

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+/-	YTD 2017	YTD 2018	+/-	Apr 2017	Apr 2018	Key Metrics
						Listing Activity Charts Metrics
-3.8%	53	51	-3.8%	53	51	New Listing Count
-27.5%	\$16,988,200	\$12,313,850	-27.5%	\$16,988,200	\$12,313,850	New Listing Volume
-22.6%	517	400	-22.6%	517	400	Active Listing Count
-17.6%	\$203,284,240	\$167,465,950	-17.6%	\$203,284,240	\$167,465,950	Active Listing Volume
+6.5%	\$393,200	\$418,665	+6.5%	\$393,200	\$418,665	Average Listing Price
+4.9%	\$285,000	\$299,000	+4.9%	\$285,000	\$299,000	Median Listing Price
-16.8%	268	223	-16.8%	268	223	Median Daysin RPR
-20.2%	15.7	12.5	-	_	_	Months of Inventory
+1.6%	6.38%	8%	+	_	-	Absorption Rate
						Sales Activity Charts Metrics
-14.6%	41	35	-14.6%	41	35	New Pending Sales Count
+5%	\$10,580,300	\$11,111,388	+5%	\$10,580,300	\$11,111,388	New Pending Sales Volume
+6.5%	62	66	+6.5%	62	66	Pending Sales Count
-11.2%	\$21,045,100	\$18,679,788	-11.2%	\$21,045,100	\$18,679,788	Pending Sales Volume
-37.5%	32	20	-37.5%	32	20	Closed Sales Count
-26.4%	\$7,533,054	\$5,545,401	-26.4%	\$7,533,054	\$5,545,401	Closed Sales Volume
+17.8%	\$235,408	\$277,270	+17.8%	\$235,408	\$277,270	Average Sales Price
-1.1%	\$196,000	\$193,812	-1.1%	\$196,000	\$193,812	Median Sales Price





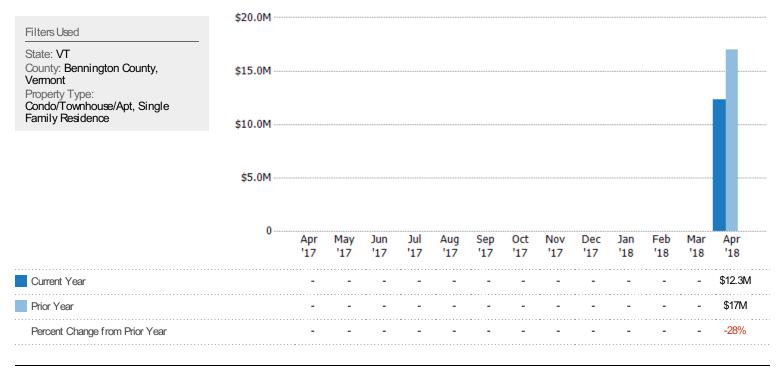
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	54 36													
	18													
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	51
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	53
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-4%

New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.





Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	540													
ranny neadence	200													
	180													
	0	Apr	May		Jul	Aug		Oct	Nov	Dec	Jan	Feb	Mar	Apr
		'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	400
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	517
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-23%

Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used														
State: VT County: Bennington County, Vermont	\$240.0M													
Property Type: Condo/Townhouse/Apt, Single Family Residence	\$160.0M													
	\$80.0M													
	0													
	-	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$167M
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$203M
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-18%





Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

	\$500K ······												
Filters Used State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	\$375K												
	4250K												
	\$125K												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
					17						10	10	
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$419k
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$393k

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Current Year	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18 \$299K
	0		_			_			_	_			_
	\$75K												
Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
State: VT County: Bennington County, Vermont	\$225K												
Filters Used													





Average Listing Price vs Average Est Value

 $\label{eq:constraint} The average\ listing\ price\ as\ a\ percentage\ of\ the\ average\ AVM\ or\ RVM\ valuation\ estimate\ for\ active\ listings\ each\ month.$

	\$500K ······												
Filters Used State: VT County: Bennington County, Vermont Property Type:	\$375K												
Condo/Townhouse/Apt, Single Family Residence	\$250K												
	\$125K												
	0 Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr
	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$287K
Avg Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$419K
Avg Listing Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	146%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

	\$300K												
Filters Used													
State: VT County: Bennington County, Vermont Property Type:	\$225K												
Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$75K 0 Apr '17	May '17	Jun '17			Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$231K
Median Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$299K
Med Listing Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	130%



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Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

	300												
Filters Used State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	225												
r anny residence	120												
	75 0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	223
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	268
Percent Change from Prior Year													

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

	30												
Filters Used													
State: VT County: Bennington County, Vermont	23												
Property Type:													
Condo/Townhouse/Apt, Single Family Residence	15												
	8 0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	12.9
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	15.7
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-18%





Absorption Rate

The percentage of inventory sold per month.

State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence 5%	Filters Used	10%
	County: Bennington County, Vermont	5%

	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	8%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	6%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-1%

Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Active Pending	0 Apr '17 -	May '17 -	Jul '17 -		0ct '17 -	Nov '17 -	Dec '17 -	Jan '18 -	Feb '18 -	Mar '18	Apr '18 400 66
Active	Apr	May		Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr '18
	Apr	May		Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr
	0		 	 							
	125		 	 							
Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	250		 	 							
County: Bennington County, Vermont	375		 	 							
Filters Used State: VT											



New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.

	48													
Filters Used														
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt. Single	36													
Condo/Townhouse/Apt, Single Family Residence	24													
	12													
	0	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov		Jan	Feb	Mar	Apr
		'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	35
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	41
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-15%

New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Filters Used	\$20.0M													
State: VT County: Bennington County, Vermont Property Type:	\$15.0M													
Condo/Townhouse/Apt, Single Family Residence	\$10.0M													
	\$5.0M													
	0	-		_		-	_				_			
		Apr '17	Мау '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$11.1M
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$10.6M
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	5%



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Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

	88													
Filters Used State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	66													
Family Residence	44													
	22													
		Apr		Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
		'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	66
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	62
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	6%

Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used														
State: VT County: Bennington County, Vermont	\$24.0M													
Property Type: Condo/Townhouse/Apt, Single Family Residence	\$16.0M													
	\$8.0M													
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$18.7M
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$21M
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-11%





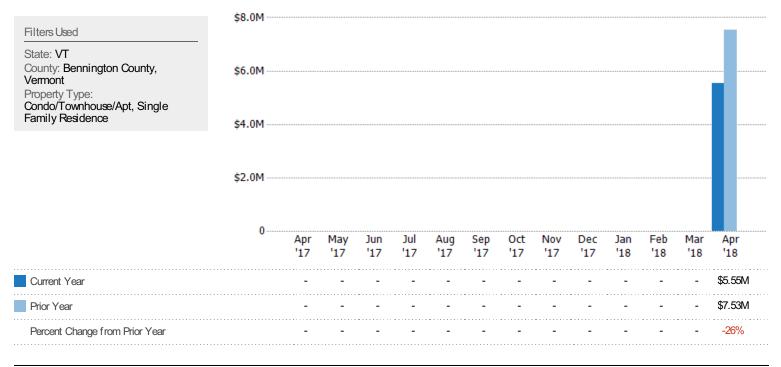
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used	40													
State: VT County: Bennington County, Vermont Property Type: Condo/Townhouse/Apt, Single Family Residence	30													
Family Residence	20													
	0													
		Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
		±,			±,			±,						
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	20
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	32
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-38%

Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.





Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

	100%														
Filters Used	90%														
State: VT County: Bennington County,	80%														
Vermont	70%														
Property Type: Condo/Townhouse/Apt, Single	60%														
Family Residence	50%														
	40%														
	30%														
	20%														
	10%														
	0	Apr	May	Jun	Jul	Aug		0ct	Nov	Dec	Jan	Feb	Mar	Apr	
		'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	18	
Condo/Townhouse		-	-	-	-	-	-	-	-	-	-	-	-	30%	
Single Family Residence		-	-	-	-	-	-	-	-	-	-	-	-	70%	

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

FiltersUsed	\$300K
State: VT County: Bennington County, Vermont Property Type:	\$225K
Property Type: Condo/Townhouæ/Apt, Single Family Residence	\$150K

\$75K-----

	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$277K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$235K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	18%



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Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

	\$300K ······												
Filters Used													
State: VT County: Bennington County, Vermont Property Type:	\$225K												
Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$75K												
	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$194K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$196K
Percent Change from Prior Year		_	_	_	_				_				-1%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Filters Used	\$400K ······												
State: VT County: Bennington County, Vermont	\$300K												
Property Type: Condo/Townhouœ/Apt, Single Family Residence	\$200K												
	\$100K												
	\$100ht												
	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$303K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$277K
Avg Sales Price as a % of Avg List Price	-	-	-	-	-		-	-	-	-	-	-	91%





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

Filters Used	\$300K												
State: VT County: Bennington County, Vermont Property Type:	\$225K												
Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$75K												
	0			-							-		
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Median List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$210K
Median Sales Price	_	-	-	-	-	-	-	-	-	-	-		
												-	\$194K
Med Sales Price as a % of Med List Price	-		-	-	-	-	-	-	-	-	-	-	\$194K 93%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used	\$400K ······												
State: VT County: Bennington County, Vermont	\$300K												
Property Type: Condo/Townhouse/Apt, Single Family Residence	\$200K												
	t ook												
	\$100K												
	0 Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$148K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$303K
Avg Sales Price as a % of Avg Est Value		-	-	-	-	-	-	-	-	-	-	-	204%





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

	\$300K												
Filters Used													
State: VT County: Bennington County, Vermont Property Type:	\$225K												
Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$75K												
	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$148K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$210K
Med Sales Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	141%

