

Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

+/-	YTD 2017	YTD 2018	+/-	Apr 2017	Apr 2018	Key Metrics
						Listing Activity Charts Metrics
-3.7%	27	26	-3.7%	27	26	New Listing Count
+3.2%	\$5,074,350	\$5,237,800	+3.2%	\$5,074,350	\$5,237,800	New Listing Volume
-39.1%	110	67	-39.1%	110	67	Active Listing Count
-27.8%	\$19,208,099	\$13,876,699	-27.8%	\$19,208,099	\$13,876,699	Active Listing Volume
+18.6%	\$174,619	\$207,115	+18.6%	\$174,619	\$207,115	Average Listing Price
+11.8%	\$156,500	\$175,000	+11.8%	\$156,500	\$175,000	Median Listing Price
-40.2%	102	61	-40.2%	102	61	Median Days in RPR
-57.8%	12.2	5.2	-	_	-	Months of Inventory
+11.2%	8.18%	19.4%	+	-	-	Absorption Rate
						Sales Activity Charts Metrics
+_	20	20	+	20	20	New Pending Sales Count
+22.6%	\$3,146,790	\$3,859,000	+22.6%	\$3,146,790	\$3,859,000	New Pending Sales Volume
+_	33	33	+	33	33	Pending Sales Count
+14.8%	\$5,410,450	\$6,213,200	+14.8%	\$5,410,450	\$6,213,200	Pending Sales Volume
-23.1%	13	10	-23.1%	13	10	Closed Sales Count
-41.4%	\$2,301,700	\$1,348,520	-41.4%	\$2,301,700	\$1,348,520	Cloæd Sales Volume
-23.8%	\$177,054	\$134,852	-23.8%	\$177,054	\$134,852	Average Sales Price
-10.3%	\$148,500	\$133,150	-10.3%	\$148,500	\$133,150	Median Sales Price





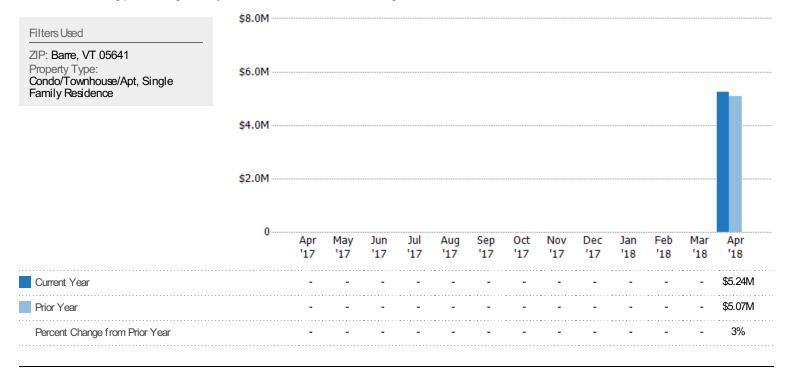
New Listings

The number of new single-family, condominium and townhome listings that were added each month.

Filters Used	48													
ZIP: Barre, VT 05641 Property Type: Condo/Townhouœ/Apt, Single Family Residence	36													
	24													
	12													
	0	A	Max	1	1.1	A	Con	0.4	New	Dec	1	Fab	Mar	Ann
		Apr '17	May '17	Jun '17	'17	Aug '17	'17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	26
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	27
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-4%

New Listing Volume

The sum of the listing price of single-family, condominium and townhome listings that were added each month.







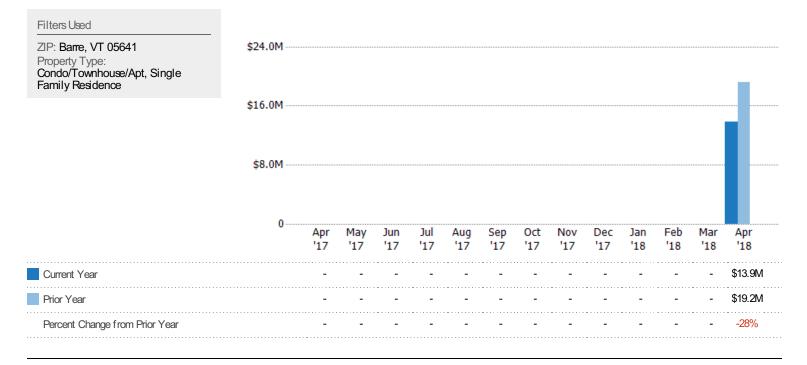
Active Listings

The number of active single-family, condominium and townhome listings at the end of each month.

Filters Used	200														
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	150														
	100														
	50														
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18	
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	67	
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	110	
Percent Change from Prior Year		-	-	-	_	_	_	_	_	-	_	_		-39%	

Active Listing Volume

The sum of the listing price of active single-family, condominium and townhome listings at the end of each month.





Average Listing Price

The average listing price of active single-family, condominium and townhome listings at the end of each month.

	\$300K ······												
Filters Used ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0 Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr
	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$207K
Prior Year													
	-	-	-	-	-	-	-	-	-	-	-	-	\$175K

Median Listing Price

The median listing price of active single-family, condominium and townhome listings at the end of each month.

Filters Used	\$200K												
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$175K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$157K
Percent Change from Prior Year	-	-	-	-	-	_	-	-	-	-	-	-	12%





Average Listing Price vs Average Est Value

The average listing price as a percentage of the average AVM or RVM valuation estimate for active listings each month.

	\$300K ······												
Filters Used ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$225K												
	\$150K												
	\$75K												
	0		•			_	~ .	••	_	•	- 1		•
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
													¢2001/
Avg Est Value	-	-		-	-	-	-	-	-	-	-	-	\$200K
Avg Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	\$207K
Avg Listing Price as a % of Avg Est Value		-	-	-	-	-	-	-	-	-	-	-	103%

Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.

	\$200K ······												
Filters Used ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
										10		10	10
Median Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$162K
Median Listing Price	-	-	-	-	-	-	-	-	-	-	-	-	¢4751/
													\$175K





Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

	200												
Filters Used ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	150												
	100												
	50												
	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	61
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	102
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-40%

Months of Inventory

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used	20												
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	15												
	10												
	_												
	5												
	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	9.57
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	9.17
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	4%





Absorption Rate

The percentage of inventory sold per month.

	15%												
Filters Used													
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	10%												
	5%												
	0												
	Apr	May		Jul	Aug	Sep '17	0ct		Dec	Jan	Feb	Mar	Apr
	'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	10%
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	11%
Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	0%

Active/Pending/Sold Units

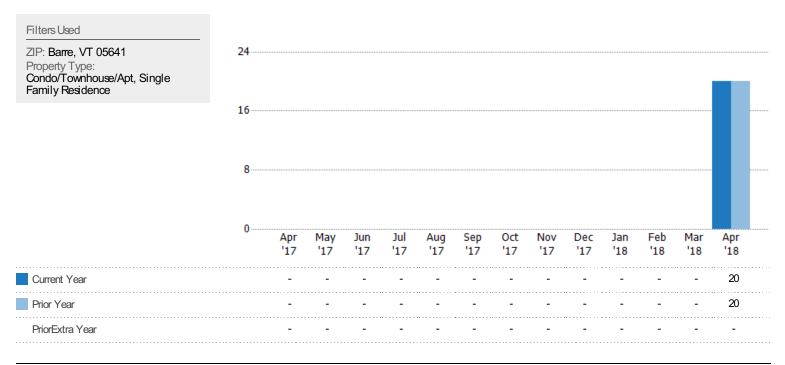
The number of single-family, condominium and townhome properties that were Active, Pending and Sold each month.

Filters Used	70												
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	53												
	35												
	10												
	18												
	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Active	-	-	-	-	-	-	-	-	-	-	-	-	67
Pending	-	-	-	-	-	-	-	-	-	-	-	-	33
Sold	-	-	-	-	-	-	-	-	-	-	-	-	10



New Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were added each month.



New Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were added each month.

Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	23%
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$3.15M
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$3.86M
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
	\$1.0M													
	\$2.0M													
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$3.0M													
Filters Used	\$4.0M ······													





Pending Sales

The number of single-family, condominium and townhome properties with accepted offers that were available at the end each month.

Filters Used	40														
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	30														
	20														
	10														
	0	Apr	May	Jun	Jul	Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr	
		'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18	
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	33	
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	33	
PriorExtra Year		-	-	-	-	-	-	-	-	-	-	-	-	-	

Pending Sales Volume

The sum of the sales price of single-family, condominium and townhome properties with accepted offers that were available at the end of each month.

Filters Used ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$5.4M													
	\$3.6M													
	\$1.8M													
	0	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	\$6.21M
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	\$5.41M
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	15%





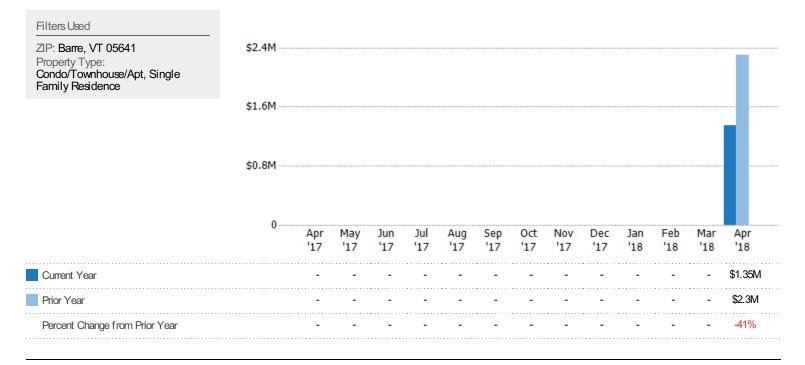
Closed Sales

The total number of single-family, condominium and townhome properties sold each month.

Filters Used	20													
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	15													
	10													
	-													
	2													
	0	Apr			Jul	Aug	Sep	Oct	Νον	Dec	Jan	Feb	Mar	Apr
		'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18
Current Year		-	-	-	-	-	-	-	-	-	-	-	-	10
Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	13
Percent Change from Prior Year		-	-	-	-	-	-	-	-	-	-	-	-	-23%

Closed Sales Volume

The sum of the sales price of single-family, condominium and townhome properties sold each month.







Closed Sales by Property Type

The percentage of single-family, condominium and townhome properties sold each month by property type.

	100%														
Filters Used	90%														
ZIP: Barre, VT 05641 Property Type:	80%														
Property Type: Condo/Townhouæ/Apt, Single Family Residence	70%														
r aminy headence	60%														
	50%														
	40%														
	30%														
	20%														
	10%														
	0	Apr	May	Jun	Jul	Aug		Oct	Nov	Dec	Jan	Feb	Mar	Apr	
		'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18	
Condo/Townhouse		-	-	-	-	-	-	-	-	-	-	-	-	10%	
Single Family Residence		-	-	-	-	-	-	-	-	-	-	-	-	90%	

Average Sales Price

The average sales price of the single-family, condominium and townhome properties sold each month.

	\$200K ······												
Filters Used ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0												
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Current Year	-	-	-	-	-	-	-	-	-	-	-	-	\$135K
Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	\$177K
Percent Change from Prior Year	-	-	-	-	-	-	-	-	-	-	-	-	-24%





Median Sales Price

The median sales price of the single-family, condominium and townhome properties sold each month.

\$200K ······												
\$150K												
\$100K												
\$50K												
0												
Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr
'17	'17	'17	'17	'17	'17	'17	'17	'17	'18	'18	'18	'18
-	-	-	-	-	-	-	-	-	-	-	-	\$133k
-	-	-	-	-	-	-	-	-	-	-	-	
												\$149K
	\$150K \$100K \$50K 0	\$150K \$100K \$50K 0 Apr May	\$150K \$100K \$50K 0	\$150K \$100K \$50K 0 Apr May Jun Jul	\$150K \$100K \$50K 0							

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

Avg Sales Price as a % of Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	99%
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$135K
Avg List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$136K
	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
	\$100K												
ZIP: Barre, VT 05641 Property Type: Condo/Townhouœ/Apt, Single Family Residence	\$150K												
Filters Used	\$200K ······												





Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.

FiltersUsed	\$200K ······												
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0 Apr '17	May '17	Jun '17	Jul '17	Aug '17		0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Median List Price	-	-	-	-	-	-	-	-	-	-	-	-	\$132K
Median Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$133K
Med Sales Price as a % of Med List Price	-	-	-	-	-	-	-	-	-	-	-	-	101%

Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

Filters Used	\$200K												
ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
	\$100K												
	\$50K												
	0	Max	1	21	A	Con	0.4	Nav	Dec	1	Eab	Mar	Åær
	Apr '17	May '17	Jun '17	Jul '17	Aug '17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18
Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	\$113K
Avg Sales Price	-	-	-	-	-	-	-	-	-	-	-	-	\$136K
Avg Sales Price as a % of Avg Est Value	-	-	-	-	-	-	-	-	-	-	-	-	121%





Median Sales Price vs Median Est Value

The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.

Median Est Value	0 Apr '17	May '17	Jun '17	Jul '17	'17	Sep '17	0ct '17	Nov '17	Dec '17	Jan '18	Feb '18	Mar '18	Apr '18 \$121k
	\$50K												
	\$100K												
Filters Used ZIP: Barre, VT 05641 Property Type: Condo/Townhouse/Apt, Single Family Residence	\$150K												
HITOR LEOC													

