	\$290,000	\$290,000	\$162	\$162	98
05764	9	\$1,379,200	4	\$708,000	\$177,000	\$121,500	\$95	\$77	96
05765	4	\$555,999	1	\$140,000	\$140,000	\$140,000	\$97	\$97	31
05767	5	\$944,000	1	\$1,054,000	\$1,054,000	\$1,054,000	\$181	\$181	95
05774	2	\$273,000	1	\$260,000	\$260,000	\$260,000	\$117	\$117	275
05775			1	\$21,000	\$21,000	\$21,000	\$12	\$12	5
05777	3	\$407,800	1	\$162,500	\$162,500	\$162,500	\$90	\$90	5
05819	11	\$1,681,399	4	\$408,500	\$102,125	\$85,250	\$56	\$43	180
05820	1	\$100,000	2	\$314,900	\$157,450	\$157,450	\$111	\$111	122
05821	1	\$60,000	1	\$205,000	\$205,000	\$205,000	\$132	\$132	210
05822	3	\$466,000	4	\$308,100	\$77,025	\$79,000	\$46	\$46	141
05826	3	\$1,259,000	1	\$663,000	\$663,000	\$663,000	\$121	\$121	31
05828	4	\$873,900	1	\$160,000	\$160,000	\$160,000	\$73	\$73	133

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Sales Activity by ZIP

Feb 2019

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05829	2	\$259,500	3	\$690,000	\$230,000	\$200,000	\$108	\$100	62
05830	2	\$337,000	1	\$102,500	\$102,500	\$102,500	\$26	\$26	47
05832	3	\$898,500	1	\$125,000	\$125,000	\$125,000	\$186	\$186	42
05839			1	\$21,500	\$21,500	\$21,500	\$10	\$10	15
05845	2	\$448,900	2	\$165,000	\$82,500	\$82,500	\$70	\$70	64
05846	5	\$769,000	2	\$115,500	\$57,750	\$57,750	\$87	\$87	291
05847	2	\$105,000	1	\$155,000	\$155,000	\$155,000	\$129	\$129	256
05851	8	\$1,007,400	3	\$528,000	\$176,000	\$168,000	\$97	\$94	64
05855	10	\$1,234,700	5	\$647,500	\$129,500	\$155,000	\$81	\$81	23
05857	2	\$369,400	3	\$273,450	\$91,150	\$123,450	\$41	\$53	190
05859	6	\$936,300	1	\$420,000	\$420,000	\$420,000	\$155	\$155	240
05860	6	\$964,800	2	\$355,000	\$177,500	\$177,500	\$174	\$174	15
05867	3	\$863,000	1	\$120,000	\$120,000	\$120,000	\$121	\$121	369
05872	2	\$474,000	3	\$587,500	\$195,833	\$217,500	\$130	\$135	210
05874			1	\$225,000	\$225,000	\$225,000	\$125	\$125	297
05901			1	\$309,000	\$309,000	\$309,000	\$162	\$162	224
05904			1	\$50,000	\$50,000	\$50,000	\$47	\$47	2

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Vermont Indicators Report January 2019

Run Date: 03/04/2019

Scheduled: No

Report Date Range: From 2/2018 To: 2/2019

Information Included

- | | |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet | <input checked="" type="checkbox"/> Averages |
| <input checked="" type="checkbox"/> Include Key Metric Summary * | <input checked="" type="checkbox"/> Medians |
| <input type="checkbox"/> Include Metrics By | <input checked="" type="checkbox"/> Include Appendix |

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS: All

Listing Filters

Property Types: Condo/Townhouse/Apt Single Family Residence

Sales Types: All

Price Range: None

Location Filters

State: Vermont

County: All

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Avg/Med Listing Price
- Avg/Med Listing Price per Sq Ft
- Avg/Med Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Avg/Med Sales Price
- Avg/Med Sales Price per Sq Ft
- Avg/Med Sales Price vs Listing Price
- Avg/Med Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 2/2019 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area