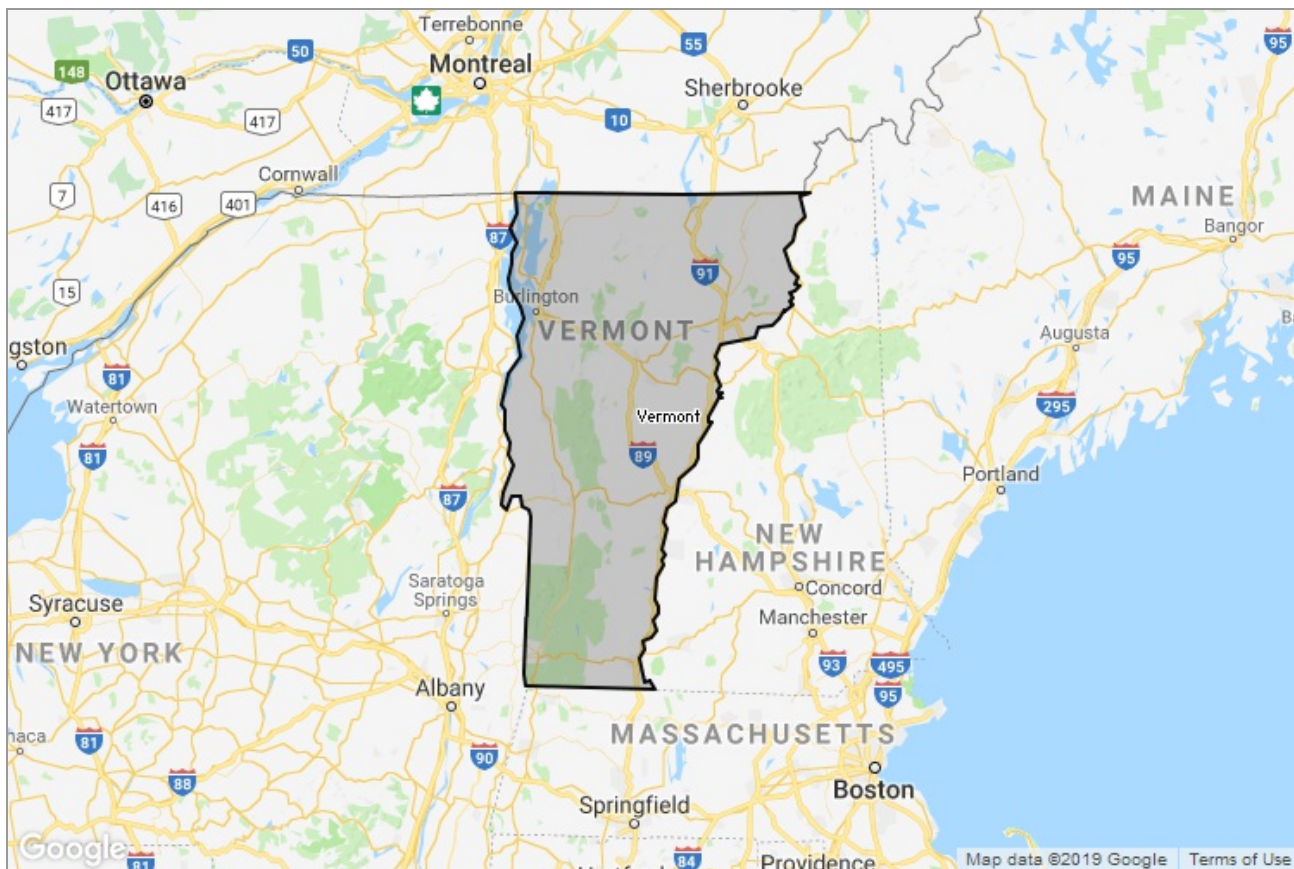




MARKET DATA REPORT

Vermont December Indicators Report



Report Characteristics

Report Name:

Vermont December Indicators Report

Report Date Range:

1/2018 – 12/2018

Filters Used:

Property Type, Location

Avg/Med: Both

Run Date: 01/19/2019

Scheduled: No

Presented by

Vermont Association of REALTORS®

Other: <http://www.vermontrealtors.com/>

148 State Street
Montpelier, VT 05602

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

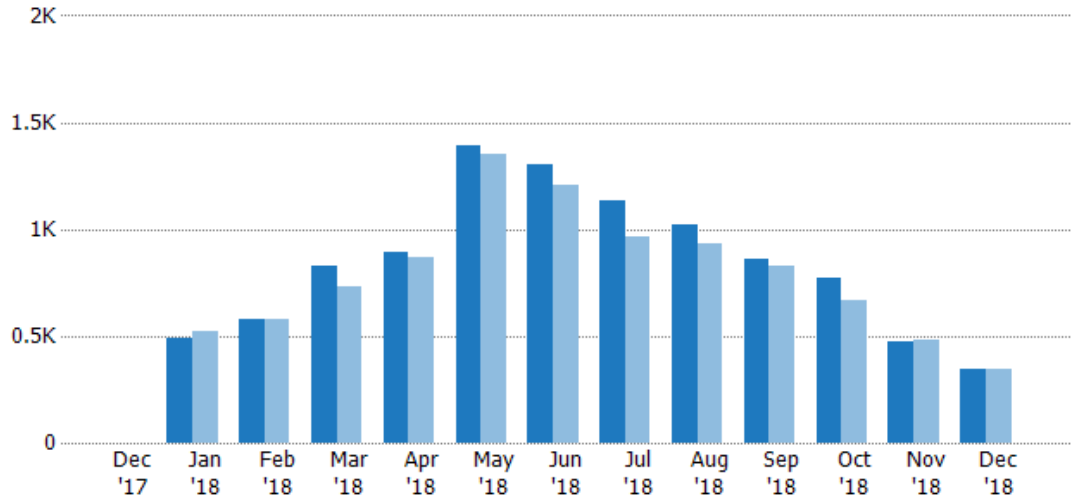
Key Metrics	Dec 2018	Dec 2017	+ / -	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	341	346	-1.4%	10,093	9,479	+6.5%
New Listing Volume	\$101,184,795	\$101,421,039	-0.2%	\$3,355,593,992	\$2,877,189,234	+16.6%
Active Listing Count	4,106	4,371	-6.1%	N/A	N/A	
Active Listing Volume	\$1,623,062,532	\$1,600,108,941	+1.4%	N/A	N/A	
Average Listing Price	\$395,290	\$366,074	+8%	\$380,345	\$352,595	+7.9%
Median Listing Price	\$275,000	\$250,000	+10%	\$267,371	\$244,253	+9.5%
Median Days in RPR	161	170	-5.3%	133.99	147.09	-8.9%
Months of Inventory	5.7	7.1	-19.4%	8.4	9.9	-14.4%
Absorption Rate	17.44%	14.05%	+3.4%	11.85%	10.14%	+1.7%
Sales Activity Charts Metrics						
New Pending Sales Count	437	391	+11.8%	7,620	7,465	+2.1%
New Pending Sales Volume	\$121,023,346	\$107,095,779	+13%	\$2,255,355,350	\$2,005,875,349	+12.4%
Pending Sales Count	860	594	+44.8%	N/A	N/A	
Pending Sales Volume	\$249,179,446	\$166,185,547	+49.9%	N/A	N/A	
Closed Sales Count	488	533	-8.4%	6,492	6,758	-3.9%
Closed Sales Volume	\$131,697,211	\$141,181,809	-6.7%	\$1,703,615,359	\$1,743,450,143	-2.3%
Average Sales Price	\$269,871	\$264,881	+1.9%	\$262,418	\$257,983	+1.7%
Median Sales Price	\$225,000	\$218,000	+3.2%	\$220,326	\$217,106	+1.5%

New Listings

The number of new residential listings that were added each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



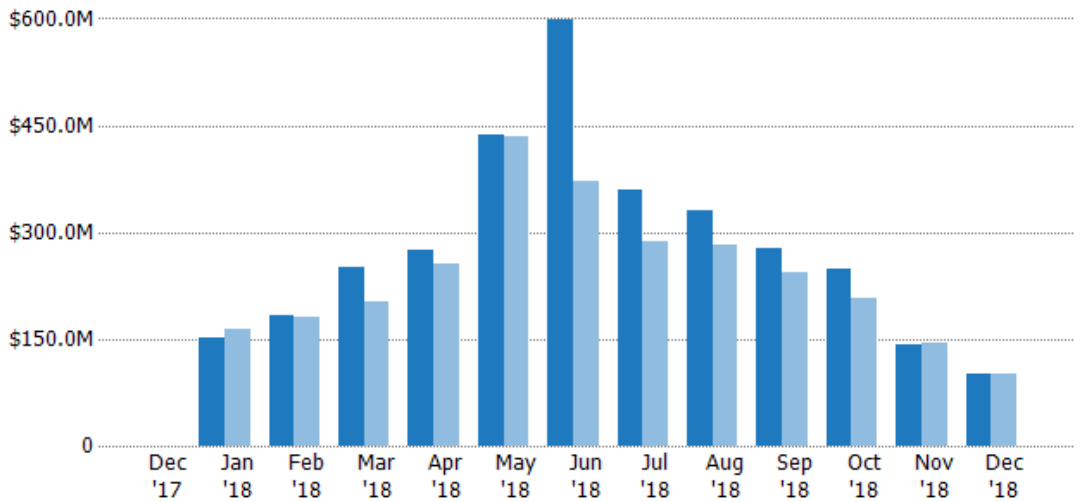
Current Year	-	486	579	831	895	1.39K	1.3K	1.13K	1.03K	864	773	476	341
Prior Year	-	520	582	729	870	1.35K	1.2K	965	931	829	669	482	346
Percent Change from Prior Year	-	-7%	-1%	14%	3%	3%	8%	17%	10%	4%	16%	-1%	-1%

New Listing Volume

The sum of the listing price of residential listings that were added each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



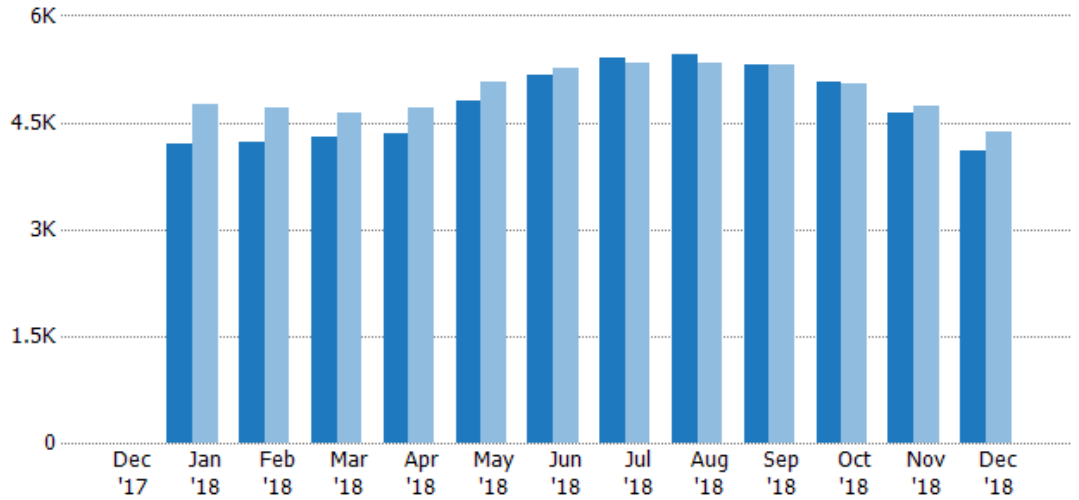
Current Year	-	\$153M	\$182M	\$250M	\$275M	\$437M	\$598M	\$360M	\$331M	\$277M	\$248M	\$143M	\$101M
Prior Year	-	\$163M	\$181M	\$202M	\$255M	\$435M	\$371M	\$288M	\$283M	\$242M	\$208M	\$146M	\$101M
Percent Change from Prior Year	-	-6%	1%	24%	8%	0%	61%	25%	17%	14%	19%	-2%	0%

Active Listings

The number of active residential listings at the end of each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



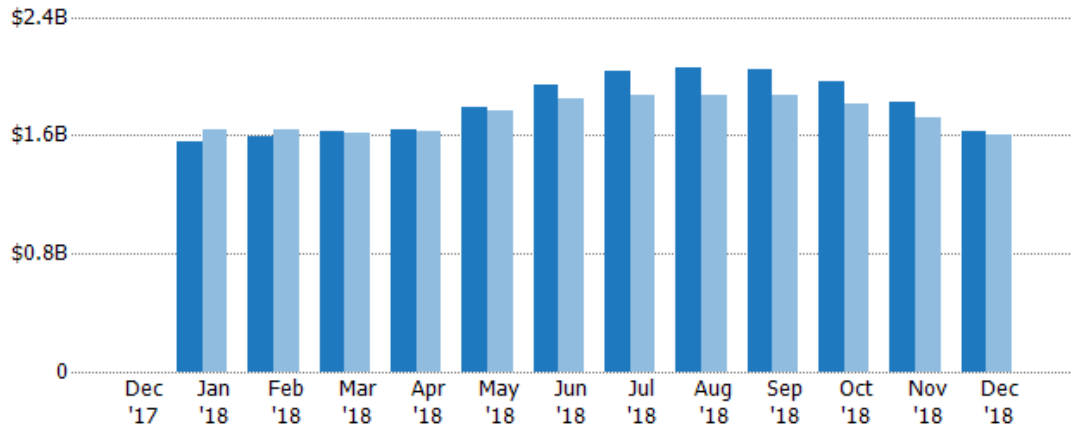
Current Year	-	4.2K	4.23K	4.3K	4.36K	4.8K	5.17K	5.41K	5.46K	5.31K	5.07K	4.64K	4.11K
Prior Year	-	4.76K	4.7K	4.64K	4.71K	5.06K	5.27K	5.34K	5.34K	5.32K	5.05K	4.74K	4.37K
Percent Change from Prior Year	-	-12%	-10%	-7%	-8%	-5%	-2%	1%	2%	0%	0%	-2%	-6%

Active Listing Volume

The sum of the listing price of active residential listings at the end of each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



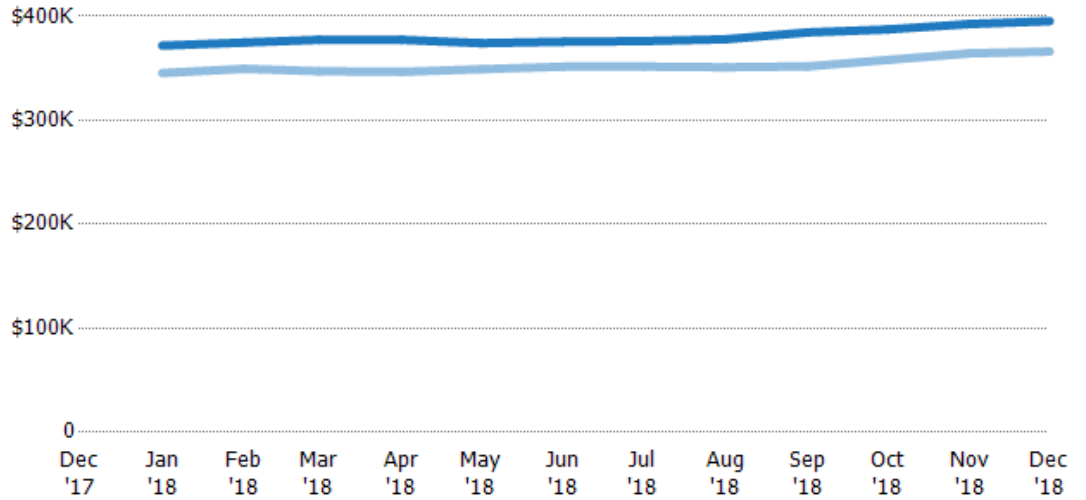
Current Year	-	\$1.56B	\$1.59B	\$1.62B	\$1.64B	\$1.79B	\$1.94B	\$2.03B	\$2.06B	\$2.04B	\$1.96B	\$1.82B	\$1.62B
Prior Year	-	\$1.64B	\$1.64B	\$1.61B	\$1.63B	\$1.77B	\$1.85B	\$1.88B	\$1.87B	\$1.87B	\$1.81B	\$1.73B	\$1.6B
Percent Change from Prior Year	-	-5%	-3%	1%	1%	2%	5%	8%	10%	9%	9%	6%	1%

Average Listing Price

The average listing price of active residential listings at the end of each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



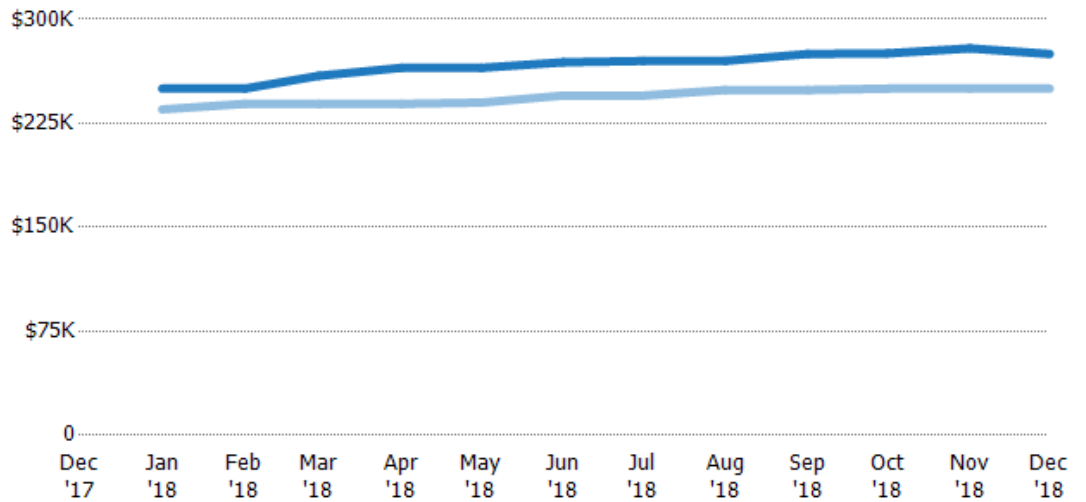
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Current Year	-	\$372K	\$375K	\$377K	\$377K	\$374K	\$376K	\$376K	\$378K	\$384K	\$387K	\$393K	\$395K
Prior Year	-	\$345K	\$350K	\$347K	\$347K	\$349K	\$352K	\$352K	\$351K	\$352K	\$358K	\$364K	\$366K
Percent Change from Prior Year	-	8%	7%	9%	9%	7%	7%	7%	8%	9%	8%	8%	8%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



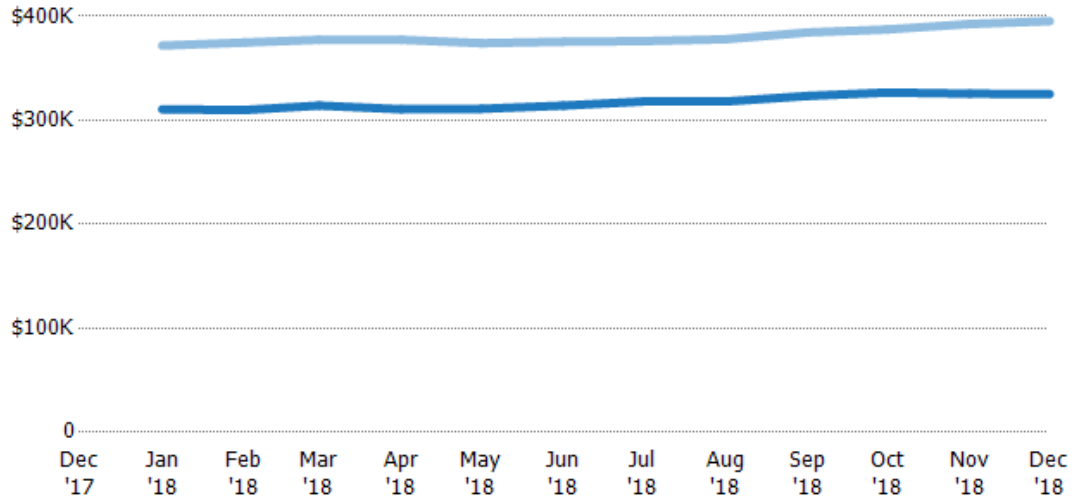
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Current Year	-	\$250K	\$250K	\$259K	\$265K	\$265K	\$269K	\$270K	\$270K	\$275K	\$275K	\$279K	\$275K
Prior Year	-	\$235K	\$239K	\$239K	\$239K	\$240K	\$245K	\$245K	\$249K	\$249K	\$250K	\$250K	\$250K
Percent Change from Prior Year	-	6%	5%	8%	11%	10%	10%	10%	8%	10%	10%	12%	10%

Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



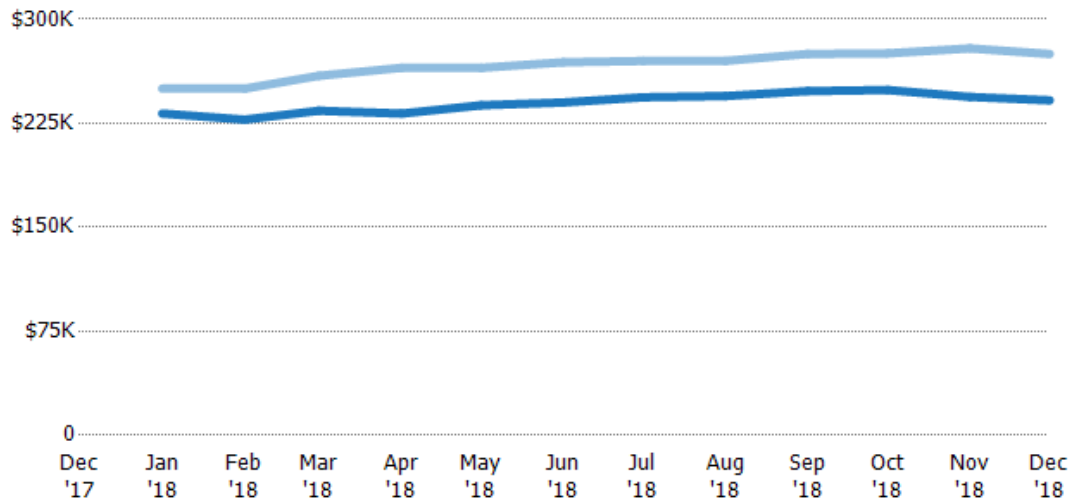
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Avg Est Value	-	\$311K	\$310K	\$314K	\$311K	\$311K	\$314K	\$318K	\$318K	\$323K	\$327K	\$326K	\$325K
Avg Listing Price	-	\$372K	\$375K	\$377K	\$377K	\$374K	\$376K	\$376K	\$378K	\$384K	\$387K	\$393K	\$395K
Avg Listing Price as a % of Avg Est Value	-	120%	121%	120%	121%	120%	120%	118%	119%	119%	119%	121%	122%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



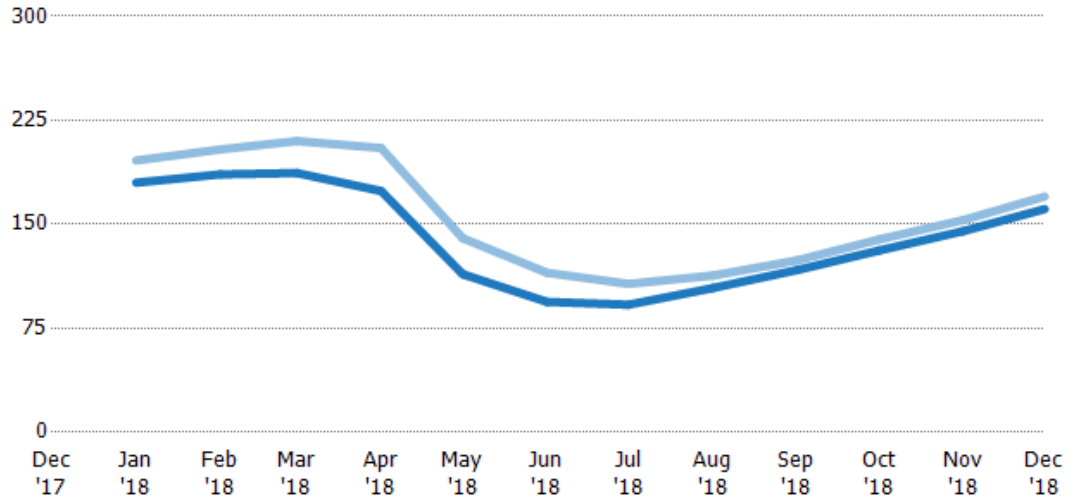
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Median Est Value	-	\$232K	\$228K	\$234K	\$232K	\$238K	\$240K	\$244K	\$245K	\$248K	\$249K	\$244K	\$242K
Median Listing Price	-	\$250K	\$250K	\$259K	\$265K	\$265K	\$269K	\$270K	\$270K	\$275K	\$275K	\$279K	\$275K
Med Listing Price as a % of Med Est Value	-	108%	110%	111%	114%	111%	112%	111%	110%	111%	111%	114%	114%

Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



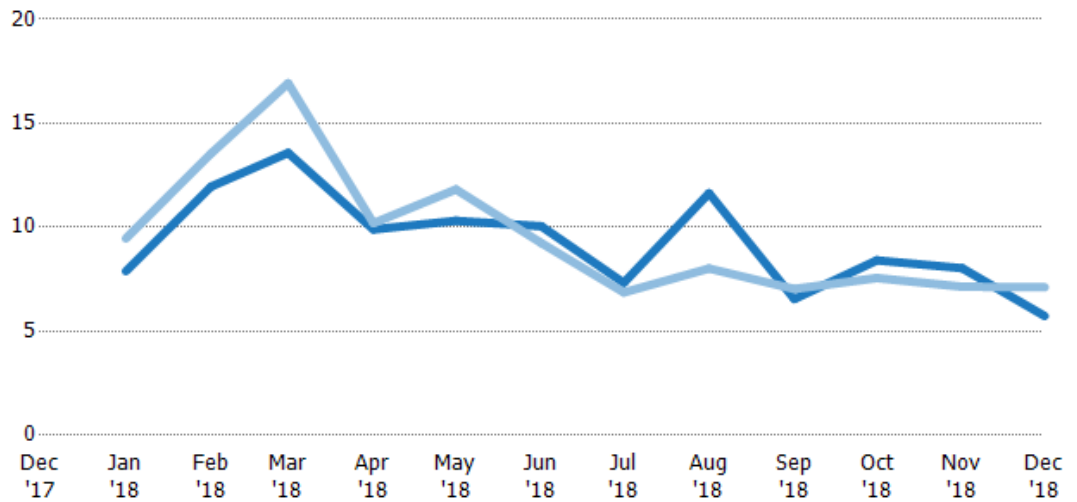
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Current Year	-	180	186	187	174	114	94	92	104	117	131	145	161
Prior Year	-	196	204	210	205	140	115	107	113	124	139	153	170
Percent Change from Prior Year	-	-8%	-9%	-11%	-15%	-19%	-18%	-14%	-8%	-6%	-6%	-5%	-5%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



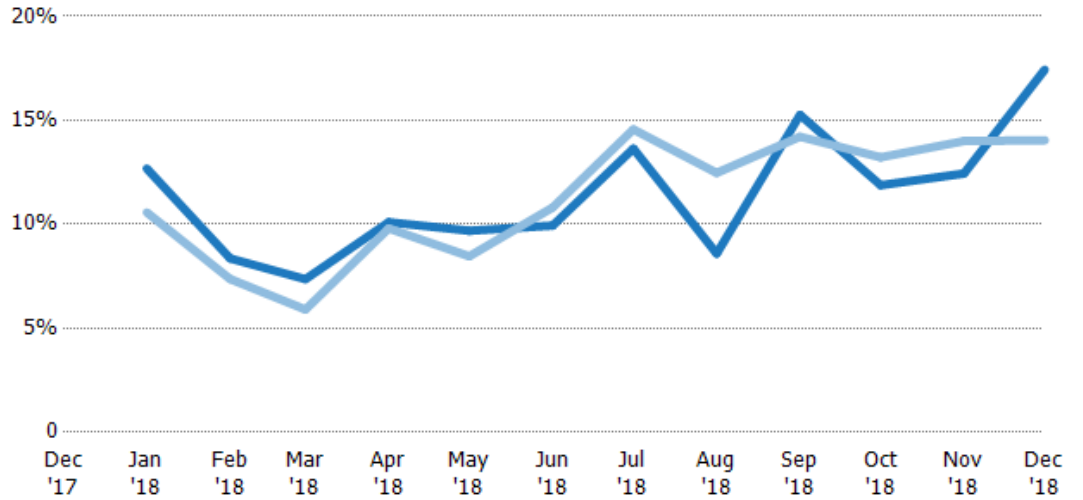
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Current Year	-	7.89	12	13.6	9.9	10.3	10.1	7.33	11.6	6.55	8.41	8.03	5.73
Prior Year	-	9.46	13.6	16.9	10.2	11.8	9.25	6.87	8.02	7.03	7.56	7.14	7.12
Percent Change from Prior Year	-	-17%	-12%	-20%	-3%	-13%	9%	7%	45%	-7%	11%	12%	-19%

Absorption Rate

The percentage of inventory sold per month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



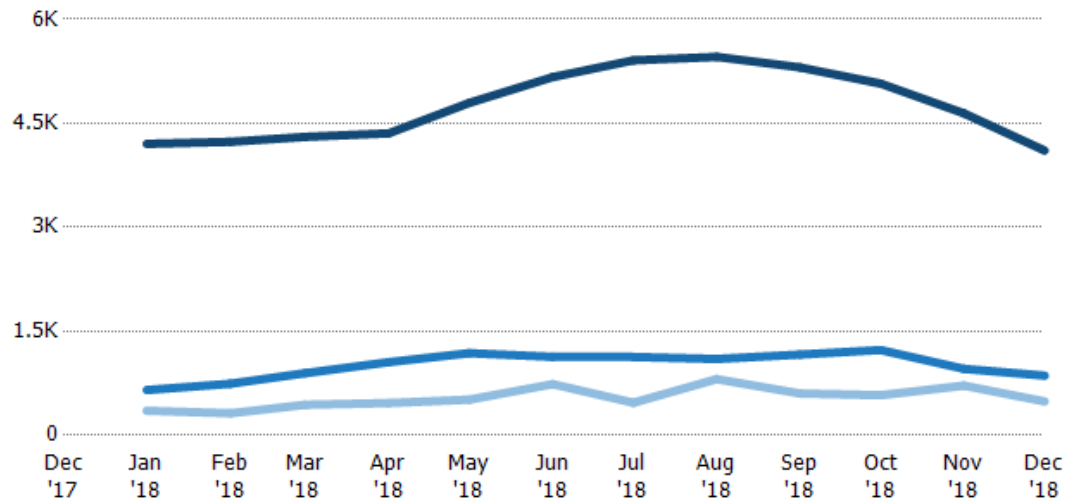
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Current Year	-	13%	8%	7%	10%	10%	10%	14%	9%	15%	12%	12%	17%
Prior Year	-	11%	7%	6%	10%	8%	11%	15%	12%	14%	13%	14%	14%
Change from Prior Year	-	-2%	-1%	-1%	0%	-1%	1%	1%	4%	-1%	1%	2%	-3%

Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



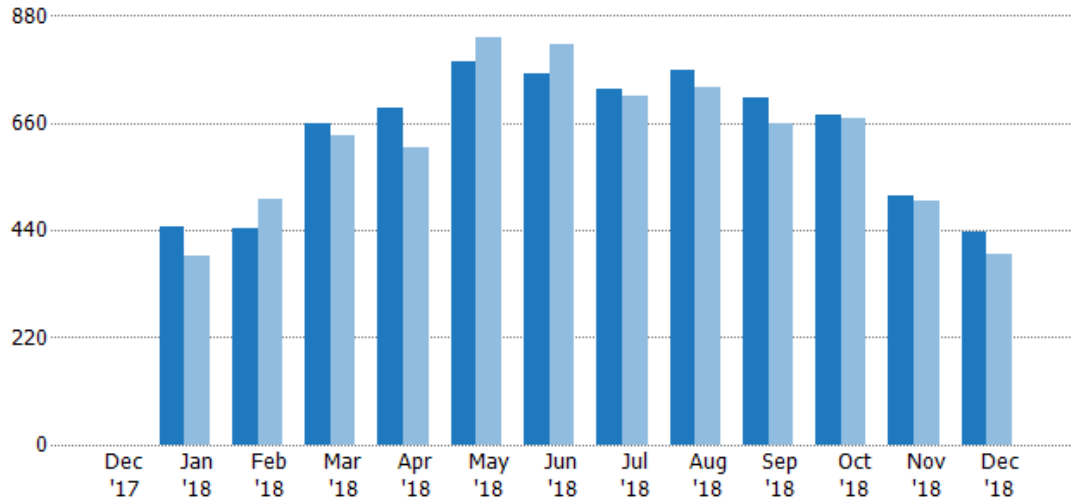
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Active	-	4.2K	4.23K	4.3K	4.36K	4.8K	5.17K	5.41K	5.46K	5.31K	5.07K	4.64K	4.11K
Pending	-	653	743	896	1.06K	1.18K	1.13K	1.13K	1.1K	1.16K	1.23K	958	860
Sold	-	354	317	440	465	514	738	469	810	603	578	716	488

New Pending Sales

The number of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



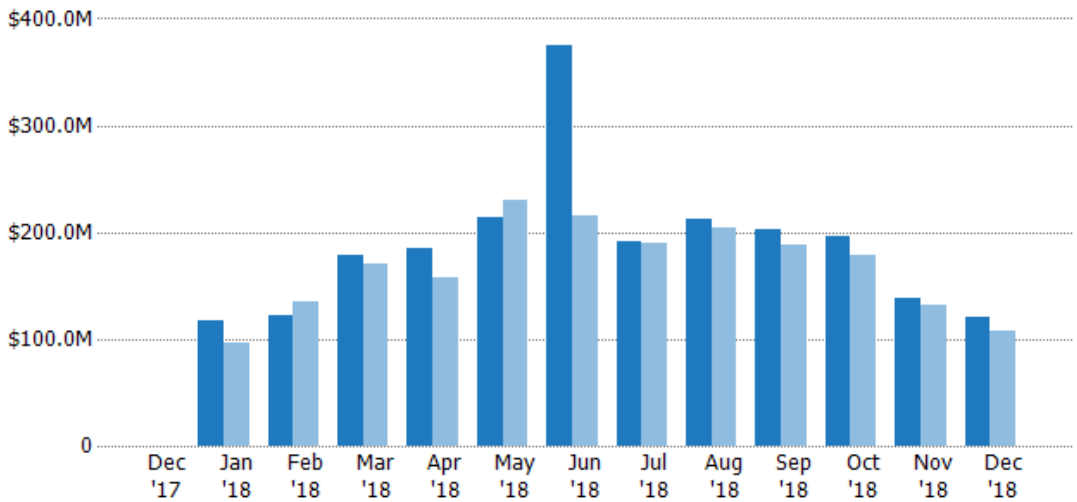
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Current Year	-	446	445	659	690	786	761	729	768	712	677	510	437
Prior Year	-	389	503	636	611	836	820	715	734	659	670	501	391
Percent Change from Prior Year	-	15%	-12%	4%	13%	-6%	-7%	2%	5%	8%	1%	2%	12%

New Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



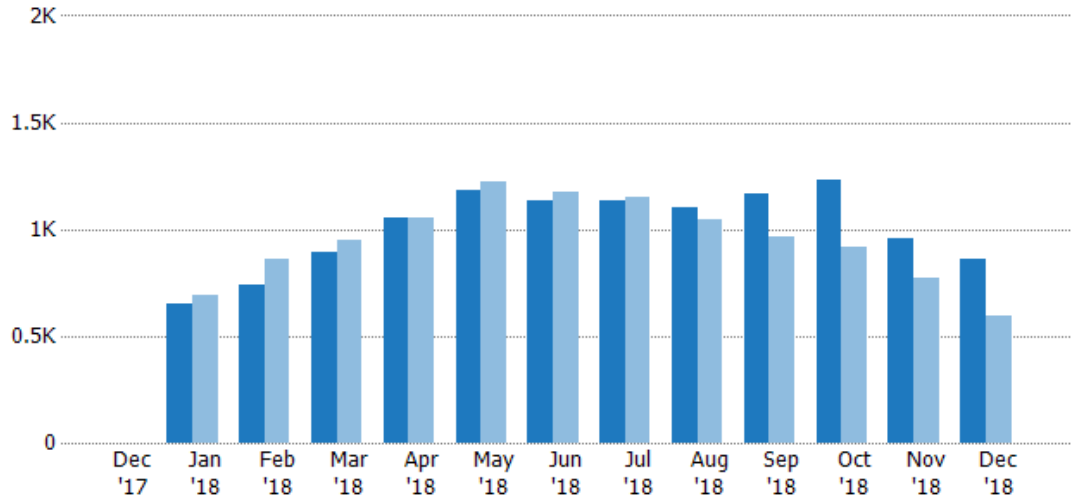
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Current Year	-	\$118M	\$123M	\$179M	\$185M	\$214M	\$376M	\$191M	\$213M	\$202M	\$196M	\$138M	\$121M
Prior Year	-	\$96.9M	\$134M	\$170M	\$158M	\$230M	\$216M	\$190M	\$204M	\$189M	\$178M	\$132M	\$107M
Percent Change from Prior Year	-	22%	-9%	5%	17%	-7%	74%	0%	4%	7%	10%	5%	13%

Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



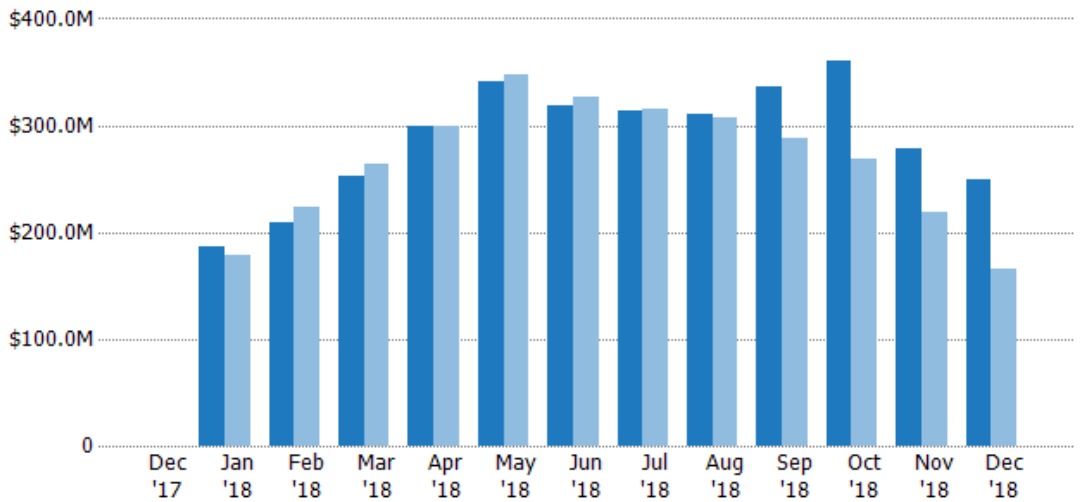
Current Year	-	653	743	896	1.06K	1.18K	1.13K	1.13K	1.1K	1.16K	1.23K	958	860
Prior Year	-	692	859	950	1.05K	1.23K	1.18K	1.15K	1.05K	968	919	771	594
Percent Change from Prior Year	-	-6%	-14%	-6%	0%	-3%	-4%	-1%	5%	20%	34%	24%	45%

Pending Sales Volume

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



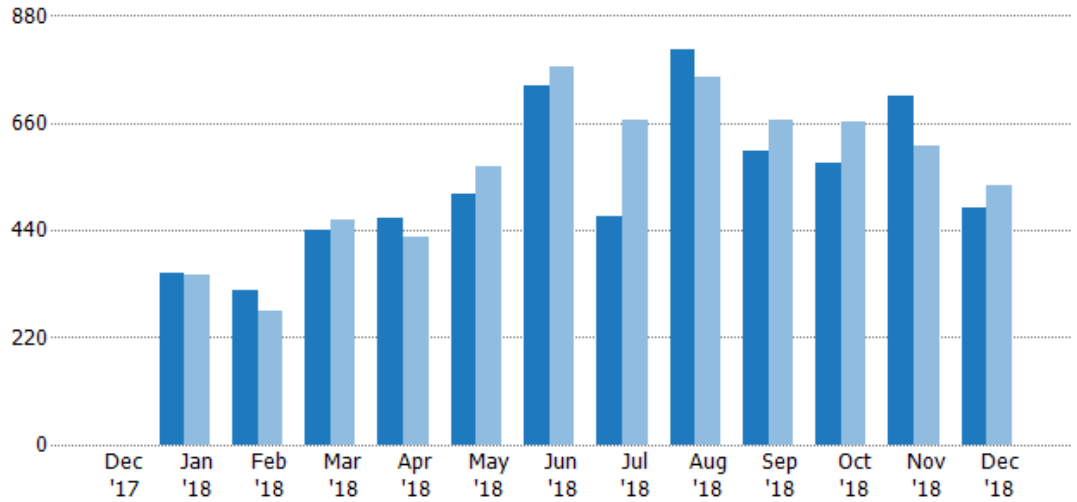
Current Year	-	\$186M	\$210M	\$253M	\$299M	\$342M	\$319M	\$314M	\$310M	\$337M	\$360M	\$279M	\$249M
Prior Year	-	\$179M	\$223M	\$264M	\$299M	\$347M	\$327M	\$315M	\$307M	\$288M	\$269M	\$218M	\$166M
Percent Change from Prior Year	-	4%	-6%	-4%	0%	-2%	-2%	0%	1%	17%	34%	28%	50%

Closed Sales

The total number of residential properties sold each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



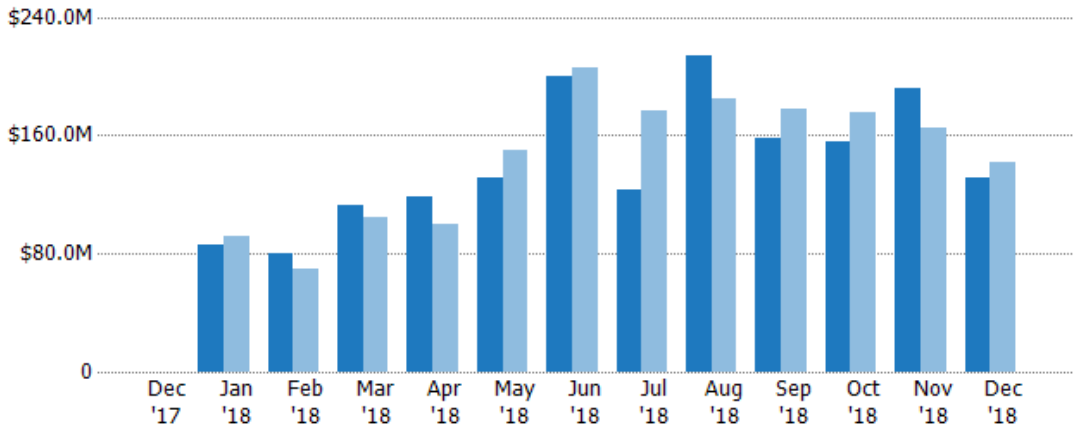
Current Year	-	354	317	440	465	514	738	469	810	603	578	716	488
Prior Year	-	347	274	462	428	570	777	666	756	668	663	614	533
Percent Change from Prior Year	-	2%	16%	-5%	9%	-10%	-5%	-30%	7%	-10%	-13%	17%	-8%

Closed Sales Volume

The sum of the sales price of residential properties sold each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



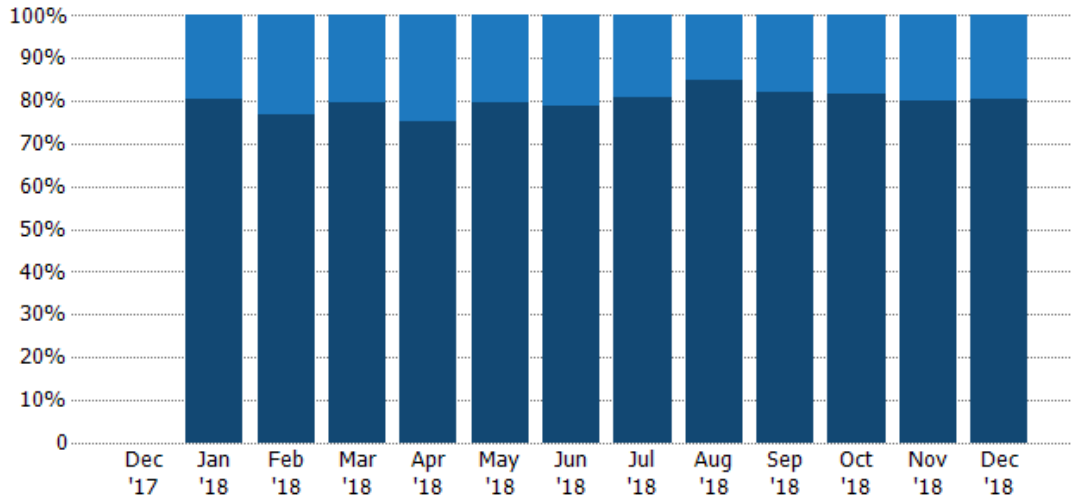
Current Year	-	\$85.4M	\$80.5M	\$112M	\$119M	\$131M	\$200M	\$123M	\$214M	\$158M	\$156M	\$192M	\$132M
Prior Year	-	\$91.6M	\$69.5M	\$105M	\$100M	\$150M	\$206M	\$177M	\$185M	\$178M	\$175M	\$165M	\$141M
Percent Change from Prior Year	-	-7%	16%	7%	19%	-13%	-3%	-30%	16%	-12%	-11%	16%	-7%

Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



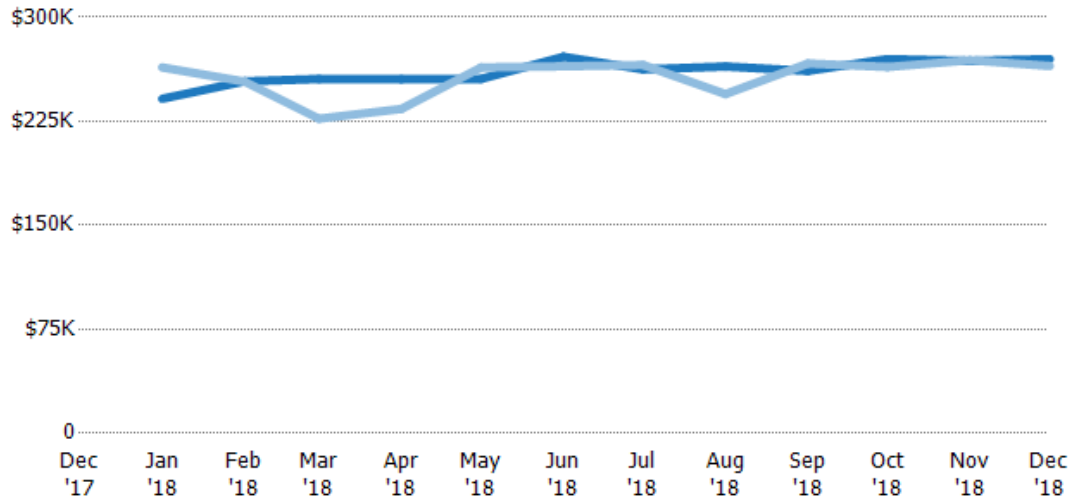
Condo/Townhouse	-	19%	23%	20%	25%	20%	21%	19%	15%	18%	18%	20%	20%
Single Family Residence	-	81%	77%	80%	75%	80%	79%	81%	85%	82%	82%	80%	80%

Average Sales Price

The average sales price of the residential properties sold each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



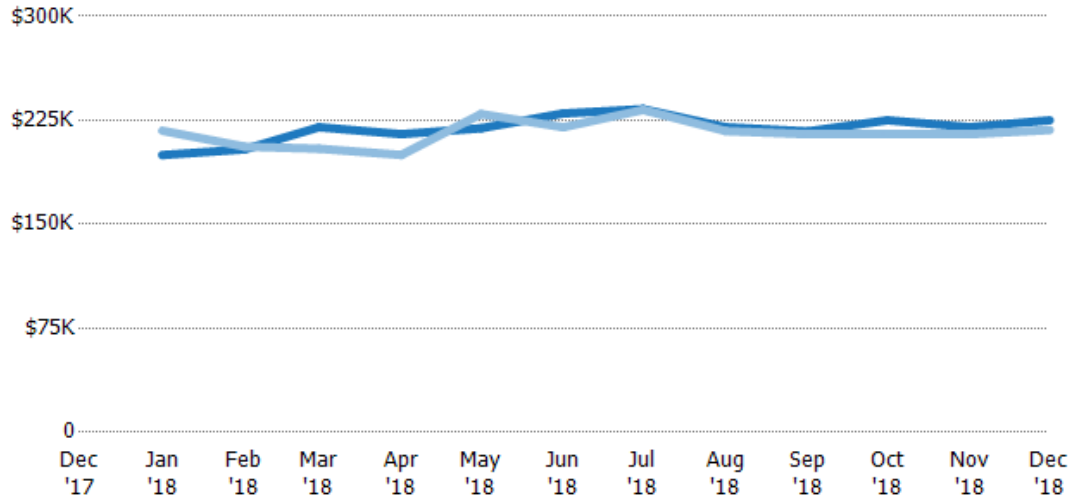
Current Year	-	\$241K	\$254K	\$256K	\$255K	\$256K	\$271K	\$262K	\$265K	\$261K	\$270K	\$269K	\$270K
Prior Year	-	\$264K	\$254K	\$227K	\$234K	\$264K	\$265K	\$266K	\$245K	\$267K	\$264K	\$269K	\$265K
Percent Change from Prior Year	-	-9%	0%	13%	9%	-3%	3%	-1%	8%	-2%	2%	0%	2%

Median Sales Price

The median sales price of the residential properties sold each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



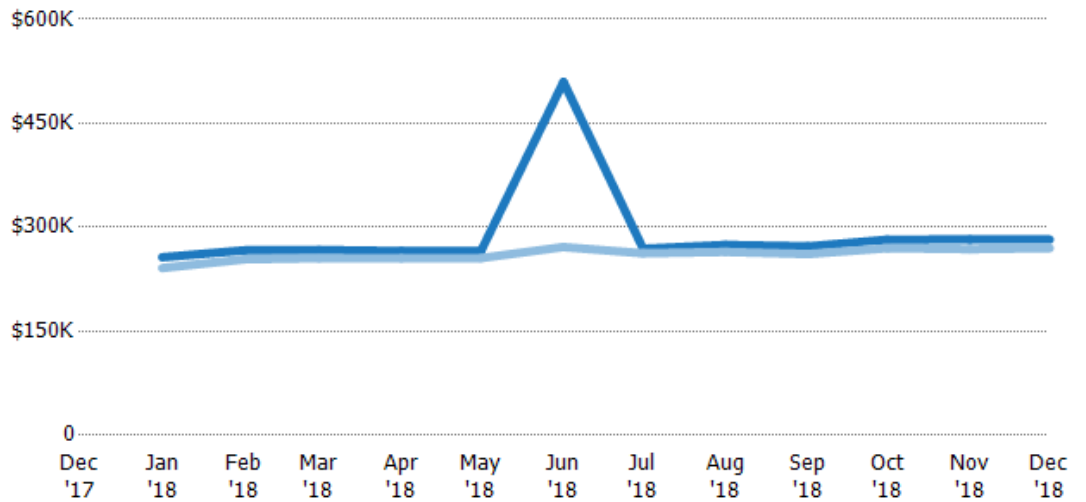
Current Year	-	\$200K	\$204K	\$220K	\$215K	\$219K	\$230K	\$233K	\$220K	\$217K	\$225K	\$220K	\$225K
Prior Year	-	\$218K	\$206K	\$205K	\$200K	\$230K	\$220K	\$233K	\$217K	\$215K	\$215K	\$215K	\$218K
Percent Change from Prior Year	-	-8%	-1%	8%	8%	-4%	5%	0%	1%	1%	5%	2%	3%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



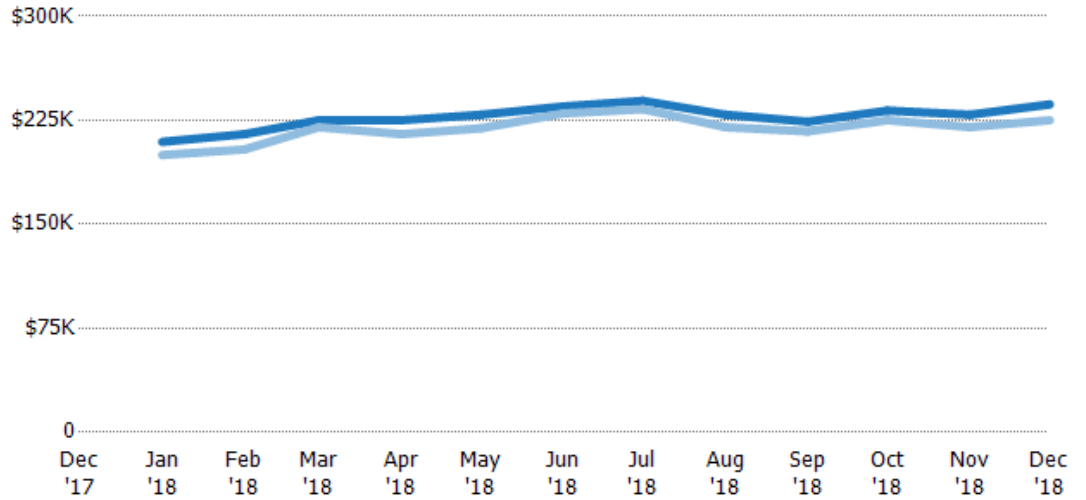
Avg List Price	-	\$257K	\$267K	\$267K	\$266K	\$266K	\$510K	\$269K	\$275K	\$272K	\$282K	\$282K	\$282K
Avg Sales Price	-	\$241K	\$254K	\$256K	\$255K	\$256K	\$271K	\$262K	\$265K	\$261K	\$270K	\$269K	\$270K
Avg Sales Price as a % of Avg List Price	-	94%	95%	96%	96%	96%	53%	98%	96%	96%	96%	95%	96%

Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



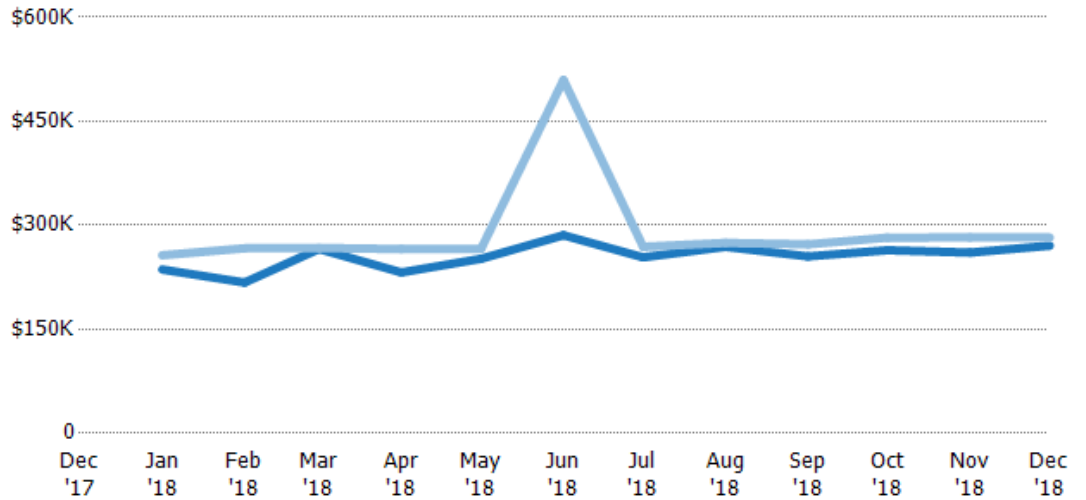
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Median List Price	-	\$209K	\$215K	\$225K	\$225K	\$229K	\$235K	\$239K	\$229K	\$224K	\$232K	\$229K	\$236K
Median Sales Price	-	\$200K	\$204K	\$220K	\$215K	\$219K	\$230K	\$233K	\$220K	\$217K	\$225K	\$220K	\$225K
Med Sales Price as a % of Med List Price	-	95%	95%	98%	96%	96%	98%	97%	96%	97%	97%	96%	95%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



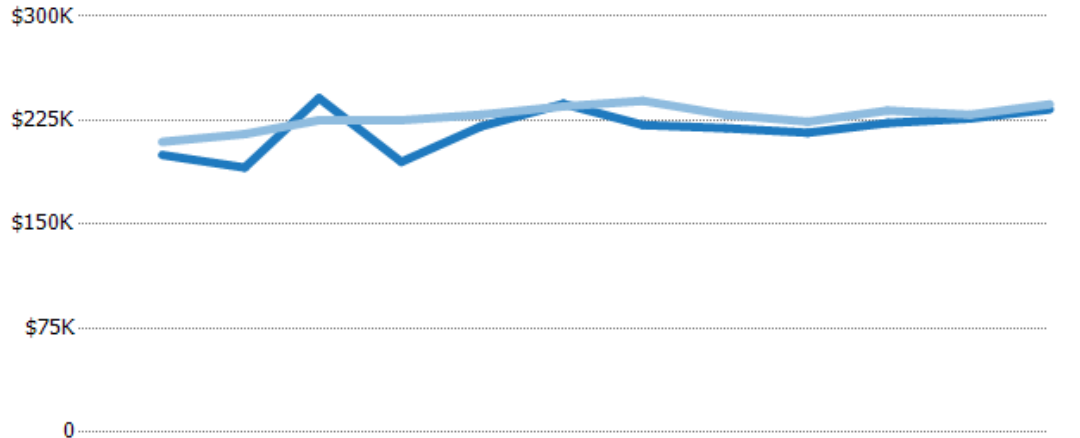
	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Avg Est Value	-	\$236K	\$217K	\$266K	\$232K	\$252K	\$286K	\$254K	\$269K	\$255K	\$264K	\$261K	\$271K
Avg Sales Price	-	\$257K	\$267K	\$267K	\$266K	\$266K	\$510K	\$269K	\$275K	\$272K	\$282K	\$282K	\$282K
Avg Sales Price as a % of Avg Est Value	-	109%	123%	101%	115%	106%	178%	106%	102%	107%	107%	108%	104%

Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

State: VT
 Property Type:
 Condo/Townhouse/Apt, Single
 Family Residence



	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	May '18	Jun '18	Jul '18	Aug '18	Sep '18	Oct '18	Nov '18	Dec '18
Median Est Value	-	\$200K	\$191K	\$241K	\$195K	\$221K	\$237K	\$222K	\$219K	\$216K	\$223K	\$226K	\$233K
Median Sales Price	-	\$209K	\$215K	\$225K	\$225K	\$229K	\$235K	\$239K	\$229K	\$224K	\$232K	\$229K	\$236K
Med Sales Price as a % of Med Est Value	-	105%	113%	93%	115%	104%	99%	108%	104%	104%	104%	101%	102%

Sales Activity by ZIP

Dec 2018

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05031	2	\$2,490,000	2	\$995,000	\$497,500	\$497,500	\$172	\$172	165
05032	1	\$169,000	1	\$12,000	\$12,000	\$12,000	\$10	\$10	16
05036			1	\$139,900	\$139,900	\$139,900	\$112	\$112	185
05040			1	\$120,000	\$120,000	\$120,000	\$40	\$40	71
05042	1	\$159,000	1	\$41,000	\$41,000	\$41,000	\$26	\$26	38
05045			1	\$315,000	\$315,000	\$315,000	\$114	\$114	49
05046	1	\$49,500	1	\$290,000	\$290,000	\$290,000	\$191	\$191	62
05048	3	\$1,246,400	4	\$1,126,000	\$281,500	\$288,000	\$214	\$140	150
05051	1	\$194,900	1	\$375,000	\$375,000	\$375,000	\$209	\$209	15
05055	3	\$2,719,000	3	\$1,272,000	\$424,000	\$348,000	\$150	\$153	6
05059	11	\$3,484,400	6	\$848,900	\$141,483	\$138,500	\$87	\$86	44
05060	6	\$1,189,000	6	\$804,000	\$134,000	\$149,500	\$82	\$84	109
05062	1	\$199,000	1	\$79,900	\$79,900	\$79,900	\$58	\$58	45
05065	1	\$3,995,000	2	\$289,500	\$144,750	\$144,750	\$79	\$79	109
05067			1	\$360,000	\$360,000	\$360,000	\$144	\$144	165
05068	1	\$299,000	2	\$361,000	\$180,500	\$180,500	\$140	\$140	59
05070			2	\$899,900	\$449,950	\$449,950	\$152	\$152	261
05075	1	\$309,000	2	\$594,000	\$297,000	\$297,000	\$142	\$142	76
05076			1	\$195,000	\$195,000	\$195,000	\$109	\$109	535
05077	2	\$235,000	1	\$196,000	\$196,000	\$196,000	\$153	\$153	84
05081			1	\$109,000	\$109,000	\$109,000	\$72	\$72	65
05083			1	\$132,500	\$132,500	\$132,500	\$104	\$104	157
05085			1	\$40,000	\$40,000	\$40,000	\$26	\$26	39
05086	1	\$305,000	1	\$168,000	\$168,000	\$168,000	\$91	\$91	501
05088	1	\$239,000	1	\$161,000	\$161,000	\$161,000	\$121	\$121	18
05089	6	\$1,791,800	3	\$319,000	\$106,333	\$104,000	\$82	\$69	38
05091	11	\$6,985,000	6	\$8,097,500	\$1,349,583	\$472,250	\$341	\$242	59
05101	3	\$523,200	3	\$473,500	\$157,833	\$125,000	\$93	\$92	28
05142	4	\$706,500	3	\$552,500	\$184,167	\$202,500	\$89	\$87	25
05143	12	\$3,188,000	5	\$706,500	\$141,300	\$119,000	\$83	\$75	111
05146	2	\$638,000	2	\$405,000	\$202,500	\$202,500	\$194	\$194	81
05148	8	\$2,829,300	2	\$376,000	\$188,000	\$188,000	\$151	\$151	40
05149	5	\$1,556,500	3	\$1,475,000	\$491,667	\$590,000	\$133	\$154	96
05150			1	\$32,000	\$32,000	\$32,000	\$25	\$25	13
05151	2	\$584,900	1	\$250,000	\$250,000	\$250,000	\$92	\$92	13
05152	2	\$1,230,000	1	\$273,500	\$273,500	\$273,500	\$144	\$144	286
05155	2	\$1,330,000	1	\$305,000	\$305,000	\$305,000	\$184	\$184	209
05156	7	\$1,575,400	4	\$294,500	\$73,625	\$59,750	\$60	\$56	16

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Sales Activity by ZIP

Dec 2018

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05161	1	\$155,900	4	\$859,800	\$214,950	\$212,500	\$114	\$107	132
05201	17	\$2,668,100	10	\$1,782,400	\$178,240	\$157,875	\$99	\$100	142
05250	6	\$1,011,500	5	\$1,004,725	\$200,945	\$186,725	\$118	\$132	286
05254	1	\$502,000	1	\$425,000	\$425,000	\$425,000	\$148	\$148	248
05255	1	\$180,000	6	\$1,229,000	\$204,833	\$196,500	\$119	\$128	88
05257	2	\$267,400	1	\$155,000	\$155,000	\$155,000	\$84	\$84	174
05261	3	\$543,900	1	\$206,000	\$206,000	\$206,000	\$129	\$129	311
05262	3	\$668,000	3	\$604,900	\$201,633	\$199,900	\$100	\$101	82
05301	14	\$3,169,000	12	\$2,590,900	\$215,908	\$203,750	\$122	\$128	76
05340	8	\$2,634,400	9	\$2,512,500	\$279,167	\$220,000	\$138	\$138	164
05343	4	\$909,900	1	\$42,000	\$42,000	\$42,000	\$20	\$20	28
05345	3	\$502,900	3	\$656,900	\$218,967	\$182,000	\$155	\$165	50
05350	2	\$484,000	1	\$285,000	\$285,000	\$285,000	\$82	\$82	209
05352			1	\$50,000	\$50,000	\$50,000	\$125	\$125	184
05354	3	\$769,000	2	\$428,000	\$214,000	\$214,000	\$96	\$96	81
05355	5	\$942,900	2	\$500,000	\$250,000	\$250,000	\$157	\$157	88
05356	18	\$3,871,900	11	\$1,979,650	\$179,968	\$142,750	\$86	\$80	129
05358	1	\$199,000	1	\$190,000	\$190,000	\$190,000	\$109	\$109	44
05359			1	\$155,000	\$155,000	\$155,000	\$126	\$126	149
05360	4	\$1,229,000	1	\$480,000	\$480,000	\$480,000	\$155	\$155	85
05361	2	\$319,900	2	\$480,000	\$240,000	\$240,000	\$121	\$121	61
05363	9	\$1,703,900	5	\$1,113,500	\$222,700	\$210,000	\$115	\$108	99
05401	16	\$5,983,150	13	\$6,423,401	\$494,108	\$475,000	\$237	\$222	91
05403	27	\$11,348,300	16	\$4,778,050	\$298,628	\$258,450	\$182	\$171	11
05404	8	\$2,234,500	2	\$690,000	\$345,000	\$345,000	\$293	\$293	80
05408	10	\$3,189,555	9	\$2,532,400	\$281,378	\$277,500	\$170	\$155	28
05441	1	\$270,000	1	\$185,000	\$185,000	\$185,000	\$127	\$127	86
05443	4	\$1,042,900	4	\$1,027,400	\$256,850	\$239,950	\$153	\$162	13
05444	5	\$1,503,800	2	\$426,000	\$213,000	\$213,000	\$103	\$103	56
05445	7	\$5,402,500	5	\$3,569,000	\$713,800	\$525,000	\$181	\$163	71
05446	20	\$7,137,075	15	\$4,892,901	\$326,193	\$323,000	\$162	\$134	45
05448			1	\$140,000	\$140,000	\$140,000	\$118	\$118	32
05450	4	\$699,000	1	\$42,000	\$42,000	\$42,000	\$20	\$20	164
05452	34	\$11,832,050	17	\$5,524,782	\$324,987	\$315,000	\$178	\$176	34
05454	7	\$1,889,400	4	\$1,154,800	\$288,700	\$278,950	\$142	\$147	43
05455	1	\$220,000	2	\$539,000	\$269,500	\$269,500	\$182	\$182	42
05457	2	\$337,900	1	\$299,000	\$299,000	\$299,000	\$140	\$140	54

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Sales Activity by ZIP

Dec 2018

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05459	2	\$348,900	1	\$176,500	\$176,500	\$176,500	\$163	\$163	79
05461	3	\$745,000	7	\$2,187,400	\$312,486	\$286,500	\$194	\$188	26
05462	1	\$245,000	2	\$905,000	\$452,500	\$452,500	\$214	\$214	62
05464	4	\$975,900	8	\$1,808,400	\$226,050	\$232,450	\$133	\$132	47
05465	10	\$4,093,800	6	\$1,652,900	\$275,483	\$271,000	\$151	\$144	55
05468	11	\$2,595,600	5	\$1,619,900	\$323,980	\$319,000	\$124	\$116	80
05469	1	\$85,000	2	\$402,500	\$201,250	\$201,250	\$110	\$110	72
05472	1	\$182,000	1	\$335,000	\$335,000	\$335,000	\$148	\$148	86
05473	1	\$199,000	1	\$290,000	\$290,000	\$290,000	\$161	\$161	1
05474	2	\$566,000	2	\$390,000	\$195,000	\$195,000	\$197	\$197	156
05476	3	\$261,400	1	\$109,000	\$109,000	\$109,000	\$94	\$94	111
05477	6	\$1,233,199	2	\$310,000	\$155,000	\$155,000	\$124	\$124	200
05478	22	\$5,009,595	6	\$2,171,481	\$361,914	\$286,500	\$144	\$143	262
05482	8	\$4,806,000	6	\$2,285,000	\$380,833	\$327,000	\$168	\$179	90
05486	5	\$1,454,800	2	\$530,000	\$265,000	\$265,000	\$244	\$244	94
05487	3	\$626,800	2	\$423,900	\$211,950	\$211,950	\$126	\$126	21
05488	5	\$820,623	6	\$1,256,500	\$209,417	\$209,750	\$138	\$140	60
05489	2	\$663,900	1	\$337,500	\$337,500	\$337,500	\$207	\$207	5
05491	5	\$1,196,700	2	\$577,000	\$288,500	\$288,500	\$137	\$137	56
05492	1	\$169,900	1	\$220,000	\$220,000	\$220,000	\$71	\$71	353
05494	1	\$259,000	1	\$330,000	\$330,000	\$330,000	\$163	\$163	82
05495	13	\$4,977,199	9	\$2,938,300	\$326,478	\$359,900	\$185	\$189	68
05602	13	\$4,087,399	3	\$859,000	\$286,333	\$319,000	\$136	\$147	15
05641	13	\$2,339,100	9	\$1,533,946	\$170,438	\$173,500	\$106	\$104	40
05647	1	\$35,000	1	\$280,000	\$280,000	\$280,000	\$108	\$108	97
05648			1	\$330,000	\$330,000	\$330,000	\$280	\$280	25
05651	2	\$784,900	3	\$629,900	\$209,967	\$245,000	\$126	\$113	47
05655			2	\$424,000	\$212,000	\$212,000	\$155	\$155	191
05656	1	\$199,900	1	\$215,000	\$215,000	\$215,000	\$93	\$93	150
05657			1	\$226,000	\$226,000	\$226,000	\$135	\$135	106
05660	2	\$484,400	4	\$1,027,450	\$256,863	\$291,225	\$129	\$150	130
05661	6	\$1,231,800	8	\$2,500,525	\$312,566	\$228,500	\$154	\$138	134
05663	5	\$1,531,500	3	\$661,000	\$220,333	\$222,000	\$140	\$136	194
05667	1	\$234,900	1	\$290,000	\$290,000	\$290,000	\$145	\$145	22
05669	2	\$166,900	1	\$35,000	\$35,000	\$35,000	\$34	\$34	54
05672	25	\$15,969,000	12	\$6,465,000	\$538,750	\$423,500	\$224	\$232	47
05673	7	\$1,718,000	4	\$870,500	\$217,625	\$182,500	\$185	\$195	74

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Sales Activity by ZIP

Dec 2018

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05674	11	\$3,873,000	8	\$1,460,000	\$182,500	\$202,500	\$131	\$121	64
05676	9	\$4,534,800	3	\$203,000	\$67,667	\$55,000	\$76	\$76	231
05677	4	\$2,136,500	1	\$108,000	\$108,000	\$108,000	\$156	\$156	15
05679	2	\$494,000	3	\$584,000	\$194,667	\$199,000	\$168	\$184	93
05680			1	\$167,500	\$167,500	\$167,500	\$130	\$130	104
05681			3	\$405,000	\$135,000	\$107,000	\$82	\$73	48
05701	26	\$4,039,699	13	\$1,890,000	\$145,385	\$160,000	\$85	\$83	16
05732	2	\$551,000	1	\$71,900	\$71,900	\$71,900	\$68	\$68	99
05733	5	\$1,846,400	4	\$724,000	\$181,000	\$170,500	\$107	\$105	83
05735	7	\$1,306,500	1	\$238,000	\$238,000	\$238,000	\$279	\$279	103
05739	1	\$177,900	1	\$150,000	\$150,000	\$150,000	\$87	\$87	120
05743	4	\$654,300	2	\$355,000	\$177,500	\$177,500	\$98	\$98	96
05751	18	\$3,177,400	10	\$1,496,500	\$149,650	\$140,000	\$131	\$144	27
05753	11	\$3,607,200	12	\$4,093,900	\$341,158	\$294,250	\$160	\$141	102
05760	1	\$59,800	1	\$178,500	\$178,500	\$178,500	\$88	\$88	30
05762	1	\$379,000	2	\$381,000	\$190,500	\$190,500	\$97	\$97	43
05763	2	\$258,000	2	\$764,865	\$382,433	\$382,433	\$104	\$104	91
05764	9	\$1,356,800	2	\$146,000	\$73,000	\$73,000	\$51	\$51	78
05767	3	\$1,931,000	2	\$295,000	\$147,500	\$147,500	\$58	\$58	706
05768	2	\$304,900	1	\$76,000	\$76,000	\$76,000	\$38	\$38	15
05772	4	\$673,500	1	\$320,000	\$320,000	\$320,000	\$139	\$139	154
05773	3	\$1,051,000	1	\$222,000	\$222,000	\$222,000	\$88	\$88	89
05777			1	\$172,000	\$172,000	\$172,000	\$77	\$77	206
05819	14	\$1,625,100	4	\$451,735	\$112,934	\$103,868	\$86	\$91	138
05828	1	\$160,000	2	\$440,000	\$220,000	\$220,000	\$88	\$88	156
05832	1	\$74,500	2	\$998,200	\$499,100	\$499,100	\$209	\$209	21
05839	1	\$120,000	1	\$155,000	\$155,000	\$155,000	\$193	\$193	13
05841	2	\$570,000	1	\$650,000	\$650,000	\$650,000	\$408	\$408	32
05843	1	\$179,500	2	\$494,900	\$247,450	\$247,450	\$114	\$114	16
05845	4	\$818,900	1	\$74,000	\$74,000	\$74,000	\$50	\$50	151
05846	5	\$397,800	3	\$695,000	\$231,667	\$150,000	\$136	\$127	186
05851	8	\$1,407,900	1	\$82,500	\$82,500	\$82,500	\$75	\$75	229
05853	1	\$180,000	1	\$118,000	\$118,000	\$118,000	\$75	\$75	877
05855	6	\$719,200	2	\$240,000	\$120,000	\$120,000	\$129	\$129	357
05857	3	\$499,500	1	\$172,500	\$172,500	\$172,500	\$83	\$83	3
05859	6	\$741,900	1	\$205,000	\$205,000	\$205,000	\$93	\$93	409
05860	5	\$770,000	2	\$332,000	\$166,000	\$166,000	\$112	\$112	664

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Sales Activity by ZIP

Dec 2018

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ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05873	1	\$245,000	1	\$510,000	\$510,000	\$510,000	\$124	\$124	111
05875			1	\$270,000	\$270,000	\$270,000	\$139	\$139	23
05906	2	\$87,400	2	\$264,000	\$132,000	\$132,000	\$120	\$120	55

Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Report Details

Report Name: Vermont December Indicators Report
Run Date: 01/19/2019
Scheduled: No
Report Date Range: From 1/2018 To: 12/2018

Information Included

- Include Cover Sheet
- Include Key Metric Summary *
- Include Metrics By
- Averages
- Medians
- Include Appendix

* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

MLS Filter

MLS: All

Listing Filters

Property Types: Condo/Townhouse/Apt Single Family Residence

Sales Types: All

Price Range: None

Location Filters

State: Vermont

County: All

ZIP Code: All

Listing Activity Charts

- New Listings
- Active Listings
- Avg/Med Listing Price
- Avg/Med Listing Price per Sq Ft
- Avg/Med Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Avg/Med Sales Price
- Avg/Med Sales Price per Sq Ft
- Avg/Med Sales Price vs Listing Price
- Avg/Med Sales Price vs Est Value

Distressed Charts

- Distressed Listings
- Distressed Sales

Data Tables Using 12/2018 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area