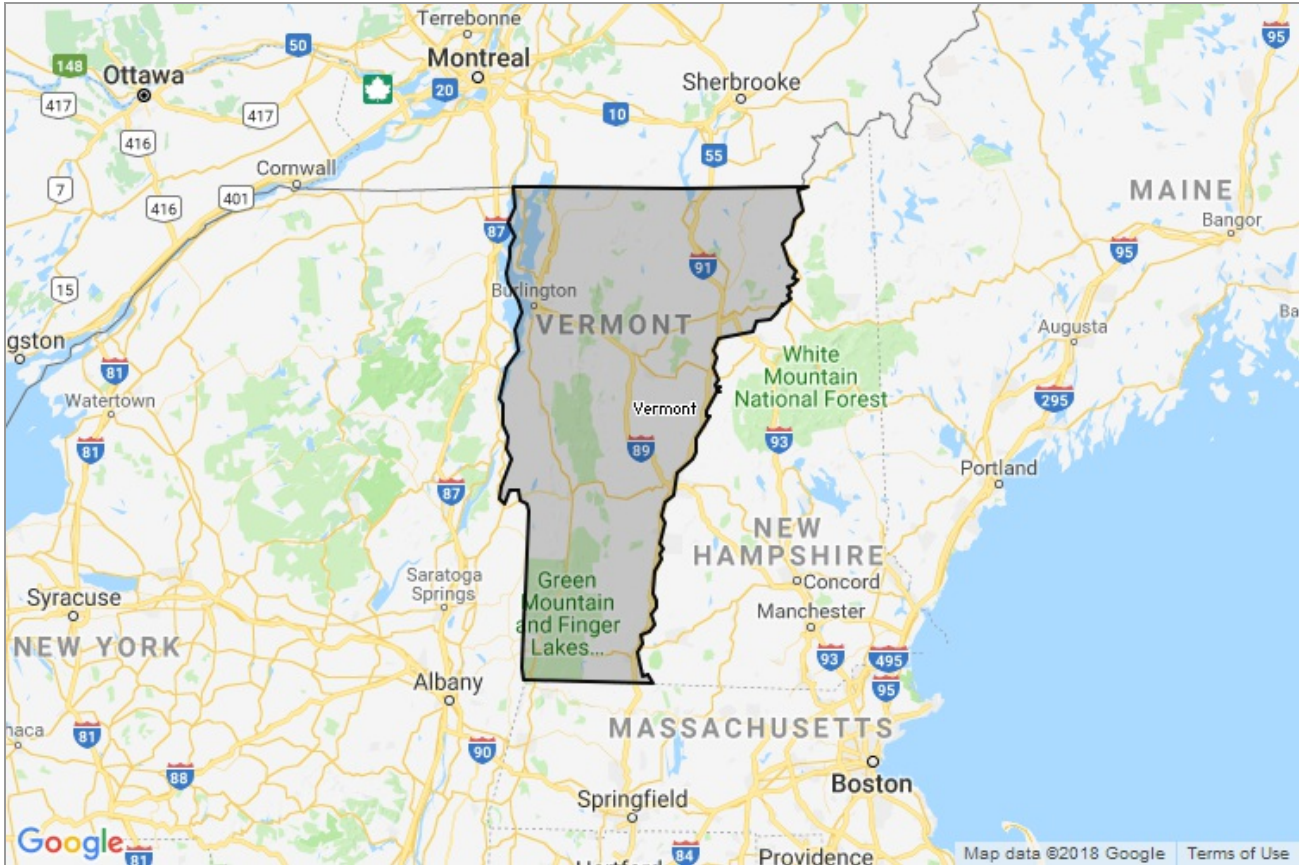




MARKET DATA REPORT

# Vermont Indicators Report June



## Report Characteristics

**Report Name:**

Vermont Indicators Report June

**Report Date Range:**

2/2018 – 2/2018

**Filters Used:**

Property Type, Location

**Avg/Med:** Both

**Run Date:** 07/03/2018

**Scheduled:** No

Presented by

**Vermont Association of REALTORS®**

Other: <http://www.vermontrealtors.com/>

148 State Street  
Montpelier, VT 05602

## Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

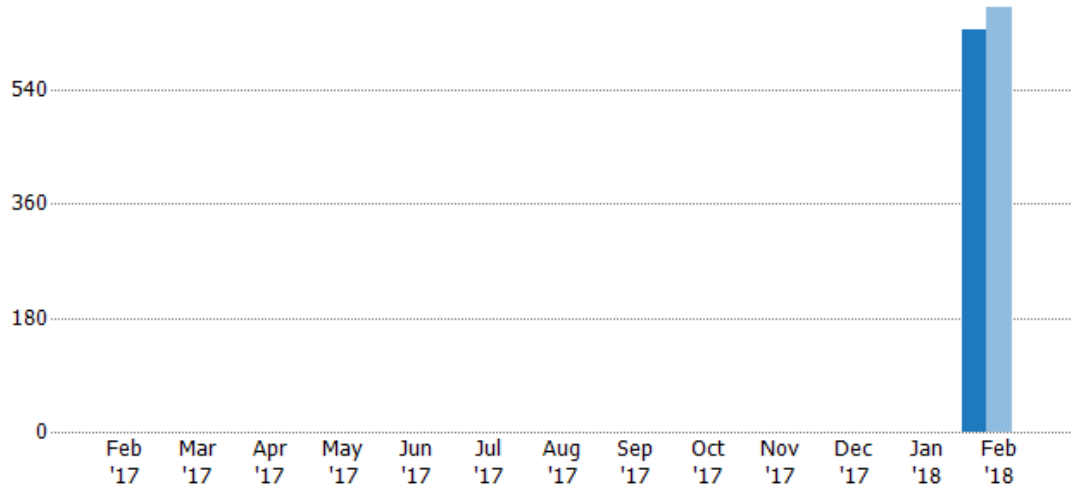
Key Metrics	Feb 2018	Feb 2017	+ / -	YTD 2018	YTD 2017	+ / -
<b>Listing Activity Charts Metrics</b>						
New Listing Count	636	671	-5.2%	636	671	-5.2%
New Listing Volume	\$199,838,136	\$214,850,020	-7%	\$199,838,136	\$214,850,020	-7%
Active Listing Count	4,620	5,807	-20.4%	4,620	5,807	-20.4%
Active Listing Volume	\$1,725,562,136	\$2,072,252,135	-16.7%	\$1,725,562,136	\$2,072,252,135	-16.7%
Average Listing Price	\$373,498	\$356,854	+4.7%	\$373,498	\$356,854	+4.7%
Median Listing Price	\$253,000	\$239,000	+5.9%	\$253,000	\$239,000	+5.9%
Median Days in RPR	196	218	-10.1%	196	218	-10.1%
Months of Inventory	-	-	-	15	16	-6.5%
Absorption Rate	-	-	+/-	6.67%	6.23%	+0.4%
<b>Sales Activity Charts Metrics</b>						
New Pending Sales Count	453	517	-12.4%	453	517	-12.4%
New Pending Sales Volume	\$124,528,920	\$137,627,690	-9.5%	\$124,528,920	\$137,627,690	-9.5%
Pending Sales Count	808	1,006	-19.7%	808	1,006	-19.7%
Pending Sales Volume	\$230,281,322	\$262,287,519	-12.2%	\$230,281,322	\$262,287,519	-12.2%
Closed Sales Count	337	308	+9.4%	337	308	+9.4%
Closed Sales Volume	\$85,563,284	\$78,521,614	+9%	\$85,563,284	\$78,521,614	+9%
Average Sales Price	\$253,897	\$254,940	-0.4%	\$253,897	\$254,940	-0.4%
Median Sales Price	\$200,000	\$206,000	-2.9%	\$200,000	\$206,000	-2.9%

## New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



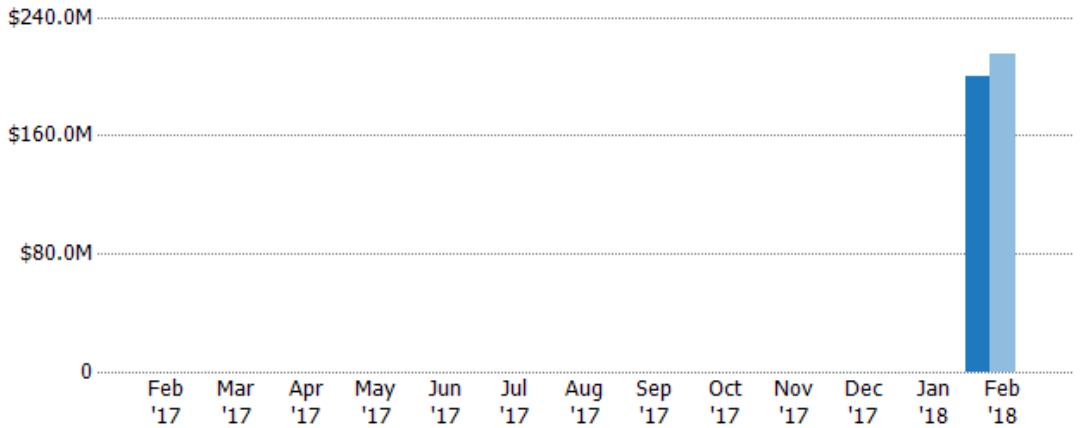
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	636
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	671
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	-5%

## New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

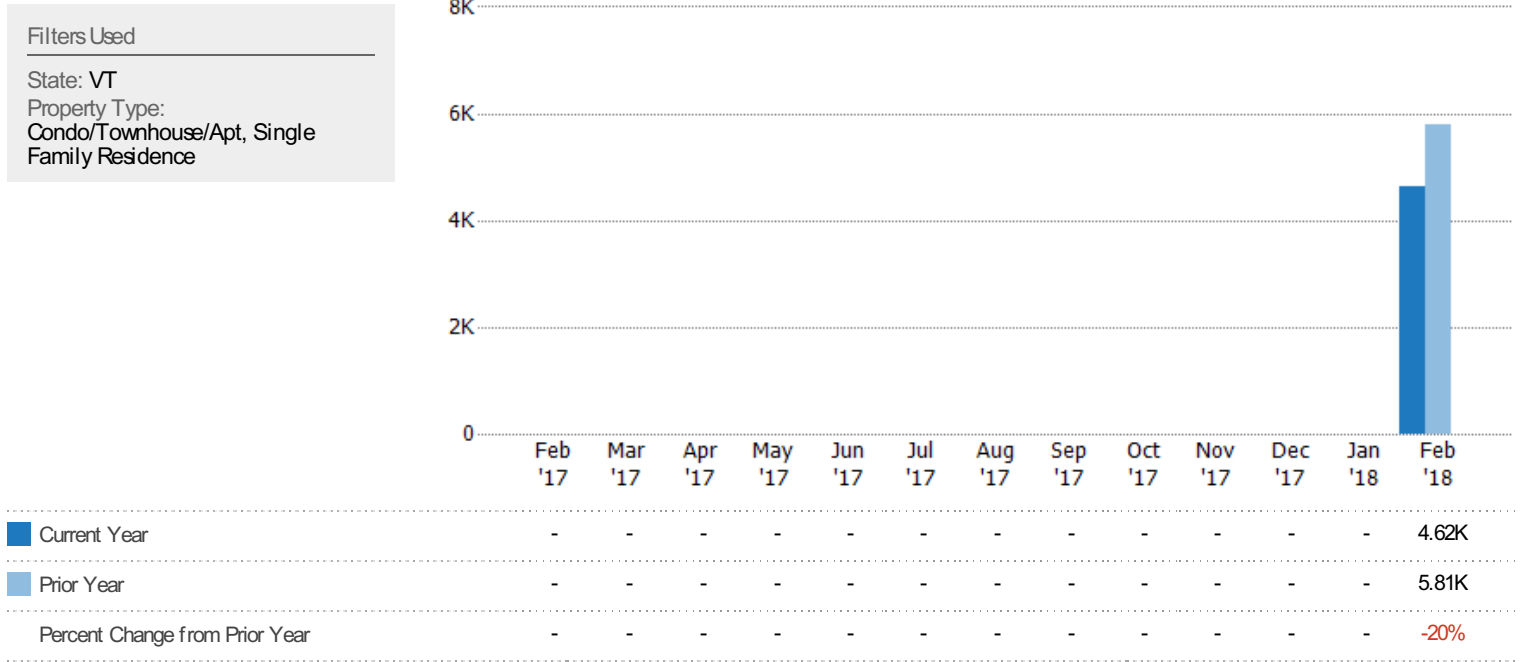
State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$200M
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$215M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	-7%

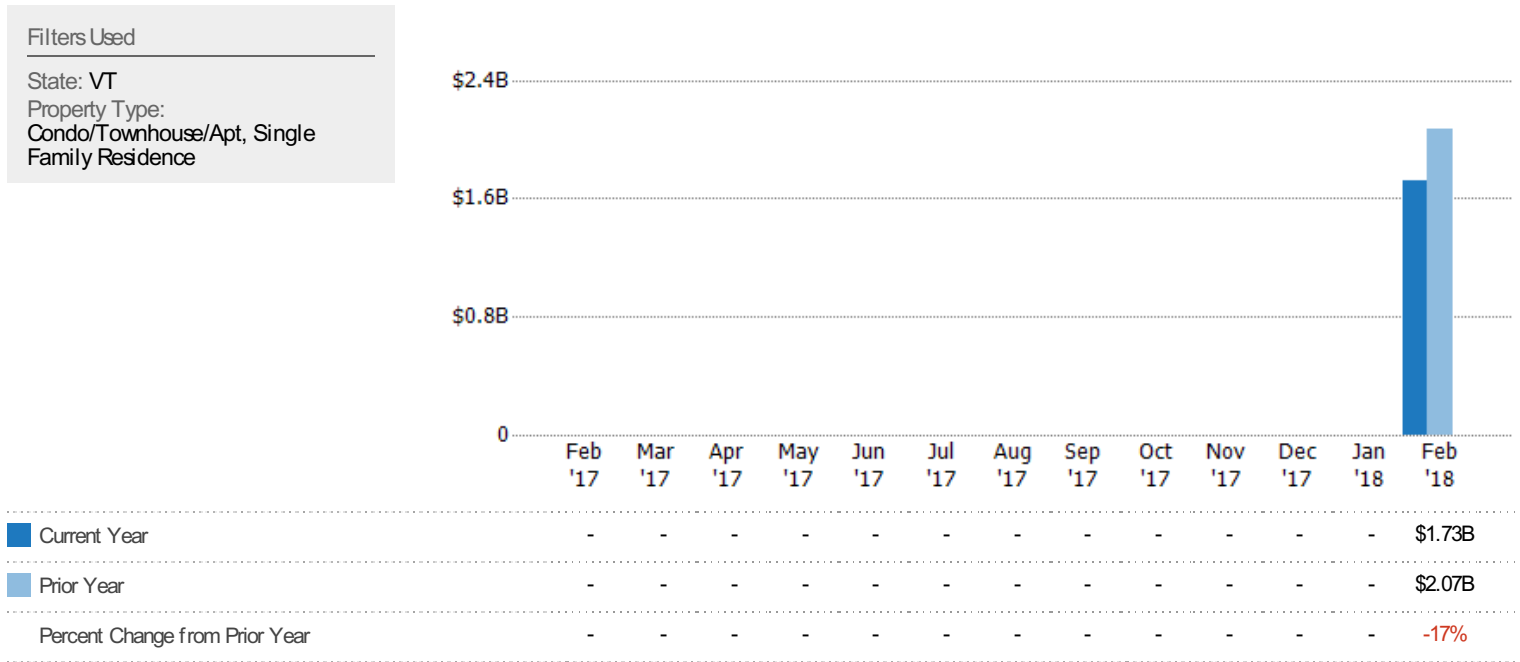
## Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.



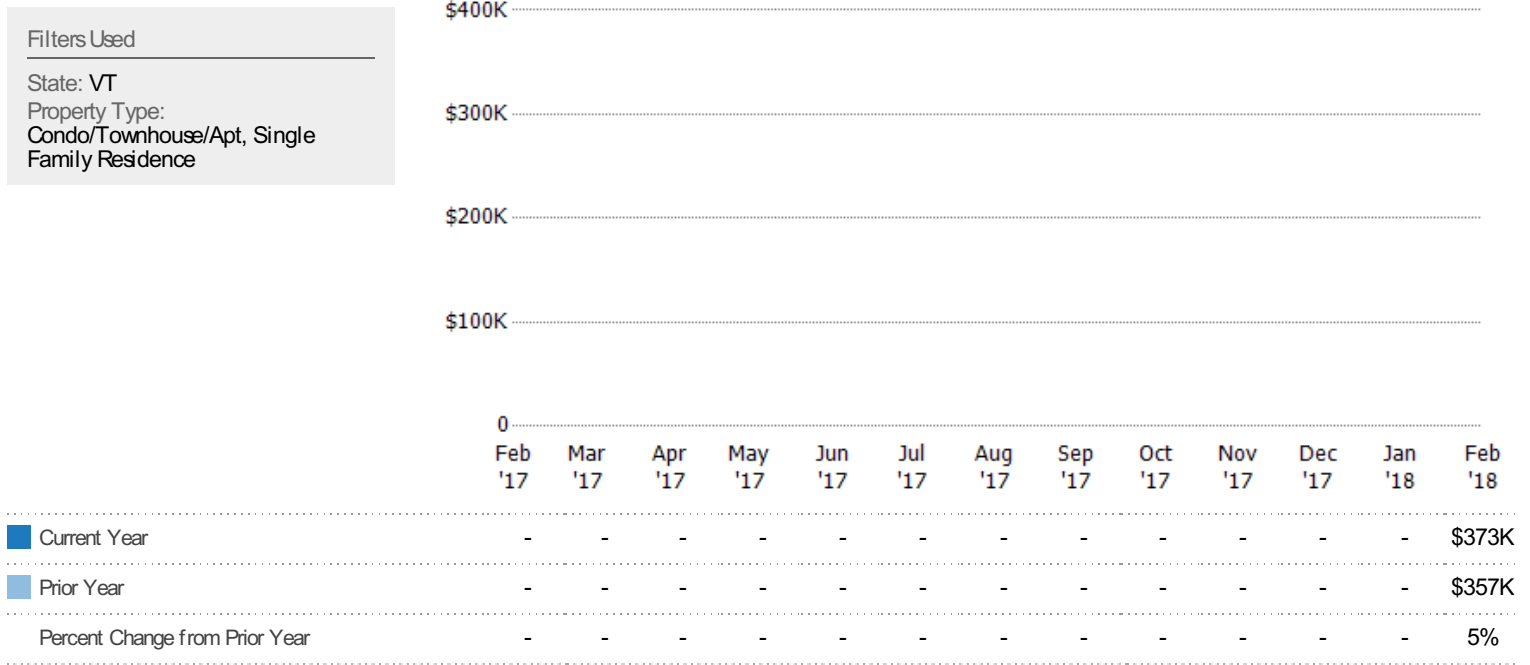
## Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.



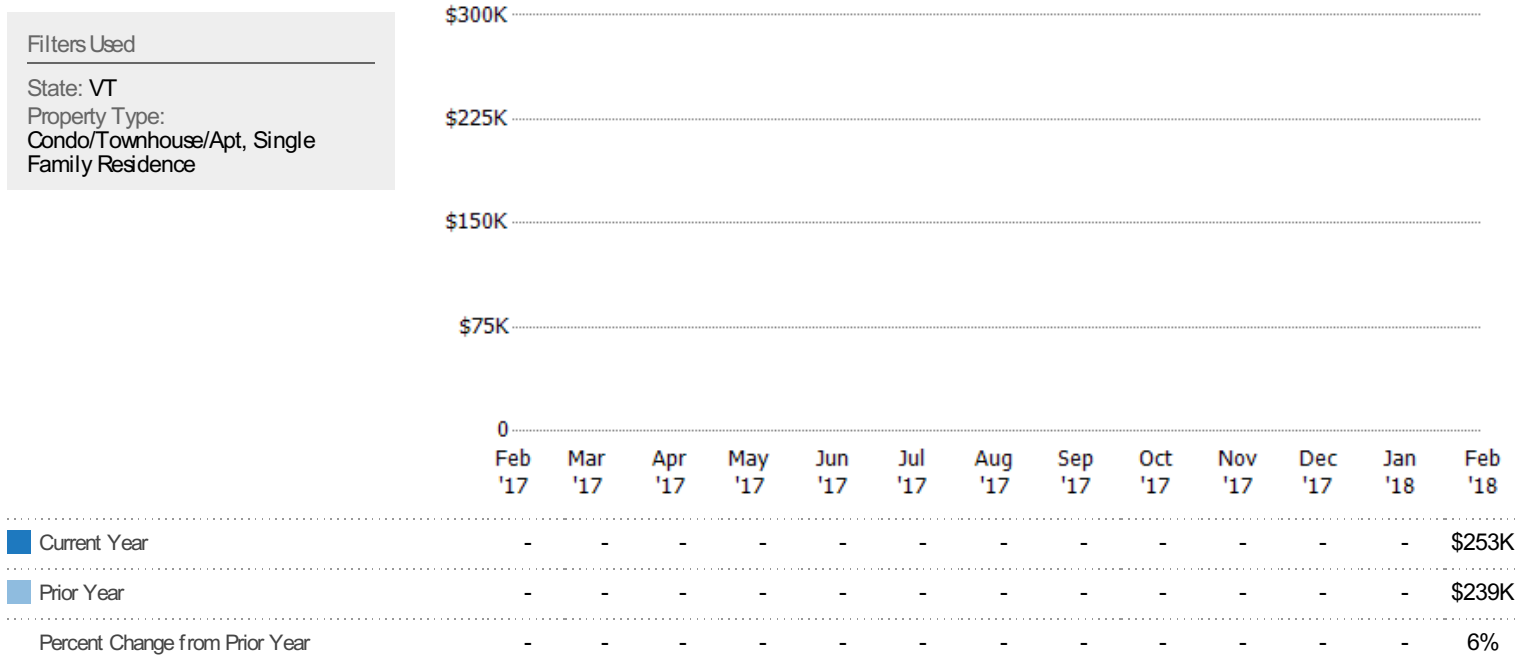
## Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.



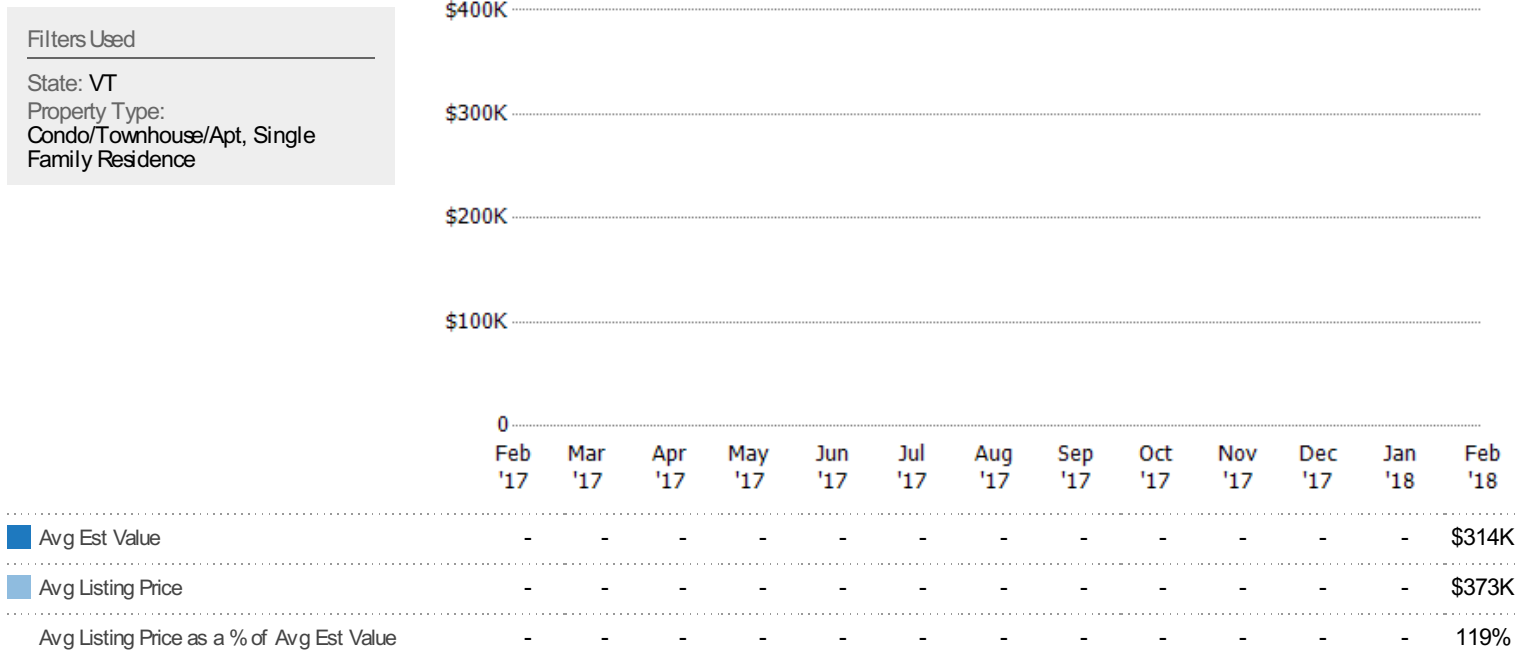
## Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.



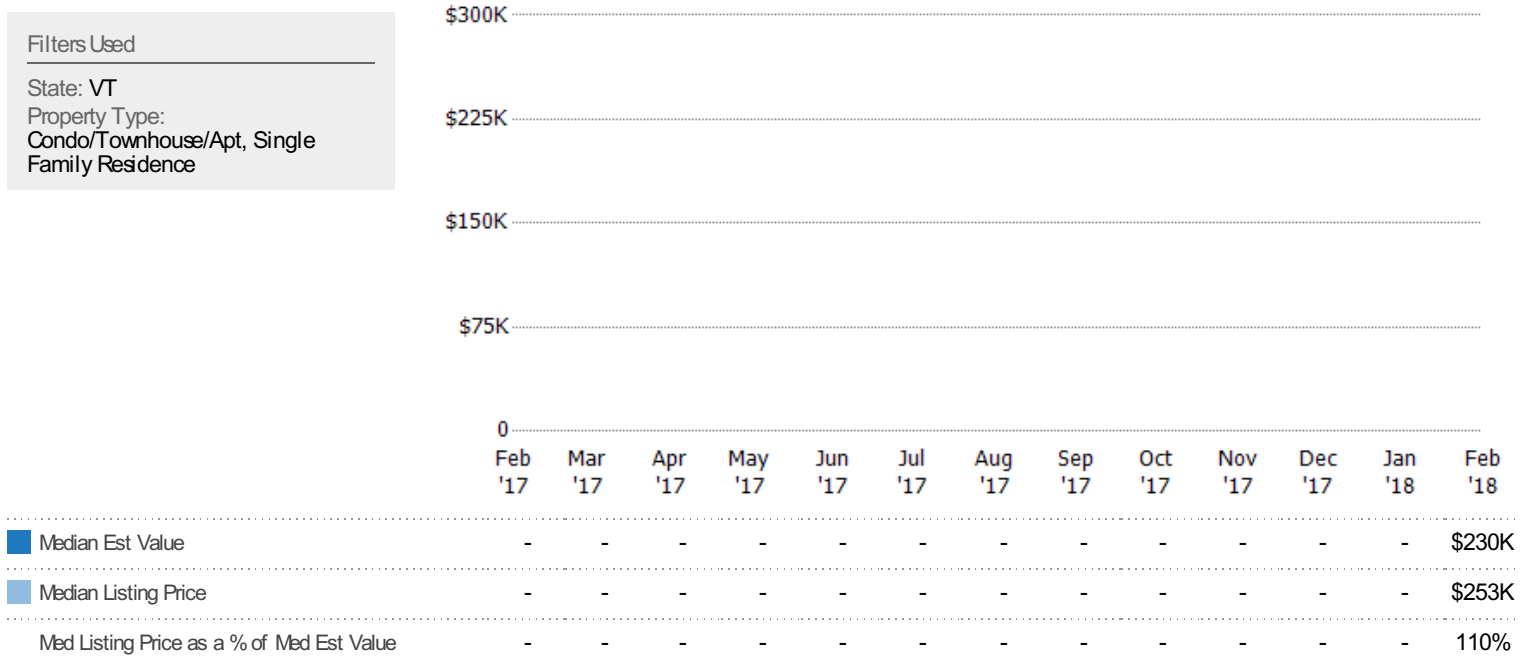
## Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



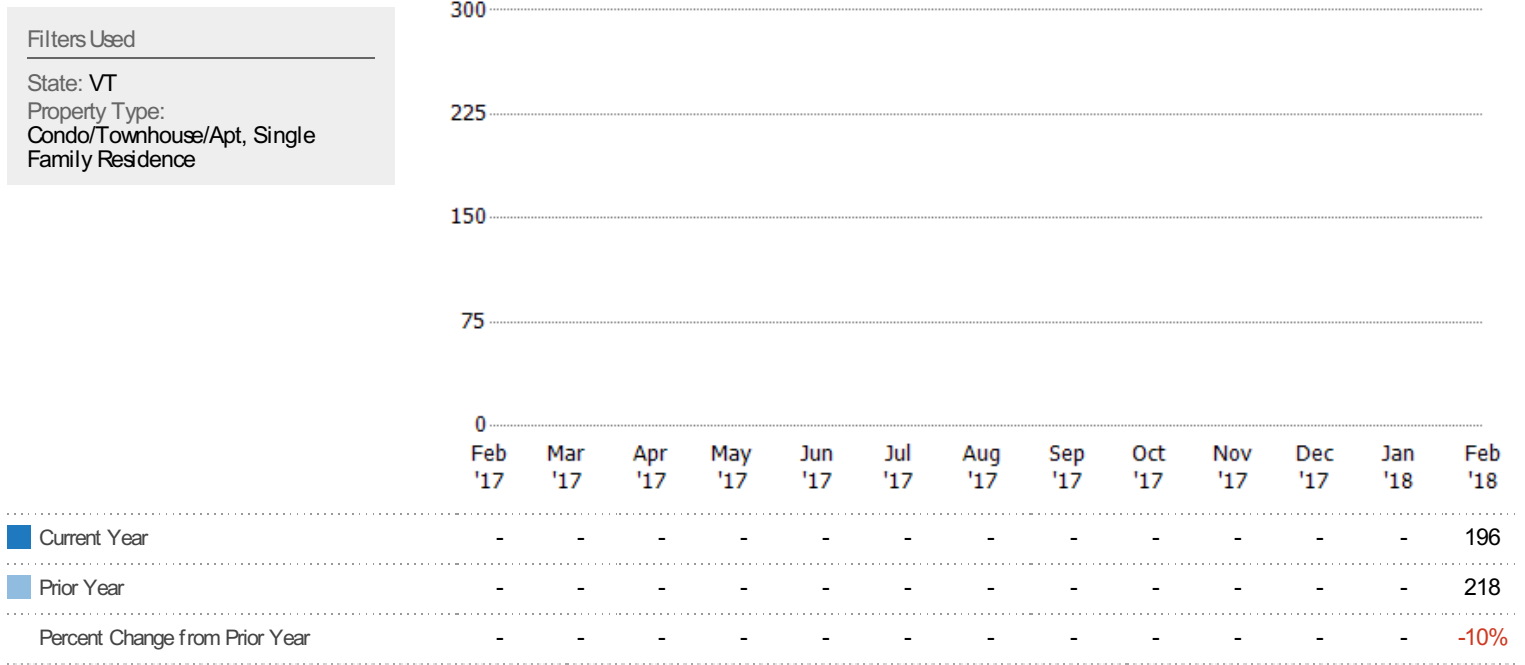
## Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.



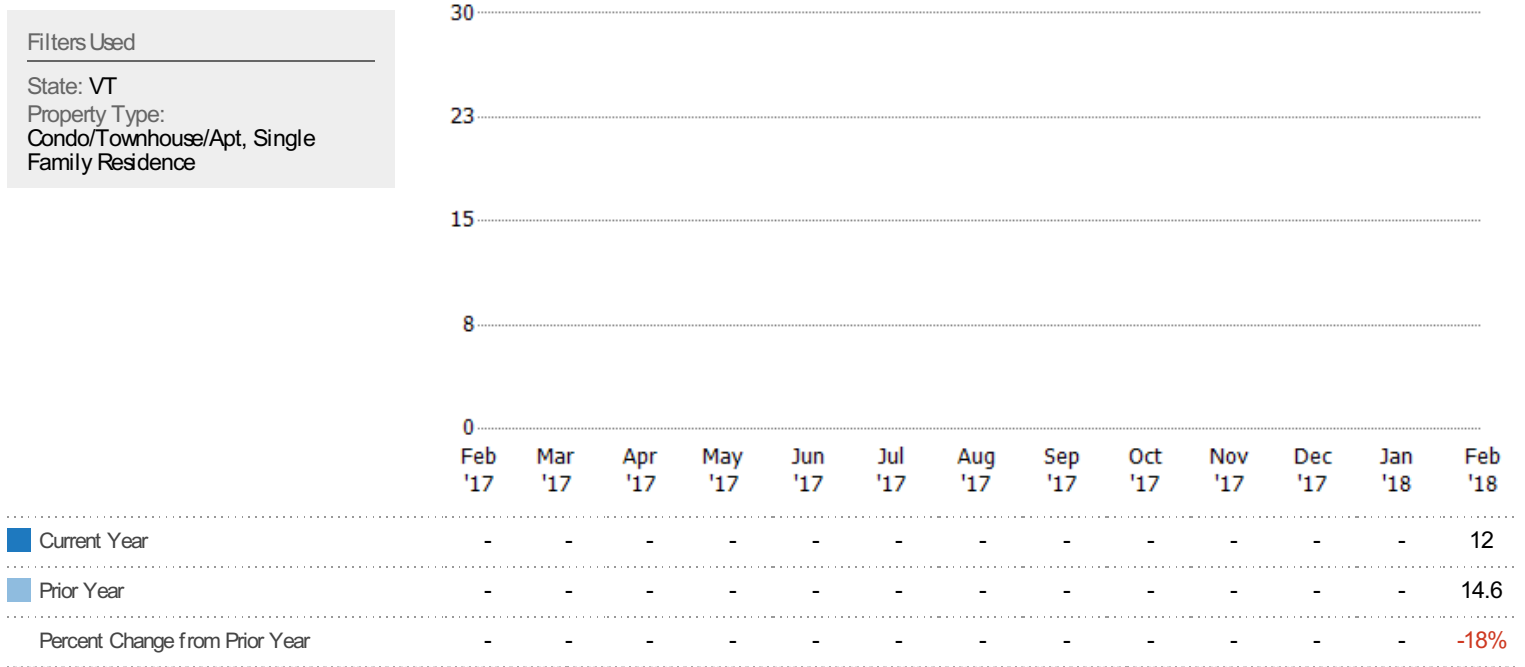
## Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.



## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.



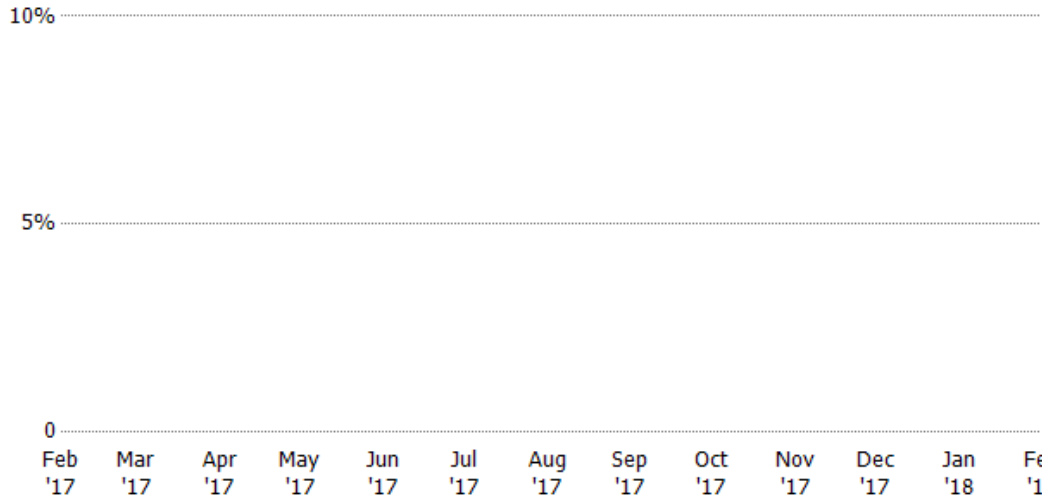
## Absorption Rate

The percentage of inventory sold per month.

**Filters Used**

---

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	8%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	7%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-1%

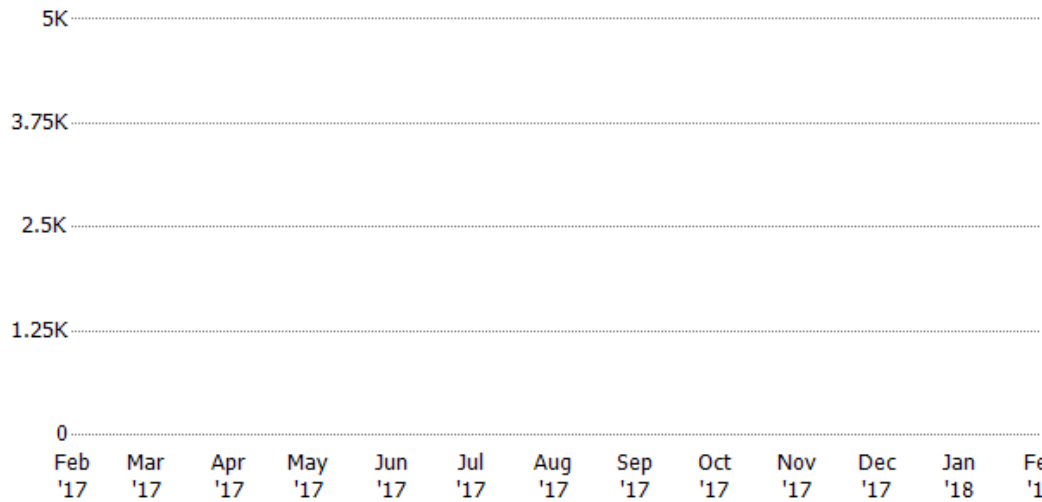
## Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

**Filters Used**

---

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Active	-	-	-	-	-	-	-	-	-	-	-	-	4.62K
Pending	-	-	-	-	-	-	-	-	-	-	-	-	808
Sold	-	-	-	-	-	-	-	-	-	-	-	-	337

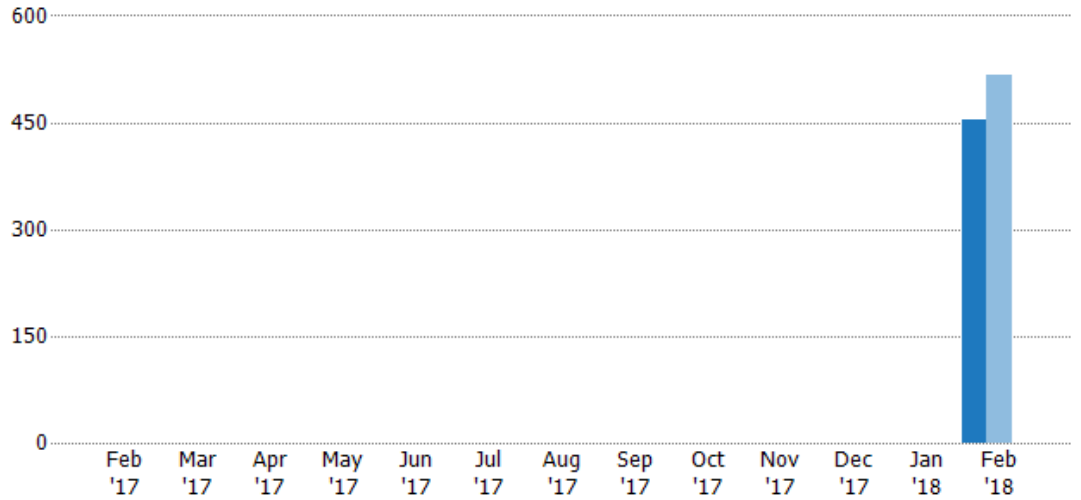


## New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



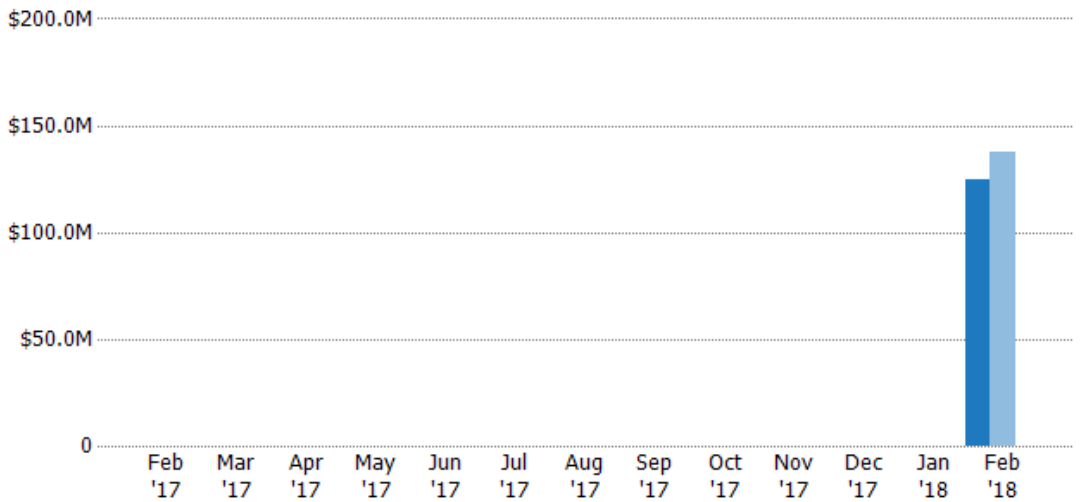
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	453
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	517
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	-12%

## New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



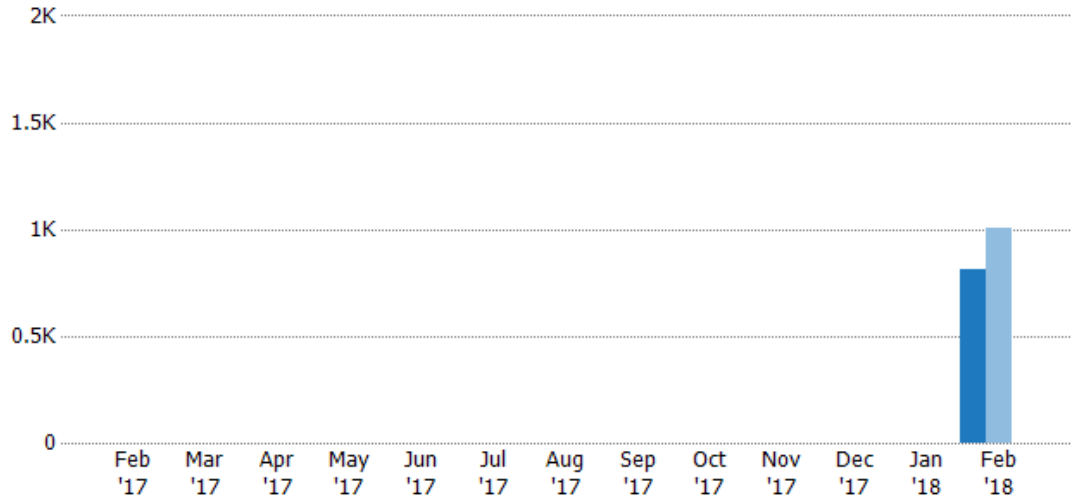
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$125M
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$138M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	-10%

## Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

### Filters Used

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



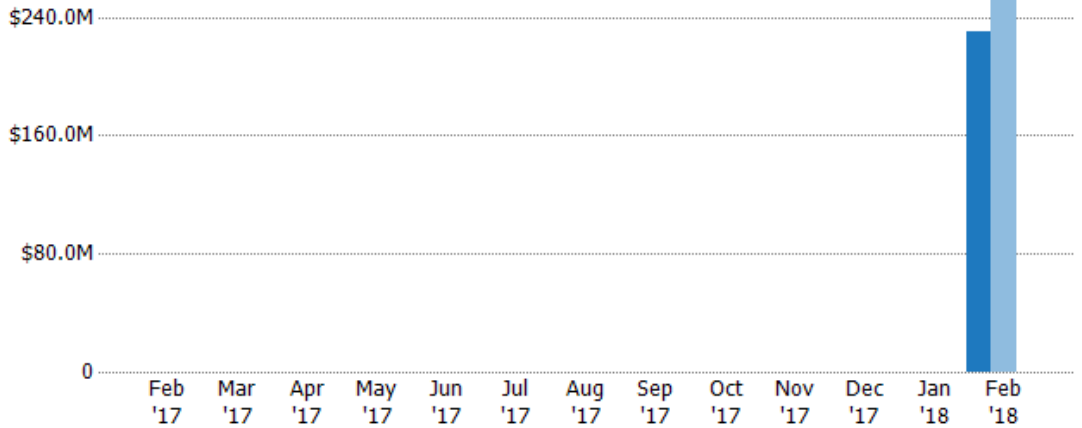
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	808
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	1,010
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	-20%

## Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

### Filters Used

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



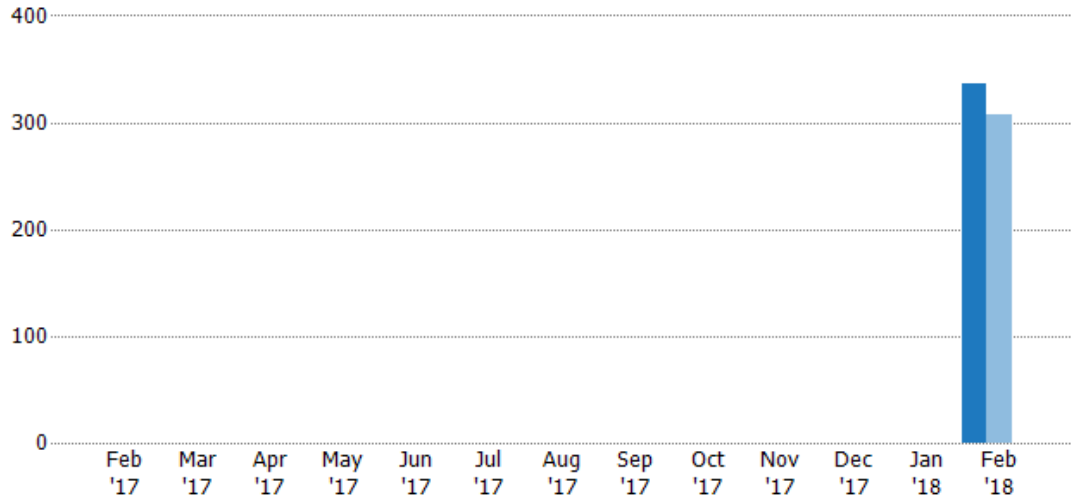
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$230M
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$262M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	-12%

## Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



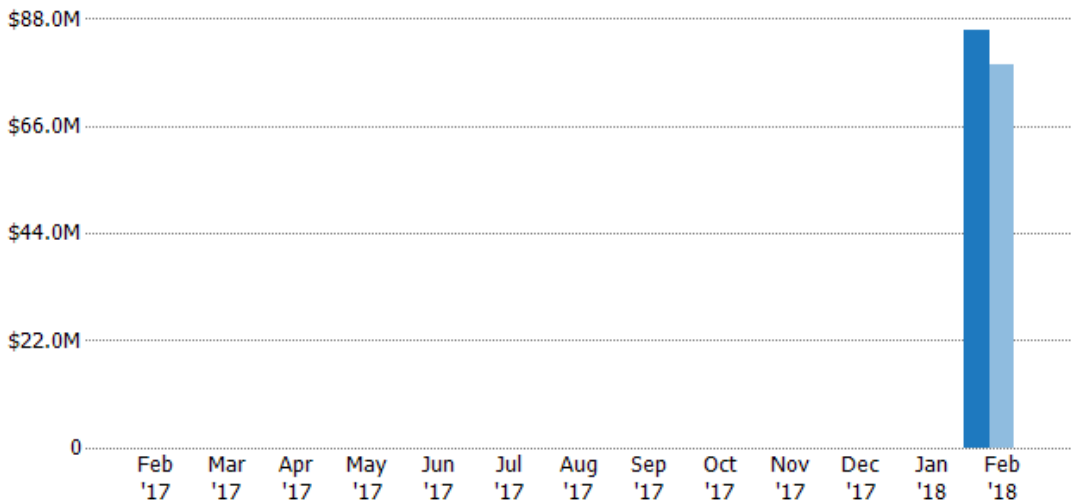
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	337
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	308
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	9%

## Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

### Filters Used

State: VT  
Property Type:  
Condo/Townhouse/Apt, Single  
Family Residence



Current Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$85.6M
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	\$78.5M
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-	9%

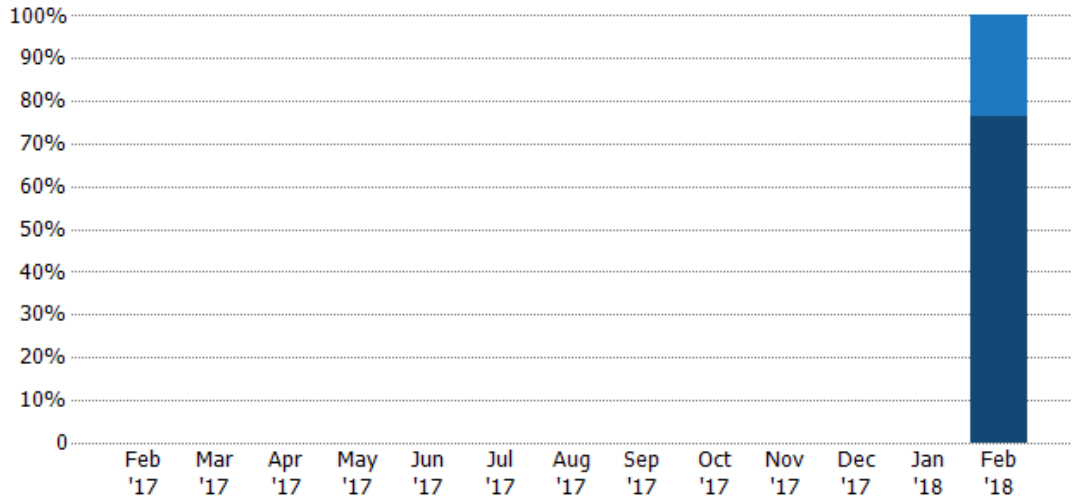
## Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

**Filters Used**

---

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Property Type	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Condo/Townhouse	-	-	-	-	-	-	-	-	-	-	-	-	23%
Single Family Residence	-	-	-	-	-	-	-	-	-	-	-	-	77%

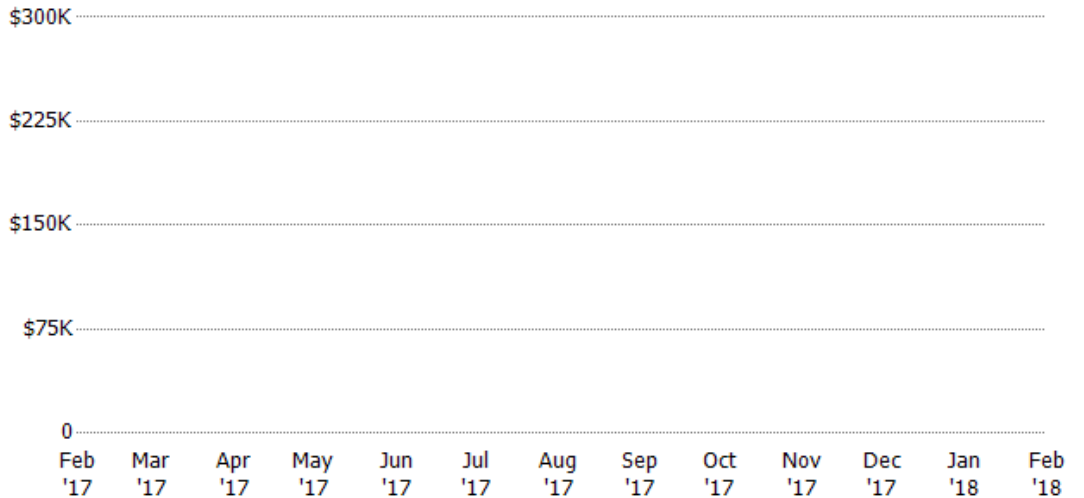
## Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

**Filters Used**

---

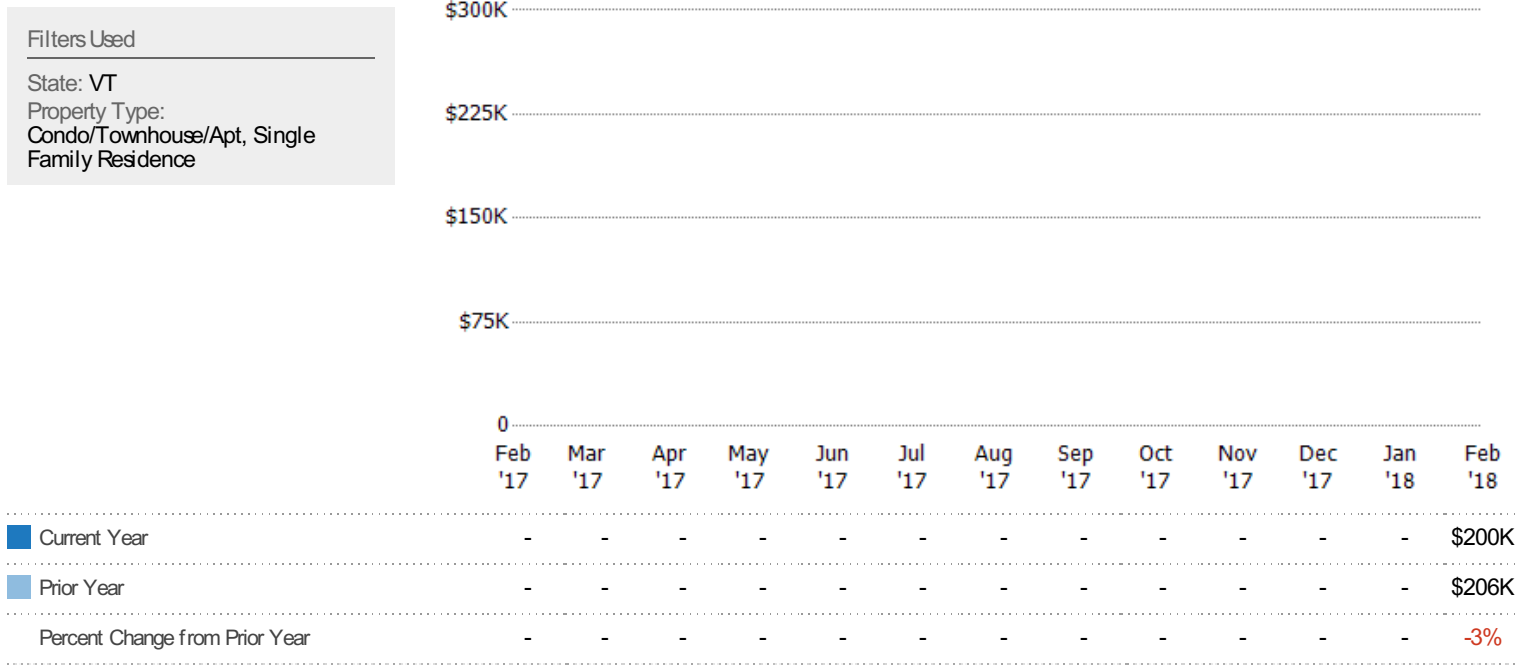
State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



Category	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$254K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$255K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	0%

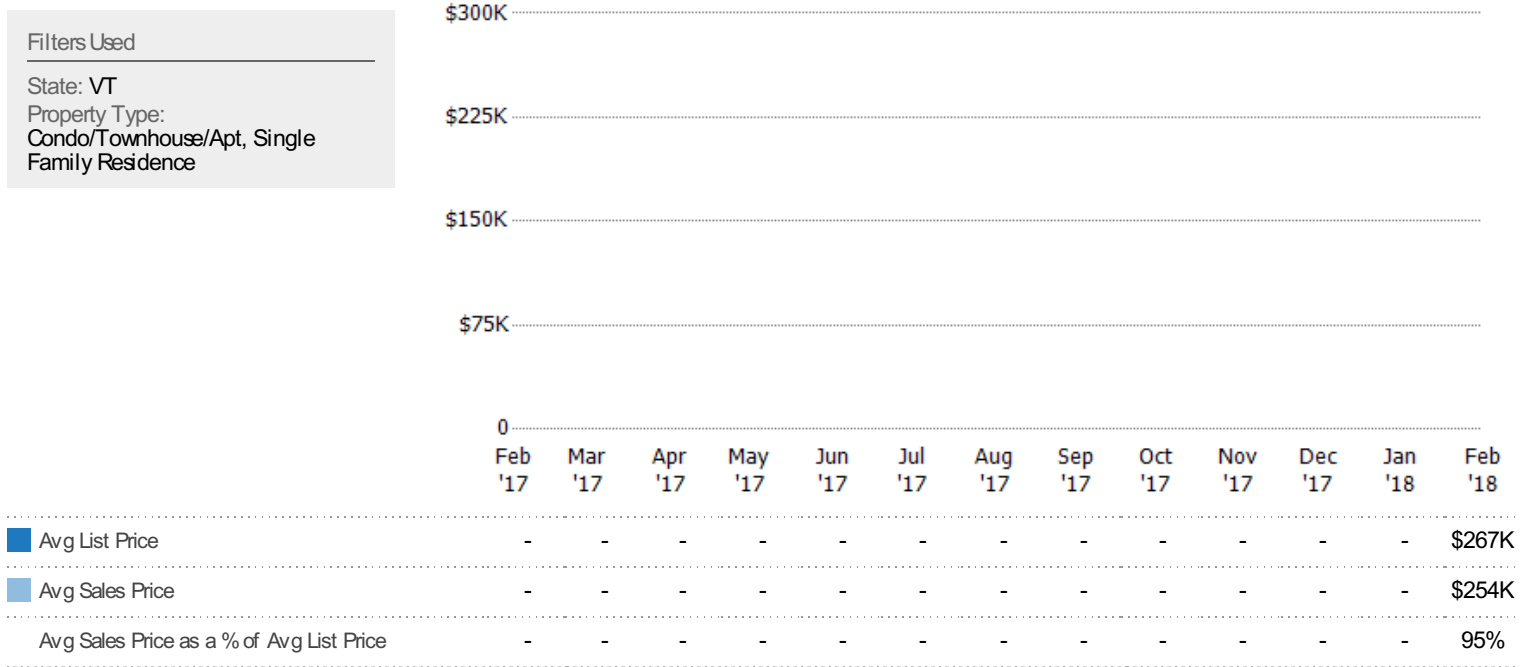
## Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.



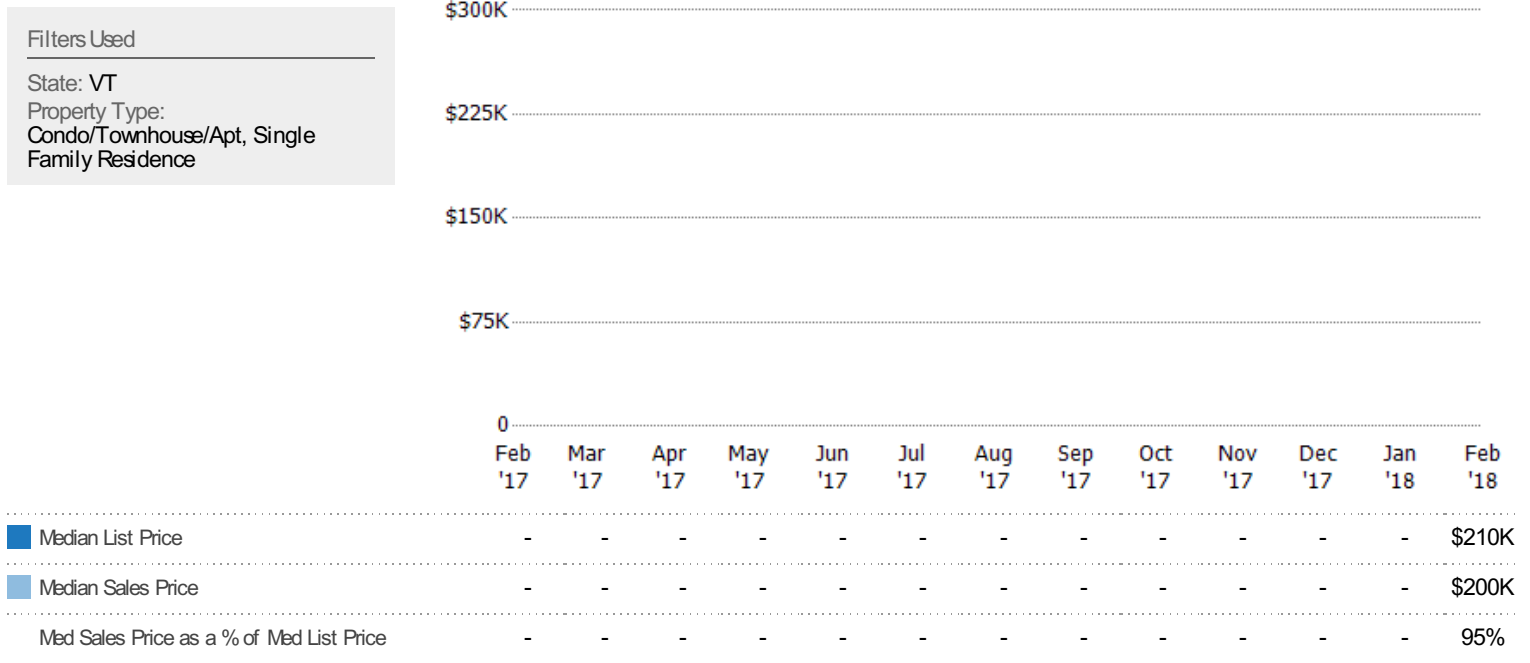
## Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.



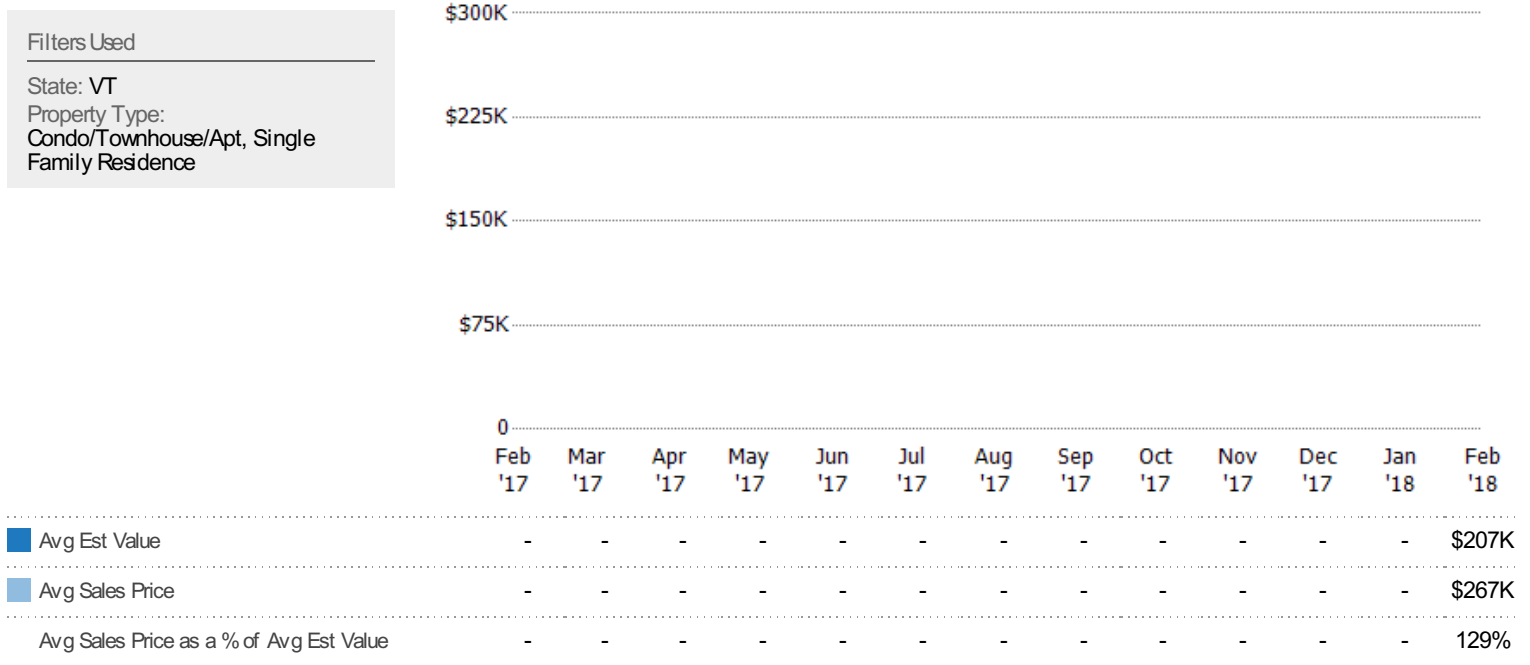
## Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.



## Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.



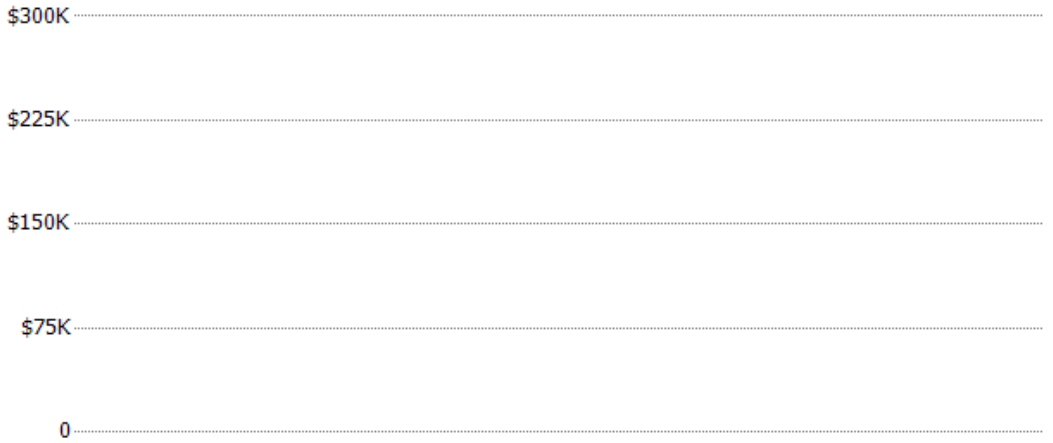
## Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

**Filters Used**

---

State: VT  
 Property Type:  
 Condo/Townhouse/Apt, Single  
 Family Residence



	Feb '17	Mar '17	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$185K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$210K
Med Sales Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	114%

## Listing Activity by ZIP

Jun 2018

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
01518	1	\$275,000	\$275,000	\$275,000	\$258	\$258		
05001	24	\$7,742,790	\$322,616	\$293,450	\$156	\$147	2	58.33 %
05030	2	\$500,800	\$250,400	\$250,400	\$131	\$131		
05031	25	\$26,325,900	\$1,053,036	\$775,000	\$266	\$262	25	4.00 %
05032	18	\$5,205,300	\$289,183	\$213,750	\$150	\$108	9	11.11 %
05033	14	\$3,201,700	\$228,693	\$234,450	\$135	\$119	14	7.14 %
05034	5	\$3,356,900	\$671,380	\$695,000	\$203	\$187		
05035	5	\$3,731,000	\$746,200	\$589,000	\$176	\$171		
05036	9	\$3,074,900	\$341,656	\$310,000	\$147	\$138		
05037	7	\$4,492,900	\$641,843	\$550,000	\$216	\$267	2	42.85 %
05038	7	\$2,804,800	\$400,686	\$225,000	\$127	\$92		
05039	7	\$1,869,500	\$267,071	\$332,000	\$107	\$119		
05040	4	\$906,800	\$226,700	\$234,900	\$140	\$91	4	25.00 %
05041	2	\$355,000	\$177,500	\$177,500	\$84	\$84		
05042	7	\$1,857,900	\$265,414	\$249,000	\$131	\$112		
05043	2	\$657,500	\$328,750	\$328,750	\$123	\$123		
05045	8	\$5,198,000	\$649,750	\$384,000	\$211	\$155		
05046	11	\$2,942,600	\$267,509	\$290,000	\$122	\$103	6	18.18 %
05048	26	\$15,136,200	\$582,162	\$419,000	\$209	\$161	13	7.69 %
05051	15	\$3,998,900	\$266,593	\$259,000	\$132	\$111	15	6.66 %
05052	1	\$224,900	\$224,900	\$224,900	\$131	\$131	1	100.00 %
05053	7	\$4,061,500	\$580,214	\$395,000	\$198	\$214	7	14.28 %
05055	17	\$13,337,900	\$784,582	\$569,000	\$247	\$183	2	47.05 %
05056	29	\$12,194,300	\$420,493	\$325,000	\$153	\$135	15	6.89 %
05058	3	\$1,424,000	\$474,667	\$345,000	\$183	\$146	3	33.33 %
05059	67	\$24,474,800	\$365,296	\$250,000	\$131	\$116	13	7.46 %
05060	36	\$8,032,249	\$223,118	\$214,500	\$106	\$101	7	13.88 %
05061	9	\$3,307,200	\$367,467	\$279,000	\$146	\$134		
05062	14	\$6,426,800	\$459,057	\$370,000	\$174	\$140		
05065	11	\$7,806,400	\$709,673	\$310,000	\$171	\$113	11	9.09 %
05067	6	\$4,461,900	\$743,650	\$684,500	\$263	\$194	3	33.33 %
05068	14	\$5,152,800	\$368,057	\$237,000	\$148	\$125		
05069	2	\$419,000	\$209,500	\$209,500	\$122	\$122		
05070	7	\$3,181,500	\$454,500	\$445,000	\$156	\$147		
05071	3	\$10,575,000	\$3,525,000	\$2,925,000	\$782	\$463		
05072	6	\$2,425,499	\$404,250	\$388,250	\$157	\$152		
05075	10	\$4,997,000	\$499,700	\$507,000	\$172	\$159	5	20.00 %
05076	4	\$910,800	\$227,700	\$238,500	\$119	\$120		

Continues on next page →



## Listing Activity by ZIP

Jun 2018

← Continued from previous page

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
05077	11	\$5,482,000	\$498,364	\$199,000	\$160	\$155	11	9.09 %
05079	7	\$2,238,000	\$319,714	\$249,000	\$178	\$125		
05081	4	\$508,900	\$127,225	\$117,450	\$59	\$58		
05083	3	\$1,568,000	\$522,667	\$395,000	\$282	\$293		
05084	1	\$349,900	\$349,900	\$349,900	\$141	\$141		
05085	1	\$70,000	\$70,000	\$70,000	\$46	\$46		
05086	6	\$1,503,900	\$250,650	\$225,950	\$113	\$107		
05088	3	\$951,800	\$317,267	\$299,900	\$170	\$153	3	33.33 %
05089	19	\$12,034,100	\$633,374	\$425,000	\$175	\$147	5	21.05 %
05091	56	\$51,375,610	\$917,422	\$637,000	\$257	\$225	28	3.57 %
05101	18	\$4,000,800	\$222,267	\$184,000	\$95	\$82	6	16.66 %
05142	12	\$5,495,400	\$457,950	\$262,450	\$153	\$144	12	8.33 %
05143	55	\$19,471,500	\$354,027	\$269,000	\$132	\$115	14	7.27 %
05146	14	\$10,276,500	\$734,036	\$581,875	\$217	\$188	14	7.14 %
05148	31	\$11,329,600	\$365,471	\$259,500	\$144	\$128	16	6.45 %
05149	54	\$24,982,998	\$462,648	\$429,000	\$167	\$151	18	5.55 %
05150	2	\$314,900	\$157,450	\$157,450	\$122	\$122		
05151	10	\$5,137,800	\$513,780	\$349,000	\$159	\$164	10	10.00 %
05152	27	\$12,524,900	\$463,885	\$339,000	\$176	\$155	9	11.11 %
05153	5	\$987,900	\$197,580	\$199,000	\$122	\$114		
05154	7	\$1,627,900	\$232,557	\$210,000	\$110	\$112		
05155	23	\$13,855,400	\$602,409	\$470,000	\$257	\$307	8	13.04 %
05156	36	\$14,344,395	\$398,455	\$232,000	\$158	\$122	5	19.44 %
05158	10	\$2,318,500	\$231,850	\$218,250	\$136	\$139		
05161	22	\$10,829,000	\$492,227	\$340,000	\$167	\$134	11	9.09 %
05201	101	\$23,571,850	\$233,385	\$178,000	\$110	\$104	25	3.96 %
05250	41	\$14,407,700	\$351,407	\$259,500	\$143	\$116	10	9.75 %
05251	36	\$33,455,500	\$929,319	\$549,000	\$231	\$207	36	2.77 %
05252	2	\$778,000	\$389,000	\$389,000	\$130	\$130		
05253	4	\$1,294,000	\$323,500	\$338,500	\$113	\$112	4	25.00 %
05254	16	\$7,322,000	\$457,625	\$395,000	\$167	\$158	16	6.25 %
05255	45	\$20,690,700	\$459,793	\$399,000	\$159	\$152	6	15.55 %
05257	12	\$3,590,000	\$299,167	\$255,500	\$148	\$145		
05261	15	\$3,559,800	\$237,320	\$235,500	\$109	\$97	15	6.66 %
05262	27	\$8,153,300	\$301,974	\$257,500	\$132	\$127	27	3.70 %
05301	56	\$19,245,255	\$343,665	\$264,000	\$132	\$134	5	19.64 %
05340	80	\$42,944,200	\$536,803	\$364,500	\$175	\$159	10	10.00 %

Continues on next page →

## Listing Activity by ZIP

Jun 2018

← Continued from previous page

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
05341	3	\$1,900,000	\$633,333	\$510,000	\$168	\$149	3	33.33 %
05342	2	\$1,072,900	\$536,450	\$536,450	\$161	\$161		
05343	25	\$15,671,999	\$626,880	\$389,000	\$182	\$155		
05344	7	\$6,014,000	\$859,143	\$299,000	\$234	\$148	4	28.57 %
05345	26	\$10,305,900	\$396,381	\$274,000	\$165	\$137	26	3.84 %
05346	11	\$4,673,900	\$424,900	\$379,000	\$168	\$138	6	18.18 %
05350	6	\$982,700	\$163,783	\$149,450	\$112	\$94		
05351	5	\$1,740,400	\$348,080	\$265,000	\$138	\$119		
05352	6	\$999,100	\$166,517	\$144,900	\$140	\$127	6	16.66 %
05353	9	\$2,200,300	\$244,478	\$200,000	\$113	\$111	9	11.11 %
05354	8	\$2,672,400	\$334,050	\$259,950	\$119	\$120		
05355	19	\$4,257,400	\$224,074	\$185,000	\$111	\$121		
05356	136	\$46,104,394	\$339,003	\$234,250	\$132	\$124	10	9.55 %
05358	3	\$676,900	\$225,633	\$229,000	\$92	\$101		
05359	10	\$2,207,300	\$220,730	\$217,000	\$140	\$122	10	10.00 %
05360	50	\$34,799,895	\$695,998	\$525,000	\$267	\$255	10	10.00 %
05361	24	\$6,106,500	\$254,438	\$194,500	\$131	\$117		
05363	101	\$48,980,200	\$484,952	\$299,000	\$177	\$153	25	3.96 %
05401	29	\$17,779,200	\$613,076	\$535,000	\$265	\$239	2	41.37 %
05403	74	\$31,837,600	\$430,238	\$437,450	\$195	\$192	2	41.89 %
05404	11	\$3,461,600	\$314,691	\$299,900	\$233	\$269	1	72.72 %
05408	20	\$9,303,755	\$465,188	\$374,450	\$265	\$218	3	30.00 %
05440	37	\$10,465,397	\$282,849	\$224,900	\$167	\$146	19	5.40 %
05441	4	\$676,900	\$169,225	\$112,450	\$100	\$103	4	25.00 %
05442	2	\$166,000	\$83,000	\$83,000	\$103	\$103		
05443	23	\$11,289,700	\$490,857	\$275,000	\$171	\$153	6	17.39 %
05444	9	\$2,651,700	\$294,633	\$274,900	\$141	\$140	3	33.33 %
05445	31	\$34,064,815	\$1,098,865	\$799,000	\$269	\$272	4	22.58 %
05446	55	\$30,784,300	\$559,715	\$399,900	\$234	\$191	4	23.63 %
05447	1	\$37,500	\$37,500	\$37,500	\$43	\$43		
05448	2	\$499,800	\$249,900	\$249,900	\$147	\$147	1	100.00 %
05450	28	\$6,296,800	\$224,886	\$239,000	\$102	\$89	7	14.28 %
05452	46	\$18,055,204	\$392,504	\$371,200	\$178	\$169	2	63.04 %
05454	27	\$8,292,200	\$307,119	\$309,000	\$165	\$163	5	22.22 %
05455	4	\$1,337,900	\$334,475	\$251,950	\$236	\$170	2	50.00 %
05456	6	\$2,555,900	\$425,983	\$436,000	\$219	\$203	3	33.33 %
05457	17	\$3,399,100	\$199,947	\$179,900	\$128	\$121	17	5.88 %

Continues on next page →

## Listing Activity by ZIP

Jun 2018

← Continued from previous page

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
05458	23	\$10,591,119	\$460,483	\$319,900	\$210	\$184	23	4.34 %
05459	11	\$1,734,700	\$157,700	\$164,900	\$110	\$114	4	27.27 %
05460	3	\$678,721	\$226,240	\$229,900	\$213	\$216		
05461	26	\$10,340,863	\$397,726	\$329,134	\$224	\$210	9	11.53 %
05462	6	\$1,989,200	\$331,533	\$342,450	\$140	\$142		
05463	9	\$3,218,199	\$357,578	\$224,900	\$180	\$176		
05464	37	\$10,590,800	\$286,238	\$224,000	\$155	\$152	19	5.40 %
05465	14	\$6,178,400	\$441,314	\$401,400	\$203	\$188	4	28.57 %
05468	27	\$8,438,195	\$312,526	\$289,900	\$156	\$145	3	37.03 %
05469	10	\$4,479,754	\$447,975	\$410,442	\$166	\$155	10	10.00 %
05470	7	\$1,894,400	\$270,629	\$274,000	\$145	\$128	7	14.28 %
05471	9	\$2,189,200	\$243,244	\$209,000	\$134	\$137	9	11.11 %
05472	11	\$4,645,595	\$422,327	\$329,000	\$151	\$153		
05473	7	\$2,368,083	\$338,298	\$315,000	\$210	\$198		
05474	20	\$6,701,900	\$335,095	\$274,000	\$271	\$241	10	10.00 %
05476	40	\$6,507,479	\$162,687	\$134,450	\$81	\$77	13	7.50 %
05477	14	\$3,773,099	\$269,507	\$292,350	\$155	\$136	7	14.28 %
05478	76	\$23,552,172	\$309,897	\$294,450	\$150	\$144	4	26.31 %
05481	2	\$509,000	\$254,500	\$254,500	\$321	\$321		
05482	26	\$17,629,489	\$678,057	\$539,500	\$188	\$166	3	38.46 %
05483	8	\$2,106,900	\$263,363	\$257,000	\$130	\$127	4	25.00 %
05486	22	\$11,875,300	\$539,786	\$404,450	\$225	\$205	11	9.09 %
05487	7	\$1,744,900	\$249,271	\$219,900	\$145	\$135		
05488	42	\$11,436,444	\$272,296	\$218,728	\$156	\$137	6	16.66 %
05489	8	\$3,374,200	\$421,775	\$390,750	\$173	\$166	8	12.50 %
05491	33	\$17,215,550	\$521,683	\$379,000	\$244	\$208	17	6.06 %
05492	3	\$758,000	\$252,667	\$255,000	\$118	\$124	2	66.66 %
05494	6	\$2,093,700	\$348,950	\$302,450	\$164	\$150	6	16.66 %
05495	32	\$14,880,000	\$465,000	\$394,500	\$199	\$195	2	43.75 %
05602	35	\$17,260,100	\$493,146	\$395,000	\$171	\$165	6	17.14 %
05641	85	\$19,174,098	\$225,578	\$179,900	\$109	\$110	9	10.58 %
05647	6	\$1,314,000	\$219,000	\$207,000	\$134	\$107		
05648	8	\$2,510,900	\$313,863	\$312,000	\$173	\$170		
05649	2	\$515,000	\$257,500	\$257,500	\$134	\$134	1	100.00 %
05650	3	\$783,500	\$261,167	\$229,000	\$103	\$91		
05651	8	\$3,784,400	\$473,050	\$407,250	\$160	\$143	3	37.50 %
05652	5	\$1,317,800	\$263,560	\$234,900	\$122	\$128	2	60.00 %

Continues on next page →

## Listing Activity by ZIP

Jun 2018

← Continued from previous page

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
05653	13	\$3,549,400	\$273,031	\$315,000	\$165	\$146		
05654	2	\$400,000	\$200,000	\$200,000	\$131	\$131	2	50.00 %
05655	19	\$5,596,800	\$294,568	\$229,000	\$163	\$146	19	5.26 %
05656	20	\$5,566,888	\$278,344	\$219,450	\$121	\$118	5	20.00 %
05657	3	\$805,355	\$268,452	\$249,900	\$123	\$126	3	33.33 %
05658	5	\$2,645,500	\$529,100	\$399,000	\$165	\$166		
05660	15	\$5,658,100	\$377,207	\$325,000	\$161	\$158	15	6.66 %
05661	50	\$17,610,700	\$352,214	\$317,500	\$164	\$140	13	8.00 %
05663	27	\$5,734,299	\$212,381	\$219,000	\$109	\$112	9	11.11 %
05666	2	\$1,570,000	\$785,000	\$785,000	\$135	\$135		
05667	11	\$2,960,655	\$269,150	\$239,000	\$121	\$123	3	36.36 %
05669	5	\$1,948,900	\$389,780	\$485,000	\$91	\$94	5	20.00 %
05671	1	\$1,150,000	\$1,150,000	\$1,150,000	\$319	\$319		
05672	78	\$61,293,000	\$785,808	\$599,000	\$252	\$216	9	11.53 %
05673	37	\$23,582,700	\$637,370	\$569,000	\$201	\$175	37	2.70 %
05674	82	\$34,002,100	\$414,660	\$332,000	\$203	\$166	8	12.19 %
05675	4	\$865,900	\$216,475	\$224,000	\$121	\$115	4	25.00 %
05676	15	\$9,022,400	\$601,493	\$432,000	\$233	\$230	3	33.33 %
05677	6	\$2,710,000	\$451,667	\$454,000	\$213	\$194	6	16.66 %
05678	1	\$220,000	\$220,000	\$220,000	\$142	\$142		
05679	10	\$1,873,200	\$187,320	\$194,000	\$148	\$138	5	20.00 %
05680	20	\$7,558,400	\$377,920	\$272,000	\$193	\$134	10	10.00 %
05681	7	\$2,580,900	\$368,700	\$275,000	\$197	\$186		
05682	4	\$955,000	\$238,750	\$215,000	\$134	\$98	2	50.00 %
05701	121	\$25,760,399	\$212,896	\$177,500	\$101	\$99	7	14.04 %
05730	1	\$289,000	\$289,000	\$289,000	\$128	\$128		
05732	10	\$3,874,150	\$387,415	\$262,450	\$202	\$170	10	10.00 %
05733	50	\$12,454,095	\$249,082	\$204,000	\$130	\$121	50	2.00 %
05734	8	\$1,621,600	\$202,700	\$149,500	\$156	\$139	8	12.50 %
05735	50	\$14,135,800	\$282,716	\$229,950	\$159	\$142	10	10.00 %
05736	1	\$185,000	\$185,000	\$185,000	\$77	\$77		
05737	6	\$2,037,900	\$339,650	\$329,500	\$149	\$143	3	33.33 %
05738	13	\$7,042,600	\$541,738	\$339,000	\$152	\$145	13	7.69 %
05739	13	\$3,362,300	\$258,638	\$249,000	\$120	\$117	7	15.38 %
05742	1	\$199,000	\$199,000	\$199,000	\$52	\$52	1	100.00 %
05743	38	\$8,388,000	\$220,737	\$163,450	\$109	\$82	13	7.89 %
05747	3	\$1,280,000	\$426,667	\$399,000	\$164	\$137		

Continues on next page →

## Listing Activity by ZIP

Jun 2018

← Continued from previous page

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
05748	4	\$626,700	\$156,675	\$160,450	\$114	\$121		
05751	72	\$24,543,999	\$340,889	\$184,000	\$150	\$135	14	6.94 %
05753	38	\$17,569,995	\$462,368	\$340,000	\$182	\$170	4	23.68 %
05757	8	\$1,407,050	\$175,881	\$152,450	\$113	\$98		
05758	12	\$9,308,400	\$775,700	\$282,000	\$240	\$168	12	8.33 %
05759	10	\$2,895,800	\$289,580	\$244,950	\$130	\$131	10	10.00 %
05760	12	\$9,029,200	\$752,433	\$344,000	\$242	\$137	6	16.66 %
05761	7	\$1,928,400	\$275,486	\$299,000	\$124	\$107		
05762	11	\$3,607,000	\$327,909	\$299,000	\$100	\$107	11	9.09 %
05763	20	\$5,367,500	\$268,375	\$239,000	\$109	\$102	7	15.00 %
05764	36	\$8,432,000	\$234,222	\$206,950	\$134	\$112		
05765	11	\$2,070,600	\$188,236	\$169,500	\$97	\$108	11	9.09 %
05766	2	\$882,900	\$441,450	\$441,450	\$169	\$169		
05767	16	\$5,500,800	\$343,800	\$197,000	\$129	\$101		
05768	7	\$1,678,800	\$239,829	\$249,900	\$78	\$71		
05769	13	\$4,010,899	\$308,531	\$199,000	\$263	\$145	13	7.69 %
05770	19	\$10,160,800	\$534,779	\$329,000	\$230	\$161	19	5.26 %
05772	11	\$3,048,000	\$277,091	\$205,000	\$128	\$134	6	18.18 %
05773	17	\$4,322,900	\$254,288	\$200,000	\$110	\$100	17	5.88 %
05774	19	\$5,347,600	\$281,453	\$265,500	\$169	\$144	10	10.52 %
05775	4	\$1,168,400	\$292,100	\$266,950	\$112	\$108	4	25.00 %
05776	5	\$2,227,500	\$445,500	\$349,500	\$152	\$164	5	20.00 %
05777	16	\$3,210,100	\$200,631	\$171,200	\$101	\$94	5	18.75 %
05778	3	\$1,401,000	\$467,000	\$499,000	\$235	\$156	1	100.00 %
05819	52	\$11,148,950	\$214,403	\$177,450	\$109	\$102	10	9.61 %
05820	4	\$632,000	\$158,000	\$154,000	\$81	\$76	2	50.00 %
05821	12	\$4,450,400	\$370,867	\$297,000	\$145	\$95	3	33.33 %
05822	23	\$7,471,999	\$324,870	\$229,000	\$156	\$126	12	8.69 %
05823	2	\$230,000	\$115,000	\$115,000	\$76	\$76		
05824	8	\$1,807,200	\$225,900	\$189,250	\$106	\$109	4	25.00 %
05825	8	\$2,121,700	\$265,213	\$224,250	\$116	\$113		
05826	7	\$2,873,900	\$410,557	\$325,000	\$182	\$151	4	28.57 %
05827	3	\$590,000	\$196,667	\$160,000	\$148	\$121	3	33.33 %
05828	20	\$4,682,400	\$234,120	\$222,500	\$157	\$136	7	15.00 %
05829	45	\$13,385,600	\$297,458	\$235,000	\$118	\$100	6	15.55 %
05830	17	\$3,840,100	\$225,888	\$193,000	\$133	\$101	9	11.76 %
05832	26	\$13,706,800	\$527,185	\$399,450	\$206	\$215	26	3.84 %

Continues on next page →

## Listing Activity by ZIP

Jun 2018

← Continued from previous page

ZIP	Listings (Month End)	Listing Volume (Month End)	Avg Listing Price	Median Listing Price	Avg Listing Price per Sq Ft	Median Listing Price per Sq Ft	Months of Inventory	Absorption Rate %
05833	1	\$149,800	\$149,800	\$149,800	\$84	\$84		
05836	5	\$642,450	\$128,490	\$99,950	\$107	\$86		
05837	4	\$633,900	\$158,475	\$162,000	\$135	\$129	4	25.00 %
05838	1	\$118,900	\$118,900	\$118,900	\$49	\$49		
05839	8	\$1,956,800	\$244,600	\$187,000	\$120	\$117		
05841	12	\$5,488,000	\$457,333	\$397,000	\$208	\$200	6	16.66 %
05842	9	\$6,095,000	\$677,222	\$235,000	\$175	\$125		
05843	13	\$3,763,000	\$289,462	\$210,000	\$149	\$106	7	15.38 %
05845	13	\$3,296,300	\$253,562	\$199,000	\$92	\$97	13	7.69 %
05846	19	\$3,116,500	\$164,026	\$169,500	\$115	\$99	6	15.78 %
05847	6	\$912,900	\$152,150	\$137,500	\$99	\$89	6	16.66 %
05848	1	\$208,000	\$208,000	\$208,000	\$134	\$134		
05849	3	\$324,300	\$108,100	\$114,900	\$72	\$53		
05851	34	\$9,031,900	\$265,644	\$177,000	\$118	\$105	4	26.47 %
05853	17	\$5,417,700	\$318,688	\$279,900	\$202	\$208	9	11.76 %
05855	65	\$13,928,184	\$214,280	\$218,885	\$104	\$93	16	6.15 %
05857	36	\$13,324,300	\$370,119	\$264,450	\$148	\$138	18	5.55 %
05859	41	\$13,540,600	\$330,259	\$229,500	\$150	\$107		
05860	24	\$6,477,100	\$269,879	\$199,450	\$186	\$130	8	12.50 %
05862	6	\$3,631,000	\$605,167	\$337,500	\$276	\$196		
05866	8	\$1,819,900	\$227,488	\$204,450	\$137	\$146		
05867	9	\$2,919,800	\$324,422	\$269,000	\$151	\$143		
05868	5	\$1,486,999	\$297,400	\$239,000	\$104	\$100	5	20.00 %
05871	24	\$5,517,300	\$229,888	\$189,000	\$146	\$135	12	8.33 %
05872	9	\$1,947,800	\$216,422	\$159,900	\$132	\$158	9	11.11 %
05873	18	\$3,592,600	\$199,589	\$167,450	\$223	\$221	18	5.55 %
05874	13	\$3,865,100	\$297,315	\$249,000	\$146	\$148	13	7.69 %
05875	7	\$1,163,000	\$166,143	\$125,000	\$125	\$78	7	14.28 %
05901	7	\$1,151,800	\$164,543	\$134,000	\$125	\$91		
05903	17	\$2,862,800	\$168,400	\$149,000	\$96	\$80	17	5.88 %
05904	1	\$69,000	\$69,000	\$69,000	\$29	\$29		
05905	9	\$1,595,300	\$177,256	\$123,500	\$97	\$81	9	11.11 %
05906	14	\$1,889,700	\$134,979	\$121,000	\$103	\$95	7	14.28 %
05907	3	\$407,400	\$135,800	\$179,900	\$121	\$94		
Other	3	\$738,900	\$246,300	\$150,000	\$163	\$129		

## Sales Activity by ZIP

Jun 2018

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05001	17	\$3,866,599	14	\$2,606,100	\$186,150	\$182,500	\$146	\$132	23
05031	5	\$2,877,900	1	\$800,000	\$800,000	\$800,000	\$421	\$421	672
05032	6	\$1,062,900	2	\$460,000	\$230,000	\$230,000	\$84	\$84	144
05033	5	\$801,800	1	\$210,000	\$210,000	\$210,000	\$90	\$90	387
05037	4	\$596,300	3	\$366,500	\$122,167	\$110,000	\$85	\$73	54
05040	1	\$179,900	1	\$840,000	\$840,000	\$840,000	\$247	\$247	0
05046	2	\$318,000	2	\$583,800	\$291,900	\$291,900	\$80	\$80	337
05048	6	\$1,880,500	2	\$665,000	\$332,500	\$332,500	\$143	\$143	35
05051	1	\$139,000	1	\$158,000	\$158,000	\$158,000	\$70	\$70	47
05052	2	\$305,500	2	\$338,000	\$169,000	\$169,000	\$74	\$74	0
05053	1	\$245,000	1	\$250,000	\$250,000	\$250,000	\$130	\$130	186
05055	8	\$5,940,999	8	\$6,242,000	\$780,250	\$719,000	\$229	\$240	75
05056	1	\$179,000	2	\$450,000	\$225,000	\$225,000	\$89	\$89	112
05058			1	\$350,000	\$350,000	\$350,000	\$134	\$134	87
05059	18	\$4,567,900	5	\$738,000	\$147,600	\$129,000	\$82	\$86	197
05060	8	\$1,318,800	5	\$1,199,000	\$239,800	\$209,000	\$94	\$94	84
05065	1	\$219,000	1	\$163,000	\$163,000	\$163,000	\$141	\$141	30
05067	1	\$262,500	2	\$1,015,000	\$507,500	\$507,500	\$151	\$151	438
05075	5	\$1,248,400	2	\$1,069,000	\$534,500	\$534,500	\$212	\$212	14
05077	1	\$300,000	1	\$245,000	\$245,000	\$245,000	\$188	\$188	16
05088			1	\$119,000	\$119,000	\$119,000	\$118	\$118	33
05089	8	\$1,352,900	4	\$795,000	\$198,750	\$177,500	\$115	\$107	260
05091	9	\$2,990,400	2	\$499,200	\$249,600	\$249,600	\$117	\$117	12
05101	5	\$808,900	3	\$658,500	\$219,500	\$130,000	\$92	\$74	107
05142	3	\$371,900	1	\$182,500	\$182,500	\$182,500	\$98	\$98	264
05143	8	\$1,467,000	4	\$670,650	\$167,663	\$173,000	\$111	\$110	61
05146	1	\$289,900	1	\$175,000	\$175,000	\$175,000	\$156	\$156	276
05148	10	\$4,526,900	2	\$1,150,000	\$575,000	\$575,000	\$192	\$192	352
05149	1	\$695,000	3	\$1,230,000	\$410,000	\$340,000	\$185	\$182	8
05151			1	\$122,000	\$122,000	\$122,000	\$75	\$75	47
05152	3	\$744,900	3	\$1,400,000	\$466,667	\$320,000	\$152	\$161	492
05155	3	\$1,353,000	3	\$792,500	\$264,167	\$325,000	\$304	\$301	305
05156	16	\$2,163,500	7	\$1,206,500	\$172,357	\$160,000	\$82	\$87	270
05161	2	\$799,000	2	\$587,000	\$293,500	\$293,500	\$115	\$115	81
05201	31	\$6,208,000	4	\$716,000	\$179,000	\$199,250	\$103	\$98	63
05250	8	\$1,823,700	4	\$453,200	\$113,300	\$114,600	\$61	\$66	232
05251			1	\$325,000	\$325,000	\$325,000	\$162	\$162	25
05253	2	\$568,900	1	\$125,000	\$125,000	\$125,000	\$25	\$25	10

Continues on next page →

## Sales Activity by ZIP

Jun 2018

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05254	3	\$1,340,000	1	\$273,000	\$273,000	\$273,000	\$105	\$105	28
05255	12	\$5,259,000	7	\$2,118,500	\$302,643	\$315,000	\$154	\$141	251
05261	6	\$1,048,800	1	\$210,000	\$210,000	\$210,000	\$122	\$122	155
05262	6	\$1,183,600	1	\$427,500	\$427,500	\$427,500	\$172	\$172	220
05301	30	\$6,581,599	11	\$3,514,500	\$319,500	\$281,500	\$139	\$140	93
05340	6	\$1,873,000	8	\$2,397,500	\$299,688	\$296,500	\$148	\$159	171
05341	1	\$114,900	1	\$450,000	\$450,000	\$450,000	\$312	\$312	335
05344	1	\$188,000	2	\$527,000	\$263,500	\$263,500	\$114	\$114	12
05345	3	\$669,000	1	\$295,000	\$295,000	\$295,000	\$137	\$137	267
05346	5	\$1,388,900	2	\$727,700	\$363,850	\$363,850	\$138	\$138	148
05352	2	\$318,900	1	\$44,000	\$44,000	\$44,000	\$88	\$88	273
05353	1	\$259,000	1	\$306,000	\$306,000	\$306,000	\$68	\$68	612
05356	12	\$2,799,900	13	\$2,842,000	\$218,615	\$201,500	\$115	\$115	119
05359	2	\$398,900	1	\$140,000	\$140,000	\$140,000	\$98	\$98	1,052
05360	6	\$2,272,700	5	\$2,351,000	\$470,200	\$317,000	\$255	\$271	643
05362			1	\$212,500	\$212,500	\$212,500	\$173	\$173	6
05363	9	\$2,251,800	4	\$823,900	\$205,975	\$139,450	\$113	\$111	147
05401	14	\$5,299,600	12	\$4,306,900	\$358,908	\$305,000	\$245	\$218	19
05403	54	\$21,073,682	31	\$9,938,470	\$320,596	\$263,000	\$167	\$165	17
05404	5	\$1,388,800	8	\$2,279,400	\$284,925	\$275,000	\$190	\$184	11
05408	18	\$5,650,000	6	\$1,579,800	\$263,300	\$272,450	\$195	\$189	9
05440	4	\$808,502	2	\$341,500	\$170,750	\$170,750	\$154	\$154	647
05441	3	\$510,800	1	\$270,000	\$270,000	\$270,000	\$141	\$141	226
05443	13	\$2,872,550	4	\$870,125	\$217,531	\$229,950	\$129	\$121	90
05444	5	\$1,212,900	3	\$662,900	\$220,967	\$248,000	\$124	\$139	13
05445	10	\$7,314,499	7	\$4,633,000	\$661,857	\$604,000	\$238	\$204	219
05446	32	\$9,073,394	13	\$4,731,250	\$363,942	\$299,000	\$185	\$172	50
05448	2	\$735,000	2	\$448,900	\$224,450	\$224,450	\$220	\$220	50
05450	2	\$354,900	4	\$550,000	\$137,500	\$142,000	\$105	\$96	158
05452	44	\$14,389,778	29	\$8,216,900	\$283,341	\$264,000	\$154	\$153	8
05454	15	\$4,155,950	6	\$1,465,750	\$244,292	\$261,875	\$124	\$115	24
05455	1	\$259,000	2	\$372,750	\$186,375	\$186,375	\$147	\$147	65
05456	1	\$164,900	2	\$627,000	\$313,500	\$313,500	\$101	\$101	17
05457	2	\$371,900	1	\$262,000	\$262,000	\$262,000	\$93	\$93	205
05458	8	\$3,666,330	1	\$249,000	\$249,000	\$249,000	\$168	\$168	213
05459	2	\$222,619	3	\$683,500	\$227,833	\$240,000	\$123	\$102	18
05461	3	\$1,139,300	3	\$815,500	\$271,833	\$262,000	\$175	\$176	6

Continues on next page →



## Sales Activity by ZIP

Jun 2018

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05464	5	\$1,288,800	2	\$547,000	\$273,500	\$273,500	\$144	\$144	14
05465	9	\$3,215,100	4	\$1,442,900	\$360,725	\$364,950	\$161	\$160	21
05468	34	\$8,850,079	10	\$2,366,800	\$236,680	\$229,950	\$151	\$154	5
05469	2	\$449,700	1	\$236,000	\$236,000	\$236,000	\$146	\$146	6
05470	1	\$170,000	1	\$358,000	\$358,000	\$358,000	\$164	\$164	362
05471	3	\$1,078,000	1	\$95,000	\$95,000	\$95,000	\$71	\$71	7
05474	7	\$2,325,800	2	\$541,900	\$270,950	\$270,950	\$179	\$179	216
05476	2	\$148,900	3	\$186,500	\$62,167	\$71,000	\$40	\$47	71
05477	6	\$2,492,500	2	\$790,000	\$395,000	\$395,000	\$147	\$147	18
05478	34	\$7,803,008	20	\$4,214,907	\$210,745	\$188,500	\$130	\$127	42
05482	12	\$8,539,500	10	\$5,593,500	\$559,350	\$512,500	\$222	\$213	19
05483	5	\$952,000	2	\$635,000	\$317,500	\$317,500	\$139	\$139	65
05486	2	\$956,000	2	\$241,500	\$120,750	\$120,750	\$121	\$121	15
05488	18	\$3,249,271	7	\$1,433,145	\$204,735	\$203,750	\$149	\$158	35
05489	5	\$2,119,500	1	\$231,000	\$231,000	\$231,000	\$96	\$96	5
05491	10	\$4,406,700	2	\$445,500	\$222,750	\$222,750	\$120	\$120	9
05492			2	\$395,900	\$197,950	\$197,950	\$88	\$88	106
05494	4	\$1,136,900	1	\$270,000	\$270,000	\$270,000	\$187	\$187	150
05495	36	\$12,820,600	14	\$5,502,055	\$393,004	\$384,500	\$176	\$162	15
05602	16	\$3,973,200	6	\$1,253,400	\$208,900	\$249,950	\$105	\$108	58
05641	29	\$5,367,400	9	\$1,655,000	\$183,889	\$199,000	\$95	\$87	15
05649			2	\$267,000	\$133,500	\$133,500	\$98	\$98	55
05651	3	\$734,800	3	\$872,000	\$290,667	\$232,000	\$144	\$152	47
05652	1	\$25,500	3	\$556,050	\$185,350	\$213,050	\$105	\$115	169
05654			1	\$130,000	\$130,000	\$130,000	\$169	\$169	110
05655	7	\$1,638,900	1	\$385,000	\$385,000	\$385,000	\$136	\$136	102
05656	5	\$1,157,000	4	\$773,400	\$193,350	\$190,750	\$113	\$107	20
05657	1	\$299,000	1	\$352,500	\$352,500	\$352,500	\$142	\$142	59
05660	7	\$2,309,800	1	\$375,000	\$375,000	\$375,000	\$125	\$125	1,100
05661	12	\$3,664,700	4	\$901,500	\$225,375	\$227,000	\$158	\$158	34
05663	10	\$2,374,700	3	\$553,000	\$184,333	\$208,000	\$90	\$87	178
05667	1	\$259,900	4	\$686,250	\$171,563	\$125,625	\$91	\$85	9
05669	2	\$537,900	1	\$226,000	\$226,000	\$226,000	\$124	\$124	91
05672	26	\$15,441,350	9	\$4,877,500	\$541,944	\$520,000	\$210	\$190	300
05673	9	\$3,866,250	1	\$293,000	\$293,000	\$293,000	\$163	\$163	9
05674	11	\$3,611,000	10	\$1,266,000	\$126,600	\$85,000	\$117	\$94	210
05675	1	\$209,900	1	\$84,000	\$84,000	\$84,000	\$45	\$45	102

Continues on next page →

## Sales Activity by ZIP

Jun 2018

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05676	13	\$3,589,800	5	\$1,572,937	\$314,587	\$338,000	\$162	\$132	10
05677	4	\$1,568,900	1	\$575,000	\$575,000	\$575,000	\$208	\$208	284
05679	7	\$1,571,400	2	\$409,000	\$204,500	\$204,500	\$103	\$103	23
05680	2	\$540,000	2	\$832,000	\$416,000	\$416,000	\$152	\$152	188
05682	2	\$444,000	2	\$305,000	\$152,500	\$152,500	\$142	\$142	72
05701	29	\$4,955,300	17	\$2,602,600	\$153,094	\$137,500	\$89	\$101	58
05732	2	\$429,000	1	\$175,000	\$175,000	\$175,000	\$118	\$118	305
05733	10	\$2,337,305	1	\$144,000	\$144,000	\$144,000	\$87	\$87	1
05734	4	\$1,326,999	1	\$577,500	\$577,500	\$577,500	\$167	\$167	17
05735	12	\$2,756,700	5	\$812,500	\$162,500	\$150,000	\$123	\$83	98
05737	1	\$132,500	2	\$291,803	\$145,902	\$145,902	\$99	\$99	52
05738	2	\$349,000	1	\$330,000	\$330,000	\$330,000	\$113	\$113	246
05739	1	\$349,900	2	\$390,000	\$195,000	\$195,000	\$77	\$77	917
05742	1	\$745,000	1	\$182,500	\$182,500	\$182,500	\$117	\$117	27
05743	6	\$920,300	3	\$374,000	\$124,667	\$128,000	\$110	\$120	217
05751	16	\$3,524,400	5	\$1,206,500	\$241,300	\$178,000	\$130	\$144	212
05753	18	\$6,353,800	9	\$3,275,000	\$363,889	\$325,000	\$181	\$168	5
05758	4	\$869,400	1	\$223,000	\$223,000	\$223,000	\$124	\$124	17
05759	3	\$413,800	1	\$189,900	\$189,900	\$189,900	\$73	\$73	18
05760	4	\$823,800	2	\$429,000	\$214,500	\$214,500	\$104	\$104	269
05762	2	\$677,000	1	\$275,000	\$275,000	\$275,000	\$111	\$111	95
05763	2	\$422,400	3	\$667,000	\$222,333	\$179,000	\$91	\$82	9
05765	5	\$843,700	1	\$112,000	\$112,000	\$112,000	\$49	\$49	11
05769	1	\$249,000	1	\$175,000	\$175,000	\$175,000	\$101	\$101	47
05770	5	\$1,139,300	1	\$412,640	\$412,640	\$412,640	\$109	\$109	667
05772	1	\$199,900	2	\$372,000	\$186,000	\$186,000	\$100	\$100	405
05773	5	\$864,700	1	\$175,000	\$175,000	\$175,000	\$109	\$109	103
05774	7	\$964,800	2	\$690,900	\$345,450	\$345,450	\$178	\$178	372
05775	1	\$169,500	1	\$149,000	\$149,000	\$149,000	\$66	\$66	308
05776			1	\$194,000	\$194,000	\$194,000	\$59	\$59	184
05777	4	\$1,733,900	3	\$407,000	\$135,667	\$122,000	\$48	\$54	254
05778	2	\$299,000	3	\$551,000	\$183,667	\$178,000	\$101	\$95	31
05819	19	\$3,653,250	5	\$629,500	\$125,900	\$131,000	\$91	\$106	45
05820	1	\$199,000	2	\$357,000	\$178,500	\$178,500	\$71	\$71	76
05821	2	\$258,000	4	\$725,000	\$181,250	\$187,250	\$124	\$105	57
05822	7	\$649,300	2	\$311,000	\$155,500	\$155,500	\$100	\$100	179
05824	2	\$393,900	2	\$360,000	\$180,000	\$180,000	\$102	\$102	34

Continues on next page →

## Sales Activity by ZIP

Jun 2018

← Continued from previous page

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Avg Sales Price	Median Sales Price	Avg Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
05826	3	\$880,000	2	\$445,000	\$222,500	\$222,500	\$143	\$143	197
05827	1	\$230,000	1	\$133,026	\$133,026	\$133,026	\$83	\$83	256
05828	5	\$1,132,850	3	\$594,000	\$198,000	\$185,000	\$80	\$80	328
05829	6	\$1,018,900	7	\$1,408,400	\$201,200	\$155,000	\$101	\$95	178
05830	8	\$1,027,450	2	\$261,500	\$130,750	\$130,750	\$67	\$67	185
05832	4	\$1,046,000	1	\$228,000	\$228,000	\$228,000	\$122	\$122	13
05837	1	\$115,000	1	\$138,000	\$138,000	\$138,000	\$57	\$57	645
05841	2	\$915,000	2	\$680,000	\$340,000	\$340,000	\$139	\$139	18
05843	1	\$52,500	2	\$236,000	\$118,000	\$118,000	\$135	\$135	147
05845	3	\$584,900	1	\$160,000	\$160,000	\$160,000	\$114	\$114	89
05846	2	\$186,000	3	\$370,500	\$123,500	\$115,000	\$67	\$49	558
05847	4	\$633,000	1	\$60,000	\$60,000	\$60,000	\$71	\$71	57
05851	13	\$3,863,450	9	\$1,091,500	\$121,278	\$128,000	\$76	\$92	140
05853	4	\$750,200	2	\$201,000	\$100,500	\$100,500	\$92	\$92	323
05855	12	\$1,912,900	4	\$525,750	\$131,438	\$109,000	\$79	\$77	42
05857	6	\$1,270,900	2	\$1,014,000	\$507,000	\$507,000	\$121	\$121	537
05858			1	\$44,000	\$44,000	\$44,000	\$48	\$48	290
05860	6	\$1,368,300	3	\$625,000	\$208,333	\$190,000	\$148	\$112	71
05868	1	\$149,000	1	\$142,000	\$142,000	\$142,000	\$69	\$69	20
05871	5	\$917,400	2	\$184,000	\$92,000	\$92,000	\$56	\$56	136
05872	2	\$298,900	1	\$159,000	\$159,000	\$159,000	\$92	\$92	274
05873	2	\$254,900	1	\$310,000	\$310,000	\$310,000	\$238	\$238	27
05874	6	\$1,422,000	1	\$177,000	\$177,000	\$177,000	\$65	\$65	108
05875	4	\$906,800	1	\$26,500	\$26,500	\$26,500	\$27	\$27	340
05903	1	\$82,900	1	\$145,000	\$145,000	\$145,000	\$45	\$45	117
05905	3	\$361,500	1	\$127,000	\$127,000	\$127,000	\$107	\$107	218
05906	2	\$218,900	2	\$112,000	\$56,000	\$56,000	\$47	\$47	205

## Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

### Report Details

**Report Name:** Vermont Indicators Report June

**Run Date:** 07/03/2018

**Scheduled:** No

**Report Date Range:** From 2/2018 To: 2/2018

### Information Included

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Include Cover Sheet          | <input checked="" type="checkbox"/> Averages         |
| <input checked="" type="checkbox"/> Include Key Metric Summary * | <input checked="" type="checkbox"/> Medians          |
| <input type="checkbox"/> Include Metrics By                      | <input checked="" type="checkbox"/> Include Appendix |

\* The Key Metrics Table's YTD median calculations are calculated using a weighted average of the median values for each month that is included.

### MLS Filter

**MLS:** All

### Listing Filters

**Property Types:** Condo/Townhouse/Apt    Single Family Residence

**Sales Types:** All

**Price Range:** None

### Location Filters

**State:** Vermont

**County:** All

**ZIP Code:** All

### Listing Activity Charts

- New Listings
- Active Listings
- Avg/Med Listing Price
- Avg/Med Listing Price per Sq Ft
- Avg/Med Listing Price vs Est Value
- Median Days in RPR
- Months of Inventory
- Absorption Rate

### Sales Activity Charts

- Active/Pending/Sold
- New Pending Sales
- Pending Sales
- Closed Sales
- Avg/Med Sales Price
- Avg/Med Sales Price per Sq Ft
- Avg/Med Sales Price vs Listing Price
- Avg/Med Sales Price vs Est Value

### Distressed Charts

- Distressed Listings
- Distressed Sales

### Data Tables Using 6/2018 data

- Listing Activity by ZIP
- Listing Activity by Metro Area
- Sales Activity by ZIP
- Sales Activity by Metro Area