

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+/-	YTD 2017	YTD 2018	+/-	Apr 2017	Apr 2018	Key Metrics
						Listing Activity Charts Metrics
-14.3%	14	12	-14.3%	14	12	New Listing Count
-18.8%	\$2,788,700	\$2,264,799	-18.8%	\$2,788,700	\$2,264,799	New Listing Volume
-9.8%	61	55	-9.8%	61	55	Active Listing Count
+6.7%	\$10,597,680	\$11,303,399	+6.7%	\$10,597,680	\$11,303,399	Active Listing Volume
+18.3%	\$173,732	\$205,516	+18.3%	\$173,732	\$205,516	Average Listing Price
+23.6%	\$137,500	\$169,900	+23.6%	\$137,500	\$169,900	Median Listing Price
+2.2%	137	140	+2.2%	137	140	Median Daysin RPR
-9.8%	20.3	18.3	-	_	_	Months of Inventory
+0.5%	4.92%	5.45%	+	_	_	Absorption Rate
						Sales Activity Charts Metrics
+66.7%	3	5	+66.7%	3	5	New Pending Sales Count
+160.5%	\$383,000	\$997,900	+160.5%	\$383,000	\$997,900	New Pending Sales Volume
+42.9%	7	10	+42.9%	7	10	Pending Sales Count
+66%	\$955,000	\$1,585,300	+66%	\$955,000	\$1,585,300	Pending Sales Volume
+66.7%	3	5	+66.7%	3	5	Closed Sales Count
+20.3%	\$598,000	\$719,400	+20.3%	\$598,000	\$719,400	Closed Sales Volume
-27.8%	\$199,333	\$143,880	-27.8%	\$199,333	\$143,880	Average Sales Price
-36.9%	\$217,000	\$137,000	-36.9%	\$217,000	\$137,000	Median Sales Price





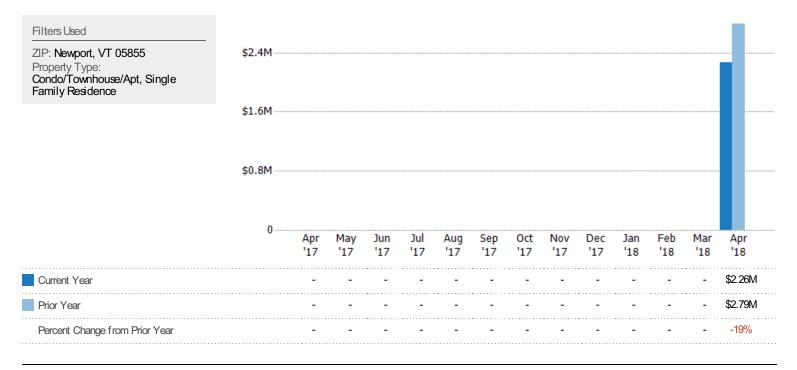
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used	20													
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	15													
	10													
	5													
	0	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr
		'17	'17	'17	'17	Aug '17	'17	0ct '17	'17	'17	'18	'18	'18	'18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	12
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	14
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-14%

New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.

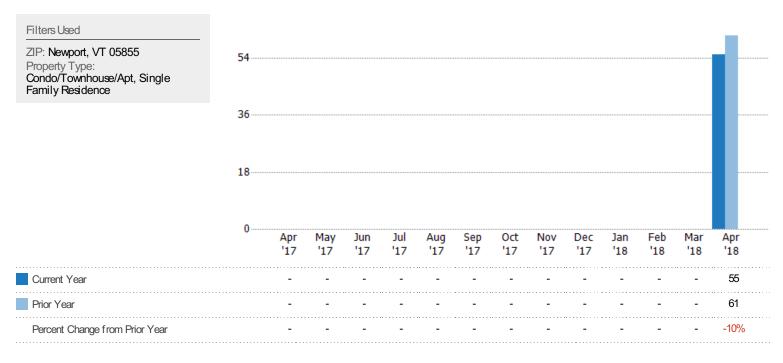






Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.



Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	7%
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$10.6M
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$11.3M
	\$5.0M 0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
	\$10.0M													
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$15.0M													
Filters Used	\$20.0M ······													





Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

	\$300K ······												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0												
	Apr '17	Мау '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$206K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$174K
Percent Change from Prior Year	-	-	-	-	-	_	-	-	-	-	-	-	18%

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	24%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$138K
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$170K
	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
	\$100K \$50K												
Condo/Townhouse/Apt, Single Family Residence													
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single	\$150K												
Filters Used	\$200K ······												





Average Listing Price vs Average Est Value

 $\label{eq:constraint} The average\ listing\ price\ as\ a\ percentage\ of\ the\ average\ AVM\ or\ RVM\ valuation\ estimate\ for\ active\ listings\ each\ month.$

	\$300K ······												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$175K
Avg Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$206K
Avg Listing Price as a % of Avg Est Value		-	-	-	-	-	-	-	-	-	-	-	118%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

	\$200K ······												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$147K
Median Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$170K
Med Listing Price as a % of Med Est Value		-	_	-	_	_		_	-	_		-	115%





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

	300												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	225												
	150												
	75												
	0												
	Apr	May		Jul		Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	140
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	137
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	2%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used	70												
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	53												
	35												
	18												
	18												
	0				_	_				_			_
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	11
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	61
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-82%





Absorption Rate

The percentage of inventory sold per month.

ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence

•	
	10%
	5%

	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	9%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	2%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-7%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Active Pending	0 Apr '17 -	May '17 -		Aug '17 -		Nov '17	Dec '17 -	Jan '18 -	Feb '18 -	Mar '18	A '1 5:
Active	•	May				Nov	Dec	Jan	Feb	Mar	A 1
	•	May				Nov	Dec	Jan	Feb	Mar	A
	0										
	15		 		 						
	30		 		 						
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	45		 		 						



New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	5.40													
	3.60													
	1.80													
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	5
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	3
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	67%

New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used	\$1,000K ······													
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$750K													
	\$500K													
	\$250K													
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$998K
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$383K
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	161%





Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used	20.00													
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	15.00													
	10.00													
	5.00													
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	10
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	7
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	43%

Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used	\$2.0M													
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$1.5M													
	\$1.0M													
	\$0.5M													
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$1.59M
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$955K
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	66%





Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used	6.00													
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	4.50													
	3.00													
	1.50													
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	5
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	3
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	67%

Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used	\$800K														
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$600K														
	\$400K														
	\$200K														
	0	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr	
		'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18	
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$719K	
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$598K	
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	20%	





Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Single Family Residence		-	-	-	-	-	-	-	-	-	-	-	-	100%	
	U	Apr '17	May '17		Jul '17	Aug '17	_		Nov '17		Jan '18		Mar '18	Apr '18	
	100/														
	20%														
	30%														
	40%														
	50%														
	60%														
Property Type: Condo/Townhouse/Apt, Single Family Residence	70%														
ZIP: Newport, VT 05855	80%														
Filters Used	90%														
	100%														

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

	\$200K ······												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Apr '17	May '17		Jul '17	Aug '17		0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$144K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$199K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-28%





Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

	\$300K ······												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	ψ/ bic												
	0 Apr	May	Jun	Jul	Aug	Sep '17	0ct	Nov	Dec	Jan	Feb	Mar	Apr
	'17	'17	'17	Jul '17	'17	'17	'17	'17	'17	'18	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$137K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$217K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-37%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Avg Sales Price as a % of Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	96%
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$144K
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$150K
	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
	\$100K \$50K												
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
Filters Used	\$200K												





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used	\$200K												
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17		0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Median List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$137K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$137K
Med Sales Price as a % of Med List Price	-	-	-	-	-	-	-	-	-	-	-	-	100%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used	\$200K												
ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0		_		_					_			
	Apr '17	Мау '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$121K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$150K
Avg Sales Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	124%





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

	\$200K ······												
Filters Used ZIP: Newport, VT 05855 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17		0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$121K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$137K
Med Sales Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	113%

