

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Jan 2019	Jan 2018	+ / -	YTD 2019	YTD 2018	+ / -
Listing Activity Charts Metrics						
New Listing Count	3	4	-25%	58	61	-4.9%
New Listing Volume	\$738,000	\$5,647,500	-86.9%	\$22,109,699	\$20,537,100	+7.7%
Active Listing Count	25	24	+4.2%	N/A	N/A	
Active Listing Volume	\$8,041,750	\$10,017,300	-19.7%	N/A	N/A	
Average Listing Price	\$321,670	\$417,388	-22.9%	\$436,870	\$388,312	+12.5%
Median Listing Price	\$289,000	\$226,250	+27.7%	\$268,135	\$257,442	+4.2%
Median Days in RPR	156	181	-13.8%	131	142.96	-8.4%
Months of Inventory	6.3	24	-74%	8.3	12	-30.6%
Absorption Rate	16%	4.17%	+11.8%	12%	8.33%	+3.7%
Sales Activity Charts Metrics						
New Pending Sales Count	2	1	+100%	45	45	+/-
New Pending Sales Volume	\$588,900	\$339,900	+73.3%	\$10,934,749	\$11,264,690	-2.9%
Pending Sales Count	4	3	+33.3%	N/A	N/A	
Pending Sales Volume	\$1,026,900	\$834,800	+23%	N/A	N/A	
Closed Sales Count	2	3	-33.3%	36	39	-7.7%
Closed Sales Volume	\$582,500	\$852,500	-31.7%	\$8,750,525	\$9,636,100	-9.2%
Average Sales Price	\$291,250	\$284,167	+2.5%	\$243,070	\$247,079	-1.6%
Median Sales Price	\$291,250	\$225,000	+29.4%	\$238,808	\$240,446	-0.7%

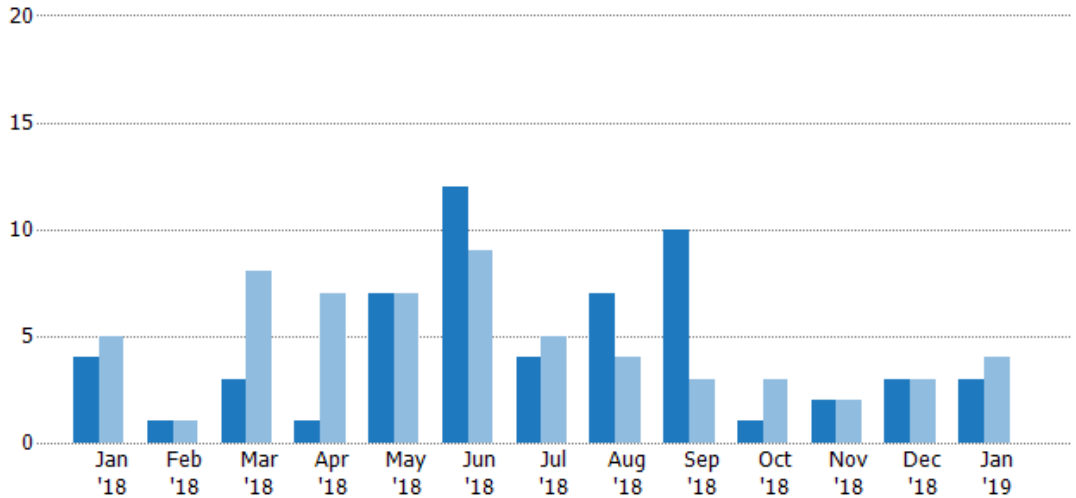
New Listings

The number of new residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Count	% Chg.
Jan '19	3	-25%
Jan '18	4	-20%
Jan '17	5	0%



Current Year	4	1	3	1	7	12	4	7	10	1	2	3	3
Prior Year	5	1	8	7	7	9	5	4	3	3	2	3	4
Percent Change from Prior Year	-20%	0%	-63%	-86%	0%	33%	-20%	75%	233%	-67%	0%	0%	-25%

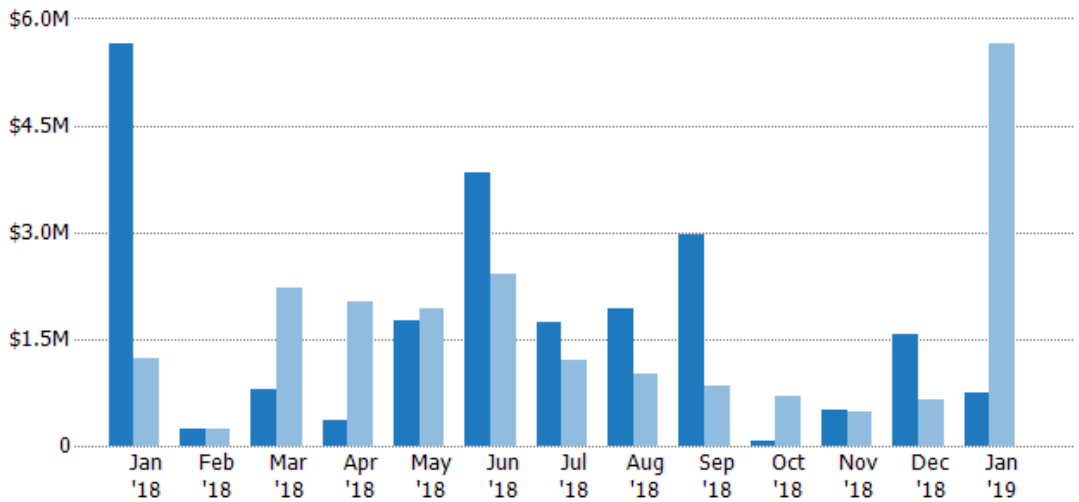
New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Volume	% Chg.
Jan '19	\$738K	-86.9%
Jan '18	\$5.65M	363.3%
Jan '17	\$1.22M	-13.9%



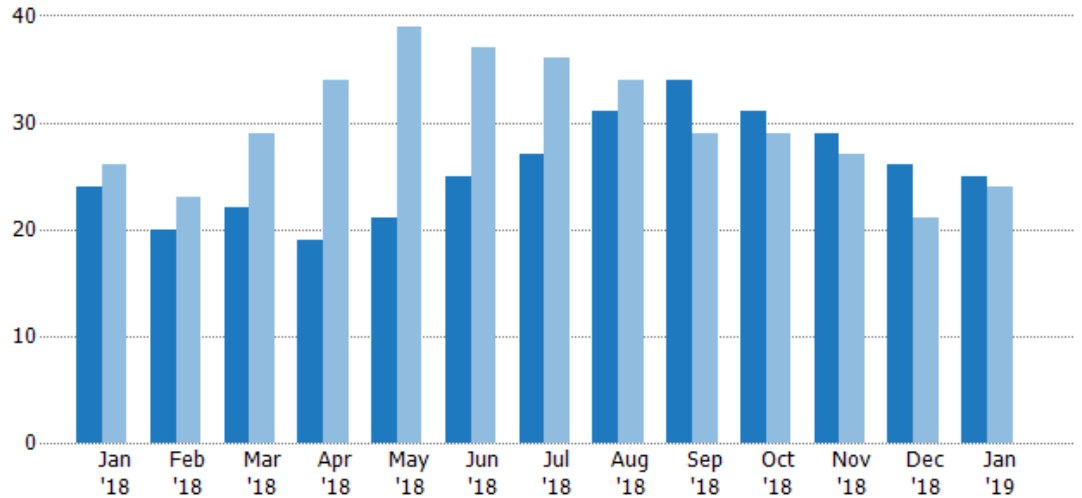
Current Year	\$5.65M	\$238K	\$782K	\$350K	\$1.76M	\$3.83M	\$1.73M	\$1.93M	\$2.97M	\$80K	\$495K	\$1.56M	\$738K
Prior Year	\$1.22M	\$239K	\$2.21M	\$2.01M	\$1.92M	\$2.4M	\$1.2M	\$1.02M	\$848K	\$695K	\$475K	\$645K	\$5.65M
Percent Change from Prior Year	363%	-1%	-65%	-83%	-8%	59%	44%	90%	250%	-88%	4%	142%	-87%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Count	% Chg.
Jan '19	25	4.2%
Jan '18	24	-7.7%
Jan '17	26	19.2%

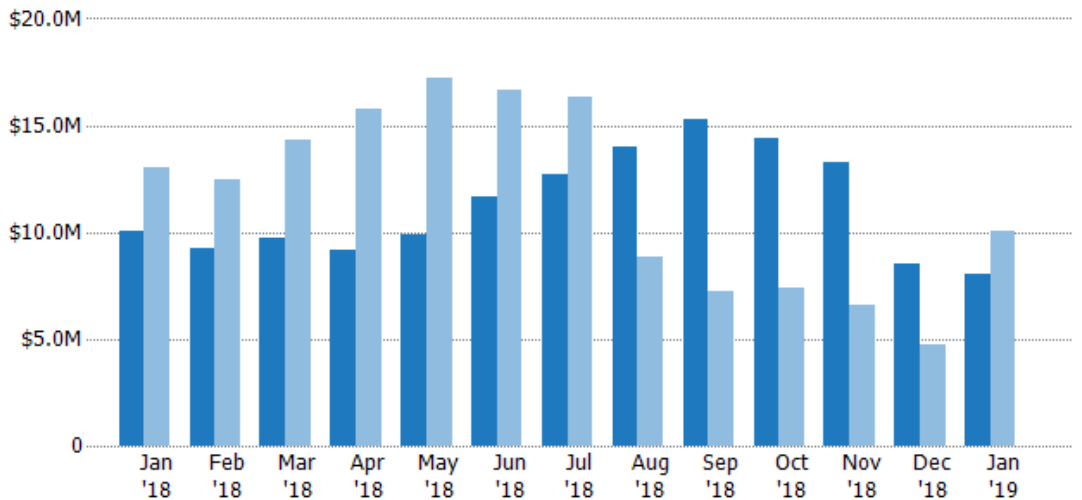
	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	24	20	22	19	21	25	27	31	34	31	29	26	25
Prior Year	26	23	29	34	39	37	36	34	29	29	27	21	24
Percent Change from Prior Year	-8%	-13%	-24%	-44%	-46%	-32%	-25%	-9%	17%	7%	7%	24%	4%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Month/Year	Volume	% Chg.
Jan '19	\$8.04M	-19.7%
Jan '18	\$10M	-23.3%
Jan '17	\$13.1M	-28.2%

	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	\$10M	\$9.21M	\$9.72M	\$9.13M	\$9.91M	\$11.7M	\$12.7M	\$14M	\$15.3M	\$14.4M	\$13.3M	\$8.54M	\$8.04M
Prior Year	\$13.1M	\$12.5M	\$14.3M	\$15.8M	\$17.2M	\$16.6M	\$16.3M	\$8.85M	\$7.26M	\$7.37M	\$6.6M	\$4.71M	\$10M
Percent Change from Prior Year	-23%	-26%	-32%	-42%	-42%	-30%	-22%	58%	111%	95%	101%	81%	-20%

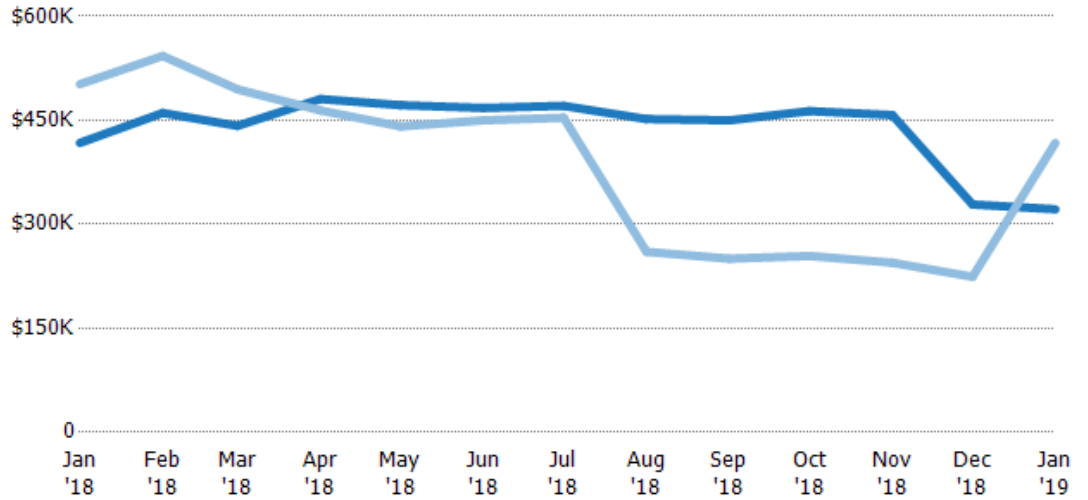
Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Jan '19	\$322K	-22.9%
Jan '18	\$417K	-16.9%
Jan '17	\$502K	-39.8%



Current Year	\$417K	\$461K	\$442K	\$481K	\$472K	\$468K	\$471K	\$452K	\$450K	\$463K	\$458K	\$329K	\$322K
Prior Year	\$502K	\$543K	\$495K	\$464K	\$441K	\$450K	\$454K	\$260K	\$250K	\$254K	\$245K	\$224K	\$417K
Percent Change from Prior Year	-17%	-15%	-11%	4%	7%	4%	4%	74%	80%	82%	87%	46%	-23%

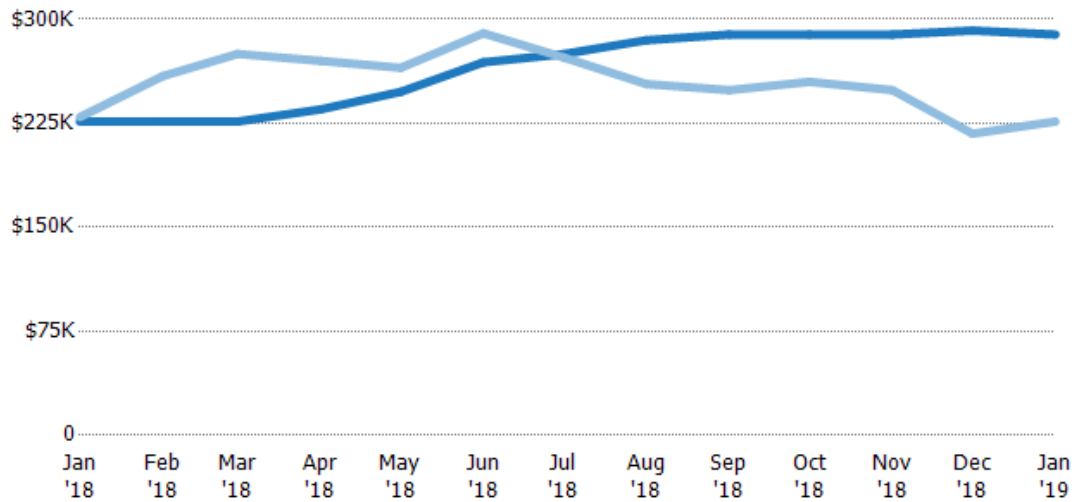
Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Price	% Chg.
Jan '19	\$289K	27.7%
Jan '18	\$226K	-1.4%
Jan '17	\$229K	-12.9%



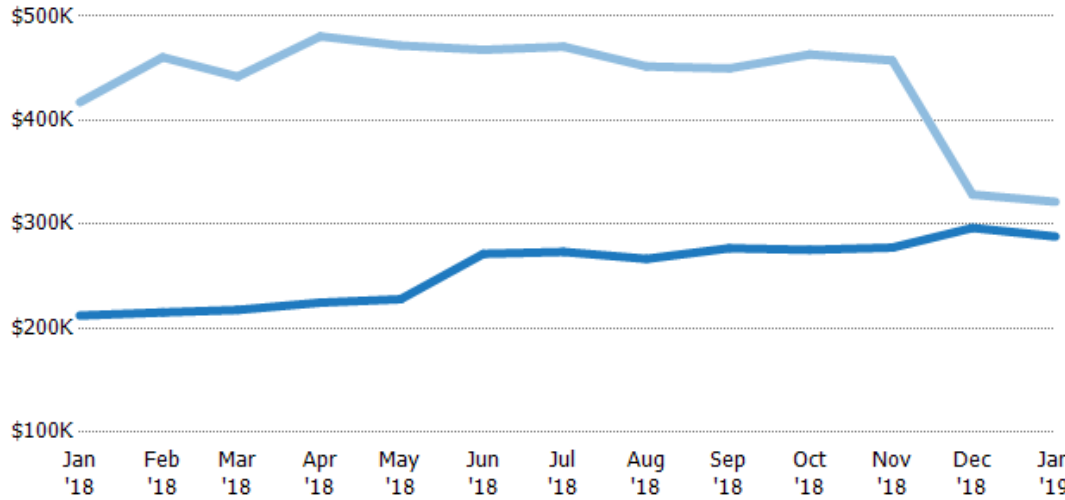
Current Year	\$226K	\$226K	\$226K	\$235K	\$248K	\$269K	\$275K	\$285K	\$289K	\$289K	\$289K	\$292K	\$289K
Prior Year	\$229K	\$259K	\$275K	\$270K	\$265K	\$290K	\$273K	\$253K	\$249K	\$255K	\$249K	\$218K	\$226K
Percent Change from Prior Year	-1%	-13%	-18%	-13%	-7%	-7%	1%	12%	16%	13%	16%	34%	28%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



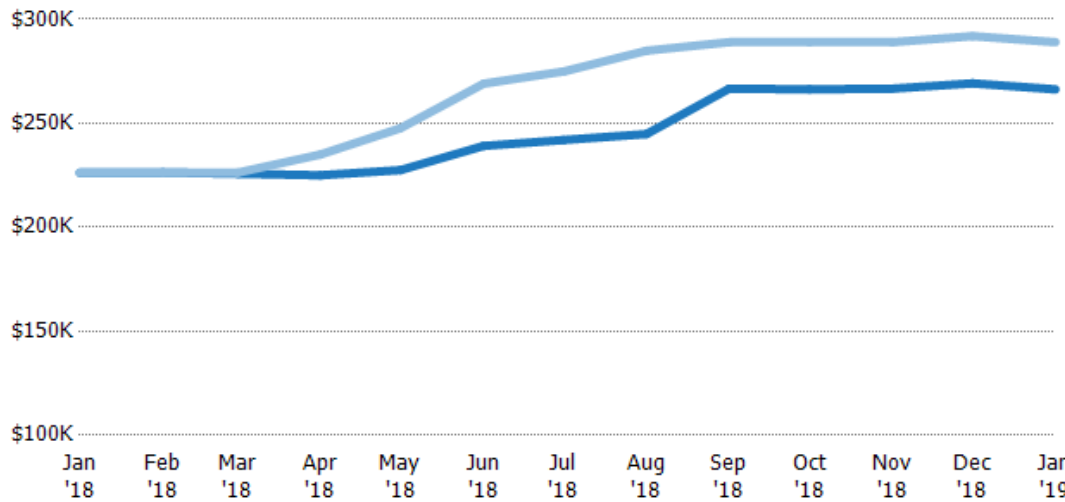
Avg Est Value	\$212K	\$215K	\$218K	\$225K	\$228K	\$272K	\$273K	\$267K	\$277K	\$275K	\$278K	\$296K	\$288K
Avg Listing Price	\$417K	\$461K	\$442K	\$481K	\$472K	\$468K	\$471K	\$452K	\$450K	\$463K	\$458K	\$329K	\$322K
Avg Listing Price as a % of Avg Est Value	197%	214%	203%	214%	207%	172%	172%	169%	162%	168%	165%	111%	112%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Median Est Value	\$226K	\$226K	\$226K	\$225K	\$228K	\$239K	\$242K	\$245K	\$267K	\$266K	\$267K	\$269K	\$266K
Median Listing Price	\$226K	\$226K	\$226K	\$235K	\$248K	\$269K	\$275K	\$285K	\$289K	\$289K	\$289K	\$292K	\$289K
Med Listing Price as a % of Med Est Value	100%	100%	100%	104%	109%	113%	114%	116%	108%	109%	108%	108%	109%

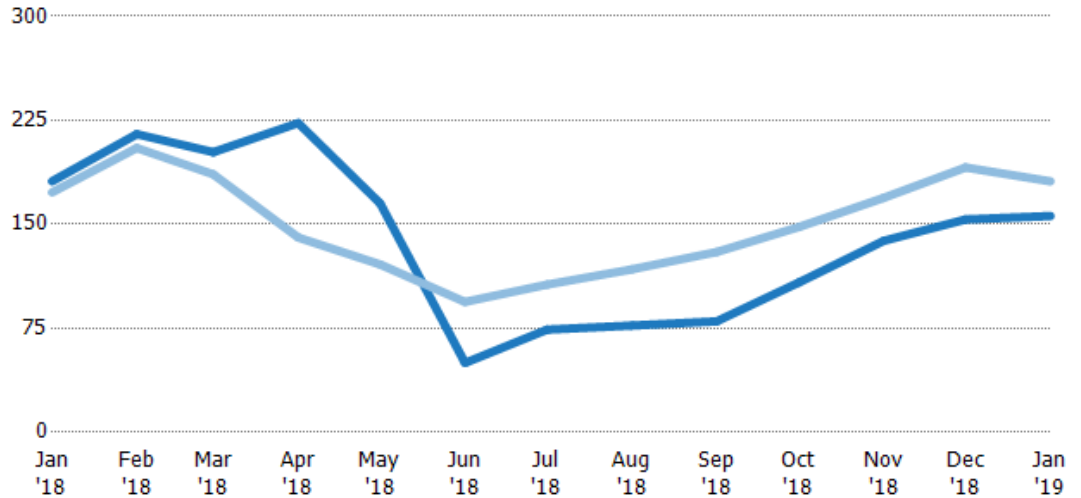
Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/ Year	Days	% Chg.
Jan '19	156	-13.8%
Jan '18	181	4.6%
Jan '17	173	11%



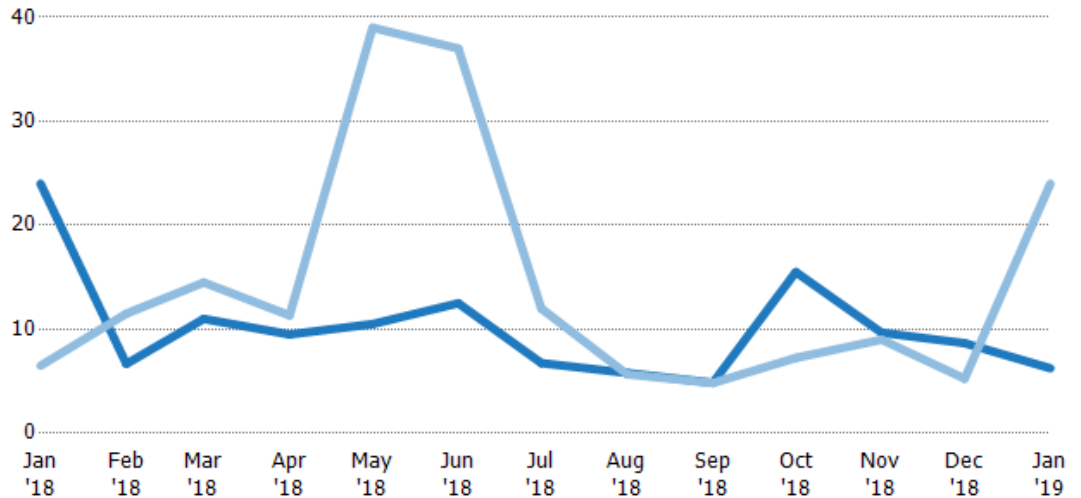
	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	181	215	202	223	165	50	74	77	80	108	138	154	156
Prior Year	173	205	186	141	121	94	107	118	130	148	169	191	181
Percent Change from Prior Year	5%	5%	9%	59%	36%	-47%	-31%	-34%	-38%	-27%	-18%	-20%	-14%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



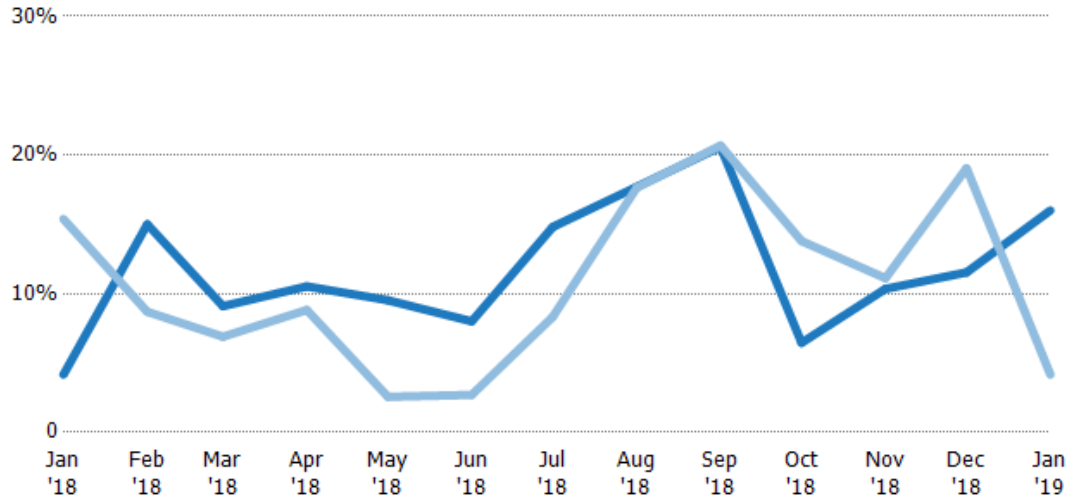
	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	24	6.67	11	9.5	10.5	12.5	6.75	5.8	4.86	15.5	9.67	8.67	6.25
Prior Year	6.5	11.5	14.5	11.3	39	37	12	5.67	4.83	7.25	9	5.25	24
Percent Change from Prior Year	269%	-42%	-24%	-16%	-73%	-66%	-44%	-100%	0%	114%	7%	65%	-74%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



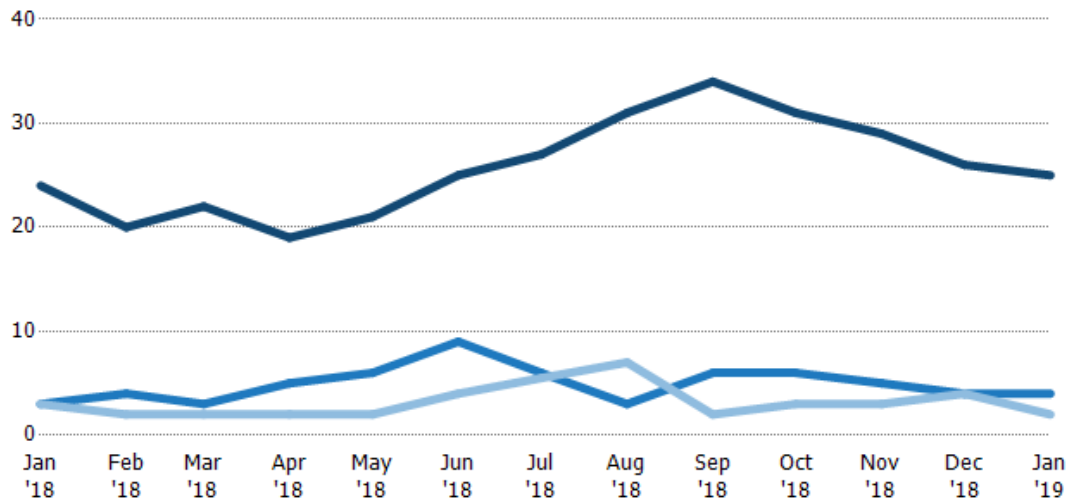
	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	4%	15%	9%	11%	10%	8%	15%	18%	21%	6%	10%	12%	16%
Prior Year	15%	9%	7%	9%	3%	3%	8%	18%	21%	14%	11%	19%	4%
Change from Prior Year	11%	-6%	-2%	-2%	-7%	-5%	-6%	18%	0%	7%	1%	8%	-12%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



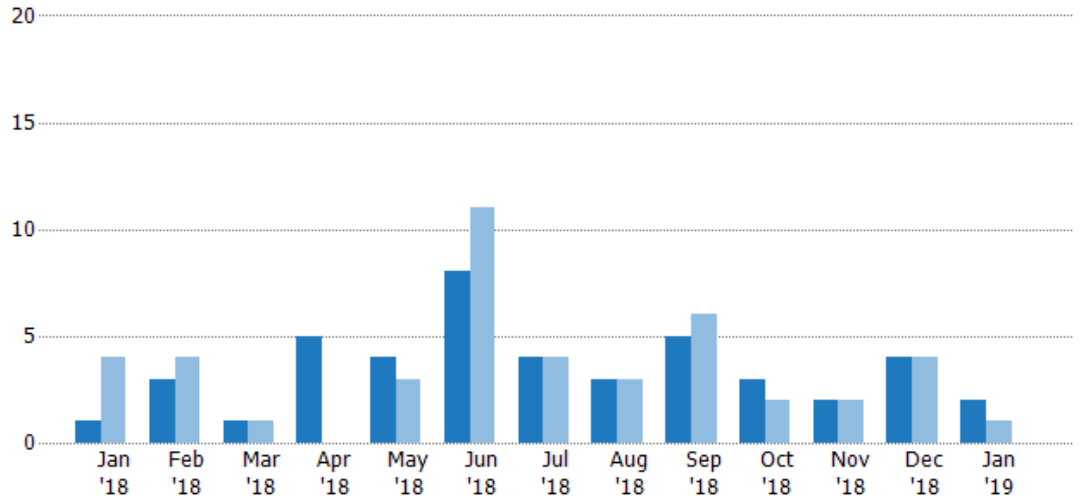
	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Active	24	20	22	19	21	25	27	31	34	31	29	26	25
Pending	3	4	3	5	6	9	6	3	6	6	5	4	4
Sold	3	2	2	2	2	4	5.5	7	2	3	3	4	2

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



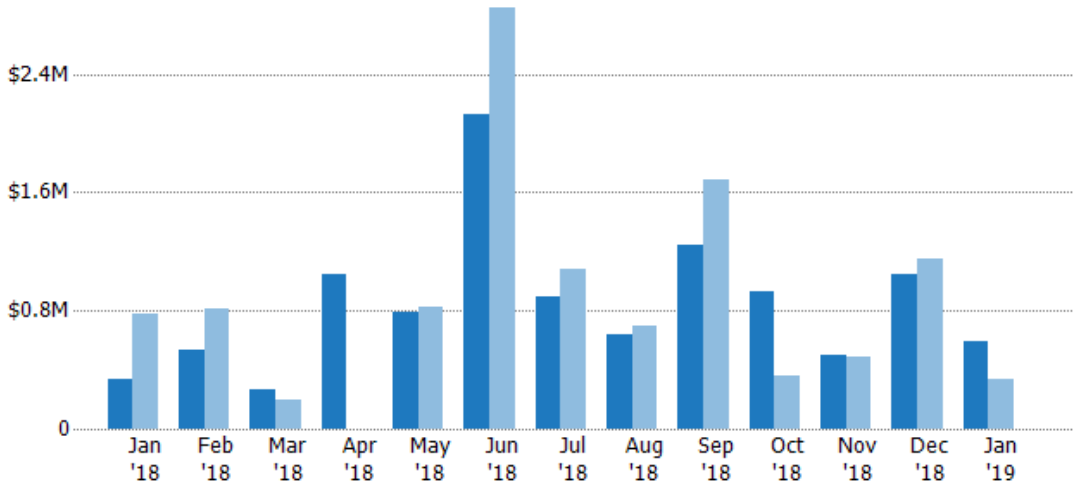
Current Year	1	3	1	5	4	8	4	3	5	3	2	4	2
Prior Year	4	4	1	-	3	11	4	3	6	2	2	4	1
Percent Change from Prior Year	-75%	-25%	0%	100%	33%	-27%	0%	0%	-17%	50%	0%	0%	100%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



Current Year	\$340K	\$532K	\$270K	\$1.04M	\$787K	\$2.13M	\$897K	\$641K	\$1.24M	\$934K	\$495K	\$1.04M	\$589K
Prior Year	\$779K	\$809K	\$195K	-	\$825K	\$2.85M	\$1.08M	\$694K	\$1.69M	\$360K	\$489K	\$1.15M	\$340K
Percent Change from Prior Year	-56%	-34%	38%	100%	-5%	-25%	-17%	-8%	-27%	159%	1%	-10%	73%

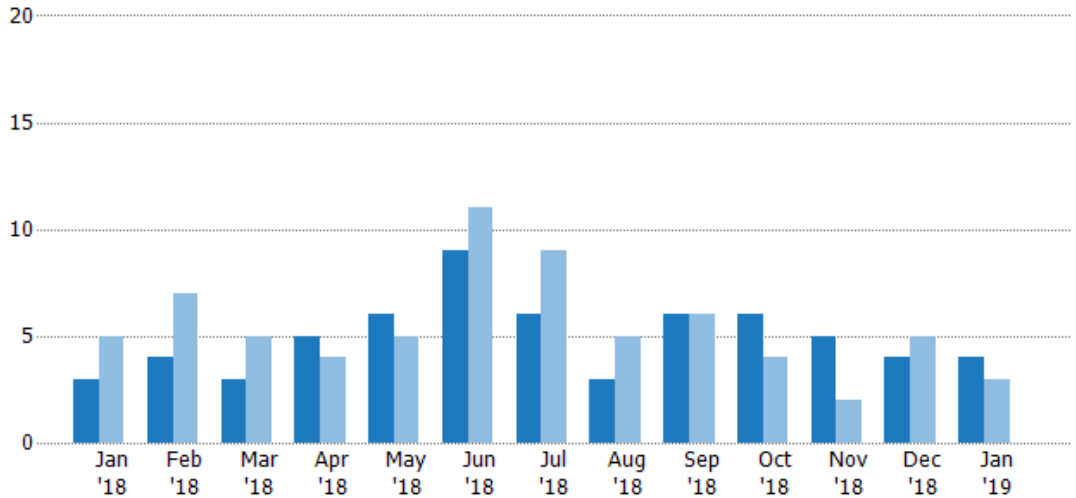
Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Count	% Chg.
Jan '19	4	33.3%
Jan '18	3	-40%
Jan '17	5	-20%



Current Year	3	4	3	5	6	9	6	3	6	6	5	4	4
Prior Year	5	7	5	4	5	11	9	5	6	4	2	5	3
Percent Change from Prior Year	-40%	-43%	-40%	25%	20%	-18%	-33%	-40%	0%	50%	150%	-20%	33%

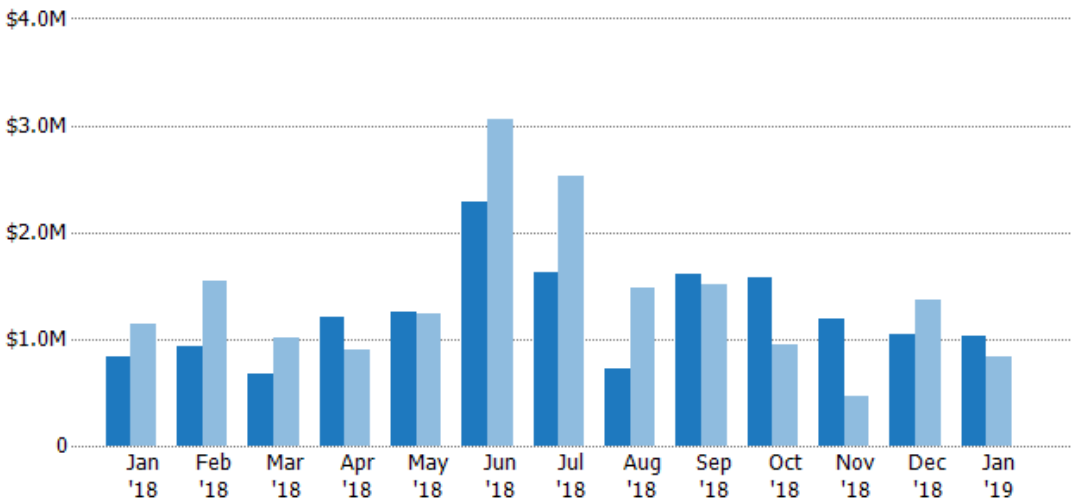
Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence

Month/Year	Volume	% Chg.
Jan '19	\$1.03M	23%
Jan '18	\$835K	-26.6%
Jan '17	\$1.14M	-44.3%



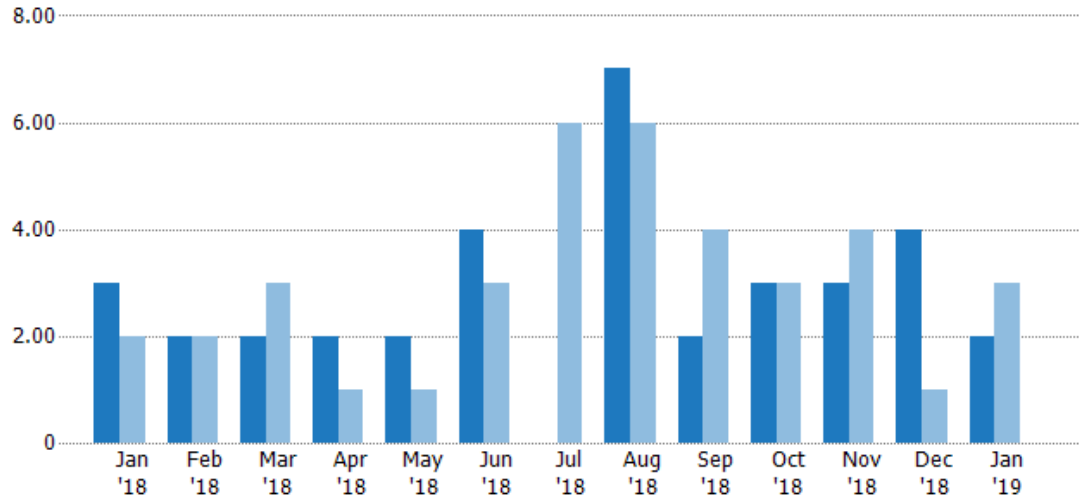
Current Year	\$835K	\$936K	\$667K	\$1.21M	\$1.25M	\$2.28M	\$1.62M	\$724K	\$1.6M	\$1.57M	\$1.19M	\$1.04M	\$1.03M
Prior Year	\$1.14M	\$1.54M	\$1.02M	\$895K	\$1.23M	\$3.05M	\$2.53M	\$1.48M	\$1.51M	\$949K	\$464K	\$1.37M	\$835K
Percent Change from Prior Year	-27%	-39%	-35%	35%	1%	-25%	-36%	-51%	6%	65%	156%	-24%	23%

Closed Sales

The total number of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



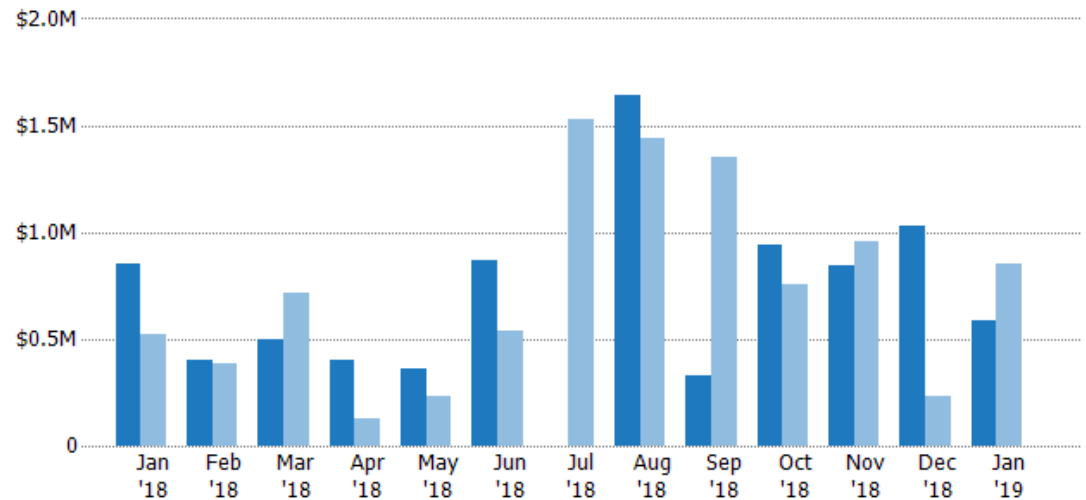
	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	3	2	2	2	2	4	-	7	2	3	3	4	2
Prior Year	2	2	3	1	1	3	6	6	4	3	4	1	3
Percent Change from Prior Year	50%	0%	-33%	100%	100%	33%	-100%	17%	-50%	0%	-25%	300%	-33%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



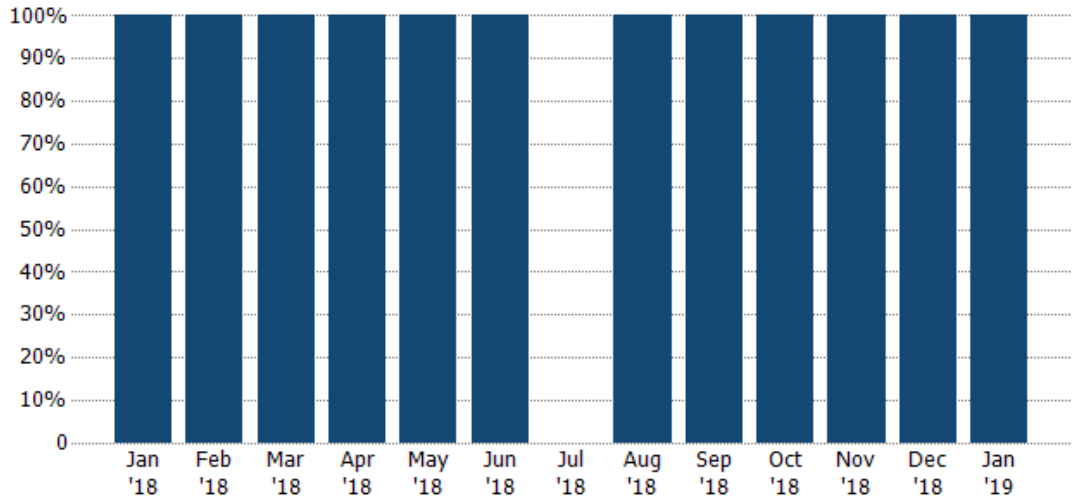
	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	\$853K	\$399K	\$500K	\$399K	\$364K	\$870K	-	\$1.64M	\$326K	\$943K	\$844K	\$1.03M	\$583K
Prior Year	\$520K	\$383K	\$718K	\$125K	\$230K	\$539K	\$1.53M	\$1.44M	\$1.35M	\$756K	\$957K	\$234K	\$853K
Percent Change from Prior Year	64%	4%	-30%	219%	58%	61%	-100%	14%	-76%	25%	-12%	340%	-32%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Single Family Residence

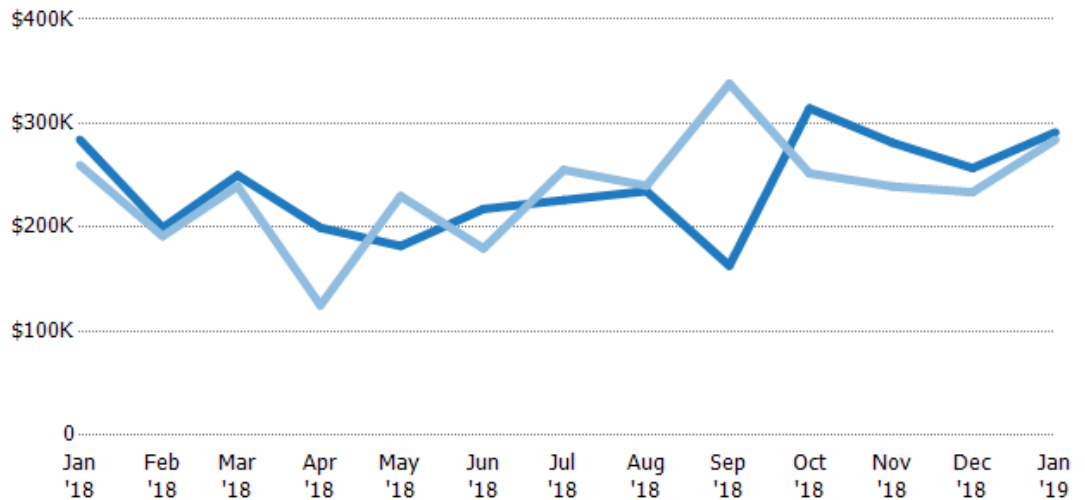
100% 100% 100% 100% 100% 100% - 100% 100% 100% 100% 100% 100%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



■ Current Year

■ Prior Year

Percent Change from Prior Year

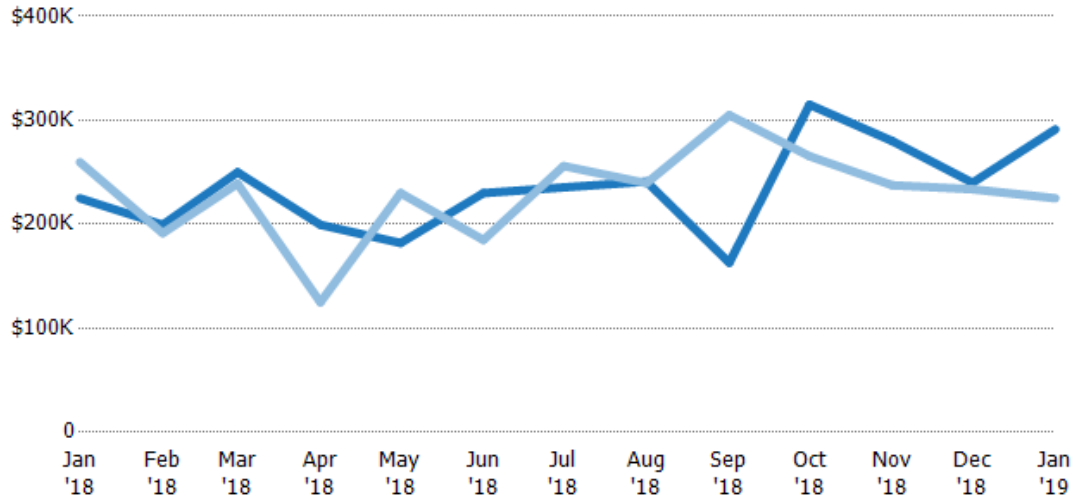
\$284K	\$200K	\$250K	\$200K	\$182K	\$218K	\$226K	\$235K	\$163K	\$314K	\$281K	\$257K	\$291K
\$260K	\$192K	\$239K	\$125K	\$230K	\$180K	\$255K	\$240K	\$338K	\$252K	\$239K	\$234K	\$284K
9%	4%	4%	60%	-21%	21%	-100%	-2%	-52%	25%	18%	10%	2%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



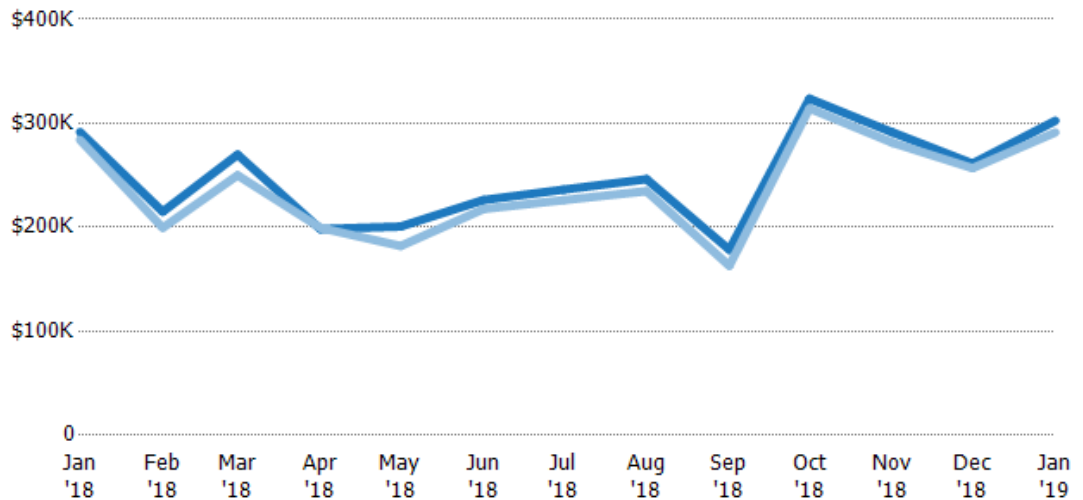
	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Current Year	\$225K	\$200K	\$250K	\$200K	\$182K	\$230K	\$235K	\$241K	\$163K	\$315K	\$280K	\$240K	\$291K
Prior Year	\$260K	\$192K	\$239K	\$125K	\$230K	\$185K	\$256K	\$240K	\$305K	\$266K	\$238K	\$234K	\$225K
Percent Change from Prior Year	-13%	4%	5%	60%	-21%	24%	-100%	1%	-47%	19%	18%	3%	29%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



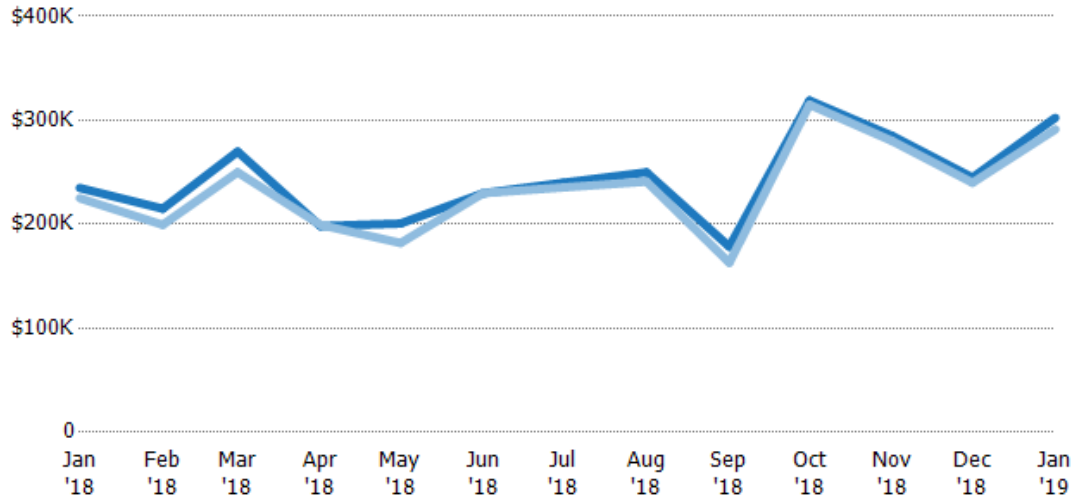
	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Avg List Price	\$292K	\$215K	\$270K	\$198K	\$201K	\$226K	\$236K	\$246K	\$179K	\$324K	\$291K	\$261K	\$302K
Avg Sales Price	\$284K	\$200K	\$250K	\$200K	\$182K	\$218K	\$226K	\$235K	\$163K	\$314K	\$281K	\$257K	\$291K
Avg Sales Price as a % of Avg List Price	97%	93%	93%	101%	91%	96%	96%	95%	91%	97%	97%	98%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



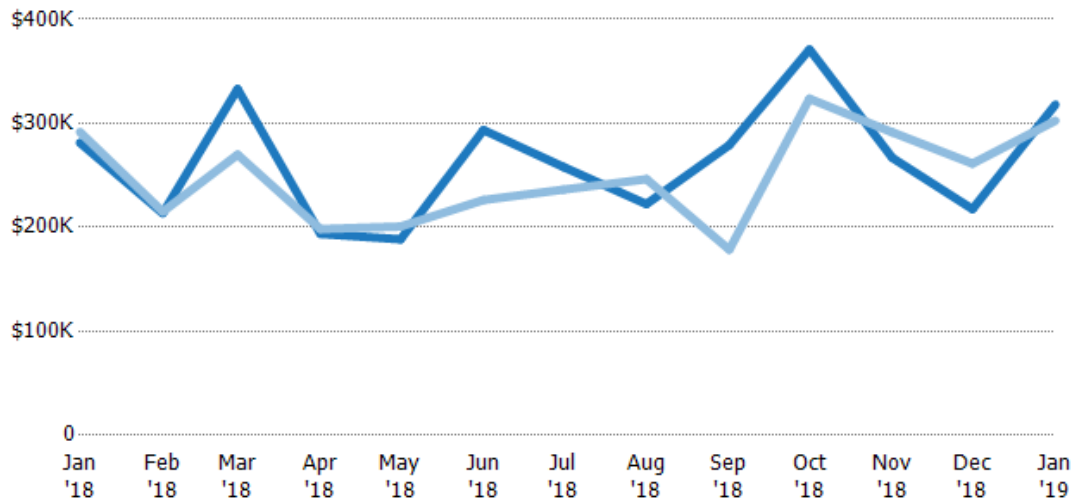
	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Median List Price	\$235K	\$215K	\$270K	\$198K	\$201K	\$230K	\$240K	\$250K	\$179K	\$319K	\$285K	\$245K	\$302K
Median Sales Price	\$225K	\$200K	\$250K	\$200K	\$182K	\$230K	\$235K	\$241K	\$163K	\$315K	\$280K	\$240K	\$291K
Med Sales Price as a % of Med List Price	96%	93%	93%	101%	91%	100%	98%	96%	91%	99%	98%	98%	96%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



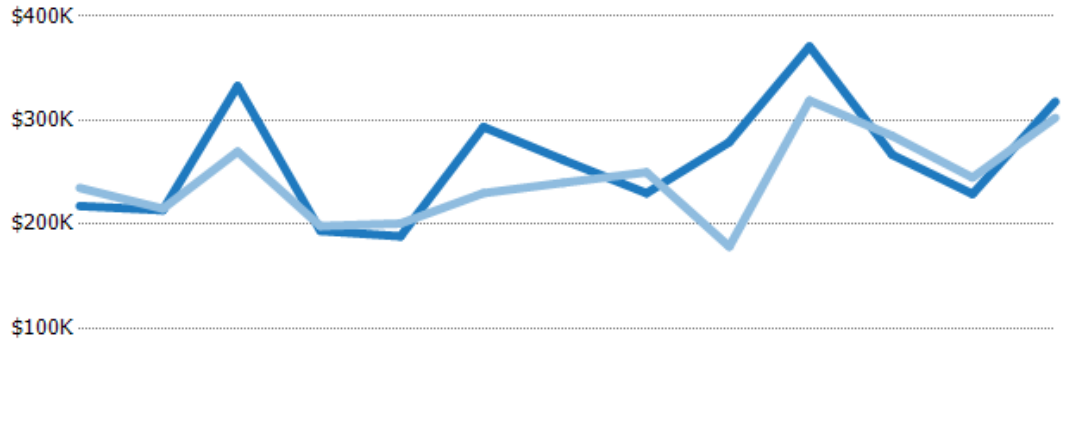
	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Avg Est Value	\$281K	\$214K	\$333K	\$194K	\$188K	\$294K	\$258K	\$222K	\$279K	\$371K	\$267K	\$217K	\$318K
Avg Sales Price	\$292K	\$215K	\$270K	\$198K	\$201K	\$226K	\$236K	\$246K	\$179K	\$324K	\$291K	\$261K	\$302K
Avg Sales Price as a % of Avg Est Value	104%	101%	81%	102%	107%	77%	94%	111%	64%	87%	109%	120%	95%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Bristol, VT 05443
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19
Median Est Value	\$218K	\$214K	\$333K	\$194K	\$188K	\$294K	\$262K	\$230K	\$279K	\$371K	\$267K	\$229K	\$318K
Median Sales Price	\$235K	\$215K	\$270K	\$198K	\$201K	\$230K	\$240K	\$250K	\$179K	\$319K	\$285K	\$245K	\$302K
Med Sales Price as a % of Med Est Value	108%	101%	81%	102%	107%	78%	94%	109%	64%	86%	107%	107%	95%