

# Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

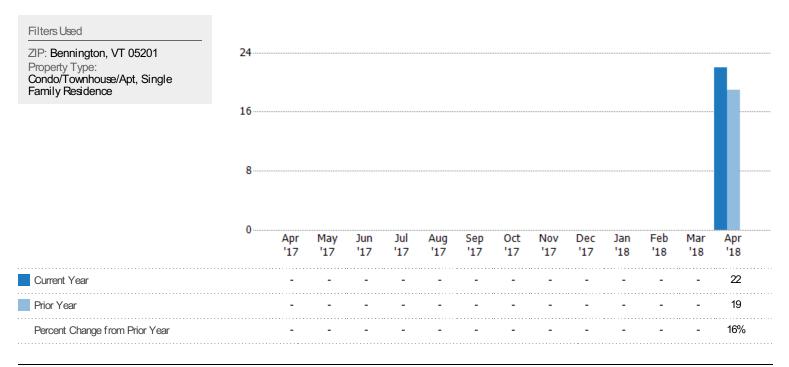
+/-	YTD 2017	YTD 2018	+/-	Apr 2017	Apr 2018	Key Metrics
			-			Listing Activity Charts Metrics
+15.8%	19	22	+15.8%	19	22	New Listing Count
+19.2%	\$3,771,000	\$4,494,550	+19.2%	\$3,771,000	\$4,494,550	New Listing Volume
-15.8%	114	96	-15.8%	114	96	Active Listing Count
-12.5%	\$26,489,937	\$23,178,550	-12.5%	\$26,489,937	\$23,178,550	Active Listing Volume
+3.9%	\$232,368	\$241,443	+3.9%	\$232,368	\$241,443	Average Listing Price
+7.3%	\$166,700	\$178,950	+7.3%	\$166,700	\$178,950	Median Listing Price
-37.9%	242.5	150.5	-37.9%	242.5	150.5	Median Daysin RPR
-5.3%	12.7	12	-	_	-	Months of Inventory
+0.4%	7.89%	8.33%	+	-	-	Absorption Rate
						Sales Activity Charts Metrics
-60%	15	6	-60%	15	6	New Pending Sales Count
-50.6%	\$2,549,400	\$1,259,188	-50.6%	\$2,549,400	\$1,259,188	New Pending Sales Volume
-37.5%	24	15	-37.5%	24	15	Pending Sales Count
-34%	\$3,759,800	\$2,481,988	-34%	\$3,759,800	\$2,481,988	Pending Sales Volume
-12.5%	8	7	-12.5%	8	7	Closed Sales Count
-10.9%	\$1,157,886	\$1,031,778	-10.9%	\$1,157,886	\$1,031,778	Closed Sales Volume
+1.8%	\$144,736	\$147,397	+1.8%	\$144,736	\$147,397	Average Sales Price
+44.1%	\$101,000	\$145,500	+44.1%	\$101,000	\$145,500	Median Sales Price





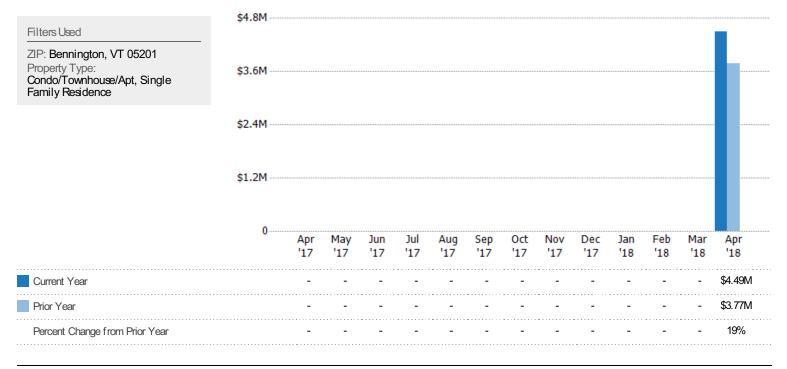
#### New Listings

The number of new single-family, condominium and townhome listings that were added each month.



#### New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.



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#### Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used	200													
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	150													
	100													
	50													
	0			1	<b>1</b> l	A	C	0.+		Dee	1	<b>C</b> -L		
		Apr '17	May '17	Jun '17	Jui '17	Aug '17	Sер '17	'17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	96
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	114
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-16%

#### Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.

Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-13%
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$26.5M
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$23.2M
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
	\$10.0M													
	\$20.0M													
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$30.0M													
Filters Used	\$40.0M ······													



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#### **Average Listing Price**

The average listing price of active single-family, condominium and townhome listings at the end of each month.

\$300K ······												
\$225K												
\$150K												
\$75K												
0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
-	-	-	-	-	-	-	-	-	-	-	-	\$241k
-	-	-	-	-	-	-	-	-	-	-	-	\$232k
-	-	-	-	-	-	-	-	-	-	-	-	4%
	\$225K \$150K \$75K 0 Apr	\$225K \$150K \$75K 0 Apr May	\$225K \$150K \$75K 0 Apr May Jun	\$225K \$150K \$75K 0	\$225K \$150K \$75K 0 Apr May Jun Jul Aug	\$225K \$150K \$75K 0 Apr May Jun Jul Aug Sep	\$225K \$150K \$75K 0 Apr May Jun Jul Aug Sep Oct	\$225K \$150K \$75K 0	\$225K \$150K \$75K 0	\$225K \$150K \$75K 0	\$225K \$150K \$75K 0	\$225K \$150K \$75K 0

#### Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	7%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$167K
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$179K
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
	\$50K												
	\$100K												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
Filters Used													





# Average Listing Price vs Average Est Value

 $\label{eq:constraint} The average\ listing\ price\ as\ a\ percentage\ of\ the\ average\ AVM\ or\ RVM\ ext{waluation}\ ext{stimate}\ for\ active\ listing\ each\ month.$ 

	\$300K ······												
Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	Oct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$222K
Avg Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$241K
Avg Listing Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	109%

# Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

	\$200K ······												
Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$165K
Median Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$179K
Med Listing Price as a % of Med Est Value	-	-	-	-	-	-	-	-	-	-	-	-	108%





# Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

	300												
Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	225												
	150												
	75												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year													151
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	243
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-38%

#### Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

	40												
Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	30												
	20												
	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	32
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	16.3
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	96%

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#### Absorption Rate

The percentage of inventory sold per month.

Filters Used

ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence

10%
5%

	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	3%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	6%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	3%

# Active/Pending/Sold Units

The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

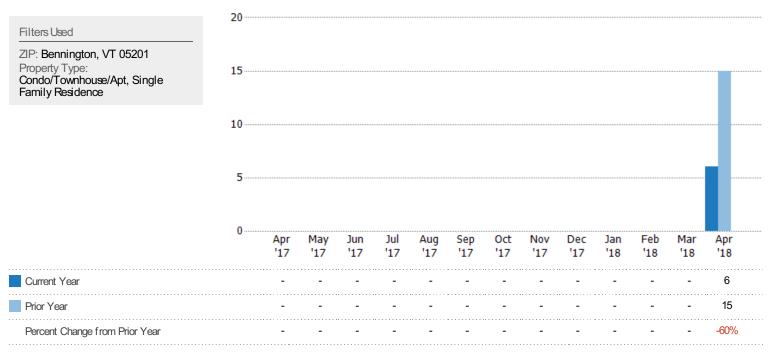
	100											
Filters Used												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	75					 						
	50					 						
	25					 						
	25					 						
		May '17			Aug '17		Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Арі '18
Active	0	Мау '17	Jun '17	Jul '17		Oct	Nov	Dec	Jan	Feb	Mar	Арі
Active Pending	0	Мау '17		Jul '17		Oct	Nov	Dec	Jan	Feb	Mar	Арі '18

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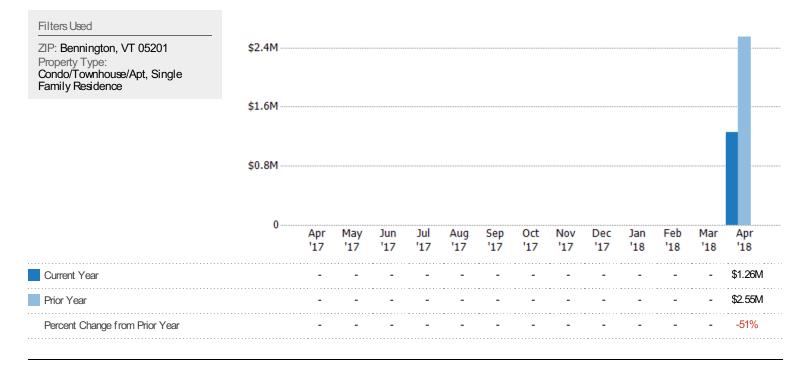
#### New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.



# New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.



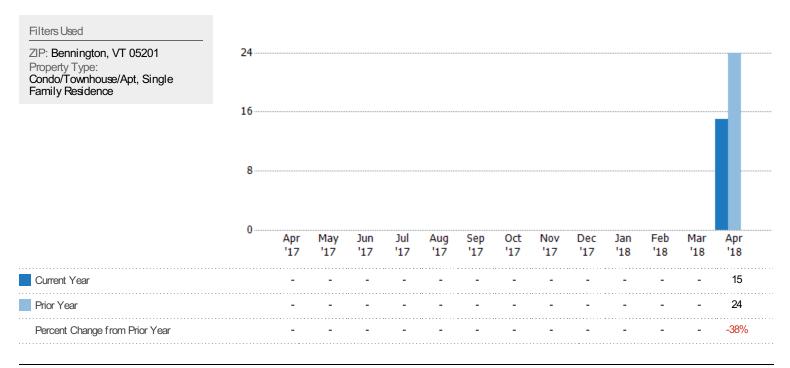
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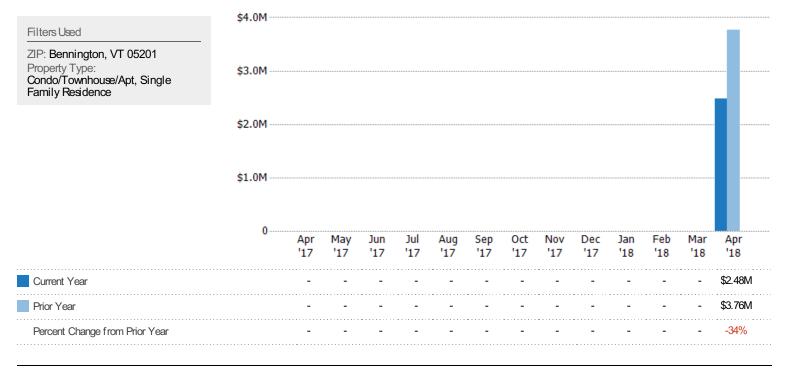
# Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.



#### Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.



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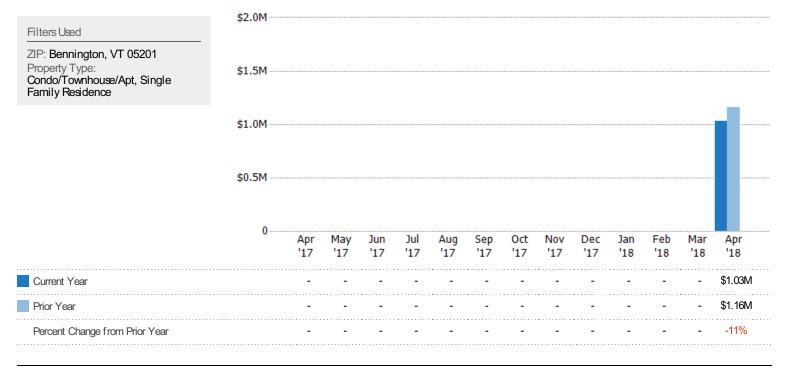
# Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

	8.80													
Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	6.60													
	4.40													
	2.20													
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	7
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	8
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-13%

# **Closed Sales Volume**

The sum of the sales price of single-family, condominium and townhome properties sold each month.







# Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

Filters Used   90%     ZIP: Bennington, VT 05201   80%     Property Type:   70%     Condo/Townhouse/Apt, Single   60%     Family Residence   50%     40%   40%	
Property Type: 00 %   Condo/Townhouse/Apt, Single 70%   Family Residence 60%   50% 50%	
Family Residence 60% 50%	
60% 50%	
40%	
1070	
30%	
20%	
10%	
0 Apr May Jun Jul Aug Sep Oct Nov Dec Jan Feb Mar A	r
'17 '17 '17 '17 '17 '17 '17 '17 '17 '18 '18 '18 '1	)
Condo/Townhouse	%
Single Family Residence 8	%

# Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

	\$200K ······												
FiltersUsed													
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$147K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$145K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	2%

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#### Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

	\$200K ······												
Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K 0 Apr	Мау	Jun	Jul	Aug '17	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr
	'17	'17		.17	.17		.17	'17	'17	'18	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$146K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$101K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	44%

#### Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Avg Sales Price as a % of Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	98%
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$147K
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$151K
	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
	\$100K \$50K												
Condo/Townhouse/Apt, Single Family Residence													
ZIP: Bennington, VT 05201 Property Type:	\$150K												
Filters Used	\$200K ······												



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# Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

	\$200K ······												
Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Median List Price		-	-	-	-	-	-	-	-	-	-	-	\$148K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$146K
Med Sales Price as a % of Med List Price		-	-	-	-	-	-	-	-	-	-	-	99%

#### Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used	\$200K												
ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0		_		_					_			
	Apr '17	Мау '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$148K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$151K
Avg Sales Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	101%





# Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Median Est Value	0 Apr '17	May '17	Jun '17	Jul '17	'17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18 \$148k
	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	
	\$50K												
	\$100K												
Filters Used ZIP: Bennington, VT 05201 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												

