

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

Key Metrics	Apr 2018	Apr 2017	+/-	YTD 2018	YTD 2017	+ / -
Listing Activity Charts Metrics						
New Listing Count	7	4	+75%	7	4	+75%
New Listing Volume	\$1,366,000	\$1,040,900	+31.2%	\$1,366,000	\$1,040,900	+31.2%
Active Listing Count	32	54	-40.7%	32	54	-40.7%
Active Listing Volume	\$12,197,699	\$16,680,399	-26.9%	\$12,197,699	\$16,680,399	-26.9%
Average Listing Price	\$381,178	\$308,896	+23.4%	\$381,178	\$308,896	+23.4%
Median Listing Price	\$317,500	\$279,000	+13.8%	\$317,500	\$279,000	+13.8%
Median Daysin RPR	77	239	-67.8%	77	239	-67.8%
Months of Inventory	_	_	-	16	10.8	+48.1%
Absorption Rate	_	_	+-	6.25%	9.26%	-3%
Sales Activity Charts Metrics						
New Pending Sales Count	2	7	-71.4%	2	7	-71.4%
New Pending Sales Volume	\$575,000	\$1,564,800	-63.3%	\$575,000	\$1,564,800	-63.3%
Pending Sales Count	9	14	-35.7%	9	14	-35.7%
Pending Sales Volume	\$2,356,900	\$3,422,800	-31.1%	\$2,356,900	\$3,422,800	-31.1%
Cloæd Sales Count	6	2	+200%	6	2	+200%
Cloœd Sales Volume	\$1,320,750	\$511,500	+158.2%	\$1,320,750	\$511,500	+158.2%
Average Sales Price	\$220,125	\$255,750	-13.9%	\$220,125	\$255,750	-13.9%
Median Sales Price	\$215,000	\$255,750	-15.9%	\$215,000	\$255,750	-15.9%





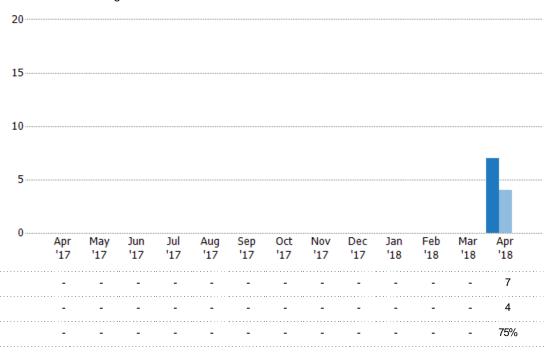


New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used
ZIP: Morrisville, VT 05661

Property Type: Condo/Townhouse/Apt, Single Family Residence



New Listing Volume

Percent Change from Prior Year

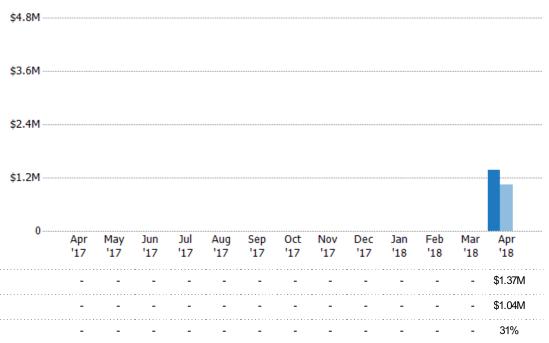
The sum of the listing price of single-family, condominium and townhome listings that were added each month.

Filters Used

Current Year

Prior Year

ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence





Current Year

Percent Change from Prior Year

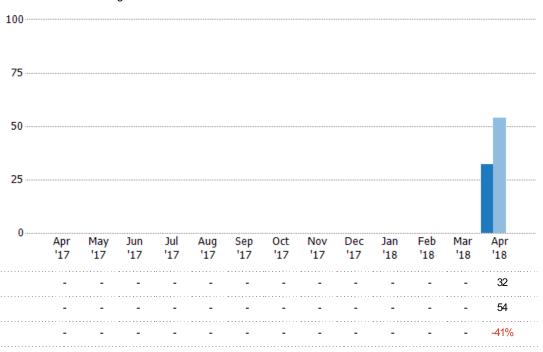




Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence



Active Listing Volume

Percent Change from Prior Year

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

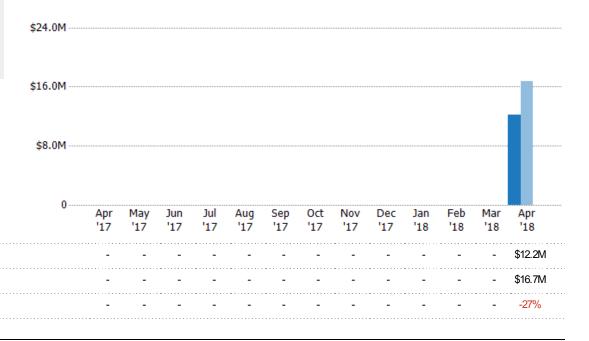
Current Year

Prior Year

ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single

Family Residence

Percent Change from Prior Year



Current Year



23%



Market Data Report

Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

800K	 	 	 	 	 	
200K	 	 	 	 	 	
.00K	 	 	 	 	 	
.00K	 	 	 		 	
0	 	 	 	 	 	
0		 	 	 	 	
0	 	 	 	 	 	

Median Listing Price

Percent Change from Prior Year

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used

Current Year
Prior Year

ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence \$400K \$300K \$200K \$100K \$100K \$0 Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar Apr 117 117 117 117 117 118 118 118 118

	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$318K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$279K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	14%







Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$400K												
\$300K												
\$200K												
\$100K												
	May											
	May '17										Mar	Apr '18
			Jul '17		Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
		Jun '17 -	Jul '17 -	Aug '17	Sep '17	0ct '17 -	Nov '17 -	Dec '17 -	Jan '18 -	Feb '18	Mar '18	Apr '18 \$372K

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

Filters Used

Avg Est Value

Avg Listing Price

ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence

Avg Listing Price as a % of Avg Est Value

\$400K												
\$300K												
\$200K												
\$100K												
_												
Apr '17	May '17	'17	'17	Aug '17	'17	'17	17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
-	-	-	-	-	-	-	-	-	-	-	-	\$311K
_	-	-	-	-	-	-	-	-	-	_	-	\$318K
-	-	-	-	-	-	-	-	-	-	-	-	102%



Median Est Value

Median Listing Price

Med Listing Price as a % of Med Est Value





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Percent Change from Prior Year	_	_	_	_	_	_	_	_	_	_	_	_	-68%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	239
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	77
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
	75												
	150												
ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence	225												
Filters Used													
	300												

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

20 10 Apr May Jun Jul Aug Sep 0ct Nov Dec Feb Apr Jan '17 '17 '17 '18 5.33 10.8



Current Year

Percent Change from Prior Year





Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence

.,									
∜o		 	 						
70									
%									
0									
-	 	 	 				Feb		
-	 	 Aug '17	 0ct '17	Nov '17	Dec '17	Jan '18	Feb	Mar	

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used

Current Year
Prior Year

Change from Prior Year

ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence

30	 										
20	 										
10	 										
-											
-		Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb	Mar	Apr '18
Apr	Jun '17	Jul '17 -		Sep '17	0ct '17	Nov '17	Dec '17 -	Jan '18 -	Feb '18	Mar	Apr
Apr	Jun '17	Jul '17 -	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17 -	Jan '18 -	Feb '18	Mar	Apr '18



Active Pending

Sold

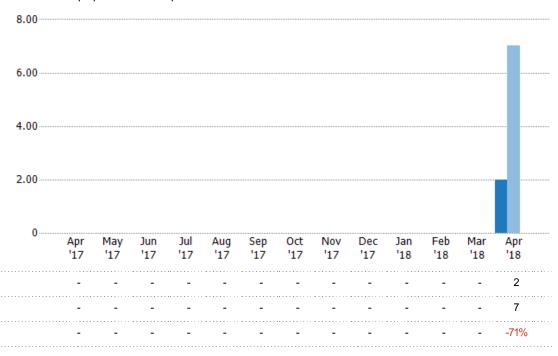




New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.





New Pending Sales Volume

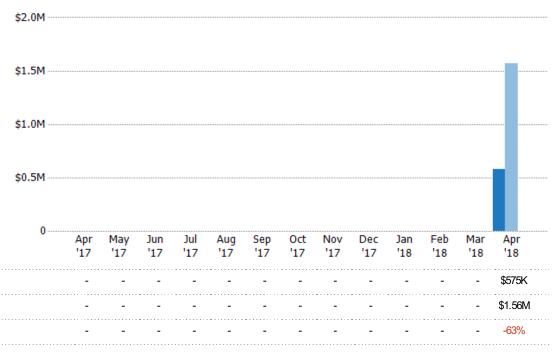
Percent Change from Prior Year

Current Year

Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Percent Change from Prior Year

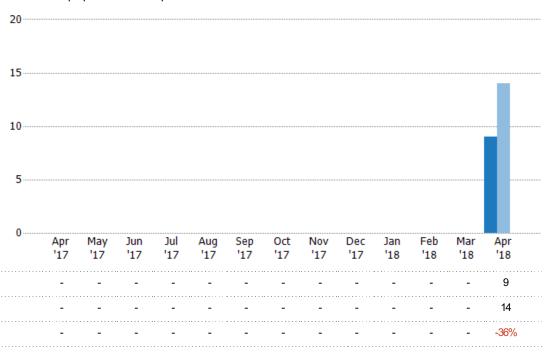




Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Pending Sales Volume

Percent Change from Prior Year

Current Year

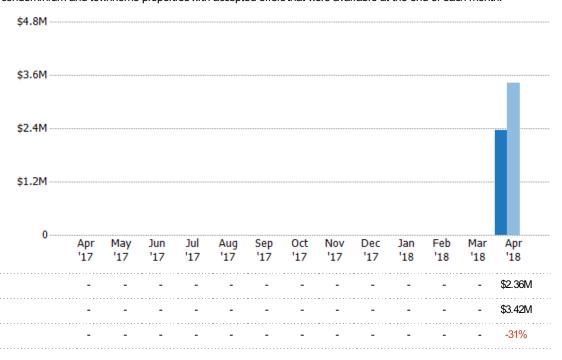
Prior Year

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt, Single
Family Residence





Current Year

Percent Change from Prior Year

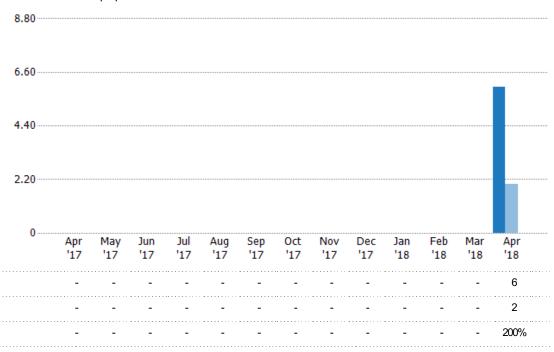




Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

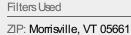




Closed Sales Volume

Percent Change from Prior Year

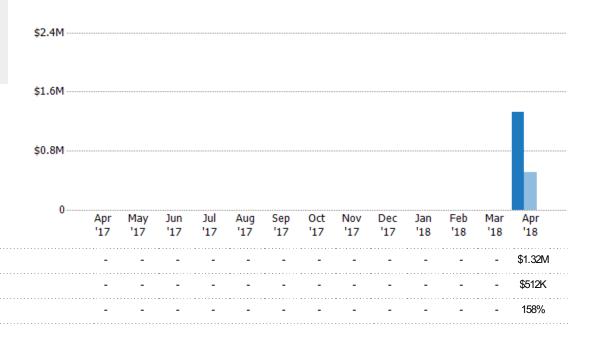
The sum of the sales price of single-family, condominium and townhome properties sold each month.



Current Year

Prior Year

Property Type: Condo/Townhouse/Apt, Single Family Residence



Current Year

Percent Change from Prior Year



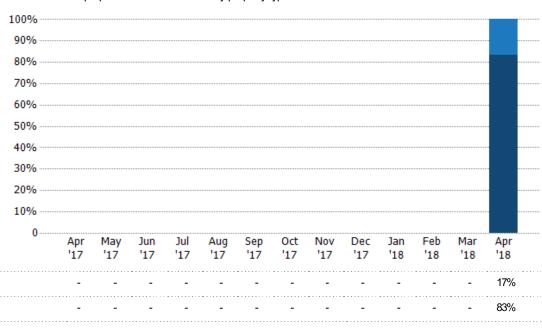


Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used

ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence



Average Sales Price

Single Family Residence

Condo/Townhouse

The average sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$300K \$225K \$150K \$75K Apr May Jun Jul Aug Sep 0ct Nov Dec Jan Feb Mar Apr '17 '17 '17 '17 '17 '17 '17 '17 '17 '18 '18 '18 '18 \$220K \$256K -14%



Current Year

Percent Change from Prior Year



\$256K



Market Data Report

Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$225K	 	 	 	 	 	 •••••
\$150K			 	 	 	
\$75K	 	 	 	 	 	

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used

Current Year
Prior Year

ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence

Percent Change from Prior Year

-		***************************************										
\$225K												
\$150K												
\$75K												
•												
•	May '17											Apr '18
•		Jun '17	Jul '17		Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
•		Jun '17	Jul '17	Aug '17	Sep '17	0ct '17 -	Nov '17 -	Dec '17	Jan '18 - -	Feb '18 -	Mar '18	Apr '18



Avg List Price

Avg Sales Price

Avg Sales Price as a % of Avg List Price





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

ZIP: Morrisville, VT 05661
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

\$300K		•••••										
\$225K												
\$150K											•••••	
\$75K												
_	May											
Apr '17	May '17	'17	'17	Aug '17	'17	'17	'17	'17	'18	'18	Mar '18	Apr '18
-	-	-	-	-	-	-	-	-	-	-	-	\$237K
												* -
-	- -	-	-	-	-	-	-	-	-	-	-	\$215K

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used

Median List Price

Median Sales Price

ZIP: Morrisville, VT 05661 Property Type: Condo/Townhouse/Apt, Single Family Residence

Med Sales Price as a % of Med List Price

\$15	FOIC												
	5UK												
\$	75K												
	0												
					A	Con	Oct	Mose	Dag	3			
	Apr '17	May '17	Jun '17	Jul '17	'17	'17	'17	17	'17	Jan '18	'18	Mar '18	Apr '18
	Apr '17	May '17	Jun '17	Jul '17 -	'17 -	'17	'17	'17 -	'17 -	'18	'18	Mar '18	
	Apr '17 -	May '17 -	Jun '17	Jul '17 - -	'17 -	'17	'17 -	'17 -	- - -	'18 -	- - -		'18



Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Filters Used

ZIP: Morrisville, VT 05661

Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value

\$300K ····												
\$225K												
\$150K												
\$75K												
0 Apr '17	May '17			Aug '17								Apr '18
-	-	-	-	-	-	-	-	-	-	-	-	\$156K
-	-	-	-		-	-	-	- -	-	-	-	\$237K
												Ψ20/11



