

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+/-	YTD 2017	YTD 2018	+/-	Apr 2017	Apr 2018	Key Metrics
						Listing Activity Charts Metrics
-85.7%	7	1	-85.7%	7	1	New Listing Count
-82.6%	\$2,014,100	\$349,900	-82.6%	\$2,014,100	\$349,900	New Listing Volume
-58.7%	46	19	-58.7%	46	19	Active Listing Count
-56.5%	\$20,918,659	\$9,093,699	-56.5%	\$20,918,659	\$9,093,699	Active Listing Volume
+5.2%	\$454,753	\$478,616	+5.2%	\$454,753	\$478,616	Average Listing Price
-14.1%	\$273,500	\$234,800	-14.1%	\$273,500	\$234,800	Median Listing Price
+8.4%	167	181	+8.4%	167	181	Median Daysin RPR
+3.3%	9.2	9.5	-	_	_	Months of Inventory
-0.3%	10.87%	10.53%	+	_	_	Absorption Rate
						Sales Activity Charts Metrics
-	_	9	-	_	9	New Pending Sales Count
_	_	\$1,828,000	-	_	\$1,828,000	New Pending Sales Volume
+125%	4	9	+125%	4	9	Pending Sales Count
+113.2%	\$894,800	\$1,908,100	+113.2%	\$894,800	\$1,908,100	Pending Sales Volume
+	2	2	+	2	2	Closed Sales Count
+22.6%	\$325,500	\$399,000	+22.6%	\$325,500	\$399,000	Closed Sales Volume
+22.6%	\$162,750	\$199,500	+22.6%	\$162,750	\$199,500	Average Sales Price
+22.6%	\$162,750	\$199,500	+22.6%	\$162,750	\$199,500	Median Sales Price





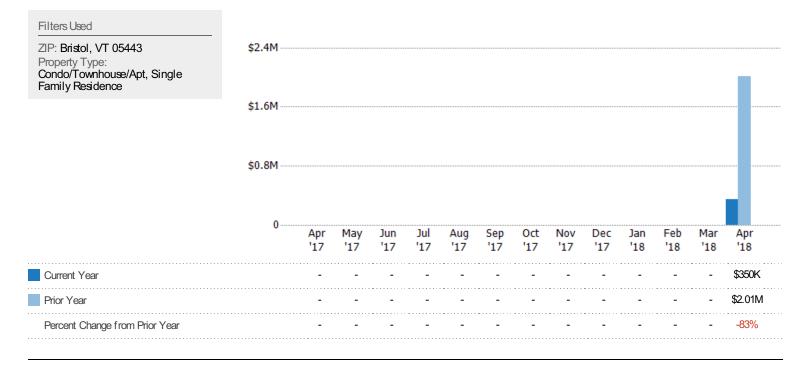
#### New Listings

The number of new single-family, condominium and townhome listings that were added each month.

	8.80													
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	6.60													
	4.40													
	2.20													
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	1
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	7
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-86%

#### New Listing Volume

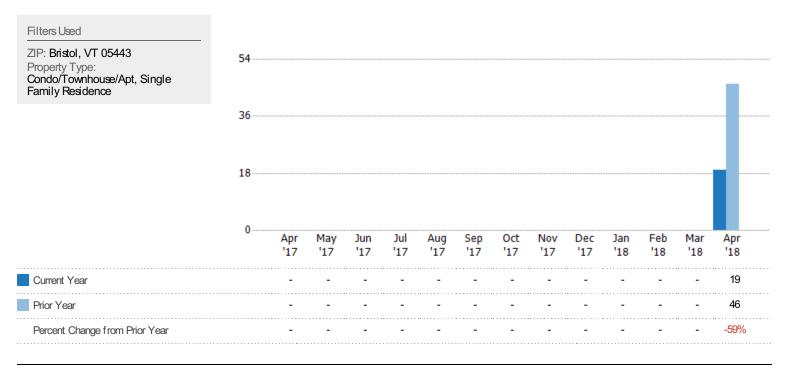
The sum of the listing price of single-family, condominium and townhome listings that were added each month.





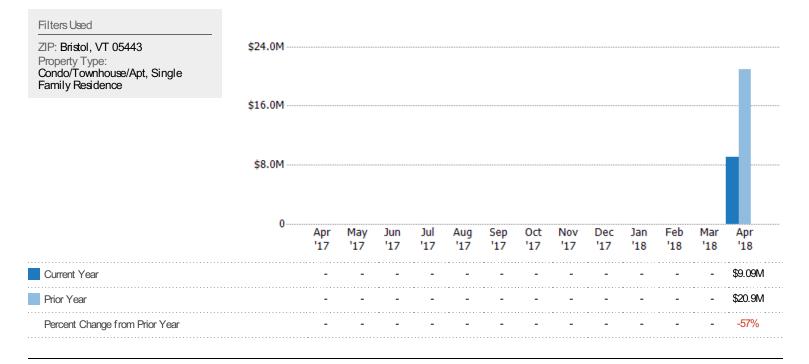
#### Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.



#### Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.



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### Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

	\$500K ······												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$375K												
	\$250K												
	\$125K												
	0												
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$479K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$455K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	5%

### Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Percent Change from Prior Year		·····		<b>.</b>									-14%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$274K
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$235K
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
	\$75K												
	\$150K												
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
Filters Used													





The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.

	\$500K ······												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$375K												
	\$250K												
	\$125K												
	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$231K
Avg Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$479K
Avg Listing Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	207%

#### Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

	\$300K ······												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	Apr	May	Jun	Jul	Aug '17	Sep	0ct	Nov	Dec		Feb	Mar	Apr
	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$223K
Median Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$235K
Med Listing Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	105%





#### Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

	300												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	225												
	150												
	75												
	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	181
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	167
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	8%

## Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used	30												
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	23												
	15												
	8												
	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	9.5
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	15.3
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-38%





### Absorption Rate

The percentage of inventory sold per month.

	15%												
Filters Used													
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	10%												
	5%												
	0	Mov	lun	Jul	Aug	Con	0.4	Nov	Dec	120	Feb	Mar	Apr
	Apr '17	May '17	'17	Jul '17	'17	Sep '17	0ct '17	'17	'17	Jan '18	'18	'18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	11%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	7%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-4%

### Active/Pending/Sold Units

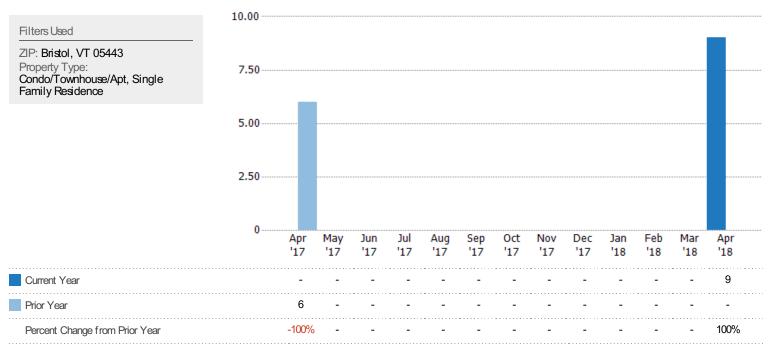
The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used	20												
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	15												
	10												
	5												
	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Active	-	-	-	-	-	-	-	-	-	-	-	-	19
Pending	-	-	-	-	-	-	-	-	-	-	-	-	9
Sold	-	-	-	-	-	-	-	-	-	-	-	-	2



### New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.



### New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.





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### Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

	20													
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	15													
	10													
	5													
	0													
	0	Apr	May		Jul	Aug '17	Sep	0ct '17	Nov		Jan	Feb	Mar	Apr
		'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	9
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	4
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	125%

### Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used	\$4.8M ······													
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$3.6M													
	\$2.4M													
	\$1.2M													
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$1.91M
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$895K
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	113%





#### **Closed Sales**

The total number of single-family, condominium and townhome properties sold each month.

Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	2.40														
	1.60														
	0.80														
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	2	
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	2	

### **Closed Sales Volume**

The sum of the sales price of single-family, condominium and townhome properties sold each month.

Filters Used	\$400K														
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$300K														
	\$200K														
	\$100K														
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$399K	
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$326K	
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	23%	





#### Bristol

### Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Single Family Residence		-	-	-	-	-	-	-	-	-	-	-	-	100%	
	0	Apr '17			Jul '17		Sep '17		Nov '17		Jan '18		Mar '18	Apr '18	
	0														
	10%														
	20%														
	30%														
	40%														
	50%														
	60%														
Condo/Townhouse/Apt, Single Family Residence	70%														
ZIP: Bristol, VT 05443 Property Type:	80%														
Filters Used	90%														
	100%														

#### Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

	\$200K ······												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Apr '17	May '17	Jun '17		Aug '17		0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$200K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$163K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	23%





### Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

	\$200K ······												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$200K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$163K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	23%

### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

	\$200K ······												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Apr	May	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec	Jan	Feb	Mar	Apr
	'17	'17	.17	.17	17	17	.17	.17	'17	'18	'18	'18	'18
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$198K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$200K
Avg Sales Price as a % of Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	101%



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### Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used	\$200K												
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Median List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$198K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$200K
Med Sales Price as a % of Med List Price	-	-	-	-	-	-	-	-	-	-	-	-	101%

#### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used	\$200K												
ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$194K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$198K





### Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

	\$200K ······												
Filters Used ZIP: Bristol, VT 05443 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Apr '17	May '17	Jun '17	'17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$194K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$198K
Med Sales Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	102%

